

FORECASTING FUNCTION

MINT Health

October 2025

Current Business Units

Private Market
(Various Ranges)

Approx. 500 SKUs

30 suppliers

Multiple Customer
Deliveries

Market Access
(Government Tenders)

47 Active Tenders

13 suppliers

One Customer

Life Sciences
(Pharmaceutical
Equipment)

Direct Orders

22 suppliers

Approx 22 Customers

Private Market Forecasting Sheet

1st Sheet : Sales Document

A	B	C	D	E	W	X	Y	Z	AA	AB	AC	AD	AE	AI
Current Month	10				SEP	OCT	NOV	DEC					2025	
Total Private Market Sales (Value)					263,741.60	205,628.36	-	-	-	-	-	-	*****	Full Year
Total Private Market Other (Value)					-	149,240.00	-	-	-	-	-	-	-	
ACU Code	Old Code	Product	Units Left	AVG/month	Units	Value	Units	Value	Units	Value	Units	Value	Units	
PSYCHIATRY														
MH00076FNP	NDR001	ARIPIPRAZOLE 5MG TABS X28 - NORMON	1479	370	90	691.50	20	143.00						2965
MH00071FNP	NDR002	ARIPIPRAZOLE 10MG TABS X28 - NORMON	580	41	20	200.66	20	192.75						404
MH00073FNP	NDR003	ARIPIPRAZOLE 15MG TABS X28 - NORMON	348	18	18	202.62	1	11.90						146
MH00078FNP	ZIN005	ARIPIPRAZOLE ZENTIVA 5MG X28	3275	72	148	952.35	90	543.95						829
MH00072FNP	ZIN006	ARIPIPRAZOLE ZENTIVA 10MG X28	327	12	1	11.11								107
MH00074FNP	ZIN007	ARIPIPRAZOLE ZENTIVA 15MG X28	118	12	4	40.31	3	24.24						112
Total ARIPIPRAZOLE TABLETS					6,822.52	2,098.85	134	915.84	0	-	0	-		
MH00075FNP	NDR018	ARIPIPRAZOLE SUSPENSION 1MG/ML - NORMON	246	27	14	722.02	21	1,061.67						267
Total ARIPIPRAZOLE SUSPENSION					2,208.54	722.02	21	1,061.67	1	-	1	-		
MH00373FNP	NDR011	FLUOXETINE SUSP 20MG/5ML X70ML - NORMON	216	59	25	288.35	61	737.08						564
Total FLUOXETINE SUSPENSION					1,059.11	288.35	67	737.08	1	-	1	-		

2nd Sheet : Forecast Document

Based on Historical Data – Rolling Average

Current Objective – Inventory Management

Linkage of Data from ERP

Total Private Market Forecast							TODAY'S DATE		30/10/2025				
Inventory ID Labeled	MINT Code	Product	Current Stock	Goods In	Monthly Average	Months of Released Stock In-house	Pieces per Box	Units per Pallet	Months till Expiry	Expiry Date	QTY on Batch	MOS for 1st Batch	
MH00256FNP	NOR024	CARVEDILOL 6.25MG FC X 28 - NORMON	748	0	159	4.7	80		14.0	31/12/2026	468	2.9	
MH00573FNP	NOR007	MONTELUKAST 4MG GRANULES X 28 - NORMON	725	0	84	8.7			3.0	28/02/2026	725	8.7	
MH00572FNP	NOR012	MONTELUKAST 10MG TABS X 28 - NORMON	233	0	23	10.0	70		13.0	30/11/2026	93	4.0	
MH00597FNP	NOR014	NORMOTUS DEXTROMETORPHAN 2MG/ML 200ML	594	1346	459	1.3	24	1344	8.0	30/06/2026	144	0.3	
MH00582FNP	NOR015	MUCIBRON AMBROXOL 6MG/ML 250ML	2007	0	505	4.0	24	1344	10.0	31/08/2026	2,007	4.0	
MH00603FNP	NOR002	OMEPRAZOLE 40MG INFUSION X 50 - NORMON	0	0	1	0.0	8	18					
MH00596FNP	NOR016	NORMODORM 25MG - DOXYLAMINE X14 TABS	307	270	171	1.8	90		27.0	31/01/2028	315	1.8	
MH00463FNP	NOR019	IBUPROFEN 600MG NORMON X20 SACHETS	994	0	85	11.7	36		11.0	30/09/2026	490	5.8	
MH00739FNP	NOR021	SERTRALINE 50MG NORMON X30 FC TABS	93	140	28	3.3	70		27.0	31/01/2028	93	3.3	
MH00738FNP	NOR022	SERTRALINE 100MG NORMON X30 FC TABS	139	0	11	12.6	70		27.0	30/01/2028	139	12.6	
MH00371FNP	NOR023	FLUOXETINE 20MG X 60 CAPSULES	623	0	89	7.0		2800		31.0	31/05/2028	623	7.0

Linked from Sales Sheet

Months of Stock Holding

Expiry Data

Total Private Market Forecast							Current Month Num:		10	0		1		2		3			
Inventory ID Labeled	MINT Code	Product	Current Stock	Goods In	Monthly Average	Months of Released Stock In-house	On Order 1st PO	Months of Total Inhouse Stock	On Order 2nd PO	Months of Stock	Oct-25	Months of Stock	Nov-25	Months of Stock	Dec-25	Months of Stock	Jan-26	Months of Stock	Feb-26
MH00256FNP	NOR024	CARVEDILOL 6.25MG FC X 28 - NORMON	748	0	159	4.7													
Also include Psychiatry products above																			
MH00573FNP	NOR007	MONTELUKAST 4MG GRANULES X 28 - NORMON	725	0	84	8.7													
MH00572FNP	NOR012	MONTELUKAST 10MG TABS X 28 - NORMON	233	0	23	10.0													
MH00597FNP	NOR014	NORMOTUS DEXTROMETORPHAN 2MG/ML 200ML	594	1346	459	1.3													
MH00582FNP	NOR015	MUCIBRON AMBROXOL 6MG/ML 250ML	2007	0	505	4.0													
MH00603FNP	NOR002	OMEPRAZOLE 40MG INFUSION X 50 - NORMON	0	0	1	0.0													
MH00596FNP	NOR016	NORMODORM 25MG - DOXYLAMINE X14 TABS	307	270	171	1.8													
MH00463FNP	NOR019	IBUPROFEN 600MG NORMON X20 SACHETS	994	0	85	11.7													
MH00739FNP	NOR021	SERTRALINE 50MG NORMON X30 FC TABS	93	140	28	3.3													
MH00738FNP	NOR022	SERTRALINE 100MG NORMON X30 FC TABS	139	0	11	12.6													
MH00371FNP	NOR023	FLUOXETINE 20MG X 60 CAPSULES	623	0	89	7.0													

PO 481 - Sent 01/10 Delivery required by 21/11

4.7	1520	13.3		12.3		11.3	
8.7		7.7		6.7		5.7	
10.0		10.0		9.0		7.0	
4.2		4.2					
4.0		4.0					
0.0		0.0					
3.4		3.4					
11.7		11.7					
8.2		8.2					
12.6		12.6					
7.0		7.0					



Rolling Forecast

Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking



**CENTRAL PROCUREMENT & SUPPLIES UNIT
MINISTRY FOR HEALTH**

UB002, Industrial Estate, San Gwann, SGN3000.
Tel: (+356) 2540 4000 E-mail: info.cpsu@gov.mt



CONFIRMATION OF ORDER

To

Name of Company:	MINT HEALTH
Email Address:	samantha@mint.com.mt
Supplier's Reference:	M0137

From

Name of Officer:	Rachel Mariah Azzopardi
Email Address:	rachel-mariah.azzopardi.1@gov.mt
CPSU File Reference:	CPSU5431/25
Contract Agreement Reference:	

Date

2025-10-30

Vote

(for office use only)

P5400-CPSU

Dear Sir / Madam,

We would like to confirm our order for the supply of the following item(s).

First Delivery to be delivered within 16 weeks as per quantities stated in the table below:

Deliv. NO	CPSU/MDH Stock Code Reference No.	Supplier Item Code (Catalogue Reference No.)	Item Description (In case of medicinals include Full Generic Name, Dosage Strength and formulation)	Manufacturer / MA Holder	Item previously supplied to CPSU	Quantity in Packs to be delivered	Units per Pack	Price per Pack and Unit (€)	Total Price (€) Inclusive of custom duty, levy and exclusive of VAT
36978	J346		ELECTROLYTES & TRACE ELEMENTS ADULT ADULT INFUSION, CONC - Addaven concentrate for solution for infusion	Fresenius Kabi Italia S.r.l Italy	YES	114 packs	20		

Subsequent Deliveries not registered yet.

TOTAL VALUE ENTIRE ORDER

€ 12745.20

CONFIRMATION OF ORDER

CONFIRMATION OF ORDER		To
Name of Company:		MINT TRADING LTD
Email Address:		andrea@mint.com.mt
Supplier's Reference:		M0137

From	
Name of Officer:	Paula Gamin
Email Address:	paula.gamin@gov.mt
CPSU File Reference:	CT2347/2022
Contract Agreement Reference:	CT2347/2022

Date
2024-09-17
Vote
(for office use only)

P5400-CPSU

Dear Sir / Madam,

We would like to confirm our order for the supply of the following item(s).

First Delivery to be delivered within 10 weeks as per quantities stated in the table below:

Deliv. NO	CPSU/MDH Stock Code Reference No.	Supplier Item Code (Catalogue Reference No.)	Item Description (In case of medicinals include Full Generic Name, Dosage Strength and formulation)	Manufacturer / MA Holder	Item previously supplied to CPSU	Quantity in Packs to be delivered	Units per Pack	Price per Pack and Unit (€)	Total Price (€) Inclusive of custom duty, levy and exclusive of VAT
25154	A384		FLUOXETINE 20MG CAPSULE	NORMON LABORATORIES, SA, Spain	YES	3848 packs	60		

3 Subsequent Deliveries as detailed in the table below.

Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking

Tender Details

Market Access Forecasting Sheet

Based on Active Government COOs

Current Objective – Inventory Management, Tender Tracking

Mine Data Source – Acumtica ERP, CPSU Stock Reports