

Contino Solutions Pricing Schedule

About Us

Contino are a professional services firm that helps organisations with measurable transformation through the adoption of Enterprise DevOps, Cloud Native Computing and Data Platforms.

We help our clients build their own innovation engine which allows them to deliver better software faster and more efficiently as part of their digital transformation ambitions, and reduce dependencies on external providers.

We work with a dual delivery and upskilling approach with all of our customers. This means that as well as helping you deliver on your most strategic projects, we will focus on skills transfer and improving your own capability for Cloud, DevOps and associated best practices such as CI / CD, automation and the adoption of microservices.

Contino joined the Cognizant family in 2019, enhancing our already global operations. We work alongside them to facilitate rapid innovation and deliver exceptional business value for our customers.

Time & Material Services

The following services are delivered on a time and materials basis and are provided via our G Cloud SFIA rate card;

Service	Unit	Starting rate
Migrating applications to the cloud	Engineer per day	£600
Scaled DevOps/SRE Dojo Model	Engineer per day	£600

Contino G Cloud SFIA Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service mgmt	Procurement & mgmt support	Client interface
1. Follow	600	600	600	600	600	-
2. Assist	800	800	800	800	800	-
3. Apply	1000	1000	1000	1000	1000	-
4. Enable	1200	1200	1200	1200	1200	-
5. Ensure/Advise	1400	1400	1400	1400	1400	1400
6. Initiate/Influence	1700	1700	1700	1700	1700	1700
7. Set Strategy/Inspire	2000	2000	2000	2000	2000	2000

Standards for Time and Material day rate cards

- Consultant's Working Day – 8 hours exclusive of travel and lunch.
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.
- Mileage – As above
- Professional Indemnity Insurance – included in day rate.

Pricing is subject to contract and delivery in the UK geography (alternative pricing will apply for other geographies).

Fixed Price Services

Contino offers the following services on a fixed price basis. Any additional services required will be delivered on a time and materials basis via our G Cloud SFIA rate card. Where services are needed to be amended to achieve more value for you, reasonable endeavours will be made to keep within the bounds of the fixed price after which the G Cloud SFIA rate card will apply. Changes to scope or delivery will be agreed before starting any work.

Strategic Reviews & Assessments

Service	Price	Duration
Containerisation Readiness and Assessment	£50,000	10 days
Cloud Optimisation & Healthcheck Assessment	£50,000	10 days
DevSecOps Review for Public Sector Environments	£50,000	10 days
Maturity Assessment for Data Capability	£75,000	20 days

Delivery

Service	Price	Duration	Unit
Establishing and Delivering Cloud Native Programmes (Contino team of 6)	£9600	Minimum 20 days	Per day.
Cloud Platform Build	£4800	Minimum 20 days	Per day.
Cloud Operating Model Definition and Design	£9900	Minimum 30 days	Per day.
Establishing a Cloud Centre of Excellence	£6500	Minimum 30 days	Per day.
DevOps Lighthouse Project	£4800	Minimum 20 days	Per day.
Virtual Contact Centres with Amazon Connect	£4800	Minimum 20 days	Per day.
Enabling Remote Working on Public Cloud	£4800	Minimum 20 days	Per day.
Building Cloud-Native Data Platforms	£4800	Minimum 20 days	Per day.
Unlocking Observability in your Organisation	£6800	Minimum 30 days	Per day.

Cloud Security Assessment for Public Sector Environments	£4800	Minimum 20 days	Per day.
MLOps Lighthouse Project	£5400	Minimum 50 days	Per day.

Expenses

Reimbursable expenses for travel, accommodation and subsistence are dependent on the project location and duration.

Expenses are typically charged at 12.5% to 15% of service value, depending on project specifics, and are charged at cost for the duration of the service. Expenses are not charged for services delivered within M25.

VAT

All services (T&M and fixed) are quoted excluding VAT.