#### **NISHANT**

Delhi, India | nishant.sharma1411@gmail.com | +91-9953338707 | <a href="www.linkedin.com/in/nishant141195">www.linkedin.com/in/nishant141195</a> | Portfolio Link: <a href="https://nishant141195.github.io/PortfolioProjectsbyNishant.github.io/">https://nishant141195.github.io/PortfolioProjectsbyNishant.github.io/</a>

#### SUMMARY

Data Analytics professional. Experienced in supporting development of organization wide data-driven projects with cross-functional teams and business stakeholders to help solve a wide range of business problems.

#### **EDUCATION**

#### University School of Management Studies | PGD in Data Analytics

Delhi, India | 2021 - 22

Student Coordinator for FDP Program and Bon-Voyage 2020~21

### **Projects**

- Sentiment analysis for Amazon product reviews: Use machine learning and NLP algorithms in python to analyze the polarization of text reviews given on various products on amazon.
- NSE stock closing price prediction: Use of time series analysis using ARIMA model to predict stock price for Tata motors for next 30 days.
- Wiretel Customer Churn Analysis: Using Exploratory Data Analytics (EDA) and logistic Regression to predict customer churning for Wiretel.
- Bookstore database design: Used SQL and Excel to design and implementation of the Database ER model for online bookstore.

PDM College of Engineering | Bachelor of Technology in Mechanical Engineering

Bahadurgarh, India | 2013 - 17

#### PROFESSIONAL EXPERIENCE

# India Shelter Finance Corporation | Associate - Data Science

Gurugram. India | 02/2023 - Present

- Used SQL, Python and Power BI to optimize digital lending process.
- Prepared BRD/ FRD and wireframe diagram as required to improve digital lending process.

### **Projects**

- Improved customer conversion percentage using propensity model made using existing lead pattern study.
- Created Chatbot using botpress and meta developer to optimize lead generation journey.
- Gathered data and prepared AML (Anti-money laundering) database to prevent lending to suspected customers as per NHB guidelines.
- Lead project for revamping existing website.
- Managed End to end development of PWA (Progressive web app) to optimize lead generation process.

#### Karo Research | Consultancy Intern

Delhi, India | 12/2022 - 01/2023

• Used R-Programming Language and Python Programming Language to perform exploratory data analysis (descriptive and inferential), market analytics/ Segmentation, and statistical tests on different business problems.

## Projects

- Exploratory Data Analysis for Credit Card data Using R-Programming Language.
- Customer Analysis for Retail store data using R-Programming Language.
- Data Visualization using R-Programming Language
- Exploratory data analysis and market analytics for customer segmentation using Python Programming Language.
- Running Statistical tests on various business problems using Python Programming Language

# NGK Spark Plugs | Quality Assurance Engineer

Bawal, India | 07/2021 - 10/2021

- Review of Department Targets (PPM, AQNS, on time development) and to initiate actions in case of failure.
- Representing customer quality, conduct root cause analysis using quality tools.
- Attend warranty complaints at Customer end and Preparation of detailed analysis report in A3 sheet/8D format.

# Aisin Automotive | Quality Engineer (promoted from Graduate Engineer Trainee)

Rohtak, India | 03/2018 - 06/2021

- Use of analytical tools like SQL, python, tableau and advanced excel for collecting, monitoring, analyzing and visualizing daily/ weekly/ monthly in-process data.
- Using Statistical process control techniques for finding the trend/flaws in process.

## **Projects**

- Burr/Flash correction in molded parts 86% molded child parts corrected for flash as per plan of FY2020~21.
- Reduction in rejection due to setup in molding process Rejection cost reduced by 8.2% in FY2020~21

# **ACHIEVEMENTS & CERTIFICATIONS**

- Supply Chain Analytics by IIT Roorkee
- Introduction to Data Analytics using Excel.
- Programming for Everybody (Getting started with Python)
- Tata Data Visualization Virtual Internship

- KPMG AU Data Analytics virtual internship
- Six Sigma Green Belt Certification
- FDP Student Coordinator for USMS.

# SKILLS

 Analytics: Tableau, Excel, SQL, Python, R-Programming SPSS, Data Visualization, Machine Learning, NLP, Power BI, DAX, Salesforce(LOS)

**Soft:** Communication, Collaboration, Conflict Management, Vendor negotiation