

Sourcing Setups:-

Sourcing Basic setups: -

1. Negotiation Styles
2. Cost Factors
3. Cost Factors List
4. Attribute List
5. Variables Creation
6. Sourcing Lookups
7. Manage sourcing notifications.

The screenshot shows the Oracle Fusion Procurement Foundation setup screen. On the left, there is a sidebar titled "Functional Areas" listing various procurement-related modules like Suppliers, Approval Management, and Procurement Foundation. The "Procurement Foundation" item is highlighted. On the right, there is a main panel titled "Procurement Foundation" containing a table of tasks such as "Manage Procurement Agents", "Manage Payment Terms", and "Configure Procurement Business Function".

The screenshot shows the Oracle Fusion Sourcing setup screen. It includes fields for "Negotiation Type" (RFQ), "Negotiation Style" (Standard Negotiation with AI Assist), and "Rank Indicator" (1,2,3...). There are also sections for "Purchasing Documents" (Create in Oracle Fusion Purchasing) and "Agreement Lines" (Update matching lines). On the right side, there are two groups of checkboxes: one for "Configure Abstract Listing" and another for "Define Terms and Conditions".

1. Manage Negotiation Styles:

Manage Negotiation Styles

Search

| | | | |
|-------------------|-------------|---------------|---------------------------|
| Negotiation Style | Description | Document Type | Saved Search |
| Description | | Status | Active Negotiation Styles |
| Code | | | Search Reset Save... |

Search Results

| Negotiation Style | Description | Code | Status |
|---------------------------------------|---|--------------------|--------|
| Composite Scoring RFQ | Composite Scoring RFQ | COMPOSITE_S... | Active |
| Demande de devis | Demande de devis | DDEV | Active |
| Equipment - Clinical | All powered and non-powered medical equipment used on patients or in the support of direct patient care | Equipment_Clin... | Active |
| Equipment - Non-Clinical | All powered and non-powered equipment not used on patients and not in direct support of patient care | Equipment_Non... | Active |
| Internal Cost Factors Simple | Basic and simple negotiation Style with Internal Cost Factors enabled. | ICF_STYLE | Active |
| Large Negotiations | Large Negotiations using spreadsheet uploads | LARGE_NEGO... | Active |
| Lifescience | CRO, CMO suppliers | CROCMO | Active |
| MBP Simple RFQ | MBP Simple RFQ | MBP_Simple_R... | Active |
| MBP Standard | MBP Standard | MBP_Standard | Active |
| Materials, Equipment, and Supplies | For the procurement of materials used by our organization, either through special projects or normal course of business | Materials_Equip... | Active |
| Professional and Other Services | For procurement of specialized services for construction, legal, engineering, auditing and other purposes. | ProfessionalSvcs | Active |
| Public Works Contracts (Construction) | For sourcing of construction, alteration, demolition, installation, or repair work done under contract. | Construction | Active |

Click on + symbol,

| Enable | Document Type | Negotiation Display Name | Response Document Type | Response Display Name | Default Negotiation Template | Edit Content |
|-------------------------------------|---------------|--------------------------|------------------------|-----------------------|------------------------------|-------------------------------------|
| <input checked="" type="checkbox"/> | Auction | TATA_Auction | Bid | Bid | | <input type="button" value="Edit"/> |
| <input checked="" type="checkbox"/> | RFI | TATA_RFI | Response | Response | | <input type="button" value="Edit"/> |
| <input checked="" type="checkbox"/> | RFQ | TATA_RFQ | Quote | Quote | | <input type="button" value="Edit"/> |

Controls

Negotiation Document Format

- Single document
- Lines in separate spreadsheet

Cover Page

- Cover page **(highlighted)**
- AI Assist

Overview

- Large negotiation
- Two stage RFQ
- General introduction
- Terms instructions
- Staggered closing
- Autoextend
- Collaboration team
- Abstract
- Project tasks

Requirements

- Requirements

Lines

- Instructions
- Lines in RFI
- Lots
- Line groups
- Alternate response lines
- Line level price decrement
- External cost factors
- Quantity-Based price tiers
- Line attributes
- Multiatribute scoring
- Default line attributes

Contract Terms

- Contract terms **(highlighted)**

Suppliers

- Send invitation to all contacts
- Internal cost factors
- Response amount

Here I have changed the document format, by disabling some un necessary tables like, Cover page, Contract terms etc.

Controls

Negotiation Document Format

- Single document
- Lines in separate spreadsheet

Cover Page

- Cover page
- AI Assist

Overview

- Large negotiation
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Requirements

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- Instructions
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Contract Terms

- Contract terms

Suppliers

- Send invitation to all contacts
- Internal cost factors
- Response amount

Responses

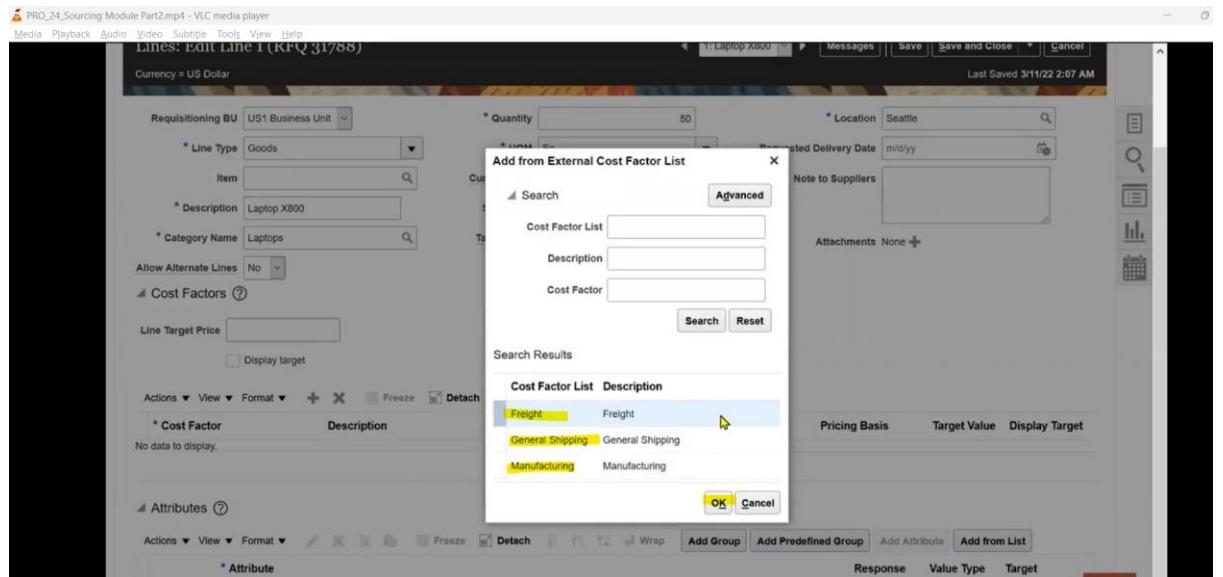
- Prebid
- Proxy
- Mass price reduction
- Response by spreadsheet
- Requirements and lines
 - Requirements only
 - Lines only
- Overall rank

We can restrict the cover page, contract terms in our RFQ's

2. **Cost Factors:** - in addition to the line level item cost, we also add some additional costs such as cost factors.

Click on edit button

Click on Add from the List



Add some freight, General shipping and manufacturing.

These are called cost factors.

3. Cost factor Lists: -

The screenshot shows the Oracle Procurement setup screen. On the left, a sidebar titled 'Functional Areas' lists various procurement functions: Self Service Procurement, External Purchase Prices, Receiving, Payables, Payments, Cash Management, Supplier Incentives, Supplier Portal, Sourcing, Supplier Qualification, Procurement Contracts, Compliance Checklists, Sustainability, and Application Extensions. The 'Sourcing' function is currently selected. The main area is titled 'Sourcing' and displays a list of tasks under the 'Task' column, such as Manage Sourcing Lookups, Manage Supplier Questions, Manage Attribute Lists, Manage Cost Factors, Manage Sourcing Value Sets, Manage Sourcing Descriptive Flexfields, Manage Sourcing Notifications, Configure Negotiation Award Outbound Service, and Manage Sourcing Messages. The 'Manage Cost Factors' task is highlighted with a yellow background.

Manage Cost Factor Lists

Cost Factor List:

Description:

Cost Factor:

Status:

Type:

| Cost Factor List | Description | Type | Status |
|------------------------|---|----------|--------|
| Freight | Freight | External | Active |
| General Shipping | General Shipping | External | Active |
| Manufacturing | Manufacturing | External | Active |
| Telecom Line Level ICF | Telecom Line Level Internal Cost Factors | Internal | Active |
| Telecom Supplies List | Internal cost associated with procuring telecom supplies from certain suppliers at response level | Internal | Active |

Cost factor list contains freight, packing charges and special delivery charges.
For example, above all these cost factors are defined under transportation charges.

Now we will define the cost factors later we will add to the cost factors list.

Manage Cost Factors

Cost Factor:

Description:

Code:

Status:

Type:

| * Cost Factor | Description | * Code | Type | Pricing Basis | Status |
|--------------------------|---------------------------------------|----------|----------|--------------------------|--------|
| Special handling charges | Special handling charges | SHC | External | Fixed amount | Active |
| Transportation charges | Transportation charges | TC | External | Fixed amount | Active |
| Administrative Fee | Administrative Fee as % of Line Price | AF100 | External | Percentage of line price | Active |
| Assembly Cost | Assembly Cost as % of Line Price | AC100 | External | Percentage of line price | Active |
| Disposal | Disposal of item | DISPOSAL | Internal | Percentage of line price | Active |

I have added two cost factors.
These two I will create as a cost factor list.
Goto cost factor list

Manage Cost Factor Lists

| Cost Factor List | Description | Type | Status |
|------------------------|---|----------|--------|
| Freight | Freight | External | Active |
| General Shipping | General Shipping | External | Active |
| Manufacturing | Manufacturing | External | Active |
| Telecom Line Level ICF | Telecom Line Level Internal Cost Factors | Internal | Active |
| Telecom Supplies List | Internal cost associated with procuring telecom supplies from certain suppliers at response level | Internal | Active |

Click on +

Create Cost Factor List

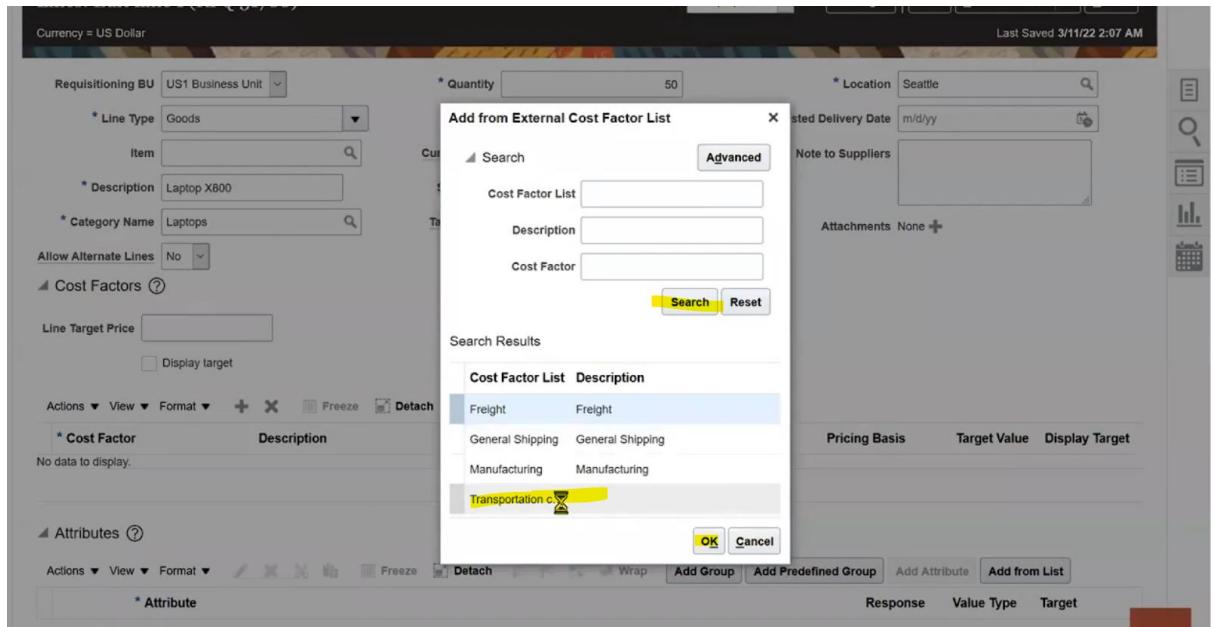
| * Cost Factor | Description | Pricing Basis |
|--------------------------|--------------------------|---------------|
| Transportation charges | Transportation charges | Fixed amount |
| Special handling charges | Special handling charges | Fixed amount |

Add the cost factor list name

Under name

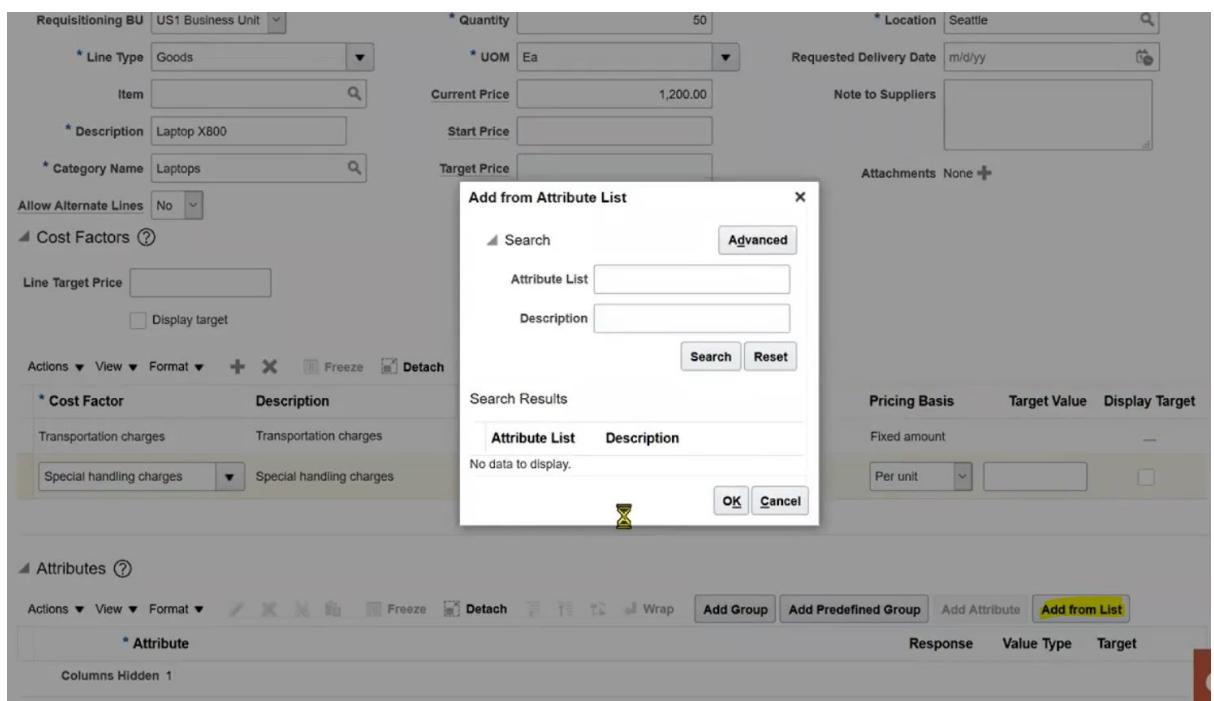
Add the cost factors.

Goto the negotiation screen add the cost factors list , add to our RFQ Lines



4. Attribute List: -

We will add the attributes list form the RFQ creation line level screen, add from the list



Search

The screenshot shows a procurement setup screen with various fields like Requisitioning BU, Line Type, Description, Category Name, Quantity, UOM, Current Price, Location, and Requested Delivery Date. A modal dialog titled 'Add from Attribute List' is open, showing a search interface with 'Attribute List' and 'Description' fields, and a 'Search' button. Below it is a 'Search Results' table with columns 'Attribute List' and 'Description'. The 'Laptop' entry is highlighted.

We will create the attribute list from setups also

The screenshot shows the Oracle Fusion Procurement application. The left sidebar lists various functional areas such as Initial Users, Enterprise Profile, Legal Structures, Financial Reporting Structures, Organization Structures, Workforce Structures, Users and Security, Purchasing Categories, Suppliers, Approval Management, Procurement Foundation, Items, Purchasing Foundation, and Procurement Transaction Account Rules. The right panel shows a 'Sourcing' section with a list of tasks, including Manage Sourcing Lookups, Manage Supplier Questions, Manage Attribute Lists (which is highlighted), Manage Cost Factors, Manage Cost Factor Lists, Manage Sourcing Value Sets, Manage Sourcing Descriptive Flexfields, Manage Sourcing Notifications, Configure Negotiation Award Outbound Service, and Manage Sourcing Messages.

The screenshot shows the 'Edit Attribute List: telephone' page. It includes a form with fields for 'Attribute List' (set to 'telephone'), 'Description', and 'Status' (set to 'Active'). Below the form is a table for managing attributes. The table has columns for 'Attribute', 'Response', 'Value Type', 'Target', and 'Weight'. One row is visible, showing 'Interior' as the attribute name, 'Required' as the response type, 'Text' as the value type, and '10.00' as the weight. At the bottom, there are buttons for 'Save', 'Save and Close', and 'Cancel', and a note indicating the last save was on 12/20/24 at 6:33 PM.

5. Variables Creation: -

In negotiation style, edit the content

fa-euth-dev94-saasfademo1.ds-fa.oracledemos.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=10475711394645308c_adf.ctrl-state=27cccmwss_549

Create Negotiation Style

| | |
|---------------------|------------------------|
| * Negotiation Style | TATA Negotiation Style |
| Description | TATA Negotiation Style |
| * Code | TATA_NEG_STYLE |
| * Status | Active |

Document Types

| Enable | Document Type | Negotiation Display Name | Response Document Type | Response Display Name | Default Negotiation Template | Edit Content |
|-------------------------------------|---------------|--------------------------|------------------------|-----------------------|------------------------------|--------------|
| <input checked="" type="checkbox"/> | Auction | TATA_Auction | Bid | Bid | | |
| <input checked="" type="checkbox"/> | RFI | TATA_RFI | Response | Response | | |
| <input checked="" type="checkbox"/> | RFQ | TATA_RFQ | Quote | Quote | | |

ucf6-zxhq-fa-ext.oracledemos.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=138791922502783&_adf.ctrl-state=fqs8pw3... Paused

VISION

Edit Default Content (KMC NS)

Document Type RFQ

Negotiation Display Name KMC RFQ

Insert Variables

Search Variable Start Date

| Variable | Description |
|------------|-------------|
| Start Date | |

Rows Selected 1

Insert OK Cancel

Insert Variables

Insert the variables like start date, end date, award date etc.

ucf6-zxhq-fa-ext.oracledemos.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=138791922502783&_adf.ctrl-state=fqs8pw3... Reading lis

VISION

Edit Default Content (KMC NS)

Document Type RFQ

Negotiation Display Name KMC RFQ

Insert Variables

Search Variable Closed Date

| Variable | Description |
|-------------|-------------|
| Closed Date | |

Rows Selected 1

Insert OK Cancel

Insert Variables

I added these 3 variables In negotiation style, buy sing this style we will create the RFQ.

At the time of creating RFQ, you have to fill the variables first

The screenshot shows the Oracle Fusion Procurement RFQ creation interface. At the top, there are fields for Title, Buyer (Casey Brown), Procurement BU (US1 Business Unit), Outcome (Blanket Purchase Agreement), Negotiation Style (KMC NS), Approval Amount, and Synopsis. Below this, tabs for General, Terms, Collaboration Team, and Project Tasks are visible. The General tab is selected, showing the Introduction section. The Introduction section contains a rich text editor with a toolbar, a message to 'Dear Suppliers,' and placeholder text for date and payment terms. Buttons for Insert Variables and Preview are at the top right of the editor.

Buyer will enter the open date, closed date and payment term first

6. Sourcing lookup: - (after Suggestion response we will discuss)

The screenshot shows the Oracle Fusion Procurement setup interface. The left sidebar lists functional areas: Transaction Tax, Self Service Procurement, External Purchase Prices, Receiving, Payables, Cash Management, Supplier Incentives, Supplier Portal, Sourcing, Supplier Qualification, Procurement Contracts, Compliance Checklists, and Sustainability. The Sourcing task is highlighted. The main area displays a list of tasks under the Sourcing category, including Manage Supplier User Roles, Manage Supplier User Role Usages, Specify User Category for New Supplier Users, Specify Supplier News Content, Manage Supplier Portal Messages, Configure Supplier Notifications, Manage Negotiation Styles, Manage Sourcing Lookups (which is also highlighted), Manage Supplier Questions, and Manage Attribute Lists. A search bar and a 'Search Tasks' button are at the top of the list.

Take one example

The screenshot shows the Oracle Fusion Procurement Manage Sourcing Lookups page. The left sidebar has actions for Actions, View, and Detach. The main area has a search bar and a table with columns for Name and Actions. The table lists several entries: PON_TWO_PART_TYPE, POQ_STDS_ORG, PON_METHOD_OF_RESPONSE (which is highlighted), PON_HEADER_ATTRIBUTE_GROUPS, PON_LINE_ATTRIBUTE_GROUPS, and POQ SUBJECT. A 'Done' button is at the bottom right of the table.

Click on method of response.

PON_METHOD_OF_RESPONSE: Lookup Codes

| Lookup Code | Display Sequence | Enabled | Start Date | End Date | Meaning | Description | Tag |
|-------------|------------------|---------|------------|----------|---------|--|-----|
| EMAIL | 1 | ✓ | 5/24/24 | | E-Mail | Method of response is e-mail. | |
| FAX | 2 | ✓ | 5/24/24 | | Fax | Method of response is fax. | |
| PRINT | 3 | ✓ | 5/24/24 | | Print | Printed or paper based response. | |
| OTHER | 4 | ✓ | 5/24/24 | | Other | Any method of response other than fax, e-mail. | |

The supplier can respond to the buyer through e-mail, we will enter when we create surrogate response.

PON_METHOD_OF_RESPONSE: Lookup Codes

| Lookup Code | Display Sequence | Enabled | Start Date | End Date | Meaning | Description | Tag |
|-------------|------------------|---------|------------|----------|---------|--|-----|
| Phone | 1 | ✓ | mid/yy | | Phone | Through Telephone | |
| EMAIL | 1 | ✓ | 5/24/24 | | E-Mail | Method of response is e-mail. | |
| FAX | 2 | ✓ | 5/24/24 | | Fax | Method of response is fax. | |
| PRINT | 3 | ✓ | 5/24/24 | | Print | Printed or paper based response. | |
| OTHER | 4 | ✓ | 5/24/24 | | Other | Any method of response other than fax, e-mail. | |

We added telephone as well.

PON_LINE_ATTRIBUTE_GROUPS: Standard Lookup Type

| Lookup Type | Meaning | Description | Module | Lookup Configuration Level |
|---------------------------|-----------------------------------|---|--------------------------|----------------------------|
| PON_LINE_ATTRIBUTE_GROUPS | Negotiation Line Attribute Groups | User extensible groups for supplier negotiation | Common Sourcing Entities | Extensible |

PON_LINE_ATTRIBUTE_GROUPS: Lookup Codes

| Lookup Code | Display Sequence | Enabled | Start Date | End Date | Meaning | Description | Tag |
|-------------|------------------|---------|------------|----------|------------|--|-----|
| DURABILITY | | ✓ | 1/1/10 | | Durability | Specifies a negotiation line attribute group used for durability | |
| EXTERIOR | | ✓ | 1/1/10 | | Exterior | Specifies a negotiation line attribute group used for exterior | |
| GENERAL | | ✓ | 12/20/29 | | General | Specifies a negotiation line attribute group used for general | |
| INTERIOR | | ✓ | 1/1/10 | | Interior | Specifies a negotiation line attribute group used for interior | |

PO_LINE_ATTRIBUTE

| Lookup Code | Display Sequence | Enabled | Start Date | End Date | Meaning | Description | Tag |
|------------------------|------------------|---------|------------|----------|------------------------|--|-----|
| BUSINESS | 1 | ✓ | 1/1/10 | | Business | a requirement section name used for business | |
| GENERAL | 2 | ✓ | 1/1/10 | | General | Specifies a requirement section name used for general | |
| FINANCIAL | 3 | ✓ | 1/1/10 | | Financial | Specifies a requirement section name used for financial | |
| MANAGEMENT | 4 | ✓ | 1/1/10 | | Management | Specifies a requirement section name used for management | |
| TECHNICAL CAPABILITIES | 5 | ✓ | 1/1/10 | | Technical capabilities | Specifies a requirement section name used for technical capabilities | |

HEADER ATTRIBUTES

7. Manage sourcing Notifications:

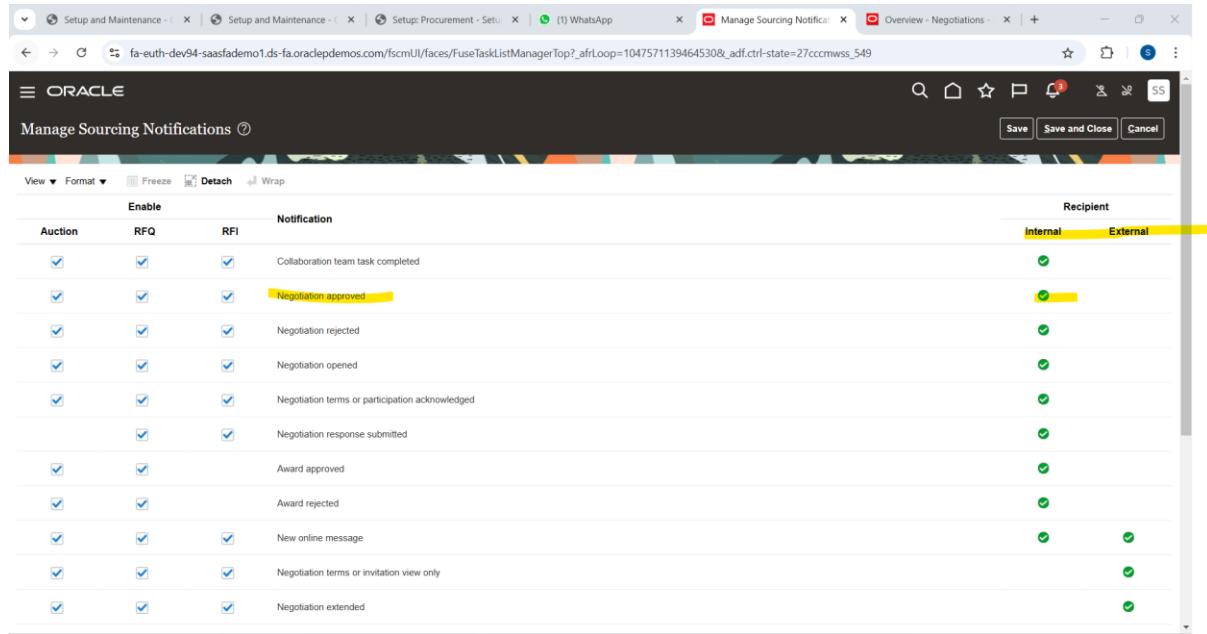
fa-euth-dev94-saasfademo1.ds.fa.oraclecorp.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=1047571139464530&_adf.ctrl-state=27cccmwss_549

Functional Areas

| Functional Area | Change Feature Opt In |
|---------------------------------------|-----------------------|
| Initial Users | Shared |
| Enterprise Profile | Shared |
| Legal Structures | Shared |
| Financial Reporting Structures | Shared |
| Organization Structures | Shared |
| Workforce Structures | Shared |
| Users and Security | Shared |
| Purchasing Categories | Shared |
| Suppliers | Shared |
| Approval Management | Shared |
| Procurement Foundation | Shared |
| Items | Shared |
| Purchasing Foundation | Shared |
| Procurement Transaction Account Rules | Shared |

Sourcing

| Task | Scope | Actions |
|--|-------|---------|
| Manage Negotiation Styles | | |
| Manage Sourcing Lookups | | |
| Manage Supplier Questions | | |
| Manage Attribute Lists | | |
| Manage Cost Factors | | |
| Manage Cost Factor Lists | | |
| Manage Sourcing Value Sets | | |
| Manage Sourcing Descriptive Flexfields | | |
| Manage Sourcing Notifications | | |
| Configure Negotiation Award Outbound Service | | |
| Columns Hidden 3 | | |



The screenshot shows a web-based Oracle application interface titled "Manage Sourcing Notifications". The page displays a grid of notifications categorized by "Enable" status (Auction, RFQ) and "Notification" type. Each row has checkboxes for "Internal" and "External" recipients. A yellow highlight is applied to the "Negotiation approved" notification row.

| Enable | Notification | | | Recipient |
|-------------------------------------|-------------------------------------|-------------------------------------|---|-------------------------------------|
| | Auction | RFQ | | |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Collaboration team task completed | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation approved | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation rejected | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation opened | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation terms or participation acknowledged | <input checked="" type="checkbox"/> |
| | | <input checked="" type="checkbox"/> | Negotiation response submitted | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | | Award approved | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | | Award rejected | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | New online message | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation terms or invitation view only | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Negotiation extended | <input checked="" type="checkbox"/> |

It is enabling the notifications internal (internal people) or external, external(supplier)