# Telcom Churn Prediction

December 6, 2024

## 0.1 Step 1: Initial Data Load and Inspection

Objective: To load the dataset and inspect its structure. This step ensures we know what kind of data we're dealing with, including the types of variables, number of rows and columns, and any immediate issues like missing values. Tasks:

1. Load the dataset. 2. Display the first few rows to understand its layout. 3. Check for data types, basic statistics, and any obvious missing values.

```
1. Load the dataset
```

```
[5]: # Load the dataset
import pandas as pd
df = pd.read_csv('./Telco_Customer_Churn.csv')
```

2. Inspect the First Few Rows This will give us a quick look at the layout of the dataset.

```
[7]: # Inspect the First Few Rows
df.head()
```

[7]:	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	\
0	7590-VHVEG	Female	0	Yes	No	1	No	
1	5575-GNVDE	Male	0	No	No	34	Yes	
2	3668-QPYBK	Male	0	No	No	2	Yes	
3	7795-CFOCW	Male	0	No	No	45	No	
4	9237-HQITU	Female	0	No	No	2	Yes	

	${ t Multiple Lines}$	${\tt InternetService}$	OnlineSecurity	•••	DeviceProtection	\
0	No phone service	DSL	No		No	
1	No	DSL	Yes	•••	Yes	
2	No	DSL	Yes		No	
3	No phone service	DSL	Yes		Yes	
4	No	Fiber optic	No	•••	No	

	TechSupport	StreamingTV	StreamingMovies	Contract	PaperlessBilling	\
0	No	No	No	Month-to-month	Yes	
1	No	No	No	One year	No	
2	No	No	No	Month-to-month	Yes	
3	Yes	No	No	One year	No	
4	No	No	No	Month-to-month	Yes	

	${\tt PaymentMethod}$	MonthlyCharges	TotalCharges	Churn
0	Electronic check	29.85	29.85	No
1	Mailed check	56.95	1889.5	No
2	Mailed check	53.85	108.15	Yes
3	Bank transfer (automatic)	42.30	1840.75	No
4	Electronic check	70.70	151.65	Yes

[5 rows x 21 columns]

**3.** Check Data Types and Missing Values provides the data types, which helps us see if any columns need encoding (like categorical features) and spot any missing values.

```
[9]: # Check Data Types and Missing Values
df.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):

#	Column	Non-Null Count	Dtype
0	customerID	7043 non-null	object
1	gender	7043 non-null	object
2	SeniorCitizen	7043 non-null	int64
3	Partner	7043 non-null	object
4	Dependents	7043 non-null	object
5	tenure	7043 non-null	int64
6	PhoneService	7043 non-null	object
7	MultipleLines	7043 non-null	object
8	${\tt InternetService}$	7043 non-null	object
9	OnlineSecurity	7043 non-null	object
10	OnlineBackup	7043 non-null	object
11	${\tt DeviceProtection}$	7043 non-null	object
12	TechSupport	7043 non-null	object
13	${\tt StreamingTV}$	7043 non-null	object
14	${\tt StreamingMovies}$	7043 non-null	object
15	Contract	7043 non-null	object
16	PaperlessBilling	7043 non-null	object
17	PaymentMethod	7043 non-null	object
18	${\tt MonthlyCharges}$	7043 non-null	float64
19	TotalCharges	7043 non-null	object
20	Churn	7043 non-null	object
1.	67 .04(4)	104(0) 1 1 1 (4	<b>~</b> \

dtypes: float64(1), int64(2), object(18)

memory usage: 1.1+ MB

**4. Summary Statistics** This gives us basic statistics for numerical columns, which helps understand data distributions

# [12]: df.describe()

```
SeniorCitizen
[12]:
                                           MonthlyCharges
                                   tenure
      count
               7043.000000
                            7043.000000
                                              7043.000000
                   0.162147
                               32.371149
                                                64.761692
      mean
      std
                   0.368612
                               24.559481
                                                30.090047
                   0.000000
                                0.000000
      min
                                                18.250000
      25%
                   0.000000
                                9.000000
                                                35.500000
      50%
                   0.000000
                               29.000000
                                                70.350000
      75%
                   0.000000
                               55,000000
                                                89.850000
                   1.000000
                               72.000000
                                               118.750000
      max
```

## 0.2 Step 2: Exploratory Data Analysis (EDA)

Exploratory Data Analysis (EDA) with a focus on identifying patterns and relationships that could help predict customer churn. Plan for this EDA phase:

- 1. Handling TotalCharges: Since this column had an unexpected data type (object), we'll convert it to float and handle any non-numeric values. 2. Analyzing Distributions: We'll look at the distribution of key numerical and categorical variables, focusing on tenure, MonthlyCharges, Contract, and Churn. 3. Exploring Correlations: We'll create a correlation heatmap to see relationships among numerical features.
- 1. Convert TotalCharges to Numeric and Handle Missing Values This step ensures that TotalCharges is in a usable numeric format, with missing values filled.

```
[15]: # Convert TotalCharges to numeric, and coerce any non-numeric values to NaN
    df['TotalCharges'] = pd.to_numeric(df['TotalCharges'], errors='coerce')

# Count missing values in TotalCharges (if any) and fill with median or mean
    missing_total_charges = df['TotalCharges'].isna().sum()
    print("Missing values in TotalCharges:", missing_total_charges)

# Fill missing values with the median of TotalCharges
    df['TotalCharges'] = df['TotalCharges'].fillna(df['TotalCharges'].median())
```

Missing values in TotalCharges: 11

2. Visualize Numerical Distributions For tenure and Monthly Charges, histograms can help us see if certain ranges are more common, potentially showing clusters of customer behaviors.

```
[17]: import matplotlib.pyplot as plt

# Plot histograms for tenure and MonthlyCharges with labels
fig, axes = plt.subplots(1, 2, figsize=(12, 5))

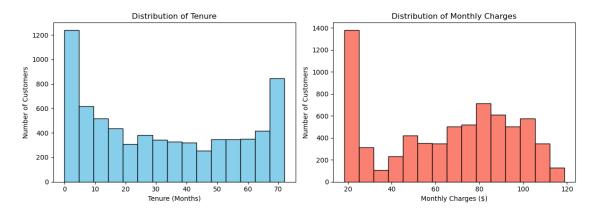
# Tenure histogram
axes[0].hist(df['tenure'], bins=15, color='skyblue', edgecolor='black')
```

```
axes[0].set_title('Distribution of Tenure')
axes[0].set_xlabel('Tenure (Months)')
axes[0].set_ylabel('Number of Customers')

# MonthlyCharges histogram
axes[1].hist(df['MonthlyCharges'], bins=15, color='salmon', edgecolor='black')
axes[1].set_title('Distribution of Monthly Charges')
axes[1].set_xlabel('Monthly Charges ($)')
axes[1].set_ylabel('Number of Customers')

plt.suptitle('Histograms of Tenure and Monthly Charges')
plt.tight_layout(rect=[0, 0.03, 1, 0.95])
plt.show()
```

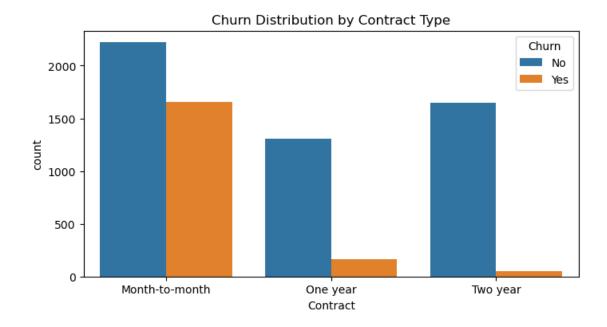
Histograms of Tenure and Monthly Charges



**3.** Plot Categorical Features Against Churn We'll look at how categorical features like Contract type are distributed across churn statuses. This can reveal if certain customer types (e.g., month-to-month contracts) have higher churn rates.

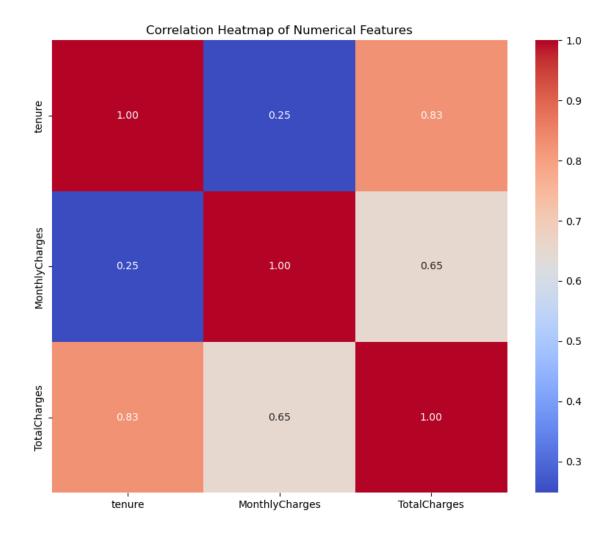
```
[19]: import seaborn as sns

# Plot for Contract type by Churn
plt.figure(figsize=(8, 4))
sns.countplot(data=df, x='Contract', hue='Churn')
plt.title('Churn Distribution by Contract Type')
plt.show()
```



**4.** Correlation Heatmap for Numerical Features A correlation heatmap can help us identify if any numerical features are highly related to each other or to churn.

```
[21]: # Plot correlation heatmap for numerical features
plt.figure(figsize=(10, 8))
sns.heatmap(df[['tenure', 'MonthlyCharges', 'TotalCharges']].corr(),
annot=True, cmap='coolwarm', fmt=".2f")
plt.title('Correlation Heatmap of Numerical Features')
plt.show()
```

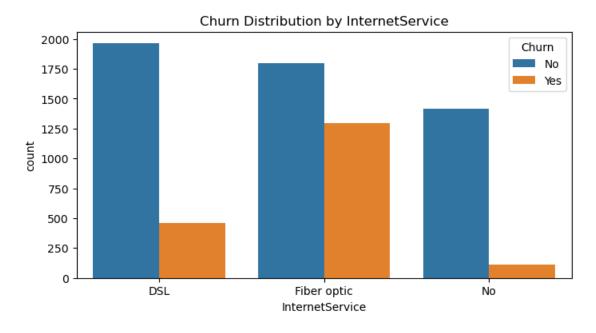


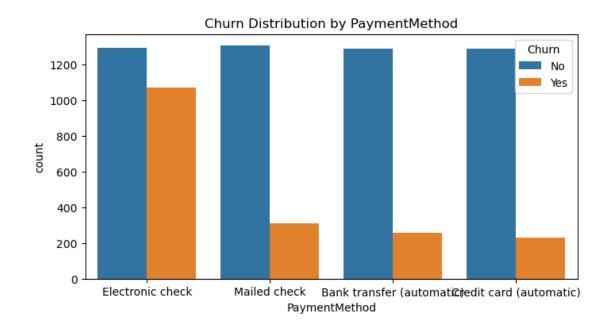
#### 0.3 Extended EDA Plan

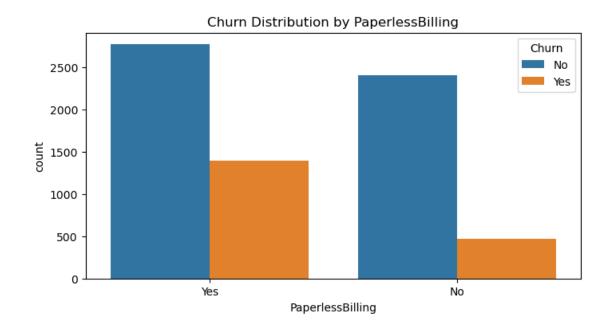
- 1. Churn Rate by Categorical Variables: Analyzing other categorical features (e.g., Payment-Method, InternetService, PaperlessBilling) to see if certain categories show higher churn rates. 2. Numerical Feature Analysis by Churn: Comparing distributions of numerical features (e.g., tenure, MonthlyCharges, TotalCharges) for churned vs. non-churned customers. 3. Bivariate Analysis: Exploring interactions between features to see if certain combinations are predictive of churn. 4. Outlier Detection: Checking for any unusual values in MonthlyCharges and TotalCharges that might need handling before modeling. 5. Further Correlation Analysis: Looking specifically at correlations with the Churn variable and possibly calculating the correlation between encoded categorical features and churn.
- 1. Churn Rate by Categorical Variables This will help identify if certain customer behaviors or characteristics are associated with higher churn. We'll create bar plots for several categorical variables against churn.

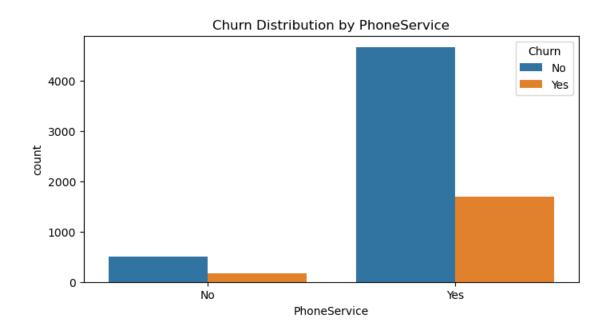
```
categorical_features = ['InternetService', 'PaymentMethod', 'PaperlessBilling',
    'PhoneService', 'SeniorCitizen']

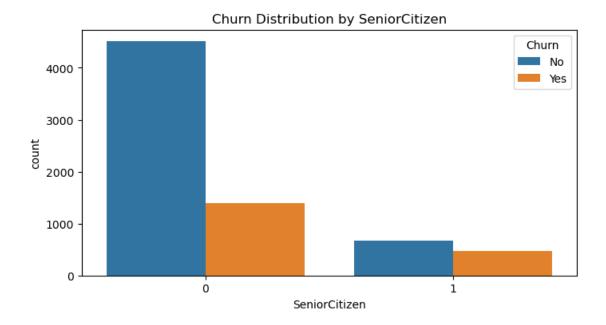
for feature in categorical_features:
    plt.figure(figsize=(8, 4))
    sns.countplot(data=df, x=feature, hue='Churn')
    plt.title(f'Churn Distribution by {feature}')
    plt.show()
```







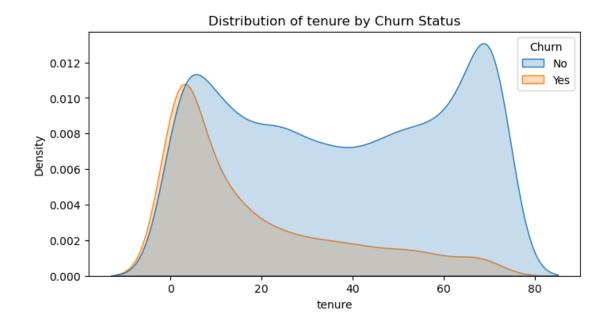


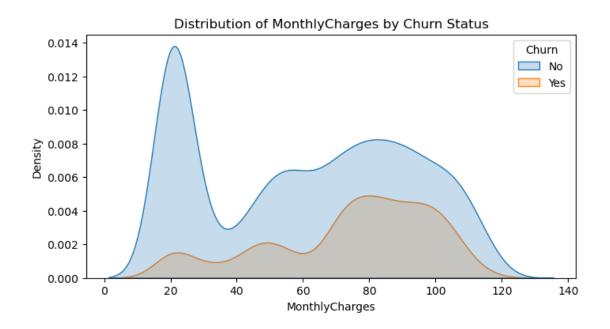


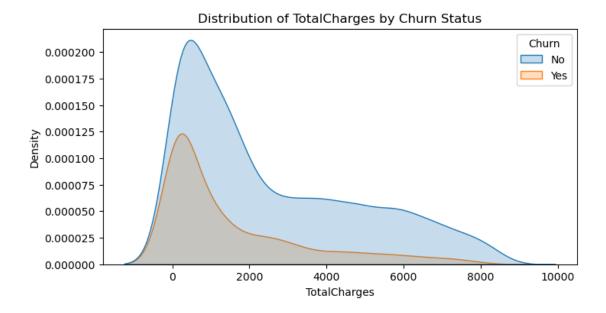
**2.** Numerical Feature Analysis by Churn This will allow us to see how tenure, Monthly-Charges, and TotalCharges distributions differ for customers who churned vs. those who didn't.

```
[26]: numerical_features = ['tenure', 'MonthlyCharges', 'TotalCharges']

for feature in numerical_features:
    plt.figure(figsize=(8, 4))
    sns.kdeplot(data=df, x=feature, hue='Churn', fill=True)
    plt.title(f'Distribution of {feature} by Churn Status')
    plt.xlabel(feature)
    plt.ylabel('Density')
    plt.show()
```





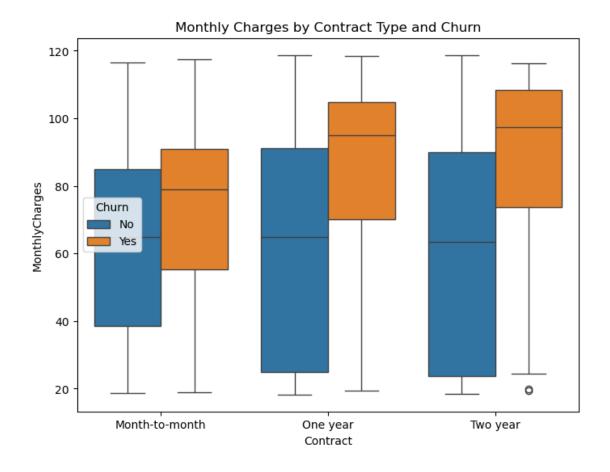


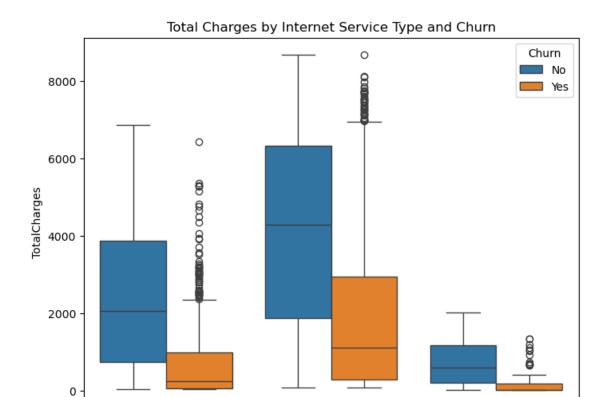
**3.** Bivariate Analysis of Key Features Let's explore possible interactions, particularly between:

Contract and MonthlyCharges InternetService and TotalCharges

```
[28]: # Contract type vs Monthly Charges, split by Churn
plt.figure(figsize=(8, 6))
sns.boxplot(data=df, x='Contract', y='MonthlyCharges', hue='Churn')
plt.title('Monthly Charges by Contract Type and Churn')
plt.show()

# Internet Service vs Total Charges, split by Churn
plt.figure(figsize=(8, 6))
sns.boxplot(data=df, x='InternetService', y='TotalCharges', hue='Churn')
plt.title('Total Charges by Internet Service Type and Churn')
plt.show()
```





**4. Outlier Detection for MonthlyCharges and TotalCharges** Checking for extreme values in MonthlyCharges and TotalCharges to see if they might need special handling.

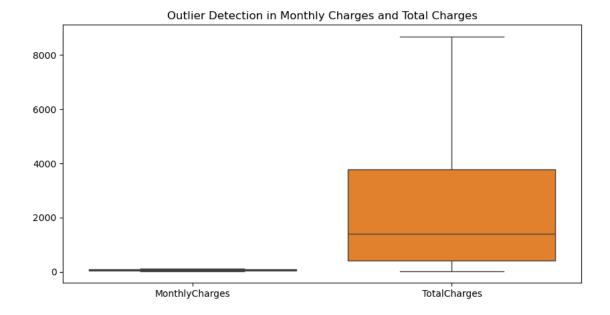
Fiber optic

InternetService

No

```
[30]: # Boxplots for outlier detection
plt.figure(figsize=(10, 5))
sns.boxplot(data=df[['MonthlyCharges', 'TotalCharges']])
plt.title('Outlier Detection in Monthly Charges and Total Charges')
plt.show()
```

DSL



**5. Further Correlation Analysis with Churn** Let's encode the Churn column to numerical (0 for No, 1 for Yes) and check correlations with other numerical variables. This will help us quantify the relationship between each feature and churn.

Correlations with Churn:

 Churn\_Encoded
 1.000000

 MonthlyCharges
 0.193356

 SeniorCitizen
 0.150889

 TotalCharges
 -0.199037

 tenure
 -0.352229

Name: Churn\_Encoded, dtype: float64

#### 0.4 Step 3: Data Preprocessing

With our EDA insights in hand, we're now ready to move to data preprocessing and feature engineering. This step will prepare our dataset for modeling, ensuring that it's clean, consistent, and

optimized for accurate predictions. Step-by-Step Plan Post-EDA: 1. Feature Selection and Engineering: Carefully choose the features that will be used in the model. 2. Data Splitting: Split the data into training and test sets before any data transformation or scaling. 3. Preprocessing Pipelines: Apply separate pipelines for numerical and categorical features to avoid data contamination. 4. Model Training: Start with a baseline model (e.g., Logistic Regression) and ensure proper cross-validation. 5. Evaluation and Next Steps: Analyze results and identify next steps for improving the model.

[34]:	df	.head()										
[34]:		customerID	gender	Senior	Citizen	Partne	r Deper	dents	tenure	PhoneSe	rvice	\
	0	7590-VHVEG	Female		0	Υe	s	No	1		No	
	1	5575-GNVDE	Male		0	N	Го	No	34		Yes	
	2	3668-QPYBK	Male		0	N	Го	No	2		Yes	
	3	7795-CFOCW	Male		0	I.	ГO	No	45		No	
	4	9237-HQITU	Female		0	I/	o	No	2		Yes	
		Multiple	Lines In	ternetS	Service	OnlineS	Security	De	vicePro	tection	\	
	0	No phone se			DSL		No			No		
	1		No		DSL		Yes			Yes		
	2		No		DSL		Yes			No		
	3	No phone se	rvice		DSL		Yes			Yes		
	4		No	Fiber	optic		No			No		
		TechSupport	Streamin	gTV Str	eamingM	ovies	C	ontrac	t Paper	lessBill	ing \	<b>、</b>
	0	No	,	No	0		Month-t		-		Yes	
	1	No		No		No	C	ne yea	r		No	
	2	No		No		No	Month-t	o-mont	h		Yes	
	3	Yes		No		No	C	ne yea	r		No	
	4	No		No		No	Month-t	o-mont	h		Yes	
			Payment	Method	Monthly	Charges	Total	.Charge	s Chur	n		
	0	E1	ectronic		J	29.85		29.8		0		
	1		Mailed	check		56.95	;	1889.5	O No	0		
	2		Mailed	check		53.85	•	108.1	5 Ye	S		
	3	Bank transf	er (auto	matic)		42.30	)	1840.7	5 N	0		
	4	El	ectronic	check		70.70	)	151.6	5 Ye	S		

[5 rows x 21 columns]

1. Feature Selection and Engineering Choose features based on their importance and logical correlation with the target variable (Churn). Avoid using features that could directly reveal target information (e.g., unique identifiers).

```
[36]: # Create a copy of the original dataset after EDA

df_clean = df.copy()

df_clean.head()
```

```
0 7590-VHVEG Female
                                          0
                                                 Yes
                                                             No
                                                                       1
                                                                                   Nο
      1 5575-GNVDE
                       Male
                                          0
                                                             Nο
                                                                      34
                                                                                  Yes
                                                  Nο
      2 3668-QPYBK
                       Male
                                          0
                                                  No
                                                             No
                                                                       2
                                                                                  Yes
      3 7795-CFOCW
                       Male
                                           0
                                                                                   No
                                                  No
                                                             No
                                                                      45
      4 9237-HQITU Female
                                           0
                                                                       2
                                                                                  Yes
                                                  No
                                                             No
            MultipleLines InternetService OnlineSecurity
                                                            ... DeviceProtection
         No phone service
                                       DSL
                                                        No
                                                                             No
      0
      1
                                       DSL
                                                       Yes
                                                                            Yes
      2
                                       DSL
                        No
                                                       Yes ...
                                                                             No
      3
                                       DSL
                                                                            Yes
        No phone service
                                                       Yes ...
                               Fiber optic
                                                        No
                                                                             No
                        No
        TechSupport StreamingTV StreamingMovies
                                                         Contract PaperlessBilling \
                                                   Month-to-month
      0
                 No
                              No
                                               No
      1
                 Nο
                              Nο
                                                         One year
                                                                                 No
                                               No
      2
                 No
                                                  Month-to-month
                                                                                Yes
                              No
                                               No
                Yes
      3
                              No
                                                         One year
                                                                                 No
                                               No
      4
                 No
                              No
                                               No Month-to-month
                                                                                Yes
                      PaymentMethod MonthlyCharges TotalCharges
                  Electronic check
      0
                                              29.85
                                                            29.85
                                                                       No
                      Mailed check
                                              56.95
                                                          1889.50
      1
                                                                       No
      2
                      Mailed check
                                              53.85
                                                           108.15
                                                                      Yes
         Bank transfer (automatic)
      3
                                              42.30
                                                          1840.75
                                                                       No
                  Electronic check
                                              70.70
                                                           151.65
                                                                      Yes
      [5 rows x 21 columns]
[37]: # Drop 'customerID' column only if it exists
      if 'customerID' in df clean.columns:
          df_clean = df_clean.drop(['customerID'], axis=1)
      # Ensure the target column is separated
      X = df_clean.drop('Churn', axis=1)
      y = df_clean['Churn']
```

SeniorCitizen Partner Dependents tenure PhoneService \

[36]:

customerID gender

2. Train-Test Split Split the data before any transformations to avoid data leakage.

**3.** Preprocessing Pipelines Set up separate pipelines for numerical and categorical features. Preprocessing Pipelines: Ensure numerical and categorical features are handled separately and only use training data for transformations.

```
[41]: from sklearn.compose import ColumnTransformer
      from sklearn.pipeline import Pipeline
      from sklearn.preprocessing import StandardScaler, OneHotEncoder
      # Identify numerical and categorical columns
      numerical_features = X_train.select_dtypes(include=['int64', 'float64']).columns
      categorical features = X train.select dtypes(include=['object', 'category']).
       ⇔columns
      # Create a preprocessing pipeline
      preprocessor = ColumnTransformer(
          transformers=[
              ('num', StandardScaler(), numerical_features),
              ('cat', OneHotEncoder(drop='first'), categorical_features)
          ]
      # Verify preprocessor setup by fitting on training data only
      X_train_preprocessed = preprocessor.fit_transform(X_train)
      X_test_preprocessed = preprocessor.transform(X_test)
```

## 0.5 Step 4: Model Training with Baseline Model

Train a simple model, such as Logistic Regression, as a baseline.

```
print("\nClassification Report:\n", classification_report(y_test, y_pred))
```

Accuracy: 0.8211497515968772 AUC-ROC: 0.8621334375355824

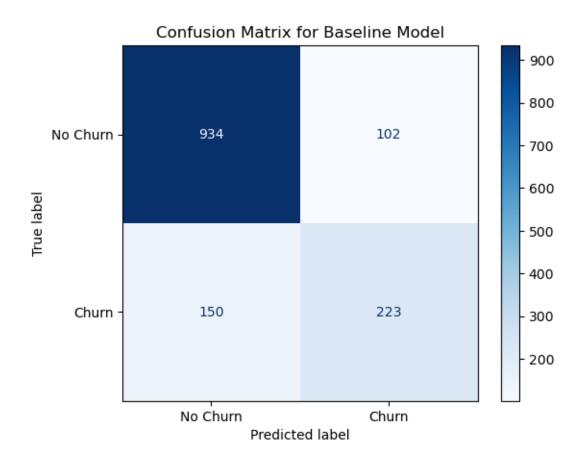
#### Classification Report:

	precision	recall	f1-score	support
No	0.86	0.90	0.88	1036
Yes	0.69	0.60	0.64	373
accuracy			0.82	1409
macro avg	0.77	0.75	0.76	1409
weighted avg	0.82	0.82	0.82	1409

```
[44]: from sklearn.metrics import confusion_matrix, ConfusionMatrixDisplay

# Generate the confusion matrix
conf_matrix = confusion_matrix(y_test, y_pred)

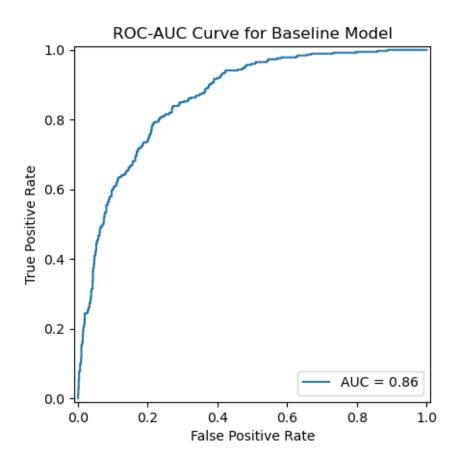
# Display the confusion matrix
disp = ConfusionMatrixDisplay(confusion_matrix=conf_matrix, display_labels=['No_\( \sigma_c\text{Churn'}, 'Churn'])
disp.plot(cmap='Blues')
plt.title('Confusion Matrix for Baseline Model')
plt.show()
```



```
[45]: from sklearn.metrics import roc_curve, RocCurveDisplay

# Compute the ROC curve
fpr, tpr, thresholds = roc_curve(y_test, y_pred_prob, pos_label='Yes')

# Display the ROC curve
roc_display = RocCurveDisplay(fpr=fpr, tpr=tpr, roc_auc=roc_auc_score(y_test,u_sy_pred_prob))
roc_display.plot()
plt.title('ROC-AUC Curve for Baseline Model')
plt.show()
```



**Step 5: Validation with Cross-Validation** Use cross-validation to ensure that the model generalizes well. Cross-Validation: Provides a more realistic estimate of the model's performance by validating on different data splits.

```
[48]: from sklearn.model_selection import cross_val_score

# Cross-validate the model
cv_scores = cross_val_score(model_pipeline, X_train, y_train, cv=5,__
scoring='accuracy')
print("Cross-validation scores:", cv_scores)
print("Mean cross-validation score:", cv_scores.mean())
```

Cross-validation scores: [0.81011535 0.80834073 0.79769299 0.78970719 0.80195382]

Mean cross-validation score: 0.801562014874681

# 1 Part 2 of our project journey

Doing pre-processing for data again to prepare for it's second journey

```
[51]: from sklearn.model_selection import train_test_split
      from sklearn.preprocessing import StandardScaler, OneHotEncoder
      from sklearn.compose import ColumnTransformer
      from sklearn.pipeline import Pipeline
      df_processed = df_clean.copy()
      # Drop 'customerID' column only if it exists
      if 'customerID' in df_processed.columns:
          df_processed = df_processed.drop(['customerID'], axis=1)
      # Step 2: Handle missing or invalid values
      # Convert TotalCharges to numeric, coerce errors to NaN, and fill NaN with
       \rightarrowmedian
      df processed['TotalCharges'] = pd.to numeric(df processed['TotalCharges'], __
       ⇔errors='coerce')
      df_processed['TotalCharges'] = df_processed['TotalCharges'].
       →fillna(df_processed['TotalCharges'].median())
      # Step 3: Identify categorical and numerical features
      categorical_features = df_processed.select_dtypes(include=['object']).
       ⇒drop(['Churn'], axis=1).columns
      numerical_features = df_processed.select_dtypes(include=['int64', 'float64']).
       ⇔columns
      # Step 4: Define target and features
      X = df_processed.drop(['Churn'], axis=1)
      y = df_processed['Churn'].map({'Yes': 1, 'No': 0}) # Encode target variable
      # Step 5: Split data into training and testing sets
      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2,_
       →random state=42)
      # Step 6: Create preprocessing pipeline
      preprocessor = ColumnTransformer(
          transformers=[
              ('num', StandardScaler(), numerical_features),
              ('cat', OneHotEncoder(drop='first'), categorical_features)
          ]
      )
      # Step 7: Fit and transform training data
      X_train_preprocessed = preprocessor.fit_transform(X_train)
      X_test_preprocessed = preprocessor.transform(X_test)
      # Verify preprocessed shapes
      X_train_preprocessed.shape, X_test_preprocessed.shape, y_train.shape, y_test.
       ⇔shape
```

```
[51]: ((5634, 30), (1409, 30), (5634,), (1409,))
      df_processed.shape
[97]: (7043, 20)
      df_processed.head()
[99]:
         gender
                  SeniorCitizen Partner Dependents
                                                       tenure PhoneService
      0
         Female
                               0
                                      Yes
                                                   No
                                                             1
                                                                          No
      1
           Male
                               0
                                       No
                                                   No
                                                            34
                                                                         Yes
      2
           Male
                               0
                                                             2
                                       No
                                                   No
                                                                         Yes
      3
           Male
                               0
                                       No
                                                   No
                                                            45
                                                                          No
         Female
                               0
                                       No
                                                   No
                                                             2
                                                                         Yes
             MultipleLines InternetService OnlineSecurity OnlineBackup
         No phone service
                                         DSL
                                                           No
                                                                        Yes
      0
                                         DSL
                                                          Yes
                                                                         No
      1
                         No
      2
                         No
                                         DSL
                                                          Yes
                                                                        Yes
      3
                                         DSL
                                                          Yes
                                                                         No
         No phone service
                                                                         No
      4
                                Fiber optic
                                                           No
        DeviceProtection TechSupport StreamingTV StreamingMovies
                                                                              Contract
      0
                       No
                                     No
                                                  No
                                                                        Month-to-month
                                                                   No
                      Yes
      1
                                     No
                                                  No
                                                                   No
                                                                              One year
      2
                       No
                                     No
                                                  No
                                                                       Month-to-month
                                                                   No
      3
                       Yes
                                    Yes
                                                  No
                                                                   No
                                                                              One year
      4
                        No
                                     No
                                                  No
                                                                       Month-to-month
        PaperlessBilling
                                         PaymentMethod
                                                         MonthlyCharges
                                                                           TotalCharges
      0
                       Yes
                                      Electronic check
                                                                   29.85
                                                                                   29.85
      1
                       No
                                          Mailed check
                                                                   56.95
                                                                                1889.50
                                          Mailed check
                                                                   53.85
      2
                       Yes
                                                                                  108.15
      3
                            Bank transfer (automatic)
                                                                   42.30
                                                                                1840.75
                       No
      4
                                      Electronic check
                       Yes
                                                                   70.70
                                                                                  151.65
        Churn
      0
            No
      1
           Nο
      2
          Yes
      3
           No
      4
          Yes
```

Let's start by addressing class imbalance using SMOTE or class weights, as this forms the foundation for improving model recall. Here's how to proceed:

#### 1. Using SMOTE (Synthetic Minority Oversampling Technique):

Class distribution after SMOTE: Counter({0: 4138, 1: 4138})

#### 2. Using Class Weights in the Model:

Let's retrain this model and also using class weights and we can see the improvement in Eveluation matrix is it not awesome

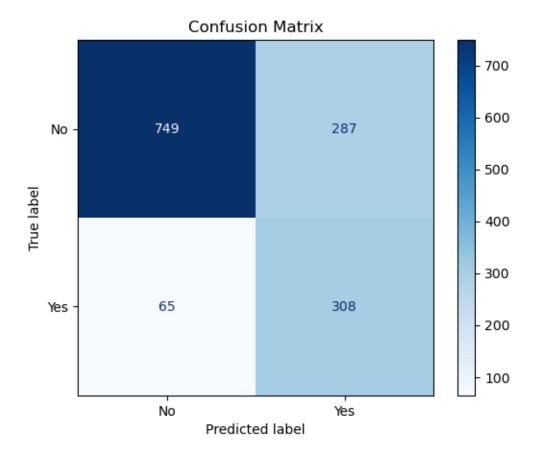
```
[57]: from sklearn.linear_model import LogisticRegression
      from sklearn.metrics import classification_report, accuracy_score, roc_auc_score
      # Train logistic regression with class weighting
      model_with_weights = LogisticRegression(max_iter=1000, class_weight='balanced',_
       →random state=42)
      model_with_weights.fit(X_train_preprocessed, y_train)
      # Predict on test data
      y_pred = model_with_weights.predict(X_test_preprocessed)
      y_pred_prob = model_with_weights.predict_proba(X_test_preprocessed)[:, 1]
      # Compute confusion matrix
      conf matrix = confusion matrix(y test, y pred)
      disp = ConfusionMatrixDisplay(confusion_matrix=conf_matrix,__

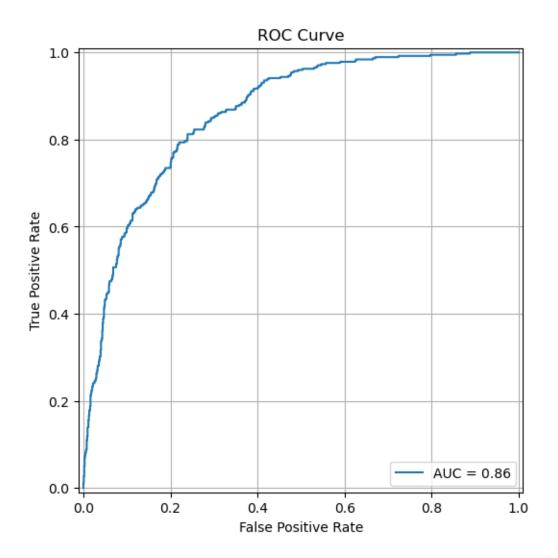
display_labels=["No", "Yes"])
      # Plot confusion matrix
      plt.figure(figsize=(8, 6))
      disp.plot(cmap="Blues")
      plt.title("Confusion Matrix")
      plt.show()
      # Compute and plot ROC curve
      fpr, tpr, thresholds = roc curve(y test, y pred prob)
      roc_auc = roc_auc_score(y_test, y_pred_prob)
      plt.figure(figsize=(8, 6))
      roc_display = RocCurveDisplay(fpr=fpr, tpr=tpr, roc_auc=roc_auc)
      roc_display.plot(ax=plt.gca())
```

```
plt.title("ROC Curve")
plt.xlabel("False Positive Rate")
plt.ylabel("True Positive Rate")
plt.grid()
plt.show()

# Display metrics
print("Accuracy:", accuracy_score(y_test, y_pred))
print("AUC-ROC:", roc_auc)
print("\nClassification Report:\n", classification_report(y_test, y_pred))
```

<Figure size 800x600 with 0 Axes>





Accuracy: 0.7501774308019872 AUC-ROC: 0.8621308497313858

## Classification Report:

	precision	recall	f1-score	support
0	0.92	0.72	0.81	1036
1	0.52	0.83	0.64	373
accuracy			0.75	1409
macro avg	0.72	0.77	0.72	1409
weighted avg	0.81	0.75	0.76	1409

These results suggest that the model is better at identifying non-churning customers than churningWe are successfully abale to achieve highe recall but we can observe that accuracey is decreased-

kNow let's run all other model and see how they performed on given preprocessed data and compare all of them

```
[58]: from sklearn.ensemble import RandomForestClassifier
      from xgboost import XGBClassifier
      from sklearn.svm import SVC
      from sklearn.neighbors import KNeighborsClassifier
      from sklearn.metrics import accuracy_score, precision_score, recall_score,

¬f1_score, roc_auc_score
      # Redefine models
      models = {
          "Logistic Regression": LogisticRegression(max_iter=1000,_
       ⇔class_weight='balanced', random_state=42),
          "Random Forest": RandomForestClassifier(n estimators=100,11
       ⇔class_weight='balanced', random_state=42),
          "XGBoost": XGBClassifier(use_label_encoder=False, eval_metric='logloss', ___
       →random_state=42),
          "SVM": SVC(probability=True, random state=42, class weight='balanced'),
          "k-NN": KNeighborsClassifier()
      }
      # Function to train, predict, and evaluate a model
      def evaluate_model(name, model, X_train, X_test, y_train, y_test):
          model.fit(X_train, y_train)
          y_pred = model.predict(X_test)
          y_pred_prob = model.predict_proba(X_test)[:, 1] if hasattr(model,__
       ⇔"predict_proba") else None
          metrics = {
              "Accuracy": accuracy_score(y_test, y_pred),
              "Precision": precision_score(y_test, y_pred),
              "Recall": recall_score(y_test, y_pred),
              "F1-Score": f1 score(y test, y pred),
              "AUC-ROC": roc_auc_score(y_test, y_pred_prob) if y_pred_prob is notu
       →None else None,
          }
          return metrics
      # Evaluate all models
      evaluation results = {}
      for model name, model in models.items():
          evaluation_results[model_name] = evaluate_model(model_name, model,_u
       →X_train_preprocessed, X_test_preprocessed, y_train, y_test)
      # Create a DataFrame for the evaluation results
```

```
evaluation_df = pd.DataFrame(evaluation_results).T

print(evaluation_df)

# tools.display_dataframe_to_user(name="Model Evaluation Results",__

dataframe=evaluation_df)
```

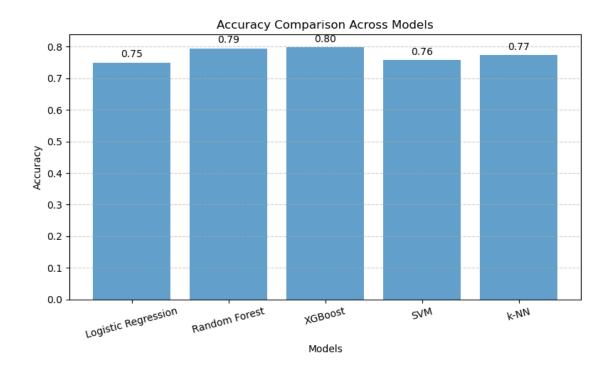
C:\Users\Unknown1\anaconda3\Lib\site-packages\xgboost\core.py:158: UserWarning: [13:51:37] WARNING: C:\buildkite-agent\builds\buildkite-windows-cpu-autoscaling-group-i-0ed59c031377d09b8-1\xgboost\xgboost-ci-windows\src\learner.cc:740: Parameters: { "use\_label\_encoder" } are not used.

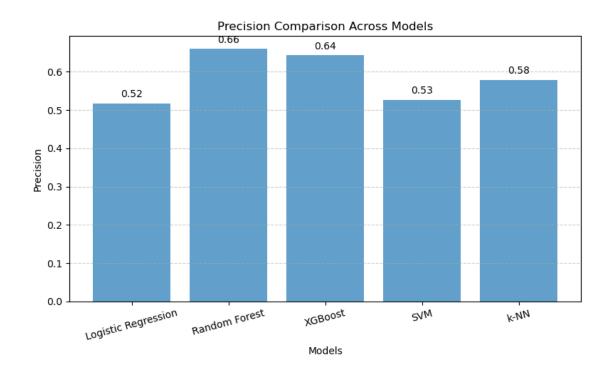
warnings.warn(smsg, UserWarning)

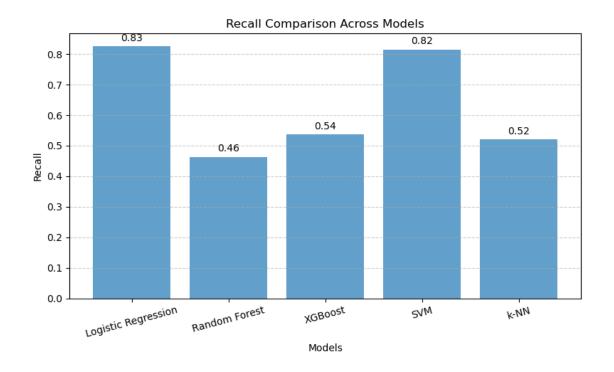
```
AccuracyPrecisionRecallF1-ScoreAUC-ROCLogistic Regression0.7501770.5176470.8257370.6363640.862131Random Forest0.7948900.6603050.4638070.5448820.839710XGBoost0.7984390.6430870.5361930.5847950.839101SVM0.7572750.5268630.8150130.6400000.844931k-NN0.7728890.5791040.5201070.5480230.796759
```

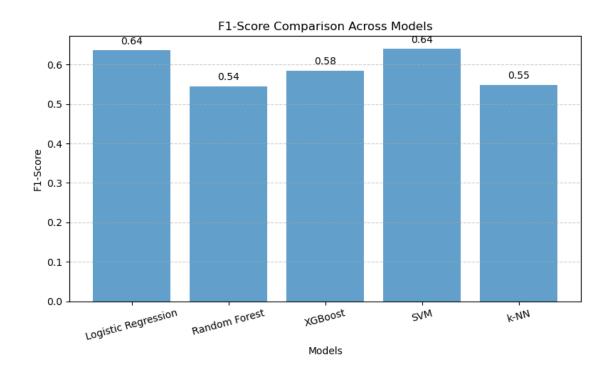
Let's visualize this and comapre it check further

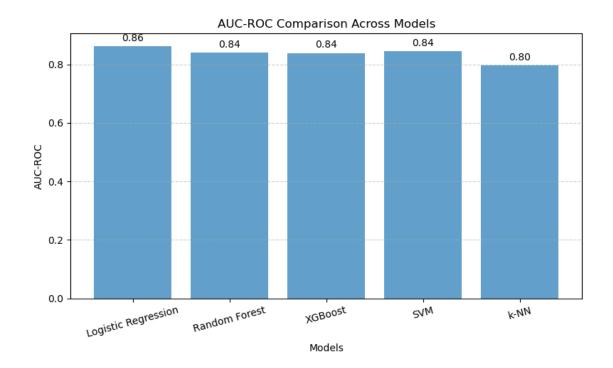
```
[59]: # Plot each metric for all models dynamically
      for metric in evaluation df.columns:
          plt.figure(figsize=(8, 5))
          bars = plt.bar(evaluation_df.index, evaluation_df[metric], alpha=0.7)
          plt.title(f"{metric} Comparison Across Models")
          plt.ylabel(metric)
          plt.xlabel("Models")
          plt.xticks(rotation=15)
          plt.grid(axis='y', linestyle='--', alpha=0.6)
          # Add numbers on top of bars
          for bar in bars:
              plt.text(bar.get_x() + bar.get_width() / 2,
                       bar.get_height() + 0.01,
                       f"{bar.get_height():.2f}",
                       ha='center', va='bottom', fontsize=10)
          plt.tight_layout()
          plt.show()
```











[]: