

# Analysis for the launch of Microsoft Movie Studio

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#### Overview

Microsoft sees all the big companies creating original video content and they want to get in on the fun. They have decided to create a new movie studio, but they don't know anything about creating movies. By analyzing top genres, box office performance, and user ratings for different genres, we can leverage data from IMDb's title.basics, title.ratings and Box Office Mojo's movie\_gross datasets. This analysis will provide actionable insights for Microsoft to consider when developing new movies.

### **Business Problem**

Microsoft lacks experience in the film industry and needs guidance in developing content for their new movie studio. They need to identify movie genres with high box office potential to maximize their return on investment. We can analyize the below mentioned points to answer the business perspective questions.

- 1. Genre Performance: Which movie genres historically generate the highest average box office gross?
- 2. Genre Profitability: Considering foreign gross and domestic gross, which genres offer the highest potential for profit margins?
- 3. Genre Trends: Are there any emerging genres or sub-genres experiencing significant growth in popularity and box office success?

#### **Data Understanding**

The data files provide the foundation for analyzing movie performance and generating actionable insights for Microsoft.

- 1. IMDb: Data from IMDb "title.basics" and "title.ratings" datasets can provide information on:
  - A. Movie titles and release years.
  - B. Genre classifications for each movie.
  - C. User ratings, offering insights into audience reception.

2. Box Office Mojo: Data from Box Office Mojo "movie\_gross" dataset can offer:

A. Domestic and international box office gross for each movie.

```
In [2]: # Import standard packages
       import pandas as pd
       import numpy as np
        import matplotlib.pyplot as plt
       import seaborn as sns
       %matplotlib inline
In [3]: |#loading data
       df_title = pd.read_csv("./dsc-project-template-template-mvp/zippedData/im
       df_ratings = pd.read_csv("./dsc-project-template-template-mvp/zippedData/
       df_bom = pd.read_csv("./dsc-project-template-template-mvp/zippedData/bom.
In [4]: df_title.info()
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 146144 entries, 0 to 146143
      Data columns (total 6 columns):
                     Non-Null Count
       # Column
                                           Dtvpe
          _____
                          146144 non-null object
       0 tconst
          primary_title 146143 non-null object
       1
       2 original_title 146122 non-null object
       3 start year 146144 non-null int64
       4 runtime_minutes 114405 non-null float64
                           140736 non-null object
       5
           genres
      dtypes: float64(1), int64(1), object(4)
      memory usage: 6.7+ MB
In [5]: df_ratings.info()
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 73856 entries, 0 to 73855
      Data columns (total 3 columns):
       # Column Non-Null Count Dtype
                       73856 non-null object
       0
          tconst
       1
           averagerating 73856 non-null float64
                        73856 non-null int64
           numvotes
      dtypes: float64(1), int64(1), object(1)
      memory usage: 1.7+ MB
In [6]: df_bom.info()
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 3387 entries, 0 to 3386
      Data columns (total 5 columns):
                     Non-Null Count Dtype
       # Column
       0 title
                         3387 non-null object
          studio 3382 non-null object
       1
       2 domestic_gross 3359 non-null float64
       3 foreign_gross 2037 non-null object
           year
                         3387 non-null int64
       4
```

memory usage: 132.4+ KB

dtypes: float64(1), int64(1), object(3)

In [7]:	<pre>df_title.head()</pre>											
Out[7]:		tconst	primary_title	origina	al_title	start_year	runtime_minutes					
	0	tt0063540	Sunghursh	Sun	ghursh	2013	175.0	Action,Cri				
	1	tt0066787	One Day Before the Rainy Season	Ashac	l Ka Ek Din	2019	114.0	Biograp				
	2	tt0069049	The Other Side of the Wind		e Other of the Wind	2018	122.0					
	3	tt0069204	Sabse Bada Sukh	Sabs	e Bada Sukh	2018	NaN	Come				
	4	tt0100275	The Wandering Soap Opera		La novela Errante	2017	80.0	Comedy,Dram				
In [8]:	<pre>df_ratings.head()</pre>											
Out[8]:		tconst	averageratin	g num	ivotes							
	0	tt10356526	8.	3	31							
	1	tt10384606	8.	9	559							
	2	tt1042974	6.	4	20							
	3	tt1043726	4.	2	50352							
	4	tt1060240	6.	5	21							
In [9]:	df.	_bom.head()	)									
Out[9]:				title	studio	domestic_	_gross foreign_gr	oss year				
	0		Toy Story 3		BV	415000	0000.0 6520000	2010				
	1	Alice	in Wonderland (2010)		BV	334200	0000.0 6913000	2010				
	2	Harry I	Potter and the Deathly Hallows Part 1		WB	296000	0000.0 6643000	000 2010				
	3		Inc	eption	WB	292600	0000.0 5357000	000 2010				
	4		Shrek Foreve	er After	P/DW	238700	0000.0 5139000	2010				

### **Data Preparation**

Step 1: Merging the datasets

1. To integrate the datasets, we'll merge them based on common identifiers.

- 2. In this case, we'll use the "tconst" from the second dataset as the common identifier to merge with the first and third datasets.
- 3. Once merged, we can proceed with to clean the datas to adrres missing values.

#### Step 2: Cleaning the datasets

- 1. Dropping rows with missing tconst, primary\_title, and original\_title
- 2. Filling missing values for start\_year, runtime\_minutes, averagerating, numvotes with median.
- 3. Dropping rows with missing genres as imputing might not be accurate
- 4. Filling missing studio, domestic\_gross, foreign\_gross, year with appropriate
- 5. Verify if there are any remaining missing values

```
In [10]: # Merge datasets
         merged_df = pd.merge(df_title, df_ratings, on='tconst', how='inner')
         merged_df = pd.merge(merged_df, df_bom, left_on='primary_title', right_on
         # Drop unnecessary columns
         merged_df.drop(columns=['title'], inplace=True)
```

#### In [11]: merged df.info()

<class 'pandas.core.frame.DataFrame'> RangeIndex: 3027 entries, 0 to 3026 Data columns (total 12 columns):

```
# Column
             Non-Null Count Dtype
  tconst
                   3027 non-null
                                 object
1 primary_title 3027 non-null
                                 object
2 original_title 3027 non-null
                                 object
                   3027 non-null
  start_year
                                 int64
4 runtime_minutes 2980 non-null
                                 float64
5 genres
                  3020 non-null
                                 object
6 averagerating 3027 non-null
                                 float64
   numvotes
                   3027 non-null
7
                                 int64
   studio
                  3024 non-null
                                 object
   domestic_gross 3005 non-null
                                 float64
10 foreign_gross
                  1832 non-null
                                 object
                   3027 non-null
11 year
                                 int64
dtypes: float64(3), int64(3), object(6)
```

memory usage: 283.9+ KB

```
In [12]: merged_df.head()
```

2016

103.0

Action

tconst primary\_title original\_title start\_year runtime\_minutes

Wazir

Wazir

Out[12]:

**0** tt0315642

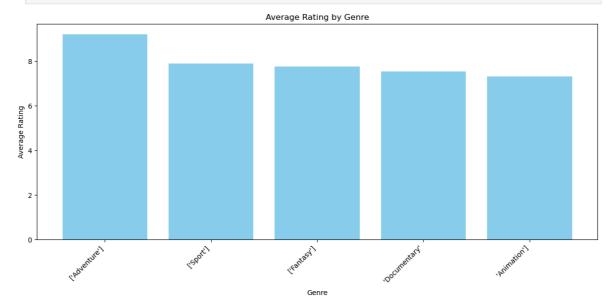
	1	tt0337692	On the Road	On the Road	2012	124.0	Adventure,Dra				
	2	tt4339118	On the Road	On the Road	2014	89.0					
	3	tt5647250	On the Road	On the Road	2016	121.0					
	4	tt0359950	The Secret Life of Walter Mitty	The Secret Life of Walter Mitty	2013	114.0	Adventure,C				
In [ ]:	#Clean the data set										
In [13]:	<pre># Dropping rows with missing tconst, primary_title, and original_title merged_df.dropna(subset=['tconst', 'primary_title', 'original_title'], in</pre>										
	<pre># Filling missing values for start_year, runtime_minutes, averagerating, merged_df['start_year'].fillna(merged_df['start_year'].median(), inplace= merged_df['runtime_minutes'].fillna(merged_df['runtime_minutes'].median()) merged_df['averagerating'].fillna(merged_df['averagerating'].median(), in merged_df['numvotes'].fillna(merged_df['numvotes'].median(), inplace=True  # Dropping rows with missing genres as imputing might not be accurate merged_df.dropna(subset=['genres'], inplace=True)  # Filling missing studio, domestic_gross, foreign_gross, year with approp merged_df['studio'].fillna('Unknown', inplace=True) merged_df['domestic_gross'].fillna(0, inplace=True) merged_df['foreign_gross'].fillna(0, inplace=True) merged_df['year'].fillna(merged_df['year'].median(), inplace=True)  # Verify if there are any remaining missing values print(merged_df.isnull().sum())</pre>										
	origen ave num stud dom for	mary_title ginal_title rt_year time_minute res ragerating votes dio estic_gross eign_gross	0 0 0 0 0								

### **Data Modeling**

Let's conduct exploratory analysis to uncover patterns, trends, and relationships in the data. As genre plays an important role in deciding what kind of movies would interest the target audience, I will start my analysis based on user ratings and box office performance, which will be depicted in the form of bar graphs and line graphs for clearer understanding of the distribution and associations between variables.

### **Rating Analysis for Genres**

```
In [15]:
        # Ensure all values in the 'genres' column are treated as strings
         merged_df['genres'] = merged_df['genres'].astype(str)
         # Split the 'genres' column into individual genres
         merged_df['genres'] = merged_df['genres'].str.split(',')
         # Explode the 'genres' column to create multiple rows for each movie-genr
         genres_df = merged_df.explode('genres')
         # Group the data by each individual genre and calculate the average ratin
         genre_avg_rating = genres_df.groupby('genres')['averagerating'].mean().so
         # Select the top 5 genres with the highest ratings
         top 5 genres = genre avg rating.head(5)
         # Remove duplicates from the index
         top_5_genres = top_5_genres[~top_5_genres.index.duplicated(keep='first')]
         # Plot the graph to visualize each genre separately on the x-axis
         plt.figure(figsize=(12, 6))
         plt.bar(top_5_genres.index, top_5_genres.values, color='skyblue')
         plt.xlabel('Genre')
         plt.ylabel('Average Rating')
         plt.title('Average Rating by Genre')
         plt.xticks(rotation=45, ha='right')
         plt.tight_layout()
```

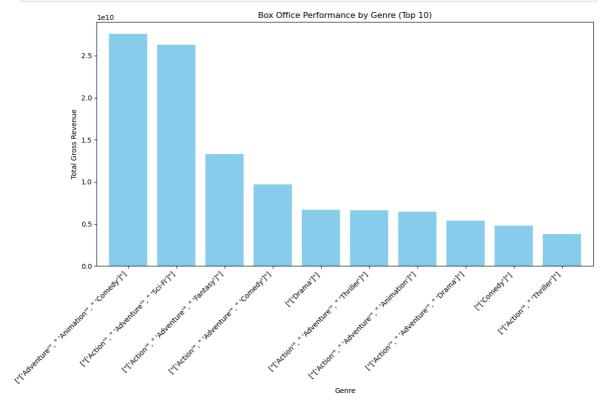


Our analysis of average user ratings suggests that Animation, Documentary, Fantasy, and Sport genres tend to have higher ratings. However, these ratings alone don't guarantee financial success.

Let's now delve into box office performance to gain a more comprehensive understanding of genre viability.

## Box office analysis by checking proitability of each Genre

```
In [16]:
        # Convert 'domestic_gross' and 'foreign_gross' columns to numeric
         merged_df['domestic_gross'] = pd.to_numeric(merged_df['domestic_gross'],
         merged_df['foreign_gross'] = pd.to_numeric(merged_df['foreign_gross'], er
         # Calculate total gross revenue (domestic + foreign) by year
         merged_df['total_gross'] = merged_df['domestic_gross'] + merged_df['forei
         # Convert lists in the 'genres' column to strings
         merged_df['genres'] = merged_df['genres'].astype(str)
         # Explode the 'genres' column to create multiple rows for each movie-genr
         genres_df = merged_df.explode('genres')
         #Group the data by genre and sum the total gross revenue for each genre
         genre_total_gross = merged_df.groupby('genres')['total_gross'].sum()
         #Sort the genres based on total gross revenue
         genre_total_gross_sorted = genre_total_gross.sort_values(ascending=False)
         #Select the top N genres by total gross revenue
         top_genres = genre_total_gross_sorted.head(10)
         #Plot the graph with top genres
         plt.figure(figsize=(12, 8))
         top_genres.plot(kind='bar', color='skyblue', width=0.8) # Adjust bar wid
         plt.xlabel('Genre')
         plt.ylabel('Total Gross Revenue')
         plt.title('Box Office Performance by Genre (Top 10)')
         plt.xticks(rotation=45, ha='right') # Rotate genre labels
         plt.tight layout()
         plt.show()
```



The genres grouped together under "Total Gross Revenue" exhibit the highest average box office performance, notably Action, Adventure, Comedy, and Animation. Conversely, Drama and Action Thriller genres demonstrate significantly lower average box office performance compared to the top genres.

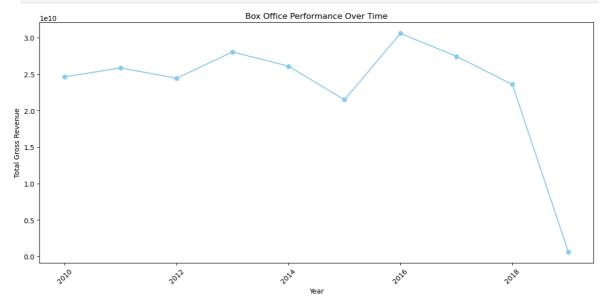
Overall, this graph assists Microsoft in identifying genres typically associated with higher box office performance. This information serves as a valuable starting point for determining where to allocate resources, such as budget and talent, when producing movies. With this insight, Microsoft's movie studio can consider investing more resources in producing films within these high-grossing genre

### Box office performance Over time

Next lets visualize the box office performance trends over time, we can create line plots to represent the total gross revenue for each year. We can also analyze the distribution of genres over time to identify any shifts or trends in audience preferences.

```
In [17]: yearly_revenue = merged_df.groupby('start_year')['total_gross'].sum()

# Visualize trends in box office performance over time using a line plot
plt.figure(figsize=(12, 6))
yearly_revenue.plot(kind='line', marker='o', color='skyblue')
plt.xlabel('Year')
plt.ylabel('Total Gross Revenue')
plt.title('Box Office Performance Over Time')
plt.xticks(rotation=45)
plt.tight_layout()
plt.show()
```



From the above trend, we can observe that the Box Office Performance was highest in the year 2016 compared to any other year. This indicates that the movies released in that year performed exceptionally well at the box office. This information could be crucial for Microsoft's movie studio when planning to invest in particular genres. Now, let's dig deeper and find out which genre of movies was released in 2016.

```
In [18]: # Ensure all values in the 'genres' column are treated as strings
         merged_df['genres'] = merged_df['genres'].astype(str)
         # Explode the 'genres' column to create multiple rows for each movie-genr
         exploded_df = merged_df.explode('genres')
         # Filter the dataset to include only movies released in the year 2016
         movies_2016 = exploded_df[exploded_df['year'] == 2016]
         # Group the filtered dataset by genre and calculate the total revenue for
         genre_revenue_2016 = movies_2016.groupby('genres')[['domestic_gross', 'fo
         # Calculate the total revenue (sum of domestic and foreign gross) for each
         genre_revenue_2016['total_revenue'] = genre_revenue_2016['domestic_gross'
         # Convert nested lists to strings
         genre_revenue_2016.index = genre_revenue_2016.index.map(lambda x: ', '.jo
         # Identify the genre with the highest total revenue in 2016
         highest_revenue_genre_2016 = genre_revenue_2016['total_revenue'].idxmax()
         highest_revenue = genre_revenue_2016['total_revenue'].max()
         # Print the results
         print("Genre with the highest total revenue in 2016:", highest_revenue_ge
         print("Total revenue in 2016 for the highest revenue genre:", highest_rev
```

Genre with the highest total revenue in 2016: ['Adventure', 'Animation', 'Comedy']

Total revenue in 2016 for the highest revenue genre: 4668294999.0

From the above anlaysis we find the following observations:

Target Audience: Understanding which genres generated high revenue can help Microsoft in defining their target audience. They might consider producing content that appeals to similar demographics who enjoyed movies from the Adventure, Animation, Comedy genre in 2017.

Content Strategy: This insight could guide Microsoft in developing their content strategy. They might prioritize investing in movies belonging to the Adventure, Animation, Comedy genre or consider incorporating elements of these genres into their productions to increase their chances of success.

#### **Evaluation**

The analysis provides valuable insights into the relationship between movie genres, user ratings, and box office performance.

- The analysis identifies action, adventure, comedy, and animation genres as the top performers in terms of box office revenue and audience ratings that can inform Microsoft's movie studio strategy.
- 2. The insights derived from the analysis can serve as a starting point for strategic decision-making based on the data available.

- 3. However, it's important to remember that the movie industry is always changing, so these recommendations might not always be accurate. It's essential to keep an eye on trends and adapt strategies accordingly.
- 4. Overall, by using this data-driven approach, Microsoft's movie studio can make smarter decisions about which movies to produce, potentially leading to greater success and profitability.

#### **Conclusions**

1. Recommendations for the Business:Focus resources on producing movies in genres like action, adventure, comedy, and animation, which have shown high box office performance and positive ratings.

Use a data-driven approach to guide decisions on resource allocation, talent acquisition, and content strategy.

2. Limitations of the Analysis:Movie success depends on factors beyond genre, like marketing, cast selection, and economic conditions, not accounted for in the analysis.

External factors such as competition and unforeseen events could influence movie performance.

3. Future Improvements: Incorporate additional data sources like release dates, casting informations and audience demographics.

Use predictive modeling to forecast box office performance for upcoming movies. Conduct sentiment analysis on audience reviews for deeper insights. Regularly update and refine the analysis to adapt to changing market conditions and preferences.

In [ ]: