# Modeling Frequency and Severity of Claims with the Generalized Cluster-Weighted Model

Nik Počuča

McMaster University

Tatjana Miljkovic, Petar Jevtić, and Paul McNicholas

September 29, 2018

#### Overview

Heterogeneity of Risk

2 Cluster Weighted Models

Second Section

#### Introduction to Risk

Sub-grouping of insurance policies based on risk classification is a standard practice in insurance. The heterogenous nature of insurance data allows for explorations of many different techniques for sub-grouping risk. As a result, there is a growing number of papers in the area of mixture modeling of univariate and multivariate insurance data to account for heterogeneity of risk.

## Examples in Insurance

#### Automotive

Drivers of various levels of competency are mixed in with large groups rates and are often difficult to track within a cohort.

#### Health/Life

The variance among people's lifestyles tend to dictate their life expectancy as well as healthcare coverage. Again how do you define a "lifestyle" in a quantitative sense?

#### Maritime

Maritime Surveillance Radar data is often used to price maritime insurance which have had success being modelled as a mixture of distributions.

## Cluster Weighted Models

Let  $(\boldsymbol{X}',Y)'$  be the pair of a vector of covariates  $\boldsymbol{X}$  and a response variable Y. Assume this set is defined on some sample space  $\Omega$  that takes values in an appropriate Euclidian subspace. Furthermore, assume that there exists G partitions of  $\Omega$ , denoted as  $\Omega_1,\ldots,\Omega_G$ .

Gershenfeld (1997) characterized the cluster-weighted models as a finite mixture of GLMs hence, the joint distribution  $f(\mathbf{x}, y)$  of  $(\mathbf{X}', Y)'$  is expressed as follows

$$f(\mathbf{x}, y) = \sum_{j=1}^{G} \tau_{j} q(y|\mathbf{x}; \Omega_{j}) p(\mathbf{x}; \Omega_{j}).$$
 (1)

## Extending CWM

(Ingrassia, Punzo et. al. 2015) proposed a flexible family of mixture models for fitting the joint distribution of a random vector  $(\boldsymbol{X}', Y)'$  by splitting the covariates into continuous and discrete as  $\boldsymbol{X} = (\boldsymbol{V}', \boldsymbol{W}')'$ .

$$f(\mathbf{x}, y; \mathbf{\Phi}) = \sum_{j=1}^{G} \tau_{j} q(y|\mathbf{x}; \vartheta_{j}) p(\mathbf{x}; \theta_{j})$$
$$= \sum_{j=1}^{G} \tau_{j} q(y|\mathbf{x}; \vartheta_{j}) p(\mathbf{v}; \theta_{j}^{\star}) p(\mathbf{w}; \theta_{j}^{\star\star})$$

## Generalizing CWM

We proceed to extend CWM by splitting the continuous covariates further as  $\boldsymbol{V} := (\boldsymbol{U}', \boldsymbol{T}')'$ , where  $\boldsymbol{U}$  is a set of non-Gaussian covariates, and  $\boldsymbol{T}$  a set of Gaussian covariates. Thus CWM is now recovered as

$$f(\boldsymbol{x}, y; \boldsymbol{\Phi}) = \sum_{j=1}^{G} \tau_{j} q(y|\boldsymbol{x}; \boldsymbol{\vartheta}_{j}) p(\boldsymbol{t}; \boldsymbol{\theta}_{j}^{\star}) p(\boldsymbol{w}; \boldsymbol{\theta}_{j}^{\star\star}) p(\boldsymbol{u}; \boldsymbol{\theta}_{j}^{\star\star\star})$$

#### Non-Gaussian Covariate

With a log-normal assumption for  $p(\boldsymbol{u}; \boldsymbol{\theta}_j^{\star\star\star})$  we have that  $\boldsymbol{u}$  is defined on  $\mathbb{R}_+^p$ ,  $p \in \mathcal{N}$  with parameter vector  $\boldsymbol{\theta}_j^{\star\star\star}$  having probability density function as

$$\begin{split} & p\left(\boldsymbol{u};\boldsymbol{\theta}_{j}^{\star\star\star} := \left(\boldsymbol{\mu}_{j}^{\star\star\star},\boldsymbol{\Sigma}_{j}^{\star\star\star}\right)\right) \\ &= \frac{1}{\left(\prod_{i=1}^{p} u_{i}\right) |\boldsymbol{\Sigma}_{j}^{\star\star\star}| \left(2\pi\right)^{\frac{p}{2}}} \exp\left[-\frac{1}{2} (\ln \boldsymbol{u} - \boldsymbol{\mu}_{j}^{\star\star\star})^{'} \boldsymbol{\Sigma}_{j}^{\star\star\star-1} (\ln \boldsymbol{u} - \boldsymbol{\mu}_{j}^{\star\star\star}\right)\right]. \end{split}$$

- Extreme Weather Events
- Population Density

#### Zero - Inflated Poisson

Made famous by Lambert (1992), the zero -inflated Poisson model accounts for the presence of excess zeros in data.

$$f(\boldsymbol{x}, y; \Phi) = \sum_{i=1}^{G} \tau_{j} \left[ q(y = 0 | \boldsymbol{x}; \vartheta_{j}) + q(y > 0 | \boldsymbol{x}; \vartheta_{j}) \right] p(\boldsymbol{t}; \theta_{j}^{\star}) p(\boldsymbol{w}; \theta_{j}^{\star\star}) p(\boldsymbol{u}; \theta_{j}^{\star\star\star}).$$

#### Zero - Inflated Poisson

$$q(y = 0 | \mathbf{x}; \vartheta_j) = \psi_j + (1 - \psi_j)e^{-\lambda_j},$$
  
 $q(y > 0 | \mathbf{x}; \vartheta_j) = (1 - \psi_j)e^{-\lambda_j} \frac{(\lambda_j)^y}{y!}.$   
 $\psi_j = \frac{e^{\tilde{\mathbf{x}}\bar{\beta}'_j}}{1 + e^{\tilde{\mathbf{x}}\bar{\beta}'_j}} \qquad \lambda_j = e^{\tilde{\mathbf{x}}\beta'_j}.$ 

$$\Omega^{B} = \bigcup_{l=1}^{G} \Omega_{l}^{B} \qquad f^{B}(\boldsymbol{x}, y; \Phi) = \sum_{l=1}^{G} \tau_{l} q^{B}(y | \boldsymbol{x}; \bar{\beta}_{l}) p(\boldsymbol{t}; \theta_{l}^{\star}) p(\boldsymbol{w}; \theta_{l}^{\star \star}) p(\boldsymbol{u}; \theta_{l}^{\star \star \star}).$$

$$\Omega^P = \bigcup_{j=1}^M \Omega_j^P \qquad f^P(\mathbf{x}, y; \Phi) = \sum_{j=1}^M \tau_j q^P(y|\mathbf{x}; \beta_j) p(\mathbf{t}; \theta_j^*) p(\mathbf{w}; \theta_j^{**}) p(\mathbf{u}; \theta_j^{***}).$$

$$\lambda_j = e^{\tilde{\boldsymbol{x}} \boldsymbol{\beta}_j'}, \qquad \qquad q^P(y|\boldsymbol{x};\lambda_j) = e^{-\lambda_j} \frac{{\lambda_j}^y}{y!}.$$

#### **Bullet Points**

- Lorem ipsum dolor sit amet, consectetur adipiscing elit
- Aliquam blandit faucibus nisi, sit amet dapibus enim tempus eu
- Nulla commodo, erat quis gravida posuere, elit lacus lobortis est, quis porttitor odio mauris at libero
- Nam cursus est eget velit posuere pellentesque
- Vestibulum faucibus velit a augue condimentum quis convallis nulla gravida

## Blocks of Highlighted Text

#### Block 1

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Integer lectus nisl, ultricies in feugiat rutrum, porttitor sit amet augue. Aliquam ut tortor mauris. Sed volutpat ante purus, quis accumsan dolor.

#### Block 2

Pellentesque sed tellus purus. Class aptent taciti sociosqu ad litora torquent per conubia nostra, per inceptos himenaeos. Vestibulum quis magna at risus dictum tempor eu vitae velit.

#### Block 3

Suspendisse tincidunt sagittis gravida. Curabitur condimentum, enim sed venenatis rutrum, ipsum neque consectetur orci, sed blandit justo nisi ac lacus.

## Multiple Columns

#### Heading

- Statement
- 2 Explanation
- Example

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Integer lectus nisl, ultricies in feugiat rutrum, porttitor sit amet augue. Aliquam ut tortor mauris. Sed volutpat ante purus, quis accumsan dolor.

### Table

Treatments	Response 1	Response 2
Treatment 1	0.0003262	0.562
Treatment 2	0.0015681	0.910
Treatment 3	0.0009271	0.296

Table: Table caption

#### **Theorem**

## Theorem (Mass-energy equivalence)

$$E = mc^2$$

#### Verbatim

#### Example (Theorem Slide Code)

```
\begin{frame}
\frametitle{Theorem}
\begin{theorem}[Mass--energy equivalence]
$E = mc^2$
\end{theorem}
\end{frame}
```

## **Figure**

Uncomment the code on this slide to include your own image from the same directory as the template .TeX file.

#### Citation

An example of the \cite command to cite within the presentation:

This statement requires citation [Smith, 2012].

#### References



John Smith (2012)

Title of the publication

Journal Name 12(3), 45 - 678.

## The End