

CLOUD SUPPORT SERVICES

Standard Rates

FDM cloud-based services are priced by a common set of rates tables, based on the 'Skills for the Information Age (SFIA)' Definitions and Rate Card, as shown below. This gives day rates for FDM consultants of different levels of experience within FDM's cloud service. Further details can be provided if required, but we would normally expect to agree what level is required for a given service, which will enable us to determine what rate(s) are appropriate.

	1. Follow	2. Assist	3. Apply	4. Enable	5. Ensure/ Advise	6. Initiate/ Influence	7. Set Strategy/ Inspire
Strategy & Architecture	£290	£325	£360	£420	£470	£525	£600
Business Change	£290	£325	£360	£420	£470	£525	£600
Solution Development & Implementation	£290	£325	£360	£420	£470	£525	£600
Service Management	£290	£325	£360	£420	£470	£525	£600
Procurement & Management Support	£290	£325	£360	£420	£470	£525	£600
Client Interface	£290	£325	£360	£420	£470	£525	£600

Standards for FDM's Rate Cards

Consultant's Working Day	8 hours exclusive of travel and lunch
Working Week	Monday to Friday excluding national holidays
Office Hours	09:00 - 17:00 Monday to Friday
Travel and Subsistence	Included in day rate within M25. Payable at Department's standard T&S rates outside M25
Mileage	As Above
Professional Indemnity Insurance	Included in day rate

- FDM's cloud-based service provision is typically outlined and agreed with each buyer on a case-by-case basis. This typically involves the buyer providing a Purchase Order aligned to which FDM will create a Statement of Work to be agreed by both parties. FDM will invoice monthly and the buyer is requested to pay the full invoice within 30 days.