# Networking & Collaboration Skills for Research Success.

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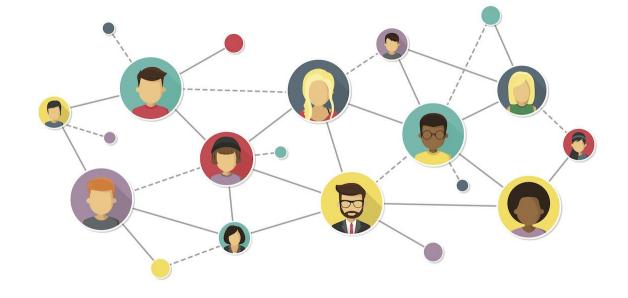
## **Agenda**

**Objective:** Building Connections Accelerates Your Research Career.

- **01.** Networking.
- **02.** Collaboration.
- **03.** Preparing to Network?
- **04.** Approaching and Connecting.
- **05.** The Use of Online Platforms.
- **06.** Relationships.
- **07.** Challenges.
- **08.** Leverage for Career Growth.
- **09.** Q&A.

## Networking.

- Networking opens doors to collaborations and funding opportunities.
- Builds support systems for advice and mentorship.
- Helps stay updated on advancements and job openings.
- Enhances visibility and impact of your work.



#### Collaboration.

- Collaboration multiplies expertise and resources.
- Encourages diversity of ideas and innovation.
- Requires mutual respect, clear roles, and shared goals.
- Strengthens research quality and reach.



# Preparing to Network?

- **Define** your research and career goals.
  - You don't need it all figured out!
- Identify relevant conferences, seminars, and online forums.
- Prepare a brief, clear personal introduction ("elevator pitch").
- Research potential contacts to tailor conversations.



# Approaching & Connecting.

- Start with common interests or recent papers.
- **Be** genuine, listen actively, and ask thoughtful questions.
- Exchange contact information professionally.
- Follow up promptly after initial contact.



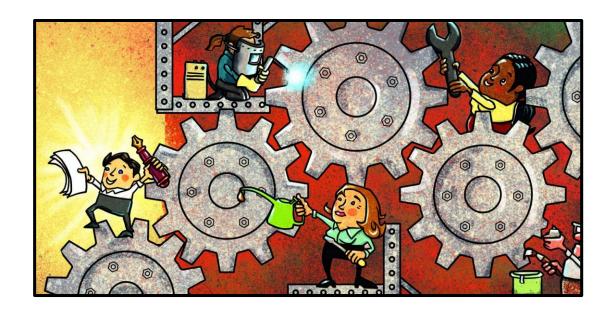
#### **Online Platforms.**

- Maintain a professional LinkedIn and/or ResearchGate profile.
- Share your work and engage with others' research posts.
- Join relevant groups and participate in discussions.
- Use online seminars and webinars to broaden your network.



#### Maintaining Networks.

- Keep in touch with collaborators regularly.
- Share relevant opportunities, papers, or news.
- Offer help and support without immediate expectation.
- **Be** reliable and communicate clearly about contributions and credit.



## Challenges.

- Manage introversion by practicing and setting achievable goals.
- Address cultural and disciplinary differences with openness.
  - Do not overstep bounds, be open minded, and respectful!
- Set boundaries to avoid overcommitment.
- **Learn** from setbacks and refine your approach.



# Leveraging Networks for Career Growth.

- Collaborations can lead to co-authorship and grants.
- Networks provide mentorship and job referrals.
- Diverse perspectives improve problemsolving skills.
- Broaden your impact beyond your immediate field.



### Q&A.

- What are your biggest networking challenges?
- How can collaboration drive your research goals?

