

Sourcing:-

Requisition → negotiation/RFQ → Responses → identify the best supplier/quote Analysis → awarding process → agreement → Purchase order

Price / quality/ iso certifications/colour/ dimensions/ own company/ how long they are selling the good

2000

Sup1 1960

Sup2 1950

Sup3 1970

RFQ → Invite Suppliers → Responses/Quotes → Quote Analysis. --> Identified best quotation → Purchase order/ agreement

Negotiation Types/ RFQ /RFI/RFP/Auction

Role Required: **Category Manager Role**

Negotiation type: Standard Negotiation Types:

RFQ → requesting for quotation/ there is outcome like agreements etc

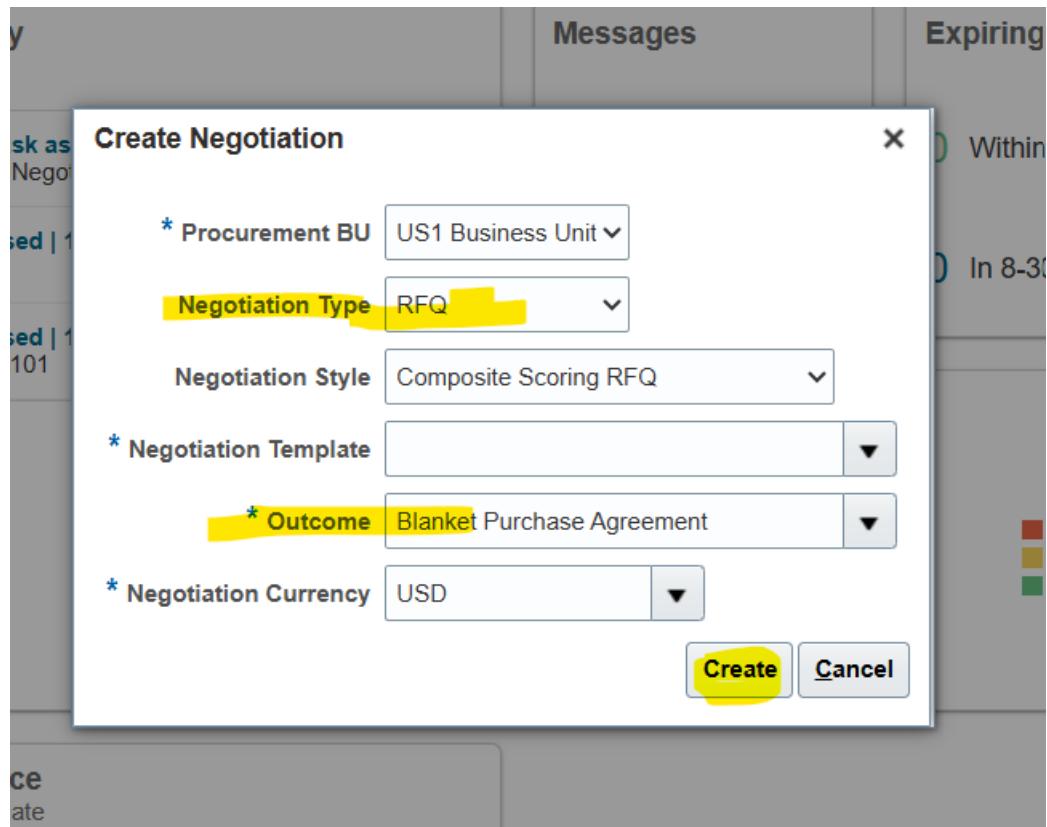
contracts ← tender govt

contracts → govt open time/ 20/dec closed time /25 dec award date/ 27
winner

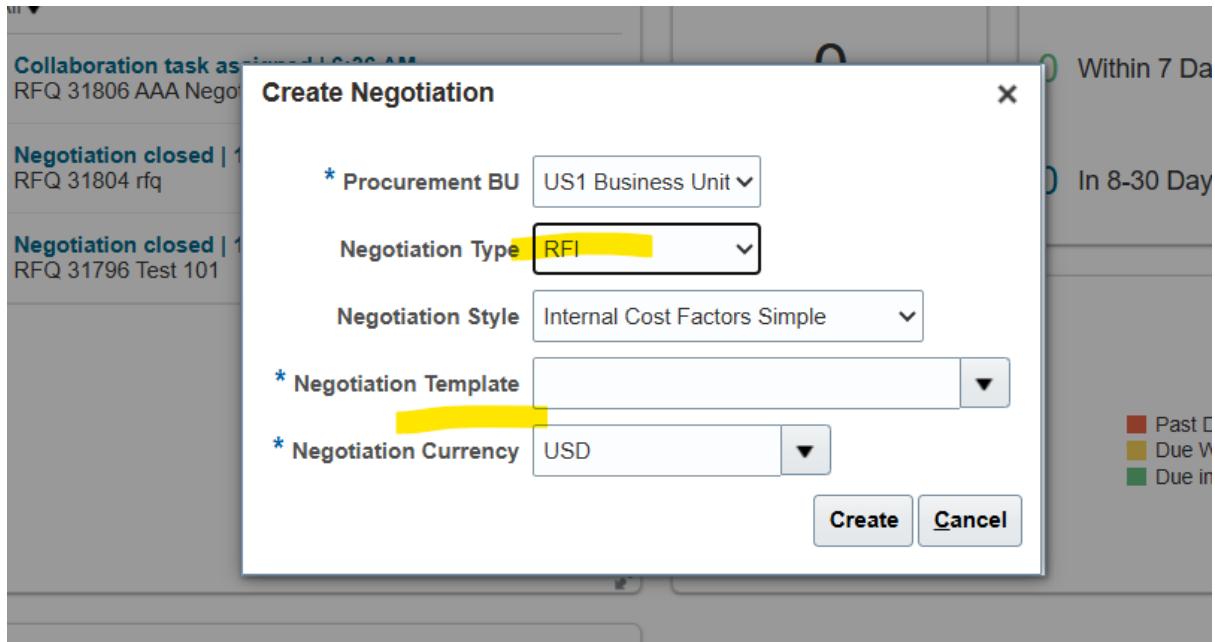
Suppliers ← Buyer (RFQ)

Suppliers(responses/ for the quotation) → buyer (start time/ close time/ award date)

Auction → we are not providing any time

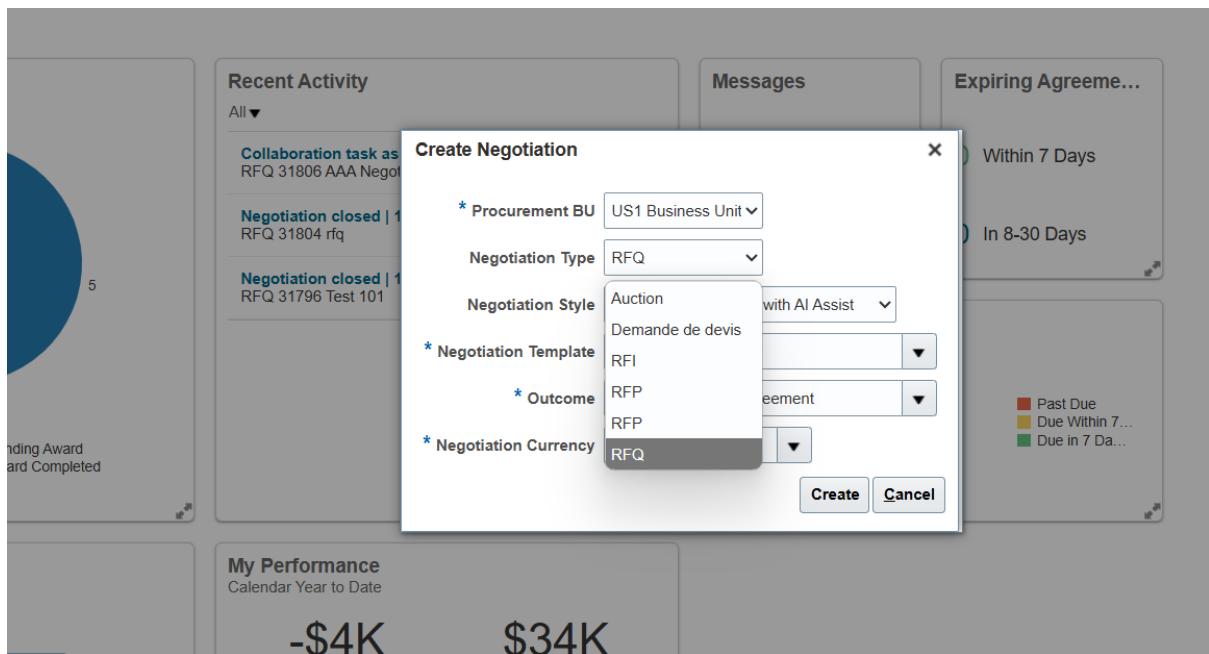


RFI → Requesting for information /there is no outcome/ like agreement etc



RFP → Request for Proposal

Auction → In RFQ we will give some time for the supplier, where as in auction we will invite all the supplier, inform the bid price do the auction process. Supplier has to come to our premises involve in the auction process.



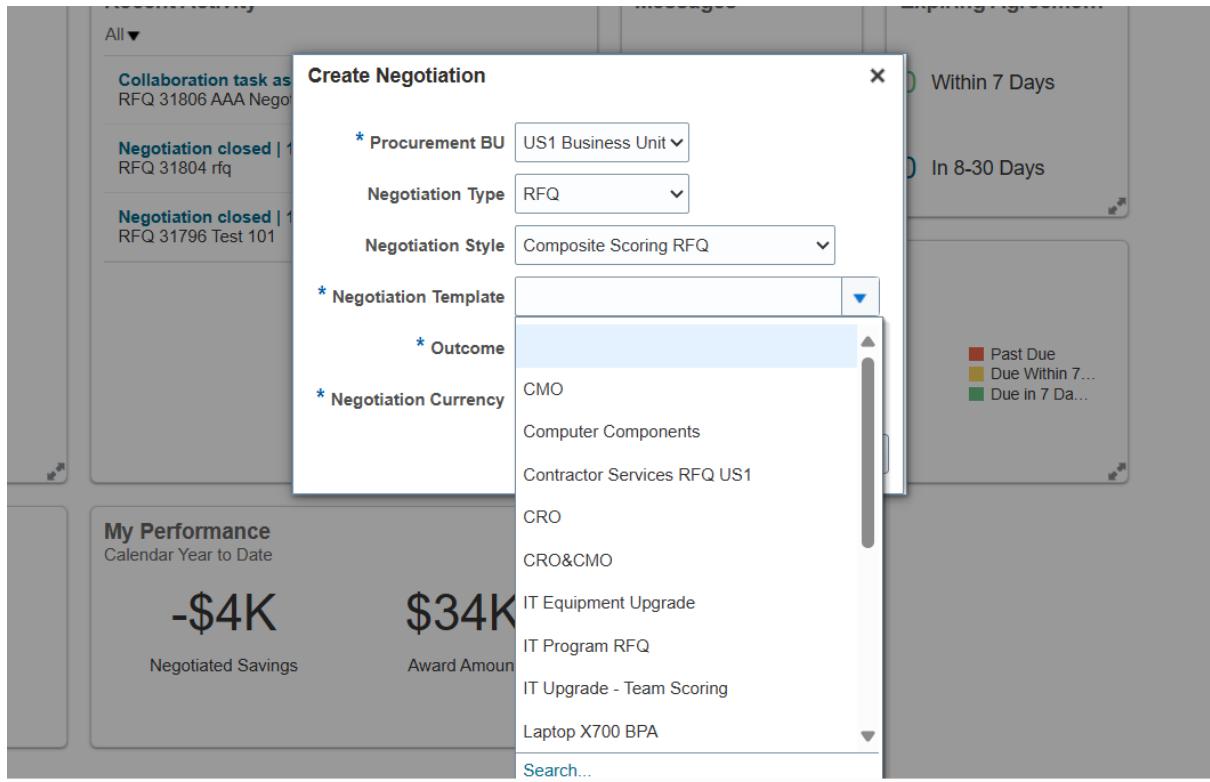
Negotiation Style:- it is one type of item template, every time no need to select the attributes, simply we can select the negotiation style template.

The screenshot shows the Oracle SCM UI interface. A modal dialog box titled "Create Negotiation" is open in the center. The dialog contains several input fields with dropdown menus:

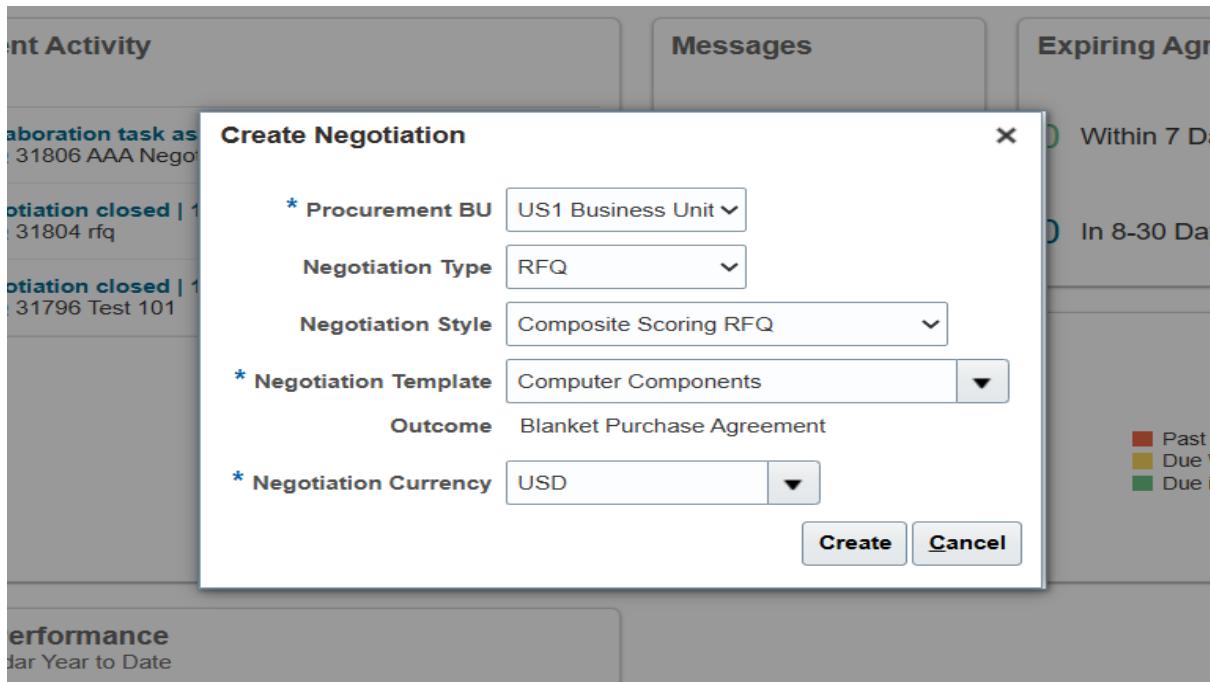
- * Procurement BU: Equipment - Clinical, Equipment - Non-Clinical, Internal Cost Factors Simple, Large Negotiations, Lifescience, MBP Simple RFQ, MBP Standard, Materials, Equipment, and Supplies, Public Works Contracts (Construction), Services - Clinical, Services - Construction, Services - Consulting, Services - General, Services - IT.
- Negotiation Type: Standard Negotiation with AI Assist, Standard with Abstract.
- Negotiation Style: Composite Scoring RFQ.
- * Negotiation Template: (empty dropdown).
- * Outcome: Blanket Purchase Agreement.
- * Negotiation Currency: USD.

At the bottom right of the dialog are "Create" and "Cancel" buttons. In the background, there are several panels: "Recent Activity" showing recent tasks like "Collaboration task assigned" and "Negotiation closed"; "My Performance" showing a calendar year-to-date; and a sidebar with sections for "Expiring Actions" and "Within 7 Days".

Negotiation Template:- Using Negotiation template we can able to complete the negotiation process quickly.



Creating the Negotiation:-



Click on Create Button

We Have to enter the

Title :

Introduction: summary about our RFQ

Currency = US Dollar

General **Terms** **Collaboration Team** **Project Tasks**

Introduction

This [Negotiation Type@] is not an offer to contract. Only the execution of an official contract with Vision, Inc., and its obligation will be in accordance with the terms and conditions contained in such contract.

All contacts with Vision, Inc. relating in any way to this [Negotiation Type@] must be made through the person named below, and must be for the sole purpose of clarifying issues related directly to this [Negotiation Type@]. Contacts for the purpose of selling a proposal or disputing proposal evaluation results, or with individuals other than the named contact person, are deemed unacceptable. The contact person at Vision, Inc. for this [Negotiation Type@] is: [Buyer@]

All responses must be submitted by [Closed Date@]

Schedule

Preview upon approval Open upon approval

Preview Date: midyy h:mm a 11/30/24 7:42 AM

* Close Date: Fixed 11/30/24 7:42 AM

Award Date: 12/2/24 7:42 AM

Negotiation Controls

Enter schedules, preview date, open date, close date and award date.

Open , close and award dates.

Once the RFQ is approved, it is in open status, after wards we can see the preview date and opne date.

After Closed date only Buyer can see the response.

Negotiation Controls

Response Visibility: **Blind**

Overall Ranking Method: Response amount only

* Negotiation Layout: Negotiation Layout

* Response Layout: Response Layout

Response visibility: Blind/ sealed →

- **Blind** is only buyer can see the response
(if supplier submit the responses, only buyer can see the response)
- **Sealed:** - Buyer and supplier can see the response after negotiation is unlocked.(sealing the information)
- **Negotiation and Response Layouts:-**
They are the layouts looks like PDF

The screenshot shows the configuration of requirements and lines. Under 'Requirements', there are checkboxes for 'Enable team scoring' (unchecked), 'Enable weights' (checked), and 'Display scoring criteria to suppliers' (checked). A 'Default Maximum Score' field is set to 5. Under 'Lines', settings include 'Price Tiers' (set to 'Price breaks'), 'Rank Indicator' (set to '1,2,3...'), 'Ranking Method' (set to 'Price only'), and 'Allow Alternate Lines' (set to 'No').

Response Rules:

- **Requirements:-** we will ask the requirements like a question, each question has a score.
- Display score to the Supplier.
- **Ranking:** after receiving the response from the supplier for each system will give the ranking based on the best price

Response Rules:

Rule	Display to Suppliers
<input checked="" type="checkbox"/> Restrict to invited suppliers	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Allow suppliers to select lines on which to respond	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Display best price to suppliers	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Allow multiple responses	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Allow response revision	<input checked="" type="checkbox"/>

Terms:-

The screenshot shows the configuration of terms. It includes fields for 'Approval Amount' and 'Buyer managed transportation'. Under 'Currency', 'Negotiation Currency' is set to 'USD' and 'Allow responses in other currencies' is checked. 'Price Precision' is set to 2. 'Response Currency Settings' show 'Conversion Rate Type' as 'Corporate' and 'Conversion Date' as '11/12/24'. 'Display rates to suppliers' is unchecked. A table for 'Response Currency' lists 'GBP' as 'Pound Sterling' and 'INR' as 'Indian Rupee', both with 'Price Precision' set to 2.

Collaboration Team:-

The screenshot shows the configuration of the collaboration team. It includes fields for 'Approval Amount' and 'Target Date'. The 'Collaboration Team' tab is selected. A table lists team members: 'student, scm01' (Job: Buyer, Access: Full, Price Visibility: View only, Task: Research Suppliers), 'Gee, May' (Job: Buyer, Access: Full, Price Visibility: View only, Task: Research Suppliers), 'IMPL, SCM' (Job: Buyer, Access: Full, Price Visibility: View only, Task: Review Negotiation), and 'Irving, Tiffany' (Job: Buyer, Access: Full, Price Visibility: View only, Task: Review Negotiation). A note in the table says 'Please follow-up with supplier to submit the responses on time'. A 'Send Notification' button is present.

Add the user to the collaboration team, Click on **send -notification**, it will send the notification to that user about his task.

Any emp[loyee person ,we can add here.

Project Tasks:- if you have any project code we can add here.

Click on Next,

Requirements: -

Here we are adding the questions:

Requirement	Requirement Text	Target	Weight	Maximum Score	Branching
1. When was the company four	When was the company founded		25.00	5	
2. Did any fortune 500 compani	Did any fortune 500 companies acquire your service before?		25.00	5	
3. What is your Delivery record	What is your Delivery record?		25.00	5	
4. Company Website	Company Website		25.00	5	
1. What Certifications does you	What Certifications does your company have		25.00	5	
2. Number of Technical Suppor	Number of Technical Support Personnel		25.00	5	
I-1. Internal			25.00	5	
I-1. How would you evaluate thi	How would you evaluate this Company's past performance?		25.00	5	
I-2. Has the supplier company !	Has the supplier company been recommended by other customers?		25.00	5	
Total			100.00		

Columns Hidden 12

- Demonstrated understanding of the goals and objectives of the project and a logical plan for providing products/services within the required time frames
- Agreement to Vision Operations standard contract terms
- Competitive Pricing

Requirements: Add Requirement (RFQ 31807)

Section details

* Requirement

* Requirement Text

Save Save and Close Cancel

Last Saved 11/12/24 11:54 AM

Add sections:-

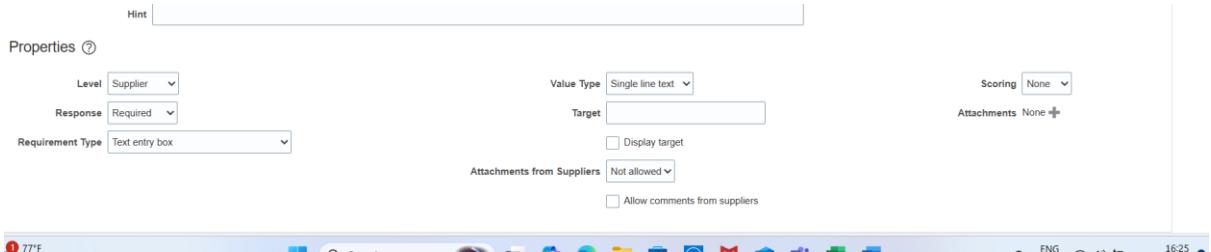
Requirements: Add Requirement (RFQ 31807)

Section details

* Requirement

* Requirement Text

B I U S₁ S₂ S₃ S₄ S₅ S₆ S₇ S₈ S₉ S₁₀ S₁₁ S₁₂ S₁₃ S₁₄ S₁₅ S₁₆ S₁₇ S₁₈ S₁₉ S₂₀ S₂₁ S₂₂ S₂₃ S₂₄ S₂₅ S₂₆ S₂₇ S₂₈ S₂₉ S₃₀ S₃₁ S₃₂ S₃₃ S₃₄ S₃₅ S₃₆ S₃₇ S₃₈ S₃₉ S₄₀ S₄₁ S₄₂ S₄₃ S₄₄ S₄₅ S₄₆ S₄₇ S₄₈ S₄₉ S₅₀ S₅₁ S₅₂ S₅₃ S₅₄ S₅₅ S₅₆ S₅₇ S₅₈ S₅₉ S₆₀ S₆₁ S₆₂ S₆₃ S₆₄ S₆₅ S₆₆ S₆₇ S₆₈ S₆₉ S₇₀ S₇₁ S₇₂ S₇₃ S₇₄ S₇₅ S₇₆ S₇₇ S₇₈ S₇₉ S₈₀ S₈₁ S₈₂ S₈₃ S₈₄ S₈₅ S₈₆ S₈₇ S₈₈ S₈₉ S₉₀ S₉₁ S₉₂ S₉₃ S₉₄ S₉₅ S₉₆ S₉₇ S₉₈ S₉₉ S₁₀₀ S₁₀₁ S₁₀₂ S₁₀₃ S₁₀₄ S₁₀₅ S₁₀₆ S₁₀₇ S₁₀₈ S₁₀₉ S₁₁₀ S₁₁₁ S₁₁₂ S₁₁₃ S₁₁₄ S₁₁₅ S₁₁₆ S₁₁₇ S₁₁₈ S₁₁₉ S₁₂₀ S₁₂₁ S₁₂₂ S₁₂₃ S₁₂₄ S₁₂₅ S₁₂₆ S₁₂₇ S₁₂₈ S₁₂₉ S₁₃₀ S₁₃₁ S₁₃₂ S₁₃₃ S₁₃₄ S₁₃₅ S₁₃₆ S₁₃₇ S₁₃₈ S₁₃₉ S₁₄₀ S₁₄₁ S₁₄₂ S₁₄₃ S₁₄₄ S₁₄₅ S₁₄₆ S₁₄₇ S₁₄₈ S₁₄₉ S₁₅₀ S₁₅₁ S₁₅₂ S₁₅₃ S₁₅₄ S₁₅₅ S₁₅₆ S₁₅₇ S₁₅₈ S₁₅₉ S₁₆₀ S₁₆₁ S₁₆₂ S₁₆₃ S₁₆₄ S₁₆₅ S₁₆₆ S₁₆₇ S₁₆₈ S₁₆₉ S₁₇₀ S₁₇₁ S₁₇₂ S₁₇₃ S₁₇₄ S₁₇₅ S₁₇₆ S₁₇₇ S₁₇₈ S₁₇₉ S₁₈₀ S₁₈₁ S₁₈₂ S₁₈₃ S₁₈₄ S₁₈₅ S₁₈₆ S₁₈₇ S₁₈₈ S₁₈₉ S₁₉₀ S₁₉₁ S₁₉₂ S₁₉₃ S₁₉₄ S₁₉₅ S₁₉₆ S₁₉₇ S₁₉₈ S₁₉₉ S₂₀₀ S₂₀₁ S₂₀₂ S₂₀₃ S₂₀₄ S₂₀₅ S₂₀₆ S₂₀₇ S₂₀₈ S₂₀₉ S₂₁₀ S₂₁₁ S₂₁₂ S₂₁₃ S₂₁₄ S₂₁₅ S₂₁₆ S₂₁₇ S₂₁₈ S₂₁₉ S₂₂₀ S₂₂₁ S₂₂₂ S₂₂₃ S₂₂₄ S₂₂₅ S₂₂₆ S₂₂₇ S₂₂₈ S₂₂₉ S₂₃₀ S₂₃₁ S₂₃₂ S₂₃₃ S₂₃₄ S₂₃₅ S₂₃₆ S₂₃₇ S₂₃₈ S₂₃₉ S₂₄₀ S₂₄₁ S₂₄₂ S₂₄₃ S₂₄₄ S₂₄₅ S₂₄₆ S₂₄₇ S₂₄₈ S₂₄₉ S₂₅₀ S₂₅₁ S₂₅₂ S₂₅₃ S₂₅₄ S₂₅₅ S₂₅₆ S₂₅₇ S₂₅₈ S₂₅₉ S₂₆₀ S₂₆₁ S₂₆₂ S₂₆₃ S₂₆₄ S₂₆₅ S₂₆₆ S₂₆₇ S₂₆₈ S₂₆₉ S₂₇₀ S₂₇₁ S₂₇₂ S₂₇₃ S₂₇₄ S₂₇₅ S₂₇₆ S₂₇₇ S₂₇₈ S₂₇₉ S₂₈₀ S₂₈₁ S₂₈₂ S₂₈₃ S₂₈₄ S₂₈₅ S₂₈₆ S₂₈₇ S₂₈₈ S₂₈₉ S₂₉₀ S₂₉₁ S₂₉₂ S₂₉₃ S₂₉₄ S₂₉₅ S₂₉₆ S₂₉₇ S₂₉₈ S₂₉₉ S₃₀₀ S₃₀₁ S₃₀₂ S₃₀₃ S₃₀₄ S₃₀₅ S₃₀₆ S₃₀₇ S₃₀₈ S₃₀₉ S₃₁₀ S₃₁₁ S₃₁₂ S₃₁₃ S₃₁₄ S₃₁₅ S₃₁₆ S₃₁₇ S₃₁₈ S₃₁₉ S₃₂₀ S₃₂₁ S₃₂₂ S₃₂₃ S₃₂₄ S₃₂₅ S₃₂₆ S₃₂₇ S₃₂₈ S₃₂₉ S₃₃₀ S₃₃₁ S₃₃₂ S₃₃₃ S₃₃₄ S₃₃₅ S₃₃₆ S₃₃₇ S₃₃₈ S₃₃₉ S₃₄₀ S₃₄₁ S₃₄₂ S₃₄₃ S₃₄₄ S₃₄₅ S₃₄₆ S₃₄₇ S₃₄₈ S₃₄₉ S₃₅₀ S₃₅₁ S₃₅₂ S₃₅₃ S₃₅₄ S₃₅₅ S₃₅₆ S₃₅₇ S₃₅₈ S₃₅₉ S₃₆₀ S₃₆₁ S₃₆₂ S₃₆₃ S₃₆₄ S₃₆₅ S₃₆₆ S₃₆₇ S₃₆₈ S₃₆₉ S₃₇₀ S₃₇₁ S₃₇₂ S₃₇₃ S₃₇₄ S₃₇₅ S₃₇₆ S₃₇₇ S₃₇₈ S₃₇₉ S₃₈₀ S₃₈₁ S₃₈₂ S₃₈₃ S₃₈₄ S₃₈₅ S₃₈₆ S₃₈₇ S₃₈₈ S₃₈₉ S₃₉₀ S₃₉₁ S₃₉₂ S₃₉₃ S₃₉₄ S₃₉₅ S₃₉₆ S₃₉₇ S₃₉₈ S₃₉₉ S₄₀₀ S₄₀₁ S₄₀₂ S₄₀₃ S₄₀₄ S₄₀₅ S₄₀₆ S₄₀₇ S₄₀₈ S₄₀₉ S₄₁₀ S₄₁₁ S₄₁₂ S₄₁₃ S₄₁₄ S₄₁₅ S₄₁₆ S₄₁₇ S₄₁₈ S₄₁₉ S₄₂₀ S₄₂₁ S₄₂₂ S₄₂₃ S₄₂₄ S₄₂₅ S₄₂₆ S₄₂₇ S₄₂₈ S₄₂₉ S₄₃₀ S₄₃₁ S₄₃₂ S₄₃₃ S₄₃₄ S₄₃₅ S₄₃₆ S₄₃₇ S₄₃₈ S₄₃₉ S₄₄₀ S₄₄₁ S₄₄₂ S₄₄₃ S₄₄₄ S₄₄₅ S₄₄₆ S₄₄₇ S₄₄₈ S₄₄₉ S₄₅₀ S₄₅₁ S₄₅₂ S₄₅₃ S₄₅₄ S₄₅₅ S₄₅₆ S₄₅₇ S₄₅₈ S₄₅₉ S₄₆₀ S₄₆₁ S₄₆₂ S₄₆₃ S₄₆₄ S₄₆₅ S₄₆₆ S₄₆₇ S₄₆₈ S₄₆₉ S₄₇₀ S₄₇₁ S₄₇₂ S₄₇₃ S₄₇₄ S₄₇₅ S₄₇₆ S₄₇₇ S₄₇₈ S₄₇₉ S₄₈₀ S₄₈₁ S₄₈₂ S₄₈₃ S₄₈₄ S₄₈₅ S₄₈₆ S₄₈₇ S₄₈₈ S₄₈₉ S₄₉₀ S₄₉₁ S₄₉₂ S₄₉₃ S₄₉₄ S₄₉₅ S₄₉₆ S₄₉₇ S₄₉₈ S₄₉₉ S₅₀₀ S₅₀₁ S₅₀₂ S₅₀₃ S₅₀₄ S₅₀₅ S₅₀₆ S₅₀₇ S₅₀₈ S₅₀₉ S₅₁₀ S₅₁₁ S₅₁₂ S₅₁₃ S₅₁₄ S₅₁₅ S₅₁₆ S₅₁₇ S₅₁₈ S₅₁₉ S₅₂₀ S₅₂₁ S₅₂₂ S₅₂₃ S₅₂₄ S₅₂₅ S₅₂₆ S₅₂₇ S₅₂₈ S₅₂₉ S₅₃₀ S₅₃₁ S₅₃₂ S₅₃₃ S₅₃₄ S₅₃₅ S₅₃₆ S₅₃₇ S₅₃₈ S₅₃₉ S₅₄₀ S₅₄₁ S₅₄₂ S₅₄₃ S₅₄₄ S₅₄₅ S₅₄₆ S₅₄₇ S₅₄₈ S₅₄₉ S₅₅₀ S₅₅₁ S₅₅₂ S₅₅₃ S₅₅₄ S₅₅₅ S₅₅₆ S₅₅₇ S₅₅₈ S₅₅₉ S₅₆₀ S₅₆₁ S₅₆₂ S₅₆₃ S₅₆₄ S₅₆₅ S₅₆₆ S₅₆₇ S₅₆₈ S₅₆₉ S₅₇₀ S₅₇₁ S₅₇₂ S₅₇₃ S₅₇₄ S₅₇₅ S₅₇₆ S₅₇₇ S₅₇₈ S₅₇₉ S₅₈₀ S₅₈₁ S₅₈₂ S₅₈₃ S₅₈₄ S₅₈₅ S₅₈₆ S₅₈₇ S₅₈₈ S₅₈₉ S₅₉₀ S₅₉₁ S₅₉₂ S₅₉₃ S₅₉₄ S₅₉₅ S₅₉₆ S₅₉₇ S₅₉₈ S₅₉₉ S₆₀₀ S₆₀₁ S₆₀₂ S₆₀₃ S₆₀₄ S₆₀₅ S₆₀₆ S₆₀₇ S₆₀₈ S₆₀₉ S₆₁₀ S₆₁₁ S₆₁₂ S₆₁₃ S₆₁₄ S₆₁₅ S₆₁₆ S₆₁₇ S₆₁₈ S₆₁₉ S₆₂₀ S₆₂₁ S₆₂₂ S₆₂₃ S₆₂₄ S₆₂₅ S₆₂₆ S₆₂₇ S₆₂₈ S₆₂₉ S₆₃₀ S₆₃₁ S₆₃₂ S₆₃₃ S₆₃₄ S₆₃₅ S₆₃₆ S₆₃₇ S₆₃₈ S₆₃₉ S₆₄₀ S₆₄₁ S₆₄₂ S₆₄₃ S₆₄₄ S₆₄₅ S₆₄₆ S₆₄₇ S₆₄₈ S₆₄₉ S₆₅₀ S₆₅₁ S₆₅₂ S₆₅₃ S₆₅₄ S₆₅₅ S₆₅₆ S₆₅₇ S₆₅₈ S₆₅₉ S₆₆₀ S₆₆₁ S₆₆₂ S₆₆₃ S₆₆₄ S₆₆₅ S₆₆₆ S₆₆₇ S₆₆₈ S₆₆₉ S₆₇₀ S₆₇₁ S₆₇₂ S₆₇₃ S₆₇₄ S₆₇₅ S₆₇₆ S₆₇₇ S₆₇₈ S₆₇₉ S₆₈₀ S₆₈₁ S₆₈₂ S₆₈₃ S₆₈₄ S₆₈₅ S₆₈₆ S₆₈₇ S₆₈₈ S₆₈₉ S₆₉₀ S₆₉₁ S₆₉₂ S₆₉₃ S₆₉₄ S₆₉₅ S₆₉₆ S₆₉₇ S₆₉₈ S₆₉₉ S₇₀₀ S₇₀₁ S₇₀₂ S₇₀₃ S₇₀₄ S₇₀₅ S₇₀₆ S₇₀₇ S₇₀₈ S₇₀₉ S₇₁₀ S₇₁₁ S₇₁₂ S₇₁₃ S₇₁₄ S₇₁₅ S₇₁₆ S₇₁₇ S₇₁₈ S₇₁₉ S₇₂₀ S₇₂₁ S₇₂₂ S₇₂₃ S₇₂₄ S₇₂₅ S₇₂₆ S₇₂₇ S₇₂₈ S₇₂₉ S₇₃₀ S₇₃₁ S₇₃₂ S₇₃₃ S₇₃₄ S₇₃₅ S₇₃₆ S₇₃₇ S₇₃₈ S₇₃₉ S₇₄₀ S₇₄₁ S₇₄₂ S₇₄₃ S₇₄₄ S₇₄₅ S₇₄₆ S₇₄₇ S₇₄₈ S₇₄₉ S₇₅₀ S₇₅₁ S₇₅₂ S₇₅₃ S₇₅₄ S₇₅₅ S₇₅₆ S₇₅₇ S₇₅₈ S₇₅₉ S₇₆₀ S₇₆₁ S₇₆₂ S₇₆₃ S₇₆₄ S₇₆₅ S₇₆₆ S₇₆₇ S₇₆₈ S₇₆₉ S₇₇₀ S₇₇₁ S₇₇₂ S₇₇₃ S₇₇₄ S₇₇₅ S₇₇₆ S₇₇₇ S₇₇₈ S₇₇₉ S₇₈₀ S₇₈₁ S₇₈₂ S₇₈₃ S₇₈₄ S₇₈₅ S₇₈₆ S₇₈₇ S₇₈₈ S₇₈₉ S₇₉₀ S₇₉₁ S₇₉₂ S₇₉₃ S₇₉₄ S₇₉₅ S₇₉₆ S₇₉₇ S₇₉₈ S₇₉₉ S₈₀₀ S₈₀₁ S₈₀₂ S₈₀₃ S₈₀₄ S₈₀₅ S₈₀₆ S₈₀₇ S₈₀₈ S₈₀₉ S₈₁₀ S₈₁₁ S₈₁₂ S₈₁₃ S₈₁₄ S₈₁₅ S₈₁₆ S₈₁₇ S₈₁₈ S₈₁₉ S₈₂₀ S₈₂₁ S₈₂₂ S₈₂₃ S₈₂₄ S₈₂₅ S₈₂₆ S₈₂₇ S₈₂₈ S₈₂₉ S₈₃₀ S₈₃₁ S₈₃₂ S₈₃₃ S₈₃₄ S₈₃₅ S₈₃₆ S₈₃₇ S₈₃₈ S₈₃₉ S₈₄₀ S₈₄₁ S₈₄₂ S₈₄₃ S₈₄₄ S₈₄₅ S₈₄₆ S₈₄₇ S₈₄₈ S₈₄₉ S₈₅₀ S₈₅₁ S₈₅₂ S₈₅₃ S₈₅₄ S₈₅₅ S₈₅₆ S₈₅₇ S₈₅₈ S₈₅₉ S₈₆₀ S₈₆₁ S₈₆₂ S₈₆₃ S₈₆₄ S₈₆₅ S₈₆₆ S₈₆₇ S₈₆₈ S₈₆₉ S₈₇₀ S₈₇₁ S₈₇₂ S₈₇₃ S₈₇₄ S₈₇₅ S₈₇₆ S₈₇₇ S₈₇₈ S₈₇₉ S₈₈₀ S₈₈₁ S₈₈₂ S₈₈₃ S₈₈₄ S₈₈₅ S₈₈₆ S₈₈₇ S₈₈₈ S₈₈₉ S₈₉₀ S₈₉₁ S₈₉₂ S₈₉₃ S₈₉₄ S₈₉₅ S₈₉₆ S₈₉₇ S₈₉₈ S₈₉₉ S₉₀₀ S₉₀₁ S₉₀₂ S₉₀₃ S₉₀₄ S₉₀₅ S₉₀₆ S₉₀₇ S₉₀₈ S₉₀₉ S₉₁₀ S₉₁₁ S₉₁₂ S₉₁₃ S₉₁₄ S₉₁₅ S₉₁₆ S₉₁₇ S₉₁₈ S₉₁₉ S₉₂₀ S₉₂₁ S₉₂₂ S₉₂₃ S₉₂₄ S₉₂₅ S₉₂₆ S₉₂₇ S₉₂₈ S₉₂₉ S₉₃₀ S₉₃₁ S₉₃₂ S₉₃₃ S₉₃₄ S₉₃₅ S₉₃₆ S₉₃₇ S₉₃₈ S₉₃₉ S₉₄₀ S₉₄₁ S₉₄₂ S₉₄₃ S₉₄₄ S₉₄₅ S₉₄₆ S₉₄₇ S₉₄₈ S₉₄₉ S₉₅₀ S₉₅₁ S₉₅₂ S₉₅₃ S₉₅₄ S₉₅₅ S₉₅₆ S₉₅₇ S₉₅₈ S₉₅₉ S₉₆₀ S₉₆₁ S₉₆₂ S₉₆₃ S₉₆₄ S₉₆₅ S₉₆₆ S₉₆₇ S₉₆₈ S₉₆₉ S₉₇₀ S₉₇₁ S₉₇₂ S₉₇₃ S₉₇₄ S₉₇₅ S₉₇₆ S₉₇₇ S₉₇₈ S₉₇₉ S₉₈₀ S₉₈₁ S₉₈₂ S₉₈₃ S₉₈₄ S₉₈₅ S₉₈₆ S₉₈₇ S₉₈₈ S₉₈₉ S₉₉₀ S₉₉₁ S₉₉₂ S₉₉₃ S₉₉₄ S₉₉₅ S₉₉₆ S₉₉₇ S₉₉₈ S₉₉₉ S₁₀₀₀



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Lines:-

Line	* Line Type	Item	* Description	* Category Name	Estimated Quantity	* UOM	Estimated Total Amount	Current Price	Start Price	Allow Alternate Lines
1	Goods	X100 Base		Laptops	500	Ea	100.00	100.00	No	
2	Goods	X100 Core Kit		Laptops	500	Ea	80.00	80.00	No	
2.1	Goods	A100		Laptops	500	Ea	15.00	15.00		
2.2	Goods	B100		Laptops	500	Ea	25.00	25.00		
2.3	Goods	C100		Laptops	500	Ea	40.00	40.00		
3	Goods	X100 Components		Laptops	500	Ea	30.00	30.00	No	
3.1	Goods	HD-400GB		Laptops	500	Ea	20.00	20.00	No	
3.2	Goods	MEM-6GB		Laptops	500	Ea				

We have to add the lines like that,

Current price and start price of the bid

Select line and click on edit if you want to add any additional charge

Line	* Line Type	Item	* Description	* Category Name	Estimated Quantity	* UOM	Estimated Total Amount	Current Price	Start Price	Allow Alternate Lines
1	Goods	X100 Base		Laptops	500	Ea	100.00	100.00	No	
2	Goods	X100 Core Kit		Laptops	500	Ea	80.00	80.00	No	

Add Price breaks and attributes as per the specification and also if required.

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