

Operational Dealers



Organisation View

Current Month

Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Org.Revenue
(Achieved)

₹ 36.11

New Driver Addition

66

▼ -48

New Dealer Addition

3

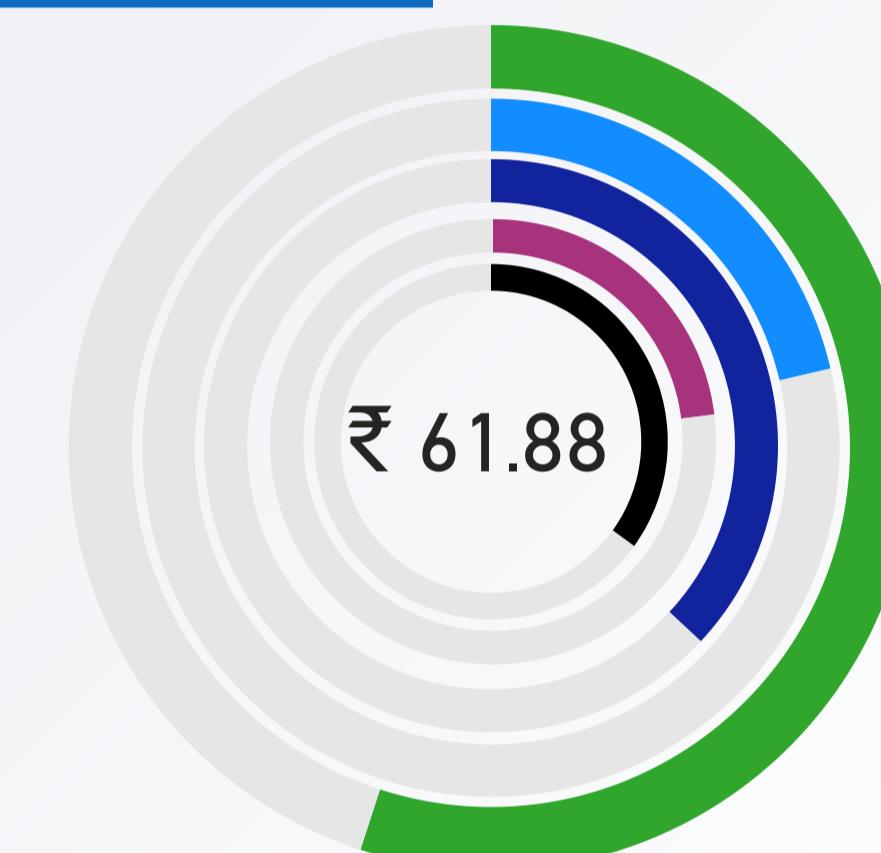
▼ -5

Growth

Target vs Projected Revenue

Active Drivers

Churned



Swapping Rev

55.00%
Lease-2W

21.36%

Driver Joining

36.95%

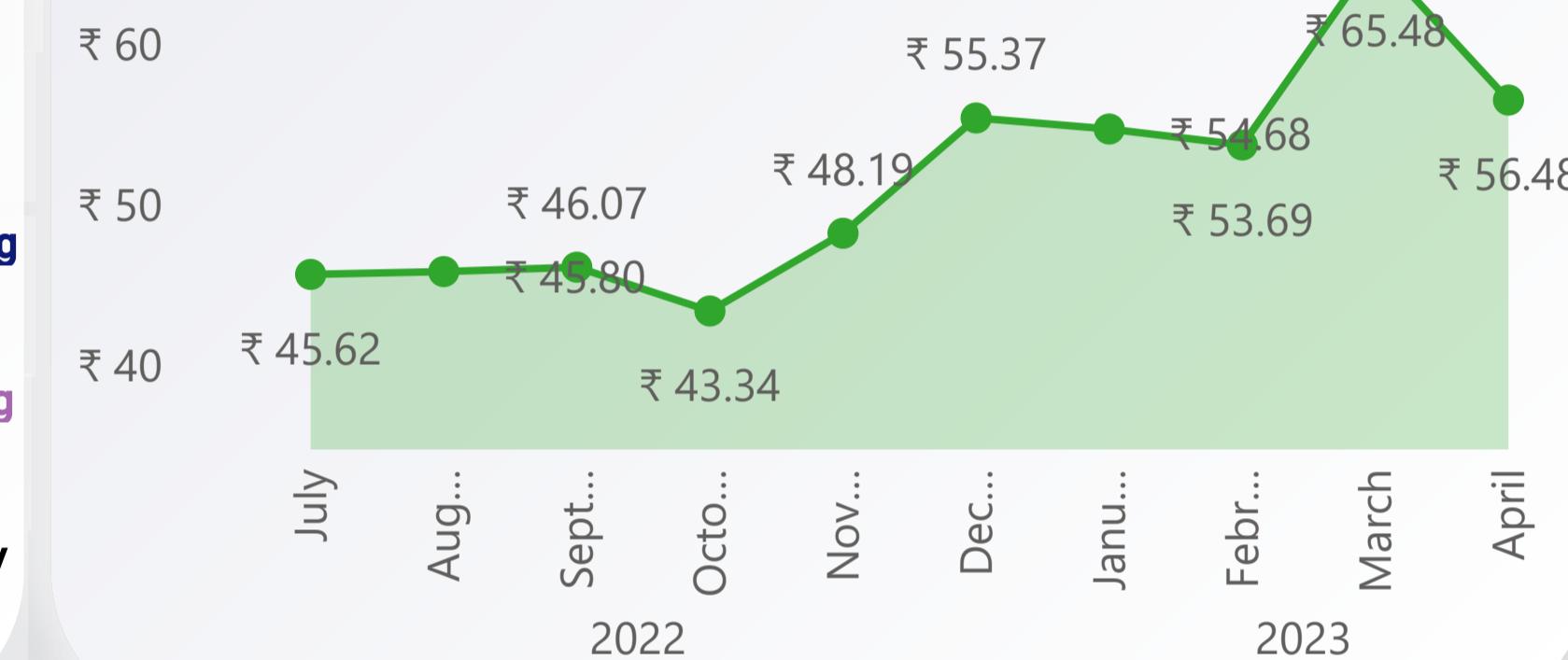
Dealer Joining

23.05%

Fixed battery

34.98%

Swap Revenue Trend



Risk

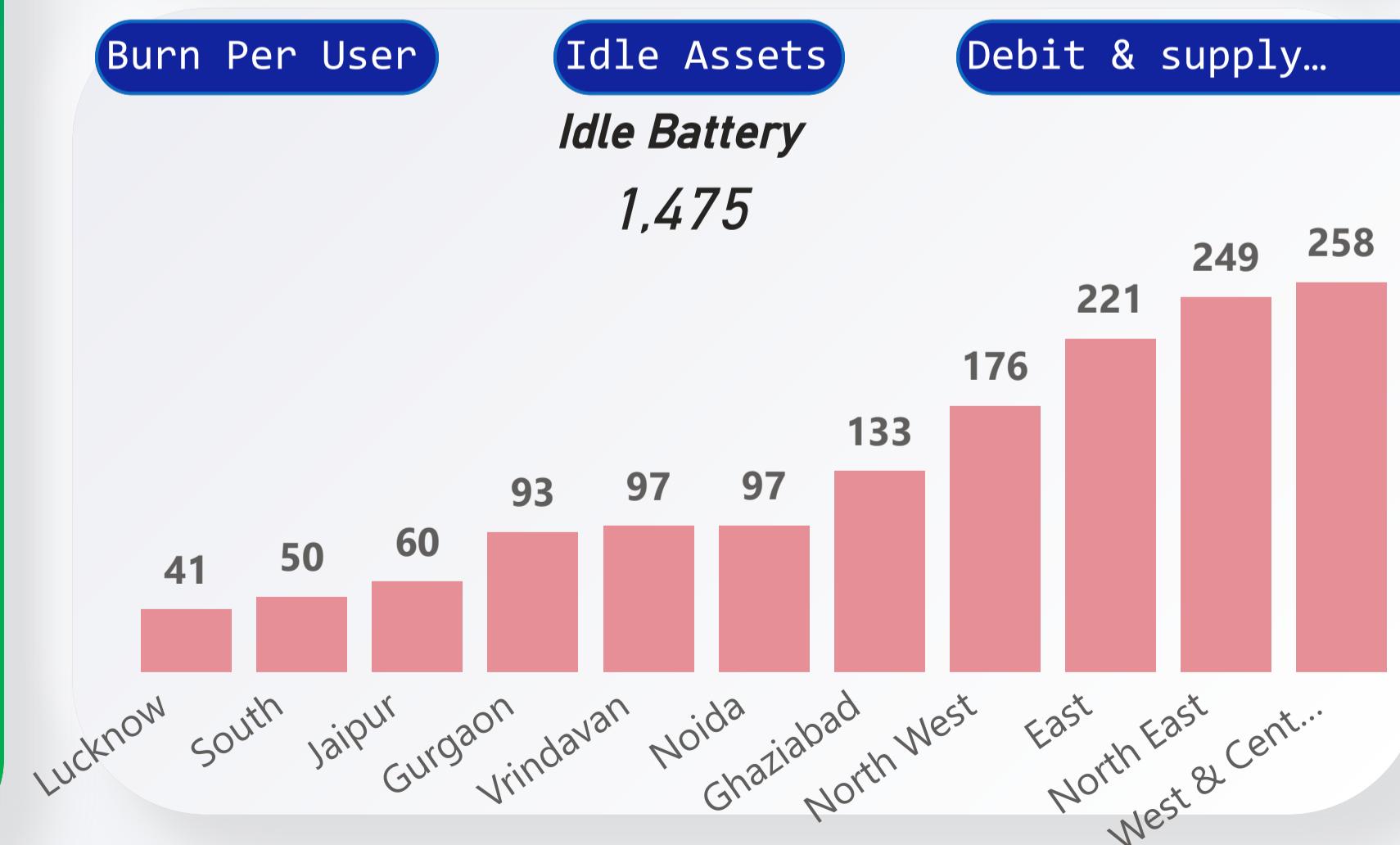
Burn Per User

Idle Assets

Debit & supply...

Idle Battery

1,475



SDGs/Values

Driver Earnings

Avg. Driver Rev/Month

₹ 40,958

Avg. Cost per Km

₹ 3.23

Co2 Emission

Co2 Emission Saved (In Tones)

488

Trees Planted

32470

Smart Network

63

EV's sold

1

Early Warnings

As on | Till Date
16th June |

Data Pending Dealers

37 | 43

In-Active Drivers

132 | 132

Driver Churned

1 | 1

Open Service Request

107 | 106

Non-Immobilized Assets

X

Key-Triaaers

Idle Batteries

1598 | 1433

AR Pending

|

Renewals Pending

Swap- 112 | 96

2W- 70 | 74

FB- |

Operational Dealers



Organisation View

Current Month
Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue	One Time Rev	New BSS Addition	New Driver Addition	ARPB	ARPU
₹ 14.85	₹ 0.81	0	27	₹ 596	₹ 1,966
▼ -1.79	▼ -1.05	▼ -4	▼ -35	-543	-1,852

Good Dealers Avg. Dealers Bad Dealers

BSS	Active Batteries	Avg.	Idle Batteries	ARPB	Driver Addition Gap
Firoz Malik - Wazirpur	67	25	1,006	9	
Kanha Batteries - Karol Bagh	162	20	1,016	8	
Sagar Khara - Wazirpur	144	8	1,144	3	
Deepa Kumari	43	4	1,072	2	
Surendra Sharma - Nangal Raya	31	1	1,090	0	
Vivek Singh - Shakurpur	18	0	1,148	0	

Dealer Insights

Revenue Trend

ARPB Trend

ARPU Trend

Driver Addition Gap

Idle Batteries

Early Warnings

As on | Till Date
16th June |

Data Pending BSS

18 | 16

Inactive Drivers

70 | 70

Driver Attendance

62.59% | 62.59%

Driver Churn

0 | 0

Open Service Request

75 | 75

Non-Immobilized Assets

|

Key-Trainers

Idle Batteries

Swap:- 745 | 726
FB:- |

Renewals Pending

40 | 40

Pending AR

|

Operational Dealers



Organisation View

Current Month
Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

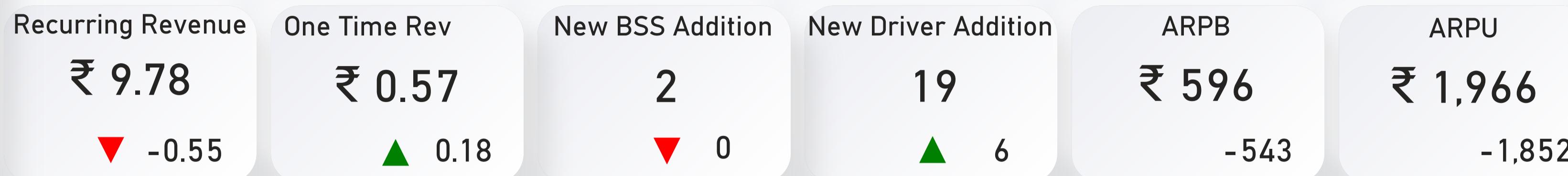
Sale

Fixed Battery Sale

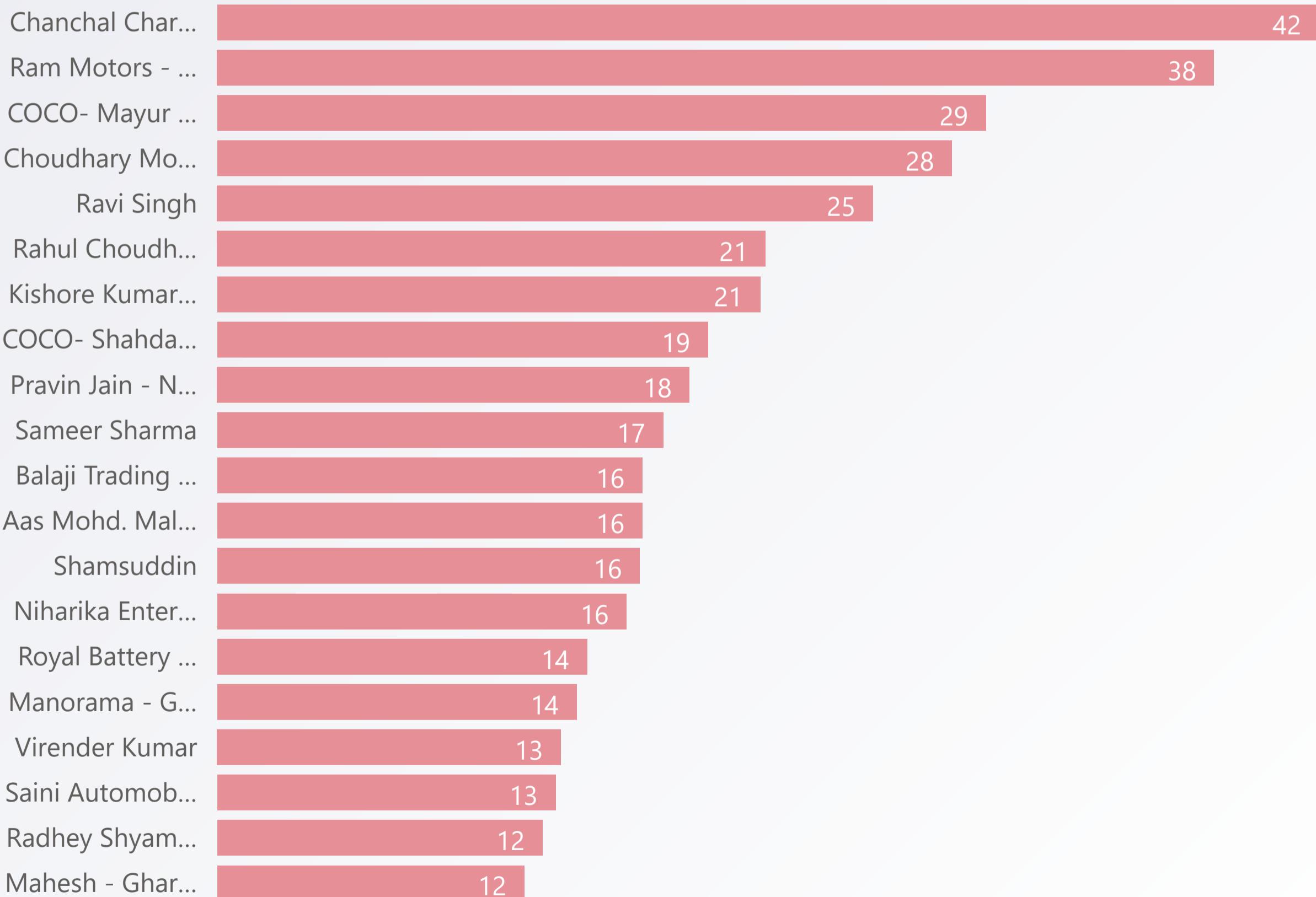
Vehicle Sales

Actionable Insights

Charge up June Dashboard



Idle Battery Dealer Wise



Early Warnings

As on | Till Date
16th June |

Data Pending BSS

15 | 15

Inactive Drivers

47 | 44

Driver Attendance

61.36% | 61.36%

Driver Churn

0 | 0

Open Service Request

15 | 15

Non-Immobilized Assets

|

Key-Trainers

|

Idle Batteries

Swap:- 501 | 499

FB:- |

Renewals Pending

22 | 22

Pending AR

|

Operational Dealers



Organisation View

Current Month Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue

₹ 1.17

▲ 0.80

One Time Rev

₹ 0.06

▼ -0.15

New BSS Addition

0

▼ -1

New Driver Addition

2

▼ -5

ARPB

₹ 596

-543

ARPU

₹ 1,966

-1,852

Early Warnings

As on | Till Date
16th June |

Data Pending BSS

3 | 3

Inactive Drivers

7 | 7

Driver Attendance

55.43% | 55.43%

Driver Churn

0 | 0

Open Service Request

4 | 4

Non-Immobilized Assets

|

Key-Trainers

|

Idle Batteries

Swap:- 60 | 57

FB:- |

Renewals Pending

19 | 19

Pending AR

|

Idle Battery Dealer Wise

BSE Mobility

34.9

COCO-Jaipur

18.9

Saurabh Kuma...

6.0

0 5 10 15 20 25 30 35

Dealer Insights

Revenue Trend

ARPB Trend

ARPU Trend

Driver Addition Gap

Idle Batteries

Operational Dealers



Organisation View

Current Month
Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue ₹ 1.00 ▲ 0.21	One Time Rev ₹ 0.12 ▼ -0.21	New BSS Addition 1 ▼ 0	New Driver Addition 4 ▼ -7	ARPB ₹ 596 -543	ARPU ₹ 1,966 -1,852
---------------------------------------	-----------------------------------	------------------------------	----------------------------------	-----------------------	---------------------------

	Good Dealers	Avg. Dealers			Bad Dealers
BSS	Active Batteries	Avg.	Idle Batteries	ARPB	Driver Addition Gap
COCO-Lucknow	32	18	2,712	7	

Dealer Insights

- Revenue Trend
- ARPB Trend
- ARPU Trend
- Driver Addition Gap
- Idle Batteries

Early Warnings

As on | Till Date
16th June |

Data Pending BSS

0 | 0

Inactive Drivers

3 | 3

Driver Attendance

69.89% | 69.89%

Driver Churn

0 | 0

Open Service Request

10 | 10

Non-Immobilized Assets

|

Key-Transaers

Idle Batteries

Swap:- 41 | 54

FB:- |

Renewals Pending

3 | 3

Pending AR

|

Operational Dealers



Organisation View

Current Month Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products - Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue ₹ 2.53 ▲ 1.52	One Time Rev ₹ 0.42 ▼ -0.21	New BSS Addition 0 ▼ -1	New Driver Addition 14 ▼ -7	ARPB ₹ 596 -543	ARPU ₹ 1,966 -1,852
---------------------------------------	-----------------------------------	-------------------------------	-----------------------------------	-----------------------	---------------------------

	Good Dealers	Avg. Dealers			Bad Dealers
BSS	Active Batteries	Avg.	Idle Batteries	ARPB	Driver Addition Gap
COCO-Vrindavan	171		69	1,696	26
Shivam Traders	20		0	1,306	0

Dealer Insights

- Revenue Trend
- ARPB Trend
- ARPU Trend
- Driver Addition Gap
- Idle Batteries

Early Warnings

As on | Till Date
16th June |

Data Pending BSS

0 | 0

Inactive Drivers

8 | 8

Driver Attendance

48.55% | 48.55%

Driver Churn

1 | 1

Open Service Request

2 | 2

Non-Immobilized Assets

|

Key-Trainers

|

Idle Batteries

Swap:- 86 | 86

FB:- |

Renewals Pending

12 | 12

Pending AR

|

Operational Dealers



Organisation View

Current Month

Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue

₹ 1.60

▼ -3.30

One Time Rev

₹ 0.08

▼ -0.23

ARPV

₹ 642

-2104

Active Vehicles

250

0

Hero

150

0

Sheema

100

0

Early Warnings

As on | Till Date

16th June |

Inactive Drivers | 6

Driver Churn | 16

Open Service Request |

Non-Immobilized Assets |

Key-Triggers |

Idle Stock

74

High Speed | Low Speed

35 | 39

Renewals Pending |

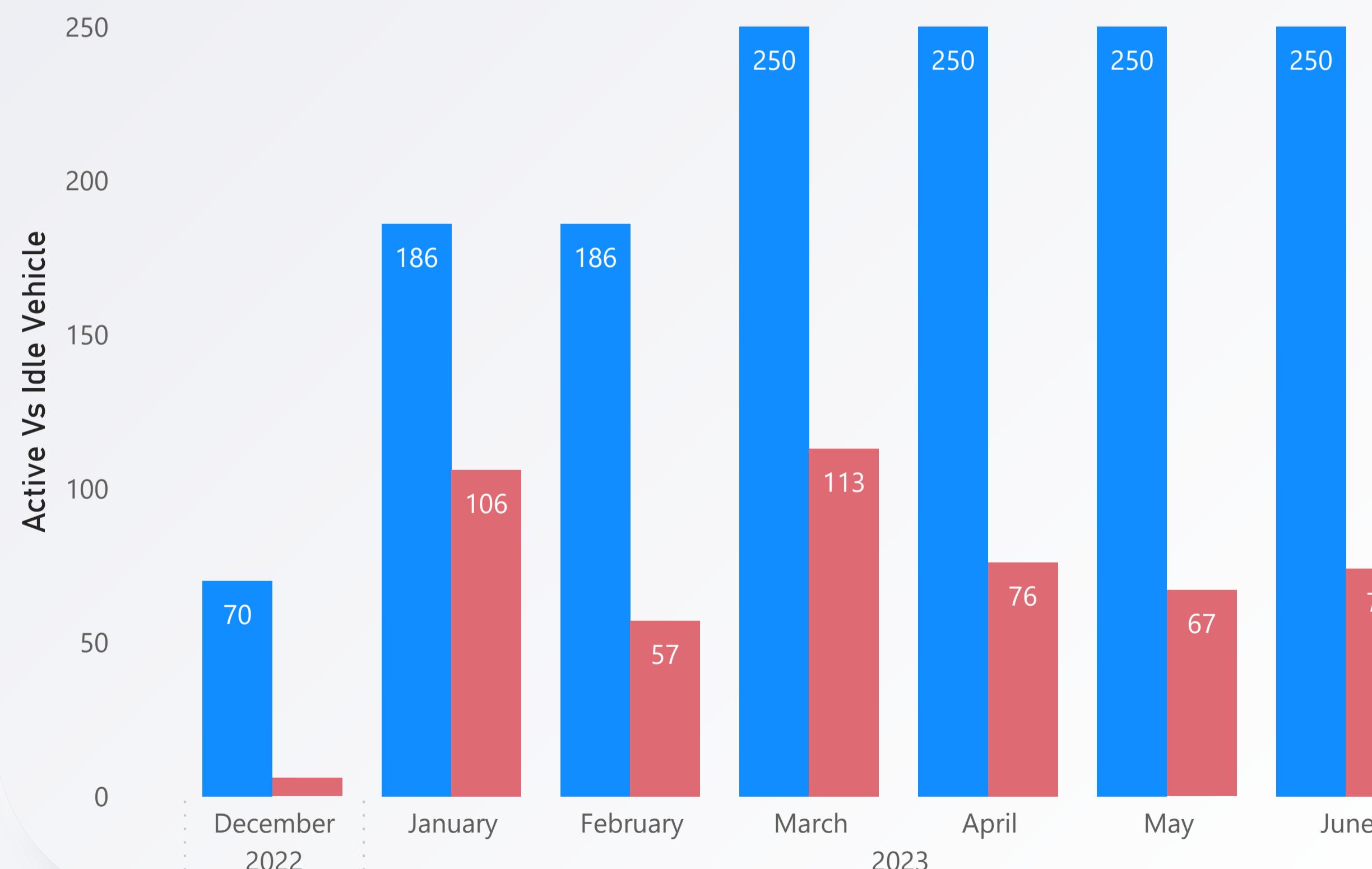
210



See details

Idle Vehicle Trend

● Active Vehicles ● Idle Vehicles



Operational Dealers

121 / 140

Organisation View

Current Month

Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

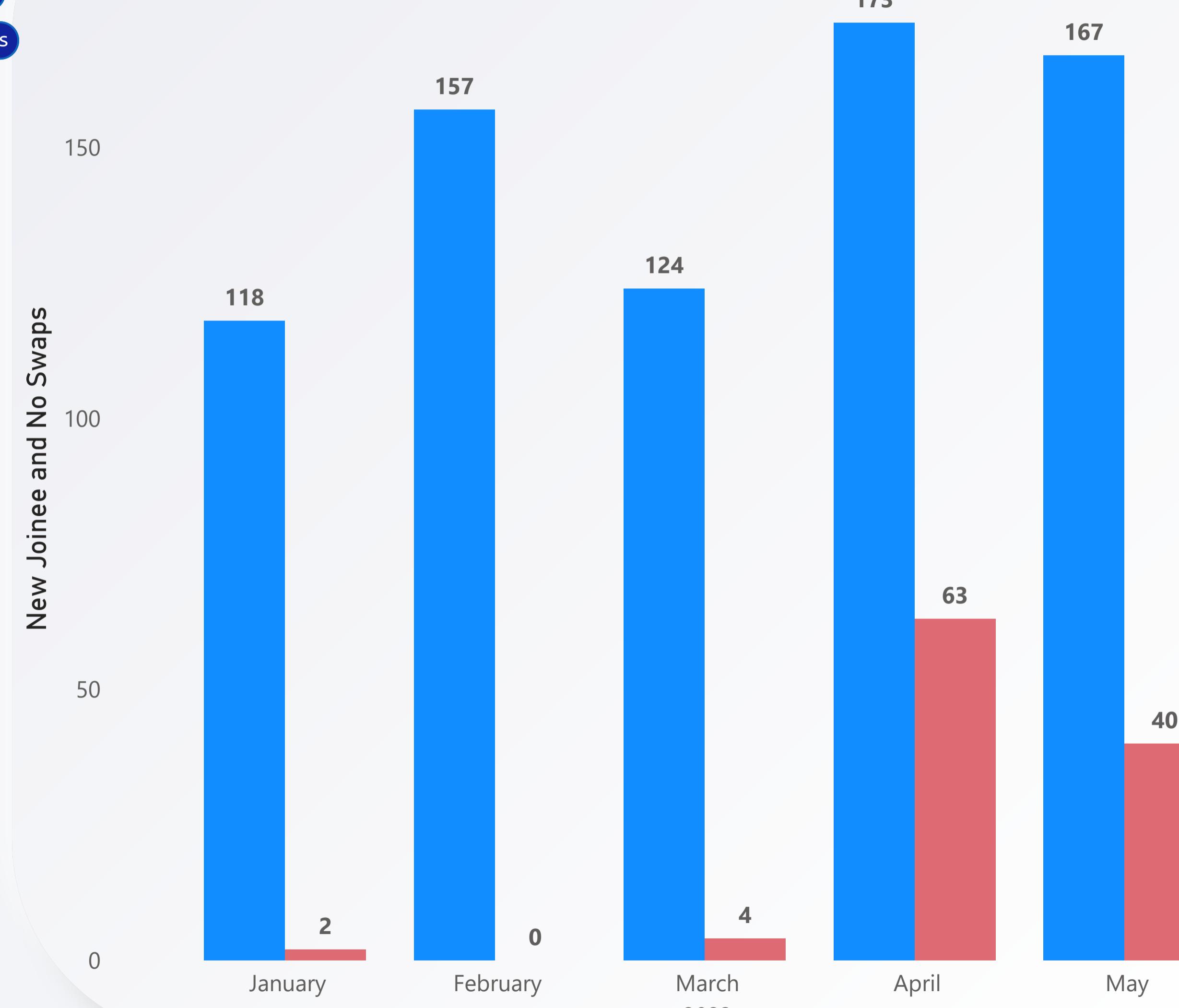
Vehicle Sales

Actionable Insights

Charge up June Dashboard

New Drivers vs Inactive

● New Joinee ● No Swaps



Operational Dealers



Organisation View

Current Month

Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products-

Lease

Swapping

Lease -2W

Fixed Battery Lease

Sale

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Recurring Revenue

₹ 0.00

One Time Rev

₹ 0.63

New Driver Addition

1

Early Warnings

Driver Churned

0



Key-Triggers

Idle Batteries

12

Plan Renewals Pending

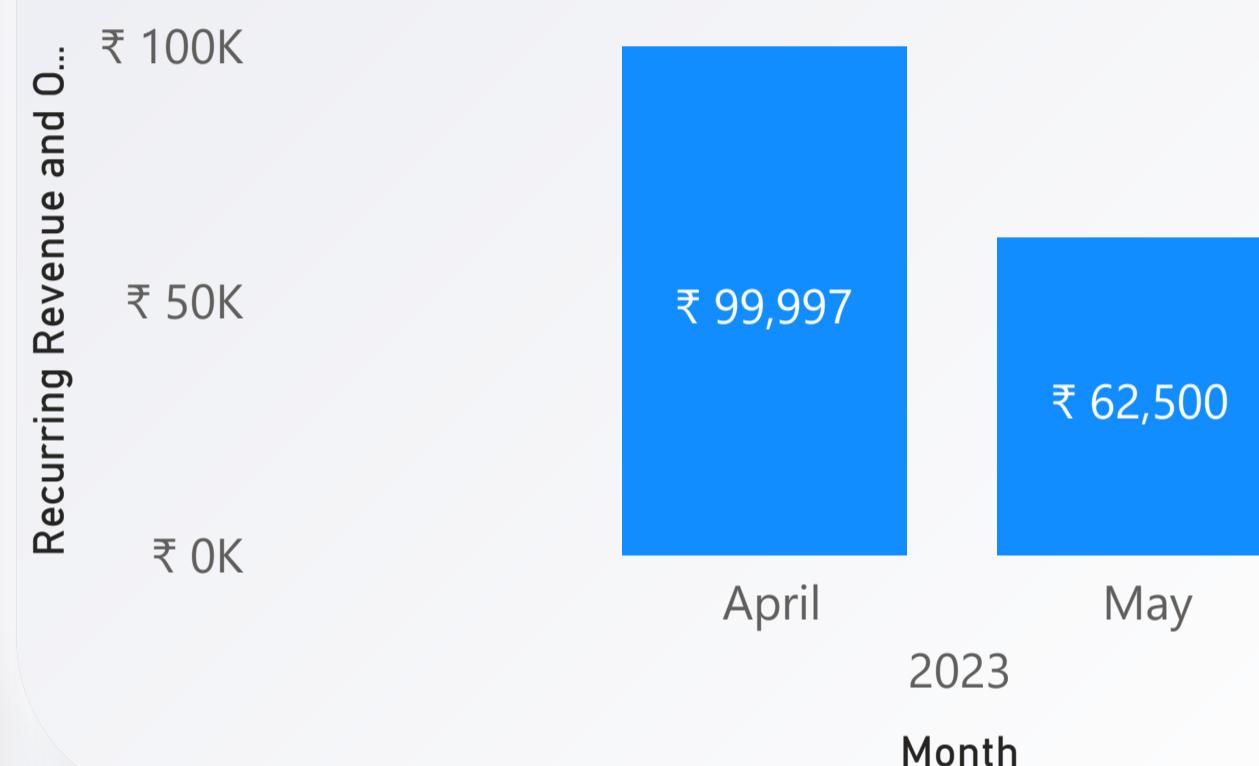
28



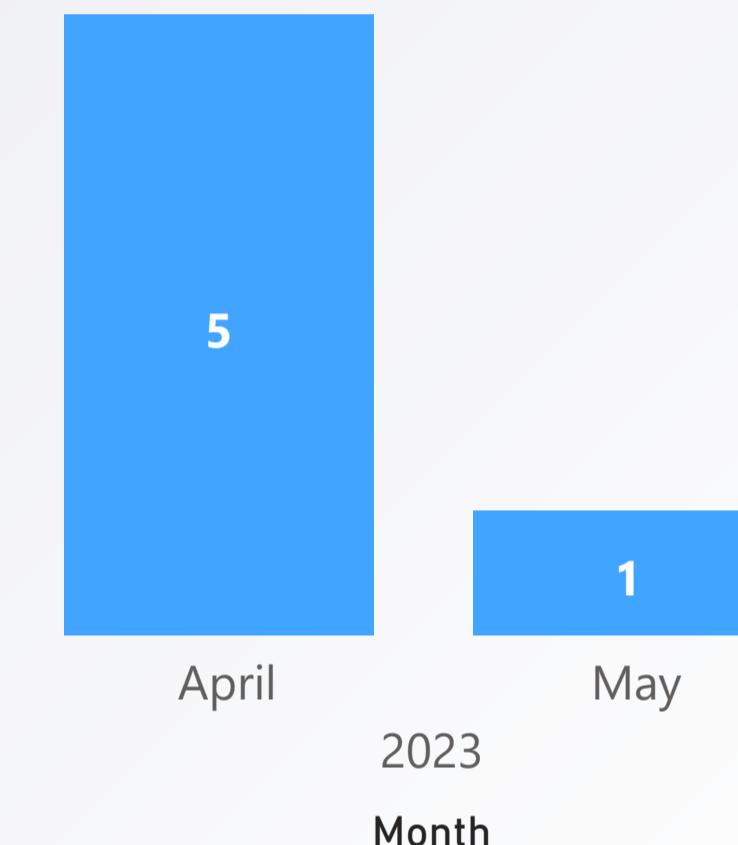
[See details](#)

Revenue Trend

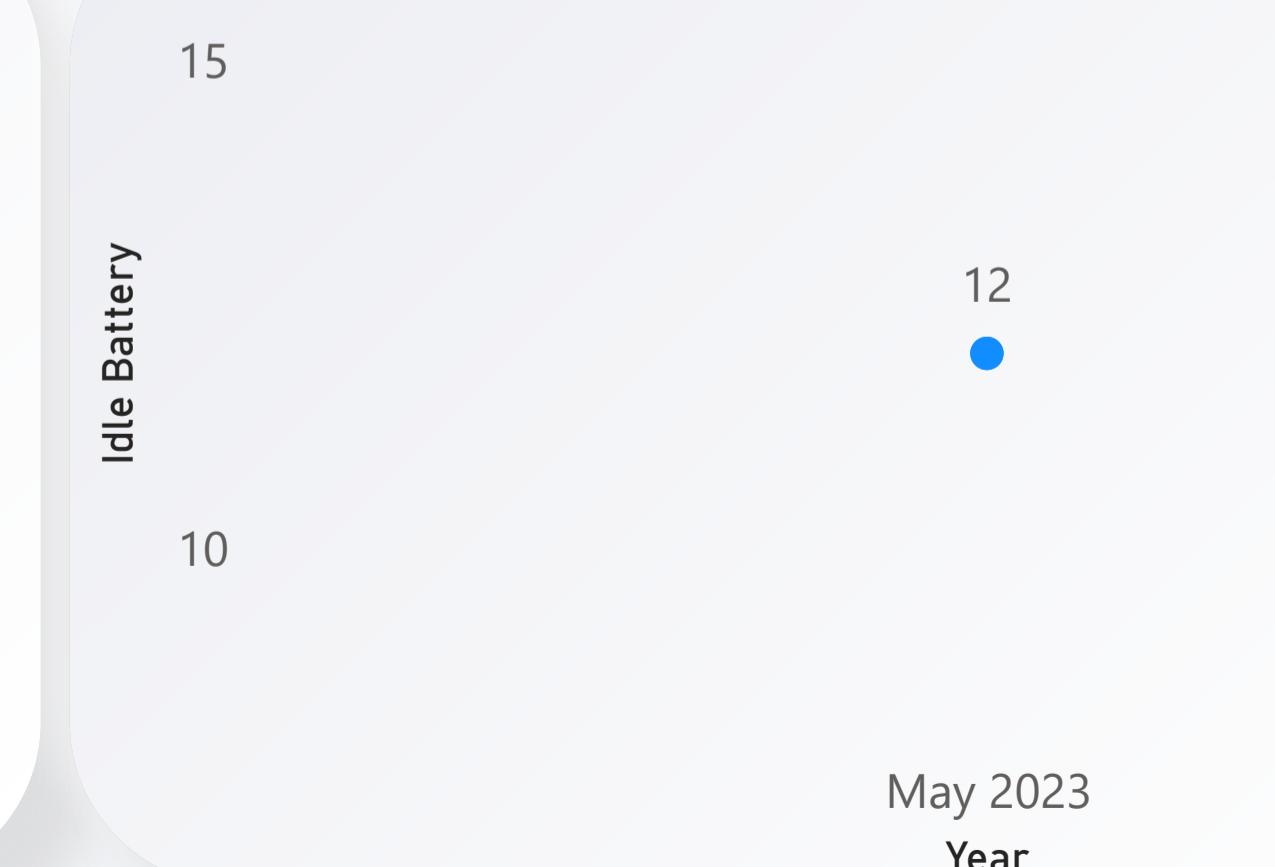
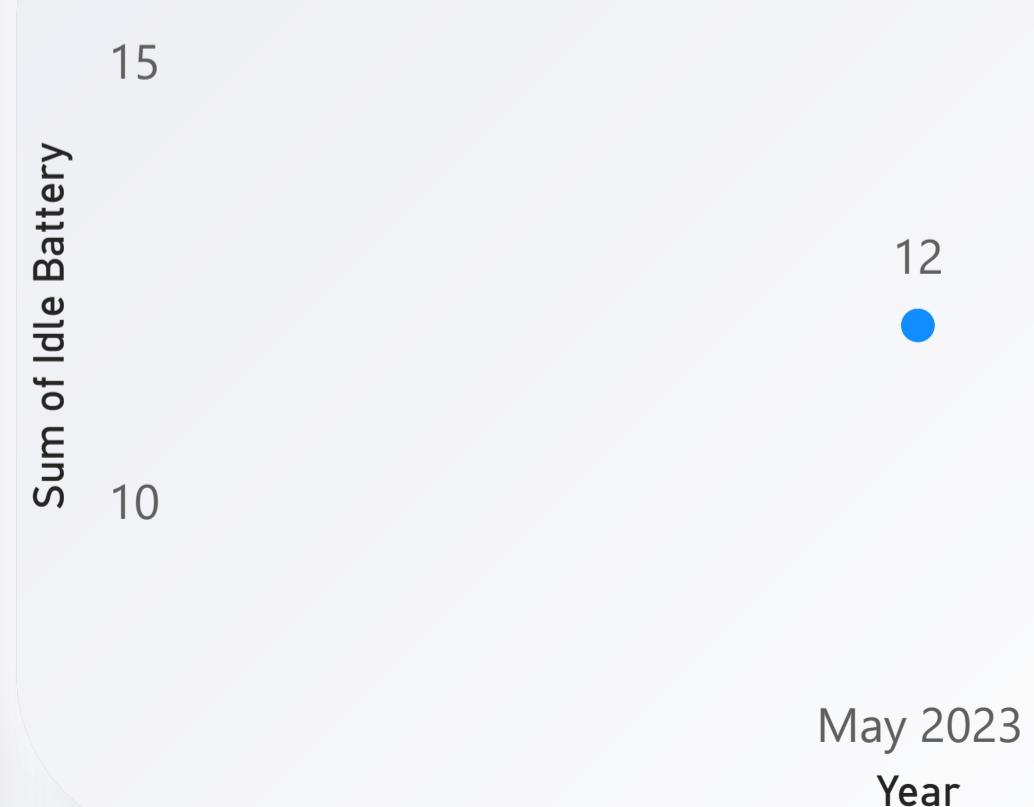
● Recurring Revenue ● One Time Revenue



Driver Addition Trend



Idle Battery Trend



Operational Dealers



Organisation View

Current Month

Trend

Punit-NCR

Ashwarya-NCR

Tariq-Jaipur

Saqib-Lucknow

Shankar-Mathura

Products - Lease

Swapping

Lease -2W

Fixed Battery Lease

Fixed Battery Sale

Vehicle Sales

Actionable Insights

Charge up June Dashboard

Org.Revenue
(Achieved)

₹ 36.11

New Driver Addition

66

▼ -48

New Dealer Addition

3

▼ -5

Early Warnings

As on | Till Date
16th June |

Data Pending Dealers

37 | 43

In-Active Drivers

181 | 132

Driver Churned

1 | 1

Open Service Request

107 | 106

Non-Immobilized Assets



Key-Triggers

Idle Batteries

1598 | 1433

AR Pending

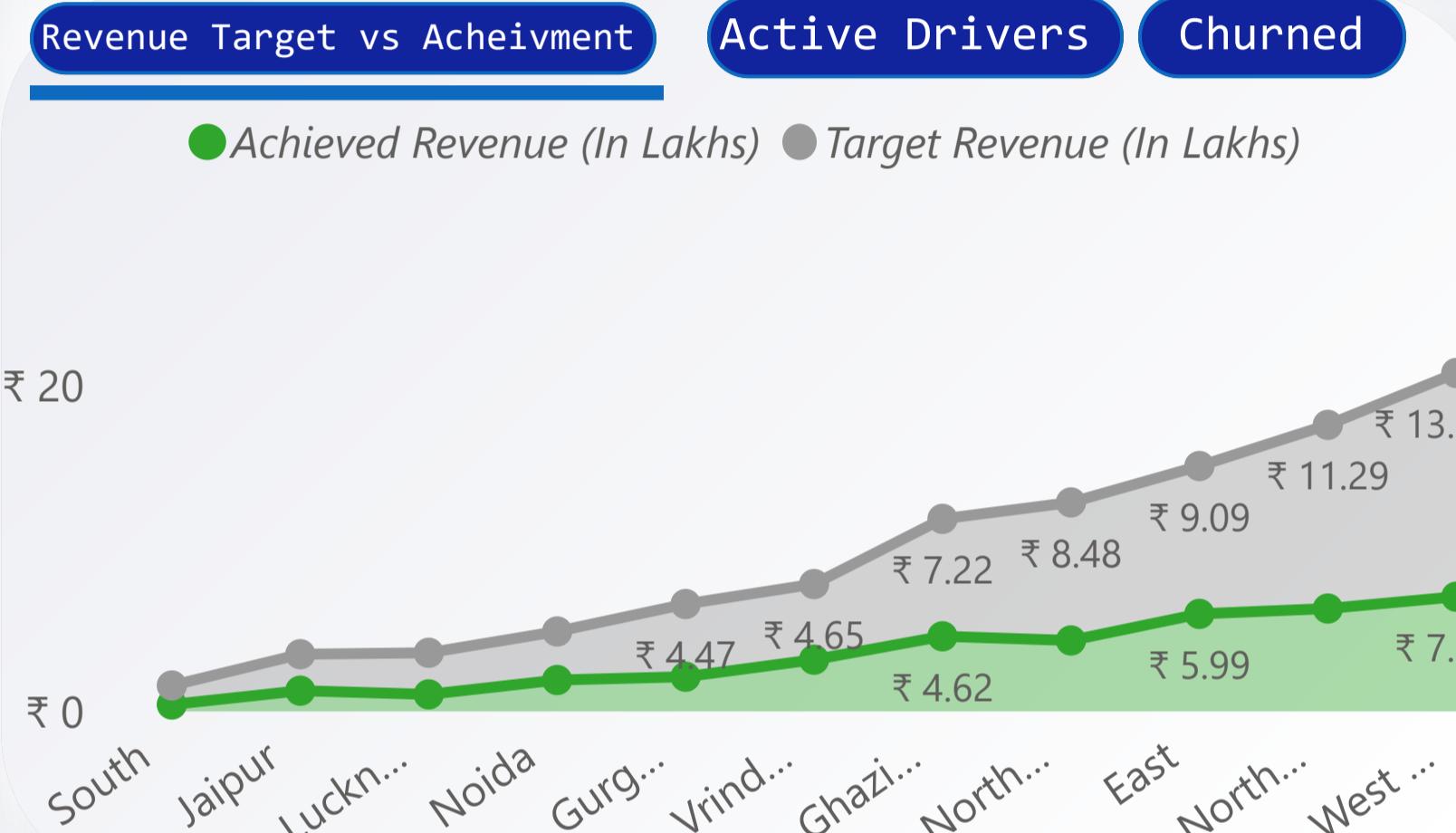
|

Renewals Pending

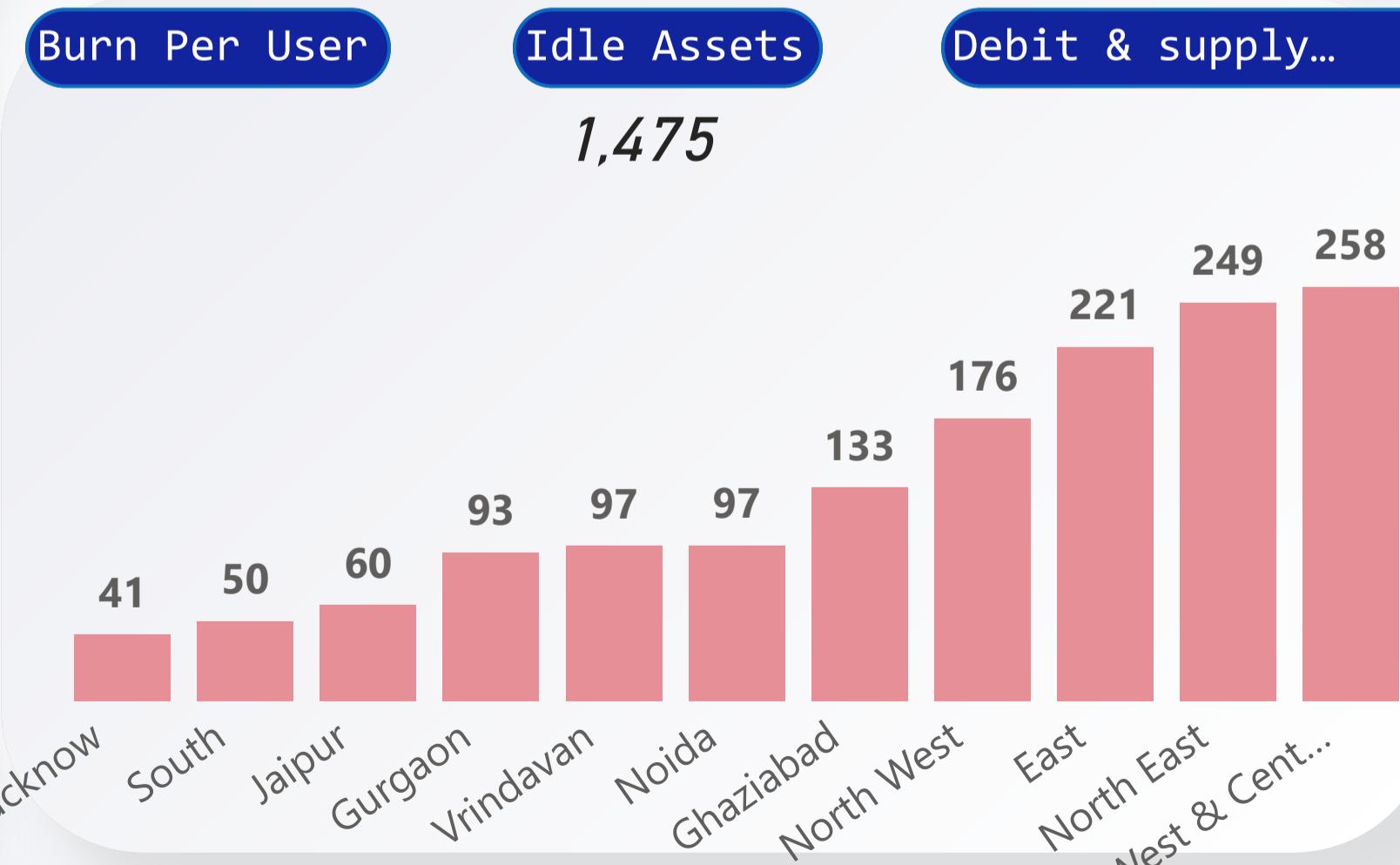
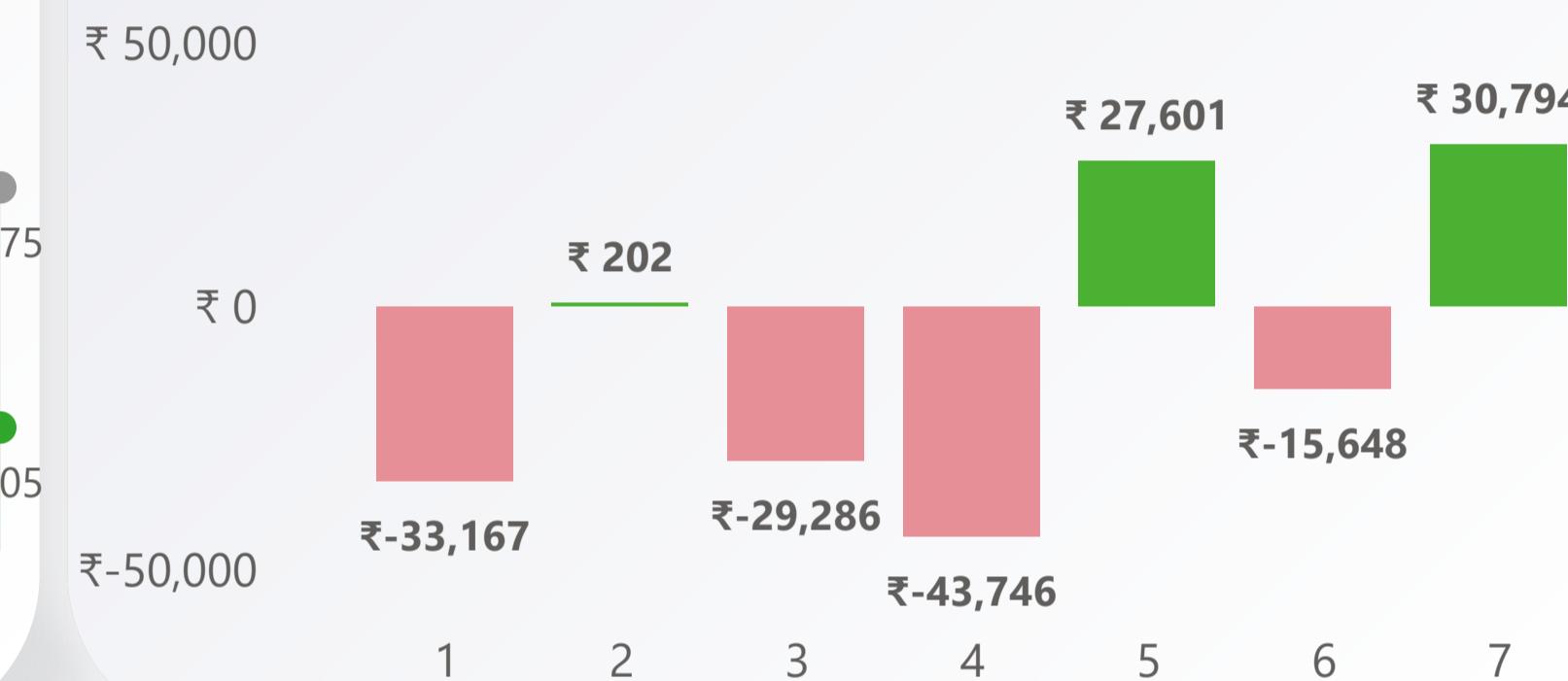
Swap- 112 | 96

2W- 70 | 74

FB- |



Swap Revenue (Daily Vs 3M Avg)



Revenue Opportunity-Idle Battery

₹ 6.49

