

### Sales order Creation: - O2C Cycle (Order to cash)

Inventory

Procurement

Order management

80                    →        80

Procurement(supplier) ↔ Inventory(stock/org/buyer) –(Purchase order) – P2P(Procure to Pay)  
→ 100

Inventory (stock/org/supplier/selling) ↔ Customer (Buyer) - (Sales order)- O2C(Order to cash)

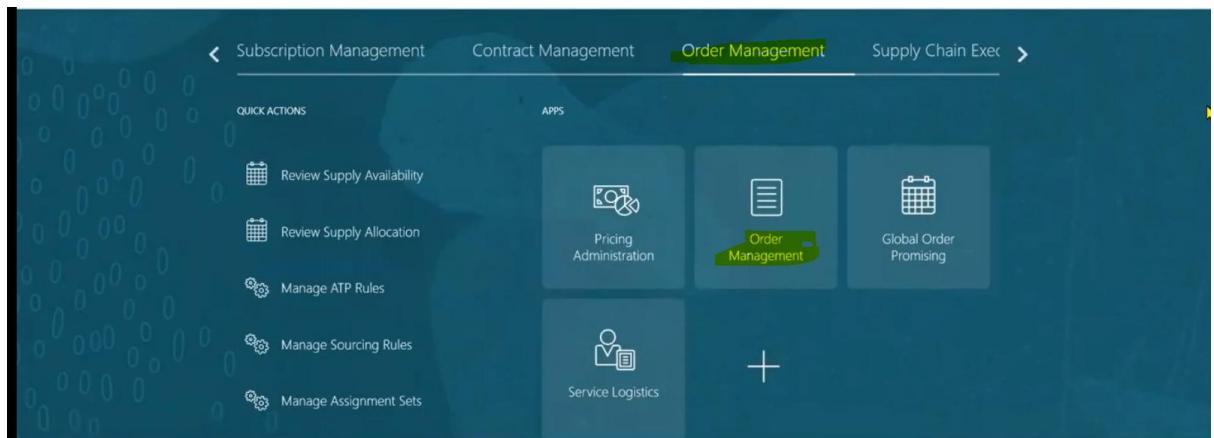
Enter Sales order
Submit- sales order Approvals, Credit holds & Respective Orchestration (Every)
Release sales order
Picking – pick slip report (pick release, pick slip) (stores → stage)
Shipping – BOL, Packslip, Commercial invoice report, (Shipment interfaced)ITS
Import Autoinvoice program
Invoice - Account Receivables

1. **Enter:** We are entering the sales order header and line level details like BU, Customer, Order type, item, quantity etc.
2. After **submitting** the sales order three things happen like Sales order approvals, credit holds and respective orchestration, for every type of order there is specific orchestration (ship only have one type of orchestration, RMA has one type of orchestration etc)
3. **Release sales order:** which sales order needs to released first. (FIFO, Urgent/ emergency sales order, locally shipped sales orders, based on our setups the sales order is released).
4. **Picking:** for the released sales order, you have to pick the stock from the warehouse and move it to staging sub inventory(Transportation area)
5. **Shipping:** that picked material should be shipped to the customer. Along with material you have to send documents like **BOL (bill of lading (for the truck driver))**, pack slip (for the customer), commercial invoice (is also a legal document contains tax information)  
After completion of **Shipment Interface program**, then only **on-hand quantity will be deducted** from the warehouse. ITS program also pushes data to the AR modules to generate the Invoice.
6. **Import Autoinvoice program:** - if you run the program, automatically generated the invoice.
7. **Invoice:** Receivable modules we can verify the invoice
8. **Receipts:** we will receive the payment from the customers
9. **Cash management:** - Tally that payment in Bank (verify in the bank statement)
10. **General Ledger:** -

#### Roles:

1. Order Manager
2. Order Administrator
3. Order entry specialist
4. Order orchestration error recovery manager
5. Pricing Manager
6. Pricing administrator

### Sales order Creation: -



1. received order form which customer.

Enter the customer name details will populate automatically. contact, Contact method, Bill-to-Customer, Bill-to-Account, Ship-to-customer, Ship-to-address etc.

2. Enter order type,
3. Order date will come by default.

Customer	Computer Service and Rentals	
Contact	Evelyn Duncan	
Contact Method		
* Ordered Date	12/10/24 4:38 PM	
Purchase Order		
Order Type		
Business Unit		US1 Business Unit
Bill-to Customer		Computer Service and Rentals
Bill-to Account		10050
Ship-to Customer		Computer Service and Rentals
Ship-to Address		301 E Summit Hill Dr, KNOXVILLE, TN 37915
Sales Agreement		
Sales Credits		

Order Lines									
Select Item	AS46341	Vario 8500 Tablet	1 Ea	In Stock	Sale Price	650	650.00	Add	
Actions		View		Update Lines	Freeze	Detach			
Item	Duration	Period	Sales Agreement	Sales Agreement Line	Sales Agreement Version	Quantity	UOM	Secondary Quantity	Secondary UOM
AS46341						1			

Item: AS46341 added here.

Customer: Computer Service and Rentals  
 Contact: Evelyn Duncan  
 Contact Method:  
 Ordered Date: 12/10/24 4:38 PM  
 Purchase Order:  
 Order Type:  
 Business Unit: US1 Business Unit  
 Bill-to Customer: Computer Service and Rentals  
 Bill-to Account: 10060  
 Ship-to Customer: Computer Service and Rentals  
 Ship-to Address: 301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox  
 Sales Agreement:  
 Sales Credits:

Item	Duration	Period	Sales Agreement	Sales Agreement Line	Sales Agreement Version	Quantity	UOM	Secondary Quantity	Secondary UOM	Priced in Secondary UOM	On Hand	Yc
AS46341-Vizio 8800 Tablet						10	Ea	—	—	—	In Stock	<span style="color: green;">Sale Price</span>

Rows Selected 1 Columns Hidden 34

I increased the quantity to 10.

For every item, we have to define the selling price.

In EBS we know the on-hand quantity for the item at the time of item adding. Where as here, we have stock enables button will be shown.

We can add the discounts by clicking on edit button at line level

Customer: Computer Service and Rentals  
 Contact: Evelyn Duncan  
 Contact Method:  
 Ordered Date: 12/10/24 4:38 PM  
 Purchase Order:  
 Order Type:  
 Business Unit: US1 Business Unit  
 Bill-to Customer: Computer Service and Rentals  
 Bill-to Account: 10060  
 Ship-to Customer: Computer Service and Rentals  
 Ship-to Address: 301 E Summit Hill Dr, KNOXVILLE, TN 37915 Knox  
 Sales Agreement:  
 Sales Credits:

Item	Period	Sales Agreement	Sales Agreement Line	Sales Agreement Version	Quantity	UOM	Secondary Quantity	Secondary UOM	Priced in Secondary UOM	On Hand	Yc	Your Price	Amount	Cancellation Effective Date	Project Details
AS46341-Vizio 8800 Tablet	1				10	Ea	—	—	—	In Stock	<span style="color: green;">Sale Price</span>	552.5	5,525.00		

Rows Selected 1 Columns Hidden 34

Click on the edit button

The screenshot shows the Oracle Fusion Cloud ERP Order Management interface. A modal window titled "Edit Sale Price: Line 1" is open, displaying "Price Adjustments". It shows one adjustment entry: "Type" is "Discount percent", "Amount" is "10", "Basis" is "List Price", and "Reason" is "Sales negotiation". The "Adjustment" value is "-65". Below this, it shows "Automatic Adjustments" with a value of "-97.5" and "Manual Adjustments" with a value of "-48". The "Net Price" is 487.5. Buttons for "Save and Close" and "Cancel" are visible at the bottom right of the modal.

**Price adjustments,**

**Type:** Discount percentage.

**Amount:** 10%

**Basis :** List Price

**Reason:** Sales Negotiation

**Automatic discount:** System they have written condition under pricing modules, to apply the discount automatically to the sales order.

**Shipping Details:**

The screenshot shows the "Shipment Details" section of the Oracle Fusion Cloud ERP Order Management interface. Under the "General" tab, fields include "Ship-to Contact" (Evelyn Duncan), "Ship-to Contact Method", "Request Type" (Ship on), "Requested Date" (12/22/24 4:38 PM), "Shipping Method" (UPS Parcel UPS ground), and "Ship Lines Together" (No). Under "Order Line Details", there is a table for item 1: AS46341 - Vario 8500 Tablet, quantity 10 Ea, shipping method UPS Parcel UPS gr., and shipping charge. Buttons for "Estimate Order Availability", "Freeze", and "Detach" are visible.

**Shipping related contact person:** we need to contact about shipment

**Request date:** what is the date we have request for the product

**Shipping method:** what is the carrier to transport the material to the customer.

The screenshot shows the "Shipment Details" section of the Oracle Fusion Cloud ERP Order Management interface. Under the "Shipping" tab, fields include "Latest Acceptable Date" (12/23/24 4:38 PM), "Earliest Acceptable Date" (12/20/24 5:01 PM), "FOB" (Origin), "Freight Terms" (Prepaid freight), "Allow Partial Shipments of Lines" (No), "Shipment Priority" (Low), "Shipping Instructions", and "Packing Instructions". Under "Order Line Details", there is a table for item 1: AS46341 - Vario 8500 Tablet, quantity 10 Ea, shipping method UPS Parcel UPS gr., and shipping charge. Buttons for "Estimate Order Availability", "Freeze", and "Detach" are visible.

**Shipping:**

**Latest Acceptable date:** how many days does the customer allow to accept material in case it is late.

**Earliest Acceptable Date:** How many days does the customer to allow the material if it delivers early.

**FOB:** Freight on board

**Freight Terms:** Shipping charges who is going to bear

Contact: Evelyn Duncan  
 Contact Method:   
 \* Ordered Date: 12/10/24 4:38 PM  
 Purchase Order:   
 Order Type:   
 Bill-to Customer: Computer Service and Rentals  
 Bill-to Account: 10060  
 Ship-to Customer: Computer Service and Rentals  
 Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
 Sales Agreement:   
 Sales Credits:   
**Shipment Details**  
 General Shipping Supply  
 Warehouse: 001 - Seattle  
 Supplier:   
 Supplier Site:   
 Demand Class:   
 Allow Item Substitution: No  
 SubInventory:   
**Order Line Details**  
 View Estimate Order Availability Freeze Detach  
 Over Item: AS46341 - Vario 8500 Tablet  
 Quantity: 10 UOM: Ea  
 Secondary Quantity:   
 Secondary UOM:   
 Shipping Method: UPS Parcel UPS gr...  
 Shipping Charge:   
 Availability Status:   
 Columns Hidden: 34 Columns Frozen: 3

Supply from the warehouse: 001- Seattle.

Create Order: Computer Service and Rentals  
 Currency = US Dollar  
 Total: 4,875.00 Actions: Save, Submit, Cancel  
 Customer: Computer Service and Rentals  
 Contact: Evelyn Duncan  
 Contact Method:   
 \* Ordered Date: 12/10/24 4:38 PM  
 Purchase Order:   
 Order Type:   
 Business Unit: US1 Business Unit  
 Bill-to Customer: Computer Service and Rentals  
 Bill-to Account: 10060  
 Ship-to Customer: Computer Service and Rentals  
 Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
 Sales Agreement:   
 Sales Credits:   
**Billing and Payment Details**  
 Bill-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
 Bill-to Contact: Evelyn Duncan  
 Bill-to Contact Method:   
 Payment Terms: Net 15  
 Payment Method: On Account  
**Order Line Details**  
 View Freeze Detach  
 Item: AS46341 - Vario 8500 Tablet  
 Quantity: 10 UOM: Ea  
 Secondary Quantity:   
 Secondary UOM:   
 Bill-to Customer: Computer Service and Rentals  
 Bill-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
 Bill-to Contact: Evelyn Duncan  
 Columns Hidden: 15 Columns Frozen: 3

These are coming by default. I am adding another item as well.

All things will be defaulted to second line as well. (like warehouse, shipment etc). If you want to change the details for each line separately, we can do that

Create Order: Computer Service and Rentals ②

Currency = US Dollar

Contact: Evelyn Duncan	Bill-to Customer: Computer Service and Rentals
Contact Method:	Bill-to Account: 10060
* Ordered Date: 12/10/24 4:38 PM	Ship-to Customer: Computer Service and Rentals
Purchase Order:	Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox
Order Type:	Sales Agreement:
Sales Credits	

**Shipment Details ②**

General Shipping Supply

Latest Acceptable Date: 12/23/24 4:38 PM	Allow Partial Shipments of Lines: No
Earliest Acceptable Date: 12/20/24 5:01 PM	Shipment Priority: Low
FOB: Origin	Shipping Instructions:
Freight Terms: Prepaid freight	Packing Instructions:

**Order Line Details**

Over Item	Quantity UOM	Secondary Quantity	Secondary UOM	Shipping Method	Shipping Charge	Availability Status
1 AS46341 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		
2 AS46337 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		

Columns Hidden: 34 Columns Frozen: 3

Currency = US Dollar

Contact: Evelyn Duncan	Bill-to Customer: Computer Service and Rentals
Contact Method:	Bill-to Account: 10060
* Ordered Date: 12/10/24 4:38 PM	Ship-to Customer: Computer Service and Rentals
Purchase Order:	Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox
Order Type:	Sales Agreement:
Sales Credits	

**Shipment Details ②**

General Shipping Supply

Latest Acceptable Date: 12/23/24 4:38 PM	Allow Partial Shipments of Lines: No
Earliest Acceptable Date: 12/20/24 5:01 PM	Shipment Priority: Low
FOB: Origin	Shipping Instructions:
Freight Terms: Prepaid freight	Packing Instructions:

**Order Line Details**

Over Item	Quantity UOM	Secondary Quantity	Secondary UOM	Shipping Method	Shipping Charge	Availability Status
1 AS46341 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		
2 AS46337 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		

Rows Selected: 1 Columns Hidden: 34 Columns Frozen: 3

Override Order Line

Create Order: Computer Service and Rentals ②

Currency = US Dollar

Contact: Evelyn Duncan	Bill-to Customer: Computer Service and Rentals
Contact Method:	Bill-to Account: 10060
* Ordered Date: 12/10/24 4:38 PM	Ship-to Customer: Computer Service and Rentals
Purchase Order:	Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox
Order Type:	Sales Agreement:
Sales Credits	

**Shipment Details ②**

General Shipping Supply

Latest Acceptable Date: 12/23/24 4:38 PM	Request Type: Ship on
Earliest Acceptable Date: 12/20/24 5:01 PM	Requested Date: 12/22/24 4:38 PM
FOB: Origin	Shipping Method: UPS Parcel UPS ground
Freight Terms: Prepaid freight	Shipment Set:

**Override Order Line: Line 2**

General Shipping Supply

Ship-to Customer: Computer Service and Rentals	Request Type: Ship on
Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox	Requested Date: 12/22/24 4:38 PM
Ship-to Contact: Evelyn Duncan	Shipping Method: UPS Parcel UPS ground
Ship-to Contact Method:	Shipment Set:

Reset All OK Cancel

Order Line Details

Over Item	Quantity UOM	Secondary Quantity	Secondary UOM	Shipping Method	Shipping Charge	Availability Status
1 AS46341 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		
2 AS46337 - Vario 8500 Tablet	10 Ea			UPS Parcel UPS gr...		

You can change the line 2 details if you want.

Create Order: Computer Service and Rentals

Currency = US Dollar

Contact: Evelyn Duncan  
Contact Method:  
Ordered Date: 12/10/24 4:38 PM  
Purchase Order:  
Order Type:

Bill-to Customer: Computer Service and Rentals  
Bill-to Account: 10060  
Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
Sales Agreement:

**Override Order Line: Line 2**

General Shipping Supply

Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
Ship-to Contact: Evelyn Duncan  
Ship-to Contact Method:  
Request Type: Ship on  
Requested Date: 12/23/24 4:38 PM  
Shipping Method: UPS Parcel UPS ground  
Shipment Set:

Reset All OK Cancel

I changed the requested date to 23/12/2024.

Create Order: Computer Service and Rentals

Currency = US Dollar

Customer: Computer Service and Rentals  
Contact: Evelyn Duncan  
Contact Method:  
Ordered Date: 12/10/24 4:38 PM  
Purchase Order:  
Order Type:

Business Unit: US1 Business Unit  
Bill-to Customer: Computer Service and Rentals  
Bill-to Account: 10060  
Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
Sales Agreement:  
Sales Credits:

**Shipment Details**

General Shipping Supply

Here currency is USD and amount also. This is called functional currency.

The currency will come directly from Business Unit. Based on the ledger currency for the BU.

Create Order: Computer Service and Rentals

Currency = US Dollar

Customer: Computer Service and Rentals  
Contact: Evelyn Duncan  
Contact Method:  
Ordered Date: 12/10/24 4:38 PM  
Purchase Order:  
Order Type:

Total

Total List Price	9,000.00
Discount	-1,746.00
Total Net Price	6,254.00
Shipping	0.00
Total Tax	450.94
Total Credit	0.00
Pay Now	<b>6,705.94</b>

Business Unit: US1 Business Unit  
Bill-to Customer: Computer Service and Rentals  
Bill-to Account: 10060  
Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr KNOXVILLE, TN 37915 Knox  
Sales Agreement:  
Sales Credits:

Click on the total amount: 6705.94 hyperlink you can see the breakup in the sales order header. It will populate all the details like, Total list price, discount, etc

Click on save the sales order. Header status changed to draft

Create Order: Computer Service and Rentals - 98441 - Draft

Currency = US Dollar

Customer: Computer Service and Rentals  
Contact: Evelyn Duncan  
Contact Method:  
Ordered Date: 12/10/24 4:38 PM  
Purchase Order:  
Order Type:

Business Unit: US1 Business Unit  
Bill-to Customer: Computer Service and Rentals  
Bill-to Account: 10060  
Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox  
Sales Agreement:  
Sales Credits:

**Shipment Details**

General Shipping Supply

Latest Acceptable Date: 12/23/24 4:38 PM  
Earliest Acceptable Date: 12/20/24 5:01 PM  
FOB: Origin  
Freight Terms: Prepaid freight

Allow Partial Shipments of Lines: No  
Shipment Priority: Low  
Shipping Instructions:  
Packing Instructions:

**Order Line Details**

View Estimate Order Availability Freeze Detach

Over Item	Quantity_UOM	Secondary Quantity	Secondary UOM	Shipping Method	Shipping Charge	Availability Status
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Sales order: 98441

Click on submit the sales order

Create Order: Computer Service and Rentals - 98441 - Draft

Currency = US Dollar

Customer: Computer Service and Rentals  
Contact: Evelyn Duncan  
Contact Method:  
Ordered Date: 12/10/24 4:38 PM  
Purchase Order:  
Order Type:

Business Unit: US1 Business Unit  
Bill-to Customer: Computer Service and Rentals  
Bill-to Account: 10060  
Ship-to Customer: Computer Service and Rentals  
Ship-to Address: 301 E Summit Hill Dr,KNOXVILLE, TN 37915 Knox  
Sales Agreement:  
Sales Credits:

**Shipment Details**

General Shipping Supply

Latest Acceptable Date: 12/23/24 4:38 PM  
Earliest Acceptable Date: 12/20/24 5:01 PM  
FOB: Origin  
Freight Terms: Prepaid freight

Allow Partial Shipments of Lines: No  
Shipment Priority: Low  
Shipping Instructions:  
Packing Instructions:

**Confirmation**

Sales order 98441 was submitted.

Create Another Order OK

Sales order was submitted

Sales order: 98441

After submitting the sales order,

Three things are happen.

1. check the credit limit for the customer
2. Identifying the orchestration
3. check Any Approvals for the sale sorder.

Header stage : is processing.

The screenshot shows the Oracle Fusion Cloud Application interface for managing orders. The main title bar indicates "Order: Computer Service and Rentals - 98441 - Processing". The left sidebar lists various order details such as Customer, Contact, Contact Method, Ordered Date, Purchase Order, and Order Type. The right side displays the "Order Lines" grid, which includes columns for Item, Status, Duration, Period, Quantity, Sales Agreement, Sales Agreement Line, Sales Agreement Version, UOM, Secondary Quantity, Secondary UOM, and Priced in Secondary UOM. Two items are listed: "AS46341 - Vario 8500 Tablet" and "AS46337 - Vario 6500 Tablet", both marked as "Awaiting Shipping". A context menu is open on the grid, with the option "Switch to Fulfilment View" highlighted.

Goto> actions> Click on switch to fulfilment view

The screenshot shows the Oracle Fusion Cloud Application interface for managing fulfilment lines. The main title bar indicates "Order: Computer Service and Rentals - 98441 - Processing". The left sidebar lists various order details. The right side displays the "Fulfilment Lines" grid, which includes columns for Fulfilment Line, Exception Type, Message Type, User Request Status, Customer, Item, Order, Order Line, Locked, Model, Orchestration Process Number, Orchestration Process Name, Status, Jeopardy Score, Shipping Method, Scheduled Ship Date, and Promised Ship Date. Two fulfilment lines are listed: "1-1" and "2-1", both associated with "Computer Service and Rent" and item numbers "AS46341" and "AS46337" respectively. The status for both lines is "Awaiting Shipping".

Click on Fulfilment lines, Click on orchestration number, you can see the status of each line

The screenshot shows the Oracle Fusion Orchestration interface. At the top, it displays the process name: 'Orchestration Process: CustomDOO\_GSEE360\_OrderFulfillmentGenericProcess - 3...'. Below this, there's a summary section with details like Customer (Computer Service and Rentals), Order ID (10060), and Order Number (98441). It also shows Process Transaction Value (4,875.00 USD) and Process Standardized Value (4,875.00 USD). Task status includes Awaiting Shipping and Locked (No). On the right, there are sections for Jeopardy Score, Message Type, and various fulfillment dates. The main focus is the 'Orchestration Plan' section, which lists tasks in a grid format with columns for Task Progress, Task, Status, and Date. The tasks shown are Schedule, Reserve, Ship, Asset Management, and Invoice, each with its current status and scheduled start date.

It will show the list of tasks that are in progress.

**Lead time:** In Oracle Fusion orchestration, lead time is the amount of time it takes to complete a step in an orchestration process, including wait and pause steps. The process uses lead time to plan and predict the completion date

This screenshot is identical to the one above, showing the Oracle Fusion Orchestration interface. It displays the same process details, customer information, and task list in the 'Orchestration Plan' section. The tasks listed are Schedule, Reserve, Ship, Asset Management, and Invoice, all currently in the 'Scheduled' or 'Reserved' state.

Some lead time will be there for each task to task. It will be specified in the orchestration.

The screenshot shows the Oracle SCM Cloud interface. At the top, there's a navigation bar with links like Media, Playback, Audio, Video, Subtitle, Tools, View, and Help. Below the navigation is a detailed view of an order line. The order line details include:

- Customer:** Computer Service and Rentals
- Customer Registry ID:** 10060
- Purchase Order:** Source Order Revision 1
- Status:** Processing
- User Request Status:** On Hold
- Source Order System:** OPS
- Revision Source Order System:** OPS
- Ordered Date:** 3/15/22 9:37 PM
- Processes Assigned:** Yes
- Message Type:** Sales order
- Business Unit:** US1 Business Unit
- Reason for Change Order:** None
- Comments:** None
- Canceled Date:** None
- Attachments:** None
- Additional Information:** None

The main table displays Order Lines, Fulfillment Lines, and Returns. A context menu is open over a row in the Fulfillment Lines section, with 'Check Availability' highlighted.

We can check the availability,

The screenshot shows the 'Check Availability' page. At the top, it says 'Check Availability' and 'Currency = USD'. It includes a note: 'Your results expire in 1:12'.

Availability Option	Availability Status	Option Summary	Fulfillment Cost	Days of Delay	Available Item	Available Quantity	Expected Arrival Date	Expected Drop Ship Supplier	Expected Drop Ship Supplier Site	Expected Ship Date	Configuration Item	Item Type	Item Subtype	Expected Sh from Warehouse
Current Or	On Time	Default Option	3,500.00 USD	0	AS46341	10	12/25/24			12/20/24		Standard	001	

Below the table, there are three charts:

- Aggregate Batch Scheduling Metrics:** A bar chart comparing 'Total Margin' (Original vs. Proposed) across demand classes (All).
- Fulfillment Line Promising Distribution:** Two donut charts showing the distribution of items by delay status for 'Original' and 'Proposed' scenarios.
- Item Availability:** A bar chart showing available, shelf, and allocated quantities for locations Chicago, Atlanta, and Seattle.

Showing two quantities, Available quantity, and shelf quantity(not damaged) quantity.

Item availability will be shown only 3 orgs for this item, why because it has written in the sourcing rules shown below.

The screenshot shows the Oracle E-Business Suite interface for 'Check Availability'. The 'Actions' menu is open, with 'Order Promising Rules' highlighted. A tooltip 'Click on the sourcing rule.' points to the 'View Sourcing Rule' option. The main grid displays fulfillment lines for item AS46341.

Click on the sourcing rule.

The screenshot shows the 'View Sourcing Rule' dialog. The rule is named 'Xfer-001,002,003' with the description 'Transfer from 003, then from 002, then from 001'. The 'Effective Start Date' is set to 11/19/13. The 'Sources' section lists three transfer sources:

Type	Organization	Supplier	Supplier Site	Supplier Site Source System	* Allocation Percent	* Rank	Shipping Method	Carrier Name	Mode of Transport	Service Level
Transfer from	003				100	3				
Transfer from	001				100	1				
Transfer from	002				100	2				

### Sourcing Rule:-

Here in the sourcing rules, they have written clearly Transfer the quantity from orgs' 1,2 and 3. Etc (based on the ranks). Consider the orgs based on the orgs.

The screenshot shows the SAP S/4HANA Check Availability interface. At the top, it says "Check Availability" and "Currency = USD". On the right, there are buttons for "Schedule All" and "Done", with a note "Your results expire in 9:59". Below this is a table titled "Fulfillment Lines" with columns: Customer Name, Requested Item, Requested Item Description, Availability Status, Requested Quantity, UOM, Available Quantity, Available Item, and Date. One row is visible: Computer Service a... AS46336 Varlo 6000 Tablet On Time 1 Ea 1 AS46336. To the left of the table is a sidebar with actions like "Edit", "Schedule", "View Availability Options", "Refresh Results", "Review Supply Availability", "Review Supply Allocation", "View Availability Details", "Export", and "Order Promising Rules". A context menu is open over the "Order Promising Rules" option, showing "View Sourcing Rule", "View ATP Rule" (which is highlighted in yellow), and "View Allocation Rule". Below the table is a chart titled "Fulfillment Line Promising Distribution" showing two green circles, both labeled "100.0%". To the right is a section titled "Item Availability" with filters for Date (Current date), Item (AS46336), and Source (All). A search bar and "Search" button are also present.

We can also see the ATP Rules.

The screenshot shows the ATP Rule configuration interface for "ATP\_SupplyChainSearch". At the top, it says "ATP Rule: ATP\_SupplyChainSearch". On the right, there is a "Done" button. Below this is a table with columns: Name (ATP\_SupplyChainSearch), Description (ATP using Supply Chain Availability Search), and ATP Rule Criteria (ATP Rule Assignment). Under "ATP Rule Criteria", there are sections for "Promising Attributes" and "Supply Chain Availability Search Attributes". In "Promising Attributes", the "Promising Mode" is set to "Supply chain availability search". Under "Supply Chain Availability Search Attributes", there are tables for "Supply Types" (On hand, Purchase orders, Supplier requisitions, Internal requisitions, In-transit supplies, Standard work orders, Nonstandard work orders, Planned supply) and "Demand Types" (Fulfillment lines, Dependent work order demands). There are also sections for "Infinite Availability Time Fence Definition", "Past Due Supply and Demand Definition", "Past-Due Demand Considered in Days" (40), "Past-Due Supply Considered in Days" (40), "ATP Time Fence Specification", and "User-Defined Fence in Days" (100).

Here **ATP rule:** Supply chain availability.

According to supply and demand, application is going to generate the Schedule ship date for the sales order.

These ATP and Source Rules are going to discuss as part of GOP.