NINAD NAIK

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EDUCATION

Bachelor of Engineering (Information Technology)

University of Mumbai — Thadomal Shahani Engineering College, Mumbai

2021 - 2025 (Expected) CGPA: **8.78** / **10**

Higher Secondary Certification (Science)

D. G. Ruparel College of Arts, Science and Commerce, Mumbai

2019 - 2021

Percentage: 94.83 %

SKILLS

Languages: C, C++, Java, Python, JavaScript, Dart **Frameworks**: Next.js, Node.js, REST API, Flutter **Platforms**: Linux, GitHub, Firebase, AWS, Zoho CRM

Web: HTML, CSS, React.js, Bootstrap

Databases: MySQL, SQLite, MongoDB, Cloud Firestore **Tools**: Figma, Docker, Tableau, Jupyter Notebook, Postman

WORK EXPERIENCE

Information Technology Intern, *Kraymera Study Abroad* (kraymera.com)

June 2023 - August 2023

- Implemented **CRM systems and processes** using Zoho and developed WhatsApp Business API automations using Deluge scripting language, boosting lead nurturing process and doubling (2x) the lead conversion rate.
- Installed and Configured Linux server, Networking devices, GSM Gateway and CTI software for telecommunication leading to an impressive 80% increase in Customer Acquisition.

ROLES OF RESPONSIBILITY

App Team Member, Developers' Club - TSEC (LinkedIn)

March 2023 - Present

- Facilitated organized sessions to guide and mentor 100+ students in the field of App Development.
- Contributed to the maintenance and enhancement of **the official app for TSEC** that has **1000+ downloads** on Google Play Store and Apple App Store.

Core Team Member, Google Developer Student Clubs - TSEC (Website)

August 2022 - Present

- Conducted multiple technical events seamlessly, fostering a rich learning environment and promoting Google products.
- Cultivated a vibrant community of **450+ students**, promoting engagement, and knowledge sharing.

PROJECTS

CodeIt, React.js, Node.js, Firebase, Amazon Web Services, Guide: Prof. Archana Kale | (Website)

October 2023

- Led a team in the development of **a specialized online coding platform** designed for instructors to establish groups, post coding challenges, and oversee learners' solution submissions.
- Played a key role in **constructing the database** and **integrating programming language compilers** on the AWS Cloud.

News Forecast, Flutter, REST APIs (GitHub, App)

May 2023

- Developed **an Android application for real-time weather and news updates**, featuring a sleek material design and utilizing APIs for data retrieval.
- The app delivers comprehensive weather information, including temperature, conditions, wind speed, humidity, and visibility, along with previews of the latest news.

SpeakSure, Python, Librosa, scikit-learn, Kivy, MongoDB, Guide: Dr. Arun Kulkarni | (GitHub)

April 2023

- Guided a team in the creation of **an AI Public Speaking Practice app**, with a primary focus on analyzing speech metrics such as **filler words**, **speech pace**, **and confidence levels**.
- Played a crucial role in implementing speech-to-text transcription and training the AI models.
- Achieved the **3rd prize** in the Department-level Mini Project Competition (PyExpo 2.0).

PassVault, Java, Swing, SQLite, Netbeans (GitHub)

December 2021

- Created a Password Manager app for desktop leveraging SHA-256 hashing and AES encryption for robust security.
- Secured **2nd prize in Javagenix Hackathon** for its innovative approach to password management and ease of use.

ACHIEVEMENTS & PARTICIPATIONS

- Second Runner Up PyExpo 2.0 (Python Project Hackathon) among 30+ teams, IT Department, TSEC April 2023
- First Runner Up Javagenix (Java Project Hackathon) among 30+ teams, IT Department, TSEC October 2022
- First Runner Up CSS Battle among 100+ participants, CSI TSEC

September 2022

• Organizer of *GeekSpace* Tech Community (Website) of 480+ members helping people get into tech.

Solved 100+ Data Structures and Algorithms problems on Leetcode, Codeforces and other platforms
Participated in three in-person and one online hackathons.