

To,
Botanika

#242 Raja Rajeshwari Nagar Colony
Kondapur, Hyderabad
Telangana 500 084
Phone: +91 97010 49715
E-mail: business@udaktech.com,

Dear Niroop Garu,

The below quote is based on the following details we obtained from you on 12/04/2021. The quote would be adjusted as and when new details/updates are observed during the course of discussion/consultation.

1. B1, B2 basements are common for everyone and they have 190 plus LED tube lights, which are turned on 24X7.
2. Based on our field study we are going to install ELSA sensors to around 70% of lights.
3. We will leave 30% of tube lights to maintain...
 - a. Ambient lighting
 - b. Driveways
4. The number of sensors need to be installed may vary based on the ground truth. The invoice would be adjusted, to reflect the final number of sensors installed.
5. As discussed and suggested, installation would be done by UDAK Team.
6. Payment of One Time Model would be in 2 installments (50% on delivery and 50% on completion of installation).
7. Payment of Subscription Model would be post-paid and will start from the date of delivery.

UDAK Technologies Pvt. Ltd.

-  Plot Number 242, 2nd Street, Park Avenue Colony, Raja Rajeshwari Nagar Colony, Kondapur, Hyderabad, Telangana 500 084.
-  Emails: connect@udaktech.com, care@udaktech.com
-  Mobile No. **+91 97010 49715**

Quote

The following equipment and charges would be part of the final quotation submitted.

OPTION 1: One Time Payment

Item	Description	Quantity	Price (Rs.)
1.	ELSA sensor with inbuilt activity and lux detection, along with adjustable knobs for specific adjustments. (Rs. 799/Sensor)*	133	1,06,267
2.	One Year Full Product Replacement Guarantee**		Free

OPTION 2: Subscription Model

Item	Description	Quantity	Price (Rs.)
1.	Solution is subscription based, wherein company gives the product free and users pay nominal monthly fee of Rs 75/Sensor*	133	9,975/month
2.	Full Product Maintenance & Replacement Guarantee**		Lifetime Free***

* 18% GST is exclusive of the above details and would be part of the final invoice.

** Any and every defective sensor would be fully replaced, with no additional charges to the customer.

*** Product will be owned & maintained by UDAK under active subscription

If you have any questions, please do not hesitate to contact us.

Kind regards,
UDAK Technologies Pvt Ltd.

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