

Nicolas Paris

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CTO | AI Product Builder | Enterprise-Focused Growth Leader

Hands-on CTO with 19 years of experience building, shipping, and commercializing AI-driven software platforms across startups and regulated enterprises. Proven track record of architecting production systems, leading technical pre-sales, and scaling engineering teams to convert enterprise demand into revenue-generating products.

Delivered \$7M+ in enterprise AI programs, built multi-tenant SaaS platforms to \$1M ARR, and led 60-person multidisciplinary engineering organizations. Combines startup execution velocity with enterprise credibility

EXPERIENCE

Executive Director — Global AI

Standard Chartered Bank | 2025-Present

- Contributing to execution of enterprise AI initiatives across platform and domain teams.
- Supporting production AI deployment within regulated banking environments.
- Driving alignment between engineering delivery, governance requirements, and business stakeholders.

Chief Technology Officer

ADI — Singapore | 2022–2025

- Led a 60-person engineering organization delivering enterprise AI systems across banking, healthcare, and energy sectors in Asia.
- Designed and shipped six production-grade Generative AI systems in 12 months (RAG search, workflow automation agents, structured document generation), generating \$2M+ contract value.
- Personally led technical pre-sales for key enterprise accounts (ADB, SingHealth, Ageas), translating AI capabilities into deployable architectures and closing multi-million-dollar contracts.
- Built and scaled Solution Architecture and Pre-Sales functions to convert enterprise demand into production delivery.
- Architected secure LLM integration patterns compliant with institutional cybersecurity and AI governance frameworks.
- Delivered AI trading optimization platform for Aboitiz Power, increasing trading PnL by \$500K+ with full ROI within one year.
- Maintained hands-on involvement in architecture design reviews, hiring senior engineers, and technical direction.

Head of Product Engineering

CloudCover — Singapore | 2020–2022

Led product engineering and technical go-to-market for DataPipes, a cloud-native multi-tenant enterprise data platform.

- Built SaaS platform from MVP to \$1M ARR.
- Defined ICP, enterprise targeting strategy, and technical positioning alongside Sales and Marketing.
- Partnered directly in enterprise pre-sales cycles; architected client-specific solutions contributing to >50% close rate and \$7M+ total contract value.
- Conducted technical workshops with government agencies, telecom (StarHub), and healthcare enterprises.
- Established DevSecOps, CI/CD pipelines, observability stack, and high-availability architecture (99.99% uptime).
- Led a 25-engineer cross-functional team while remaining hands-on in architecture and production decisions.

Chief Technology Officer

Healint — Singapore | 2014–2020

CTO of global digital health platform serving 400,000 monthly active users across mobile and web. Acquired by NYSE-listed Aptar in 2024.

- Built engineering organization from 5 to 15 across Data, Engineering, and Product.
- Designed and operated AWS-based cloud architecture supporting high-availability distributed systems (99.95% uptime).
- Integrated production ML systems (sleep prediction 92% accuracy; medication recommender 88% accuracy) supported by internal MLOps platform.
- Managed enterprise pharma data programs (\$100K–\$500K) from pre-sales to delivery.
- Built Redshift-based data platform and real-time ML pipelines supporting both product features and Fortune 500 partnerships.

EDUCATION & PROFESSIONAL CERTIFICATIONS

- Master's in finance, 2010 - IE, Spain
- Master's in management, 2003 - ESSCA, France
- AWS Certifications: Solutions Architect (Associate), Big Data Specialist