

## PHASE 1 Goal: Research-grade transaction timeline

### *# STEP 1.1 – Dataset Loading*

```
import pandas as pd

# Load both sheets
df_1 = pd.read_excel("/content/online_retail_II.xlsx", sheet_name=0)
df_2 = pd.read_excel("/content/online_retail_II.xlsx", sheet_name=1)

# Combine
df = pd.concat([df_1, df_2], ignore_index=True)

print(df.shape)
df.head()

(1067371, 8)

{"type": "dataframe", "variable_name": "df"}
```

### *# STEP 1.2 – Column Sanity Check*

```
df.columns

Index(['Invoice', 'StockCode', 'Description', 'Quantity',
      'InvoiceDate',
      'Price', 'Customer ID', 'Country'],
      dtype='object')
```

### *# STEP 1.3 – Hard Cleaning Rules (CLV-Safe)*

```
# Rule 1: Drop missing customers
df = df.dropna(subset=["Customer ID"])

# Rule 2: Convert date properly
df["InvoiceDate"] = pd.to_datetime(df["InvoiceDate"])

# Rule 3: Handle cancellations carefully
df["is_cancelled"] = df["Invoice"].astype(str).str.startswith("C")
```

### *# STEP 1.4 – Monetary Value Construction*

```
df["revenue"] = df["Quantity"] * df["Price"]
```

### *# STEP 1.5 – Temporal Ordering (MOST IMPORTANT)*

```
df = df.sort_values(
    by=["Customer ID", "InvoiceDate", "Invoice"]
).reset_index(drop=True)
```

### *# STEP 1.6 – Build Customer Event Index*

```

df["event_index"] = (
    df.groupby("Customer ID")
      .cumcount()
)

# STEP 1.7 – Phase 1 Validation Checks

# Check monotonic time per customer
check = (
    df.groupby("Customer ID")["InvoiceDate"]
      .apply(lambda x: x.is_monotonic_increasing)
)

print("All customers sorted correctly:", check.all())

All customers sorted correctly: True

# Check customers with at least 2 transactions
(df.groupby("Customer ID").size() >= 2).mean()

np.float64(0.9754291484348704)

# STEP 1.8 – Save Phase 1 Artifact

df["Invoice"] = df["Invoice"].astype(str)
df["StockCode"] = df["StockCode"].astype(str)
df.to_parquet("phase1_clean_transactions.parquet", index=False)

```