

SQL MINI PROJECT

OUR GROUP

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QUESTIONS

- 1. Join all the tables and create a new table called combined_table. (market_fact, cust_dimen, orders_dimen, prod_dimen, shipping_dimen)
- 2. Find the top 3 customers who have the maximum number of orders
- 3. Create a new column DaysTakenForDelivery that contains the date difference of Order_Date and Ship_Date.
- 4. Find the customer whose order took the maximum time to get delivered.
- 5. Retrieve total sales made by each product from the data (use Windows function)
- 6. Retrieve total profit made from each product from the data (use windows function)
- 7. Count the total number of unique customers in January and how many of them came back every month over the entire year in 2011
- 8. Retrieve month-by-month customer retention rate since the start of the business.(using views) Tips: #1: Create a view where each user's visits are logged by month, allowing for

Q1.Join all the tables and create a new table called combined_table. (market_fact, cust_dimen, orders_dimen, prod_dimen)

```
create table combined_table as (
select m.*,c.Customer_Name,c.Province, c.Region, c.Customer_Segment,
o.Order_ID, o.Order_Date,o.Order_Priority,
p.Product_Category,p.Product_Sub_Category,
s.Ship_Mode,s.ship_Date
from cust_dimen c
join market_fact m using(cust_id)
join orders_dimen o using(ord_id)
join prod_dimen p using(prod_id)
join shipping_dimen s using(ship_id));
```

	Prod_id	Cust_id	Ord_id	Ship_id	Order_ID	Order_Date	Order_Priority	Ship_Mode	Ship_Date	Sales	Discount	Order_Quantity	Profit	Shipping_Cost	Product_Base_Margin	Customer_Name	Province
-	Prod_2	Cust_2	Ord_2	SHP_2	293	01-10-2012	HIGH	DELIVERY TRUCK	02-10-2012	10123.02	0.07	49	457.81	68.02	0.58	BARRY FRENCH	NUNAVUT
	Prod_3	Cust_2	Ord_2	SHP_3	293	01-10-2012	HIGH	REGULAR AIR	03-10-2012	244.57	0.01	27	46.71	2.99	0.39	BARRY FRENCH	NUNAVUT
	Prod_4	Cust_3	Ord_3	SHP_4	483	10-07-2011	HIGH	REGULAR AIR	12-07-2011	4965.7595	0.08	30	1198.97	3.99	0.58	CLAY ROZENDAL	NUNAVUT
	Prod_5	Cust_4	Ord_4	SHP_5	515	28-08-2010	NOT SPECIFIED	REGULAR AIR	30-08-2010	146.69	0.05	21	4.43	4.95	0.37	CARLOS SOLTERO	NUNAVUT
	Prod_2	Cust_4	Ord_4	SHP_5	515	28-08-2010	NOT SPECIFIED	REGULAR AIR	30-08-2010	394.27	0.08	19	30.94	5.94	0.5	CARLOS SOLTERO	NUNAVUT
	Prod_3	Cust_5	Ord_5	SHP_6	613	17-06-2011	HIGH	REGULAR AIR	17-06-2011	93.54	0.03	12	-54.04	7.72	0.38	CARL JACKSON	NUNAVUT
	Prod_2	Cust_9	Ord_9	SHP_11	868	08-06-2012	NOT SPECIFIED	REGULAR AIR	09-06-2012	716.84	0	32	134.72	5.94	0.5	CARLOS DALY	NUNAVUT
	Prod_8	Cust_9	Ord_9	SHP_12	868	08-06-2012	NOT SPECIFIED	REGULAR AIR	10-06-2012	1474.33	0.04	31	114.46	3.61	0.71	CARLOS DALY	NUNAVUT
	Prod_3	Cust_10	Ord_10	SHP_13	933	04-08-2012	NOT SPECIFIED	REGULAR AIR	04-08-2012	80.61	0.02	15	-4.72	2.99	0.37	CLAUDIA MINER	NUNAVUT
	Prod_9	Cust_11	Ord_12	SHP_15	998	25-11-2009	NOT SPECIFIED	REGULAR AIR	26-11-2009	248.26	0.07	16	93.8	1.39	0.4	ALLEN ROSENBLATT	NUNAVUT

Q2. Find the top 3 customers who have the maximum number of orders

```
select* from combined_table;

select * from (select *,dense_rank() over(order by orders desc) rnk

from (select Customer_Name, count(distinct Order_ID) orders from combined_table group by Customer_Name) t) tem where rnk<=3;
```

cust_id	Customer_Name	orders	rnk
Cust_1140	PATRICK JONES	30	1
Cust_1329	JONATHAN DOHERTY	21	2
Cust_444	BILL DONATELLI	21	2
Cust_572	LENA CREIGHTON	21	2
Cust_942	DENNIS KANE	20	3
Cust_999	SALLY HUGHSBY	20	3
Cust_1337	DENISE MONTON	20	3
Cust_1445	ED BRAXTON	20	3
Cust_1799	RAYMOND BOOK	20	3

Q3.Create a new column DaysTakenForDelivery that contains the date difference of Order_Date and Ship_Date

```
select*, datediff(str_to_date(Ship_Date,'%d-%m-%Y'),str_to_date(Order_Date,'%d-%m-%Y'))
DaysTakenForDelivery
  from orders_dimen o join shipping_dimen s
on o.Order_ID=s.Order_ID;
```

Order_ID	Order_Date	Order_Priority	Ord_id	Order_ID	Ship_Mode	Ship_Date	Ship_id	DaysTakenForDelivery
3	13-10-2010	LOW	Ord_1	3	REGULAR AIR	20-10-2010	SHP_1	7
293	01-10-2012	HIGH	Ord_2	293	DELIVERY TRUCK	02-10-2012	SHP_2	1
293	01-10-2012	HIGH	Ord_2	293	REGULAR AIR	03-10-2012	SHP_3	2
483	10-07-2011	HIGH	Ord_3	483	REGULAR AIR	12-07-2011	SHP_4	2
515	28-08-2010	NOT SPECIFIED	Ord_4	515	REGULAR AIR	30-08-2010	SHP_5	2
613	17-06-2011	HIGH	Qrd_5	613	REGULAR AIR	17-06-2011	SHP_6	0
613	17-06-2011	HIGH	^l ∕ord_5	613	REGULAR AIR	18-06-2011	SHP_7	1
643	24-03-2011	HIGH	Ord_6	643	EXPRESS AIR	25-03-2011	SHP_8	1
678	26-02-2010	LOW	Ord_7	678	REGULAR AIR	26-02-2010	SHP_9	0
807	23-11-2010	MEDIUM	Ord_8	807	REGULAR AIR	24-11-2010	SHP_10	1
868	08-06-2012	NOT SPECIFIED	Ord_9	868	REGULAR AIR	09-06-2012	SHP_11	1
868	08-06-2012	NOT SPECIFIED	Ord_9	868	REGULAR AIR	10-06-2012	SHP_12	2

Q4. Find the customer whose order took the maximum time to get delivered.

```
select *from(
select c.Customer_Name,c.Cust_id,s.Order_ID, datediff(str_to_date(Ship_Date,'%d-%m-%Y'),str_to_date(Order_Date,'%d-%m-%Y'))
DaysTakenForDelivery
    from orders_dimen o join shipping_dimen s join market_fact m on m.Ship_id=s.Ship_id
    join cust_dimen c on m.Cust_id=c.Cust_id
    on o.Order_ID=s.Order_ID)temp
    order by DaysTakenForDelivery desc limit 1;
```

Customer_Name	Cust_id	Order_ID	DaysTakenForDelivery
DEAN PERCER	Cust_1460	353	92

Q5.Retrieve total sales made by each product from the data (use Windows function)

```
select distinct Prod_id,total_sale from(
select*, sum(sales)over(partition by prod_id)total_sale from market_fact)temp;
```

Prod_id	total_sale
Prod_1	1028240.7600000008
Prod_10	814425.9000000001
Prod_11	1786776.752000001
Prod_12	38981.549999999996
Prod_13	167107.2199999999
Prod_14	1130361.2999999998
Prod_15	1652823
Prod_16	80996.30999999997
Prod_17	2168697.139999999
Prod_2	736991.54
Prod_3	1022957.5900000001
Prod_4	1889313.8020000001
Prod_5	698093.8100000003

Q6. Retrieve total profit made from each product from the data (use windows function)

select distinct Prod_id,sum(profit)over(partition by prod_id) as profit from market_fact;

Prod_id	profit
Prod_16	-7799.250000000002
Prod_17	307712.93
Prod_2	97158.05999999995
Prod_3	307413.38999999996
Prod_4	316951.6200000001
Prod_5	100427.93000000007
Prod_6	45263.20000000007
Prod_7	-102.670000000000004
Prod_8	94287.48000000008

Q7.Count the total number of unique customers in January and how many of them came back every month over the er 2011

```
select count(cust_id) as CustVisitMonth from (
select m.cust_id,count(distinct month(str_to_date(order_date,'%d-%m-%Y'))) as months
from orders_dimen join market_fact m using(ord_id)
where year(str_to_date(order_date,'%d-%m-%Y'))=2011
group by cust_id
having months >= 12) custvisit;
```

CustVisitMonth

0

Q8.Retrieve month-by-month customer retention rate since the start of the business. (using views)

```
-- 1. Creating view for all customers and their visits
 create view customer_visits as
 select cust_id,str_to_date(order_date,"%d-%m-%Y") cust_visit
 from combined table;
  -- 2.creating view to check previous visit of every customer
  create view customer visits timelamp as

    select cust_id ,year(cust_visit),cust_visit, lag(cust_visit) over(partition by cust_id
  order by cust_visit, year(cust_visit)) previous_visit
  from customer visits order by cust id, cust visit;
  -- 3. creating view to check those customer who visited back next month
  create view customer_time_gaps as
  select cust_id, cust_visit, previous_visit
  from customer visits timelamp where datediff(cust visit, previous visit) < 61 and month(cust visit) - month(previous visit) in (1,-11) and
  month(cust_visit)!=month(previous_visit) order by cust_visit;
```

```
-- 4. creating view to check number of customer visited every month and checking the customer retained.

create view monthly_cust_visit as

select *,lag(Monthly_customer_visit)over() previous_mnth_cust_visit

from (select year(cust_visit) year,month(cust_visit) month,count(cust_visit) Monthly_customer_visit

from customer_visits_timelamp

group by year(cust_visit),month(cust_visit) order by year(cust_visit)) t;

select * from monthly_cust_visit;

create view customer_retention as

select year(cust_visit) year,month(cust_visit) Month, count(cust_visit) customer_retained

from customer_time_gaps group by year,month order by year,month;
```

-- 5 final answer checking thecustomer retention rate by joining the monthly_cust_visit and customer_retention select year, month, previous_mnth_cust_visit, customer_retained, (customer_retained/previous_mnth_cust_visit)*100 cust_retn_rate from customer_retention natural join monthly_cust_visit order by year;

	year	month	previous_mnth_cust_visit	customer_retained	cust_retn_rate	
٠	2009	2	221	11	4.9774	
	2009	3	151	13	8.6093	
	2009 4		185	13	7.0270	
	2009	5	171	13	7.6023	
	2009	6	179	9	5.0279	
	2009	7	163	12	7.3620	
	2009	8	189	7	3,7037	
	2009	9	192	11	5.7292	
	2009 10		180	9	5.0000	
	2009	11	165	5	3.0303	
	2009	12	167	5	2.9940	
	2010	1	173	11	6.3584	
	2010	2	166	7	4 2160	

THANK YOU