Focus ΑII 14.99 6.84% 6296 420 Sales executive **Sum of Impacted leads Total Deals Impacted Leads to Deals Ratio Average CR%** ΑII Sum of Deals / day by Sales executive Sum of Deals by Sales executive Sum of Virtual brands by Sales executive Marzia Carlos of Deals Marta 50 Dawid Marcin Mateusz Sum of Deals / day Sales executive Sales executive Total Seconds by Sales executive Total Seconds by Impacted leads Sales executive Total Seconds by Focus Sum of Impacted leads and Dawid Sum of Deals 10K (5.02%) ● Increase ● Decrease ● Total 48K (24.18%) Alex 12K (5.8%)Tier 3 & 4 Carlos 19K **Total Seconds** Maria (9.43%)Carla Tier 1 & 2 Sum ... Marta Sum ... Mateusz Tier 5 19K 31K (93.75%) (9.63%)Marcin (15.5%)19K (9.76%) Marzia 27K (13.7%) 0.0M 0.1M Ana **Total Seconds** Impacted leads