Real Estate Price Prediction in the UAE Using Machine Learning and Web-Scraped Data.

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Importing Librabries for Sales dataset

```
In [108...
          #For data manipulate
          import pandas as pd
          import numpy as np
          #For visualization
          import seaborn as sns
          import matplotlib.pyplot as plt
          #Lable encoding
          from sklearn.preprocessing import LabelEncoder, MinMaxScaler
          # For Model building
          from sklearn.model_selection import train_test_split
          from sklearn.linear_model import LinearRegression
          from sklearn.tree import DecisionTreeRegressor
          from sklearn.linear model import Lasso
          import xgboost as xgb
          from sklearn.model selection import GridSearchCV
          from sklearn.ensemble import RandomForestRegressor
          from tensorflow import keras
          from tensorflow.keras import layers
          # Evalution Metrics
          from sklearn.metrics import mean_squared_error, mean_absolute_error, r2_score
          from sklearn.model_selection import GridSearchCV
In [109... # Loading the dataset and using pandas for Dataframe
          df s= pd.read csv('sale.csv')
          df_s.head()
         <ipython-input-109-04506be8f20f>:2: DtypeWarning: Columns (2,5,16,24) have mixed types. Specify dtype option on import or set low_memory=False.
           df s= pd.read csv('sale.csv')
```

109	Unname	d: 0	title	URL	latitude	longitude	URL.1	Locality	Region	Country	price
-	o 0).0	INVESTOR'S DEAL CORNER UNIT DOWN TOWN VIEW.	https://www.bayut.com/property/details- 9237326	25.179186	55.301452	https://images.bayut.com/thumbnails/731154289	Sobha Hartland	Dubai	UAE	1,480,000
	1 1	.0	STUDIO /LOCATION FOR MODERN LIVING /LUXURY THO	https://www.bayut.com/property/details- 9345716	24.840326	55.136496	https://images.bayut.com/thumbnails/731152910	Dubai South	Dubai	UAE	624,000
	2 2	2.0	Furnished Low Floor Renovated Fountain View	https://www.bayut.com/property/details-6904176	25.197159	55.274491	https://images.bayut.com/thumbnails/728769791	Downtown Dubai	Dubai	UAE	3,300,000
	3 3	3.0	Prime Location / Well Establish Community / Af	https://www.bayut.com/property/details- 9345002	24.986096	55.390471	https://images.bayut.com/thumbnails/731141372	DAMAC Hills 2 (Akoya by DAMAC)	Dubai	UAE	1,870,000
	4 4		Charming View Unfurnished Modern 1BR High F	https://www.bayut.com/property/details- 9059540	24.491796	54.395088	https://images.bayut.com/thumbnails/707102154	Al Reem Island	Abu Dhabi	UAE	900,000
	5 rows × 25	colu	ımns								>

In [110... #Check the column & rows df_s.shape

Out[110... (89917, 25)

Data Cleaning

Data cleaning involves 1. Checking for duplicates, 2. Checking Unwanted rows, 3. Checking the column is in write format 4. Checking the datatypes 5. Checking for Null Values

#Checking the rows in this data set there are 89917 records initially.
len(df_s)

Checking Duplicates

print(df_s[['area']])

```
In [112...
          #Chaecking duplicates 36595 coloumns were removed as they consist of duplicates
          #Removing Duplicates
          df s = df s.drop duplicates()
          df_s.duplicated().sum()
Out[112... 0
In [113...
         #Again Checking the length after removing duplicates is 53322
          len(df_s)
Out[113... 53322
          Manipulating sales columns
In [114...
          #Converting the object datatype of price to numeric, removing "," from the price and filling the nan values to 0.
          df_s['price'] = pd.to_numeric(df_s['price'].str.replace(',', ''), errors='coerce')
          df_s['price'] = df_s['price'].fillna(df_s['price'].mean())
In [115... #Replace with 0 as it have only studio room can be seen in name column
          # Extract the number of beds or 'Studio'
          df_s['beds'] = df_s['beds'].str.extract(r'(\d+|Studio)', expand=False)
          df_s['beds'] = df_s['beds'].replace('Studio', 0) # Replace 'Studio' with 0
          df_s['beds'] = pd.to_numeric(df_s['beds'], errors='coerce')
          df_s['baths'] = df_s['baths'].str.extract(r'(\d+)', expand=False)
In [116...
          #Remove "sqrt" suffix data from area column
          #Converting the ares to numeric.
          def extract_last_number(text):
              numbers = [num.replace(',', '') for num in text.split() if num.replace(',', '').isdigit()]
              return numbers[-1] if numbers else None
          df s['area'] = df s['area'].astype(str)
          df_s['area'] = df_s['area'].apply(extract_last_number)
          df_s['area'] = pd.to_numeric(df_s['area'], errors='coerce')
```

```
area
0
       775.0
1
       358.0
2
       826.0
3
       2352.0
4
       904.0
. . .
        . . .
89903
       470.0
89905
       745.0
89910
       563.0
89911 317.0
89914
       686.0
[53322 rows x 1 columns]
```

Checking Null values and Handling Null values

```
In [117...
          #Checking null values greater than 80%
          null_percentage = df_s.isnull().mean() * 100 # Calculate percentage of null values for each column
          #filtering more 80% null values
          columns_with_high_nulls = null_percentage[null_percentage > 80].index
          print(f"Columns with more than 80% null values:\n{null_percentage[null_percentage > 80]}")
         Columns with more than 80% null values:
         year of completion
                                88.738232
         Country.1
                               100.000000
         dtype: float64
         #Initially There were 22 columns by scrapping so dropping columns which are more than 80% null values and which are inconsist for analysis.
In [118...
          unwanted_columns = ['URL', 'URL.1', 'Country.1', 'other_details','Unnamed: 0', 'Reference', 'year_of_completion', 'description']
          df_s = df_s.drop(columns=unwanted_columns)
In [119...
          #Checking null values
          df_s.isnull().sum()
Out[119...
          title
                                   0
           latitude
                                   0
           longitude
           Locality
                                   0
           Region
                                   0
                                   0
           Country
           price
                                   0
           type
                                  23
           address
                                  16
           beds
                                1096
           baths
                                1095
           completion status
                                  23
          furnishing
                                9624
           post date
                                  23
                                2406
           area
           agency_name
                                  31
                                   0
           purpose
           dtype: int64
```

```
In [120... df s['type'].fillna(df s['type'].mode()[0], inplace=True)
          df_s['beds'].fillna(df_s['beds'].mode()[0], inplace=True)
          df_s['baths'].fillna(df_s['baths'].mode()[0], inplace=True)
          df s['furnishing'].fillna(df s['furnishing'].mode()[0], inplace=True)
          df_s['completion_status'].fillna(df_s['completion_status'].mode()[0], inplace=True)
          df_s['agency_name'].fillna(df_s['agency_name'].mode()[0], inplace=True)
          df_s['address'].fillna(df_s['address'].mode()[0], inplace=True)
          df_s['post_date'].fillna(method='ffill', inplace=True)
          df s['area'].fillna(df s['area'].mean(), inplace=True)
         <ipython-input-120-5959eb69f78f>:8: FutureWarning: Series.fillna with 'method' is deprecated and will raise in a future version. Use obj.ffill() or obj.bfill() i
         nstead.
           df_s['post_date'].fillna(method='ffill', inplace=True)
In [121... #Checking the null values again
          df s.isnull().sum()
Out[121... title
                                0
                                0
          latitude
           longitude
           Locality
           Region
           Country
           price
           type
           address
           heds
           baths
           completion_status
           furnishing
           post_date
           area
           agency name
           purpose
           dtype: int64
```

Checking data types

```
In [122... #Check the datatypes df_s.dtypes
```

```
Out[122...
          title
                                 object
           latitude
                                float64
           longitude
                                float64
           Locality
                                 object
           Region
                                 object
           Country
                                 object
                                float64
           price
           type
                                 object
           address
                                 object
           heds
                                float64
           baths
                                 object
           completion status
                                 object
           furnishing
                                 object
                                 object
           post_date
           area
                                float64
           agency_name
                                 object
           purpose
                                 object
           dtype: object
```

Converting the datatype

```
In [123...
          #As from the above cell postdate is converted to datetime and address converted to string.
          # Converting the datatypes using mean median mode
          from datetime import date
          df_s['address'] = df_s['address'].astype(str)
          df_s['post_date'] = pd.to_datetime(df_s['post_date'])
          df_s['beds'] = df_s['beds'].astype(int)
          df_s['baths'] = df_s['baths'].astype(int)
          df s.dtypes
Out[123... title
                                        object
          latitude
                                       float64
           longitude
                                       float64
                                        object
           Locality
           Region
                                        object
           Country
                                        object
           price
                                       float64
           type
                                        object
           address
                                        object
           beds
                                         int32
           baths
                                         int32
           completion_status
                                        object
                                        object
           furnishing
           post_date
                                datetime64[ns]
                                       float64
           area
                                        object
           agency_name
           purpose
                                        object
           dtype: object
In [124...
          columns_to_analyze = ['price', 'area', 'beds', 'baths']
          # Statistical analysis for sales columns
          statistical_summary = df_s[columns_to_analyze].agg(['count', 'mean', 'median', 'std', 'min', 'max']).T
```

```
statistical_summary.columns = ['number', 'mean', 'median', 'sd', 'min', 'max']
 # Display the statistical summary
 print("Statistical Summary:")
 print(statistical_summary)
Statistical Summary:
       number
                               median
                                                sd
                                                      min
                                                                   max
                      mean
price 53322.0 3.627715e+06 1876000.0 7.269015e+06 210.0 383250000.0
                                                              385000.0
area 53322.0 2.102827e+03
                              1302.0 3.664222e+03 83.0
beds 53322.0 2.147875e+00
                                  2.0 1.591168e+00
                                                    0.0
                                                                  11.0
```

11.0

Feature Extraction

baths 53322.0 2.993399e+00

It improves the efficiency and accuracy of machine learning models through extracting the necessary information from a data set.

2.0 1.826774e+00 1.0

```
In [125... # Extracting year, month, and day
          df_s['year'] = df_s['post_date'].dt.year
          df_s['month'] = df_s['post_date'].dt.month
          df_s['day'] = df_s['post_date'].dt.day
          df_s['quarter'] = df_s['post_date'].dt.quarter
In [126... #Extracting building name from address
          df s.loc[:, 'building name'] = df s['address'].str.split(',', expand=True)[0]
In [127... # Extracting price_per_sq_unit using price and area
          df_s['price_per_sq_unit'] = (df_s['price'] / df_s['area']).round(2)
          df_s['price_per_sq_unit']
Out[127...
          0
                    1909.68
           1
                    1743.02
           2
                    3995.16
                     795.07
                     995.58
                     . . .
           89903
                    2234.04
           89905
                    2147.65
           89910
                    2060.39
           89911
                    3470.03
           89914
                    3644.31
           Name: price per sq unit, Length: 53322, dtype: float64
In [128...
          df_s.dtypes
```

```
Out[128... title
                                           object
             latitude
                                          float64
             longitude
                                          float64
             Locality
                                           object
             Region
                                           object
             Country
                                           object
             price
                                          float64
             type
                                           object
             address
                                           object
             heds
                                            int32
            baths
                                            int32
             completion status
                                           object
             furnishing
                                           object
             post_date
                                   datetime64[ns]
                                          float64
             area
             agency_name
                                           object
                                           object
             purpose
                                            int32
             year
                                            int32
             month
             day
                                            int32
             quarter
                                            int32
             building name
                                           object
                                          float64
             price per sq unit
             dtype: object
 In [129...
            # Categorize the Properties into 4 sections affordable, midrange, premium and luxury
            def cat property(price):
                if price < 2000000:
                     return 'Affordable'
                elif 2000000 <= price < 4000000:
                     return 'Mid-range'
                 elif 4000000 <= price < 6000000:
                     return 'Premium'
                else:
                     return 'Luxury'
            df_s.loc[:, 'price_category'] = df_s['price'].apply(cat_property)
# Storing the dataset for data visualization clean df s = df s.copy() clean df s.to csv('sale eda.csv', index=False) #clean df s.to excel('sale data.xlsx', index=False)
 In [130... #From data visualization this anomalywas detected so, Replace 'Al Napooca' with 'Ajman' in the 'Region' column
            df_s['Region'] = df_s['Region'].replace('Al Napoca', 'Ajman')
            df_s['Region'] = df_s['Region'].replace('Al Ain', 'Abu Dhabi')
```

Removing Outliers

```
In [131... #Checking the outliers for price coloumn using iqr method
Q1 = df_s['price'].quantile(0.25)
Q3 = df_s['price'].quantile(0.75)
IQR = Q3 - Q1
df_s = df_s[(df_s['price'] >= (Q1 - 1.5 * IQR)) & (df_s['price'] <= (Q3 + 1.5 * IQR))]
len(df_s)</pre>
```

```
In [132...
#using box plott to visualize the price outlier.
import seaborn as sns
import matplotlib.pyplot as plt
sns.boxplot(x=df_s['price'])
plt.show()
```

```
0 1 2 3 4 5 6 7 price le6
```

```
In [133... # dropping other columns
dcolumn = [ 'title','address', 'purpose', 'Country', 'post_date','agency_name', 'building_name'] #
df_s= df_s.drop(columns=dcolumn)
```

```
In [134... # From the below analysis year month is the import coloumns and cannot be doropped
#This encoding helps improve model performance by accurately reflecting the relationships between months and quarters, allowing for
#better predictions analysis.

df_s['month'] = np.sin(2 * np.pi * df_s['month'] / 12)

df_s['month'] = np.cos(2 * np.pi * df_s['month'] / 12)

# Cyclic encoding for quarter

df_s['quarter'] = np.sin(2 * np.pi * df_s['quarter'] / 4)

df_s['quarter'] = np.cos(2 * np.pi * df_s['quarter'] / 4)
```

```
In [135... # As the price value are in millions so taking the log of price.
df_s['price'] = np.log1p(df_s['price'])
```

Normalization of price data by np.log1p(df_s['price']) enhances the performance of regression models. Logarithmic transformation reduces variance and stabilizes the distribution; therefore, it makes the model more robust to outliers. Besides, due to the fact that in a linear regression the coefficients are percentage changes, not an absolute one, it improves interpretability.

```
In [136... #Initialize LabelEncoder
le = LabelEncoder()
scaler = MinMaxScaler()

#Apply LabelEncoder for categorical columns
categorical_columns = [ 'furnishing', 'completion_status', 'Region', 'type', 'price_category', 'Locality']
for column in categorical_columns:
    df_s[column] = le.fit_transform(df_s[column].astype(str))
```

```
#Apply StandardScaler for numerical columns
            numerical_columns = [ 'area', 'beds', 'baths', 'latitude', 'year', 'month', 'day', 'price_per_sq_unit', 'longitude' ]
            df s[numerical columns] = scaler.fit transform(df s[numerical columns])
In [137...
            import pandas as pd
            import seaborn as sns
            import matplotlib.pyplot as plt
            # using corr() function to check correlations
            corr matrix = df s.corr()
            # Optionally, you can visualize it using a heatmap
            plt.figure(figsize=(19, 7))
            sns.heatmap(corr_matrix, annot=True, cmap='coolwarm', linewidths=0.55)
            plt.title('Correlation Matrix of sales')
            plt.show()
                                                                                     Correlation Matrix of sales
                                                                                                                                                                                      - 1.0
                                                                      0.0027
                                                                               0.032
                                                                                        0.04
                                                                                                0.026
                                                                                                               -0.0056
                                                                                                                         0.038
                                                                                                                                 0.011
                                                                                                                                          -0.019
                                                                                                                                                          0.048
                                                                                                                                                                   -0.02
                   latitude
                                                                                0.11
                                                                                        0.12
                                                                                                        -0.03
                                                                                                                         0.051
                                                                                                                                 0.033
                                                                                                                                          -0.029
                                                                       0.16
                                                                                                -0.02
                                                                                                                0.042
                                                                                                                                                                   -0.028
                  longitude
                   Locality
                                                      0.041
                                                              0.15
                                                                       -0.023
                                                                                                       -0.00061
                                                                                                                -0.036
                                                                                                                         0.0086
                                                                                                                                 0.0039
                                                                                                                                          0.019
                                                                                                                                                  0.053
                                                                                                                                                           0.19
                                                                                                                                                                   0.16
                                                                                                                                                                                      - 0.8
                                             0.041
                                                                       0.014
                                                                               -0.016
                                                                                       -0.028
                                                                                                                0.0073
                                                                                                                                         -0.019
                                                                                                                                                          0.028
                                                                                                                                                                   0.042
                    Region
                                                              0.021
                                                                                                                         0.05
                                                                                                                                 0.034
                                                                                                                                                           0.44
                                              0.15
                                                      0.021
                                                                       0.33
                                                                                0.57
                                                                                        0.49
                                                                                                        0.042
                                                                                                                 0.26
                                                                                                                         -0.02
                                                                                                                                 -0.021
                                                                                                                                         0.0086
                                                                                                                                                 -0.00038
                      price
                                                                                                                                                                                      - 0.6
                            0.0027
                                      0.16
                                             -0.023
                                                      0.014
                                                               0.33
                                                                                               0.0031
                                                                                                         0.23
                                                                                                                 0.37
                                                                                                                         0.016
                                                                                                                                 0.044
                                                                                                                                                           -0.36
                                                                                                                                                                    0.3
                      type
                      beds
                             0.032
                                      0.11
                                                      -0.016
                                                               0.57
                                                                                                0.032
                                                                                                         0.23
                                                                                                                 0.37
                                                                                                                         0.002
                                                                                                                                 0.036
                                                                                                                                                                   0.45
                             0.04
                                      0.12
                                                      -0.028
                                                                                                0.027
                                                                                                                         0.0064
                                                                                                                                 0.043
                                                                                                                                                           -0.32
                                                                                                                                                                   0.39
                     baths -
                                                               0.49
                                                                                                         0.22
                                                                                                                 0.38
                                                                                                                                                                                      - 0.4
                                      -0.02
                                                                      0.0031
                                                                               0.032
                                                                                       0.027
                                                                                                                 0.042
                                                                                                                                          0.09
                                                                                                                                                  0.23
          completion_status
                             0.026
                 furnishing
                                      -0.03
                                            -0.00061
                                                              0.042
                                                                       0.23
                                                                                0.23
                                                                                        0.22
                                                                                                                 0.12
                                                                                                                        0.0051
                                                                                                                                 0.011
                                                                                                                                          -0.019
                                                                                                                                                                   0.04
                                                                                                                                                                                      - 0.2
                                                                                                         0.12
                            -0.0056
                                     0.042
                                             -0.036
                                                     0.0073
                                                              0.26
                                                                       0.37
                                                                                0.37
                                                                                        0.38
                                                                                                0.042
                                                                                                                         -0.0054
                                                                                                                                 0.011
                                                                                                                                         -0.0025
                                                                                                                                                                   0.23
                      area
                             0.038
                                     0.051
                                             0.0086
                                                      0.05
                                                               -0.02
                                                                       0.016
                                                                               0.002
                                                                                       0.0064
                                                                                                        0.0051
                                                                                                                -0.0054
                                                                                                                                  0.07
                                                                                                                                          -0.036
                                                                                                                                                          -0.008
                                                                                                                                                                   -0.015
                      year
                                     0.033
                                             0.0039
                                                      0.034
                                                              -0.021
                                                                       0.044
                                                                               0.036
                                                                                       0.043
                                                                                                        0.011
                                                                                                                0.011
                                                                                                                         0.07
                    month
                             0.011
                                                                                                                                                  0.24
                                                                                                                                                                   -0.018
                                                                                                                                                                                      - 0.0
```

0.09

0.23

completion status

-0.32

0.39

baths

-0.019

0.04

furnishing

-0.0025

0.23

-0.036

-0.008

-0.015

year

0.24

-0.018

0.43

0.034

0.018

day

0.43

0.096

0.018

0.034

0.096

0.36

price_per_sq_unit

0.018

0.018

0.36

price_category

- -0.2

As beds and bath are important feature for analysis so cannont be removed, also longitute and latitude are important features and cannot be removed.

-0.019

0.048

-0.02

day

quarter

price per sq unit -

price category

-0.029

-0.028

longitude

0.019

0.053

0.19

0.16

Locality

-0.019

0.028

0.042

0.0086

-0.00038

0.44

-0.36

0.3

type

0.45

spac

```
In [138... # Defining X and y for prediction
#Price is my target variable
X = df_s.drop('price', axis=1)
y = df_s['price']
```

```
# Splitting the data into xtrain and text and y train & text by splitting 30% for testing and 70% for training X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3, random_state=42)
```

Feature Importance

-0.004485

-0.034464

-0.044869

-0.092338

-8.329032

day

month

year

longitude

completion_status

12

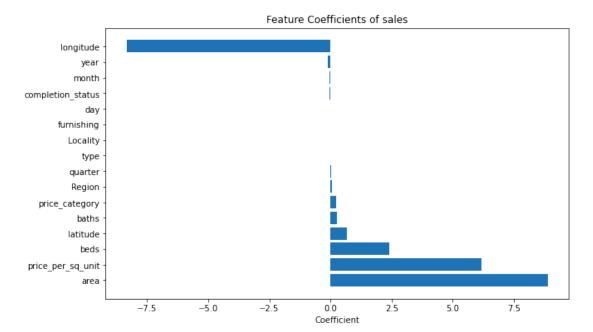
7

11

10

1

```
In [139...
         #Fiting a linear regression model
          lin model = LinearRegression()
          lin_model.fit(X, y)
          # Getting all feature coefficients
          coef = lin_model.coef_
          #For tabluar data
          coef_importance = pd.DataFrame({'Feature': X.columns, 'Coefficient': coef})
          coef_importance = coef_importance.sort_values(by='Coefficient', ascending=False)
          print(coef_importance)
          # Plotting the coefficients
          plt.figure(figsize=(10, 6))
          plt.barh(coef_importance['Feature'], coef_importance['Coefficient'])
          plt.xlabel('Coefficient')
          plt.title('Feature Coefficients of sales')
          plt.show()
                      Feature Coefficient
        9
                         area
                                  8.891789
        14 price_per_sq_unit
                                  6.156396
        5
                                  2.410648
                         beds
        0
                     latitude
                                  0.662654
        6
                        baths
                                  0.260655
                                  0.232776
        15
               price_category
        3
                       Region
                                  0.075551
        13
                                  0.023956
                      quarter
        4
                                  0.003899
                         type
        2
                     Locality
                                  0.000513
        8
                   furnishing
                                 -0.002802
```



Area: For every additional unit of area, the price is more by approximately 8.94 units. Price Per Square Unit: For every unit increase in price per square unit, the total price increases by approximately 6.08 units. Beds: For every additional bedroom, it contributes to about 2.39 units in prices. Baths: For every additional bathroom, there is an approximate increase of 0.32 units to the price of a house. Latitude: With every unit increase in latitude, prices increase by approximately 0.72 units. Price Category: Each category contributes around 0.23 units to the price. Region contributes to the pricing by about 0.07 units. Quarter: The quarterly variable adds about 0.02 units to the price. Type: Property type contributes minimally towards pricing at 0.005 units. Furnishing: The level of furnishing contributes about 0.002 units toward pricing. Locality: Locality has a negligible effect on pricing at 0.0004 units. Day: Price decreases a little with an increase in the day of the month by 0.0027 units. Completion Status: Properties that are not completed are valued lower by approximately 0.03 units. Month: Price slightly decreases as the month increases by 0.0439 units. Year: Each additional year roughly contributes to about a decrease in price by about 0.10 units. Longitude: The further east/west a property is, the far lower in price, with a huge negative contribution of -9.34 units.

1. LinearRegression

```
In [140_ # Training Linear regression model for sales
model_linear_s = LinearRegression()

model_linear_s.fit(X_train, y_train)

#predicting using the testing data for sales
y_pred = model_linear_s.predict(X_test)

# clculate regression metrics of sales for sales
mae_linear = mean_absolute_error(y_test, y_pred)
mse_linear = mean_squared_error(y_test, y_pred)
rmse_linear = np.sqrt(mse_linear)
R_2_s_linear = r2_score(y_test, y_pred)

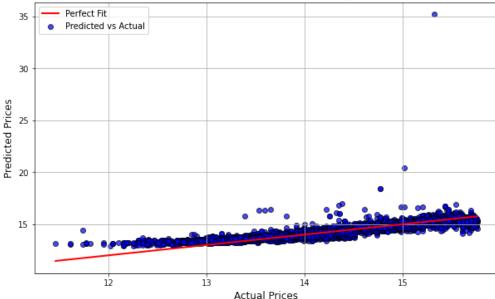
y_train_pred = model_linear_s.predict(X_train)

# Calculate regression metrics for training set
r2_train_l_s = r2_score(y_train, y_train_pred)
print(f"Training R2_Score of sale: {r2_train_l_s}")
```

```
#display the results of sales
print(f"R2 Score: {R 2 s linear}")
print(f"Mean Absolute Error of linear regression for sales: {mae linear}")
print(f"Mean Squared Error of linear regression for sales: {mse_linear}")
print(f"Root Mean Squared Error Linear regression for sales: {rmse_linear}")
import matplotlib.pyplot as plt
#plot the Actual vs Predicted values of sales
plt.figure(figsize=(10, 6))
plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
plt.plot([min(y_test), max(y_test)], [min(y_test), max(y_test)], color='red', linewidth=2, label='Perfect Fit')
plt.title('Actual vs Predicted Prices (Linear Regression)', fontsize=14)
plt.xlabel('Actual Prices', fontsize=12)
plt.ylabel('Predicted Prices', fontsize=12)
plt.legend()
plt.grid(True)
plt.show()
```

Training R2 Score of sale: 0.8351844383285107
R² Score: 0.7873270337916629
Mean Absolute Error of linear regression for sales: 0.20315595472671413
Mean Squared Error of linear regression for sales: 0.1045769145109135
Root Mean Squared Error Linear regression for sales: 0.32338354087818616





2. lasso

```
In [141... # Initialize and train the Lasso Regression model and using random alpha for regularization strength
    model_lasso = Lasso(alpha= 0.1)
    model_lasso.fit(X_train, y_train)
```

```
y pred = model lasso.predict(X test)
          #model evaluating of sales
          mse_lasso = mean_squared_error(y_test, y_pred)
          mae lasso = mean absolute error(y test, y pred)
          r2_lasso = r2_score(y_test, y_pred)
          actual_prices_mean = y_test.mean()
          # Calculate regression metrics of sales
          mae 1 = mean absolute error(y test, y pred)
          mse 1 = mean squared error(y test, y pred)
          rmse l = np.sqrt(mse lasso)
          R \ 2 \ s \ 1 = r2 \ score(y \ test, y \ pred)
          y_train_pred = model_lasso.predict(X_train)
          # Calculate regression metrics for training set
          r2 train la s = r2 score(y train, y train pred)
          print(f"Training R2 Score of sale: {r2 train la s}")
          # Display the results of sales lasso
          print(f"R2 Score: {R 2 s 1}")
          print(f"Mean Absolute Error of lasso with random alpha for sales: {mae 1}")
          print(f"Mean Squared Error of lasso with random alpha for sales: {mse 1}")
          print(f"Root Mean Squared Error lasso with random alpha for sales: {rmse_l}")
         Training R2 Score of sale: 0.6336449876326321
         R2 Score: 0.6344111627744164
         Mean Absolute Error of lasso with random alpha for sales: 0.3104858042352185
         Mean Squared Error of lasso with random alpha for sales: 0.1797696870378505
         Root Mean Squared Error lasso with random alpha for sales: 0.4239925554038072
In [142...
         # Define the grid of alpha values to search over of sales
          param_grid = {'alpha': [0.01, 0.0001, 0.1, 1]}
          # Initialize the GridSearchCV object with cross validation = 5
          grid_search = GridSearchCV(estimator=Lasso(), param_grid=param_grid, cv=5)
          #fit the model to find the best alpha using gridsearch
          grid_search.fit(X_train, y_train)
          # Get the best model from the grid search of sales
          best_lasso_model = grid_search.best_estimator_
          best alpha = grid search.best params ['alpha']
          #predict on the test set using the best model of sales
          y pred best = best lasso model.predict(X test)
          y_train_pred = best_lasso_model.predict(X_train)
          # Calculate regression metrics for training set
          r2_train_a_s = r2_score(y_train, y_train_pred)
          print(f"Training R2 Score of sale: {r2 train a s}")
```

```
# evalutation the lasso with best alpha
r2_lasso_grid = r2_score(y_test, y_pred_best)
mse_best_lasso_grid = mean_asquared_error(y_test, y_pred_best)
mae_lasso_grid = mean_absolute_error(y_test, y_pred_best)

# Print results of sales
print(f"Best alpha value selected lasso for sales: {best_alpha}")
print(f'R2 (Lasso) for sales: {r2_lasso_grid}')
print(f"Mean Squared Error with best alpha for sales: {mse_best_lasso_grid}")
print(f"Mean Absolute Error for sales: {mae_lasso_grid}")

Training R2 Score of sale: 0.8337570023470391
Best alpha value selected lasso for sales: 0.0001
R2 (Lasso) for sales: 0.8105140629435301
Mean Squared Error with best alpha for sales: 0.09317523987116877
Mean Absolute Error for sales: 0.20567278139378503
```

XGBOOST

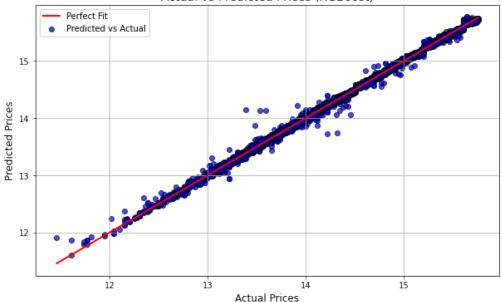
```
In [143...
         # XGB WITHOUT PARAMETER
In [144...
         # initailze the xbg model
          model xgb sale = xgb.XGBRegressor(objective='reg:squarederror')
          model xgb sale.fit(X train, y train)
          y_pred = model_xgb_sale.predict(X_test)
          #Metrics
          mae_x_sale = mean_absolute_error(y_test, y_pred)
          mse_x_sale = mean_squared_error(y_test, y_pred)
          r2 x sale = r2_score(y_test, y_pred)
          rmse_x_sale = np.sqrt(mse_x_sale)
          y_train_pred = model_xgb_sale.predict(X_train)
          # Calculate regression metrics for training set
          r2_train_xgb_s = r2_score(y_train, y_train_pred)
          print(f"Training R2 Score of sale: {r2_train_xgb_s}")
          print(f"R2 Score XGBoost for sales: {r2_x_sale}")
          print(f"Mean Absolute Error XGBoost for sales: {mae x sale}")
          print(f"Mean Squared Error XGBoost for sales: {mse_x_sale}")
          print(f"Root Mean Squared Error XGBoost for sales: {rmse x sale}")
          # Plotting the Actual vs Predicted values
          plt.figure(figsize=(10, 6))
          plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
          plt.plot([min(y test), max(y test)], [min(y test), max(y test)], color='red', linewidth=2, label='Perfect Fit')
          # Adding titles and labels
          plt.title('Actual vs Predicted Prices (XGBoost)', fontsize=14)
          plt.xlabel('Actual Prices', fontsize=12)
          plt.ylabel('Predicted Prices', fontsize=12)
```

```
plt.legend()

# Displaying the plot
plt.grid(True)
plt.show()
Training R2 Score of sale: 0.999236445811853
```

R2 Score XGBoost for sales: 0.9984267439419624
Mean Absolute Error XGBoost for sales: 0.016967793071900023
Mean Squared Error XGBoost for sales: 0.0007736115558947283
Root Mean Squared Error XGBoost for sales: 0.027813873442847335

Actual vs Predicted Prices (XGBoost)



```
In [145...
feature_importance_rent = model_xgb_sale.feature_importances_

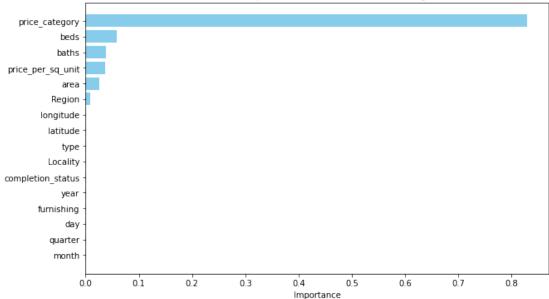
#creating a DataFrame for a tabular display of features and their importance
coef_importance_rent = pd.DataFrame({'Feature': X.columns, 'Importance': feature_importance_rent})
coef_importance_rent = coef_importance_rent.sort_values(by='Importance', ascending=False)

print(coef_importance_rent)

#Plotting the feature importances
plt.figure(figsize=(10, 6))
plt.barh(coef_importance_rent['Feature'], coef_importance_rent['Importance'], color='skyblue')
plt.xlabel('Importance')
plt.xlabel('Importance')
plt.title('Feature Importances for sale Predictions - xgb')
plt.gca().invert_yaxis() # To display the highest importance at the top
plt.show()
```

```
Feature Importance
15
       price_category
                         0.828957
5
                         0.058111
                 beds
6
                baths
                         0.037992
                         0.036792
14
    price_per_sq_unit
9
                         0.025375
                 area
3
               Region
                         0.008083
1
            longitude
                         0.001603
0
             latitude
                         0.001034
4
                 type
                         0.000578
2
             Locality
                         0.000501
7
    completion_status
                         0.000244
10
                 year
                         0.000184
8
           furnishing
                         0.000145
12
                  day
                         0.000144
13
              quarter
                         0.000134
11
                         0.000123
                month
```

Feature Importances for sale Predictions - xgb



```
In [148... # XGB WITH PARAMETERS

In [148... # Create and train the XGBoost model with hyperparameter model_xgb_s = xgb.XGBRegressor(objective='reg:squarederror', n_estimators=20, learning_rate=0.1, max_depth=10) model_xgb_s.fit(X_train, y_train)

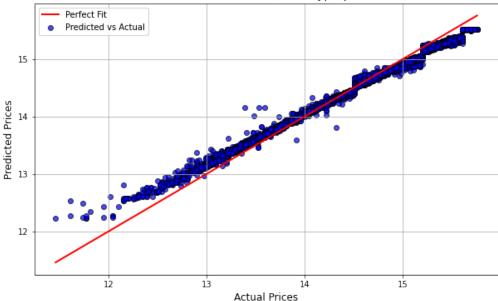
#predict xgb
y_pred = model_xgb_s.predict(X_test)

#evaluatee xbg
mae_x_s = mean_absolute_error(y_test, y_pred)
mse_x_s = mean_squared_error(y_test, y_pred)
r2_x_s = r2_score(y_test, y_pred)
```

```
rmse x s = np.sqrt(mse x s)
 y train pred = model xgb s.predict(X train)
 # Calculate regression metrics for training set
 r2_train_xgbh_s = r2_score(y_train, y_train_pred)
 print(f"Training R2 Score of sale: {r2_train_xgbh_s}")
 print(f"R2 Score xgb for sales: {r2 x s}")
 print(f"Mean Absolute Error xbg hyper parameter for sales: {mae x s}")
 print(f"Mean Squared Error xgb hyperparamter for sales: {mse x s}")
 print(f"Root Mean Squared Error xgb hyper paramet for sales: {rmse x s}")
 # Plotting the Actual vs Predicted values
 plt.figure(figsize=(10, 6))
 plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
 plt.plot([min(y test), max(y test)], [min(y test), max(y test)], color='red', linewidth=2, label='Perfect Fit')
 # Adding titles and labels
 plt.title('Actual vs Predicted Prices (XGB hyperparameter)', fontsize=14)
 plt.xlabel('Actual Prices', fontsize=12)
 plt.ylabel('Predicted Prices', fontsize=12)
 plt.legend()
 # Displaying the plot
 plt.grid(True)
 plt.show()
Training R2 Score of sale: 0.981437524937552
R2 Score xgb for sales: 0.9811286402749706
```

R2 Score xgb for sales: 0.9811286402749706
Mean Absolute Error xbg hyper parameter for sales: 0.07523551603197816
Mean Squared Error xgb hyperparameter for sales: 0.00927954599897674
Root Mean Squared Error xgb hyper paramet for sales: 0.09633040018071523





Random forest

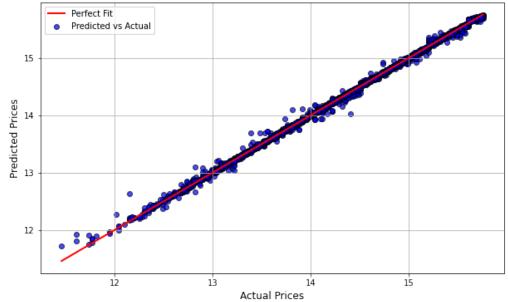
```
In [149...
          # Without hyperparameter
In [150...
          #intialize the random forest model to sales data
          model_random_sale = RandomForestRegressor()
          model_random_sale.fit(X_train, y_train)
          y_pred = model_random_sale.predict(X_test)
          #evaluate the model for sales data
          mse_random_sale = mean_squared_error(y_test, y_pred)
          mae_random_sale = mean_absolute_error(y_test, y_pred)
          r2_sale = r2_score(y_test, y_pred)
          y_train_pred = model_random_sale.predict(X_train)
          # Calculate regression metrics for training set
          r2_train_rm_s = r2_score(y_train, y_train_pred)
          print(f"Training R2 Score of sale: {r2_train_rm_s}")
          #calculate the mean of actual prices for sales data
          actual_prices_mean_random_sale = y_test.mean()
          #calculate Root Mean Squared Error
          rmse_random_sale = np.sqrt(mse_random_sale)
```

```
#display the results for random forest for sales data
print(f"R2 Score random forest: {r2_sale}")
print(f"Mean Absolute Error random forest: {mae_random_sale}")
print(f"Mean Squared Error random forest: {mse_random_sale}")
print(f"Root Mean Squared Error random forest: {rmse_random_sale}")

#plotting the Actual vs Predicted values of sales
plt.figure(figsize=(10, 6))
plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
plt.plot([min(y_test), max(y_test)], [min(y_test), max(y_test)], color='red', linewidth=2, label='Perfect Fit')
plt.title('Actual vs Predicted Prices (Random Forest)', fontsize=14)
plt.xlabel('Actual Prices', fontsize=12)
plt.ylabel('Predicted Prices', fontsize=12)
plt.legend()
plt.grid(True)
plt.show()
```

Training R2 Score of sale: 0.9996122579716925
R2 Score random forest: 0.9994640864823852
Mean Absolute Error random forest: 0.00588338922363119
Mean Squared Error random forest: 0.0002635228309269395
Root Mean Squared Error random forest: 0.016233386304987

Actual vs Predicted Prices (Random Forest)



```
In [151...
    feature_importance_rent = model_random_sale.feature_importances_

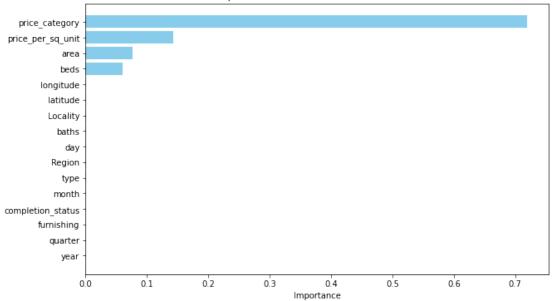
#creating a DataFrame for a tabular display of features and their importance
coef_importance_rent = pd.DataFrame({'Feature': X.columns, 'Importance': feature_importance_rent})
coef_importance_rent = coef_importance_rent.sort_values(by='Importance', ascending=False)

print(coef_importance_rent)
```

```
#Plotting the feature importances
plt.figure(figsize=(10, 6))
plt.barh(coef_importance_rent['Feature'], coef_importance_rent['Importance'], color='skyblue')
plt.xlabel('Importance')
plt.title('Feature Importances for sale Predictions - Random Forest')
plt.gca().invert_yaxis() # To display the highest importance at the top
plt.show()
Feature Importance
```

```
15
       price_category
                         0.719094
   price_per_sq_unit
                         0.142393
9
                 area
                         0.076852
5
                         0.059902
                 beds
1
            longitude
                         0.000524
0
             latitude
                         0.000404
2
             Locality
                         0.000210
                         0.000156
6
                baths
12
                         0.000129
                  day
3
                         0.000128
               Region
4
                         0.000076
                 type
                month
11
                         0.000049
7
    completion_status
                         0.000030
           furnishing
8
                         0.000023
13
              quarter
                         0.000020
10
                         0.000010
                 year
```

Feature Importances for sale Predictions - Random Forest



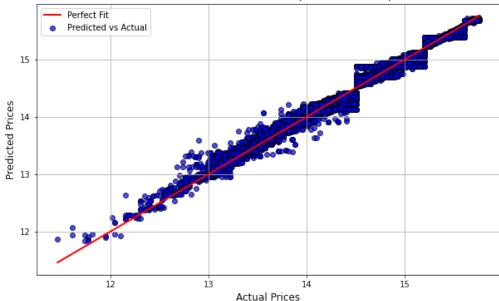
```
In [152... # With parameters
In [153... # Initialize and train the model with limited trees to remove overfitting
model_random_s = RandomForestRegressor(n_estimators=20, max_depth=8, random_state=42)
model_random_s.fit(X_train, y_train)
```

```
# Predict on the test set random forest
y pred = model random s.predict(X test)
# Evaluate the random forest for sales data
mse random s = mean squared error(y test, y pred)
mae_random_s = mean_absolute_error(y_test, y_pred)
r2 = r2_score(y_test, y_pred)
y_train_pred = model_random_s.predict(X_train)
# Calculate regression metrics for training set
r2 train rmh s = r2 score(y train, y train pred)
print(f"Training R2 Score of sale: {r2 train rmh s}")
# Calculate the mean of actual prices for sales data
actual_prices_mean_random_s = y_test.mean()
rmse_r_s = np.sqrt(mse_random_s)
# Display the results for random forest for sales data
print(f"R2 Score random forest: {r2}")
print(f"Mean Absolute Error random forest: {mae random s}")
print(f"Mean Squared Error random forest: {mse random s}")
print(f"Root Mean Squared Error Randon forest: {rmse r s}")
# Plotting the Actual vs Predicted values
plt.figure(figsize=(10, 6))
plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
plt.plot([min(y test), max(y test)], [min(y test), max(y test)], color='red', linewidth=2, label='Perfect Fit')
# Adding titles and labels
plt.title('Actual vs Predicted Prices (Random forest)', fontsize=14)
plt.xlabel('Actual Prices', fontsize=12)
plt.ylabel('Predicted Prices', fontsize=12)
plt.legend()
# Displaying the plot
plt.grid(True)
plt.show()
```

Training R2 Score of sale: 0.9838534538538241 R2 Score random forest: 0.9837517229163514

Mean Absolute Error random forest: 0.062127429682532175 Mean Squared Error random forest: 0.007989706984487201 Root Mean Squared Error Randon forest: 0.0893851608740914





Desicion tree

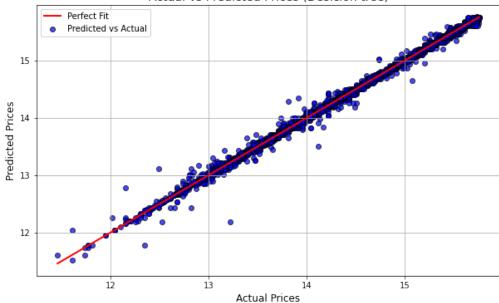
```
In [154...
          # Without parameters
          model_tree = DecisionTreeRegressor(random_state=42)
In [155...
          # Fitting the model on the training data
          model_tree.fit(X_train, y_train)
          # Predicting using the testing data for sales data
          y_pred = model_tree.predict(X_test)
          # Calculate metrcs for sales data
          mae_tree = mean_absolute_error(y_test, y_pred)
          mse_tree = mean_squared_error(y_test, y_pred)
          rmse tree = np.sqrt(mse tree)
          r2_tree = r2_score(y_test, y_pred)
          y_train_pred = model_tree.predict(X_train)
          # Calculate regression metrics for training set
          r2_train_d_s = r2_score(y_train, y_train_pred)
          print(f"Training R2 Score of sale: {r2_train_d_s}")
          print(f"R2 Score for sales: {r2 tree}")
          print(f"Mean Absolute Error of Decision Tree for sales: {mae_tree}")
          print(f"Mean Squared Error of Decision Tree for sales: {mse_tree}")
          print(f"Root Mean Squared Error Decision Tree for sales: {rmse_tree}")
```

```
# Plotting the Actual vs Predicted values
plt.figure(figsize=(10, 6))
plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
plt.plot([min(y_test), max(y_test)], [min(y_test), max(y_test)], color='red', linewidth=2, label='Perfect Fit')

# Adding titles and Labels
plt.title('Actual vs Predicted Prices (Desicion tree)', fontsize=14)
plt.xlabel('Actual Prices', fontsize=12)
plt.ylabel('Predicted Prices', fontsize=12)
plt.legend()

# Displaying the plot
plt.grid(True)
plt.show()
```

Actual vs Predicted Prices (Desicion tree)



```
feature_importance_rent = model_tree.feature_importances_

#creating a DataFrame for a tabular display of features and their importance
coef_importance_rent = pd.DataFrame({'Feature': X.columns, 'Importance': feature_importance_rent})
coef_importance_rent = coef_importance_rent.sort_values(by='Importance', ascending=False)

print(coef_importance_rent)

#Plotting the feature importances
plt.figure(figsize=(10, 6))
plt.barh(coef_importance_rent['Feature'], coef_importance_rent['Importance'], color='skyblue')
```

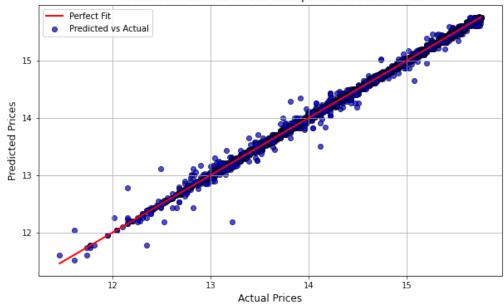
```
plt.xlabel('Importance')
 plt.title('Feature Importances for sale Predictions -decision tree')
 plt.gca().invert_yaxis() # To display the highest importance at the top
 plt.show()
               Feature Importance
15
       price_category
                          0.718395
14
    price_per_sq_unit
                          0.150331
9
                 area
                          0.066882
5
                 beds
                          0.062853
3
               Region
                          0.000560
1
            longitude
                          0.000359
             latitude
0
                          0.000262
2
             Locality
                          0.000110
12
                  day
                          0.000084
6
                          0.000038
                baths
4
                          0.000035
                 type
11
                month
                          0.000027
8
           furnishing
                          0.000022
7
    completion_status
                          0.000019
13
              quarter
                          0.000017
10
                          0.000005
                 year
                               Feature Importances for sale Predictions -decision tree
  price category
price_per_sq_unit
          area
          beds
        Region
      longitude
```

```
latitude
         Locality
             day
           baths
            type
          month
       furnishing
completion_status
          quarter
            year
                                            0.2
                                                                                      0.5
                              0.1
                                                          0.3
                                                                                                    0.6
                                                                                                                  0.7
                0.0
                                                                        0.4
                                                                 Importance
```

```
In [157... # With parameters
In [158... # Set up the parameter grid
param_grid = {
    'max_depth': [3, 5, 10],
    'min_samples_split': [2, 5, 10],
    'min_samples_leaf': [1, 2, 5, 10],
    'max_features': [None, 'sqrt', 'log2']
}
```

```
# Initialize GridSearchCV with DecisionTreeRearessor for sale
          grid search = GridSearchCV(DecisionTreeRegressor(random state=42), param grid, cv=5, scoring='r2')
          # Fit the grid search
          grid search.fit(X train, y train)
          # Best parameters and model
          print("Best parameters found: ", grid_search.best_params_)
          best_tree = grid_search.best_estimator_
          # Make predictions using the best model
          y pred best tree = best tree.predict(X test)
          y_train_pred = best_tree.predict(X_train)
          # Calculate regression metrics for training set
          r2 train_dh_s = r2_score(y_train, y_train_pred)
          print(f"Training R2 Score of sale: {r2 train dh s}")
          # Fvaluate the model
          mae_tree_g = mean_absolute_error(y_test, y_pred_best_tree)
          mse_tree_g = mean_squared_error(y_test, y_pred_best_tree)
          rmse_tree_g = np.sqrt(mse_tree_g)
          r2_tree_g = r2_score(y_test, y_pred_best_tree)
          print(f"R2 Score for sale best : {r2_tree_g}")
          print(f"Mean Absolute Error of Decision Tree for sale using gridsearch: {mae tree g}")
          print(f"Mean Squared Error of Decision Tree for sale using gridsearch: {mse tree g}")
          print(f"Root Mean Squared Error of Decision Tree for sale using gridsearch: {rmse tree g}")
         Best parameters found: {'max depth': 10, 'max features': None, 'min samples leaf': 1, 'min samples split': 5}
         Training R2 Score of sale: 0.9906648984205506
         R2 Score for sale best : 0.9899519953171332
        Mean Absolute Error of Decision Tree for sale using gridsearch: 0.04791803790611975
         Mean Squared Error of Decision Tree for sale using gridsearch: 0.004940869286113459
         Root Mean Squared Error of Decision Tree for sale using gridsearch: 0.07029131728822173
In [159... # Plotting the Actual vs Predicted values
          plt.figure(figsize=(10, 6))
          plt.scatter(y_test, y_pred, color='blue', edgecolors='k', alpha=0.7, label='Predicted vs Actual')
          plt.plot([min(y test), max(y test)], [min(y test), max(y test)], color='red', linewidth=2, label='Perfect Fit')
          # Adding titles and Labels
          plt.title('Actual vs Predicted Prices Best params decision tree', fontsize=14)
          plt.xlabel('Actual Prices', fontsize=12)
          plt.ylabel('Predicted Prices', fontsize=12)
          plt.legend()
          # Displaying the plot
          plt.grid(True)
          plt.show()
```

Actual vs Predicted Prices Best params decision tree



```
# Created a dictionary to store metrics for each model
metrics = {
     'Model': [
        'Linear Regression',
        'Lasso (Random Alpha)',
        'Lasso Regression (Best Alpha)',
        'XGBoost',
        'XGBoost[Hyperparameter]',
         'Random Forest',
        'Random Forest[Hyperparameter]',
        'Decision Tree',
         'Decision Tree gridsearch'
    'R2 Score ': [
        R_2_s_linear,
        R_2_s_1
        r2_lasso_grid,
        r2_x_sale,
        r2_x_s,
        r2_sale,
        r2,
        r2_tree,
        r2_tree_g
    'Mean Absolute Error': [
        mae_linear,
        mae_1,
        mae_lasso_grid,
        mae_x_sale,
         mae_x_s,
        mae_random_sale,
```

```
mae random s,
         mae_tree,
         mae_tree_g
     ],
     'Mean Squared Error': [
         mse_linear,
         mse_1,
         mse_best_lasso_grid,
         mse_x_sale,
         mse_x_s,
         mse_random_sale,
         mse_random_s,
         mse_tree,
         mse_tree_g
     1,
     'Root Mean Squared Error': [
         rmse_linear,
         rmse_1,
         np.sqrt(mse_best_lasso_grid),
         rmse_x_sale,
         rmse_x_s,
         rmse_random_sale,
         rmse_r_s,
         rmse_tree,
         rmse_tree_g
 metrics df = pd.DataFrame(metrics)
 # Display the metrics table for easy understanding
 print(metrics_df)
                           Model R2 Score
                                             Mean Absolute Error \
0
               Linear Regression
                                   0.787327
                                                        0.203156
            Lasso (Random Alpha)
                                   0.634411
1
                                                        0.310486
2
   Lasso Regression (Best Alpha)
                                   0.810514
                                                        0.205673
3
                         XGBoost
                                   0.998427
                                                        0.016968
4
         XGBoost[Hyperparameter]
                                   0.981129
                                                        0.075236
5
                   Random Forest
                                   0.999464
                                                        0.005883
   Random Forest[Hyperparameter]
6
                                   0.983752
                                                        0.062127
7
                   Decision Tree
                                   0.998491
                                                        0.008759
8
        Decision Tree gridsearch
                                   0.989952
                                                        0.047918
   Mean Squared Error Root Mean Squared Error
0
             0.104577
                                      0.323384
1
             0.179770
                                      0.423993
```

2

3

4

5

6

7

8

0.093175

0.000774

0.009280

0.000264

0.007990

0.000742

0.004941

0.305246

0.027814

0.096330

0.016233

0.089385

0.027237

0.070291

```
In [161... # Created figure and axis for the evalution table
          fig, ax = plt.subplots(figsize=(12, 4))
          ax.axis('tight')
          ax.axis('off')
          table = ax.table(cellText=metrics_df.values,
                           colLabels=metrics_df.columns,
                           cellLoc='center',
                           loc='center')
          #Styling
          table.auto_set_font_size(False)
          table.set_fontsize(14)
          table.scale(2, 4)
          #header bold and increase its font size
          for (i, j), cell in table.get_celld().items():
              if i == 0: # Header row
                  cell.set_text_props(fontweight='bold', fontsize=16)
              else:
                  cell.set_fontsize(14)
          plt.show()
```

Model	R2 Score	Mean Absolute Error	Mean Squared Error	Root Mean Squared Error	
Linear Regression	0.7873270337916629	0.20315595472671413	0.1045769145109135	0.32338354087818616	
Lasso (Random Alpha)	0.6344111627744164	0.3104858042352185	0.1797696870378505	0.4239925554038072	
Lasso Regression (Best Alpha)	0.8105140629435301	0.20567278139378503	0.09317523987116877	0.30524619550646126	
XGBoost	0.9984267439419624	0.016967793071900023	0.0007736115558947283	0.027813873442847335	
XGBoost[Hyperparameter]	0.9811286402749706	0.07523551603197816	0.00927954599897674	0.09633040018071523	
Random Forest	0.9994640864823852	0.00588338922363119	0.0002635228309269395	0.016233386304987	
Random Forest[Hyperparameter]	0.9837517229163514	0.062127429682532175	0.007989706984487201	0.0893851608740914	
Decision Tree	0.9984913786637591	0.008759376056976841	0.0007418289560829468	0.027236537152930194	
Decision Tree gridsearch	0.9899519953171332	0.04791803790611975	0.004940869286113459	0.07029131728822173	

Multilayer Perceptron

```
In [35]: import numpy as np
#building the model for sales
```

```
model = keras.Sequential([
    layers.Dense(64, activation='relu', input_shape=(X_train.shape[1],)), # Input Layer
    layers.Dense(32, activation='relu'), # Hidden Layer
    layers.Dense(1) # Output layer
])
model.compile(optimizer='adam', loss='mean_squared_error', metrics=['mae'])
#Training model
h_sale = model.fit(X_train, y_train, epochs=10, batch_size=32, validation_split=0.2)
# Evaluating the model for sales
test loss, test mae = model.evaluate(X test, y test)
y pred = model.predict(X test).flatten()
# metrics mse
mse = np.mean((y_test - y_pred) ** 2)
# Calculate RMSE
rmse = np.sqrt(mse)
# Calculate AMSE
n = X_test.shape[0] # Number of observations
p = X_test.shape[1] # Number of features
amse = mse * (n / (n - p))
# Calculate R2 for sales
ss res = np.sum((y test - y pred) ** 2)
ss_tot = np.sum((y_test - np.mean(y_test)) ** 2)
r2\_score = 1 - (ss\_res / ss\_tot)
# Display all results
print(f'Test MAE: {test_mae}')
print(f'Test RMSE: {rmse}')
print(f'Test AMSE: {amse}')
print(f'R2 Score: {r2_score}')
```

WARNING:tensorflow:From c:\users\nishu\appdata\local\programs\python\python39\lib\site-packages\keras\src\backend.py:873: The name tf.get_default_graph is deprec ated. Please use tf.compat.v1.get_default_graph instead.

WARNING:tensorflow:From c:\users\nishu\appdata\local\programs\python\python39\lib\site-packages\keras\src\optimizers__init__.py:309: The name tf.train.Optimizer is deprecated. Please use tf.compat.v1.train.Optimizer instead.

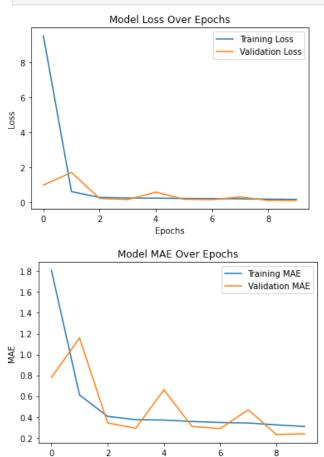
Epoch 1/10

WARNING:tensorflow:From c:\users\nishu\appdata\local\programs\python\python39\lib\site-packages\keras\src\utils\tf_utils.py:492: The name tf.ragged.RaggedTensorV alue is deprecated. Please use tf.compat.v1.ragged.RaggedTensorValue instead.

WARNING:tensorflow:From c:\users\nishu\appdata\local\programs\python\python39\lib\site-packages\keras\src\engine\base_layer_utils.py:384: The name tf.executing_e agerly_outside_functions is deprecated. Please use tf.compat.v1.executing_eagerly_outside_functions instead.

```
Epoch 2/10
     844/844 [============] - 2s 2ms/step - loss: 0.6235 - mae: 0.6103 - val_loss: 1.7159 - val_mae: 1.1581
     Epoch 3/10
     844/844 [============] - 3s 3ms/step - loss: 0.2939 - mae: 0.4049 - val_loss: 0.2377 - val_mae: 0.3417
     Epoch 4/10
     Epoch 5/10
     Epoch 6/10
     844/844 [============] - 3s 3ms/step - loss: 0.2329 - mae: 0.3557 - val_loss: 0.1892 - val_mae: 0.3083
     Epoch 7/10
     844/844 [============] - 2s 3ms/step - loss: 0.2231 - mae: 0.3461 - val_loss: 0.1663 - val_mae: 0.2873
     Epoch 8/10
     Epoch 10/10
     452/452 [========== ] - 1s 1ms/step
     Test MAE: 0.24434716999530792
     Test RMSE: 0.37334716183598726
     Test AMSE: 0.13954258199671074
     R<sup>2</sup> Score: 0.7165332185293369
In [37]: import matplotlib.pyplot as plt
     #Visualizing the training and validation loss over epochs
     plt.plot(h_sale.h_sale['loss'], label='Training Loss')
     plt.plot(h_sale.h_sale['val_loss'], label='Validation Loss')
     plt.title('Model Loss Over Epochs')
     plt.xlabel('Epochs')
     plt.ylabel('Loss')
     plt.legend()
     plt.show()
     #Visualizing the training and validation MAE over epochs
     plt.plot(h_sale.h_sale['mae'], label='Training MAE')
     plt.plot(h_sale.h_sale['val_mae'], label='Validation MAE')
     plt.title('Model MAE Over Epochs')
     plt.xlabel('Epochs')
```

plt.ylabel('MAE')
plt.legend()
plt.show()



Epochs

The data splitting to 20% of the training set, that is to say, 20% of the original data used for validation. Computation: 20% of 70% equals 14% of the original data that is reserved for validation. Model Loss Across Epochs (Upper Plot)

Epoch 0: Training Loss: starts off very high, at about 9.0, which indicates that the initial predictions are considerably far from the ground truth in the training data. Validation Loss: starts at about 2.0, a sign that this model does relatively better on validation data than the initial impression it left with the training data. This mainly occurs because of the model initialization or randomness in the early stages.

Epoch 1: Training Loss: It sharply drops from 9.0 to about 0.5. That big drop means the model starts to fit very fast already on the first epoch, which radically improves its predictions. Validation Loss: It goes down to about 0.4, which is good and reflects a decent decrease in error not only on unseen data but also it is not so drastic for the training set.

Epochs 2–3: Training Loss: Still goes down to around 0.1 at epoch 3, which means that the model continues at each epoch to fit the training data better. Validation Loss: It was generally a number around 0.2 to 0.3, but through these epochs, it fluctuates a bit. That would mean the model generalizes better but becomes a bit sensitive to the validation data.

Epochs 4–9: Training Loss: It goes down to almost zero at epoch 4 and stays like that throughout the rest of the training. That basically means the model fits the training data perfectly and has a really small error in it. Validation Loss: Stays quite close to 0.2, fluctuates around that with little spikes, but nothing too dramatic in increase. Overall, it means the model generalizes well, though the fact that validation loss is not decreasing anymore could mean that the model reached its full capacity in terms of generalizing.

Specific Insight: That would mean, if after a few epochs the model fits perfectly, the training loss would drop to zero, then the validation loss would flatten around 0.2; that would mean its performance on unseen data does not really improve after epoch 4, so that by this point it may have learned most of what it can learn from this data.

2. Model MAE Over Epochs (Bottom Plot)

Epoch 0: Training MAE: starts at around 1.8, which indicates that the model's initial absolute prediction error is very large-that is, on average, predictions are off by about 1.8 units, whatever unit the target variable represents. Validation MAE: starts at around 1.2, which means slightly better performance on the validation set compared to the training set at the beginning, and similar to what the loss curve did. Epoch 1: MAE: This also decreases, but not as abruptly; it stabilizes at 0.8. This means the performance of the model on unseen data improves, too, but not quite so abruptly.

Epochs 2–3: Training MAE: You can see that it decreases to about 0.3 until epoch 3, reflecting continued improvement in the prediction accuracy on the training data. Validation MAE: Decreases to around 0.5 but again fluctuates more than the training MAE. The error on the validation data is lower, though the fluctuations do hint at some sensitivity regarding the validation set.

Epochs 4–9: Training MAE: Reaches 0.2 or lower after epoch 4 and remains there. This means that on the training data, the model is making predictions always very close to the actual values. MAE Validation: During this period, it continues to oscillate between 0.3 and 0.4. While the MAE of this range is lower than in the earlier epochs, such oscillation suggests further optimization for better generalization may still be achieved by this model, which keeps doing fairly good predictions. Specific Insight: Its training MAE rapidly goes down to 0.2, suggesting that after a few epochs, this model already makes really accurate predictions on the training set. The validation MAE fluctuated a lot around the value of 0.3 to 0.4, which means there is some variability when generalizing to unseen data, but the error remains relatively small.

Thank you