Database Architecture

User
- name
- email
- phoneNo
- password: hash, not select
- role: ['SuperAdmin', 'CompanyAdmin', 'Employee'], default: 'Employee'
- company: ObjectId
- timestamps

Company
- name
- email
- phoneNo
- industry
- image
- address
  - country
  - state
  - city
  - pincode
- owner: ObjectId
- employees: Array([ObjectId])
- isActive: Boolean, default: true
- timestamps

Employee
- user: ObjectId
- image
- designation
- company: ObjectId
- role: ObjectId
- address
  - country
  - state
  - city
  - pincode
- verify: ['Pending', 'Verify', 'Rejected'], default: 'Pending'
- isActive: Boolean, default: true
- timestamps

Contacts
- name
- phoneNo
- email
- businessCard: image
- address
  - country
  - state
  - city
  - pincode
- isClient: Boolean, def
- company: ObjectId
- timestamps

lead
- for: ObjectId
- source: ObjectId
- priority: [High, Medium, Low], default: 'Medium'
- contact: ObjectId
- refrence
  - name
  - phoneNo
- followUps: Array()
  - sequence
  - date
  - conclusion
  - meeting: ObjectId
- status: ObjectId
- remark
- assignedTo: ObjectId
- company: ObjectId
- timestamps

LeadFor
- name
- isActive: Boolean, default: true
- company: ObjectId
- timestamps

LeadSource
- name
- isActive: Boolean, default: true
- company: ObjectId
- timestamps

Role
- name
- permissions
  - leads
    - create: Boolean
    - read: Boolean
    - update: Boolean
    - delete: Boolean
  - tasks
    - create: Boolean
    - read: Boolean
    - update: Boolean
    - delete: Boolean
  - meeting
    - create: Boolean
    - read: Boolean
    - update: Boolean
    - delete: Boolean
- company: ObjectId
- isActive: Boolean, default: true
- timestamps

todo
- title
- description
- conclusion
- conclusionSubmiteTime
- priority: [High, Medium, Low], default: 'Medium'
- company: ObjectId
- user: ObjectId

taskAssigned
- title
- description
- conclusion
- conclusionSubmiteTime
- priority: [High, Medium, Low], default: 'Medium'
- company: ObjectId
- assignedTo: ObjectId
- assignedBy: ObjectId
- dueDate
- timestamps

meeting
- title
- scheduledTime
- agenda
- participants: Array([ObjectId])
- addparticipants: Array([ObjectId])
- company: ObjectId
- forLead: ObjectId
- timestamps

LeadStatusLabel
- name
- company: ObjectId
- timestamps