

Nishita Das

📍 Redmond, WA | 📞 206-786-6761 | ✉️ nishi.nishitadas11@gmail.com | 🔗 [linkedin.com/in/nishid11](https://www.linkedin.com/in/nishid11)

Results-oriented Supply Chain Analyst with 5+ years of experience in demand forecasting, vendor management, sourcing, MDM, and inventory planning. Recovered \$1.2M in audit claims, improved forecast accuracy by 7%, and managed \$250M inventory across gold, diamond, and silver categories. Adept at SAP, Microsoft Dynamics AX, Excel, and stakeholder collaboration to drive cost reduction, service improvement, and supply chain efficiency.

EDUCATION

- **Master of Supply Chain Management**
University of Washington – Foster School of Business, Seattle, WA **June 2025**
Gained expertise in forecasting, operations strategy, sourcing, logistics, inventory optimization, and contract negotiation.
- **Bachelor of Engineering in Electrical & Electronics**
Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal, India **June 2015**
Graduated with Honors | GPA: 3.2
Developed strong analytical, mathematical, and technical problem-solving skills.

PROFESSIONAL EXPERIENCE

PRGX – Financial Auditing Firm

Audit Analyst II – Account Payable **Pune, India | Nov 2020 – Jun 2022**

- Recovered \$1.2M by auditing vendor transactions in SAP and identifying pricing, rebate, and promotional non-compliance across 5000+ suppliers.
- Secured \$912K in missed rebate income by building a custom BDA audit methodology and validating email communications with vendors.
- Delivered 60% additional claim growth for the audit program by streamlining vendor segmentation, prioritizing high-value targets, and identifying contract gaps.
- Increased client profitability by 30% through detailed agreement audits, claim creation, and data-driven negotiations with vendors.
- Improved audit consistency and training speed by developing reusable SOPs, mentoring team members, and streamlining onboarding for cross-functional teams.

Reliance Jewels – Retail & Jewelry Division

Associate Manager – Inventory & Demand Planning **Mumbai, India | Sept 2017 – Sept 2019**

- Improved store-level sales by 17% by implementing a region-based dynamic SKU allocation model across 143 stores and 215 SIS.
- Increased forecast accuracy by 7% by integrating sales, inventory, and vendor lead time data into weekly planning models.
- Managed \$250M in inventory across gold, diamond, and silver categories by aligning replenishments with open orders and pipeline stock.
- Reduced holding costs by up to 3% per month by determining accurate reorder points, analyzing inventory turnover and stock aging trends, and liquidating slow-moving SKUs through repolishing and melting.
- Boosted sales by 12% by enabling strategic stock rotation and optimizing sales mix decisions in collaboration with store managers and regional merchandisers to match high-demand SKUs with location-specific preferences.
- Prevented sales loss by proactively managing vendor lead times and accelerating shipments based on store demand and customer feedback.
- Aligned store planning with sourcing and marketing by leading weekly cross-functional meetings to share demand forecasts, alert suppliers ahead of festivals, and plan promotions for slow-moving SKUs.

Associate Manager – Master Data Management

Mumbai, India | Mar 2016 – Sept 2017

- Accelerated production planning by creating 10,000+ Bills of Materials in Microsoft Axapta for the diamond category, which accounted for 25% of total inventory, ensuring accurate costing and streamlined sourcing.
- Maintained 100% pricing accuracy with no loss of sale during exhibitions by developing an Excel-based POS tool when ERP access failed.
- Created SOPs for MDM processes to help team members work across multiple diamond category projects, while collaborating with vendors to align on sourcing needs, clarify cost sheet requirements, and support timely execution of new production batches.
- Improved vendor performance by 18% by reducing product rejection rates by collaborating on production schedules, quality checks, and lead time adherence.

SUPPLY CHAIN PROJECT: ANALYSIS OF STARBUCKS PARTNERSHIP WITH OATLY

- Assessed Starbucks' sourcing dependency on Oatly by analyzing supplier risk, market difficulty, and portfolio positioning.
- Conducted SWOT and supplier preferencing analysis to evaluate supply continuity challenges and brand alignment.
- Proposed sourcing strategies including supplier diversification, oat-based product innovation, and potential acquisition options.

SKILLS

- **Forecasting & Inventory:** EOQ, Reorder Point, ABC/XYZ, S&OP, MAPE, MRP
- **Sourcing & Vendor Management:** RFQ, Cost Negotiation, BOM, Supplier Scorecards, VMI
- **ERP & Tools:** Microsoft Dynamics AX (Axapta), SAP, Excel (Advanced), Power BI, SQL, Microsoft Azure
- **Audit & Compliance:** Contract Validation, Pricing & Promotion Audits, Rebate (BDA) Recovery
- **Collaboration:** Cross-Functional Teamwork, Supplier Coordination, SOP Development, Exhibition Support