"SORTING IT OUT" REAL WORLD CHALLENGES FOR

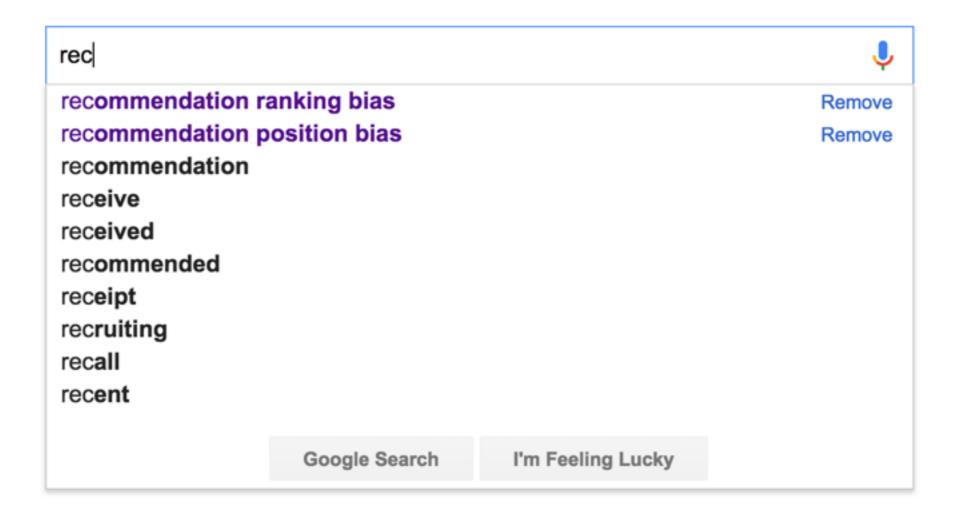
RECOMMENDER SYSTEMS

WE ARE LIVING IN THE INFORMATION AGE



SEARCH

DISCOVER



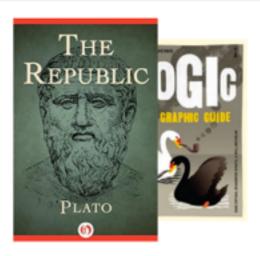
Recommended for you, aviad



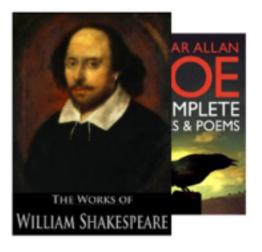
Religion & Spirituality Books 65 ITEMS



Craft, Hobby & Home Books 6 ITEMS



Historical Books



Literature & Fiction 88 ITEMS



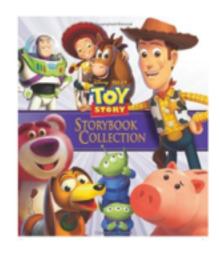
Reference Books 100 ITEMS



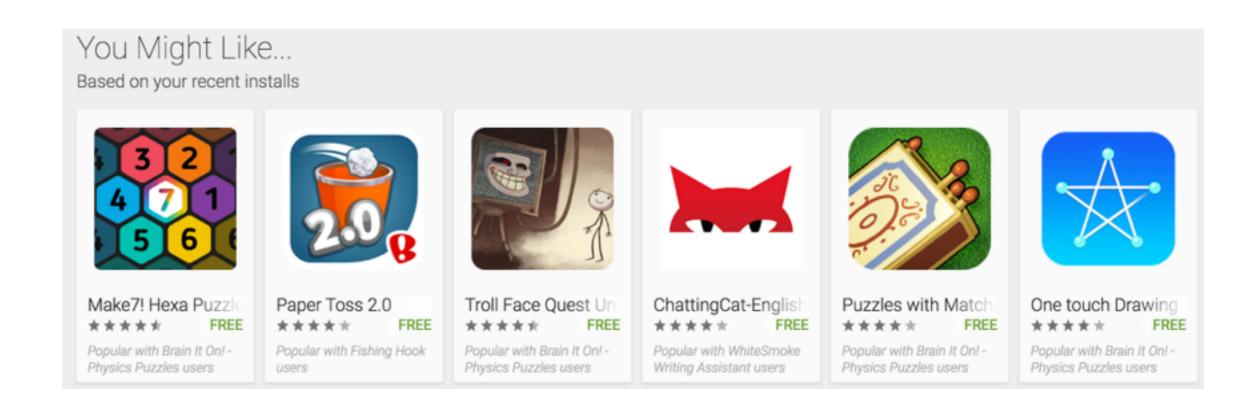
Mystery, Thriller & Suspense Books
46 ITEMS



Stuffed Animals & Plush Toys
5 ITEMS



Children's Books 79 ITEMS



Customers who viewed Renaissance Hong Kong Harbour View Hotel also viewed:

Grand Hyatt Hong Kong



Directly connected to the Hong Kong Convention and Exhibition Centre (HKCEC) and a 5minute walk from Wanchai MTR subway station and Star Ferry

Pier, the luxurious Grand Hyatt Hong Kong features a... 4 people are looking right now

Score from 574 reviews

Excellent 8.9 /10

Total price from:

THB 29,661

Book now

InterContinental Hong Kong *****



5-star InterContinental Hong Kong Hotel enjoys a waterfront location.

6 people are looking right now

Score from 1,457 reviews

Wonderful 9 /10

Total price from:

THB 30,333

Book now

The Harbourview ****



Overlooking Victoria Harbor, the Harbourview offers wellfurnished rooms a 5-minute walk from Wan Chai MTR subway station. It features

an on-site restaurant and Wi-Fi access in the entire hotel.

6 people are looking right now

Score from 5,442 reviews

Good 7.7 /10

Total price from:

THB 24,718

Book now

JW Marriott Hotel Hong Kong *****



Sitting atop the prestigious Pacific Place Complex, the JW Marriott Hotel Hong Kong has direct access to the Admiralty MTR Subway

Station and Pacific Place Shopping Mall. 2 people are looking right now

Score from 1,256 reviews

Excellent 8.7 /10

Total price from:

THB 28,658

Book now

PROBLEM DEFINITION

Estimate a utility function to predict how a user will like an item.

Given a set of items I and a set of users U find a utility function $f: U \times I \rightarrow R$

EXTENSION (CONTEXT)

Given I,U and a context Cfind a utility function $f: C \times U \times I \rightarrow R$

JUST BEFORE WE DIVE IN THE ALGORITHMS...

A PRODUCT'S SUCCESS IS A PRODUCT OF IT'S ELEMENTS

DATA

CLEANING AND FILTERING

FEATURE EXTRACTION

MODELING

RECOMMENDER EVALUATION

PRODUCTION ENVIRONMENT

BUSINESS RULES

UX

AB TESTING

BI

WHAT ARE YOU TRYING TO ACHIEVE?

- 1. Increase volume/value of sales
- 2. Increase user satisfaction and loyalty (contradicts #1?)
- 3. Understand what users want

HOW WELL CAN YOU IMPROVE?

START SIMPLE

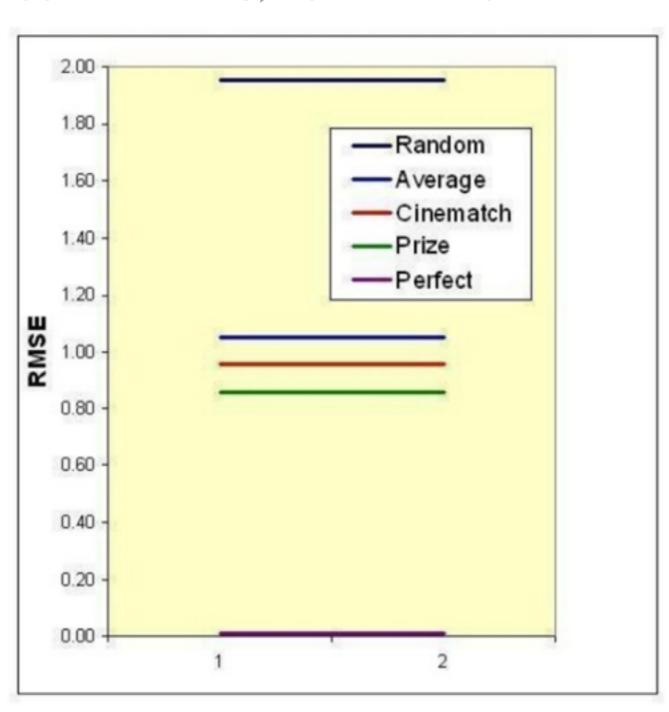
- 1. A random recommender is the worst you can do, having on knowledge or assumption on the data
- 2. Compare to item popularity sort items by overall 'purchases' ever.
- 3. As you find better recommenders, always compare to the above baselines
- 4. Invest time and thought in a validation framework more on this later...

HOW WELL CAN YOU IMPROVE?

IT IS EASY TO CREATE SIMPLE RECOMMENDERS, BUT HARD TO BEAT THEM

Cinematch had an RMSE score of 0.9513 and the wining team reached 0.8728 which is a 8.26% improvement.

It took another 2 years to reach RMSE of 0.8567 which is 9.9% better

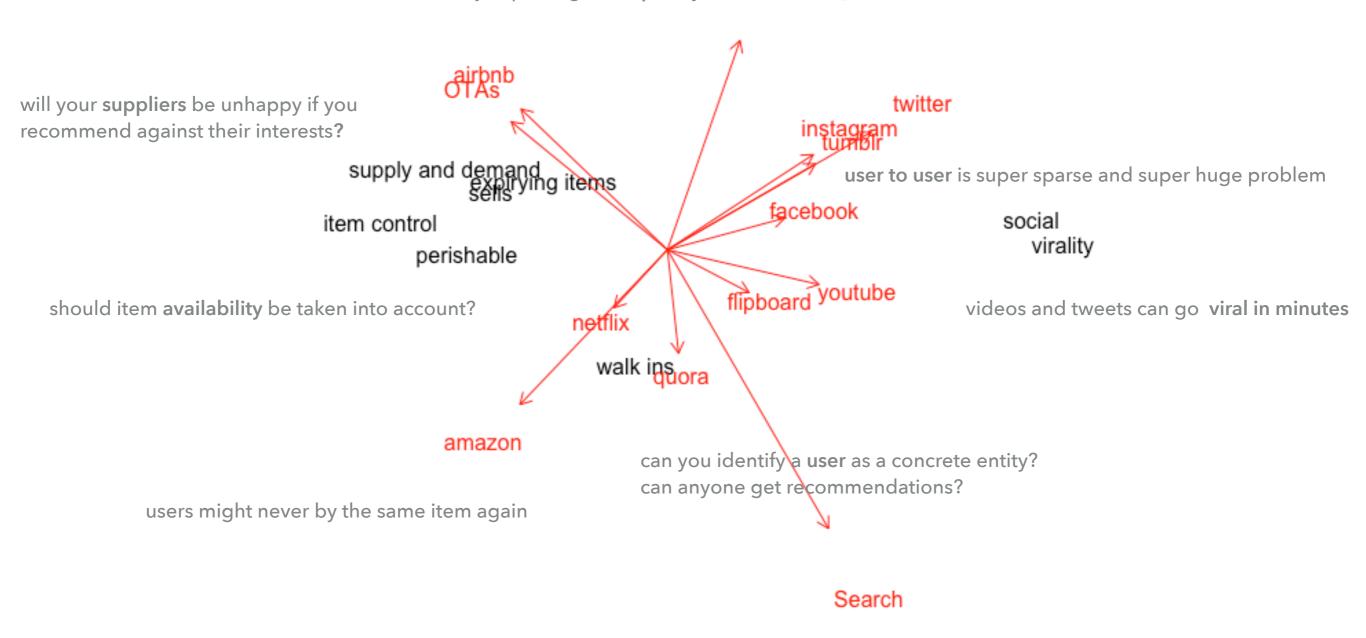


WHAT ARE YOU RECOMMENDING? AND TO WHO?

- 1. Netflix Movies to Watchers
- 2. Google Search URLs/Images/News/... to Users submitting queries
- 3. Tumblr Blogs to Blog Owners
- 4. Facebook Users to Users, Content to Users
- 5. Amazon Everything they can store to Everyone
- 6. LinkedIn Jobs and Contacts to Users

WHAT ECOSYSTEM ARE YOU WORKING IN?

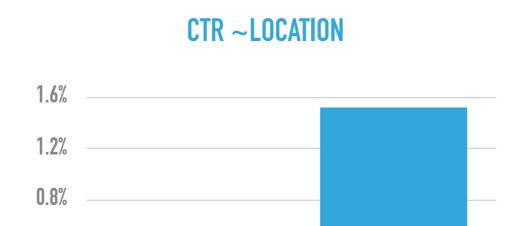
a job posting is temporary linkedin single vertical



multiple categories

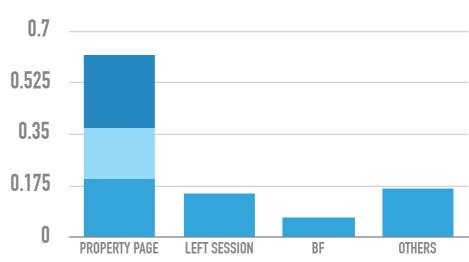
0.4%

MORE THAN AN ALGORITHM - HOW WILL IT BE USED?



BOTTOM OF PAGE

USER EXPERIENCE



TITLES AND PRESENTATION

RECOMMENDED PROPERTIES

MID PAGE



Centara Grand Beach Resort & Villas The Tubkaak Boutique Resort

Excellent 8.2 (1520 reviews)



Excellent 8.9 (321 reviews)



Beyond Resort Krabi

Excellent 8.2 (1297 reviews)



Dusit Thani Krabi Beach Resort

Excellent 8.6 (102 reviews)

WHAT ARE YOUR DATA SOURCES?

- Past behaviour concrete user and items
- Relationships to other users via items or other sources concrete user, social, CF
- Explicit signals vs Implicit signals item reviews vs. on site behavior
- Item Content when items expire our they are consumed one time
- Demography when no login is available
- Context when? where? with who?

DATA SOURCES

Impression/Search based data very cumbersome, prone to bias

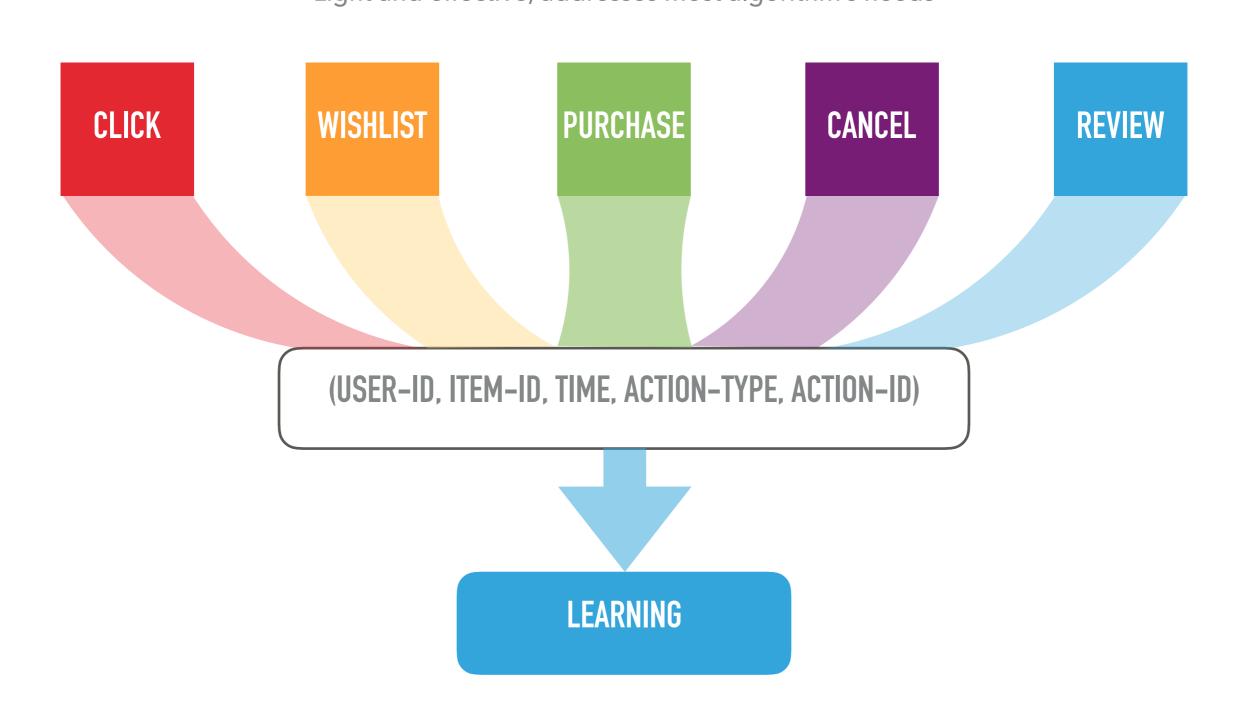
	▼ searchmessageid	1₁ hotel_id ↔	📅 rankinpage 🍫	📆 min_price_usd 🍫	✓ breakfast ⋄
1	00000efb-6607-473f-a34b-4638ecce2d25	527,794	1	109.67	true
2	00000efb-6607-473f-a34b-4638ecce2d25	501,851	2	52.55	false
3	00000efb-6607-473f-a34b-4638ecce2d25	91,269	3	113.73	false
4	00000efb-6607-473f-a34b-4638ecce2d25	10,860	4	136.23	false
5	00000efb-6607-473f-a34b-4638ecce2d25	8,350	5	67	false
6	00000efb-6607-473f-a34b-4638ecce2d25	161,872	6	134.58	true
7	00000efb-6607-473f-a34b-4638ecce2d25	263,304	7	26.82	false
8	00000efb-6607-473f-a34b-4638ecce2d25	66,525	8	144.59	true
9	00000efb-6607-473f-a34b-4638ecce2d25	197,206	9	231.21	false
10	00000efb-6607-473f-a34b-4638ecce2d25	9,388	10	56.66	false
11	00000efb-6607-473f-a34b-4638ecce2d25	240,525	11	31.86	false
12	00000efb-6607-473f-a34b-4638ecce2d25	10,850	12	57.64	true
13	00000efb-6607-473f-a34b-4638ecce2d25	108,498	13	58.97	false
14	00000efb-6607-473f-a34b-4638ecce2d25	91,270	14	64.89	false
15	00000efb-6607-473f-a34b-4638ecce2d25	149,080	15	28.4	false
16	00000efb-6607-473f-a34b-4638ecce2d25	1,061,229	16	120.66	false
17	00000efb-6607-473f-a34b-4638ecce2d25	240,277	17	40.93	false
18	00000efb-6607-473f-a34b-4638ecce2d25	148,785	18	31.85	false

BENEFITS:
BI SOURCE TO
UNDERSTAND WHAT WAS
SHOWN, HOW ITEMS ARE
RANKED, HOW USERS
BEHAVE ON YOUR SITE



DATA SOURCES

Action stream
Light and effective, addresses most algorithm's needs



EXPLICIT/IMPLICIT SIGNALS

- 1. Explicit signal a user review. ★ ★ ★ ★ ★
- 2. Implicit signal item(s) viewed, clicked, songs listened to, movies watched, items added to favourites, added to shopping cart...

$$\{a_1, a_2, a_3, ...\} \to \mathbb{R}^+$$

Most papers suggest only positive re-enforcement while some cases suggest negative as well

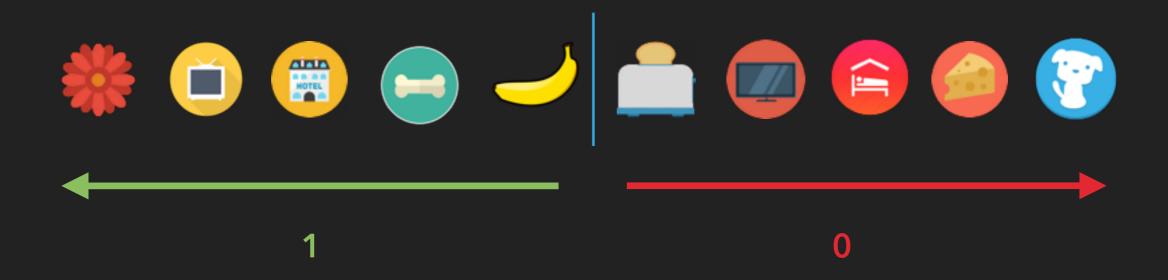
Research focus is mostly on implicit - much more effective

ML FRAMEWORK

- forget about RMSE focus on Information Retrieval metrics
- Since the response is a list, we are interested how high relevant items appear

PRECISION @ K

"Precision at 5" corresponds to the number of relevant results on the top five recommendation



- Any relevance has an outcome of 0 or 1, not the best choice always
- Very simple to explain

NORMALISED DISCOUNTED CUMULATIVE GAIN (NDCG)

$$NDCG@K(L) = \frac{DCG@K}{IDCG@K}$$





















relevance

gain

discount 1 1.58 2 2.32

2.58

$$DCG@k = 4.032$$

$$IDCG@k = 7 + \frac{1}{1.58} + \frac{1}{2} = 8.13$$
 $NDCG@k = 0.495$

FINALLY

ALGORITHMS

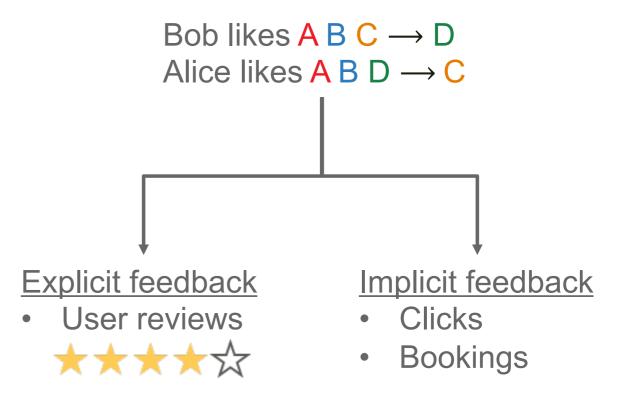
APPROACH TO RECOMMENDATION

Content based

 Predicts a user preference by analyzing the content of items the user has liked in the past

Collaborative filtering

 Predicts a user preference by collecting taste information from other users (similar users)



USER ITEM MATRIX

From a collection of users u=1,...,n and collection of items i=1,...,m, we can form a n×m matrix of user preferences or ratings r_{ui}

(John, Marriott, 7.8)
(John, Lebua, 8.3)
(Jane, Marriott, 6.7)
(Jane, Bayioke, 6.0)
(Adam, Bayioke, 5.5)
(Adam, Shangri-La, 9.2)
(Adam, Peninsula, 9.6)
(Dean, Shangri-La, 9.5)
(Dean, Movenpick, 8.8)

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La
John			8.3	7.8		
Jane		6		5.5		
Adam	9.6	10				9.2
Dean					8.8	9.5
Aaron	2	5.5	3	3		
Lynda			2.2	7.4	7.6	3

:

USER ITEM MATRIX

How will Jane rate the Lebua?

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La
John			8.3	7.8		
Jane		6	??	5.5		
Adam	9.6	10				9.2
Dean					8.8	9.5
Aaron	2	5.5	3	3		
Lynda			2.2	7.4	7.6	3

USER BASED RECOMMENDATION

By knowing which users are similar to Jane we can compute 'neighbourhood' averages

$$sim(u, u') = \frac{\sum_{i} r_{ui} r_{u'i}}{\sqrt{\sum_{i} r_{ui}^2 \cdot \sum_{i} r_{u'i}^2}}$$

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La	sim(jane,u)
John			8.3	7.8			0.462747565
Jane		6	??	5.5			1
Adam	9.6	10				9.2	0.44307298
Dean					8.8	9.5	0
Aaron	2	5.5	3	3			0.841335298
Lynda			2.2	7.4	7.6	3	0.444832653

USER BASED RECOMMENDATION

Average top N members, assume N=2

$$\hat{r}_{uj} = \frac{1}{N} \sum_{u' \in S_N(U)} r_{u'i} = \frac{8.3 + 3}{2} = 5.65$$

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La	sim(jane,u)
John			8.3	7.8			0.462747565
Jane		6	5.65	5.5			1
Adam	9.6	10				9.2	0.44307298
Dean					8.8	9.5	0
Aaron	2	5.5	3	3			0.841335298
Lynda			2.2	7.4	7.6	3	0.444832653

USER BASED RECOMMENDATION

Average top N members, assume N=2, weight by similarity

$$\hat{r}_{uj} = K \sum_{u' \in S_N(U)} sim(u, u') r_{u'i} = 0.766 \cdot (8.3 \cdot 0.462 + 3 \cdot 0.841) = 4.88$$

$$K = 1 / \sum_{u' \in S_N(U)} |sim(u, u')|$$

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La	sim(jane,u)
John			8.3	7.8			0.462747565
Jane		6	4.88	5.5			1
Adam	9.6	10				9.2	0.44307298
Dean					8.8	9.5	0
Aaron	2	5.5	3	3			0.841335298
Lynda			2.2	7.4	7.6	3	0.444832653

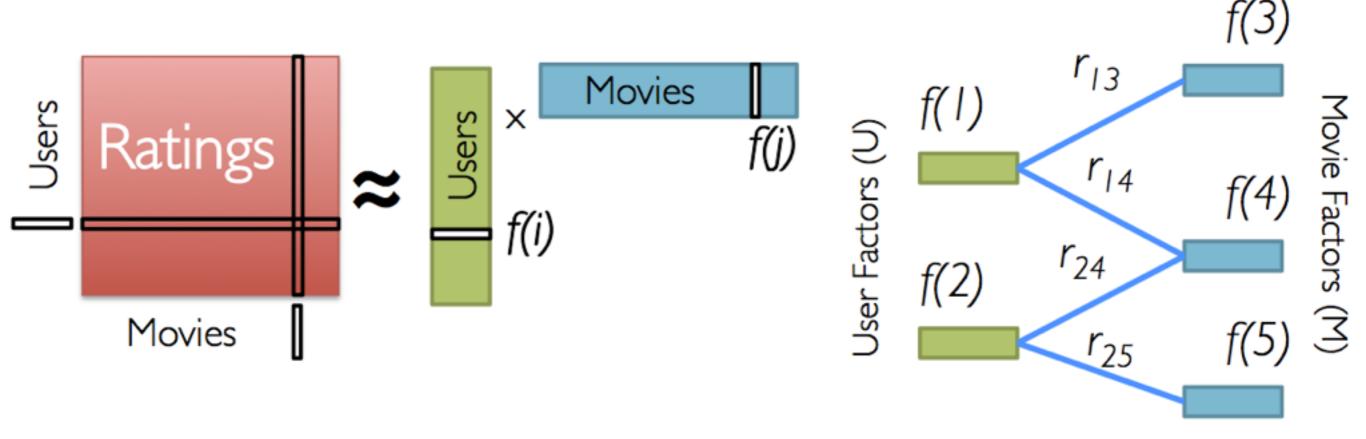
MATRIX FACTORIZATION

Factorizing the matrix, by embedding the users and item in a latent space of arbitrary dimension $x_{u,}y_i{\in}\mathbb{R}^d$

(John, Marriott, 7.8)
(John, Lebua, 8.3)
(Jane, Marriott, 6.7)
(Jane, Bayioke, 6.0)
(Adam, Bayioke, 5.5)
(Adam, Shangri-La, 9.2)
(Adam, Peninsula, 9.6)
(Dean, Shangri-La, 9.5)
(Dean, Movenpick, 8.8)
:
:
:

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La
John			8.3	7.8		
Jane		6.0		5.5		
Adam	9.6	5.5				9.2
Dean					8.8	9.5

MATRIX FACTORIZATION



Iterate:

$$f[i] = \arg\min_{w \in \mathbb{R}^d} \sum_{j \in \text{Nbrs}(i)} (r_{ij} - w^T f[j])^2 + \lambda ||w||_2^2$$

MATRIX FACTORIZATION

We can then fill the whole matrix with our prediction

```
(John, Marriott, 7.8)
(John, Lebua, 8.3)
(Jane, Marriott, 6.7)
(Jane, Bayioke, 6.0)
(Adam, Bayioke, 5.5)
(Adam, Shangri-La, 9.2)
(Adam, Peninsula, 9.6)
(Dean, Shangri-La, 9.5)
(Dean, Movenpick, 8.8)
:
```

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La
John	9.1	5.8	8.3	7.8	8.1	9.0
Jane	9.2	6.0	8.0	5.5	8.3	9.1
Adam	9.6	5.5	8.2	6.5	8.7	9.2
Dean	9.5	6.5	8.4	6.5	8.8	9.5

MATRIX FACTORIZATION - IMPLICIT FEEDBACK

Much more powerful implementation using implicit feedback, has more examples and is less prone to rating biases.

It is costly to find the right weights for different action types

(John, Peninsula, click)
(John, Bayioke, click)
(John, Lebua, click)
(John, Marriott, book)
(Jane, Lebua, click)
(Jane, Movenpick, click)
(Adam, Bayioke, book)
(Adam, Shangri-La, book)
(Dean, Shangri-La, book)
:

	Peninsula	Bayioke	Lebua	Marriott	Movenpick	Shangri-La
John	С	С	С	В		
Jane			С		С	
Adam		В				В
Dean						В

$$\begin{aligned} p_{u,i} &= \left\{ \begin{array}{ll} 1 & r_{u,i} > 0 \\ 0 & r_{u,i} = 0 \end{array} \right. \\ w_{u,i} &= 1 + \alpha \cdot r_{u,i} \\ min \sum_{u,i} w_{u,i} \left(x_u' y_i - p_{u,i} \right)^2 + reg \left(x_u' y_i \right) \end{aligned}$$

FACTORIZATION MACHINES

- A 2nd order Factorization Machine is a predictor that learns all 2nd order interactions between all n features.
- If there is an symmetric weight interaction matrix Z, we try to approximate it with a low rank factorization V.
- Some mathematical tricks allow FM to be solved in linear time
- This is highly effective since we are interested more in interactions between user and item then user or item features

$$\hat{y}(x) = w_0 + \mathbf{w}' x + \sum_{i=1}^n \sum_{j=i+1}^n z_{i,j} x_i x_j$$

$$\theta = (w_0, \mathbf{w}, \mathbf{Z}); \ w_0 \in \mathbb{R}, \ \mathbf{w} \in \mathbb{R}^n, \ \mathbf{Z} \in \mathbb{S}^n$$

$$|\theta| = 1 + n + \binom{n}{2}$$

$$\mathbf{V} \in \mathbb{R}^{n \times k}, \ k \ll n$$

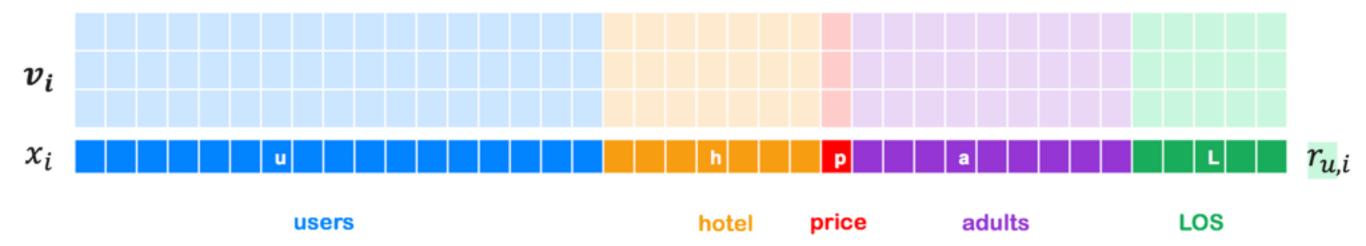
$$\mathbf{V}\mathbf{V}^{T} = \mathbf{Z}$$

$$\hat{y}(x) = w_0 + \mathbf{w}'x + \sum_{i=1}^{n} \sum_{j=i+1}^{n} \langle \mathbf{v}_i, \mathbf{v}_j \rangle x_i x_j$$

$$|\theta_{FM}| = 1 + (n+1)k$$

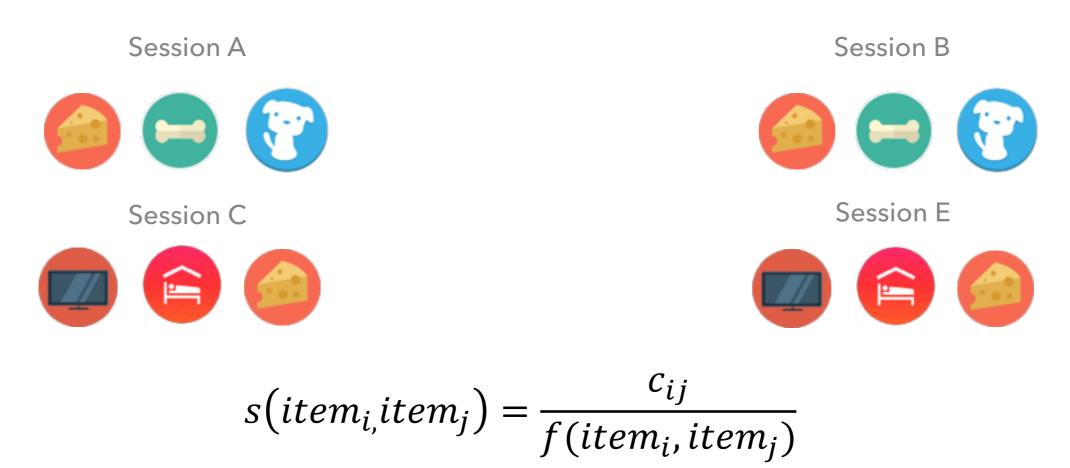
^{*}see Rendle 2010 - Factorisation Machines

FACTORIZATION MACHINES - CONTEXT



$$\hat{y} = \langle \boldsymbol{v_u}, \boldsymbol{v_h} \rangle + \langle \boldsymbol{v_u}, \boldsymbol{v_p} \rangle + \langle \boldsymbol{v_u}, \boldsymbol{v_a} \rangle + \langle \boldsymbol{v_u}, \boldsymbol{v_L} \rangle + \langle \boldsymbol{v_h}, \boldsymbol{v_p} \rangle + \langle \boldsymbol{v_h}, \boldsymbol{v_a} \rangle + \langle \boldsymbol{v_h}, \boldsymbol{v_L} \rangle + \langle \boldsymbol{v_u}, \boldsymbol{v_L} \rangle +$$

ITEM - ITEM CO-OCCURRENCE



Where c_{ij} is co-occurrence count and c_i and c_j are the total occurrence counts

 $f(item_i, item_j)$ is a normalization function that takes the "global popularity" into account the simplest normalization functions is to simply divide by the product of the items' global popularity: $f(item_i, item_j) = c_i \cdot c_j$

ITEM - ITEM CO-OCCURRENCE

Advantage

Simple, easy to implement and yet very effective

Drawback

- Prone to overfitting (consider a minimum threshold or a constant regularisation)
- Not personalised
- Cannot add more features !!!

ITEM2VEC

Word2vec (skip gram): The method aims at finding word representations that captures the relation between a word to its surrounding words in a sentence.

Given a corpus of words **w** and their contexts **c**

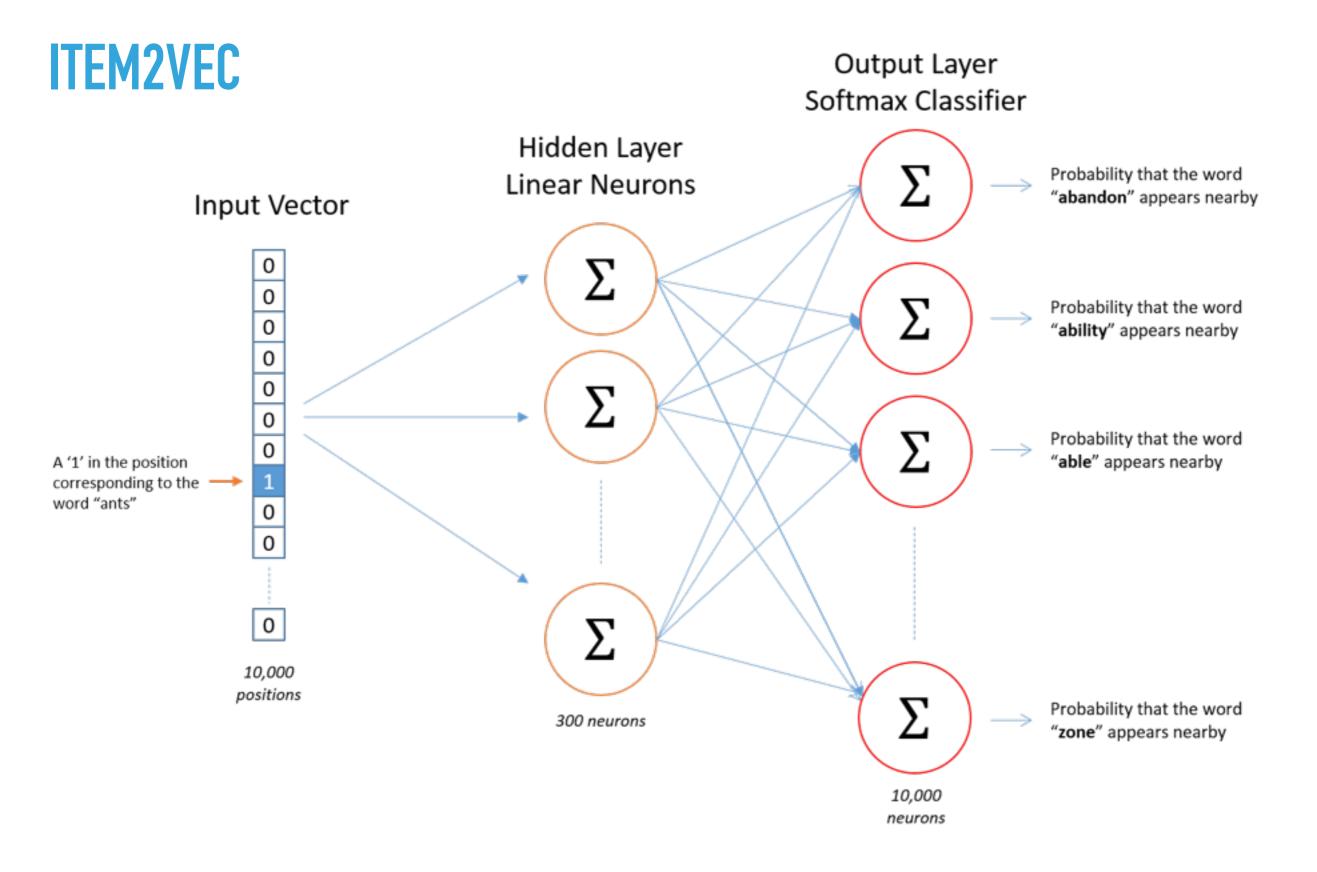
The goal is to set parameters θ so as to maximize the corpus probability

$$\arg\max_{\theta} \prod_{(w, c) \in D} p(c|w; \theta)$$

D is the set of all word and context pairs we extract from text and

$$p(c|w;\theta) = \frac{e^{v_c \cdot v_w}}{\sum_{c' \in c} e^{v_c' \cdot v_w}}$$

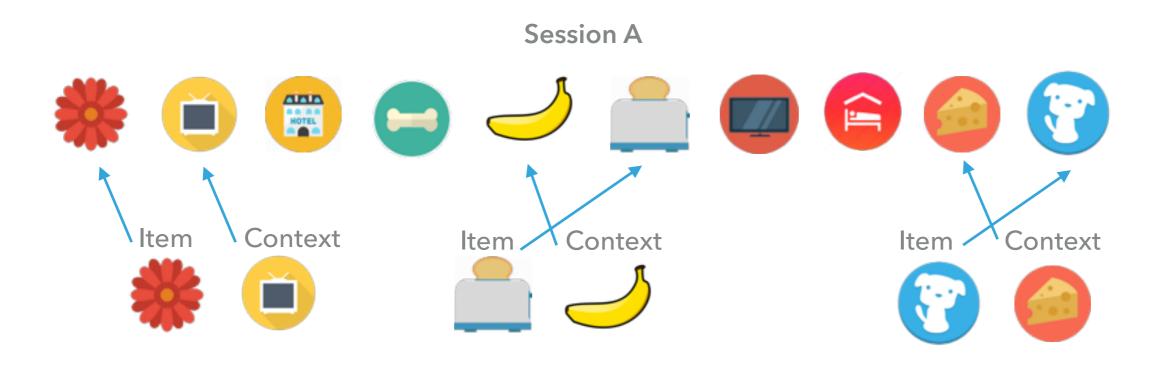
 v_c and v_w are vector representations for c and w respectively, and c is the set of all available contexts



ITEM2VEC

What we need to do is to define "Context c of an Item i"

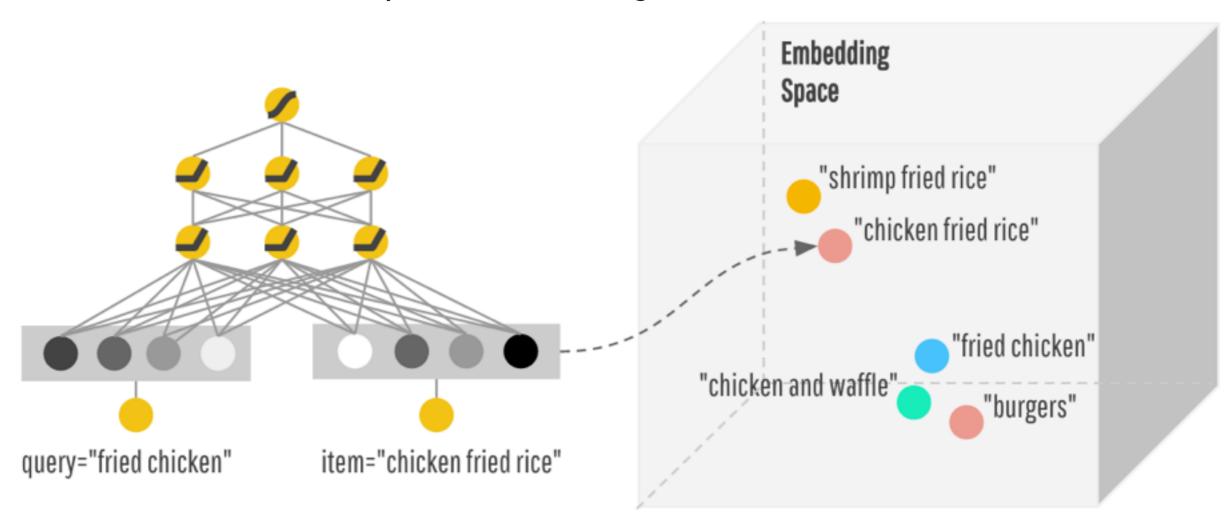
The simplest one is to extract pairs from session data



DEEP MODEL

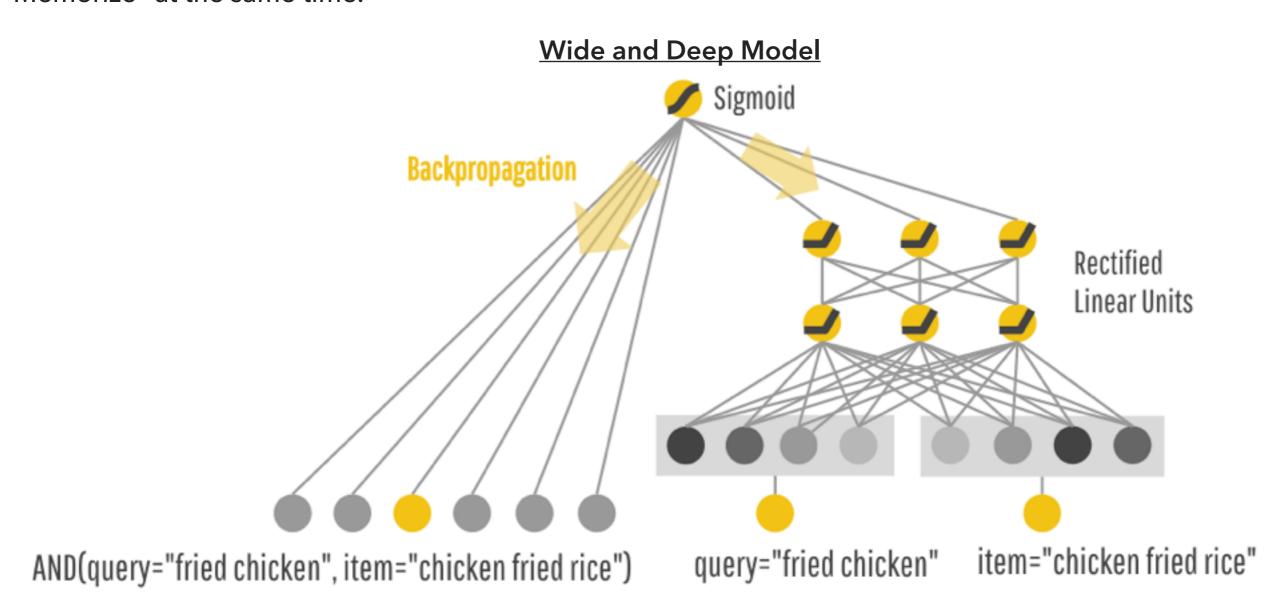
Embedding-based model (e.g. Factorisation Machine) has a main strength in its "Generalization" but it fails to capture some "exception rules" because it is too generalised

Deep Model (Embedding-based model)



WIDE AND DEEP LEARNING

The idea is to combine "wide" model with "deep model" so that the model can learn to "Generalize" and "Memorize" at the same time.



RECOMMENDED: MATRIX FACTORIZATION - IMPLICIT FEEDBACK

https://gist.github.com/jbochi/2e8ddcc5939e70e5368326aa034a144e