

Return Sales order: -

Return items that you have already shipped so you can move them from your customer back to your organization. You create a return order that returns the items on the original sales order.

We make item as return item

Create Item

Item: Return_Item

Description: Return_Item

Item Class: Root Item Class

Approval Status: Approved

Completeness Score: 100

Created By: scm.test

Item Status: Active

Lifecycle Phase: Active

User Item Type: Purchased Item

Pack Type: Base Unit or Each

Revision: A

Creation Date: 1/23/25 7:55 AM

Specifications

Order Management

Returnable: Yes

Default Sales Order Source Type: Internal

Indicate whether an item is to be drop shipped. If the value is external, the item will be drop shipped. If the value is internal, it won't be drop shipped.

The screenshot shows a web-based application interface for managing items. At the top, there's a header bar with various icons and links. Below it, a modal window titled "Return Item" is open, showing fields like "Description" (containing "Return Item"), "Item Class" (Root Item Class), "Approval Status" (Approved), and "User Item Type" (Purchased Item). To the right of the modal, there's a sidebar with navigation links and a status bar indicating "Active".

Below the modal, a message says "No items to display". Underneath, there's a table titled "Associations" with columns for Organization, Organization Name, Item Status, Primary Unit of Measure, Tracking Unit of Measure, Pricing, Secondary Unit of Measure, Defaulting Control, Positive Deviation Factor, Negative Deviation Factor, Approval Status, Change Order Line, and Char Stat. The table contains three rows:

Organization	Organization Name	Item Status	* Primary Unit of Measure	Tracking Unit of Measure	Pricing	Secondary Unit of Measure	Defaulting Control	Positive Deviation Factor	Negative Deviation Factor	Approval Status	Change Order Line	Char Stat
000	Operations	Active	Ea	Primary	Primary	-	-	0	0	Approved		
001	Seattle	Active	Ea	Primary	Primary	-	-	0	0	Approved		
002	Atlanta	Active	Ea	Primary	Primary	-	-	n	n	Approved		

Take the existing item(which is having pricelist etc) having returnable option at inventory level,

Assign this return item to the organizations as well.

The screenshot shows the "Manage Receiving Parameters" page. At the top, it says "vision" and "Manage Receiving Parameters". Below that, it shows "Inventory Organization: 001" with buttons for "Change Organization", "Save", and "Cancel".

The main area is divided into sections: "General" and "Receipt Number".

General section:

- "Ship-to Exception Action": Warning
- "ASN Control Action": Warning
- "Early Receipt Tolerance in Days": 60
- "Late Receipt Tolerance in Days": 60
- "Receipt Days Exceed Action": None
- "Overreceipt Tolerance": 50
- "Overreceipt Action": None
- "Receipt Routing": Direct delivery
- Checkboxes for receipt rules:
 - Use quality inspection plan
 - Allow substitute receipts
 - Allow unordered receipts
 - Enforce blind receiving
- Checkboxes for shipping and returns:
 - Print receipt traveler
 - Include closed purchase orders for receipts
 - Allow routing override
 - Process all lines together
 - Print shipping documents for returns to suppliers
 - Print shipping documents for drop ship orders
 - Print shipping documents for return material authorizations
 - Publish transactional business events
 - Allow defaulting of lots and serial numbers from ASN
 - Allow defaulting of lots and serial numbers from transfer order
 - Autocreate deliveries for expense destination receipts
 - Autocreate deliveries for PAR location receipts

Receipt Number section:

- "Generation": Automatic
- "Type": Numeric

Check the receiving parameters as well for orgs you want to receive the return orders, like 001 and 002.

Add receiving agent role to our user.

The screenshot shows the Oracle SCM application interface. At the top, there's a navigation bar with links like 'Manage Data Access for Users'. Below it, a search bar and a 'Create Data Access for Users' modal are visible. The modal has fields for 'User Name' (set to 'scm test'), 'Role' (set to 'Receiving'), 'Security Context' (set to 'Inventory orga'), and 'Security Context Value' (set to '001'). The main pane shows a table of users with data access, and the bottom right corner has buttons for 'Save and Close' and 'Cancel'.

Below the modal, the main application area displays a sales order for 'KMC Amazon'. It shows details like Customer: KMC Amazon (807803), Contact: null, Contact Method: null, Ordered Date: 3/29/22 3:08 AM, Purchase Order: null, and Order Type: SHIP ONLY. To the right, shipping information is listed: Business Unit: KMC INDIA BU, Bill-to Customer: KMC Amazon, Bill-to Account: 50116, Ship-to Customer: KMC Amazon, Ship-to Address: #44/A, 302, Geethanjali Apartments, Opp SR Nagar Police Station, Sanjeev Reddy Nagar, HYDERABAD-500038, INDIA, Sales Credits: null, and Sales Agreement: null.

On the left, there's a sidebar with 'Order Lines' and a sub-section for 'Return'. Under 'Return', there are buttons for 'Apply Hold', 'Return', 'Show All', 'Return All', and 'Search'. The 'Return All' button is highlighted with a yellow box. The main table shows one line item: Item: KMC ITEM 1 - KMC ITEM 1, Status: Shipped, Duration: null, Period: null, Quantity: 2, Sales Agreement: null, Sales Agreement Line: null, and Agree Ver: null.

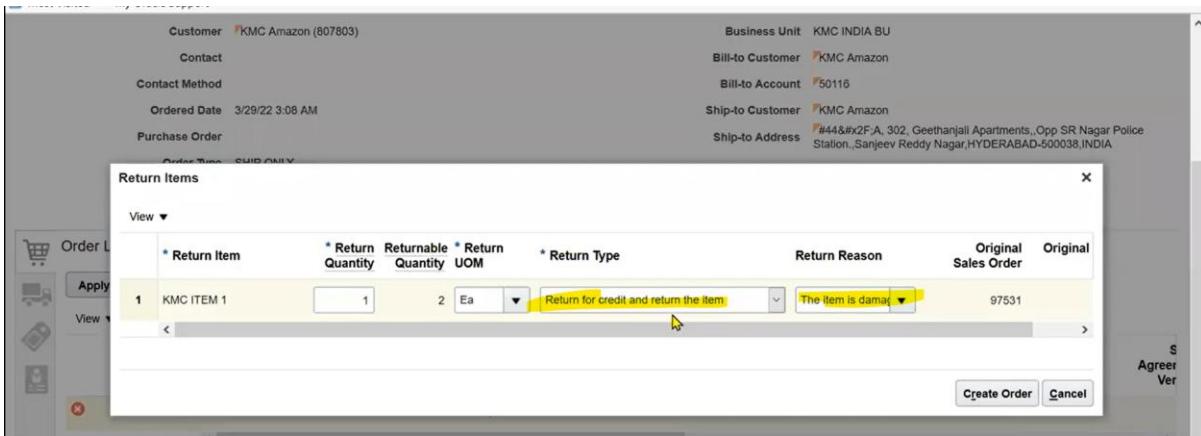
Sales order created, for the return item, it is shipped., on the closed status order also we can create return sales order.

Select the line after shipped, click on return, **return All lines**.

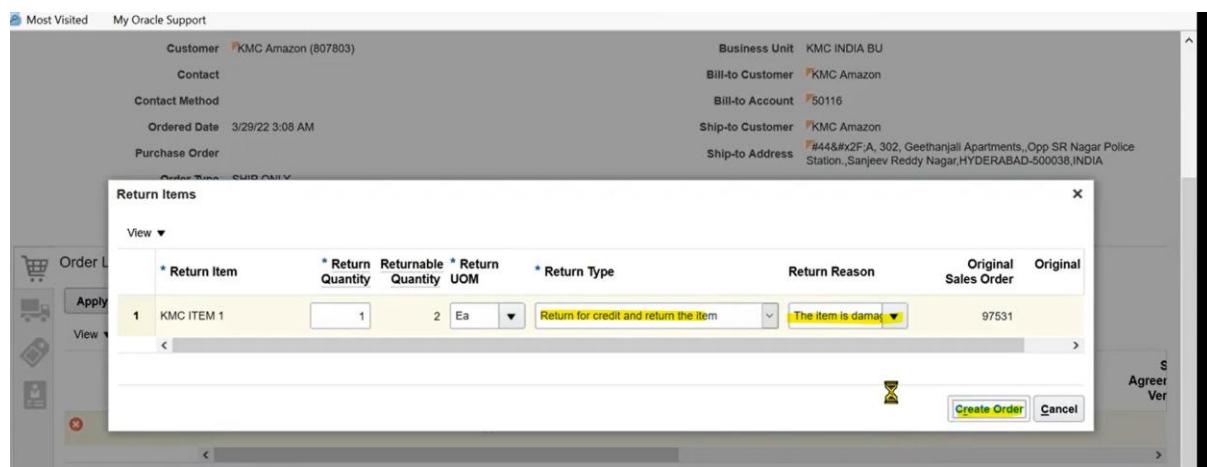
The screenshot shows the 'Return Items' dialog box overlaid on the sales order screen. The dialog lists a single item: 'KMC ITEM 1'. It has fields for 'Return Item' (set to '1'), 'Return Quantity' (set to '1'), 'Returnable Quantity' (set to '2'), 'UOM' (set to 'Ea'), 'Return Type' (set to 'Return'), 'Return Reason' (dropdown menu open), 'Original Sales Order' (set to '97531'), and 'Original Order Line' (set to '1'). The 'Return Reason' dropdown menu shows several options, with 'Return for credit and return the item' highlighted with a yellow box. Other options include 'GE Return Only', 'Pricol Retrun Only', 'Cancel the item', 'Customer return and we replace', 'Return Product with no Credit', 'Return for credit', and 'TRANS RETURN ONLY NO CREDIT'.

Select the return item, out of 2 quantities, return quantity is 1, return type (select the return for credit and return the item).

Return type: Customer return the item, and we have to pay the amount for the customer.

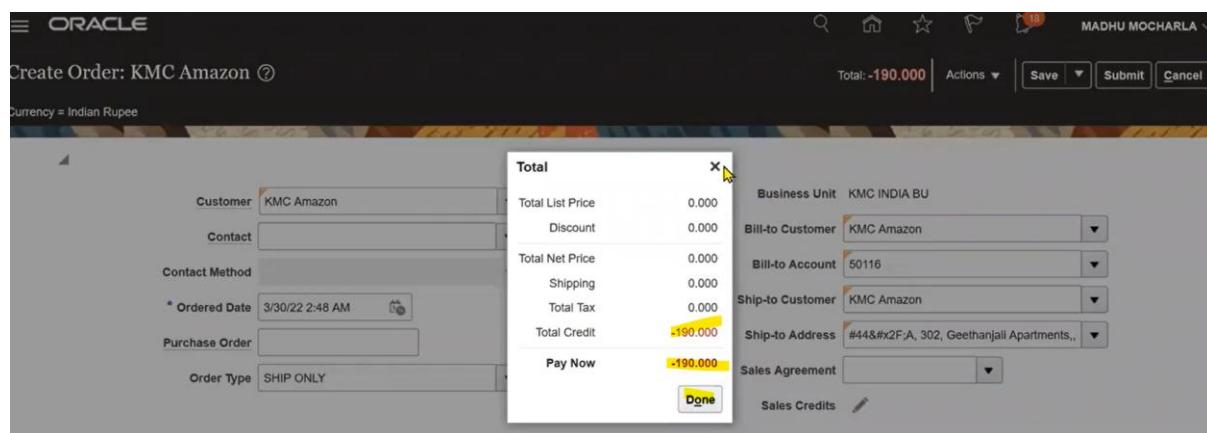


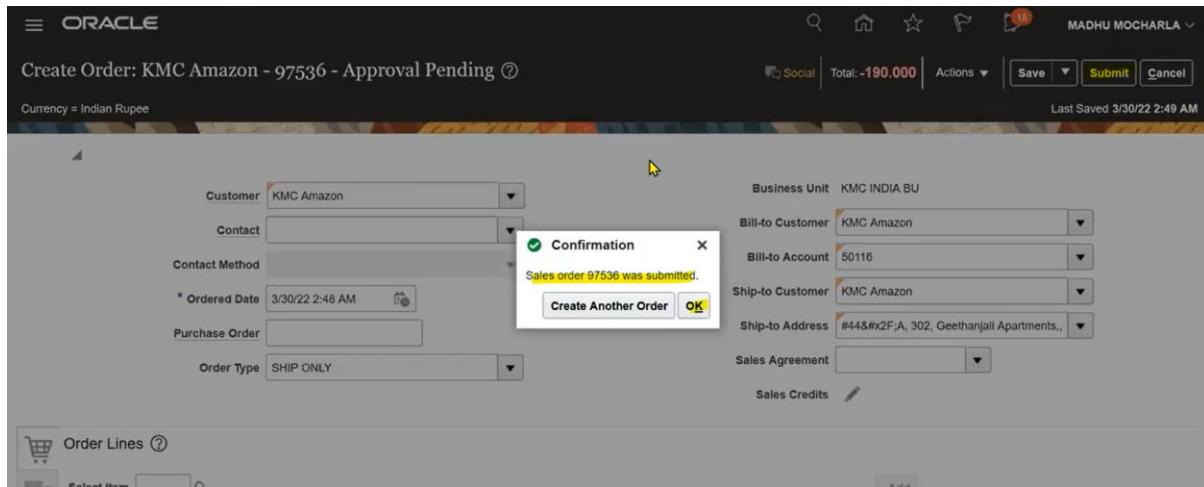
Return reason: the item is damaged.



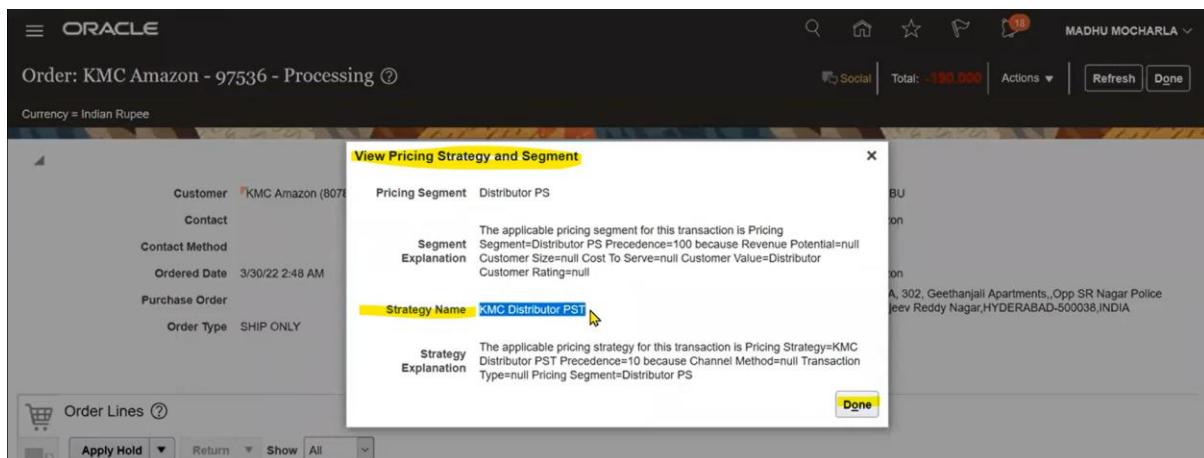
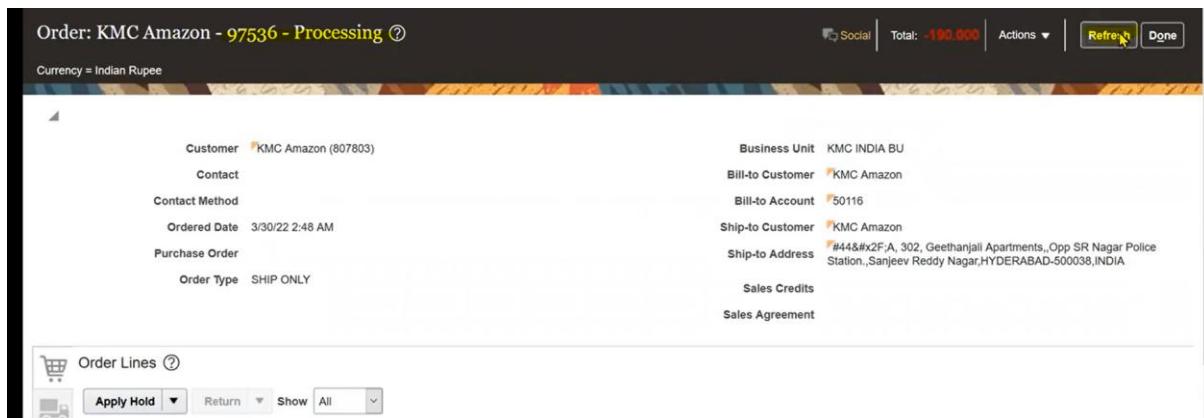
Click on create order.

Return order is created, how can we identify the amount shows in negative.





Submit the sales order, sales order number will be created.



Based on the pricing strategy it will identify the

In case return sales orders, separate pricelist called return pricelist will be created.

Sales price, return price is different, then we have to create return price list.

Customer: KMC Amazon (807803)

Contact:

Contact Method:

Ordered Date: 3/30/22 2:48 AM

Purchase Order

Order Type: SHIP ONLY

Business Unit: KMC INDIA BU

Bill-to Customer: KMC Amazon

Bill-to Account: 50116

Ship-to Customer: KMC Amazon

Ship-to Address: #44/A, 302, Geethanjali Apartments, Opp SR Nagar Police Station, Sanjeev Reddy Nagar, HYDERABAD-500038,INDIA

Sales Credits

Sales Agreement

Order Lines

Item	Status	Duration	Period	Quantity	Sales Agreement	Sales Agreement Line	Sales Agreement UOM Version
KMC ITEM 1 - KMC ITEM 1	Awaiting Receiving			1			

Goto switch to fulfilment view

Customer: KMC Amazon

Customer Registry ID: 807803

Purchase Order

Status: Processing

User Request Status

On Hold

Source Order System: OPS

Revision Source Order System

Source Order Revision: 1

Source Order Revision Date

Source Order: 97536

Source Document Type: Sales order

Ordered Date: 3/30/22 2:48 AM

Processes Assigned: Yes

Message Type

Business Unit: KMC INDIA BU

Customer Contact

Reason for Change Order

Comments

Canceled Date

Attachments: None

Additional Information

Fulfillment Lines

Order Line	Item	Item Description	Ordered Quantity	UOM	Status	User Request Status	On Hold	Additional Information
1	KMC ITEM 1	KMC ITEM 1	1	Ea	Processing			

Goto the returns, we can able to see the return order lines.

Customer: KMC Amazon

Customer Registry ID: 807803

Order: 97536

Process Transaction Value: -190.000 INR

Process Standardized Value: -2.71 USD

Status: Awaiting Receiving

Locked: No

Planned Fulfillment Date

Actual Fulfillment Date

Required Fulfillment Date

Ordered Date: 3/30/22 2:48 AM

Paused Tasks

Message Type

Actual Start Date: 3/30/22 2:49 AM

Planned Completion Date

Orchestration Plan

Fulfillment Lines

Task Progress	Task	Status	M	03-29	03-30	03-31	04-01	04-02	04-03	04-04	04-05	04-06
Return Receipt	Awaiting Receiv...											
Asset Management	Not Started											
Invoice	Not Started											

We need to receive the goods from the customer.



ORACLE

MADHU MOCHARLA

Inventory Management ②

Inventory Organization KMCH

Late Cycle Counts Over 30 Days | Cycle Count Sequences | On-Han []

Receive Expected Shipments ②

Advanced Search

Purchase Order: RMA 97536
ASN: Supplier: Item: Due Date:

Search Results

This is return material ,enter the order.

Receive Expected Shipments ②

Advanced Search

Search Results

Organization	Item	Item Description	Document Type	Document Number	Document Line	Document Schedule	Due Date	Supplier
KMCH	KMC ITEM 1	KMC ITEM 1	Return material ...	97536	1		3/30/22	

Receive Lines ②

Organization: KMCH

Actions	View	Remove Line	Show Receipt Quantity	View Details						
Item	Item Description	Document Number	* Quantity	* UOM Name	Destination Type	Subinventory	Locator	Deliver-to Location	* Receipt Date	* Received By
KMC ITEM 1	KMC ITEM 1	97536	1	Ea	Inventory	RM			3/30/22 2:56 PM	MOCHARLA

Create receipt.

Create Receipt

Organization: KMCH

Receipt

Supplier: KMC Amazon

Shipment: []

Packing Slip: []

Shipping Method: []

Number of Supplier Packing Units: []

* Receipt Date: 3/30/22 2:55 AM

GL Date: 3/30/22 2:55 AM

Shipped Date: m/dyy h:mm a

Waybill: []

Bill of Lading: []

* Received By: MOCHARLA, MADHU

Notes: []

Attachments: None

Additional Information

Receipt Lines

Item	Revision	Document	Quantity	Item Name	Subinventories	Location	Receiving	Destination Type
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Submit it

Once receipt created, the inventory team has to inform to the order entry team about receipt done.

Schedule New Process

Name: Send Receipt Confirmation

Description: Transmits receiving transactions to source system.

Scheduled Time: 7:09 PM UTC

OK Cancel

Job: send receipt confirmation.

When you run the program, the sales order line will be changed from awaiting receipt → return.

Process Details

This process will be queued up for submission at position 1

Process Options

Name: Send Receipt Confirmation

Description: Transmits receiving transactions to source system.

Schedule: As soon as possible

Submission Notes: []

Basic Options

Parameters

* Organization: KMCH

Logistics Service Provider Customer: []

* Source System: Oracle Fusion Order Orchestration And Planning

Source Document Number: 97536

Receipt: []

Click on submit.

The screenshot shows the Oracle Business Central process overview screen. At the top, there's a search bar and a saved search dropdown set to 'Last 24 hours'. Below the search bar, there are tabs for 'Actions', 'View', 'Schedule New Process' (which is selected), 'Resubmit', 'Put On Hold', 'Cancel Process', 'Release Process', and 'View Log'. A table lists several processes:

Name	Process ID	Status	Scheduled Time	Submission Time
Send Receipt Confirmation	3179676	Succeeded	3/30/22 2:58 AM UTC	3/30/22 2:58 AM UTC
Age User Context Relevancy Feed	3179514	Wait	3/31/22 12:00 AM UTC	3/30/22 12:01 AM UTC
Smart Action Auto Ranking	3179513	Wait	3/31/22 12:00 AM UTC	3/30/22 12:01 AM UTC
Refresh Order Promising Analytics	3179236	Succeeded	3/29/22 7:09 PM UTC	3/29/22 7:09 PM UTC

Once the program is succeeded. You can go and verify the sales order line status.

The screenshot shows the sales order details page for order KMC Amazon - 97536. The top header indicates the order is 'Processing' with a total of -190.000. The order details section includes customer information (KMC Amazon), contact method, ordered date (3/30/22 2:48 AM), purchase order, and order type (SHIP ONLY). The shipping section shows the business unit (KMC INDIA BU), bill-to customer (KMC Amazon), bill-to account (50116), ship-to customer (KMC Amazon), ship-to address (448#2F A, 302, Geethanjali Apartments, Opp SR Nagar Police Station, Sanjeev Reddy Nagar, HYDERABAD-500038, INDIA), sales credits, and sales agreement. The 'Order Lines' section shows one item: 'KMC ITEM 1 - KMC ITEM 1' with a quantity of 1 and a status of 'Delivered'.

Refresh the sales order, the line status will be changed to delivered.

The screenshot shows the sales order details page for order KMC Amazon - 97536 after a refresh. The top header still shows the order is 'Processing' with a total of -190.000. The order details and shipping information remain the same. In the 'Order Lines' section, the single item line now has a status of 'Delivered'.

You can able to see the return order number for the return sales order.

We will create invoice (credit memo) by running the program **import auto invoice program**, automatically application will create the credit memo for the amount reported in the sales order.

In another case, only damage items are return, we will not create any credit memo.

In another case, no need to return the item, it's already damaged, our executive verified, only we will credit the amount to the customer.

- In the above scenario, I have created return sales order for the standard sales order, which was shipped.

Now I want to create return sales order directly without referencing the original sales order.

The screenshot shows the Oracle Fusion Create Order interface. At the top, there are fields for Customer (Computer Service and Rentals), Contact (Evelyn Duncan), Contact Method, Ordered Date (1/24/25 3:34 AM), Purchase Order, and Order Type. On the right, Business Unit (US1 Business Unit) is selected, along with Bill-to Customer (Computer Service and Rentals), Bill-to Account (10060), Ship-to Customer (Computer Service and Rentals), Ship-to Address (301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox), Sales Agreement, and Sales Credits. Below this, the 'Order Lines' section is visible, showing a table with columns: Duration, Period, Sales Agreement, Sales Line, Sales Agreement Version, Quantity, UOM, On Hand, and Your Price. A button labeled 'Add' is present. Under the table, there are buttons for 'Actions' (Apply Hold, Release Holds), 'View', 'Update Lines', 'Freeze', and 'Detach'. A link 'Add Unreferenced Return Lines' is also visible.

Enter the business unit and customer details, go to line level.

Actions> Add Unreferenced Return Lines

The screenshot shows the Oracle Fusion Create Order interface with the 'Add Unreferenced Return Lines' dialog box open. The dialog has fields for Item (AS00100), Covered Item, Return Quantity (1), UOM (Ea), and Return Type (Return for credit). It also includes Duration, Period, and Cancellation Effective Date fields. Buttons for 'Add' and 'Cancel' are at the bottom. The background shows the same header and initial order details as the previous screenshot.

Add the item, return type is return for credit only.

The screenshot shows the Oracle Fusion Sales Order Creation screen. At the top, it says "Create Order: Computer Service and Rentals - 98453 - Draft". The currency is set to US Dollar. On the left, there are fields for Customer (Computer Service and Rentals), Contact (Evelyn Duncan), Contact Method, Ordered Date (1/24/2025 3:34 AM), Purchase Order, and Order Type. On the right, there are fields for Business Unit (US1 Business Unit), Bill-to Customer (Computer Service and Rentals), Bill-to Account (10060), Ship-to Customer (Computer Service and Rentals), Ship-to Address (301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox), Sales Agreement, and Sales Credits. Below these are sections for "Order Lines" and "Sales Agreement Lines". In the "Order Lines" section, there is a table with columns: Duration, Period, Sales Agreement, Sales Agreement Line, Sales Agreement Version, Quantity, UOM, On Hand, Your Price, Amount, Cancellation Effective Date, and Project Details. A single row is shown with a quantity of 1, UOM of Ea, and a Sale Price of -200.00.

Price is coming in negatives,

This is the way how to create return sales order, without referencing the original order.

The screenshot shows the Oracle Fusion Sales Order Creation screen after the order has been submitted. The status bar at the top indicates "Last Saved 1/24/25 3:41 AM". A confirmation dialog box is displayed in the center, stating "Sales order 98453 was submitted." It has two buttons: "Create Another Order" and "OK". The main interface shows the same order details as the previous screenshot, with the "Amount" field now showing -218.50.

Here I want to create sales orders based on new conditions.

The screenshot shows the Oracle Fusion Sales Order Scenarios interface. The title is "Sales Order Scenarios" and the sub-section is "LeadTime Based ATP Rule - To Generate Schedule Ship Date". A list of ATP rules is displayed:

- Partial Picking, Partial Shipping
- Try with No onhand for the item
- Auto (one step process)
- Bill Only Sales Order - Shippable -No
- Ship Only Sales Order - Invoiced Enabled - No, Invoiced - No
- Partial shipment should not be allowed (Sales Order -> Allow Partial Shipment -> No)
- Create a sales order in foreign currency (not in the functional currency)
- Split the Order Line
- Try to apply Manual/Automatic Discounts
- Try the Shipping Charges PL to apply Freight charges to the sales order
- Try with Bulk Release Sales Orders
- Try credit holds, Release the holds

1. If we try use **Lead time Based ATP rules**, the Schedule ship date is calculated, we can able to see the schedule ship date from the fulfilment lines.

dabpqy.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=lkjncgl7p_5

Orchestration Plan **Fulfillment Lines**

Fulfillment Line	Exception Type	Message Type	User Request	Customer Status	Item	Item Description	Ordered Quantity	UOM	Order	Source Order	Order Line	Orchestration Process Number	Status	Orchestration Process
1-1			Computer Service and Rent	AS4751500	Vision Slimline 5100 Tablet, 128 GB, 8'	1	Ea	90342	90342	1	300000176049935	Closed	DOO_OrderFulfillmentGet	

Rows Selected 1 Columns Hidden 121 Columns Frozen 6

Fulfillment Line 90342 - 1-1: Details

▶ Analytics

◀ Attributes

Supply Details General Shipping Billing Item Details Holds Tax Trade Compliance Service Details

Warehouse 002	Promised Ship Date	Earliest Acceptable Ship Date
Warehouse Name Atlanta	Mode of Transport Air	Latest Acceptable Arrival Date
SubInventory	Service Level Next day air	Latest Acceptable Ship Date
Requested Arrival Date	Allow Split Shipments ✓	Reserved Quantity 1
Requested Ship Date 10/31/18 8:43 AM	Override Schedule —	Reservable —
Scheduled Arrival Date 3/19/19 6:59 PM	Allow Item Substitution —	Carrier DHL
Scheduled Ship Date 3/18/19 6:59 PM	Substitution Reason	
Promised Arrival Date	Scheduling Reason	

fa-etaj-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=jjhunxiw_25

VISION

Order: Computer Service and Rentals - 98453 - Approval Pending

Total: -218.50 Actions ▾ View Approval Information Refresh Done

Currency = US Dollar

Customer Computer Service and Rentals (10060)	Business Unit US1 Business Unit
Contact Evelyn Duncan	Bill-to Customer Computer Service and Rentals
Contact Method	Bill-to Account P10060
Ordered Date 1/24/25 3:34 AM	Ship-to Customer Computer Service and Rentals
Purchase Order	Ship-to Address 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox
Order Type	Sales Credits
	Sales Agreement

Order Lines

Item	Status	Duration	Period	Quantity	Sales Agreement	Sales Agreement Line	Sales Agreement Version	UOM
AS00100 - Alliance Business Software	Not Started			1				Ea
	Original Order. No reference.							Sale Price

fa-etaj-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=jjhunxiw_25

VISION

Order: Computer Service and Rentals - 98453 - Processing

Total: -218.50 Actions ▾ Refresh Done

Currency = US Dollar

Customer Computer Service and Rentals (10060)	Business Unit US1 Business Unit
Contact Evelyn Duncan	Bill-to Customer Computer Service and Rentals
Contact Method	Bill-to Account P10060
Ordered Date 1/24/25 3:34 AM	Ship-to Customer Computer Service and Rentals
Purchase Order	Ship-to Address 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox
Order Type	Sales Credits
	Sales Agreement

Order Lines

Line Number	Item	Description	Quantity	Sales Agreement	Sales Agreement Line	Sales Agreement Version	UOM	Your Price	Amount	Ship-to Site	Cancellation Effective Date	Project
1	AS00100 - Alliance Business Software	Original Order. No reference.	1				Ea	Sale Price	-200	-200.00		

Total amount is updated, and the header status also processing.

After refresh, the line status is awaiting billing.

Customer: Computer Service and Rentals (10060)
 Contact: Evelyn Duncan
 Contact Method:
 Ordered Date: 1/24/25 3:34 AM
 Purchase Order:
 Order Type:
 Business Unit: US1 Business Unit
 Bill-to Customer: Computer Service and Rentals
 Bill-to Account: 10060
 Ship-to Customer: Computer Service and Rentals
 Ship-to Address: 301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox
 Sales Credits:
 Sales Agreement:

Item	Status	Duration	Period	Quantity	Sales Agreement	Sales Agreement Line	Sales Agreement Version	UOM
1 AS00100 - Alliance Business Software	Awaiting Billing			1				Ea

Sales order created without any reference sales order.

1. **Partial Picking and partial shipping:** - we can do partial picking and shipping by entering the partial amount while picking and shipping instead of entering the full amount.
Out of 100 quantities, we picked only 60 quantity and shipping those 60 quantities.
we picked only 60 quantity and shipping those 30 quantities.
2. **Try with No on hand for the item:** - The sales order goes to the backorder.
3. **Auto One-step Process:** - Pick release, pick confirm, shipments, ship confirms all in one step.
4. **Bill only sales order:** Shippable – no
5. **Ship only sales order:** Invoiced Enabled – No, Invoice – No
6. **Partial Shipment should not be allowed → (Sale order → Allow Partial Shipment → No)**

Customer: []
 Contact: []
 Contact Method: []
 * Ordered Date: 1/24/25 8:22 AM
 Purchase Order: []
 Order Type: []
 Business Unit: []
 Bill-to Customer: []
 Bill-to Account: []
 Ship-to Customer: []
 Ship-to Address: []
 Sales Agreement: []
 Sales Credits: []

Shipment Details

Shipping tab selected.

Allow Partial Shipments of Lines: **No**

Shipment Priority: **Yes**

Shipping Instructions: []

Packing Instructions: []

Order Line Details

Over Item	Quantity	UOM	Requested Date	Ship-to Address	Shipping Method	Shipping Charge	Shipment Set	Availability Status	Ship-to Custo
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Check whether we can able to do partial picking after the above setup set as no.

7. **Create sales order in Foreign Currency (not in the functional currency)**

Actions > Edit Currency details

This is our functional currency.

We can change it to foreign currency, by Goto actions> edit currency details.

We can change to any foreign currency other than the functional before submitting the sales order.

8. Split the sales order line: -

For example, the line is having 2 items for the sales order, we are splitting one line request date is one date, and another one item requested date is another, and also ship to address is also different.

9. Try to apply manual/automatic discount: ,manually we know from line level we can apply the discounts, whereas automatic discounts can also create, once created discounts apply automatically.

10. Try with Bulk release of sales orders: release the bulk sales orders.

11. Try credit hold, release holds:- manual, automatic holds release and apply

12. **Without SR and SA:-** without sourcing rule and sourcing assignment for the item, we can fulfil the order by providing supply information in the sales order, so which means SA, SR is not required, simply provide the organization in the warehouse. (SR and SA are not mandatory)
13. **ATP rule** is mandatory, if there is no ATP rule, by using pre transformation rules, make requested date as schedule ship date.
14. **Ship all the lines together:** if the below setup is Yes, we can ship all the lines together

The screenshot shows the 'Create Order' screen for 'Computer Service and Rentals'. The top header displays the URL: fa-euth-dev39-saasdemo1.ds-fa.oracledemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=ymar326vk_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B&_afrLoop=5917... Total 200.00 Actions Save Submit Cancel.

Customer: Computer Service and Rentals
Contact: Evelyn Duncan
Contact Method: [dropdown]
*** Ordered Date:** 1/24/25 12:34 PM
Purchase Order: [dropdown]
Order Type: [dropdown]

Business Unit: US1 Business Unit
Bill-to Customer: Computer Service and Rentals
Bill-to Account: 10060
Ship-to Customer: Computer Service and Rentals
Ship-to Address: 301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox
Sales Agreement: [dropdown]
Sales Credits: [dropdown]

Shipment Details: General tab selected. Shipment Contact: Evelyn Duncan, Shipment Contact Method: [dropdown]. Request Type: Ship on, Requested Date: 1/24/25 12:34 PM, Shipping Method: [dropdown]. A yellow box highlights the 'Ship Lines Together' dropdown set to 'Yes'.

All the lines has to be shipped at a time. It won't allow one line at a time.
The below are the pending Sales orders, we need to discuss.

Dropship sales order:-

Sales order → submit → Purchase requisition(application automatically creates)
→ Purchase order (ship to location is customer location)
→ Ap invoice to the customer → Payment to the supplier → GL
→ AR invoice to the customer → Receive payment from the customer → GL (post to ledger)

Back-to-Back sales order: - (Buy)

Sales order → submit → Purchase requisition(application automatically creates)
→ Purchase order (ship to location is our warehouse location) → Receive → Picking → shipping → AR invoice to the customer → receive payment from the customer → GL (post in the general ledger).
→ Ap invoice to the customer → Payment to the supplier → GL

Back-to-back make order: -(Make)

Sales order → Submit → Work Order → Complete MFG → Inventory → picking → shipping → AR Invoice to the customer → receive (Receive payment from the customer) → GL.

Transfer order:- (Internal Sales order) → to do this costing is mandatory.

Internal Requisition → Transfer order → Pick → shipping → Intercompany invoice is generated.

Standard Sales Order -> Ship & Billing
Ship Only
Bill Only

Dropship Sales Order

Sales Order -> Submit -> Purchase Requisition -> Purchase Order (Ship To Loc: Customer Loc) -> AP Invoice -> Payment -> GL
AR Invoice -> Receive -> GL

Back To Back (Buy)

Sales Order -> Submit-> Purchase Requisition -> Purchase Order (Ship To Loc: Warehouse) -> Receive -> Picking -> Ship
AR Invoice -> Receipt -> GL
AP Invoice -> Payment -> GL

Back To Back (Make)

Sales Order -> Submit -> Work Order -> Complete MFG -> Inventory -> Pick -> Ship -> AR Invoice -> Receive -> GL

Transfer Order (Internal Sales) -> Costing Mod

Internal Requisition -> Transfer Order -> Pick -> Ship -> Intercompany Invoice Created