# Nilesh Trivedi

CONTACT

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SUMMARY

I have built high-tech products and built & led engineering and product teams for more than 12 years. After MBA, I co-founded a B2B product company with a social CRM app. I helped build and scale GupShup's enterprise messaging platform. As CTO at Truweight, I integrated all technological pieces of a fast moving consumer tech business into a cohesive, agile whole. At HyperTrack, I led the re-architecture of their real-time device geolocation infrastructure from a monolithic app to a scalable microservices-based architecture. With an IIT and IIM background, I am also a hands-on expert at full-stack development including the cutting-edge in machine-learning, hardware, and blockchain.

WORK EXPERIENCE

#### ClearTax (DefMacro Software)

December 2018 — Present

Senior Engineering Manager

- Building a mutual fund investment product
- Developing Marketing Tech Products including personalized homepage
- Growing the team to 2x size within a few months
- Inspiring & mentoring engineers
- Tech Used: Java, Python, Javascript, React, NextJS, Django, MySQL, AWS Redshift

# HyperTrack

Jan 2018 — Oct 2018

Principal Engineer

- Led the re-architecture of HyperTrack's real-time device geo-location infrastructure. Migrated from a monolith to scalable microservices-based architecture.
- Tech Used: Python, Go, Javascript, gRPC, AWS, Apollo React, Android, iOS, AWS Redshift, AWS Kinesis, AWS Lambda

# Truweight, Bangalore

2015 - 2017

CTO

- Built an in-house team delivering native mobile apps and a scalable backend for healthtech product
- Built a fully-automated lead generation-conversion pipeline (include home visits and physical delivery of products) by integrating many different systems (LeadSquared, Unbounce, Vymo, Locus, LiveChat, Telephony)
- Built an in-house platform for optimally scheduling home visits across India to increase revenues
- Took up additional responsibility as product manager
- Tech used: Ruby, Java, Rails, Play framework, Heroku, Android, iOS, Digital Ocean

# Independent

2013 - 2015

Consulting Engineer

- Engineering for tech startups from web / mobile apps to hardware, electronics, computer vision and machine learning
- Built algorithmic trading systems and a web-based workbench for backtesting (https://qplum.co). Tech used: Ruby, Rails, Javascript, Python, AWS, Docker, Redis and Discourse
- Built an interactive physics simulation engine using Javascript and Canvas APIs. Presented at JSF00: https://hasgeek.tv/jsf00/2013-2/688-interactive-physics-

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- simulation-in-the-browser-what-i-learned Tech used: Physics, Javascript, Canvas APIs and Ruby
- Advised a smart home appliance startup ( http://zapati.in : Automatic, portable, Roti-making machine). Tech used: Arduino, OpenCV, AVR, Mechatronics

# GupShup (earlier Webaroo), Bombay

2009 - 2013

### Lead Software Engineer & Product Manager

- Built and launched multiple web applications for Enterprise SMSGupShup serving thousands of customers and delivering billions of messages per month: http://enterprise.smsgupshup.com/
- Built tools for improving internal processes including analytics and customer support
- Development for GupShup's Android app
- Growth marketing with analytics and optimization of ad campaigns
- Tech used: Ruby, Rails, Java, JRuby, Android, Javascript

# Lattice Purple Technologies, Noida

2008 - 2009

#### Co-Founder & CTO

- Built and launched a social CRM app YouSuggest.us
- Successfully sold it to Indian media enterprises but failed to optimize the sales process in time
- Built a dynamic and interactive trip-planning app using Javascript and Google Maps APIs
- Tech used: Ruby, Rails, and Javascript

# HeadStrong, Bangalore

2003 - 2006

#### Senior Associate

- Delivered multiple releases for Nuance Voice Platform: https://www.nuance.com/
- Developed a number of speech-recognition applications using VoiceXML
- Tech used: Java, J2EE, VoiceXML

#### **OPEN SOURCE**

- Indium.Network: A permissioned public blockchain for developers: https://indium.network/
- Contributor to Ethereum Core, BigchainDB, IPDB etc.
- Interactive real-time physics simulation engine for the Web: https://bitbucket.org/nileshtrivedi/physics
- BigChainDB Ruby client: https://github.com/nileshtrivedi/bigchaindb-ruby-client
- RbFNV FNV Hash for Ruby: https://github.com/nileshtrivedi/rbfnv
- LiveCoding environment concept for JavaScript: https://github.com/nileshtrivedi/livecoding\_js\_demo
- Ruby wrapper for Gupshup APIs: https://github.com/nileshtrivedi/gupshup
- A framework for building SMS-based chatbots: https://github.com/nileshtrivedi/smsapp

QUALIFICATIONS Sun Certified Java Programmer - 2005

Scored 100.0% in Coursera's Machine Learning class - 2013

#### **EDUCATION**

# MBA (Marketing)

2006 - 2008

**IIM Lucknow** 

# B.Tech. (AeroSpace Engineering)

1999 - 2003

IIT Kharagpur

#### **INTERESTS**

Programming for fun, making music, reading non-fiction and learning mathematics. Over the years, I have presented at conferences like Bengaluru Tech Summit, Incrypt, BarCamp, RubyConf, JSF00, Makerfest etc.

• Homepage: https://www.nileshtrivedi.com/

I also take great delight in teaching young people - adults and children alike.

#### REFERENCES

Prajakt Deolasee, Head of Engineering, HyperTrack (I reported to him at HyperTrack) Email: prajakt@gmail.com

Vishnu Saraf, CEO, Truweight (I reported to him when I was CTO at Truweight) Email: sarafvishnu@gmail.com

Viswanath Ramachandran, Facebook USA (I reported to him when he was CTO at Webaroo)

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Tathagata Mitra, Aegon Asia B.V. (I worked with him when he was Director of Products at Webaroo)

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