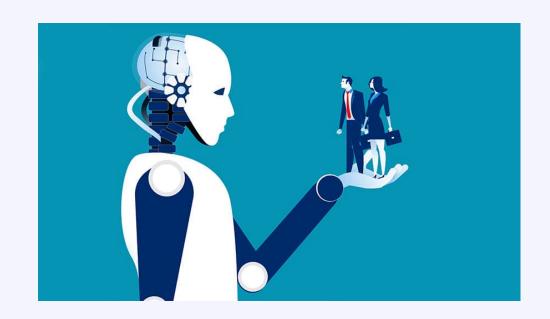
# Catch the Extrovert

Nir Tal & Vitaliy Yashar

# Introduction

## Problem statement

- Mindspace is interested in hiring a Community Manager and needs to pick the extroverts from the candidate list
- The company's goal is to start the hiring process with extroverts only, because the process is very costly and time consuming

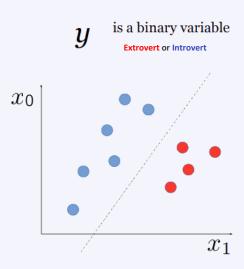


## **Proposed solution**

• Based on the MIES online personality test, we will develop a model for the classification of candidates into two personality groups: introverts and extroverts

# **Machine Learning Tasks**

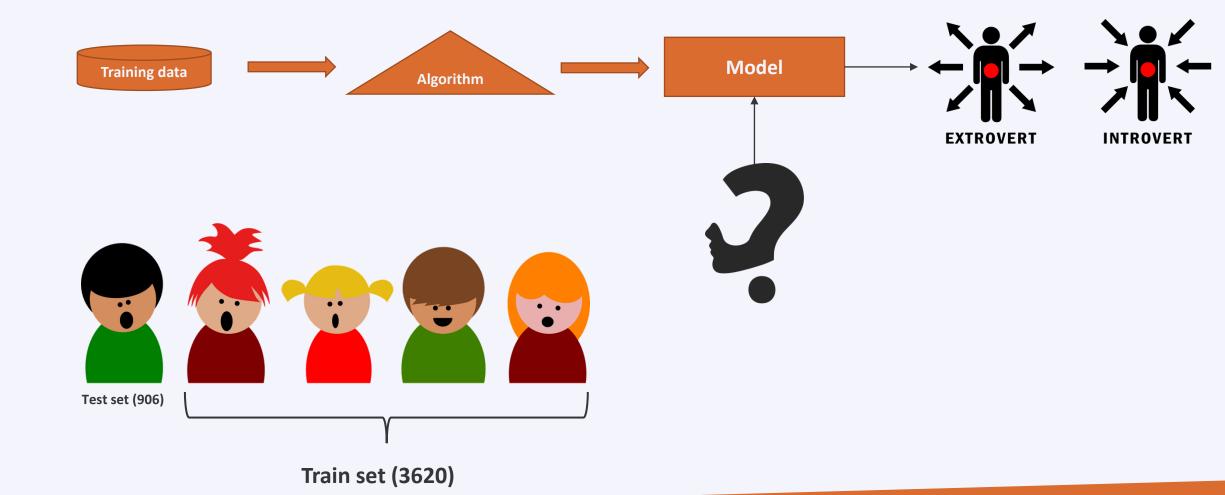
# **Supervised Learning**



- Binary Classification: categorical 1 for extroverts or 0 for introverts
- Caveat: imbalanced data



# **Road Map**



# Methodology

## Supervised Learning Binary Classification Problem

#### **Select classification model:**

- Naive Base
- Support Vector Machine
- Random Forest
- Logistic Regression
- XGBoost

#### **Train model & determine parameters**

- Data: input + output
  - $\bullet \quad \text{Training data} \to \text{determine model parameters}$
  - Model improvement techniques

#### Test model

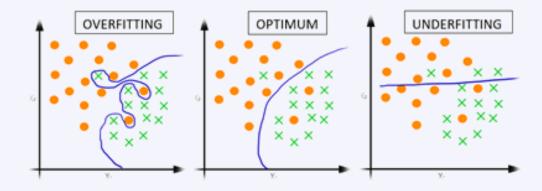
- Data: input + output
  - Testing data  $\rightarrow$  final scoring of the model

#### **Model selection**

- Select best model according to highest AUC score
- Fine-tune and evaluate model according to Precision and Recall scores

#### **Prediction**

• Data: input → predict output



## **Logistic Regression Problem**

- Logistic regression is derived from the following assumption:
- Suppose a <u>true</u> linear boundary exists, but it's not a separator.
   It causes the + and labels to be assigned probabilistically

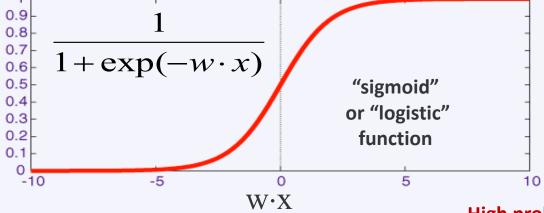
W determines the boundary line and the gradualness of the transition

A very close boundary, that is, a transition region where (+) and (-) are almost equally likely w•X

Did"
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ion

High probability of a positive (+)

The probability that x is labeled (+)



High probability of a negative (-)

## **Performance Metrics**

## Accuracy will not be enough to assess performance

$$Accuracy = \frac{TP + TN}{P + N}$$

Percentage of correctly classified instances

$$Recall = \frac{TP}{TP + FN}$$

Ability of a model to find all the positive cases within a dataset

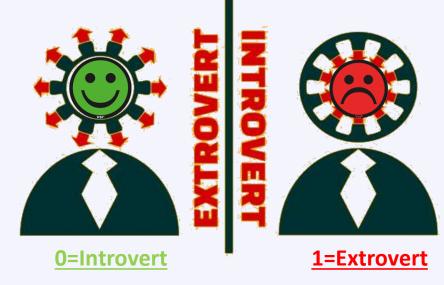
$$Precision = \frac{TP}{TP + FP}$$

Fraction of relevant (+) instances among the selected ones

**F0.5** = 
$$(1 + \beta^2) \frac{presicion*recall}{(\beta^2*precision)+recall}$$

Example of the Fbeta-measure with a beta value of 0.5
It has the effect of raising the importance of Precision and lowering the importance of Recall

# **False Predictions Trade-off**



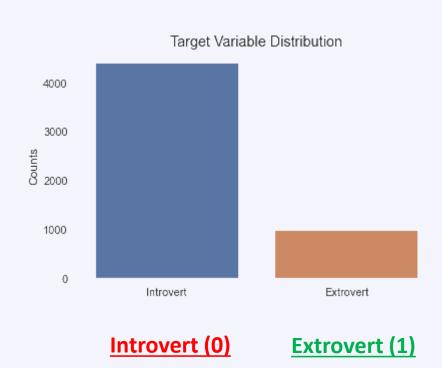
Loose a potential candidate

Continue with the wrong candidate
Waste time & money on hiring process

		Predicted Class	
		"negative" C=0	"positive" C=1
Actual	Y=0	TN	FP 👢
	Y=1	FN ★	TP

We should increase the importance of Precision!

# **Data Cleaning and Preparation**



#### **Dataset for training and testing**

- Each person has several answers and additional info regarding the exam
- Responses for each question are ranked between 1=Disagree to 5=Agree
- Each person identifies himself as either Introvert (0) or Extrovert (1)
- 4526 entries after processing: 3713 (0) & 813 (1)

#### **Several data cleaning steps were implemented:**

- All variables were removed, except for the 91 questions
- This step reduced the features from 282 to 91

### By the end of the process, it's clear that we face an imbalanced data

• The Introvert class is 4.5 times more frequent than the Extrovert class

# **Data Wrangling**

## Data ingestion

- CSV data set (7188 entries and 282 features)
- Gender is not relevant as seen from distribution
- English (as native language) is not relevant
- We assume that Age is not relevant
- If personality group is not introvert or extrovert → remove

  After this step: 4404 Introvert entries & 990 Extrovert entries

## Data cleaning

*Outliers/invalid values?*  $\rightarrow$  *filter* 

- Exams that took more than **900 sec** to answer  $\rightarrow$  remove
- Last page dwelling time > **50 sec** → remove
- Extrovert is the positive label (1) in this project

Missing values? → impute or remove

No missing values observed

```
/ [15] df.gender.value_counts()

2     3102
1     2078
Name: gender, dtype: int64

/ [16] # Target variable mean for Males
     df[df.gender==1].ie.mean()

0.1693936477382098

/ [17] # Target variable mean for Females
     df[df.gender==2].ie.mean()

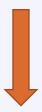
0.19310122501611862
```

#### Male/Female distribution

English as native language distribution

## **Feature Selection**

First we selected the 12 most important questions (i.e., features) Using the **mutual\_info\_classif** method:

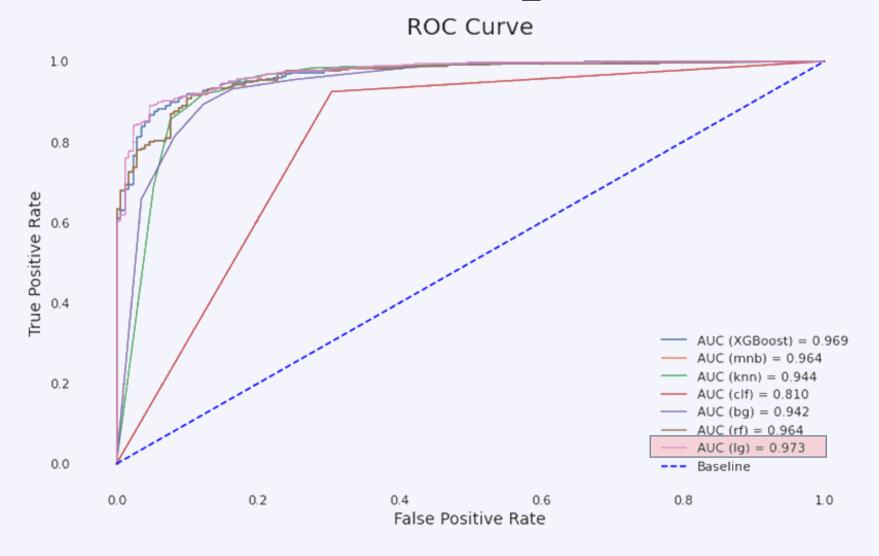


After training the models and evaluating them with the ROC\_AUC metric;

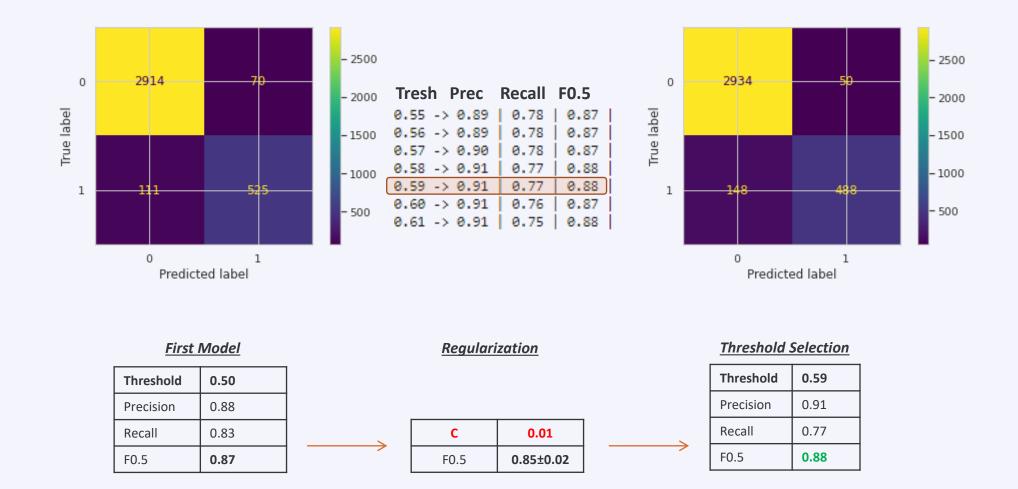
We retrained them on **the full data set** (91 questions):

**ROC\_AUC** of Logistic Regression increased from 0.964 to 0.973

# Classification Models: Evaluation with ROC\_AUC



## **Logistic Regression Model & Confusion Matrix**



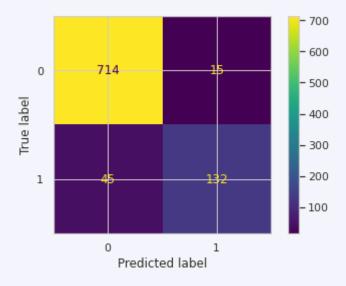
# **Logistic Regression Model: Testing Data**

**Model Selection**: Logistic Regression

(C=0.01, Threshold=0.59)

Metrics	<u>Yields</u>
Precision	0.90 (-0.01)
Recall	0.75 (-0.02)
F0.5	0.86 (-0.02)

- Fine-tuning the model yielded a lower FP rate, which was the main objective
- Threshold optimization is one method to overcome imbalanced data
- In conclusion, the Linear Regression model scored the best for this binary classification problem



Model performance on testing data

