# Lending Club Case Study

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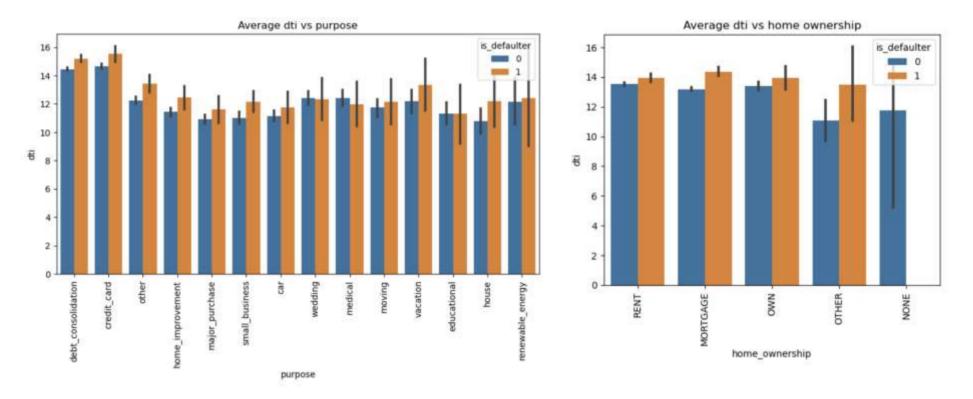
## Aims and objectives

- To develop a basic understanding of risk analytics in banking and financial services
- To understand how data is used to minimise the risk of losing money while lending to customers
- To understand the driving factors behind loan defaults

## Approach

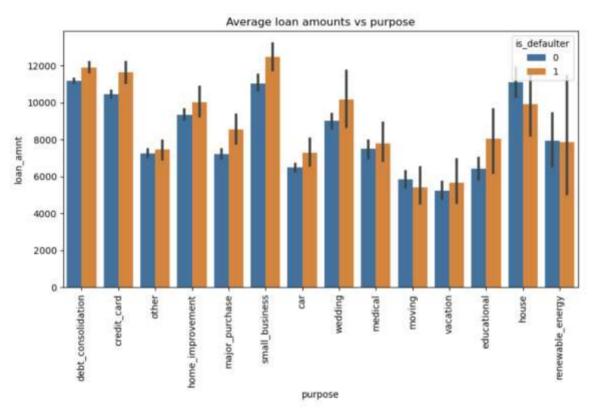
- Read and understand the variables in the dataset
- Data cleaning and manipulation
- Data analysis
  - Univariate analysis
    - Categorical variables
    - Numerical variables
  - Segmented Univariate analysis
  - Bivariate and Multivariate analysis
- Conclusion

### DTI



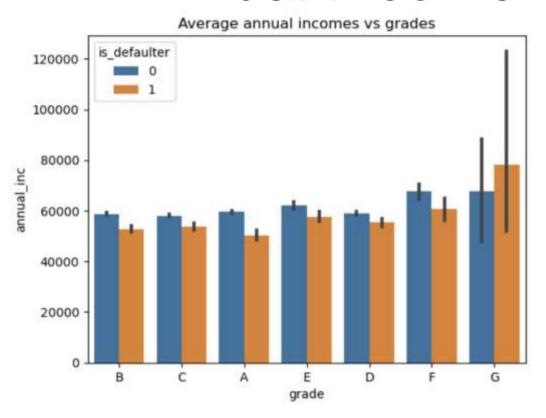
 The average dti for defaulters is higher than non-defaulters across all purposes, except wedding and medical and across all home ownership types.

### Loan Amount



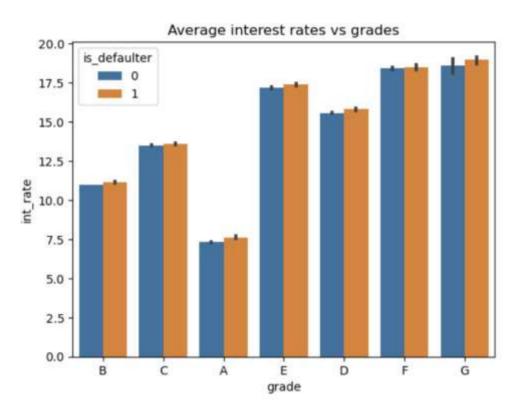
 Across all purposes (except house, moving and renewable\_energy), the average loan amount is larger for defaulters compared to nondefaulters.

## **Annual Income**



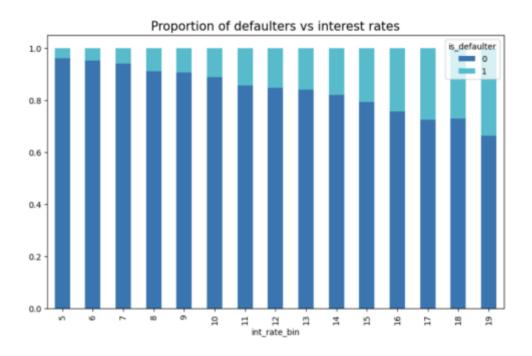
 The average annual income of defaulters is lower than that of nondefaulters across different grades.

## Grade



• With poorer grades, interest rates increase.

### Interest Rate



• The proportion of defaulters increase with increase in interest rates.

### Conclusion

- If the dti of an applicant is greater than the average dti for non-defaulters for a certain category, the applicant is more likely to default on the loan.
- If the loan amount of an applicant is larger than average loan amount of nondefaulters for most of the purposes, the applicant is more likely to default on the loan.
- People with annual income lower than the average annual income of non-defaulters are more likely to default.
- People with poorer grades are more likely to default.
- People with higher interest rates are more likely to default compared to those with lower interest rates.

#### Recommendations

- Check dti of applicant, it should be lower than average of non-defaulters for any category
- The loan amount of an applicant should be lower than average of nondefaulters
- The annual income of the applicant should be at par with average of nondefaulters
- The grade of the applicant should be good for loan approval