## Statistical Methods for Discrete Response, Time Series, and Panel Data (W271): Lab 3

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## Introduction

Load packages set some formatting preferences

Question 1: E-Commerce Retail Sales as a Percent of Total Sales- Build a Seasonal ARIMA model and generate quarterly forecast for 2017

Load data and quality-check the raw data

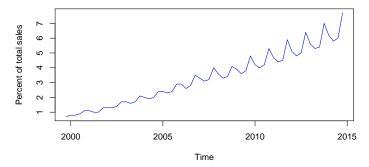
```
# Load csv file as df
df_q1 <- read.csv("ECOMPCTNSA.csv", header = TRUE, sep = ",")</pre>
str(df_q1)
                69 obs. of 2 variables:
## $ DATE : Factor w/ 69 levels "1999-10-01","2000-01-01",..: 1 2 3 4 5 6 7 8 9 10 ...
## $ ECOMPCTNSA: num 0.7 0.8 0.8 0.9 1.1 1.1 1 1 1.3 1.3 ...
# View(df_q1) names(df_q1)
head(df_q1)
         DATE ECOMPCTNSA
##
## 1 1999-10-01 0.7
## 2 2000-01-01
                    0.8
## 3 2000-04-01
                   0.8
## 4 2000-07-01
                   0.9
## 5 2000-10-01
                    1.1
## 6 2001-01-01
describe(df_q1)
## df_q1
##
## 2 Variables 69 Observations
## -----
## DATE
        n missing distinct
##
##
## lowest : 1999-10-01 2000-01-01 2000-04-01 2000-07-01 2000-10-01
## highest: 2015-10-01 2016-01-01 2016-04-01 2016-07-01 2016-10-01
## ECOMPCTNSA
     n missing distinct Info
69 0 50 1
.25 .50 .75 .90
                                     Mean
                                               Gmd
##
                                                        . 05
                                                                 .10
                                               2.524 0.94 1.10
##
                                      3.835
##
                                       .95
      2.00 3.60 5.30 6.92 7.70
##
## lowest : 0.7 0.8 0.9 1.0 1.1, highest: 7.0 7.5 7.7 8.7 9.5
```

We see that there are no missing values and that we are working with quarterly time series data. No anomalies are detected and there is not potential for top or bottom code. On gross visual inspection of the time series, we see that the starting values are all less than 1, with the later values all being greater than 7. This leads us to already suspect we are not dealing with a stationary series. We cannot make a confident comment on seasonality without further EDA for visualization.

## **EDA**

## Plot the data

## Quarterly data of E-Commerce Retail Sales as a Percent of Total Sales

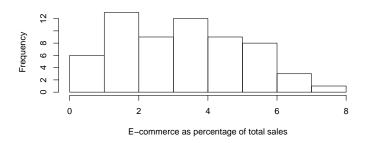


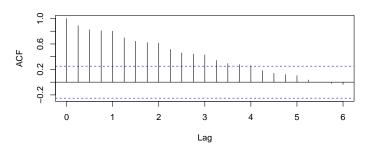
We are now able to clearly see that the e-commernee retail sales time series is not stationary in the mean and exhibits seasonality. We will attempt to stationarize our time series via differencing.

## Examine the ACF/PACF to determine if an AR(p) or MA(q) model is appropriate

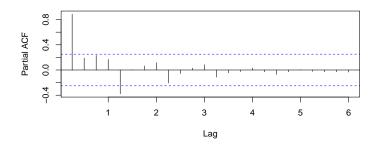
## Frequency Distribution of E-commerce as Percentage of Total Sales

### Autocorrelation function





## Partial Autocorrelation function

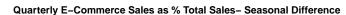


Although it has been dictated that we are to create a SARIMA model, we still need to check that this model is appropriate. We see that the autocorrelations are significant for a large number of lag (16 quarters). This slow decay in the autocorrelations is evidence of a trend in the data, thus telling us that the time series is not stationary. The gradual decay without any spikes at seasonal intervals tells us that we will need a non-seasonal AR term p but will not need a seasonal AR term P. We see that the partial autocorrelation plot has a significant spike at a lag of 1 quarter and at 4 quarters. We see that our PACF has a somewhat abrupt drop-off non-seasonally following lag-1 and but that there are spikes in the PACF at an annual lag (multiples of lag-4 given our quarterly data). This leads us to believe that our model will not require a non-seasonal MA term q but will require a seasonal MA term Q. The histogram of our data shows that the e-commerce as percentage of total sales is fairly normally distributed with positive skew; however, this tells us nothing about how the data are related in time.

## Difference the data to impose stationarity

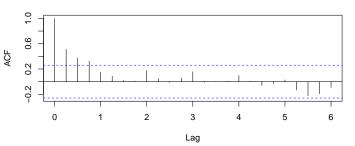
We have demonstrated evidence of both trend and seasonality in our time series. To impose stationarity, we will first apply a seasonal difference to the data and then re-evaluate the trend. If a trend remains, then we will take first differences.

```
# Impose seasonal difference at one-year (4 quarters)
q1_ts_train_seasonal_diff = diff(q1_ts_train, 4)
plot.ts(q1_ts_train_seasonal_diff, main = "Quarterly E-Commerce Sales as % Total Sales- Seasonal Difference",
    ylab = "Percent of total sales", col = "green")
acf(q1_ts_train_seasonal_diff, main = "Autocorrelation function",
    lag.max = 24)
pacf(q1_ts_train_seasonal_diff, main = "Partial Autocorrelation function",
    lag.max = 24)
```

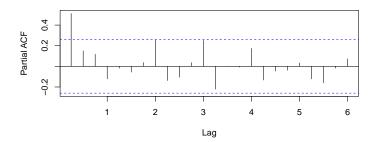


## 2002 2004 2006 2008 2010 2012 2014 Time

## Autocorrelation function



## **Partial Autocorrelation function**

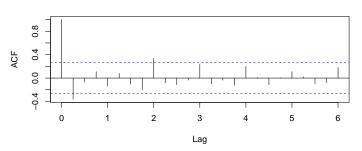


After creating a seasonal-differenced series, the series still appears to be non-stationary. For stationary time series, the ACF drops to zero relatively quickly, while for non-stationary data the ACF decreases slowly. We see improvement here as compared to out initial non-differenced model, but we have still not imposed stationarity. This provides evidence that we need to impose a first-difference.

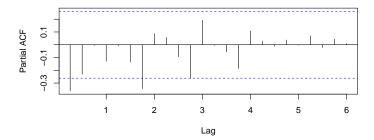
## Quarterly E-Commerce Sales as % Total Sales- Seasonal & First Difference

## Time Time

## Autocorrelation function



## **Partial Autocorrelation function**



After taking a first-difference we see that the seasonal-differenced and first-differenced series is stationary. Overall we do not see evidence that the volatility is increasing over time, so we do not take a difference in log to stabilize the series.

## **Order Identification**

The spike in the ACF at a lag of 1 quarter suggests a nonseasonal MA(1) (q=1) component and the spikes at intervals of 4 quarters of lag suggest a seasonal MA(1) (Q=1). Additionally, the spike at at a lag of 1 quarter in the PACF and the spikes at intervals of 4 quarters of lag tells us that a a nonseasonal AR(1) (p=1) component and a seasonal AR(1) (P=1) component are appropriate for our initial model. Therefore, our initial model will be of the form  $ARIMA(1, 1, 1)(1, 1, 1)_4$ 

## Model Creation: Build a Seasonal ARIMA model and generate quarterly forecast for 2017

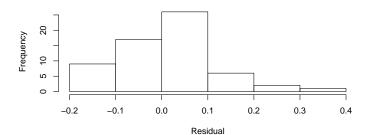
We first start by building a model with our estimated components from our prior analysis. Next, we will see if an interative method comparing difference combinations of component values as well as the auto.arima function all agree with our model having the lowest AIC/BIC.

```
q1_{ts}_{rain} - Arima(q1_{ts}_{rain}, order = c(1, 1, 1), seasonal = c(1,
    1, 1))
summary(q1_ts_train.fit)
## Series: q1_ts_train
##
  ARIMA(1,1,1)(1,1,1)[4]
##
##
   Coefficients:
##
          ar1
                 ma1
                       sar1
                             sma1
##
         0.29
               -0.79
                             0.41
                      -0.55
##
         0.24
                0.18
                       0.41
                             0.45
  s.e.
##
##
  sigma^2 estimated as 0.013: log likelihood=44
## AIC=-78
            AICc=-77
                        BIC=-68
##
##
  Training set error measures:
##
                   ME RMSE
                             MAE
                                     MPE MAPE MASE
##
  Training set 0.014 0.11 0.082 0.0096 2.8 0.21 -0.028
plot.ts(q1_ts_train.fit$resid, main = "Baseline Model Residuals vs Time",
    ylab = "Residual", col = "black")
hist(q1_ts_train.fit$resid, main = "Frequency Distribution of Baseline Model Residuals",
    xlab = "Residual")
acf(q1_ts_train.fit$resid, main = "Autocorrelation function",
    lag.max = 24)
shapiro.test(q1_ts_train.fit$resid)
##
##
    Shapiro-Wilk normality test
##
## data: q1_ts_train.fit$resid
##
  W = 1, p-value = 0.4
qqnorm(q1_ts_train.fit$resid)
qqline(q1_ts_train.fit$resid)
Box.test(q1_ts_train.fit$resid, type = "Ljung-Box")
##
##
    Box-Ljung test
##
## data: q1_ts_train.fit$resid
## X-squared = 0.05, df = 1, p-value = 0.8
```

## Baseline Model Residuals vs Time

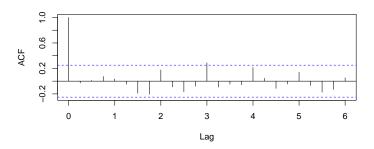
## Se Signature 2000 2005 2010 2015 Time

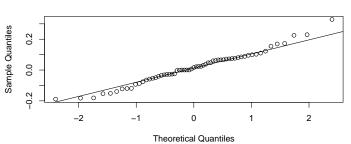
## Frequency Distribution of Baseline Model Residuals





## Normal Q-Q Plot





We see that our baseline  $ARIMA(1,1,1)(1,1,1)_4$  model generates an AIC of -78. We conduct a Shapiro-Wilk normality test for our residuals, which shows that we fail to reject the null hypothesis that the population from which our residuals are derived is normal. We also conduct a Box-Ljung test. The p-value is large, which means we do not suspect that there is non-zero autocorrelation within the lags. Looking at the plot of the residuals, we see that the variance is increased somewhat at the center of the plot but that overall the variance is not increasing over time. The histogram of our residuals shows a somewhat normal distribution with a positive skew. Looking at the ACF plot, we do not see evidence of autocorrelation in the residuals, which suggests that there is not information that has not been accounted for in the model. Our Q-Q plot supports that our residuals are normally distributed.

Now we will look at other values for p,d,q,P,D,Q via an iterative method. We will impose both first-order non-seasonal and first-order seasonal minimum differencing on our iterative search here, per our prior EDA.

```
mod_AIC <- 0
for (P in 0:2) {
    for (Q in 0:2) {
        for (D in 1:2) {
             for (p in 0:2) {
                 for (q in 0:2) {
                   for (d in 1:2) {
                     mod <- Arima(q1_ts_train, order = c(p, d,</pre>
                        q), seasonal = list(order = c(P, D, Q),
                        4), method = "ML")
                      if (mod$aic < mod_AIC) {</pre>
                        mod_AIC <- mod$aic</pre>
                        best_params <- c(p, d, q, P, D, Q)
                   }
                 }
             }
        }
    }
print(c(best_params, mod_AIC))
```

```
## [1] 0 1 1 1 1 2 -93
```

Training set 0.0045 0.087 0.065 -0.15 2.4 0.17 -0.008

Interestingly, our iterative method to determine the values of p,d,q,P,D,Q in our SARIMA model that are associated with the lowest AIC value tells us that the model with the lowest AIC is  $ARIMA(0,1,1)(1,1,2)_4$ . The AIC for this model is lower than for our baseline model (-93 vs -78). We now look at the residuals for this model.

```
# Residual diagnostics on iterative model
q1_ts_train_it.fit <- Arima(q1_ts_train, order = c(0, 1, 1),
    seasonal = c(1, 1, 2))
summary(q1_ts_train_it.fit)
## Series: q1_ts_train
  ARIMA(0,1,1)(1,1,2)[4]
##
##
  Coefficients:
##
           ma1
                 sar1
                        sma1
                              sma2
##
          -0.44
                0.943
                       -1.33
                              0.56
##
          0.13
               0.071
                        0.15
                              0.14
##
##
  sigma^2 estimated as 0.00897: log likelihood=52
##
  AIC=-93
            AICc=-92
                        BIC=-83
##
##
  Training set error measures:
                                     MPE MAPE MASE
##
                    ME RMSE MAE
```

```
plot.ts(q1_ts_train_it.fit$resid, main = "Iterative Model Residuals vs Time",
    ylab = "Residual", col = "black")
hist(q1_ts_train_it.fit$resid, main = "Frequency Distribution of Iterative Model Residuals",
    xlab = "Residual")
acf(q1_ts_train_it.fit$resid, main = "Autocorrelation function",
    lag.max = 24)
shapiro.test(q1_ts_train_it.fit$resid)
##
##
    Shapiro-Wilk normality test
##
   data: q1_ts_train_it.fit$resid
   W = 1, p-value = 0.2
qqnorm(q1_ts_train_it.fit$resid)
qqline(q1_ts_train_it.fit$resid)
Box.test(q1_ts_train_it.fit$resid, type = "Ljung-Box")
##
##
    Box-Ljung test
##
   data: q1_ts_train_it.fit$resid
## X-squared = 0.004, df = 1, p-value = 0.9
                     Iterative Model Residuals vs Time
                                                                                Frequency Distribution of Iterative Model Residuals
     0.2
                                                                        20
                                                                        15
                                                                    Frequency
 Residual
                                                                        10
                                                                        2
     -0.2
         2000
                          2005
                                           2010
                                                            2015
                                                                                 -0.2
                                                                                           -0.1
                                                                                                               0.1
                                                                                                                         0.2
                                                                                                     0.0
                                  Time
                                                                                                   Residual
                         Autocorrelation function
                                                                                               Normal Q-Q Plot
                                                                        0.2
                                                                                                                        0
                                                                                                                      0
                                                                    Sample Quantiles
     9.0
                                                                                     00000000
                                                                        0.0
     0.2
                                                                                 0 0
     -0.2
                                                                                                                           2
          0
                                   3
                                                            6
                                                                                 -2
                                                                                                      0
```

Similar to our baseline model, the Shapiro-Wilk normality test shows evidence that our residuals are derived from a normal population. The Box-Ljung test shows that there is evidence of zero autocorrelation within the lags. Overall the variance is not increasing over time. The histogram of our residuals shows a fairly normal distribution. Looking at the ACF plot, we do not see evidence of autocorrelation in the residuals. Our Q-Q plot supports that our residuals are normally distributed.

Theoretical Quantiles

We will proceed with the auto-arima() function to also provide evidence for the order of the model.

```
auto.arima(q1_ts_train, seasonal = TRUE)
```

```
## Series: q1_ts_train
## ARIMA(0,1,1)(0,1,0)[4]
##
## Coefficients:
## ma1
## -0.57
## s.e. 0.16
##
## sigma^2 estimated as 0.013: log likelihood=42
## AIC=-81 AICc=-81 BIC=-77
```

Lag

We see that the auto arima function has determined that the model, as evaluated with stepwise argument on, that yields the lowest AIC is different from both out proposed baseline model and from our model generated by the iterative procedure. The auto arima best model per AIC is  $ARIMA(0,1,1)(0,1,0)_4$  We now look at the residuals for the auto arima generated model.

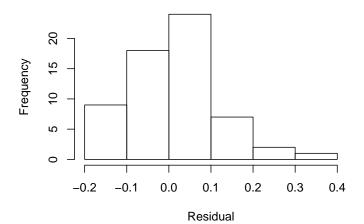
```
# Residual diagnostics on auto.arima model
q1_ts_train_auto.fit <- Arima(q1_ts_train, order = c(0, 1, 1),
    seasonal = c(0, 1, 0)
summary(q1_ts_train_auto.fit)
## Series: q1_ts_train
##
  ARIMA(0,1,1)(0,1,0)[4]
##
##
   Coefficients:
##
           ma1
##
         -0.57
##
          0.16
  s.e.
##
## sigma^2 estimated as 0.013: log likelihood=42
##
  AIC=-81
             AICc=-81
                       BIC=-77
##
##
  Training set error measures:
##
                    ME RMSE
                              MAE
                                    MPE MAPE MASE ACF1
##
  Training set 0.0095 0.11 0.083 -0.13
                                            3 0.21 0.064
plot.ts(q1_ts_train_auto.fit$resid, main = "auto.arima Model Residuals vs Time",
    ylab = "Residual", col = "black")
hist(q1_ts_train_auto.fit$resid, main = "Frequency Distribution of auto.arima Model Residuals",
    xlab = "Residual")
acf(q1_ts_train_auto.fit$resid, main = "Autocorrelation function",
    lag.max = 24)
shapiro.test(q1_ts_train_auto.fit$resid)
##
##
    Shapiro-Wilk normality test
##
## data: q1_ts_train_auto.fit$resid
## W = 1, p-value = 0.2
qqnorm(q1_ts_train_auto.fit$resid)
qqline(q1_ts_train_auto.fit$resid)
Box.test(q1_ts_train_auto.fit$resid, type = "Ljung-Box")
##
##
    Box-Ljung test
##
## data: q1_ts_train_auto.fit$resid
## X-squared = 0.3, df = 1, p-value = 0.6
```

## auto.arima Model Residuals vs Time

# Residual 2000 2005 2010 2015

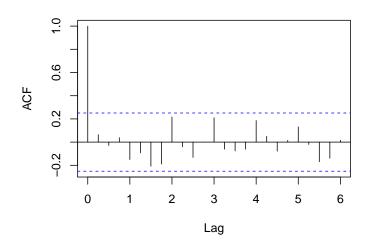
Time

## Frequency Distribution of auto.arima Model Residua

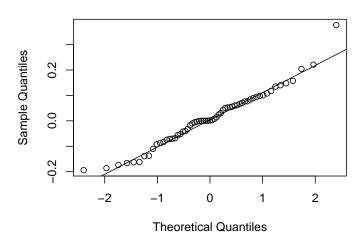


## **Autocorrelation function**

## Normal Q-Q Plot



# Out-of-sample performance: Forecasting the quarterly



Similar to our baseline model and to our model generated by our iterative method, the Shapiro-Wilk normality test shows evidence that our residuals are derived from a normal population. The Box-Ljung test shows that there is evidence of zero autocorrelation within the lags. Overall the variance is not increasing over time. The histogram of our residuals shows a fairly normal distribution with a positive skew. Looking at the ACF plot, we do not see evidence of autocorrelation in the residuals. Our Q-Q plot supports that our residuals are normally distributed.

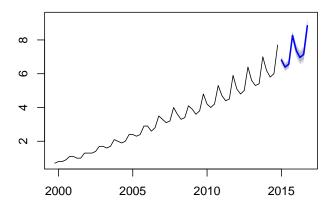
## Fit Evaluation

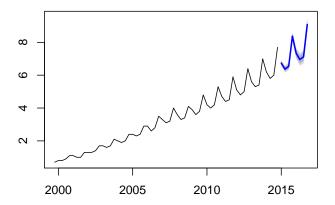
We already looked at the in-sample performance of our candidate models by looking at their residuals. Our "iterative" SARIMA model  $ARIMA(0,1,1)(1,1,2)_4$  had the lowest AIC at -93. Our baseline model  $ARIMA(1,1,1)(1,1,1)_4$  had the highest AIC at -78. Our auto-arim model  $ARIMA(0,1,1)(0,1,0)_4$  had an intermediate AIC at -81. Now, we look at the out-of-sample performance of our candidate models by forecasting the quarterly retail sales in 2015 and 2016. We will determine which model has the lowest forecasting error.

```
# E-Commerce retail sales in 2015 and 2016 with our models
# There are 8 observations in the test set (2015-2016), thus
# we generate an 8-step ahead forecast from the training set.
library(forecast)
library(tseries)
forecast_base <- forecast(q1_ts_train.fit, h = 8)</pre>
plot(forecast_base)
forecast_it <- forecast(q1_ts_train_it.fit, h = 8)</pre>
plot(forecast_it)
forecast_auto <- forecast(q1_ts_train_auto.fit, h = 8)</pre>
plot(forecast_auto)
# Calculate RMSE
compare.forecast.df <- data.frame(forecast_base = forecast_base$mean,</pre>
    forecast_it = forecast_it$mean, forecast_auto = forecast_auto$mean,
    testdata = q1_ts_test)
# Calculate RMSE
calculate_rmse <- function(fcast, test) {</pre>
    rmse <- sqrt(mean((fcast - test)^2))</pre>
print(calculate_rmse(compare.forecast.df$forecast_base, compare.forecast.df$testdata))
## [1] 0.42
print(calculate_rmse(compare.forecast.df$forecast_it, compare.forecast.df$testdata))
## [1] 0.38
print(calculate_rmse(compare.forecast.df$forecast_auto, compare.forecast.df$testdata))
## [1] 0.36
```

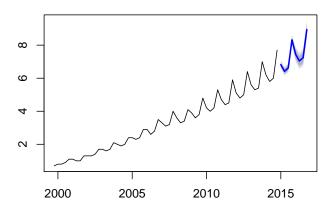
## Forecasts from ARIMA(1,1,1)(1,1,1)[4]

## Forecasts from ARIMA(0,1,1)(1,1,2)[4]





## Forecasts from ARIMA(0,1,1)(0,1,0)[4]



We see that model dictated by the auto-arim method  $ARIMA(0,1,1)(0,1,0)_4$  actually has the lowest RMSE despite not having the lowest AIC of the three models. Lower values of RMSE indicate better fit, seen here as the lowest forecasting error for the out-of-sample data from 2015-2016. Thus, we choose  $ARIMA(0,1,1)(0,1,0)_4$  as our model to forecast for 2017.

```
# Forecast beyond the observed time-period of the series:
# generate quarterly forecast for 2017 Given the AR and MA
# components in our model, we cannot hold-out 2015-2016 in
 predicting 2017. Therefore we need to use the auto.arima
# again to generate a predictive model for 2017 using our
# entire initial time series through 2016.
auto.arima(q1_ts, seasonal = TRUE)
## Series: q1_ts
  ARIMA(0,1,1)(0,1,0)[4]
##
##
##
  Coefficients:
##
           ma1
##
         -0.47
## s.e.
          0.12
##
## sigma^2 estimated as 0.013: log likelihood=49
## AIC=-93
            AICc=-93
                       BIC=-89
q1_{ts}auto.fit <- Arima(q1_{ts}, order = c(0, 1, 1), seasonal = c(0, 1, 1)
q1_ts_pred_2017 <- predict(q1_ts_auto.fit, n.ahead = 4, ci = 0.95)
q1_ts_pred_2017
```

```
## $pred
## Qtr1 Qtr2 Qtr3 Qtr4
## 2017 8.5 8.3 8.5 10.3
##
## $se
## Qtr1 Qtr2 Qtr3 Qtr4
## 2017 0.11 0.13 0.14 0.15

# Alternate [INCORRECT] method: Extend train model another 4
# quarters into 2017 q1_ts_train_pred_2017 <-
# predict(q1_ts_train_auto.fit, n.ahead = 12, ci = 0.95)
# q1_ts_train_pred_2017</pre>
```

We see that the quarterly forecasted percentages of E-commerce sales of total sales are 8.5, 8.3, 8.5, and 10.3.

## Question 2: data\_2018Spring\_MTS.txt

## Load data

```
# Load txt file as df
df_q2 <- read.table("data_2018Spring_MTS.txt", header = TRUE)</pre>
# View(df_q2)
head(df_q2)
     year mon series1 series2 series3 series4
## 1 1947 1 11 22 5.9
## 2 1947
           2
                 12 21
12 21
12 21
12 21
12 21
                  12
                          21
                                 5.9
                                           14
                              6.0
6.1
6.1
6.1
           3
4
## 3 1947
                                           14
                                           14
## 4 1947
            5
## 5 1947
                                           14
## 6 1947
            6
                                           14
describe(df_q2)
```

```
## df_q2
##
  6 Variables 792 Observations
##
## -----
## year
      n missing distinct
                         Info
                                Mean
                                       Gmd
                                                      .10
##
     792 0 66 1
                                1980
                                      22.02
                                              1950
                                                     1953
     .25
                   .75
            .50
                                . 95
##
                          .90
                                2009
##
     1963
           1980
                  1996
                       2006
##
## lowest : 1947 1948 1949 1950 1951, highest: 2008 2009 2010 2011 2012
## -----
## mon
##
      n missing distinct
                        Info
                                Mean
                                      Gmd
                                              . 05
                                                     .10
     792 0 12 0.993
.25 .50 .75 .90
                               6.5
                                      3.977
                                            1.00
                                                     2.00
##
     . 25
                                .95
     3.75
                               12.00
           6.50 9.25 11.00
##
##
                    3
## Value
            1
                2
                         4
                               5
                                   6
## Frequency 66 66 66 66 66
                                        66 66
## Proportion 0.083 0.083 0.083 0.083 0.083 0.083 0.083 0.083 0.083 0.083
##
## Value
## Frequency
          66
## Proportion 0.083 0.083
## -----
## series1
                                                     .10
##
      n missing distinct
                         Info
                                Mean
                                       Gmd
                                              .05
                        1
                                           12.42 14.84
##
     792
         0 754
                               48.11
                                       31.6
##
                               . 95
     .25
                   .75
                          .90
            .50
##
           42.58 71.04
                        93.24
                               97.13
    22.92
## lowest : 11 11 11 11 11, highest: 101 101 101 102 102
```

```
## -----
## series2
##
      n missing distinct Info Mean
                                          Gmd .05
                                                          .10
            0 744 1 64.2
.50 .75 .90 .95
##
      792
                                          28.88
                                                  23.43
                                                         26.52
      .25
              .50
                                   . 95
##
                    .75
##
    40.72
            67.72
                  88.56 94.84
                                  97.83
##
## lowest : 21 21 21 21 21, highest: 101 101 101 101 102
##
  ______
## series3
      n missing distinct
                            Info
##
                                   Mean
                                           Gmd
                                                    . 05
                                                           . 10
                     .75
          Ō
##
      792
                                          33.82
                                                  6.376
                                                         7.991
      . 25
##
              .50
                                  .95
    10.485 30.739 62.701 88.316 96.003
##
##
## lowest: 5.0 5.0 5.1 5.2 5.3, highest: 104.4 104.6 104.8 105.0 106.0
## -----
## series4
##
                            Info
                                  Mean
                                                  . 05
   n missing distinct
                                           Gmd
                                                          . 10
                           1
.90
##
      792
           0 754
                                   51.58
                                          30.54
                                                  15.03 18.19
                    .75
                                   .95
      .25
              .50
##
    26.91
            48.12
                  72.08
                         92.57
                                   97.08
##
## lowest : 12 13 13 13 13, highest: 102 102 102 102 103
# Create R time-series objects with our monthly data starting
# with January 1947
q2_ts_series1 <- ts(df_q2$series1, frequency = 12, start = c(1947,
   1))
q2_ts_series2 <- ts(df_q2$series2, frequency = 12, start = c(1947,
   1))
q2_{ts}=63 < ts(df_q2$series3, frequency = 12, start = c(1947, ts(1947))
q2_ts_series4 <- ts(df_q2$series4, frequency = 12, start = c(1947,
   1))
```

We see that there are no missing values and that we are working with monthly time series data. No anomalies are detected and there is not potential for top or bottom code.

## EDA

## Plot the data

```
# For modeling purposes we keep data between 1947 and the end
# of 1991 as our training data; we hold-out 1992 as test data
# q1_ts_train <- q1_ts[time(q1_ts) >= 1999 & time(q1_ts) <
# 2015] q1_ts_train <- ts(q1_ts_train, frequency = 4, start =
# c(1999,4)) q1_ts_test <- q1_ts[time(q1_ts) >= 2015]
# q1_ts_test <- ts(q1_ts_test, frequency = 4, start =
# c(2015,1)) Plot the training data plot.ts(q1_ts_train,
# main='Quarterly data of E-Commerce Retail Sales as a
# Percent of Total Sales', ylab='Percent of total sales',
# col='blue')</pre>
```

## **Order Identification**

**Model Creation** 

Fit Evaluation

Conclusion