Mikhail Nikolaiev

03.12.1999

I studied "Commerce and Marketing of Wines and Spirits" in Bordeaux, France for 3 years. After this period I moved to Odessa, Ukraine. I'm currently working as a project manager for a Slovak IT company. I'm responsible for development of projects for international customers. I want to achieve my professional goals and help the company enter the "Fortune 500".

Ukraine

+380 99 629 83 87
(Telegram)

nikolaiev.mik@gmail.com

https://www.linkedin.com/in/mikhail-nikolaiev-b62047168/

Experience

April 2021 - present
Project Manager • remote • SmartGamma

Slovak outsource company. I work with international customers (France, UAE) and implement their projects in life. I participate in pre-sales, do all the preparation work, documentation and UX. I manage projects from A to Z and help my team on a daily basis.

January 2020 - April 2021
Project Manager • Zug, Switzerland • HS-Soft AG

My first professional contract at product Swiss company. I took care of the development of the company in French-speaking Switzerland, launched new projects with a team of developers and worked with managers team to implement and integrate new features. I am fully responsible for communication with business representatives. I also took care of marketing. I contributed to the creation of the French version of the site and adapted the software for the French-speaking market.

June 2019 – August 2019
Trainee in international commerce and marketing • Odessa, Ukraine • Shabo

Education

ISNAB • Bordeaux, France • 2017-2020
- A French private college which prepares specialists in the field of agriculture. I studied in the field of wines and spirits trade.

IAMPM • Online • 2020-2021
- Professional courses "Techmind". I took these courses to improve my technical knowledge and better understand the developer's workflow.

Genius Academy • Online • 2020
- Professional courses in "Project management". I took these courses to structure the work and improve my professional skills.

Coursera • Online • 2020
- I took several courses on Coursera platform to develop my professional

skills.

Soft skills

- Team spirit
- Trust building
- Customer focused
- Communication
- Organization skills
- Decision-making skills
- Negotiating and product presentations
- Conflict management
- Self-motivation and motivation of the project team
- Flexibility

Hard skills

- Collecting requirements
- Project planning
- Management of risks
- Budgeting based on Time & Materials and Fixed Price
- Customer Success Management
- Project management skills in Agile (Scrum) and Waterfall
- Good knowledge in the field of IT
- Diplomacy
- Basic design skills
- Marketing skills
- Constant self-development and desire to become better
- Proficiency in business and technical forms of French, English and Russian

Languages

- French - C2
- English - B2
- Russian - native
- Ukrainian - native