NIRAJ KHADSE

Niraj Khadse | LinkedIn Profile Website E-mail: nirajkhadse03518@gmail.com

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EDUCATION

MIT School of Engineering

Bachelor of Technology (Mechatronics & Automation); GPA: 8.20

Pune, India June 2019 - August 2023

SKILLS SUMMARY

Strategy: Cost Optimization, Competitive Analysis, Business Case Development, Market Strategy, Change Management.

• Data & Analytics: aPriori, Google Apps Script, Looker Studio, Google Sheets, KPI Dashboards, Root Cause Analysis.

Cost & Market: Cost Engineering, Industry Research, Cost Optimization, Pricing Strategy, Predictive Analytics.
Soft Skills: CFT Collaboration, Strategic Communication, Stakeholder Management, Executive Reporting.

Technical: Electronics Analysis, Electronics Cost Modelling, Reverse Engineering.

WORK EXPERIENCE

SPECIALIST, ENGINEERING, GTEC | WHIRLPOOL CORPORATION

Aug '23- Present

- Led PCB cost driver analysis across Whirlpool and competitor products, driving insights into design strategy and architecture efficiency.
- Built cost models for electronic components using teardown benchmarks and historical data to inform procurement and margin decisions.
- Owned electronic component trend analysis across product categories, enabling standardization and sourcing strategy for global teams.
- Developed automation tools using Google Apps Script and AI to reduce manual analysis time, scale reporting, and support business intelligence.
- Delivered strategic insights to EVPs and cross-functional stakeholders, influencing product architecture, sourcing decisions, and roadmap investments.

INTERN, ENGINEERING, GTEC | WHIRLPOOL CORPORATION

Jan '23-Jul '23

- Supported competitive cost analysis and supplier optimization initiatives, contributing to \$2.19M in cost savings across electronic components.
- Conducted benchmarking and value analysis for electronics subsystems to identify cost drivers and design efficiencies.

KEY STRATEGIC PROJECTS

EVP Advisory & Cost Optimization

Dec '23-Feb '24

 Led cross-functional analysis of supplier footprint and cost levers in electronics; partnered with 4 engineers to deliver data-driven recommendations to EVPs, aligning sourcing strategy with industry shifts and contributing to multi-million dollar savings initiatives.

Microcontroller Strategy & Sourcing Optimization

Sep '24-Feb '25

 Led portfolio-wide analysis of microcontroller usage across business units; collaborated with cross-functional stakeholders to develop standardization strategies and supplier alignment plans. Supported EVP-level decisions that enabled \$9.5M+ in savings through platform consolidation and sourcing efficiency.

Strategic Cost Case - Refrigeration Launch Acceleration

Jul '24-Aug '24

 Contributed to a \$1.5M cost-saving initiative by optimizing the supplier footprint and leveraging internal assets to fast-track a high-impact refrigeration launch developed fully in-house.

HMI Strategy: Premium Cooking Product Strategy & Cost Optimization

Feb '25-Apr '25

 Led HMI strategy for a premium wall oven, analyzing mechanical, electronics, and integration costs. Acted as SPOC across teams and conducted global virtual workshops to drive alignment and unlock key optimization opportunities.

CERTIFICATIONS

Project Management Professional (Google) | CERTIFICATE

o Gained skills in project workflows, stakeholder coordination, and execution planning.

AWARDS

- Star Award (2024): Delivered cost savings via component standardization, reducing complexity by 133 parts in a critical electronics project.
- **Constellation Award (x2):** Recognized for influencing key product decisions and leading a \$9.5M+ sourcing strategy adopted in global design.
- o Stellar of the Year (2024): Core contributor to an electronics project, driving architectural decisions and CFT's alignment.
- **Blackbox Design Impact (2025):** Honored for advancing cost leadership through competitive benchmarking, cost modeling, and sourcing integration.