

Pricing setup: -

item → sell the item to the customer → selling price list

Supplier 100 \$ → purchased(buy item) → inventory → 130 \$ → selling price → customer

Manufacturing(make item/110\$) → inventory → 130 \$ → selling price → Customer

Transfer from another org(102) → inventory → 130 \$ → selling price → Customer

Sales price → Price list

1. Customer Pricing Profiles
2. pricing segments
3. Assignments
4. Pricing Strategy
5. Price List, Discount list, Shipping Charges List, Return Price List

Client 1	Price is same for all the customers	Null
Client 2	End Customer, Special Customers, Distributors, Employee	4 price lists
Client 3	Price is different from Region to Region – BU to BU	Matrix classes
Client 4	Price List Based on order type	Matrix classes
Client 5	Customer specific price list	one customer to one
Client 6	Small Customer, medium Customer, Large Customer	3
Client 7	Normal , Prime (Membership)	2

We can implement any kind of the above said scenarios by configuring the above 5 steps.

1. Customer Pricing Profiles: -

Based on this configuration we will classify the customer as shown below.

This is one type of classification., it requires 3 price segments, 3 price lists, 3 pricing strategies.

Small Customer	Large Customer	Medium Customers	
End Customer	Prime Customer	Employee(Internal)	Distributors
X	A	P	Q
Y	B	Q	W

This configuration is used to classify the customer.

Based on the customer classification we will define 4 pricing segments for 4 users.

End Customer PS (pricing segment)	Prime Customer PS	Employee PS	Distributor PS
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We have to create Pricing strategy:

End Customer PST (pricing strategy)	Prime Customer PST	Employee PST	Distributor PST
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Here we have to create **4 price list** as well to hold the prices for the same item

End Customer PL (Price List)	Prime Customer PL	Employee PL	Distributor PL
40 K	38K	35K	34K

We are defining the pricing segments to the customers.

End Customer = End Customer PS	Prime Customer = Prime Customer PS	Employee = Employee PS	Distributor = Distributor PS
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We are defining the pricing strategies, we are linking these strategies to pricing segments.

End Customer PS= End customer PST	Prime Customer PS= Prime Customer PST	Employee PS= Employee PST	Distributor PS= Distributor PST
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End Customer PST= End customer PL	Prime Customer PST= Prime Customer PL	Employee PST= Employee PL	Distributor PST= Distributor PL
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Suppose Amazon is assigned as Distributor list, so

Amazon = Distributer PS

Distributor PS = Distributor PST

Distributor PST = Distributor PL 100 usd/inr

→ How to define 2nd and 5th scenario combinedly.

Customer	TXV		PAS	
Price	41k		42k	
Pricing Classifications	TXV	TXV= TXV PS	PAS= PAS PS	
Pricing SEGMENTS	TXV PS	TXV PS= TXV PST	PAS PS	
Pricing strategies	TXV PST	TXV PST= TXV PL	PAS PST	
Price lists	TXV PL		PAS PL	

Setups:-

Roles required: -

Pricing Administrator: Pricing Admin can config the Setups we have discussed.

Pricing Manager: Pricing Manager will approve your configurations.

Navigation:

The screenshot shows the Oracle SCM Order Management interface. At the top, there's a search bar with the placeholder "Search for people and actions". Below the header, a banner says "Good evening, scm10 student". The main navigation bar includes links for Subscription Management, Contract Management, Order Management (which is highlighted in yellow), Supply Chain Execution, and Supply Chain Planning. Under the "QUICK ACTIONS" section, there are five items: Manage Price Lists, Manage Discount Lists, Manage Shipping Charge Lists, Manage Customer Pricing Profiles, and Manage Pricing Segments. The "APPS" section contains icons for Pricing Administration, Order Management, Global Order Promising, Service Logistics, and Create Sales Order (New). A plus sign icon indicates more options.

The screenshot shows the Oracle SCM Pricing Rules page. The left sidebar has tabs for Overview, Pricing Rules (which is selected and highlighted in blue), and Shipping Rules. The main content area displays a table titled "Updated Pricing Rules" with the following columns: Pricing Entity, Name, Description, Currency, Status, Created By, Creation Date, Last Updated By, and Last Updated. The table lists five entries:

Pricing Entity	Name	Description	Currency	Status	Created By	Creation Date	Last Updated By	Last Updated
Price lists	DEE_PSL_MED	DEE_PSL_MED	USD	Approved	SCM10 STUDENT	12/30/24 9:40 AM	SCM10 STUDENT	12/30/24 9:45 AM
Price lists	DEE_PSL_HIGH	DEE_PSL_HIGH	USD	Approved	SCM10 STUDENT	12/30/24 9:34 AM	SCM10 STUDENT	12/30/24 9:40 AM
Price lists	SCM_PL_MEDIUM	SCM_PL_MEDIUM	USD	Approved	SCM10 STUDENT	12/28/24 10:55 AM	SCM10 STUDENT	12/28/24 10:57 AM
Price lists	SCM_PL_HIGH	SCM_PL_HIGH	USD	Approved	SCM10 STUDENT	12/28/24 10:53 AM	SCM10 STUDENT	12/28/24 10:55 AM
Price lists	Corporate Strategy Group 1	Preferred Pricing for select items - date driven for Stra...	USD	Approved	SCM_IMPL	3/23/16 5:10 PM	SCM10 STUDENT	12/24/24 12:51 AM

On the right side, there are several navigation links under categories like Pricing Charges, Shipping Charges, Pricing Rules, Pricing Strategies, Pricing Configuration, and Order Management Configuration, each with a list of sub-options.

These are the 5 setups, we will discuss.

Before defining these steps, we need to create the customer.

The screenshot shows the Oracle SCM Create Customer page. At the top, there's a search bar with the placeholder "create customer" and a magnifying glass icon. Below the search bar, there's a link "Match With Tasks, Task Lists, Business Objects". The main content area has a table with columns: Name, Type, and Details. There is one row visible with the name "Create Customer" and type "Task".

Global search> Create customer

Name: Name of the customer

D-U-N-S Number: This is a unique number provided for each trading company.

Tax payer identification number: it's also a unique number.

Account Address set: it is a reference data set: You have to select ENTERPRISE as a reference data set. COMMON will not be displayed. At BU level you have to select the COMMON, this Enterprise will be applicable.

If we want, we can use our reference set as well.

Create Organization Customer

Customer Type: Organization

Organization Information

Name: TATA Amazon
Registry ID: 1061813

D-U-N-S Number
Taxpayer Identification Number

Account Information

Account Number: 114134
Account Description
Account Type
Customer Class

Account Established Date: 1/1/25
Account Termination Date

Account Address

Account Address Set: ENTERPRISE
From Date: 1/1/25
To Date

Address

Site Name
Mail Stop
Country: India
Address Line 1: 13/32
Address Line 2: Hi tech City
Address Line 3
City or Town: Hyderabad
Pin Code: 500081
State: Telangana

Account Address Details

Customer Category Code
Site Language
Translated Customer Name
Key Account
Trading Partner Identifier
EDI Location Code

Address Purposes

Primary	Site	From Date	To Date	Purpose	Bill-to Site
	115262	1/1/25	12/31/4712	Bill to	
	115261	1/1/25	12/31/4712	Ship to	13/32, Hitech

Here enter the address, add this address purpose.

Click on +

Add this site to Bill to and Ship-to make this as primary, by the tick mark symbol.

In Ship-to the address specified above comes by default, we will select it.

Save and close.

Manage Customers:-

Search

manage customers

Name: Manage Customers

Type: Task
Details: Task

The screenshot shows the Oracle Application Express interface for managing customers. The search results for 'TATA Amazon' are displayed, showing one organization record:

Registry ID	Organization Name	D-U-N-S Number	Country	Primary Address
1061813	TATA Amazon	IN		P13/32 Hi Tech City, HYDERABAD-500081, Telangana, INDIA

The screenshot shows the Oracle Application Express interface for managing accounts. The account details for 'TATA Amazon' are displayed, showing one account record:

Account Number	Account Description	Customer Class	Account Type
114134			

Below the account table, the 'TATA Amazon 114134: Sites' section is shown, displaying one site record:

Site Number	Address	Country	To Date	Purpose	Account Address Set
1385640	P13/32 Hi Tech City, HYDERABAD-500081, Telangana, INDIA	India		Bill to, Ship to	Enterprise Set

For every customer, the application will create a customer number, for every location, the application is going to create one site number.

If you want to create new site, click on +, those sites place.

The screenshot shows the Oracle Application Express interface for managing accounts. The account details for 'TATA Amazon' are displayed, showing one account record:

Account Number	Account Description	Customer Class	Account Type
114134			

Below the account table, the 'TATA Amazon 114134: Sites' section is shown, displaying one site record:

Site Number	Address	Country	To Date	Purpose	Account Address Set
1385640	P13/32 Hi Tech City, HYDERABAD-500081, Telangana, INDIA	India		Bill to, Ship to	Enterprise Set

Organization Information

Registry ID: 1061813
Account Number: 114134
Account Description

Address Information

* Account Address Set: [dropdown]
* From Date: 1/1/25
To Date: [dropdown]

Address

Site Number: 1385642
Site Name: [input]
Mail Stop: [input]
Country: India [dropdown]
* Address Line 1: 45/46 [input]
Address Line 2: Harshini Towers [input]
Address Line 3: Gachibowli [input]
* City or Town: Hyderabad [input]
* Pin Code: 500081 [input]
State: Telangana [dropdown]

Click on +, add the address details, and specify the purpose of the address.

Site Name: [input]
Mail Stop: [input]
Country: India [dropdown]
* Address Line 1: 45/46 [input]
Address Line 2: Harshini Towers [input]
Address Line 3: Gachibowli [input]
* City or Town: Hyderabad [input]
* Pin Code: 500081 [input]
State: Telangana [dropdown]

Account Address Details

Customer Category Code: [dropdown]
Site Language: [dropdown]
Translated Customer Name: [input]
Key Account: [checkbox]
Trading Partner Identifier: [input]
EDI Location Code: [input]

Address Purposes

	Primary	Site	From Date	To Date	Purpose	Bill-to Site
1	115266	115266	1/1/25	[input]	Ship to	45006-Han
2	115265	115265	1/1/25	12/31/4712	Bill to	[dropdown]

Save and close.

The screenshot shows three tabs open in a browser:

- Search Results:** Displays a table with columns: Registry ID, Organization Name, D-U-N-S Number, Country, and Primary Address. One row is selected: 1061813, TATA Amazon, IN, P13/32, Hi tech City, HYDERABAD-500081, Telangana, INDIA.
- TATA Amazon: Accounts:** Displays a table with columns: Account Number, Account Description, Customer Class, and Account Type. One row is selected: 114134.
- TATA Amazon 114134: Sites:** Displays a table with columns: Site Number, Address, Country, To Date, Purpose, and Account Address Set. Two rows are listed:
 - 1385640: P13/32, Hi tech City, HYDERABAD-500081, Telangana, INDIA (Country: India, Purpose: Bill to, Ship to, Account Address Set: Enterprise Set)
 - 1385642: 45/46, Harshini Towers, Gachibowli, HYDERABAD-500081, Telangana, INDIA (Country: India, Purpose: Bill to, Ship to, Account Address Set: Enterprise Set)

So we have created two sites for the same customer.

Click on the site number

The screenshot shows the 'Edit Site' page for site 1385640. The page has the following sections:

- Organization Information:** Fields include Name (TATA Amazon), Registry ID (1061813), D-U-N-S Number, and Taxpayer Identification Number.
- Account Site:** Fields include Address (F9/22, Hi tech City, HYDERABAD-500081, Telangana, INDIA) and Country (India).
- Short Description:** A field for entering a short description.
- Payment Details:** The active tab. It includes fields for Start Date (1/1/25) and End Date (m/d/yy). Below this, there is a section for Receipt Methods and Payment Instruments.
- Communication:** A link to view communication history.
- Profile History:** A link to view profile history.
- Tax Profile:** A link to view tax profile.

Customer preferred payment methods will add here.

Registry ID: 1061813 Taxpayer Identification Number:

Account Site

Address: #13/32 Hi Tech City HYDERABAD-500081
Telangana INDIA
Country: India

Short Description

Site Details **Payment Details** Communication Profile History Tax Profile

Receipt Methods

Primary	* Receipt Methods	* Start Date	End Date
<input type="checkbox"/>	Cash/Check Deposit	1/1/25	m/d/yy
1/1/25			

Payment Instruments

Credit Cards **Bank Accounts**

Primary	Card Brand	Number	Name on Card	Expiration Status	From Assignment Date	Assignment Inactive On
No data to display.						

Receipt of Payment Notification Preferences

Debit Advice Delivery Method:

Customer payment instructions, about credit card information and Bank accounts details will be updated here. But these are updated by financial team.

Edit Site: 1385640

Organization Information

* Name: TATA Amazon	D-U-N-S Number:
* Registry ID: 1061813	Taxpayer Identification Number:

Account Site

Address: #13/32 Hi Tech City HYDERABAD-500081
Telangana INDIA
Country: India

Short Description

Site Details **Payment Details** **Communication** Profile History Tax Profile

Account Site Contacts

Edit Contacts

Primary Contact	First Name	Last Name	Phone	Contact Address
No data to display.				
Columns Hidden 5				

Contact Points

Primary	Primary by Purpose	Type	Purpose	Value	Contact Preferences	Role
View ▾ Format ▾ Wrap Type: All Contact Points						

Edit Contacts: Site 1385640

Actions View Format Wrap **Edit Contacts**

Primary Contact	First Name	Last Name	Phone	Contact Address
No data to display.				
Columns Hidden 5				

Contact Points

Primary	Primary by Purpose	Type	Purpose	Value	Contact Preferences	Role
View ▾ Format ▾ Wrap Type: All Contact Points						

Responsibilities

Contact Name
Prefix
First Name
Last Name
Middle Name

click on +

The screenshot shows a modal dialog titled "Create Contact" overlaid on a larger application window. The dialog has fields for Prefix, First Name, Last Name, Middle Name, Suffix, Contact Number, Title, Job Title, Job Title Code, and Role Type. At the bottom are "OK" and "Cancel" buttons.

Update the details, but these are optional

We can provide customer credit limit, to provide that we need to create site profile.

The screenshot shows a search results page with a search bar containing "customer profile". The results table has columns for Name, Type, and Details. The results listed are: Manage Receivables Customer Profile Classes (Task), Receivables Customer Profile Amount (Business Object, Task Count: 3), Receivables Customer Profile Class (Business Object, Task Count: 3), and Receivables Customer Profile Class Amount (Business Object, Task Count: 1). A "Done" button is located in the top right corner.

The screenshot shows the "Manage Receivables Customer Profile Classes" search interface. It features a search bar with "Profile Class Name" set to "DEFAULT", dropdowns for "Status" and "Collector", and buttons for "Advanced", "Saved Search", "Allow Discount", and "Automatic Receipts". Below the search bar is a table with columns "Profile Class Name", "Status", and "Description". A "Search" button is highlighted in yellow.

The screenshot shows the "Manage Receivables Customer Profile Classes" search results. The results table has columns "Profile Class Name", "Status", and "Description". The single result is "DEFAULT" with Status "Active" and Description "Default Profile Used by Customer Interface program". A "Done" button is located in the top right corner.

The screenshot shows the 'Edit Receivables Customer Profile Class' page for the 'DEFAULT' profile class. The profile class name is highlighted in yellow. The status is set to 'Active'. The 'Profile Class' tab is selected, showing sections for 'Credit and Collections', 'Balance Forward Billing', and 'Terms'. In the 'Credit and Collections' section, fields include 'Collector' (Jim Jones), 'Credit Limit' (5,000,000), 'Order Amount Limit' (5,000,000), 'Credit Currency' (USD - US Dollar), 'Conversion Rate Type' (Corporate), 'Expiration Offset Days' (checkbox checked), and 'Tolerance' (0%). The 'Balance Forward Billing' section has an 'Enable' checkbox (unchecked) and dropdowns for 'Bill Level' and 'Bill Type'. The 'Terms' section includes 'Payment Terms' (30 Net), 'Discount Grace Days' (checkbox checked), 'Override terms' (checkbox checked), and 'Allow discount' (checkbox checked).

Actually we have taken Profile Class Name: Default

But in real time, we can also create our own profile classes.

The screenshot shows the same profile class edit screen as above, but with a modal dialog titled 'Profile Class Update Options' overlaid. The dialog contains three radio button options: 'Apply changes to new profiles only' (selected), 'Apply changes to unmodified profiles and version existing unmodified profiles', and 'Apply changes to all profiles and version all existing profiles'. Buttons for 'OK' and 'Cancel' are at the bottom right of the dialog.

The screenshot shows the 'Manage Receivables Customer Profile Classes' page. It displays a table with one row for the 'DEFAULT' profile class. The columns are 'Profile Class Name' (DEFAULT), 'Status' (Active), and 'Description' (Default Profile Used by Customer Interface program). A search bar and advanced search options are at the top of the table.

Click on +, if you want to create our own customers.

Create Receivables Customer Profile Class ①

Profile Class Name: High Risk Profile

Description:

Status: Active

Credit and Collections

Collector: Collects Agent

Credit Limit: 200,000

Order Amount Limit: 200,000

Credit Currency: INR - Indian Rupee

Tolerance: 0 %

Conversion Rate Type:

Expiration Offset Days:

Include in credit check

This is high risk profile, credit limit is less,

Terms

Payment Terms: Net 15

Discount Grace Days:

Allow discount

Override terms

Receipt Matching

Match Receipts By:

AutoMatch Rule Set:

AutoCash Rule Set:

Remainder Rule Set:

Automatically update receipt match by

Statement and Dunning

Send statement

Statement Cycle: Monthly

Send credit balance

Send dunning letters

Preferred Contact Method: Print

Statement Preferred Delivery Method:

Invoicing

Grouping Rule:

Additional Information

Context Value:

Regional Information:

Paymnet term 15 days, I selected, without any discounts.

If we fail to pay within 15 days, late charges will be applied.

Statement cycle: how frequently we will share the statement, send credit balances, etc to the customer.Dunning letters are send to the cutomers if we have any late payments.

Create Receivables Customer Profile Class ①

Profile Class Name: High Risk Profile

Description:

Status: Active

Late Charges

Enable late charges

Charge Calculation Setup

Late Charge Calculation Method: Late Payments Only

Charge Reductions:

Late Charge Type:

Payment Terms:

Interest Calculation Formula:

Interest Calculation Period:

Use multiple interest rates

Receipt Grace Days:

Interest Days Period:

Assess Late Charges Once:

Charge Start Date: mid/yy

Message Text:

Save and close.

Creating another profile Class name

The screenshot shows the Oracle Fusion Application interface for creating a new Profile Class. The profile class name is set to "Guaranteed Profile Class". The "Credit and Collections" section includes fields for Collector (Calvin Bennett), Credit Analyst, Credit Classification, Credit Review Cycle, Credit Limit (5,000,000), Order Amount Limit (5,000,000), Credit Currency, Tolerance (0%), Conversion Rate Type, Expiration Offset Days, and a checked checkbox for "Include in credit check". The "Balance Forward Billing" section has an "Enable" checkbox. The "Terms" section includes Payment Terms (Net 30), Allow discount (checked), Discount Grace Days, and an "Override terms" checkbox. The "Receipt Matching" section includes Payment Terms, Interest Days Period (30), Assess Late Charges Once, Charge Start Date (mid/yy), and Message Text. The "Currency Settings" section shows settings for INR - Indian Rupee (seeded) with Corporate conversion rate type, Minimum Receipt Amount (0.01), Credit Limit (500,000), Order Credit Limit, Minimum Statement Amount (500,000), Minimum Dunning Amount (7), and Minimum Dunning Invoice Amount. The "Late Charge Rates and Conditions" section includes fields for Minimum Invoice Balance Overdue Type (Amount), Minimum Invoice Balance Overdue Amount (10,000), Minimum Invoice Balance Overdue Percent, Minimum Customer Balance Overdue Type (Amount), Minimum Customer Balance Overdue Amount (1,000), Minimum Customer Balance Overdue Percent, Minimum Late Charge per Invoice, Maximum Late Charge per Invoice, Interest Charge Type (Fixed rate), Interest Charge Rate (2), Interest Charge Amount, Interest Charge Schedule, Penalty Charge Type (Fixed amount), Penalty Charge Rate, Penalty Charge Amount (1,000), and Penalty Charge Schedule. The "Additional Information" section is partially visible at the bottom.

Save and close.

Now goto our customer sites

Organization Information

* Name	TATA Amazon
* Registry ID	1061813
D-U-N-S Number	
Taxpayer Identification Number	

Account Site

Address	13/32 B-10 City HYDERABAD-500081 Telangana INDIA
Country	India

Short Description

Site Details Payment Details Communication **Profile History** Tax Profile

No profile exists for this site. [Create Site Profile](#)

Save Save and Close Cancel

Click on Create site profile

Create Site Profile ⑦

General

Profile Class: **DEFAULT**

Site Profile Credit Limits and Late Charges

Credit and Collections

Collector: Jim Jones

Credit Rating:

Credit Classification: Moderate Risk

Balance Forward Billing

Enable:

Terms

Payment Terms: 30 Net

Discount Grace Days:

Receipt Matching

Search and Select: Profile Class

Match: All

Collector:

Discount Terms:

Name:

Payment Terms:

Status:

Name

- 11moderate risk
- Average
- BFB - Account Summary
- Consumerten
- DE BFB-Account Summary
- DEFAULT
- Excellent
- Guaranteed Profile Class
- High Risk Profile

Effective End Date: 12/31/12

Tolerance: 0 %

Collectible: %

Bill Type:

Override terms:

OK Cancel

Create Site Profile ⑦

General

Profile Class: **Guaranteed Profile Class**

Effective Start Date: 1/1/25

Effective End Date: 12/31/12

Site Profile Credit Limits and Late Charges

Credit and Collections

Collector: Calvin Bennett

Credit Rating:

Credit Classification:

Credit hold:

Account Status:

Risk Code:

Tolerance: 0 %

Collectible: %

Save and Close Cancel

Save and close.

The screenshot shows the Oracle Fusion Cloud Service interface for managing organization sites. In the 'Organization Information' section, fields like Name (TATA Amazon) and Registry ID (1061813) are filled. In the 'Account Site' section, address details are listed: 1302, High City, HYDERABAD-500081, Telangana, INDIA, with India selected as the country. The 'Profile History' tab is active, showing a single row for 'Effective Starting 1/1/25: Site Profile Details' with 'Credit Limits and Late Charges' selected. The 'Late Charges' section indicates that late charges are enabled.

I changed the profile class as default, so the credit limit is populating.

The screenshot shows the 'Site Profile' section under 'Effective Starting 1/1/25: Site Profile Details'. The 'Credit Limits and Late Charges' tab is selected. Under 'Late Charges', the 'Enable late charges' checkbox is checked. Under 'Charges and Reductions', there are sections for 'Late Charge Calculation Method', 'Interest Calculation Formula', and 'Interest Calculation Period'. Under 'Charge Calculation Setup', there are sections for 'Late Charge Type', 'Payment Terms', 'Assess Late Charges Once', 'Charge Start Date', and 'Message Text'. A 'Use multiple interest rates' checkbox is also present. The 'Currency Settings' section shows a table of currency conversion rates:

Currency	Conversion Rate Type	Limits					
		Minimum Receipt Amount	Credit Limit	Order Credit Limit	Minimum Statement Amount	Minimum Dunning Amount	Minimum Dunning Invoice Amount
CNY - Yuan Renminbi	Corporate	0.01	3,200,000	640,000	1	7	7
EUR - Euro	Corporate	0.01	370,000	74,000	1	1	1
GBP - Pound Sterling	Corporate	0.01	320,000	64,000	1	1	1
JPY - Yen	Corporate	0.01			1	1	1
USD - US Dollar	Corporate	0.01	500,000	100,000	1	1	1

Save and close.

Goto our pricing Area.

1. Customer Pricing Profiles:-

The screenshot shows the 'Pricing Rules' section under 'Updated Pricing Rules'. It displays a table of pricing rules:

Pricing Entity	Name	Description	Currency	Status	Created By	Creation Date	Last Updated By
Price lists	DEE PSL MED	DEE PSL MED	USD	Approved	SCM10 STUDENT	12/30/24 9:40 AM	SCM10 STUDENT
Price lists	DEE PSL HIGH	DEE PSL HIGH	USD	Approved	SCM10 STUDENT	12/30/24 9:34 AM	SCM10 STUDENT
Price lists	SCM PL MEDIUM	SCM PL MEDIUM	USD	Approved	SCM10 STUDENT	12/28/24 10:55 AM	SCM10 STUDENT
Price lists	SCM PL HIGH	SCM PL HIGH	USD	Approved	SCM10 STUDENT	12/28/24 10:53 AM	SCM10 STUDENT
Price lists	Corporate Strategy Group 1	Preferred Pricing for select items - date driven for Stra...	USD	Approved	SCM_IMPL	3/23/16 5:10 PM	SCM10 STUDENT

On the right side, there are navigation links for Pricing Charges, Shipping Charges, Pricing Rules, Pricing Strategies, and Pricing Configuration.

Here we have to classify our customers basically.

The screenshot shows the 'Manage Customer Pricing Profiles' search interface. The search form includes fields for Customer Name, Revenue Potential, Cost to Serve, Customer Value, Customer Rating, Customer Size, Start Date, and End Date. The 'Customer Value' field is highlighted with a yellow box. The interface also includes a toolbar with actions like 'Search', 'Reset', and 'Save...', and a results grid below the search bar.

Click on +

Here we will classify the customers basd on

- i. Customer value: Low/ Medium, High/ Very High
- ii. Customer Rating: Low/Medium/High, Very High,
- iii. Customer size: Small, Medium or large
- iv. Cost to serve: Low, Medium , High , very High

The screenshot shows the 'Create Customer Pricing Profile' dialog box. The 'Customer Value' dropdown menu is open, showing options: Low, Medium, High, and Very high. The 'Customer Name' field contains 'TATA Amazon'. The dialog box also includes fields for Customer Rating, Customer Size, Start Date, and End Date, along with 'Save and Close' and 'Cancel' buttons.

Here we will classify the customers based on the customer value.

Here we will add our customers, like end customer, Special customer.Distributor. to add this we need to upadte the lookups.

Lookup: ORA_QP_CUSTOMER_VALUE_RANKING

Goto

The screenshot shows the Oracle Fusion Middleware interface. The left sidebar lists various functional areas: Initial Users, Enterprise Profile, Organization Structures, Users and Security, Items, Catalogs, Customers, Orders, and Pricing. The Pricing area is currently selected. The main pane displays a list of tasks under the Pricing category, with 'Manage Pricing Lookups' highlighted.

The screenshot shows the 'Manage Pricing Lookups' page. It includes a search form with fields for Lookup Type, Meaning, Description, and Module, and a 'Search' button. Below the form is a table listing five lookup types:

Lookup Type	Meaning	Description	Module	Lookup Configuration Level	REST Access Secured
ORA_QP_COST_METHODS	Cost Method for Pricing	List of cost methods used for pricing.	Pricing Administration	System	Authenticated
ORA_QP_COST_TO_SERVE	Cost to Serve	Cost-to-serve values to profile customers.	Pricing Administration	Extension	Authenticated
ORA_QP_COST_TYPES	Cost Types for Pricing	Indicates the source of costs used for pricing.	Pricing Administration	System	Secure
ORA_QP_COST_USED_FOR	Cost Used For	Indicates if costs are modeled for cost plus pr.	Pricing Administration	System	Authenticated
ORA_QP_CURRENCY_ADJ_TYPES	Currency Conversion Adj	Various adjustment types used in currency ex.	Pricing Administration	System	Authenticated

Empty search we will get some lookups, choose the lookup belongs to customer value.

fa-ewwb-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=19190695686334562&_adf.ctrl-state=bsx6m8mb_19/9

Module

Search Results

Actions ▾ View ▾ Format ▾ Detach Wrap

Lookup Type	Meaning	Description	Module	Lookup Configuration Level	REST Access Secured
ORA_QP_CUSTOMER_VALUE_RANKINGS	Customer Value Ranking	Customer value ranks used for customer pric	Pricing Administration	Extension	Authenticated

ORA_QP_CUSTOMER_VALUE_RANKINGS: Lookup Codes

Actions ▾ View ▾ Format ▾ Detach Wrap

Lookup Code	Display Sequence	Enabled	Start Date	End Date	Meaning	Description	Tag	Lookup values descriptive flexfield
ORA_LOW	1	✓	1/1/59		Low			Lookup_DFF
ORA_MEDIUM	2	✓	1/1/59		Medium			
ORA_HIGH	3	✓	1/1/59		High			
ORA VERY_HI...	4	✓	1/1/59		Very high			

Click on +

fa-ewwb-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseTaskListManagerTop?_afrLoop=19190695686334562&_adf.ctrl-state=bsx6m8mb_1979

Module

ORA_QP_CUSTOMER_VALUE_RANKINGS: Lookup Codes

Actions ▾ View ▾ Format ▾ Detach Wrap

Lookup Code	Display Sequence	Enabled	Start Date	End Date	Meaning	Description	Tag	Lookup values descriptive flexfield
Distributor		✓	m/d/y	m/d/y	Distributor	Distributor		Lookup_DFF
Special Customer		✓	m/d/y	m/d/y	Special Customer	Special Customer		
End Customer		✓	m/d/y	m/d/y	End Customer	End Customer		
ORA_LOW	1	✓	1/1/59		Low			
ORA_MEDIUM	2	✓	1/1/59		Medium			
ORA_HIGH	3	✓	1/1/59		High			
ORA VERY_HI...	4	✓	1/1/59		Very high			

I added these three customers in the lookup. Save and close.

fa-ewwb-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=bsx6m8mb_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B%3B&_afrLoop=19189618555809669

Overview Manage Customer Pricing Profiles

Manage Customer Pricing Profiles

At least one is required

Search

Customer Name Customer Rating

Revenue Potential Customer Size

Cost to Serve Start Date Example format: 1/1/25 12:00 AM

Customer Value End Date

Create Customer Pricing Profile

* Customer Name Customer Rating

Revenue Potential Customer Size

Cost to Serve Start Date

Customer Value End Date

Additional Information

To Classify the customers, we have ADFDI is available.

The screenshot shows the Oracle ADF application interface for managing customer pricing profiles. At the top, there is a search bar and a toolbar with various icons. Below the toolbar, there is a section for 'Search' with fields for Customer Name, Revenue Potential, Cost to Serve, and Customer Value. To the right of these fields are filters for Customer Rating, Customer Size, Start Date, and End Date. A button labeled 'Download Spreadsheet for Managing Customer Pricing Profile' is present. The main area shows a table titled 'Search Results' with columns: Customer Name, Revenue Potential, Cost to Serve, Customer Value, Customer Rating, Customer Size, Start Date, and End Date. One row is visible, showing 'TATA Amazon' as the customer name, 'Distributor' as the value for some columns, and the date '1/1/25 7:14 PM'. Below the table, there is a note 'Columns Hidden 1'. At the bottom, there is a link to a Microsoft Excel spreadsheet titled 'ManageCustomerPricingProfile.xlsx'.

This screenshot shows the same Oracle ADF application interface, but with a modal dialog box open over the main content. The dialog is titled 'Create Customer Pricing Profile' and contains fields for Customer Name (set to 'TATA Amazon'), Customer Rating, Revenue Potential, Customer Size, Cost to Serve, Start Date, and End Date. Below these fields is a section titled 'Additional Information' with dropdown menus for 'Low', 'Medium', 'High', and 'Very high'. At the bottom of the dialog are 'Save and Close' and 'Cancel' buttons. The background of the application shows the search results table from the previous screenshot.

Reopen and see that we can able to see the new customers here in this screen.

The screenshot shows a search interface for managing customer pricing profiles. The search criteria include Customer Name (TATA Amazon), Revenue Potential, Cost to Serve, and Customer Value (Distributor). The results table shows one row for TATA Amazon, categorized as Distributor. Advanced search options like Customer Rating, Customer Size, Start Date, and End Date are also present.

We have classified the customers based on the Customer value distributor.

2. Pricing Segments: -

here we have to create the lookups for the pricing segments.

The screenshot shows the creation of a new pricing lookup. In the left sidebar under Functional Areas, 'Pricing' is selected. In the main pane, 'Manage Pricing Lookups' is selected. The search form includes fields for Lookup Type, Meaning, Description, and Module. The results table lists various lookups, including 'ORA_QP_CUSTOMER_RATING_VALUES' (Customer Rating), 'ORA_QP_CUSTOMER_SIZE_VALUES' (Customer Size), 'ORA_QP_CUSTOMER_VALUE_RANKINGS' (Customer Value Ranking), and 'ORA_QP_CUST_PRICING_SEGMENTS' (Pricing Segments). The 'Pricing Segments' row is highlighted, showing its meaning ('List of pricing segments') and description ('Pricing Administration').

The screenshot shows two parts of an Oracle ADF application. The top part is a table listing various operators with their descriptions and access levels. The bottom part is a detailed view of 'ORA_QP_CUST_PRICING_SEGMENTS' lookup codes, showing columns like Lookup Code, Display Sequence, Enabled, Start Date, End Date, Meaning, Description, Tag, and Lookup_DFF.

ORA_QP_DATE_OPERATOR_TYPES	Date Operators Types	List of supported date operators	Pricing Administration	System	Authenticated
ORA_OP_DATE_OVERLAP_VIEWS	Date Overlap Views	Display options for pricing rules with overlap	Pricing Administration	System	Authenticated
ORA_QP_DISC_RULE_DATE_FILTERS	Discount Rule Date Filter	Options to filter discount rules by dates	Pricing Administration	System	Authenticated
ORA_OP_DL_CONFIG_IITEM_SEARCH	Discount List Configuration	Search options for configuration item	Pricing Administration	System	Authenticated
ORA_QP_DL_ENTITIES_ESS	List of summary entities	This lookup type is a list of summary entities	Pricing Administration	System	Authenticated

Actions ▾	View ▾	Format ▾	+ ▾	✖	Detach	Wrap
ORA_QP_CUST_PRICING_SEGMENTS: Lookup Codes						
Lookup Code	Display Sequence	Enabled	Start Date	End Date	Meaning	Description
Special Customer PS	1	✓	m/d/yy	m/d/yy	Special Customer PS	Special Customer PS
End Customer PS	1	✓	m/d/yy	m/d/yy	End Customer PS	End Customer PS
Distributor PS	1	✓	m/d/yy	m/d/yy	Distributor Pricing Segment	Distributor Pricing Segment
MB_END_CUST	1	✓	m/d/yy	m/d/yy	MB HIGH	MB HIGH
MB_DIST	2	✓	m/d/yy	m/d/yy	MB MEDIUM	MB MEDIUM
SCM HIGH	10	✓	m/d/yy	m/d/yy	SCM HIGH	SCM HIGH

Navigation:

The screenshot shows the VISION application interface. On the left, there's a navigation bar with 'Overview' selected. The main content area displays a table of 'Updated Pricing Rules' with columns for Pricing Entity, Name, Description, Currency, Status, Created By, Creation Date, and Last Updated By. On the right, there's a sidebar menu with sections for Pricing Charges, Shipping Charges, Pricing Rules, Pricing Strategies, and Pricing Configuration, each with a list of sub-options.

The screenshot shows the Oracle application interface for managing pricing segments. The main screen is titled 'Manage Pricing Segments' and includes a toolbar with 'Create Pricing Segment Matrix', 'Save and Close', 'Save', and 'Cancel'. Below the toolbar is a table with columns for Condition Columns (Revenue Potential, Customer Size, Cost To Serve, Customer Value, Customer Rating) and Result Columns (Pricing Segment, Precedence, Start Date, End Date). The table rows show various segment groupings based on these conditions.

Click on +

Revenue Potential (=)	Customer Size (=)	Cost To Serve (=)	Customer Value (=)	Condition Columns		Result Columns			Dates
				Start Date	End Date	* Pricing Segment	* Precedence		
Very high	Large	Medium	High	Corporate Segment Group 1	100	mid/yy h:mm a	mid/yy h:mm a	1/1/2016 9:17 PM	
Medium	Medium	Medium	Medium	Corporate Segment Group 2	100	8/11/17 6:08 PM		1/1/16 9:54 PM	
Medium	Medium	Low	Medium	Corporate Segment Group 2	200			1/1/16 9:54 PM	
Low	Small	Medium	Low	Corporate Segment Group 3	225			1/1/16 10:04 PM	
Very high	Large	Low	Very high	Corporate Segment Group 1	100	1/1/16 9:51 PM			
Very high		Very high		Supremo Fitness Center Seg	125	1/1/19 9:38 AM			
High		High		Supremo Commercial Segme	175	1/1/19 9:38 AM			

If the customer is Distributor, Pricing segment = Distributor pricing Segment

The first two setups are completed. These are treated as part 2.

3. Assignments
4. Pricing Strategy:-

5. Price List, Discount list, Shipping Charges List, Return Price List: -

Pricelist: - How many pricelists needs to be created, depending upon the classifications.

Navigation:

Name	Description	Type	Business Unit	Currency	Status	Start Date	End Date
No search conducted.							

Click on +

Price list Types:

Segment Price list

Floor Price List

GSA price list

Ceiling Price List

Line Type:- Buy: customer is buying from the org. so the line type is BUY

SL Bill Only

The screenshot shows the 'Manage Price Lists' screen with a search bar and an 'Advanced Search' section. A modal window titled 'Create Price List' is open, displaying the configuration for a new price list named 'TATA End Customer PL'. The 'Type' is set to 'Segment price list', 'Line Type' is 'Buy', and 'Calculation Method' is 'Price'. Other fields include 'Business Unit' (US1 Business Unit), 'Start Date' (1/25/2021 5:21 PM), and 'End Date' (m/d/yy h:mm a). The currency is set to 'INR - Indian Rupee'.

Click on Save and Edit

The screenshot shows the 'Edit Price List' screen for 'TATA End Customer PL'. It includes sections for 'Show Detail', 'Additional Information', and 'Price List Lines'. The 'Price List Lines' tab is selected, showing a table with columns: Item, Description, Pricing UOM, Line Type, Primary Pricing UOM, Service Duration Period, Service Duration, and Associated Items. The 'Items' section has a search bar and filters for Item, Pricing UOM, and Line Type. Buttons for Approve, Save, Save and Close, and Cancel are visible at the top right.

Name: TATA End Customer PL Type: Segment price list
 * Start Date: 1/25/25 5:21 PM End Date: m/d/yy h:mm a
 * Currency: INR - Indian Rupee

Price List Lines Price List Line Default Values Access Sets References

Items All Items Search Advanced Saved Search Application Default

Action	Item	Description	Pricing UOM	Line Type	Primary Pricing UOM	Service Duration Period	Service Duration	Associated Items
	Locator_Item	Locator_Item	Ea	Buy	Ea			

Enter the line information, like

item: Locator_Item UOM: Ea Line Type: Buy

Click on Create Charge

Line Number: 1

Pricing Charge Definition: Sale Price

Price Type: One time

Charge Type: Sale

Charge Subtype: Price

Calculation Method: Price

Base Price: 100.00 INR

Allow manual adjustment

Start Date: 1/25/25 6:00 PM End Date: 12/31/25 6:00 PM

Here Pricing charge definition: Sales price(we have other options as well/setup fees/monthly Dues/ Data Storage, ...).

Here price charge is valid for a year, I have specified.

Generally every year at beginning they will increase 5%, 10% on product prices. If you want in another UOM , the same item . we need to define separate price for that item.

If it is dozen, the price will reduce some 50 INR as shown below.

The screenshot shows the 'Edit Price List' screen for 'TATA End Customer PL'. The top navigation bar includes 'Overview', 'Manage Price Lists', and the current page 'Price List: TATA End Customer PL'. The main area displays the price list details: Name 'TATA End Customer PL', Type 'Segment price list', Currency 'INR - Indian Rupee', Start Date '1/25/2025 5:21 PM', and End Date 'mid/yy h:mm a'. Below this, there are sections for 'Show Detail', 'Additional Information', and 'Price List Lines'. The 'Price List Lines' section contains a table with two rows, both labeled 'Locator_Item'. The first row has 'Pricing UOM' set to 'DZ' and 'Line Type' set to 'Buy'. The second row has 'Pricing UOM' set to 'Ea' and 'Line Type' set to 'Buy'. A 'Create Charge' button is located at the top right of this section. Below the table, there is a 'Charge' section for item 'apache_310' with line number 1, showing a 'Pricing Charge Definition' of 'Sale Price', 'Price Type' of 'One time', and 'Base Price' of '100.00 INR'. There is also a checkbox for 'Allow manual adjustment'. The 'Dates' section shows 'Start Date' as '1/4/25 6:12 PM' and 'End Date' as 'mid/yy h:mm a'. An 'Additional Information' section is also present.

In oracle fusion, we can upload pricelists through ADFDI also. Save it.

Price list Line Default Values: These values are defaulted in the price list, we will update here.

This screenshot shows the same 'Edit Price List' screen for 'TATA End Customer PL'. The 'Price List Line Default Values' tab is selected. The 'Pricing Charge Definition' dropdown is set to 'Sale Price', which is highlighted in yellow. Other fields visible include 'Price Type' (set to 'One time'), 'Charge Type' (set to 'Sale'), and 'Charge Subtype' (set to 'Price'). The 'Calculation Method' dropdown is set to 'Price'. The rest of the interface is identical to the previous screenshot, including the table with 'Locator_Item' entries and the 'Charge' section for item 'apache_310'.

If you select one time, these values are defaulted to all these pricelists.

Name: TATA End Customer PL Type: Segment price list
* Start Date: 1/2/25 5:21 PM
* Currency: INR - Indian Rupee
* End Date: m/d/yy h:mm a

Set Code	Set Name	Set Description
COMMON	Common Set	

Add these price lists to the reference data sets.

Here approve button will be visible only for th pricing manager.

Normally we have to configure the price lsit and intimate(through offline) to the pricing manger, he will approve it.

Name: TATA End Customer PL Type: Segment price list
* Start Date: 1/2/25 5:21 PM
* Currency: INR - Indian Rupee
* End Date: m/d/yy h:mm a

Set Code	Set Name	Set Description
COMMON	Common Set	

Click on Approve

Only one type we need approval, if any changes made(like adding any item, updating the price) it will not go for any approvals. Save and close.

We can upload pricelists into application through ADFDI.

Goto Manag price lists> actions

Manage Price Lists

Advanced Search

Name Starts with: []

Type Equals: []

Currency Equals: []

Status Equals: []

Start Date On or after: []

End Date On or before: []

Actions ▾ Done Basic Saved Search Application Default

At least one is required

Search Results

Actions ▾ View ▾ Format ▾

Download it and open the spreadsheet

Introduction

You can use this workbook to do the following:

- Manage price list data, including items, charges, tier adjustments, and matrix adjustments.
- Manage pricing data across price lists and business units.
- Perform operations on standard items, service items, coverages, and configuration models. You can also perform operations on all items level.
- Use the Active Charges option to search for all charges that are active according to date.
- Use commands and search criteria in each worksheet that are specific to the work that you perform in each worksheet.

You use the following operation modes:

- Connected mode. Search for data and then perform update or delete operations.
- Deferred mode. Paste data into the worksheet and let ADFdi determine the operation to perform. Create operations are generally in deferred mode.

Using the Manage Pricing Charges Worksheet

You can use the Manage Pricing Charges worksheet to create or update items and pricing charges. Note the following points:

- You must define a price list and associate it with a business unit before you create pricing and charges for the item.
- You can update charge attributes Price, Start Date, End Date, or Allow Manual Adjustment.
- To create tiered adjustment rules or matrix adjustment rules, please use the other worksheets.

Using the Manage Tiered Adjustment Rules Worksheet

You can use the Manage Tiered Adjustment Rules worksheet to create, update, or delete tier rules for a pricing charge. Note the following points:

- You must define the charge for the item in a price list before you manage the tiered adjustment rules that reference the item.
- This worksheet processes all tier lines for each charge together in a group. It does not process each row individually.
- You can update all tier header attributes except for Tier Basis Type, Application Method, and Enforce Adjustment.
- You can update all tier line attributes.
- You can update minimum and maximum values for tier line attributes only in connected mode.
- If you use this worksheet to delete the last tier rule of any charge, then this worksheet will also delete the tier header.
- You should use the Manage Pricing Charges worksheet for managing pricing charges for items.

Using the Manage Matrix Adjustment Rules Worksheet

You can use the Manage Matrix Adjustment Rules worksheet to create, update, or delete matrix rules or attribute rules for a pricing charge. Note the following points:

Click on enable editing

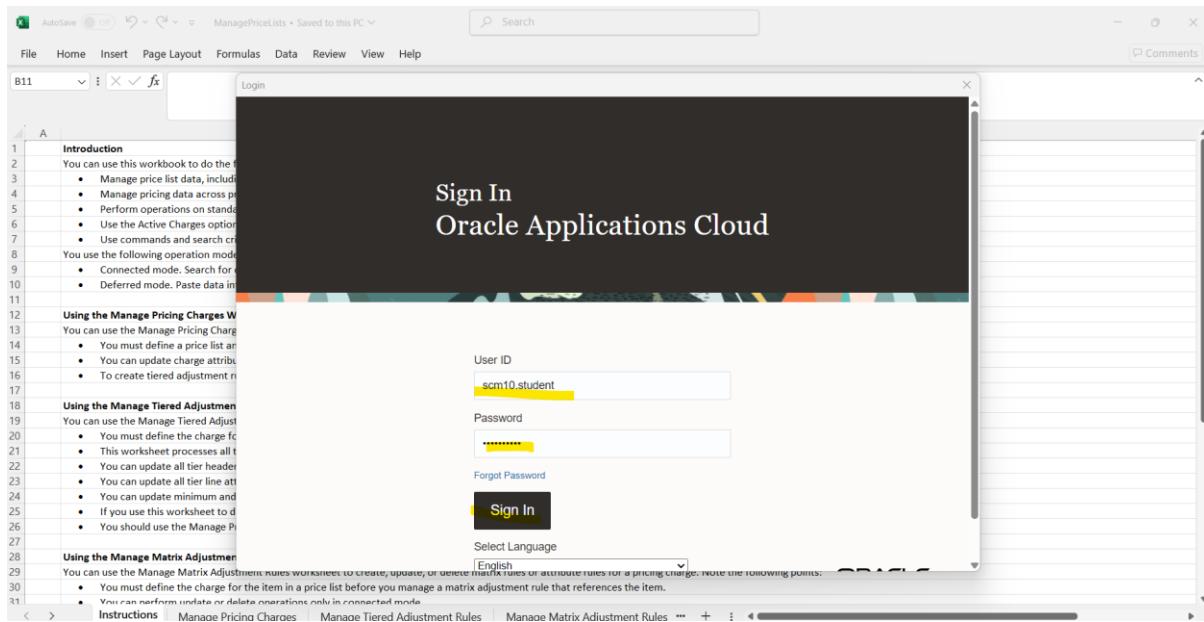
Instructions Manage Pricing Charges Manage Tiered Adjustment Rules Manage Matrix Adjustment Rules

Are you about to connect to the following application URL:
https://fa-euth-dev90-saasdemo1.ds.fa.oracledemos.com/fscmUI/adflRemoteService

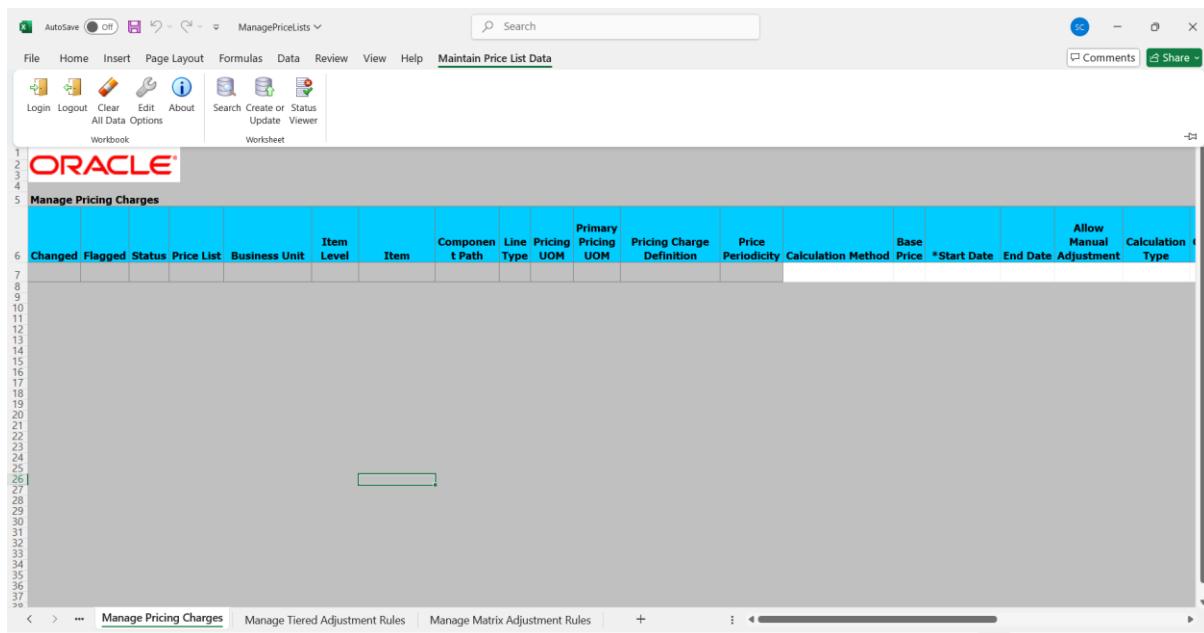
Do you want to connect?

Yes No

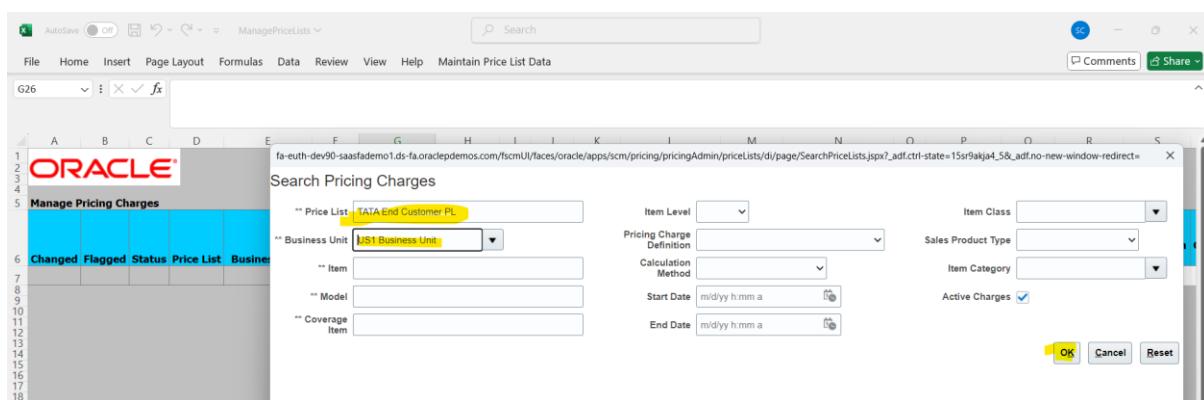
Conenct with Oracle application, click on Yes



Enter the user id, pass word and click on sign in



Select the Manage Pricing charges tab, at top level we will search the existing price lists from the search option.



Enter the price list and Business Unit and click on ok. We can able to see the price lists in ADFDI.

These are the populated from the existing Price list.

Here why two rows for the same items, because the item is same, but UOM is different, so we have created two price lists.

Now I would like to update the price list for next year 10% hike in their salary.

We are loading new prices for new year (2026) for the same item in two different UOM's : EA and DZ

It's price is charged, go to Maintain Price List Data

Click on Create or Update option.

Rows are updated.

Let's check in the price list

Changed	Flagged Status	Price List	Business Unit	Item Level	Item	Component Path	Line Type	Primary Pricing UOM	Pricing Charge Definition	Periodicity	Calculation Method	Base Price	*Start Date	End Date	Allow Manual Adjustment	Calculus
7 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Ea	Y	Sale Price	Price	120	01-01-2026	17:07	31-12-2026	17:07 N
8 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Dz	N	Sale Price	Price	1100	01-01-2026	16:41	31-12-2026	00:00 N
9 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Ea	Y	Sale Price	Price	130	01-01-2027	17:07	31-12-2027	17:07 N
10 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Dz	N	Sale Price	Price	1200	01-01-2027	16:41	31-12-2027	00:00 N

Now I have updated 4 rows for 2026 and 2027. Let's check and upload it.

Changed	Flagged Status	Price List	Business Unit	Item Level	Item	Component Path	Line Type	Primary Pricing UOM	Pricing Charge Definition	Periodicity	Calculation Method	Base Price	*Start Date	End Date	Allow Manual Adjustment	Calculus
7 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Ea	Y	Sale Price	Price	120	01-01-2026	17:07	31-12-2026	17:07 N
8 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Dz	N	Sale Price	Price	1100	01-01-2026	16:41	31-12-2026	00:00 N
9 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Ea	Y	Sale Price	Price	130	01-01-2027	17:07	31-12-2027	17:07 N
10 ▲		TATA End Customer PL	US1 Business Unit	Item	apache_310		Buy	Dz	N	Sale Price	Price	1200	01-01-2027	16:41	31-12-2027	00:00 N

Click on Create or Update.

Updated let's check in the price list.

Action	View	Format	Create Charge	Manage Rate Plans			
Item	Description	Pricing UOM	Line Type	Primary Pricing UOM	Service Duration Period	Service Duration	Associated Items
apache_310	apache_310	Dz	Buy				
apache_310	apache_310	Ea	Buy				

Charge

Line Number	Pricing Charge Definition	Price Periodicity	Calculation Method	Allow Manual Adjustment	Base Price (INR)	Calculation Type	Cost Calculation Amount	Start Date	End Date
1	Sale Price	Price	—	—	1100.00		1/1/26 11:11 AM	12/30/26 6:30 PM	
2	Sale Price	Price	—	—	1200.00		1/1/27 11:11 AM	12/30/27 6:30 PM	

We can also add the price based on the item category.

The screenshot shows the Oracle ADFDI Price List Lines interface. At the top, there's a navigation bar with links like 'Price List Lines', 'Price List Line Default Values', 'Access Sets', and 'References'. Below the navigation is a search bar with 'Search' and 'Advanced' buttons. The main area is titled 'Search Results' and displays a table with columns: Item, Description, *Pricing UOM, *Line Type, Primary Pricing UOM, Service Duration Period, Service Duration, and Associated Items. Two items are listed: 'apache_310' (Description: apache_310, Pricing UOM: Dz, Line Type: Buy) and another 'apache_310' (Description: apache_310, Pricing UOM: Ea, Line Type: Buy). The second item is highlighted with a blue background. Below this table, a detailed view for 'apache_310 - Buy - Ea: Charge' is shown, featuring a grid with columns: Line Number, Pricing Charge Definition, Price Periodicity, Calculation Method, Allow Manual Adjustment, Base Price (INR), Calculation Type, Cost Calculation Amount, Start Date, and End Date. Three rows are present: Row 1 (Sale Price, Price, Price, —, —, 100.00, Price, —, 1/1/24 6:12 PM, 12/31/24 11:38 AM), Row 2 (Sale Price, Price, Price, —, —, 120.00, Price, —, 1/1/25 11:37 AM, 12/31/26 11:37 AM), and Row 3 (Sale Price, Price, Price, —, —, 130.00, Price, —, 1/1/27 11:37 AM, 12/31/27 11:37 AM).

So successfully we have loaded the price lists through ADFDI Template.

Here Line Type Buy in the sense, the customer is buying the goods from the organization.

This screenshot shows the Oracle ADFDI Price List Lines interface with a different search criteria. The search bar now includes fields for 'Line Type', 'Catalog Name', and 'Pricing UOM'. The search results table has columns: Catalog Name, Category, Description, *Pricing UOM, and *Line Type. One row is visible, showing 'Catalog Name' and 'Category' both set to 'Buy'.

Enter the catalog and category name and add the price list

The precedence will be

First items → Pricing will be picked from the items, if pricing is not specified for the item, then

Second Category → it will look into item Category.

Name: TATA End Customer PL Type: Segment price list Start Date: 1/4/25 5:52 PM
 Currency: INR - Indian Rupee(seeded) End Date: m/d/y h:mm a

Price List Lines Price List Line Default Values Access Sets References

Items: All Items Advanced Saved Search Application Default ** At least one is required

Search: ** Line Type: Ea ** pricing UOM: Ea

Search Results:

Pricing UOM	Line Type
Ea	Buy

Based on the UOM Ea, we are creating the price for the item

Actions ▾ View ▾ Format ▾ + Create Charge

Pricing UOM: Ea **Line Type**: Buy

Buy - Ea: Charge

Charge

Line Number: 1

Pricing Charge Definition: Sale Price

Price Type: One time

Charge Type: Sale

Charge Subtype: Price

Price

Calculation Method: Price

Base Price: 1.00 INR

Allow manual adjustment: checked

Dates

Start Date: 1/1/25 4:37 PM End Date: m/d/y h:mm a

Additional Information

Save and close.

we have created price list for UOM Ea, any item price list is not defined, so it will default as 1.

For example:

Item	UOM	Price
apache_310	Ea	120
apache_310	DZ	1200
apache_310	Ea	130
apache_310	DZ	1100
Item2	Ea	1
Item 3	Ea	1
Item4	DZ	No Price (for dozen we have not defined any price list)
Item5	Box	No Price (we have not defined anything)

Create distributor Pricelist:-

Pricing Rules

Updated Pricing Rules

Pricing Entity	Name	Description	Currency	Status	Created By	Creation Date	Last Updated By
Price lists	TATA End Customer PL.	TATA End Customer PL.	INR	Approved	SCM10 STUDENT	1/4/25 5:52 PM	SCM10 STUD
Price lists	Test Price list	Test Price list	USS	Approved	SCM10 STUDENT	1/4/25 6:22 PM	SCM10 STUD
Price lists	Mid Markets Price List	Special Price List for mid size customers in mid markets	USD	Approved	SCM_IMPL	5/24/17 9:14 PM	SCM10 STUD
Price lists	Corporate Pricelist	Corporate Pricelist	USD	Approved	SCM10 STUDENT	1/4/25 6:48 AM	SCM10 STUD

Click on +

Manage Price Lists

Create Price List

Name	Description	Type	Business Unit	Start Date	End Date
TATA Distributor PL	TATA Distributor PL	Segment price list	US1 Business Unit	1/1/25 4:52 PM	m/d/yy h:mm a

Price List Lines

Item	Description	Pricing UOM	Line Type	Primary Pricing UOM	Service Duration Period	Service Duration	Associated Items
apache_310	apache_310	Ea	Buy				

Click on create charge

Charge

Line Number	1
* Pricing Charge Definition	Sale Price
Price Type	One time
Charge Type	Sale
Charge Subtype	Price

Price

* Calculation Method	Price
* Base Price	200.00 INR
<input checked="" type="checkbox"/> Allow manual adjustment	

Dates

* Start Date	1/1/25 4:57 PM	End Date	12/31/25 4:57 PM
--------------	----------------	----------	------------------

Additional Information

Name	TATA Distributor PL	Type	Segment price list	* Start Date	1/1/25 4:52 PM
Currency	INR - Indian Rupee (seeded)	End Date	m/d/yy h:mm a		

Search

** Item	apache_310	** Pricing UOM	Dz
** Line Type	Buy		

Search Results

Actions	View	Format	Create Charge	Manage Rate Plans			
* Item	Description	* Pricing UOM	* Line Type	Primary Pricing UOM	Service Duration Period	Service Duration	Associated Items
apache_310	apache_310	Dz	Buy	Ea			
apache_310	apache_310	Ea	Buy				

Added another line for the same item, and UOM is Dz, Click on Create Charge.

Charge

Line Number	1
* Pricing Charge Definition	Sale Price
Price Type	One time
Charge Type	Sale
Charge Subtype	Price

Price

* Calculation Method	Price
* Base Price	2100.00 INR
<input checked="" type="checkbox"/> Allow manual adjustment	

Dates

* Start Date	1/1/25 5:01 PM	End Date	12/31/25 5:01 PM
--------------	----------------	----------	------------------

Save and close.

Name: TATA Distributor PL
Type: Segment price list
Currency: INR - Indian Rupee (seeded)
Start Date: 1/1/25 4:52 PM
End Date: m/d/yy h:mm a

Price List Lines Price List Line Default Values Access Sets References

Items All Items

Advanced Saved Search Application Default At least one is required

Search Results

Pricing UOM	Line Type
Ea	Buy

Here we are making the default price for all the items, whose UOM is Each, it will be defaulted the price as 1.

Click on create charge

Actions View Format Create Charge

Pricing UOM Line Type

Ea Buy

Buy - Ea: Charge

Charge

Line Number: 1

Pricing Charge Definition: Sale Price

Price Type: One time

Charge Type: Sale

Charge Subtype: Price

Price

Calculation Method: Price

Base Price: 1.00 INR

Allow manual adjustment

Dates

Start Date: 1/1/25 5:08 PM End Date: m/d/yy h:mm a

Base price is : 1

We defined , this is a default price.

Name: TATA Distributor PL
Type: Segment price list
Currency: INR - Indian Rupee(seeded)
Start Date: 1/1/25 4:52 PM
End Date: m/d/yy h:mm a

Show Detail
Additional Information

Price List Lines **Price List Line Default Values** Access Sets References

Price List Line Default Values

Pricing Charge Definition: Sale Price
Line Type: Buy
Price Type: One time
Charge Type: Sale
Calculation Method: Price

Specify the default Price list line default values.

Set Code	Set Name	Set Description
COMMON	Common Set	

Name: TATA Distributor PL
Type: Segment price list
Currency: INR - Indian Rupee(seeded)
Start Date: 1/1/25 4:52 PM
End Date: m/d/yy h:mm a

Show Detail
Additional Information

Price List Lines Price List Line Default Values **Access Sets** References

Access Sets

Actions View + Detach
Set Code Set Name Set Description
COMMON Common Set

Specify the Price list reference data set: Common Set.

Name: TATA Distributor PL
Type: Segment price list
Currency: INR - Indian Rupee(seeded)
Start Date: 1/1/25 4:52 PM
End Date: m/d/yy h:mm a

Show Detail
Additional Information

Price List Lines Price List Line Default Values Access Sets References

Access Sets

Actions View + Detach
Set Code Set Name Set Description
COMMON Common Set

Warning
Any changes you have made will be saved prior to approving the price list. Do you want to continue? (QP-2715289)

Click on Approve. Only one time it will approve it.

It will be approved , shown below.

The screenshot shows the Oracle Fusion Cloud ERP interface for managing price lists. In the search bar, the URL is `fa-euth-dev90-saasfdemo1.ds.fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=40xqud61e_5&fnd=%3B%3B%3Bfalse%3B256%3B%3B&_afrLoop=297...`. The page title is "Manage Price Lists". The search results table shows one entry: "TATA Distributor PL" with Type "Segment price list", Business Unit "US1 Business Unit", Currency "INR", Status "Approved", Start Date "1/1/25 4:52 PM", and End Date "N/A".

We have successfully created the price list for the TATA distributor PL.

Pricing Strategies: -

The screenshot shows the Oracle Fusion Cloud ERP Overview screen. The sidebar on the right lists various pricing-related modules, with "Manage Pricing Strategies" highlighted by a yellow box. The main table displays updated pricing rules, including entries for "TATA Distributor PL", "TATA End Customer PL", "Test Price list", "Mid Markets Price List", and "Corporate Pricelist".

Click on Manage Pricing Strategies.

Click on + symbol

The screenshot shows the Oracle Fusion Cloud ERP Manage Pricing Strategies screen. The search section includes fields for Name, Description, Business Unit, Default Currency, and filters for Default GL Conversion Type, Status, Start Date, and End Date. The search results table is currently empty, displaying the message "No search conducted."

Manage Pricing Strategies

Create Pricing Strategy

Name: TATA Distributor PST

Description: TATA Distributor PST

Default Currency: INR - Indian Rupee (seeds)

Default GL Conversion Type

Objective: Competitive pricing

Business Unit: US1 Business Unit

Status: In progress

Start Date: 1/1/25 5:18 PM

End Date: m/d/yy h:mm a

Allow price list override

Allow currency override

Save and Edit Save and Close Cancel

Enter the details, click on Save and Edit

Edit Pricing Strategy: TATA Distributor PST

Name: TATA Distributor PST

Description: TATA Distributor PST

Status: In progress

Default Currency: INR

Default GL Conversion Type

Objective: Competitive pricing

Start Date: 1/1/25 5:18 PM

End Date: m/d/yy h:mm a

Allow price list override

Allow currency override

Pricing Rules Shipping Rules Guidelines Allowed Override Currencies

Price Lists Returns Price List Cost Lists Discount Lists Currency Conversion Lists

Segment Price Lists

Name	Description	Business Unit	Currency	Status	Start Date	End Date	Strategy Association Details

Actions View Format Detach Wrap

Select and Add: Segment Price Lists

Name: TATA

Description:

Currency:

Status:

Search Results

Name	Description	Business Unit	Currency	Status	Start Date	End Date
TATA-Distributor PL	TATA Distributor PL	US1 Business Unit	INR	Approved	1/1/25 4:52 PM	
TATA End Customer PL	TATA End Customer PL	US1 Business Unit	INR	Approved	1/4/25 5:52 PM	

OK Cancel

We have to add the distributor price list

Edit Pricing Strategy: TATA Distributor PST

Name: TATA Distributor PST

Description: TATA Distributor PST

Status: In progress

Objective: Competitive pricing

Start Date: 1/1/25 5:18 PM

End Date: m/d/yy h:mm a

Allow price list override

Allow currency override

Pricing Rules Shipping Rules Guidelines Allowed Override Currencies

Price Lists Returns Price List Cost Lists Discount Lists Currency Conversion Lists

Segment Price Lists

Actions View Format Detach Wrap

Select and Add: Segment Price Lists

Name: TATA

Description:

Currency:

Status:

Search Results

Name	Description	Business Unit	Currency	Status	Start Date	End Date
TATA-Distributor PL	TATA Distributor PL	US1 Business Unit	INR	Approved	1/1/25 4:52 PM	
TATA End Customer PL	TATA End Customer PL	US1 Business Unit	INR	Approved	1/4/25 5:52 PM	

OK Cancel

Added the price list to the pricing strategy and enter the start date, save it.

Here we can create multiple price list under pricing strategy.

Segment price list: it's a regular price list

Ceiling price list: the maximum price that we will sell to our customer

Floor Price list: the minimum price that we will sell to our customer

GSA Price list: this is the Government price list, we will sell to the government, actual price.

While creating the price list we have an option, the type of the price list. You can choose the required one.

Name	Description	Objective	Business Unit	Default Currency	Status	Start Date	End Date
TATA Distributor PST	TATA Distributor PST	Competitive pricing	US1 Business Unit	INR	Approved	1/1/25 5:18 PM	

Pricing Strategy we have created is approved here.

Now among 5, Assignment is pending.

1. Customer Pricing Profiles : defined
2. pricing segments: defined
3. Assignments
4. Pricing Strategy: defined
5. Price List, Discount list, Shipping Charges List, Return Price List: price list is defined

The part 1 and part 2 is linked together it's called **pricing strategy assignments**.

Pricing Entity	Name	Description	Currency	Status	Created By	Creation Date	Last Updated By
Price lists	TATA Distributor PL	TATA Distributor PL	INR	Approved	SCM10 STUDENT	1/5/25 4:52 PM	SCM10 STUDENT
Price lists	TATA End Customer PL	TATA End Customer PL	INR	Approved	SCM10 STUDENT	1/4/25 5:52 PM	SCM10 STUDENT
Price lists	Test Price list	Test Price list	USS	Approved	SCM10 STUDENT	1/4/25 6:22 PM	SCM10 STUDENT
Price lists	Mid Markets Price List	Special Price List for mid size customers in mid markets	USD	Approved	SCM_IMPL	5/24/17 9:14 PM	SCM10 STUDENT
Price lists	Corporate Pricelist	Corporate Pricelist	USD	Approved	SCM10 STUDENT	1/4/25 6:48 AM	SCM10 STUDENT

Mange Pricing strategy Assignments: -

Manage Pricing Strategy Assignments

Assignment Level	Pricing Context	Transaction Type	Start Date	End Date
Line	Material Transfer	Internal order	6/28/17 6:27 PM	mid/yy h:mm a
Header	Sales	Service order	7/1/19 7:14 AM	mid/yy h:mm a
Header	Sales	All	1/1/25 7:09 AM	mid/yy h:mm a

Header-Sales-Service order-07/01/2019 07:14: Pricing Strategy Assignment Rules

Condition Columns	Result Columns	Dates				
Sta	Pricing Segment (=)	Transaction Type (=)	Pricing Strategy	Precedence	Start Date	End Date
	Supremo Fitness Center Segment	Service order	Fitness Center	10	7/1/19 7:15 AM	
	60NK End Segment		60NK End Pricing Strategy	10		
	Corporate Segment Group 1	Service order	Corporate Pricing Strategy Group 1	10	1/3/25 6:30 PM	

Select the Second one, Click on +

Manage Pricing Strategy Assignments

Assignment Level	Pricing Context	Transaction Type	Start Date	End Date
Line	Material Transfer	Internal order	6/28/17 6:27 PM	mid/yy h:mm a
Header	Sales	Service order	7/1/19 7:14 AM	mid/yy h:mm a
Header	Sales	All	1/1/25 7:09 AM	mid/yy h:mm a

Header-Sales-Service order-07/01/2019 07:14: Pricing Strategy Assignment Rules

Condition Columns	Result Columns	Dates				
Sta	Pricing Segment (=)	Transaction Type (=)	Pricing Strategy	Precedence	Start Date	End Date
	Distributor PL		TATA Distributor PST	10	mid/yy h:mm a	mid/yy h:mm a
	Supremo Fitness Center Segment	Service order	Fitness Center	10	7/1/19 7:15 AM	
	60NK End Segment		60NK End Pricing Strategy	10		
	Corporate Segment Group 1	Service order	Corporate Pricing Strategy Group 1	10	1/3/25 6:30 PM	

We are linking up, the Pricing segment with pricing strategy. This is called assignment step.

1. Manage Return Price list:-

If selling price and return price is same, no need to create return price lists.

Updated Pricing Rules

Pricing Entity	Name	Description	Currency	Status	Created By	Creation Date	Last Updated By
Price lists	TATA Distributor PL	TATA Distributor PL	INR	Approved	SCM10 STUDENT	1/5/25 4:52 PM	SCM10 STUDENT
Price lists	TATA End Customer PL	TATA End Customer PL	INR	Approved	SCM10 STUDENT	1/4/25 5:52 PM	SCM10 STUDENT
Price lists	Test Price list	Test Price list	USD	Approved	SCM10 STUDENT	1/4/25 6:22 PM	SCM10 STUDENT
Price lists	Mid Markets Price List	Special Price List for mid size customers in mid markets	USD	Approved	SCM_IMPL	5/24/17 9:14 PM	SCM10 STUDENT
Price lists	Corporate Pricelist	Corporate Pricelist	USD	Approved	SCM10 STUDENT	1/4/25 6:48 AM	SCM10 STUDENT

Manage Returns Price Lists

Advanced Search

** Name Starts with ** Start Date On or after

** Currency Equals ** End Date On or before

** Status Equals

Search Results

Name	Description	Business Unit	Currency	Status	Start Date	End Date
No search conducted.						

Click on + Symbol.

Create Returns Price List

* Name TATA RPL
Description TATA RPL
* Business Unit US1 Business Unit
* Start Date 1/1/25 6:05 PM
End Date m/d/yy h:mm a

Price List Line Default Values

Pricing Charge Definition
Line Type Return
Catalog Name
Calculation Method Fixed Fee

Additional Information

Save and Edit **Save and Close** **Cancel**

Enter the Details, Save and edit.

Edit Returns Price List: TATA RPL

Name TATA RPL
Status In progress
Currency INR - Indian Rupee(seede)
Business Unit US1 Business Unit
Start Date 1/1/25 6:05 PM
End Date m/d/yy h:mm a

Show Detail
Additional Information

Price List Lines Price List Line Default Values Access Sets References

Items | Product Category | All Items

Search

** Item ** Pricing UOM
** Line Type

Search Results

Item	Description	Pricing UOM	Line Type	Primary Pricing UOM	Service Duration Period	Service Duration
apache_310	apache_310	Ea	Return			

The screenshot shows the 'Create Charge' screen for a returns price list. A single line item 'apache_310' is listed with a description 'apache_310', unit of measure 'Ea', line type 'Return', and primary pricing UOM 'Return'. Below the table, the 'Charge' section is expanded, showing a line number of 1, a pricing charge definition of 'Restocking Fee', and a return fee of 50.00 INR. The 'Price' section shows a fixed fee calculation method. The 'Dates' section includes start and end dates.

Here enter the details, the return fee for the item is 50% , so the item cost is 100, so I enter here 50 rs.

The screenshot shows the 'Edit Returns Price List: TATA RPL' screen. The 'Price List Line Default Values' tab is selected. It displays default values for a return charge: Pricing Charge Definition 'Restocking Fee', Price Type 'One time', Charge Type 'Restocking', Charge Subtype 'Fee', Catalog Name (empty), Line Type 'Return', Calculation Method 'Fixed Fee', Start Date '1/1/25 6:05 PM', and End Date 'm/d/yy h:mm a'.

The screenshot shows the 'Edit Returns Price List: TATA RPL' screen again, but the 'Access Sets' tab is selected. It lists a single access set named 'Common' with a set code of 'COMMON'.

Enter the Reference data set as well. Save and approve it.

The screenshot shows the Oracle Fusion Cloud Service interface for managing returns price lists. The search bar at the top contains the URL: fa-euth-dev90-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=40xqud61e_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B&_afrLoop=297... The main content area displays a search interface with fields for Name, Currency, and Status, and filters for Start Date and End Date. A table below shows search results for a price list named 'TATA RPL'.

Name	Description	Business Unit	Currency	Status	Start Date	End Date
TATA RPL	TATA RPL	US1 Business Unit	INR	Approved	1/1/25 6:05 PM	

Pricing Strategy is approved. Add this Return price list to pricing Strategy.

The screenshot shows the Oracle Fusion Cloud Service interface with the 'Overview' tab selected. On the right, a sidebar navigation menu is open, showing various sections such as Pricing Charges, Shipping Charges, Pricing Rules, Pricing Strategies, Pricing Configuration, and Order Management Configuration. The 'Pricing Rules' section is highlighted.

The screenshot shows the Oracle Fusion Cloud Service interface for managing pricing strategies. The search bar at the top contains the URL: fa-euth-dev90-saasfademo1.ds-fa.oraclepdemos.com/fscmUI/faces/FuseWelcome?_adf.ctrl-state=40xqud61e_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B&_afrLoop=297... The main content area displays a search interface with fields for Name, Description, Business Unit, and Default Currency, and filters for Status, Start Date, and End Date. A table below shows search results for a strategy named 'TATA Distributor PST'.

Name	Description	Objective	Business Unit	Default Currency	Status	Start Date	End Date
TATA Distributor PST	TATA Distributor PST	Competitive pricing	US1 Business Unit	INR	Approved	1/1/25 5:18 PM	

The screenshot shows the Oracle Fusion Pricing Strategy interface for 'TATA Distributor PST'. The 'Returns Price List' tab is active. A modal dialog titled 'Select and Add: Returns Price List' is open, showing a search field with 'TATA' entered. The search results table displays one row:

Name	Description	Business Unit	Currency	Status	Start Date	End Date	* Start Date	End Date
TATA RPL	TATA RPL	US1 Business Unit	INR	Approved	1/1/25 4:52 PM		1/1/25 5:22 PM	m/d/yy h:mm a

Already we have added regular Price list to the Pricing strategy.

Here we are adding return price list, click on return price list

The screenshot shows the Oracle Fusion Pricing Strategy interface for 'TATA Distributor PST'. The 'Returns Price List' tab is active. A modal dialog titled 'Select and Add: Returns Price List' is open, showing a search field with 'TATA' entered. The search results table displays one row:

Name	Description	Business Unit	Currency	Status	Start Date	End Date	* Start Date	End Date
TATA RPL	TATA RPL	US1 Business Unit	INR	Approved	1/1/25 6:05 PM		1/1/25 6:05 PM	m/d/yy h:mm a

Name	Description	Business Unit	Currency	Status	Start Date	End Date	Strategy Association Details
TATA RPL	TATA RPL	US1 Business Unit	INR	Approved	1/1/25 6:05 PM	1/1/25 6:23 PM	m/d/yy h:mm a

Add and Enter the starting date as well. Save and close.

Manage Shipping charge list: -

Create a shipping charge list to calculate freight, duty, handling, and insurance charges for an item.

It's nothing but transportation charges

The screenshot shows the 'Manage Shipping Charge Lists' page with a search bar and a table of results. A modal dialog titled 'Create Shipping Charge List' is open, prompting for details of a new shipping charge.

This screenshot shows the 'Edit Shipping Charge List' page for the 'TATA Shipping Charges' entry. It includes sections for 'Show Detail', 'Additional Information', and 'Shipping Charges'. The 'Flat Rates' tab is active, showing a search interface with filters for 'Pricing Charge Definition' and 'Shipping Method'.

Click on +

Shipping method: TATA shipping method(Instance changed so take any one)

This screenshot shows the 'Create Flat Rate Charges' dialog. It lists various shipping methods like 'CSA_CARRIER-Air-Express' and 'Customer-Store Pickup-Today', and also shows selected options for 'Freight', 'Handling', and 'Insurance' under 'Pricing Charge Definition'. The dialog also includes fields for 'Start Date', 'End Date', 'Base Price' (set to 75.00 INR), and 'Calculation Method' (set to 'Price').

select the shipping method(normally your prefix code)

Pricing charge definition: it's only freight (or) it's a combination of freight, Handling and Insurance.

Line Type: Buy/return (sales order or it's a return order)

Manually we can adjust if required.

The screenshot shows two separate search results tables for shipping charges, each with a different set of columns and data rows.

Search Results 1 (Top):

Status	Line Number	Base Price	Calculation Method	Calculation Type	Cost Calculation Amount	Allow Manual Adjustment	Charge Level	* Start Date	End Date	Pricing Charge Definition	Line Type
In progress	1	75.00	Price			✓	Line	1/1/25 10:01 AM		Freight	Buy
In progress	2	75.00	Price			✓	Line	1/1/25 10:01 AM		Handling	Buy

Search Results 2 (Bottom):

Base Price	Calculation Method	Calculation Type	Cost Calculation Amount	Allow Manual Adjustment	Charge Level	* Start Date	End Date	Pricing Charge Definition	Line Type	Shipping Method
75.00	Price			✓	Line	1/1/25 10:01 AM		Freight	Buy	DHL-Air-Next da...
75.00	Price			✓	Line	1/1/25 10:01 AM		Handling	Buy	DHL-Air-Next da...
75.00	Price			✓	Line	1/1/25 10:01 AM		Insurance	Buy	DHL-Air-Next da...
75.00	Price			✓	Line	1/1/25 10:01 AM		Freight	Return	DHL-Air-Next da...
75.00	Price			✓	Line	1/1/25 10:01 AM		Handling	Return	DHL-Air-Next da...

Totally 6 lines are created for each line type like Buy and return.

Creating shipping charges based on specific items

The screenshot shows a search results table for shipping charges with various filtering options.

Search Results:

Actions View Format Detach Wrap Create Adjustment Matrix Dates All charges											
Create Item Charge Action Calculation Type Cost Calculation Amount Allow Manual Adjustment Charge Level * Start Date End Date Pricing Charge Definition Line Type Item Catalog											
<input type="button" value="Create"/> <input type="button" value="Delete"/> <input type="button" value="Create Adjustment Matrix"/>											

Filtering Options (Top Right):

- ** Name Starts with
- ** Pricing UOM Equals
- ** Item Catalog Equals

Search Results (Bottom):

Status	Line Number	Base Price	Calculation Method	Calculation Type	Cost Calculation Amount	Allow Manual Adjustment	Charge Level	* Start Date	End Date	Pricing Charge Definition	Line Type
In progress	1	75.00	Price			✓	Line	1/1/25 9:55 AM		Freight	Buy
In progress	2	75.00	Price			✓	Line	1/1/25 9:55 AM		Handling	Buy

[fa-euth-dev12-saasdemo1.ds.fa.oracledemos.com/fscm-ui/faces/FuseWelcome?_adf.ctrl-state=18m68pdxr_5&fnd=%3B%3B%3B%3Bfalse%3B256%3B%3B%3B&afLoop=437... Verify it's you!](#)

Name TATA Shipping Charges
Business Unit US1 Business Unit

Show Detail
Additional Information

Context Segment

Shipping Charges Access Sets Pricing Strategy References

Flat Rates | **Items**

Search

Pricing Charge Definition Equals
Shipping Method Equals
Line Type Equals
Item Level Equals

Start Date 1/1/25 10:22 AM
End Date mm/dd h:mm a

Calculation Method Price
Base Price 200.00 INR
Allow manual adjustment

Additional Information

Context Segment

Create Item Charge

*** Shipping Method**
 DHL/Air/Next day air
 DHL-Less than Truckload-Less than Truckload Standard
 Eddie Stobart Logistics-TRUCKLOAD-Less than Truckload Standard

*** Pricing Charge Definition**
 Freight
 Handling
 Insurance

*** Line Type**
 Buy
 Return
 St. Bill. Only

Items

Name AS00102 | **Description** Oracle Linux | **Pricing UOM** EA | **Primary Pricing UOM**

Charge Details

Start Date 1/1/25 10:22 AM | **Calculation Method** Price
End Date mm/dd h:mm a | **Base Price** 200.00 INR
Allow manual adjustment

Additional Information

Context Segment

Click on Ok

(this shipping charge configuration is available in oracle, but it is not working for the sales orders, this may be added to the new versions, we need to check)

Shipping Charges Access Sets Pricing Strategy References

Flat Rates | Items

Search

Basic Saved Search Application Default_1

** At least one is required

** Pricing Charge Definition Equals

** Shipping Method Equals

** Line Type Equals

Item Level Equals

** Name Starts with

** Pricing UOM Equals

** Item Catalog Equals

Search Reset Save... Add Fields Reorder

Search Results

Actions View Format Detach Wrap Create Adjustment Matrix Dates All charges

Number	Base Price	Calculation Method	Calculation Type	Cost Calculation Amount	Allow Manual Adjustment	Charge Level	* Start Date	End Date	Pricing Charge Definition	Item Level	Name
	200.00	Price			✓	Line	1/1/25 10:22 AM		Handling	Item	AS00
	200.00	Price			✓	Line	1/1/25 10:22 AM		Insurance	Item	AS00
	200.00	Price			✓	Line	1/1/25 10:22 AM		Freight	Item	AS00
	200.00	Price			✓	Line	1/1/25 10:22 AM		Handling	Item	AS00
	200.00	Price			✓	Line	1/1/25 10:22 AM		Insurance	Item	AS00

It's updated for the item-based shipping charges.

Add the common reference data set, save and approve it

It got approved.

Already price list is added to the pricing strategies, similarly we will add the shipping charges to the pricing strategy.

Name: New01 PS Status: Approved
 Description: New01 PS Default Currency: USD
 Business Unit: US1 Business Unit Default GL Conversion Type:
 Objective:
 * Start Date: 1/4/25 7:17 AM End Date: m/d/yy h:mm a
 Allow price list override Allow currency override

Shipping Charge Lists

Shipping Charge List Details						Strategy Association Details			
Name	Description	Business Unit	Currency	Status	Start Date	End Date	Start Date	End Date	Precedence
TATA Shipping ...	TATA Shipping ...	US1 Business ...	INR	Approved	1/1/25 9:55 AM		1/1/25 10:55	m/d/yy h:mm	1

Pricing strategy is also TATA related ,but here instance changed here.

Discount list: - we will discuss it later

Condition Columns

Revenue Potential (=)	Customer Size (=)	Cost To Serve (=)	Customer Value (=)	Customer Rating (=)	* Pricing Segment	* Precedence	Start Date
High	Large	Low	High	High	Corporate Segment	150	1/1/16
Very high	Large	Medium	High	High	Corporate Segment Group 1	100	8/11/17
Medium	Medium	Medium	Medium	Medium	Corporate Segment Group 2	200	1/1/16 4
Medium	Medium	Low	Medium	Medium	Corporate Segment Group Di	1,000	1/1/16 4
Low	Small	Medium	Low	Low	Corporate Segment Group 2	250	1/1/16 4
Low	Small	Low	Low	Low	Corporate Segment Group 3	225	1/1/16 5
Low	Small	Low	Low	Low	Corporate Segment Group 4	400	1/1/16 4

Pricing Charges

- Manage Price Lists
- Manage Returns Price Lists
- Manage Cost Lists
- Manage Discount Lists**
- Manage Pricing Promotions

Shipping Charges

- Manage Shipping Charge Lists

Pricing Rules

- Search Pricing Rules
- Manage Guidelines

Pricing Strategies

- Manage Customer Pricing Profiles
- Manage Pricing Segments
- Manage Pricing Strategies
- Manage Pricing Strategy Assignments
- Manage Currency Conversion Lists

Pricing Configuration

- Manage Algorithms
- Manage Service Mappings
- Manage Matrix Classes

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