

FORECASTING FUNCTION

MINT Health

October 2025

Current Business Units



Approx. 500 SKUs

30 suppliers

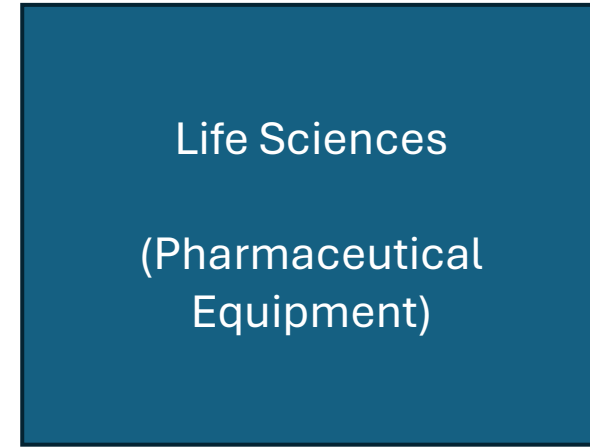
Multiple Customer
Deliveries



47 Active Tenders

13 suppliers

One Customer



Direct Orders

22 suppliers

Approx 22 Customers

Private Market Forecasting Sheet

1st Sheet : Sales Document

A	B	C	D	E	W	X	Y	Z	AA	AB	AC	AD	AE	AF
Current Month	10													2025
					SEP		OCT		NOV		DEC		Full Year	
Total Private Market Sales (Value)						263,741.63		205,628.36		-		-		*****
Total Private Market Other (Value)						-		49,240.00		-		-		-
ACU Code	Old Code	Product	Units Left	AVG/month	Units	Value	Units	Value	Units	Value	Units	Value	Units	
PSYCHIATRY														
MH00076FNP	NOR00	ARIPIRAZOLE 5MG TABS X28 - NORMON	1479	370	90	631.50	20	143.00					2965	
MH00071FNP	NOR00	ARIPIRAZOLE 10MG TABS X28 - NORMON	580	41	20	200.46	20	192.75					404	
MH00073FNP	NOR00	ARIPIRAZOLE 15MG TABS X28 - NORMON	348	18	18	202.82	1	11.90					146	
MH00078FNP	ZIN005	ARIPIRAZOLE ZENTIVA 5MG X28	3275	72	148	952.35	90	543.95					829	
MH00072FNP	ZIN006	ARIPIRAZOLE ZENTIVA 10MG X28	927	12	1	11.41							107	
MH00074FNP	ZIN007	ARIPIRAZOLE ZENTIVA 15MG X28	118	12	4	40.41	3	24.24					112	
Total ARIPIRAZOLE TABLETS				6,822.52		2,098.65	134	915.84	0	-	0	-		
MH00075FNP	NOR018	ARIPIRAZOLE SUSPENSION 1MG/ML - NORMON	246	27	14	722.02	21	1,061.67					267	
Total ARIPIRAZOLE SUSPENSION				2,208.54		722.02	21	1,061.67		-		-		
MH00373FNP	NOR011	FLUOXETINE SUSP 20MG/5ML X70ML - NORMON	216	59	25	288.35	61	737.08					564	
Total FLUOXETINE SUSPENSION				1,059.11		288.35	61	737.08		-		-		

2nd Sheet : Forecast Document

Based on Historical Data – Rolling Average

Current Objective – Inventory Management

Linkage of Data from ERP

Total Private Market Forecast							Linkage of Data from ERP					
							TODAY'S DATE		30/10/2025			
Inventory ID Labeled	MINT Code	Product	Current Stock	Goods In	Monthly Average	Months of Released Stock In-house	Pieces per Box	Units per Pallet	Months till Expiry	Expiry Date	QTY on Batch	MOS for 1st Batch
			Also include Psychiatry products above				MOQ FOR ENGLISH PACKS					
MH00256FNP	NOR024	CARVEDILOL 6.25MG FC X 28 - NORMON	748	0	159	4.7	80		14.0	31/12/2026	468	2.9
MH00573FNP	NOR007	MONTELUKAST 4MG GRANULES X 28 - NORMON	725	0	84	8.7			3.0	28/02/2026	725	8.7
MH00572FNP	NOR012	MONTELUKAST 10MG TABS X 28 - NORMON	233	0	23	10.0	70		13.0	30/11/2026	93	4.0
MH00597FNP	NOR014	NORMOTUS DEXTROMETORPHAN 2MG/ML 200ML	594	1346	459	1.3	24	1344	8.0	30/06/2026	144	0.3
MH00582FNP	NOR015	MUCIBRON AMBROXOL 6MG/ML 250ML	2007	0	505	4.0	24	1344	10.0	31/08/2026	2,007	4.0
MH00603FNP	NOR002	OMEPRAZOLE 40MG INFUSION X 50 - NORMON	0	0	1	0.0	8	18				
MH00596FNP	NOR016	NORMODORM 25MG - DOXYLAMINE X14 TABS	307	270	171	1.8	90		27.0	31/01/2028	315	1.8
MH00463FNP	NOR019	IBUPROFEN 600MG NORMON X20 SACHETS	994	0	85	11.7	36		11.0	30/09/2026	490	5.8
MH00739FNP	NOR021	SERTRALINE 50MG NORMON X30 FC TABS	93	140	28	3.3	70		27.0	31/01/2028	93	3.3
MH00738FNP	NOR022	SERTRALINE 100MG NORMON X30 FC TABS	139	0	11	12.6	70		27.0	30/01/2028	139	12.6
MH00371FNP	NOR023	FLUOXETINE 20MG X 60 CAPSULES	623	0	89	7.0		2800	31.0	31/05/2028	623	7.0

Linked from Sales Sheet

Months of
Stock
Holding

Expiry Data

Total Private Market Forecast							Current Month Num: 10											
							0123											
Inventory ID Labeled	MINT Code	Product	Current Stock	Goods In	Monthly Average	Months of Released Stock In-house	On Order 1st PO	Months of Total Inhouse Stock	On Order 2nd PO	Months of Stock	Oct-25	Months of Stock	Nov-25	Months of Stock	Dec-25	Months of Stock	Jan-26	Months of Stock
			Also include Psychiatry products above															
MH00256FNP	NOR024	CARVEDILOL 6.25MG FC X 28 - NORMON	748	0	159	● 4.7		4.7		4.7		4.7	1520	13.3		12.3		11.3
MH00573FNP	NOR007	MONTELUKAST 4MG GRANULES X 28 - NORMON	725	0	84	● 8.7		8.7		8.7		8.7		7.7		6.7		5.7
MH00572FNP	NOR012	MONTELUKAST 10MG TABS X 28 - NORMON	233	0	23	● 10.0		10.0		10.0		10.0		9.0		8.0		7.0
MH00597FNP	NOR014	NORMOTUS DEXTROMETORPHAN 2MG/ML 200ML	594	1346	459	● 1.3		4.2		4.2	1344	7.2	4008	14.9		13.9		12.9
MH00582FNP	NOR015	MUCIBRON AMBROXOL 6MG/ML 250ML	2007	0	505	● 4.0		4.0		4.0		4.0	5016	12.9		11.9		10.9
MH00603FNP	NOR002	OMEPRAZOLE 40MG INFUSION X 50 - NORMON	0	0	1	● 0.0		0.0		0.0		0.0		-1.0		-2.0		-3.0
MH00596FNP	NOR016	NORMODORM 25MG - DOXYLAMINE X14 TABS	307	270	171	● 1.8		3.4		3.4	270	4.9	1980	15.5		14.5		13.5
MH00463FNP	NOR019	IBUPROFEN 600MG NORMON X20 SACHETS	994	0	85	● 11.7		11.7		11.7		11.7		10.7		9.7		8.7
MH00739FNP	NOR021	SERTRALINE 50MG NORMON X30 FC TABS	93	140	28	● 3.3		8.2		8.2	140	13.2		12.2		11.2		10.2
MH00738FNP	NOR022	SERTRALINE 100MG NORMON X30 FC TABS	139	0	11	● 12.6		12.6		12.6		12.6		11.6		10.6		9.6
MH00371FNP	NOR023	FLUOXETINE 20MG X 60 CAPSULES	623	0	89	● 7.0		7.0		7.0		7.0		6.0		5.0		4.0

PO 481 - Sent 01/10 Delivery required by 21/11



Rolling Forecast

Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking



CENTRAL PROCUREMENT & SUPPLIES UNIT
MINISTRY FOR HEALTH
 UB002, Industrial Estate, San Gwann, SGN3000.
 Tel: (+356) 2540 4000 E-mail: info.cpsu@gov.mt



CONFIRMATION OF ORDER	To	
	Name of Company:	MINT HEALTH
	Email Address:	samantha@mint.com.mt
	Supplier's Reference:	M0137

From	
Name of Officer:	Rachel Mariah Azzopardi
Email Address:	rachel-mariah.azzopardi.1@gov.mt
CPSU File Reference:	CPSU5431/25
Contract Agreement Reference:	

Date
2025-10-30
Vote (for office use only)
P5400-CPSU

Dear Sir / Madam,

We would like to confirm our order for the supply of the following item(s).

First Delivery to be delivered within 16 weeks as per quantities stated in the table below:

Deliv. NO	CPSU/MDH Stock Code Reference No.	Supplier Item Code (Catalogue Reference No.)	Item Description (In case of medicinals include Full Generic Name, Dosage Strength and formulation)	Manufacturer / MA Holder	Item previously supplied to CPSU	Quantity in Packs to be delivered	Units per Pack	Price per Pack and Unit (€)	Total Price (€) Inclusive of custom duty, levy and exclusive of VAT
36978	J346		ELECTROLYTES & TRACE ELEMENTS ADULT ADULT INFUSION, CONC - Addaven concentrate for solution for infusion	Fresenius Kabi Italia S.r.l Italy	YES	114 packs	20		

Subsequent Deliveries not registered yet.

TOTAL VALUE ENTIRE ORDER	€ 12745.20
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Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking

			MINT Health - Active Tender Forecasts								Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	M
					Total COOs																	
			FRESENIUS KABI																			
Sage Code	Yrly Cons.	Monthly Av	Propofol 1% MCT 50ml (J335) (X10) CPSU6332/2022		COO 16/01/2024 (1)		7,570															
J335	14915	6.28	Tender Expiry		12/01/2027		COO 13/06/2024 (2)		7,300													
			Monthly consumption (units)		1,243		COO 18/12/2024 (3)		10,210													
							COO 04/06/2025 (4)		5,230		3.48M		Chase COO - 5.8M Stock holding									
							COO 10/10/2025 (5)		6,110													
			Tender Quantity		59,400		Sales COO 1		7,570													
			Qty Ordered		36,420		Sales COO 2		7,300													
			% of Tender Utilized		61%		Sales COO 3		10,210													
							Sales COO 4		5,230		5,230											
							Sales COO 5		6,110								6,110					
							Sales COO 6 - Forecasted		4,550										4,550			
							Sales COO 7 - Forecasted		4,550													
							Sales COO 8 - Forecasted		4,550													
							Sales COO 8 - Forecasted		4,550													
							Damages		40													
			QTY remaining on Tender		22,980		POs Issued										3,390		4,550		4,550	
			Quantity / pallet		4,550		Balance				7,950		2,720		2,720		2,720		2,720		2,720	
			Procurement Officer: Tracey West				Total Stock at CPSU						5,230		0		0		0		0	
							Months of Stock (CPSU)				3.40		6.61		5.61		6.28		5.28		4.28	
			Email: tracey.west@gov.mt																			



Tender Details

Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking

Mine Data Source – Acumtica ERP, CPSU Stock Reports