
Bespoke Cloud Consultancy

GCloud 13 Pricing Document

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1 Pricing

1.1 Rate Card

We have provided pricing inline with the Skills for the Information Age framework. Our standard daily rates under this framework are:

Level	Daily Rate
2. Assist	£750
3. Apply	£850
4. Enable	£1100
5. Ensure/Advise	£1250
6. Initiate/Influence	£1500
7. Set Strategy/Inspire	£1750

1.2 Ordering and Invoicing Process

We aim to be as flexible as possible in order to address your business requirements.

We offer flexible commercial models to clients where possible. The three most common types of commercial models we offer are:

- Time and Materials (T&M)
- Fixed price, fixed timescale
- Monthly retainer

For T&M projects, fees are invoiced fortnightly. Each invoice specifies:

- The fees for work performed in the previous fortnight
- The fees for estimated work to be performed in the next fortnight
- An adjustment to deduct any estimated fees from the previous invoice

For fixed-price contracts, Softwire invoices in-line with the amount of work performed to-date at the relevant invoicing milestones.

For monthly retainer contracts, fees are invoiced monthly, in advance.

Invoice payment terms in all cases are 14 days.