

Supplier Qualification management: -

P2P Cycle:

PR → RFQ → Response(quotations) → quote analysis → PO → Receipts → invoice → payment.

The supplier has to eligible before to participate in the RFQ

Supplier qualification includes defining the requirements that a supplier should meet, qualifying the supplier by performing the required verification and audits, and assessing and maintaining supplier qualifications. An enterprise user can set up supplier qualification questions, areas, and models



Above diagram explains the life cycle of supplier qualification, where buyer organization can define supplier qualification areas and models according to business needs.
Gathering required data through qualification questionaries and profile updates.

Qualify and assess suppliers in order to support various initiatives like supplier preferences programs, policy compliance and sourcing award decisions. Inform the right personnel when new information becomes known that might affect supplier qualification or capabilities.
Query on supplier qualifications and policy compliance.

SQM Admin(qualification manger),

Internal responder,

Evaluator

everybody needs all the roles

Roles:

IT security manager

Application implementation consultant

Supplier Qualification

Supplier sales representative

Supplier administrator

Procurement Application administrator

Procurement manager

Employee

All the supplier are eligible for sourcing(negotiation)activity, the purpose of this supplier qualification module is making the supplier enabled for sourcing activity.

SQM can be used for both types of suppliers.

SQM will evaluate the suppliers.

Here we will create two users

1. SQM Admin
2. Internal responder

Initiative → started with 1000

Assessment → started with 2000

4. Security roles in SQM

Fusion SQM was built from the ground up for the unique roles within an organization. It has been built to give each role the relevant data they need and the ability to make decisions and take actions all from a single role-based screen. Since the needs and demands differ between roles (for example Procurement administrator, Supplier qualification Manager & Supplier Administrator etc), it makes sense that their user experience and day to day job experience is tailored for them uniquely. Following are the list of roles required in SQM to perform the following activities

- To Setup & access SQM module
- Creation of Questions,
- Creation of Qualification areas
- Create Qualification Models
- Initiative creation
- Response creation for initiative
- Evaluation of Initiative
- Qualifying / Re-qualifying suppliers

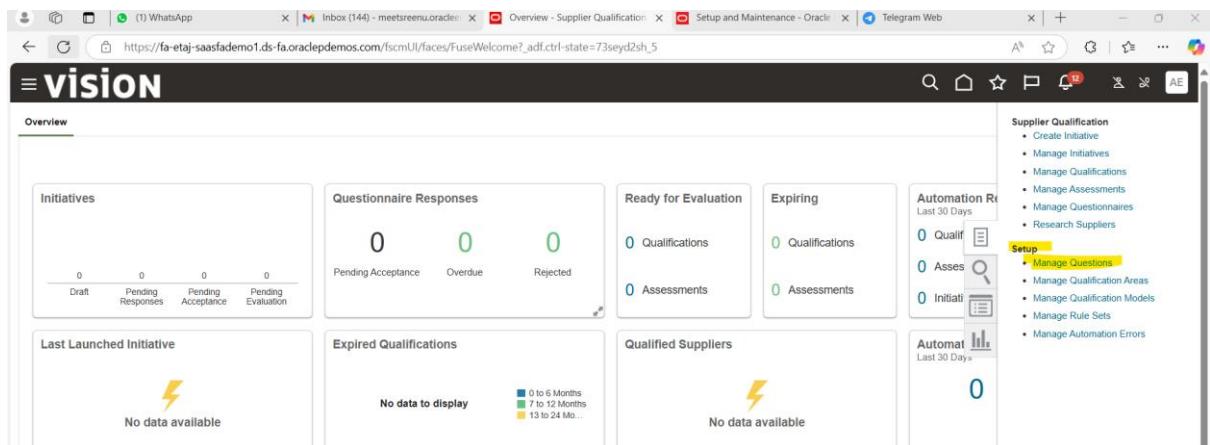
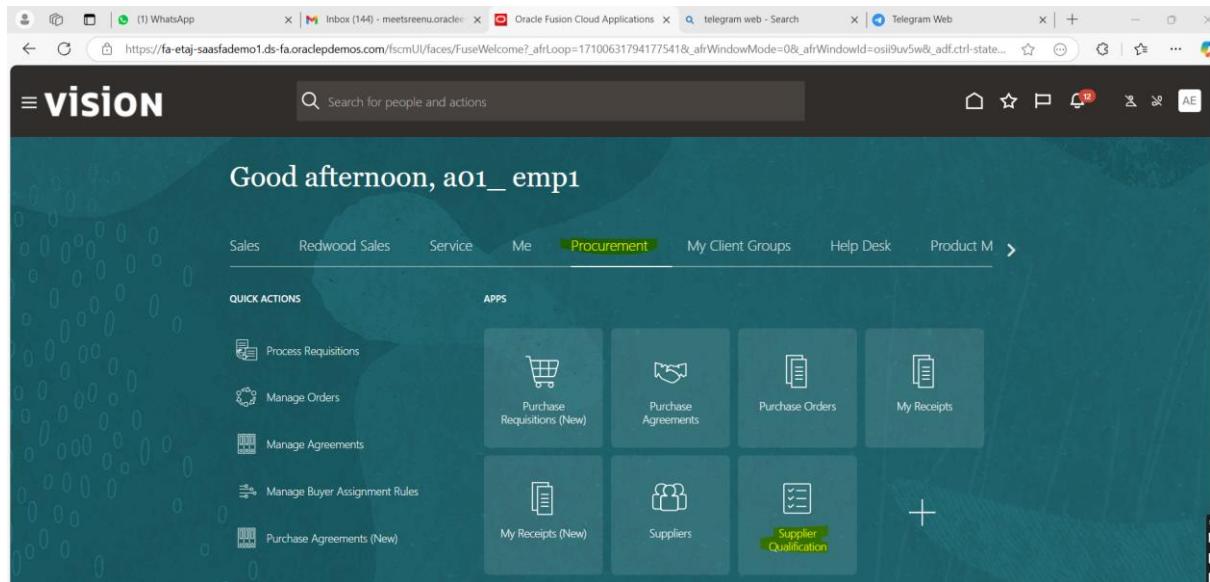
Roles	Role Description	Perform what actions
Supplier Qualification	This is a discretionary role provisioned to enable users to manage suppliers in an as required basis for the purpose of performing qualification duties. Supplier qualification is the process of qualifying suppliers according to a set of predefined criteria to meaningfully support the procurement function within an organization. Supplier qualification includes defining the requirements that a supplier should meet, qualifying the supplier based on a smaller set of requirements, qualifying the supplier by performing required verification and audits, and assessing and maintaining supplier qualifications.	Create Questions, Qualification Areas and Models. Create Initiative Respond to Questionnaire Accept Questionnaire Response Evaluate Qualification Re-qualify Suppliers
Supplier Sales Representative	Manages agreements and deliverables for supplier company. Primary tasks include acknowledging or requesting changes to agreements in addition to adding catalog line items with customer specific pricing and terms. Updates contract deliverables that are assigned to the supplier party and updates progress on contract deliverables for which the supplier is responsible.	Respond to Questionnaire
Supplier Administrator	Manages supplier profile and user provisioning	Accept Questionnaire Response
Procurement Application Administrator	Responsible for technical aspects of keeping procurement applications systems available as well as configuring the applications to meet the needs of the business.	Setup of SQM module

Supplier qualification management: -

SQM Setups: -

Login with SQM admin

a01_emp1 (already created in previous page)



1. Manage Questions:

Search the questions.

- (i) Code of Conduct
- (ii) Compliance Review(internal responder)
- (iii) Disclose Fin Info?
- (iv) Public Company?
- (v) Employee Count
- (vi) CFY Revenue
- (vii) ISO 14001 Certification
- (viii) Forbes Sustainability List - Top 100?
- (ix) Office Recycling

SQM → ASK QUESTIONS → supplier → responds to the questions → Internal evaluator evaluates the responses. Relevant supplier has to follow the rules.

Manage supplier questions:- we can able to see all the questions.

2. Qualification Area :-

We use a qualification area and its questions to **evaluate a particular aspect of a supplier**. You add one or more qualification areas to an initiative and use the questions in the qualification areas to create a questionnaire.

Qualification Area:

- (i) **Qualifier Area1:** Environmental Sustainability
- (ii) **Qualifier Are2:** Financial Viability
- (iii) **Qualifier Area 3:** Compliance

3. Manage Qualification Models:-

Qualification models contain and organize **qualification areas**. You use **qualification models** when performing a **supplier** assessment. An assessment initiative contains a single **qualification model** which itself contains one or more **qualification** areas.

1. Compliance for Sourcing eligibility

Display Sequence	Qualification Area	Revision Description	Scoring	Weight	Knockout Score	Qualification Area Level	Question Branching
10	A01_Compliance	Code of Conduct compliance and audit review.		100.00		Supplier or supplier site	Is

Display Sequence	Outcome	From Score	To Score	Knockout Outcome	Notify	Sourcing
10	5 Stars, Preferred	80	100	Eligible	<input checked="" type="checkbox"/>	Eligible
20	4 Stars	60	79	Eligible	<input checked="" type="checkbox"/>	Eligible
30	3 Stars	40	59	Eligible	<input checked="" type="checkbox"/>	Eligible
40	2 Stars	20	39	Eligible with warning	<input checked="" type="checkbox"/>	Eligible with warning
50	1 Star	10	19	Eligible with warning	<input checked="" type="checkbox"/>	Eligible with warning
60	Avoid, Do Not Use	0	9	Not eligible	<input checked="" type="checkbox"/>	Not eligible

If the outcome is: Avoid, it means the supplier is not eligible for any activity.

Save, activate and close it

4) Manage Rule sets

here we will add the qualification area and conditions.

Four steps are done.

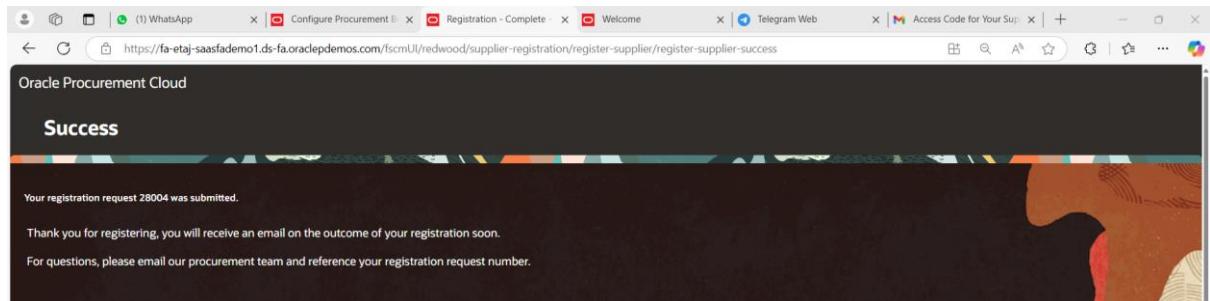
Now we will initiate the supplier on-board process

Copy the link from configure procurement business functions.

Spend authorized supplier registration: copy the link

Registration - Verify Email - Supplier Registration

Step 7: Questionnaires as well.



Submitted successfully

Supplier registartion process is completed

The internal responder has to respond now

Login with a01_emp2

A screenshot of a web browser showing the Oracle Applications Cloud Sign In page. The URL is https://login-etaj-saasfadem01.ds-fa.oraclepdemos.com/oam/server/auth_cred_submit. The page displays an "Authentication failed." message. It has fields for "User ID" (a01_emp2) and "Password" (redacted). There are links for "Forgot Password" and "Sign In". A "Select Language" dropdown is set to "English".

A screenshot of the Oracle Procurement Cloud Overview - Supplier Qualification page. The URL is https://fa-etaj-dev01-saasfadem01.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome. The page displays various metrics and status indicators for supplier qualification, such as "Initiatives", "Questionnaire Responses", "Ready for Evaluation", "Expiring", "Last Launched Initiative", "Updates Available", "Setup Requiring Attention", "Expired Qualifications", and "Qualified Suppliers". A sidebar on the right provides navigation links for "Supplier Qualification" and "Setup".

1. Manage questionaries:

Responder can answer only in manage questionaries

Once both are approved.

Registration, spent authorized compelled then only we can able to see the questionnaires

The screenshot shows the Oracle SCM UI interface. At the top, there's a navigation bar with links like 'Manage Questionnaires', 'Advanced', 'Manage Watchlist', 'Saved Search', and 'Requiring Attention'. Below the navigation is a search bar and a toolbar with actions like 'Search', 'View', 'Format', 'Freeze', 'Detach', 'Wrap', and 'Respond'. The main content area has a title 'Manage Questionnaires' with a 'Done' button. It contains several cards: 'Initiatives' (0 Draft, 0 Pending Response, 1 Pending Assurance, 0 Pending Evaluation), 'Questionnaire Responses' (1 Pending Acceptance, 0 Overdue, 0 Rejected), 'Ready for Evaluation' (1 Qualifications, 0 Assessments), 'Expiring' (0 Qualifications, 0 Assessments), 'Last Launched Initiative' (No data available), 'Updates Available' (0 Qualifications), 'Setup Requiring Attention' (1 Questions, 0 Areas, 0 Models), 'Expired Qualifications' (No data to display), 'Qualified Suppliers' (a01_Environmental Sustainability, 0 to 5 Months, 0 to 12 Months, 0 to 24 Mo, 0 to 40%), 'Automation Results' (Last 30 Days, 1 Qualifications, 0 Assessments, 1 Initiatives), and 'Automation Errors' (Last 30 Days, 0). On the right side, there's a sidebar with sections for 'Supplier Qualification' (Create Initiative, Manage Initiatives, Create Qualification, Manage Qualifications, Research Suppliers) and 'Setup' (Manage Questions, Manage Qualification Areas, Manage Qualification Models, Manage Rule Sets, Manage Automation Errors). A yellow box highlights the 'Supplier Qualification' section.

2. Manage qualifications:- Evaluate the Qualification.

Goto manage qualification

The screenshot shows the Oracle SCM UI interface for managing qualifications. At the top, there's a navigation bar with links like 'Manage Qualifications', 'Advanced', 'Manage Watchlist', 'Saved Search', and 'Ready for Evaluation Qualifications'. Below the navigation is a search bar and a toolbar with actions like 'Search', 'Reset', and 'Save...'. The main content area has a title 'Manage Qualifications' with a 'Done' button. It contains a search section with fields for 'Procurement BU' (dropdown), '** Qualification Name' (text input), '** Owner' (dropdown), 'My Role' (dropdown), 'Status' (dropdown), 'Qualification Outcome' (dropdown), 'Supplier' (dropdown), and 'Internal Survey' (dropdown). Below the search is a table titled 'Search Results' with columns: 'Qualification', 'Qualification Name', 'Supplier', 'Supplier Site', 'Status', 'Internal Survey', 'Qualification Outcome', 'Evaluation Due Date', and 'End Date'. A single row is selected, showing '1' in the Qualification column and 'a01_Financial Viability' in the Qualification Name column. A yellow box highlights the 'Qualification Name' search field.

The screenshot shows the Oracle E-Business Suite interface for evaluating qualifications. The qualification name is 'a01_Financial Viability'. The qualification outcome is set to 'Average', and the start date is '12/23/23 3:47 PM'. The end date is '12/23/23 3:48 PM'. The status is 'Ready for evaluation'.

Enter the **qualification outcome**, **qualification strat** and **end date**.
In questionaries also we can able to find the details. Click on **Finalize**.

3. Manage initiatives:-

Click on the Evaluate assesment

The screenshot shows the Oracle E-Business Suite interface for monitoring initiatives. The initiative title is 'Monitor Initiative: 1000'. The status is 'In progress'. The supplier is 'Nana Consultants'.

You are approved and finalized

Login with supplier id:

You can able to see the supplier was approved in supplier portal

fa-eauth-dev38-saasfadem01.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome

Would you like the password manager to save the password for "https://fa-eauth-dev38-saasfadem01.ds-fa.oraclepdemos.com/"?

Save Never

ORACLE

Good evening, a11 n11

Me Supplier Portal Tools Others

APPS

Supplier Portal

Things to Finish

Now Now 15 minutes ago

Supplier Portal

Channel Programs

- Manage Programs

Shipments

- Create ASN
- Upload ASN or ASBN
- View Receipts
- View Returns

Contracts and Deliverables

- Manage Contracts
- Manage Deliverables

Consigned Inventory

- Review Consumption Advises

Invoices and Payments

- Create Invoice
- Create Invoice Without PO
- View Invoices
- View Payments

Negotiations

- View Active Negotiations
- Manage Responses

Auctions from Seller

- View Active Seller Auctions
- Manage Seller Auction Bids

Qualifications

- Manage Questionnaires
- View Qualifications**

Products

- Manage Products

Company Profile

Qualification: 2 (ao1_Environmental Sustainability)

Qualification Name: ao1_Environmental Sustainability
 Qualification Outcome: Average
 Qualification Start Date: 12/23/23 3:43 PM
 Qualification End Date: 12/23/26 3:43 PM
 Status: Active

Supplier: **ana_consultants**
 Supplier Site: **a11n11**
 Supplier Contact: **a11n11**
 Procurement BU: **ao1_northwest**
 Note to Supplier: All information on this qualification is shared. Please contact the buyer if you have any further questions.

Question	Responder Type	Response	Response Date	Responder Comments	Response History
Does your organization have ISO 14001 certification? If so, please attach your certificate.	Supplier	Yes	12/23/23		
Is your company recognized by Forbes in their current list of most sustainable companies?	Supplier	Yes	12/23/23		
What percentage of your offices have comprehensive employee waste recycling and composting available?	Supplier	100	12/23/23		

Columns Hidden 2

The screenshot shows the Oracle FSCM Qualifications - Supplier interface. At the top, there is a message: "The following list of qualifications and assessments reflects our understanding of your organization's qualifications, capabilities, or performance based on currently available information. Contact us if you have questions about these statuses or want to provide additional details or corrections." Below this, there are two main sections: "Assessments" and "Qualifications".

Assessments:

Assessment Name	Assessment Outcome	Supplier Site	Status	Start Date	End Date	Note to Supplier
a01_Compliance for Sourcing Eligibility	1 Start		Active	12/23/23	12/28/23	You are approved for RFO.

Qualifications:

Qualification Name	Qualification Outcome	Supplier Site	Status	Start Date	End Date	Note to Supplier
a01_Environmental Sustainability	Average		Active	12/23/23	12/23/26	All information on this qualification is shared. Please contact the owner if you have any further questions.