#### Nina Ferrer-Eriksson

#### ninaf.mfa2023@london.edu +44 (0) 7547 800 116 www.linkedin.com/in/ninafe

#### **EDUCATION**

2022 - 2023 London Business School, London, UK

Reading for Masters in Financial Analysis

Modules include Corporate Finance, Private Equity, and World Economy

#### 2017 - 2021 King's College London, London, UK

BSc International Management (2:1)

Exchange programme at the University of Hong Kong and at the University of Melbourne.

### **BUSINESS EXPERIENCE**

#### 2020 - 2022 CRÉDIT SUISSE, London, UK

#### Full-Time Analyst, Global Markets, Emerging Markets Sales team (12 months)

- Collaborated with traders, strategists, salespeople and trade management teams from the London,
  Madrid, New York, and São Paulo offices to execute daily trades with over 50 clients
- Compiled and marketed weekly trade ideas thereby developing a deep understanding of fixed income, FX, and derivative products within Emerging Markets
- Built and maintained client relationships through in person and virtual meetings, taking into consideration market trends across regions and inviting relevant economists and traders
- Lead daily meetings on market updates and compile minutes subsequently sent to over 50 clients
- Analyzed, allocated and kept track of client revenue for a client base with over \$250 billion in AUM Summer Internship (5 weeks, shortened due to covid)
- Prepared sales pitches for bonds to the Head of EMEA Credit Sales and other senior executives
- Produced summaries of 20 calls to be used by analysts on movements of worldwide bonds
- Conducted research on the impact of USA's 2020 presidential election on different market sectors
- Trained on fixed income and equities and used Bloomberg to create an index of 200 companies

#### 2019 GOLDMAN SACHS, London, UK

#### Spring Intern (2 weeks)

- Derived meaningful information from sets of data on Excel following technical training on accounting and valuation fundamentals
- Delivered presentations on various market sectors such as energy, health care and consumer staples
- Worked in a group project for GS Sustain, evaluating 150 CEO's variable remuneration

# 2018 CERN (European Council for Nuclear Research), Geneva, Switzerland Summer Intern (1 month)

- · Created a digital archive of historical network documents accessible scientific researchers
- Constructed Excel databases for categorizing over 1,000 historical documents

## 2017 WORLD TRADE ORGANIZATION (WTO), Geneva, Switzerland Summer Intern (2 weeks)

- Contributed to organizing meetings such as the WTO's General Council and contributed to draft
- Edited and curated articles for the daily press review read by over 800 staff members including the Director General's Office

#### ADDITIONAL INFORMATION

**Leadership** Co-Head of finance department, King's Business Club: organized a dozen networking events

with more than 30 attendees and launched a practice investment fund for students (*King's Capital*). MUN (Model United Nations): negotiated resolutions as a delegate, led the UNICEF committee as chair, delivered speeches in front of 650 people. LBS Dance Club: teacher

**Projects**King's College London Dance Society (competitive team): choreographed part of annual show, auditioned and trained a team of 20 dancers for a show with 900+ total audience. Set

up social media accounts and created content for sustainability related projects (positive.travel). Winner of the 2023 Hermes GPE Private Markets Challenge

**Certifications** FCA exams (Regulations, Securities, Derivatives), Bloomberg Market Concepts, Common

Purpose: Leading Across Cultures

Interests Dance (10 years), skiing & wakeboarding, International Geopolitics

**Tech Skills** Bloomberg Terminal, SPSS, Stata, R, RStudio, Python

Languages English (native), French (fluent), Spanish (Intermediate), German (basic)