



Nimblefin Proworks

work, where it matters

**Revenue Cycle Management
Prognostic Finance**

and beyond...

Re-define & Re-build Healthcare...



Our Values and Mission - T⁴



TEAM

Our experienced team use their trained skills and technology to handle Insurance desk & process cashless claims seamlessly.

Our professional staff include Doctors, Certified Process Associates & Industry veterans.



TASK

'Zero Tolerance' to process deviations make our efforts unique and reports flawless.

We use skilled manpower, identify technology, training & processes to take our service offerings to the next level.



TIME

Time is money for our clients, so is for our us! TATs are part of strict compliance for the leadership team.

Once we have the official buy-in, our experts oversee the execution from start to finish within desired timelines.



BUDGET

We are in the business to save expenses for our clients through improving process efficiencies.

Key Indicators are monitored at specified intervals, capture milestones, adjusting strategies to deliver budgets.

Mission:

Be a valued and competent organization for improving efficiency of operations, cash flow and enhance affordability in Healthcare sector

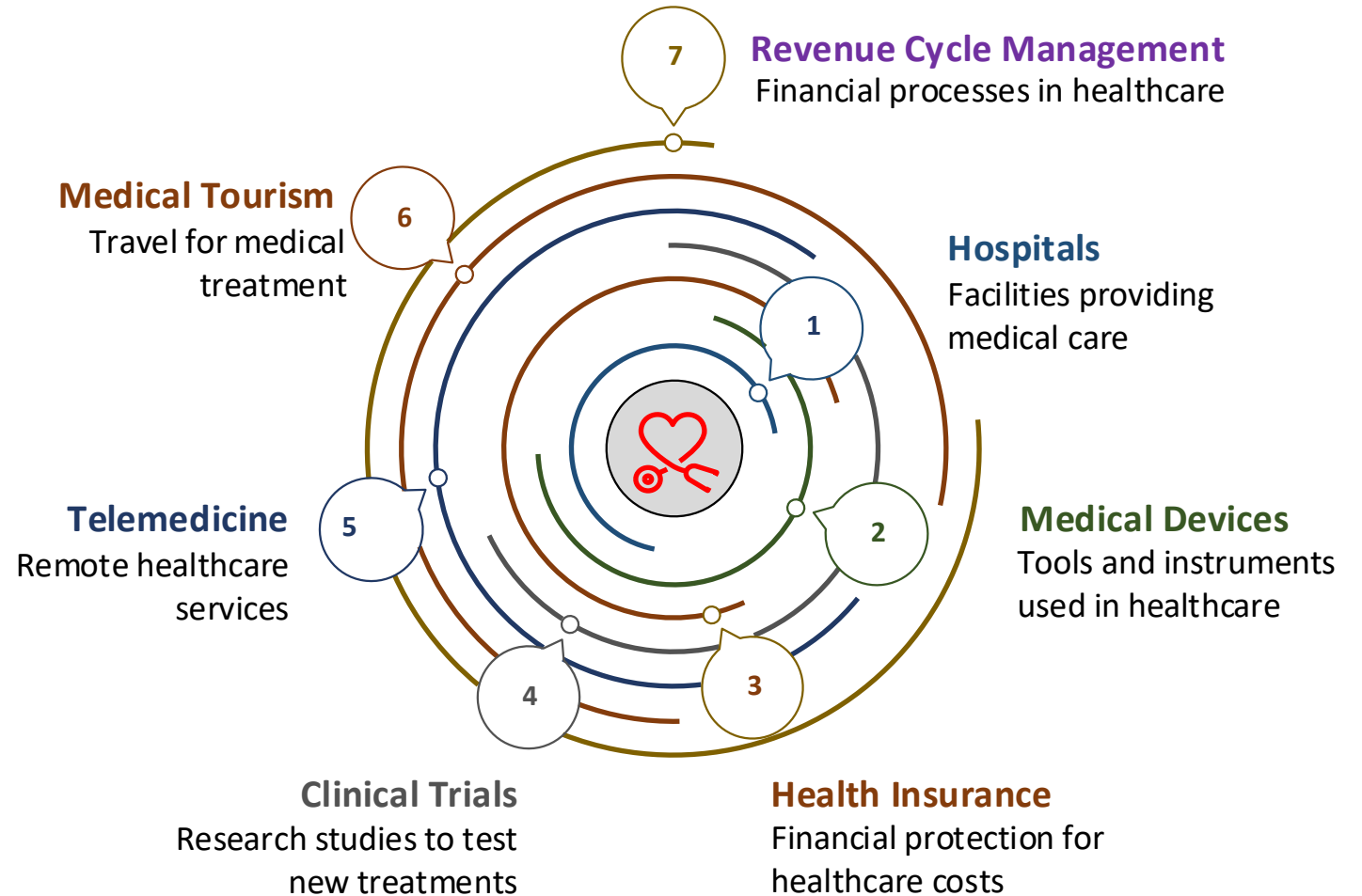
Core Competency

- Managed by professionals with over 25 years experience in Insurance, TPA, Claim Adjudication & Investigations, Hospital Network & Management.
- Collective experience of Promoters & Strategic Advisors over 120 years in Technology, Finance & Insurance.
- Customer-oriented approach, SLA driven, guaranteed savings with bonus & recovery assurances.
- Handpicked and trained staff deployed both on-site and central operations with appropriate skills sets.
- Health financing capabilities to ensure efficient use of working capital and reduced cost of funds.
- Strategic Partnerships focused on increasing the Foot-falls, Average Revenue Per Bed & EBITDA.

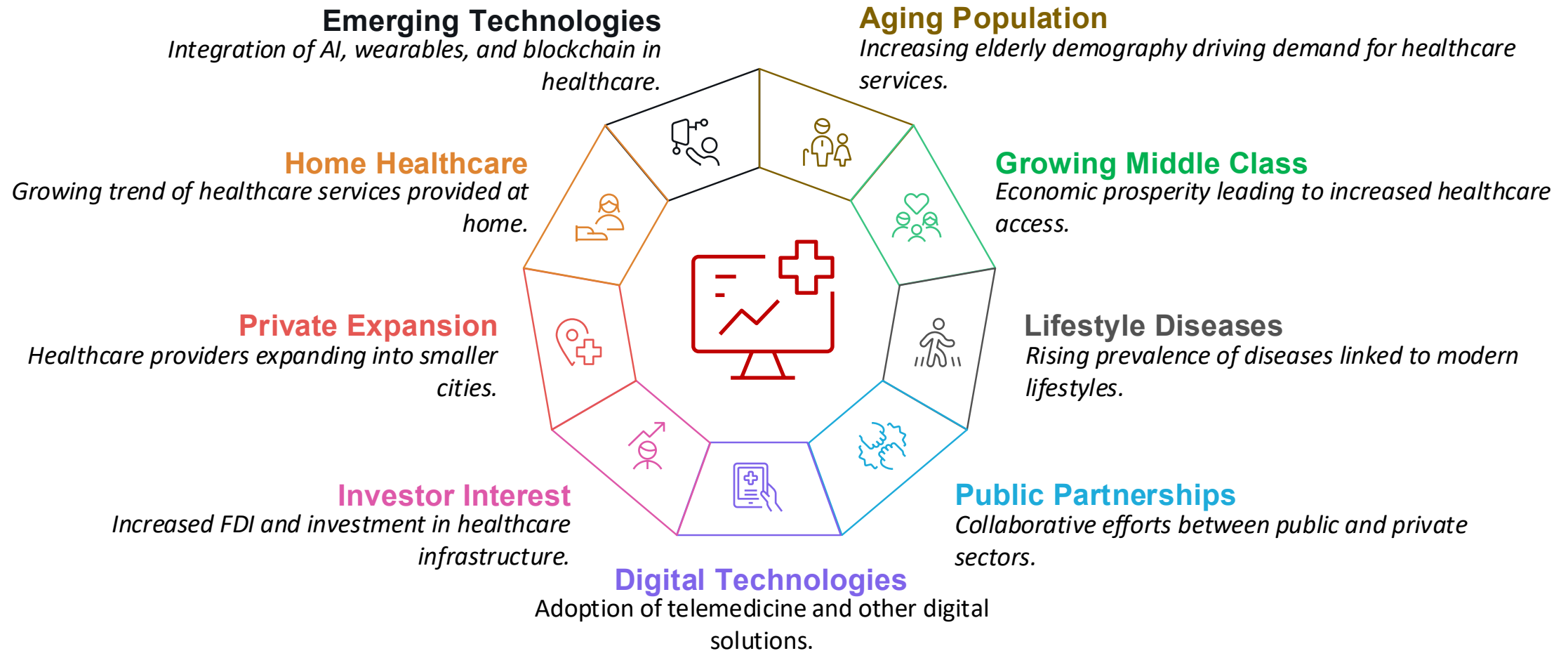


Healthcare Industry

- The Indian healthcare industry is facing transformational change. Indian Revenue Cycle Management (RCM) market size reached USD 4.8 Billion in 2024.
- RCM market is expected to reach USD 15.0 Billion by 2033, exhibiting a growth rate (CAGR) of 12.6% during 2025-2033.



Growth drivers of Healthcare



- FDI inflows grown from USD 2.5 Billion in 2000-01 to USD 50 Billion in 2019-20
- Healthcare transaction value increasing from USD 94 Million (2011) to USD 1,275 Million (2016) & growing further

Strengthening India's Healthcare System

Indian Government Reforms & Support

Universal Health Coverage
Commitment to achieving health access for all as part of global goals.



Aatmanirbhar Bharat Abhiyaan
Short and long-term measures to enhance the health system.



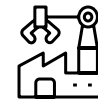
National Digital Health Mission
Digitization of health records from community to facility levels.



Ayushman Bharat
Deployment of health wellness centers and health providers.



National Health Policy
Aim to increase government health spending to 2.5% of GDP by 2025.



PLI Schemes
Incentives for domestic manufacturers of pharmaceuticals and medical devices.



HIT & Health Informatics
Integration of technology to improve healthcare delivery.



PM-JAY
Transition towards demand-side financing and strategic purchasing.

- FDI in India's Health Sector (2000-2020) - USD 25,357 Mn
 - ✓ Drugs & Pharmaceuticals USD 16,501 Mn
 - ✓ Hospital & Diagnostic Centres USD 6,727 Mn
 - ✓ Medical & Surgical Appliances USD 2,130 Mn
- IPO of major corporates in healthcare - Dr Lal Path Labs, HCG, Narayana Hrudayalaya, Thyrocare, Fortis, etc.

Revenue Cycle Management

Goal is to optimize revenue collection, minimize billing errors, and enhance overall financial performance of the hospital.

Patient Registration

Initiating patient care and data entry
Policy queries & Assessment

Insurance Verification

Confirming patient coverage details
Estimation & Documentation

Coding and Billing

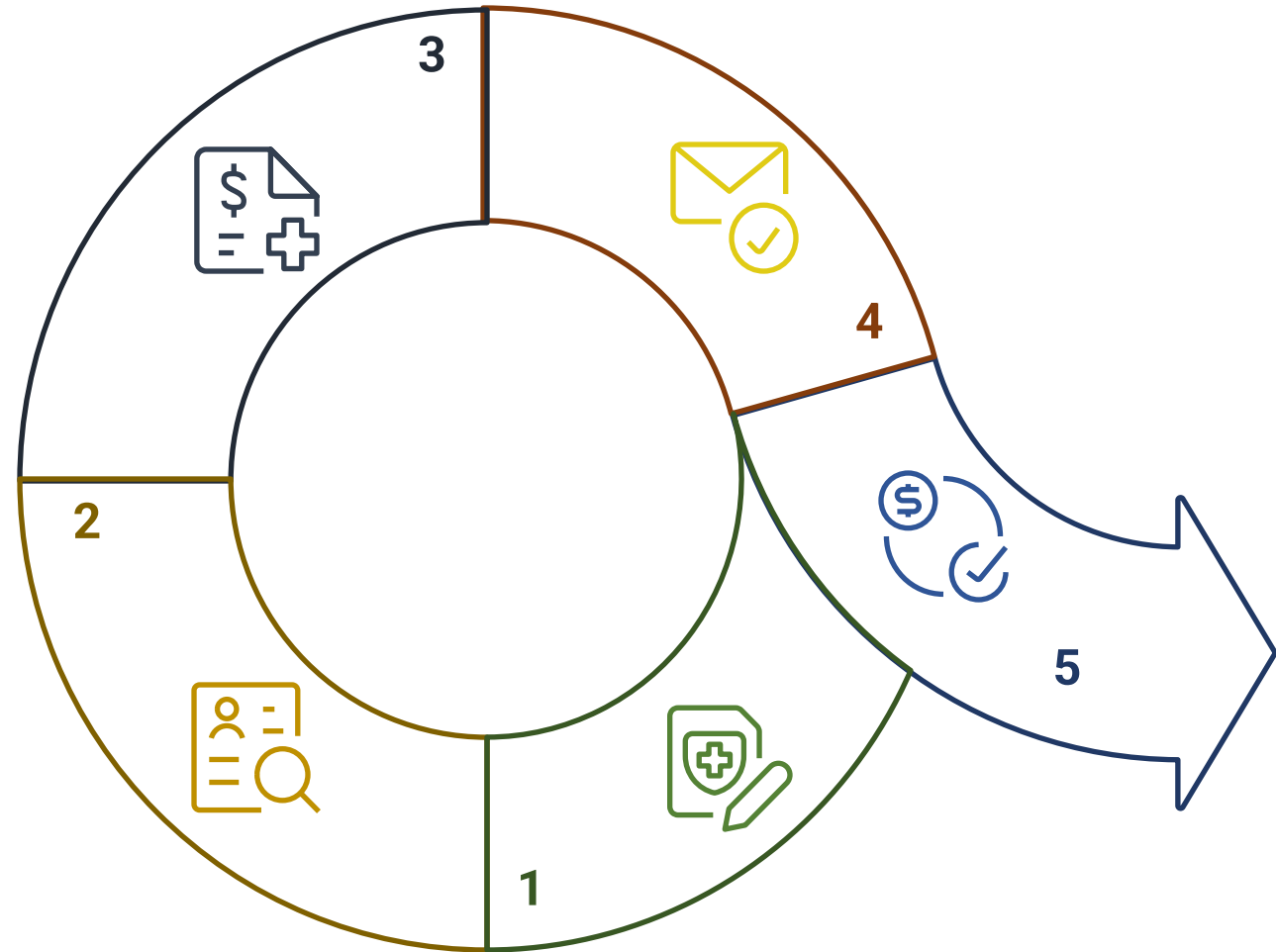
Assigning codes and generating bills
Pre-auth approval, Query Management

Claims Submission

Sending claims to insurance providers
Query / Denial Management, Approvals

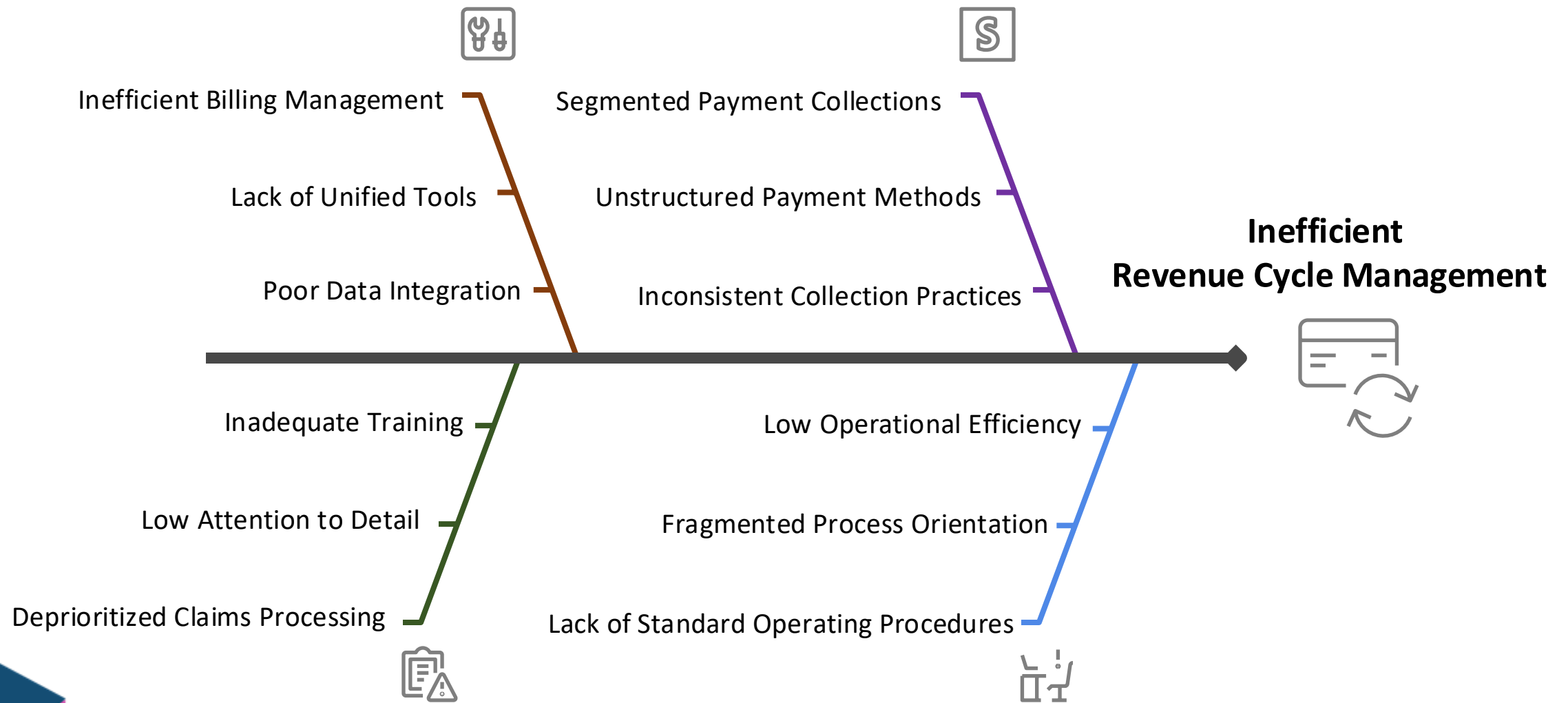
Payment Reconciliation

Payment follow-ups & Collections
Matching payments with services rendered



Note: The growing prevalence of electronic health records (EHRs) has further fueled the demand for RCM solutions, as they seamlessly integrate with these systems, enhancing data accuracy and accessibility.

Current Scenario in RCM



Offering: Comprehensive Insurance Services (CIS)

Reimbursement Claims Management

*Claim collation & submission
Approval/Query/Denial Management
Payments & Reconciliation
Health financing*

Business Consulting Services

*Network Optimization
On-site & Online Campaigns
Startup & Compliances
Marketing services*

Insurance Desk & Claims

*Query Management
Pre-auth/Discharge process
Claim file collation & submission
Approval/Query/Denial Management
Payments & Reconciliation
MIS & Reporting*

Self Fund Management

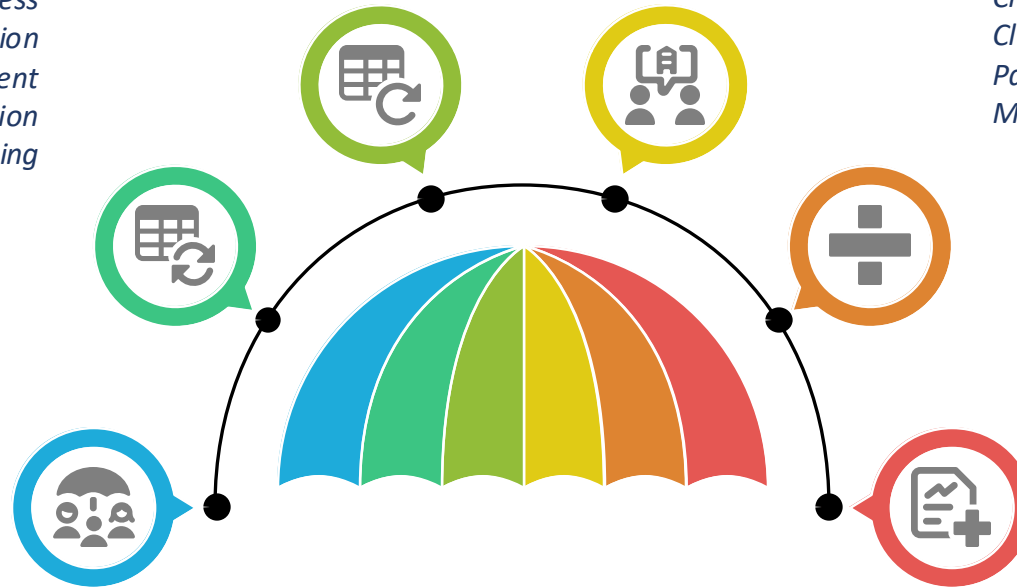
*Design & Execution
Claim file collation & submission
Claims process and reimbursement
Payments and Reconciliation
MIS & Reporting*

Insurance Empanelment

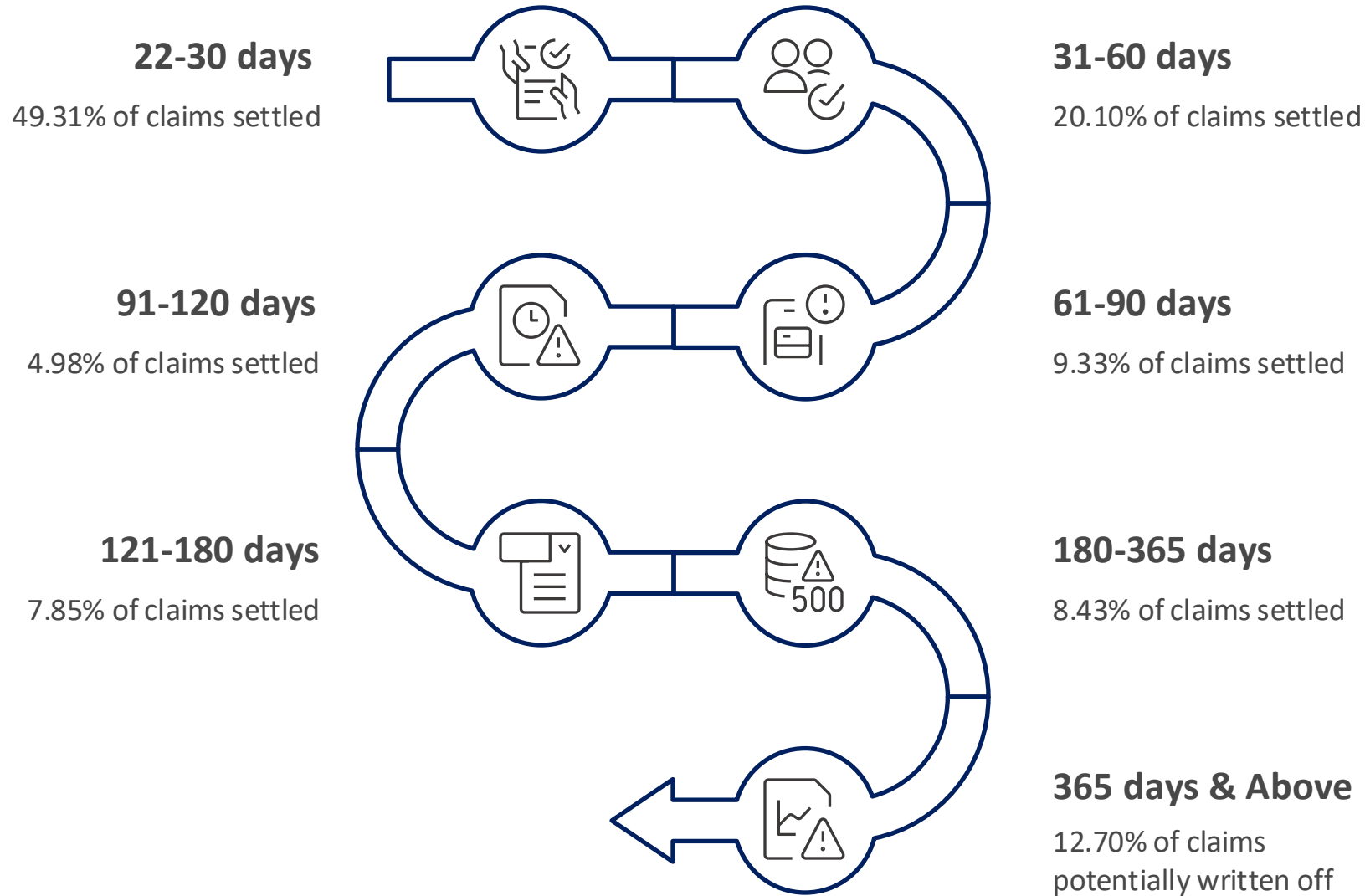
*Document checklist
Letter of Intent
Requirements mapping
Query Management
Tariff Negotiation
Agreement & Implementation*

National Health Schemes

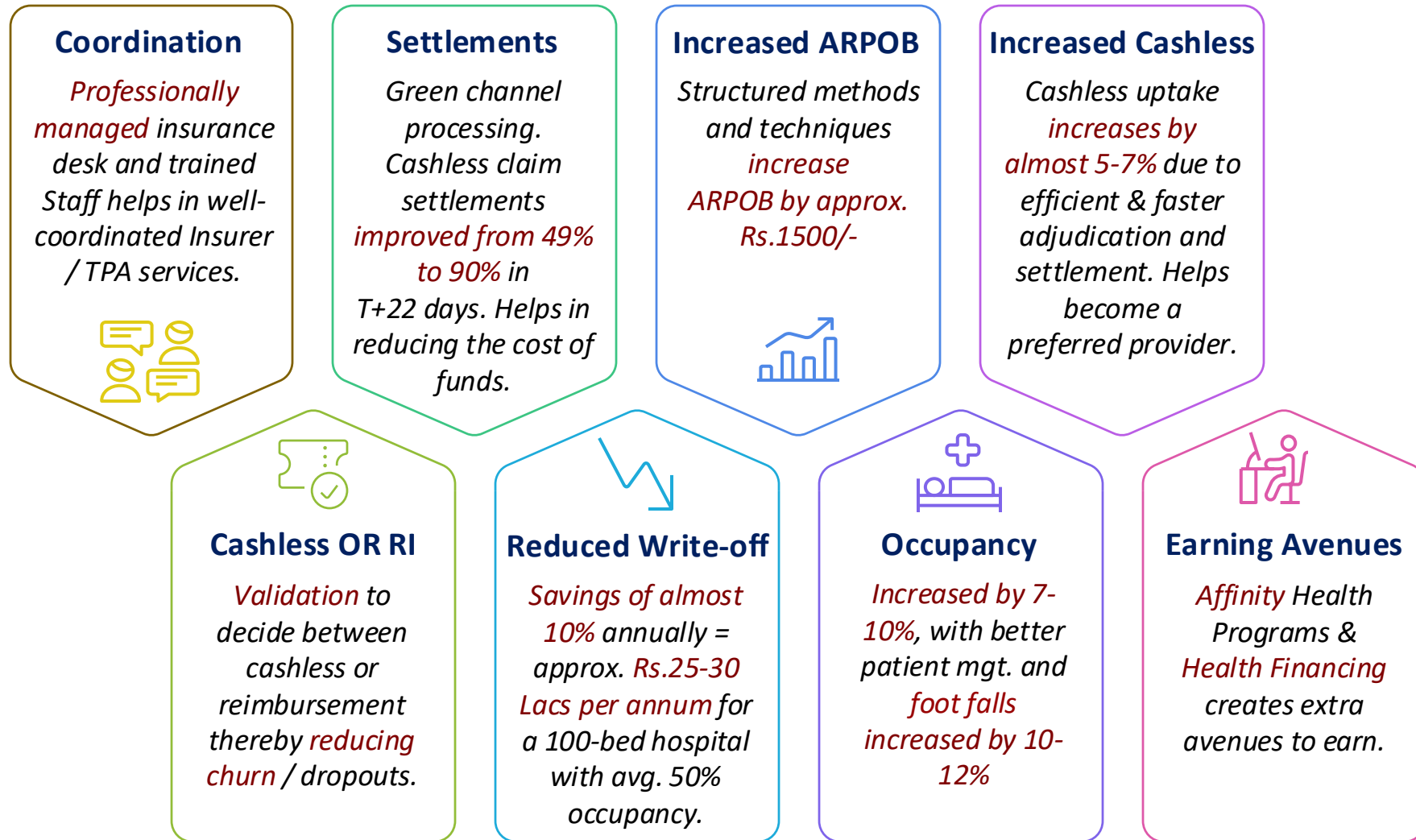
*Scheme Management
Empanelment & Implementation
Claim file collation & submission
Payments & Reconciliation
MIS & Reporting*



Scenario of Cashless Settlements



What's in it for Hospital (WIFH)

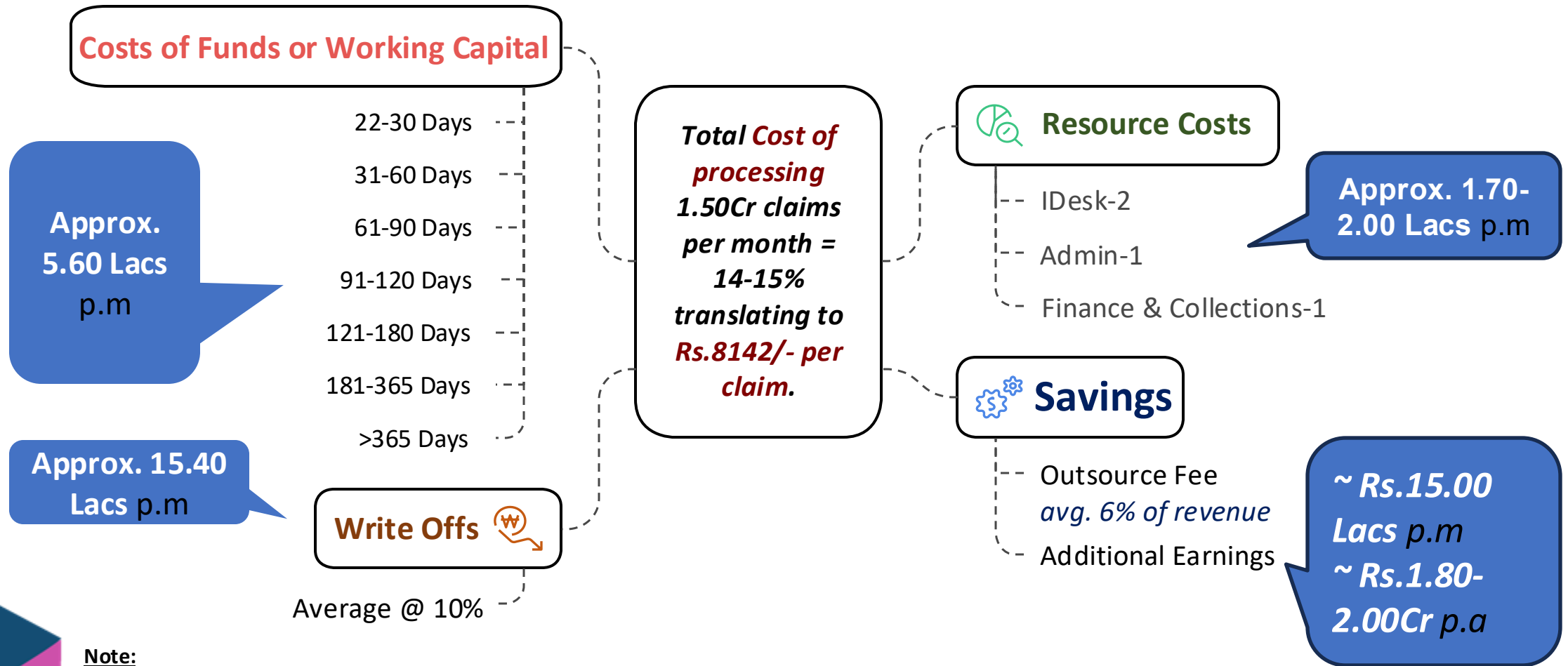


Note:

1. T = Date of Discharge
2. Increase in ARPOB by Rs.1500 = Approx 1.62 Crores additional revenue per annum for a 100 bedded hospital.

Nimblefin: Cost Savings by Optimised Process (CSOP)

Approx savings potential by outsourcing your process to us. Assuming around 250-300 Insurance claims processed per month in a 100-bed hospital with around 50% occupancy and average billing of Rs.1.50 Crores.



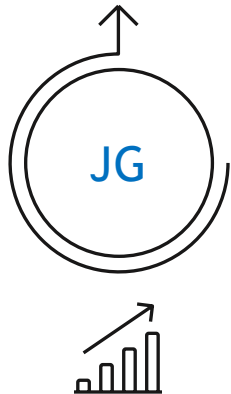
Note:

- The savings figures are indicative and depends on the current process adherence and resource structure at hospital.
- Savings also depends on the infrastructure and location dynamics.
- Cost of Working simulated is for a 100 bedded Hospital

Our Promoters & Investors

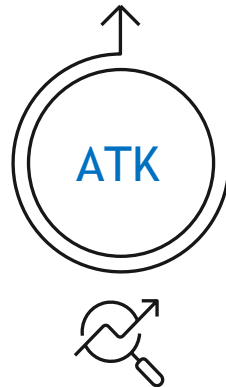
Ideation, Strategy & Key Initiatives

Founder and Investor who ideated the concept. Established leader with over 25 years of expertise in BD and Distribution, Strategic initiatives, Client Retention & Insurer relations. Experience with leading brands such as Aviva, ICICI, MetLife, Kotak, Toyota, TTK Healthcare, Prudent, etc.



Investment, Tech, and Strategy

Investor and strategic advisor, in addition to being part of the founding team. Advises on technology, strategy, and financial goals. Possesses over 25 years of experience at conglomerates such as Tata, ICICI, TTK Healthcare, OBC Bank, and National Bank.



Field Operations Management

Founding member and leadership team. Handles our Insurer and TPA relations, field operations, and National health schemes PAN India. Experience over 20 Years with leading health and insurance firms in India, including TTK, FHPL, MD India, etc.



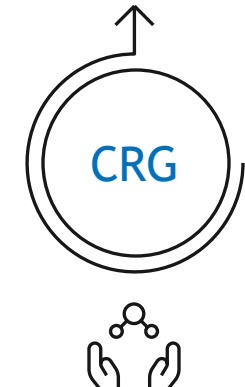
Claims Process & Collections

Strategic & Leadership team. Handles claims ops, resourcing, SLA & settlement processes, including TATs. Brings over 20 years of experience from leading Insurance Brokers, TPAs & Hospitals in India, like TTK, Mediassist, Prudent brokers, Howden, Medihope, etc., to name a few.

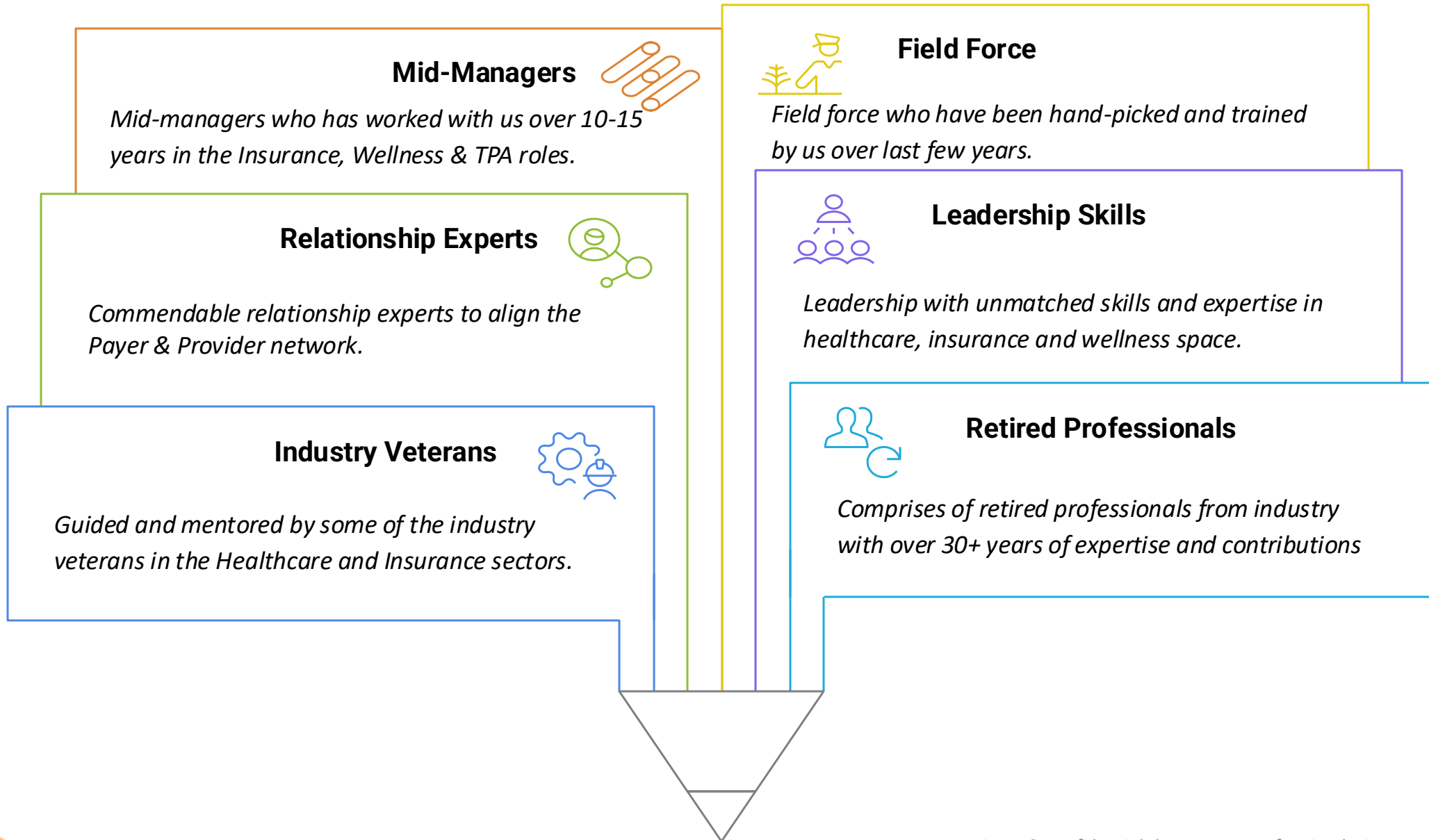


National Schemes & Partnerships

Promoter, Investor, and Leadership team managing key partnerships. Possesses over 25 years of experience with leading banks, infra financing, OEMs and heavy equipment dealers. Expert in stitching profitable schemes for the National Health Mission. Acumen for tenders and projects.

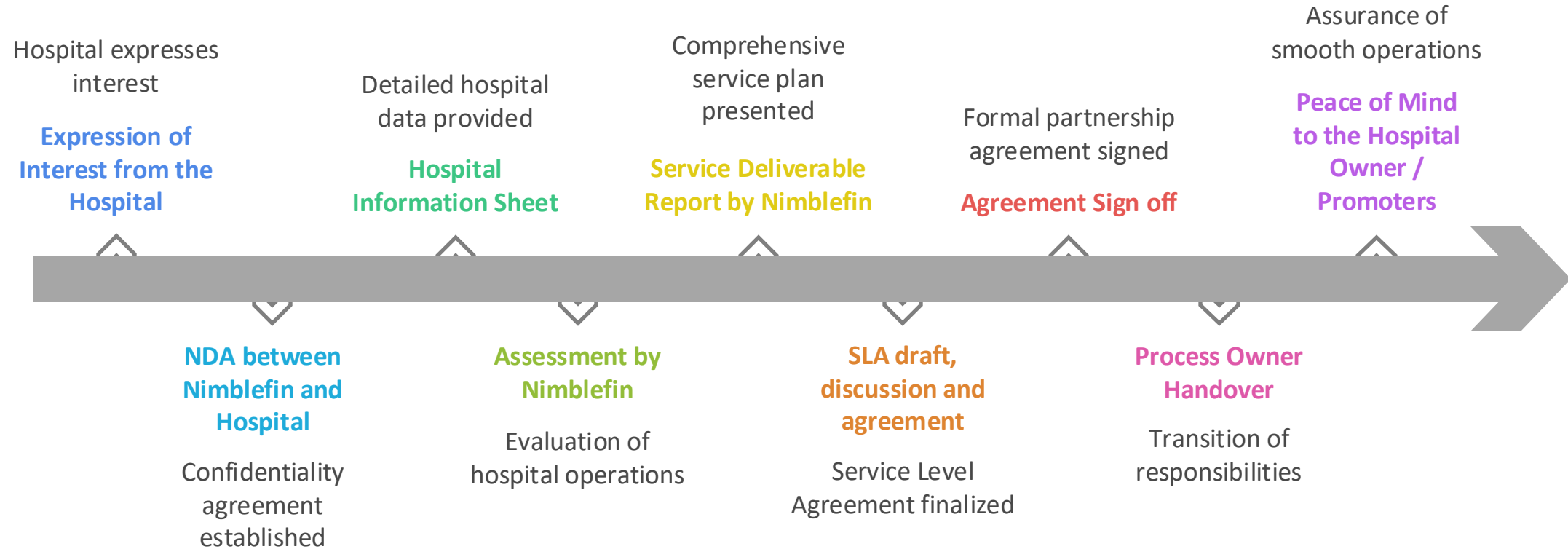


Unified expertise for excellence



Strategic Partnership process

Streamlining Hospital Partnerships with Nimblefin Proworksz



Span of Operations

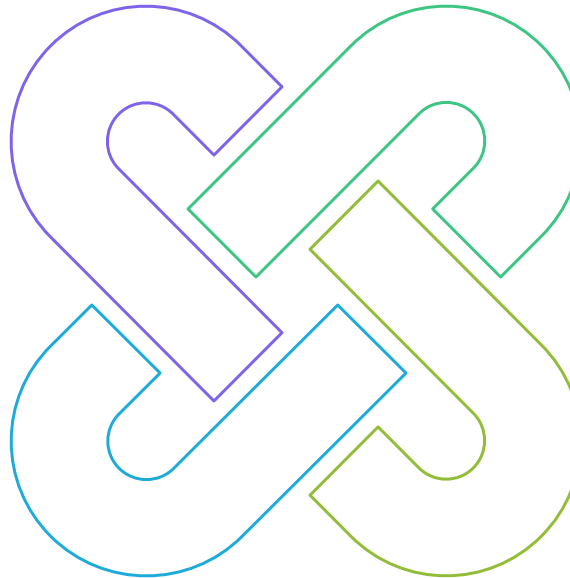
We are headquartered in Bengaluru, Karnataka and operate across all major locations/cities in India and are further expanding...

SOUTHERN INDIA

Major Cities and Town limits of Andhra, Telangana, Karnataka, Tamilnadu and Kerala

NORTHERN INDIA

Covers major hospitals of Delhi, NCR, Haryana, Chandigarh, UP



WESTERN INDIA

Includes key locations of Maharashtra, Gujarat, Goa

EASTERN INDIA

Features prominent hospitals in West Bengal, Odisha etc.

Thankyou!

and look forward to partner with you..

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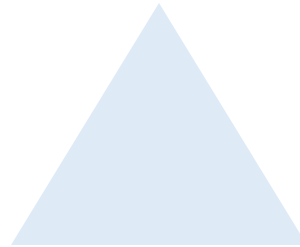
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Registered Address:

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