## 1. Revenue Analysis

### **Objective:**

- Identify top-grossing movies.
- Analyze revenue trends over time.
- Compare high-revenue movies based on different factors like genre, year, and production companies.

### Findings:

- **Top Revenue Movies:** A list of the highest-grossing movies was extracted, showing that blockbuster franchises (e.g., Marvel, Star Wars) dominate the list.
- **Revenue Growth Trend:** Over time, movie revenues have shown an increasing trend, with occasional dips due to economic factors or global events.
- **Influence of Budget:** Higher-budget films generally tend to generate higher revenue, but some low-budget films (e.g., horror movies) perform exceptionally well.
- **Distribution by Production House:** A few studios (e.g., Disney, Warner Bros.) consistently release high-grossing movies.

#### Visualizations:

 Bar plots and line graphs were used to illustrate the revenue trends and top-grossing movies.

# 2. ROI (Return on Investment) Analysis

### **Objective:**

- Identify movies that earned the highest return relative to their budget.
- Find trends in ROI across different genres and time periods.

### Findings:

- **Top ROI Movies:** Some low-budget movies (especially horror, indie, and animated films) have an extremely high ROI compared to expensive blockbusters.
- High-budget vs. Low-budget: While high-budget films generate higher revenue, many low-budget films (e.g., *Paranormal Activity*) have the best ROI due to their minimal production costs.
- **Genre Impact on ROI:** Horror and thriller movies tend to have a **higher ROI** because they are made on smaller budgets but can attract large audiences.
- **Time-Based ROI Trends:** Some decades (e.g., 2000s and 2010s) saw a rise in profitable low-budget movies.

#### Visualizations:

- Scatter plots showing the relationship between budget, revenue, and ROI.
- A heatmap to visualize genre-wise ROI distribution.

## 3. Genre Impact on Revenue

### **Objective:**

- Analyze which genres generate the most revenue.
- Compare how revenue trends differ across genres over time.

#### Findings:

- **Top Revenue-Generating Genres:** Action, Adventure, and Sci-Fi dominate in terms of revenue, largely due to blockbuster franchises.
- High ROI Genres: Horror, Thriller, and Documentary films often have high ROI despite generating lower total revenue.

#### • Trends Over Time:

- o In the 1990s, Comedy and Romance were more popular.
- o In the 2000s and 2010s, Action and Sci-Fi took over.

- Superhero films have been dominating recent years.
- **Genre Mixing:** Many top-grossing movies belong to multiple genres (e.g., Action-Adventure, Sci-Fi-Action).

#### **Visualizations:**

- A bar chart of revenue by genre.
- A time-series plot showing how different genres performed over the years.

# 4. Correlation Analysis

### **Objective:**

- Examine relationships between different variables (Budget, Revenue, Ratings, etc.).
- Determine if higher budgets lead to better ratings or higher revenue.

### Findings:

- **Budget vs. Revenue:** Strong correlation higher-budget movies tend to make more money.
- **Budget vs. Ratings:** Weak correlation a high budget does not guarantee a higher IMDb rating.
- Revenue vs. Ratings: Moderate correlation critically acclaimed movies tend to do well but not always.
- **Genre Influence:** Certain genres (like Sci-Fi and Action) often have high budgets, while others (like Horror) remain low-budget.

### **Visualizations:**

- A correlation heatmap showing relationships between variables.
- A scatter plot of budget vs. revenue, with trend lines.

# 5. Visualization Insights

### **Key Visuals Used:**

- **Revenue Trends Over Time:** Showed how movie earnings have increased, with some dips.
- **Top 10 Highest-Grossing Movies:** A bar plot highlighting the biggest earners.
- **Budget vs. Revenue Scatter Plot**: Proved that budget has a strong impact on revenue.
- **Genre-Wise Revenue Distribution:** A boxplot to analyze which genres consistently make the most money.
- **ROI Heatmap:** Showed which genres and time periods had the most profitable movies.

### **General Insights:**

- High-budget movies mostly succeed but are not always the most profitable.
- Horror and Indie films can have unexpectedly high ROI.
- Sci-Fi and Action dominate revenue-wise.

## 6. Data Cleaning & Handling Missing Values

### **Objective:**

- Ensure data quality by handling missing or incorrect values.
- Standardize data for better analysis.

### **Steps Taken:**

- 1. Dropped Unnecessary Columns: Removed irrelevant fields to focus on useful data.
- 2. **Filled Missing Values:** Used median and mean for numerical data, mode for categorical data.

- 3. **Converted Data Types:** Ensured correct formats for budget, revenue, and date fields.
- 4. **Handled Outliers:** Removed extreme outliers that distorted analysis.
- 5. Formatted Date Fields: Standardized release dates to allow time-based analysis.

### **Outcome:**

• A clean and structured dataset ready for visualization and analysis.