

2022

# G Cloud 13 Rate Card

**slalom**

## COMMERICALS

# Roles and rates

We adopt a standard rate card across all governmental, education sector and Not For Profit frameworks in place with our clients.

We source our consultants from two Slalom teams:

- Slalom – our business advisory teams provide consultants able to tackle engagements such as Cloud Operating Model design, technology team organisational effectiveness, UX and CX design and Intelligent Automation engagements
- Slalom Build – our technology implementation division provide software, Cloud/DevOps/Security and CRM services

If required, we can provide single blended rates across multiple SFIA levels (the blend % per grade can also vary)  
Our pricing document provides further explanation of the discounts and different pricing mechanisms that we offer.

	slalom				slalom_build	
	Strategy and architecture	Business change	Procurement and management support	Client interface	Solution development and implementation	Service management
1. Follow	£663	£663	£663	£663	£636	£636
2. Assist	£826	£826	£826	£826	£793	£793
3. Apply	£1071	£1071	£1071	£1071	£1028	£1028
4. Enable	£1275	£1275	£1275	£1275	£1224	£1224
5. Ensure or advise	£1509	£1509	£1509	£1509	£1449	£1449
6. Initiate or influence	£1713	£1713	£1713	£1713	£1644	£1644
7. Set strategy or inspire	£1938	£1938	£1938	£1938	£1860	£1860

Thank you.

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