NIRANJAN BS

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SUMMARY:

To seek a challenging and innovative career with a reputed firm with a very healthy competitive environment where my skills and abilities can be utilized to the best possible extent and can be further improved upon by progressive learning and contributing to the growth of the organization.

EDUCATION

2016-2020: Bachelor of Technology in Electronics & Communication

PRESIDENCY UNIVERSITY

PROFESSIONAL EXPERIENCE:

Company Name: Easybi Solutions Pvt Ltd.

Role: Salesforce Developer.

Place: Bangalore.

Years of Experience: 2+

PROFILE OVERVIEW:

- Having 2+ years of experience in IT industry on Salesforce.com (SFDC).
- Worked extensively on Configuration, Customization.
- Create new user accounts and configure Salesforce.com to fit security needs at the user and organization levels.
- Implementation with Objects, Fields, Relationships, Page Layouts, Validation Rules, Record Types, Lightning App Builder, Schema Builder and Email Services etc.
- Worked on Security setting and OWD.
- Worked on creation and modification of various standard & custom objects like Leads, Accounts, Opportunities, and Contacts etc.
- Worked on Workflows, Process Builder, and flows based on requirement.
- Deployment with Change set.
- Generate different kinds of Reports as per the requirement.
- Developed SOQL and SOSL queries to get data from different related objects.
- Hands on experience on Apex, Apex Trigger, Batch Apex and Basic of Lightning Aura.
- Hands on experience on Agile methodology.
- Building custom Reports and Dashboards.
- Hands on experience in Sales Cloud.
- Created Various Approval Process.

TECHNICAL SKILLS:

- Salesforce Skills: Sales force CRM, Configuration, Customization, Apex classes, Apex Triggers, Lightning Aura, SOQL & SOSL and Basics of SOAP & REST.
- Automation: Workflow, Process Builder, Approval Process, Flows and Dashboards.
- Tools: Workbench, Data loader, JIRA.
- Cloud: Sales Cloud.

PROJECT:

- Name: Sales Force CRM development & Production Support.
- Organization: Easybi Solutions pvt ltd.
- Client: Solar Turbines.
- CRM: Sales force.
- Team Size: 7

DESCREPTION:

The project involved in Enhancing Services to the existing customers and providing services to new customers. To generate/increase the Revenue from Sales & services and get more deals. One of the processes is, whenever work order is assigned to the Technician during the field service mobile app will guide the route map of the customer location and it will be helpful to provide the services for the raised cases in short span of time, The project is more about products support and services where the user can ask support for any new product and generate Revenue from sales and services.

This project is a Sales Force CRM Development and support project with Sales Cloud, as per demand you need to work on and implement new enhancements as well.

RESPONSIBILITIES:

- Performed the role of salesforce Developer and Administrator in the organization.
- Familiar with Agile methodology.
- Developed Apex Classes, Triggers to implement the business logic as per the requirements.
- Developed a Calculator on Record Page using Lightning Aura.
- Developed Unit test class for Apex class and worked for improving code coverage.
- Developed SOQL and SOSL queries to get data from different related objects.
- Added users, roles, public groups and implemented additional role hierarchies, sharing rules and record level permissions to manage sharing access among different users.
- Worked on creation and modification of various Standard & Custom objects like Leads, Accounts, Opportunities, and Contacts etc.
- Worked on Data Management.
- Generated Reports & Dashboards for reporting based on role hierarchies.
- Worked on Security setting and OWD.
- Created communication templates and used in email communications.

- Implemented pick list, lookups, master detail relationships, validation, and formula fields to the standard and custom objects.
- Used field level security along with page layouts to manage access to certain fields.
- Created Report Types and Dashboard Filters.
- Created Various Approval Process.

Strengths:

- Good communication skills.
- Time management.
- Handling pressure and producing results.
- Ability to rapidly build relationship and trust.

Hobbies:

- Cricket
- Music
- Travelling

Declaration:

I hereby declare that the information furnished above is true to the best of my knowledge.

Date: **NIRANJAN BS**
Place: