

# NINAD NAIK

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## EDUCATION

### Bachelor of Engineering (Information Technology)

University of Mumbai — Thadomal Shahani Engineering College, Mumbai

2021 - 2025 (*Expected*)

CGPA: **8.78 / 10**

## SKILLS

**Languages:** C, C++ , Java, Python, JavaScript, Dart  
**Frameworks:** Next.js, Node.js, REST API, Flutter  
**Platforms:** Linux, GitHub, Firebase, AWS, Zoho CRM

**Web:** HTML, CSS, React.js, TypeScript, Bootstrap  
**Databases:** MySQL, SQLite, MongoDB, Cloud Firestore  
**Tools:** Figma, Docker, Tableau, Jupyter Notebook, Postman

## WORK EXPERIENCE

### Information Technology Intern, Kraymera Study Abroad ([kraymera.com](https://kraymera.com))

June 2023 - September 2023

- Implemented the **CRM systems and processes** using Zoho and developed WhatsApp Business API automation using the Deluge scripting language, boosting the lead nurturing process and doubling (2x) the lead conversion rate.
- Installed and configured **Linux server, networking devices, GSM gateway and CTI software** for telecommunications, leading to an impressive 80% increase in customer acquisition.

## ROLES OF RESPONSIBILITY

### Research Fellow, SimPPL ([simppl.org](https://simppl.org))

March 2024 - Present

### App Team Member, Developers' Club - TSEC ([LinkedIn](https://www.linkedin.com/company/tsec))

March 2023 - March 2024

- Facilitated organized sessions** to guide and mentor **100+ students** in the field of App Development.
- Contributed to the maintenance and enhancement of **the official app for TSEC** that has **1000+ downloads** on Google Play Store and Apple App Store.

### Core Team Member, Google Developer Student Clubs - TSEC ([Website](https://www.google.com/developers/students/))

August 2022 - Present

- Conducted multiple technical events on Machine Learning, Cloud Computing, Android Development and organized Mockupp - a Design Hackathon.
- Cultivated a vibrant community of **570+ students**, promoting engagement, and knowledge sharing.

## PROJECTS

### CodeIt, React.js, Node.js, Firebase, Docker, Amazon Web Services, Guide: Prof. Archana Kale | ([Website](https://codeit.in))

October 2023

- Led a team in the development of a **specialized online coding platform** designed for instructors to establish groups, post coding challenges, and oversee learners' solution submissions.
- Played a key role in **constructing the database** and **integrating programming language compilers** on the AWS Cloud.

### News Forecast, Flutter, REST APIs ([GitHub](https://github.com/ninadnaik10/news-forecast), [App](https://newsforecastapp.com))

May 2023

- Developed an **Android application for real-time weather and news updates**, featuring a sleek material design and utilizing APIs for data retrieval.
- The app delivers comprehensive weather information, including temperature, conditions, wind speed, humidity, and visibility, along with previews of the latest news.

### SpeakSure, Python, Librosa, scikit-learn, Kivy, MongoDB, Guide: Dr. Arun Kulkarni | ([GitHub](https://github.com/ninadnaik10/speak-sure))

April 2023

- Guided a team in the creation of an **AI Public Speaking Practice app**, with a primary focus on analyzing speech metrics such as **filler words, speech pace, and confidence levels**.
- Played a crucial role in implementing **speech-to-text transcription and training the AI models**.
- Achieved the **3rd prize** in the Department-level Mini Project Competition (PyExpo 2.0).

### PassVault, Java, Swing, SQLite, Netbeans ([GitHub](https://github.com/ninadnaik10/pass-vault))

December 2021

- Created a **Password Manager app for desktop** leveraging SHA-256 hashing and AES encryption for robust security.
- Secured **2nd prize in Javagenix Hackathon** for its innovative approach to password management and ease of use.

## ACHIEVEMENTS & PARTICIPATIONS

- Second Runner Up — PyExpo 2.0** (Python Project Hackathon) among **30+ teams**, IT Department, TSEC. April 2023
- First Runner Up — Javagenix** (Java Project Hackathon) among **30+ teams**, IT Department, TSEC. October 2022
- First Runner Up — CSS Battle** among **100+ participants**, CSI TSEC. September 2022
- Secured a position in the **Top 10** among **53 teams** in ACE Hacks 1.0, ACE Mumbai. March 2024
- Organizer of **GeekSpace** Tech Community ([Website](https://www.geekspace.tech)) of 480+ members helping people get into tech.
- Solved 150+ Data Structures and Algorithms problems on Leetcode, Codeforces and other platforms.