

NITESH PANT

Boston, MA • 203-434-6929 • nitesh.2056@gmail.com • [linkedin.com/in/niteshpant22/](https://www.linkedin.com/in/niteshpant22/)

Experience

- Apr. 2024 - Present **Dev Dash Solutions** **Boston, MA**
Product Manager / Business Development Associate (start-up, part-time)
- Manage product lifecycle using Asana and agile methodology, focusing on process improvement, automation and creating user-stories to lead a team of 3 software engineers in researching and developing AI products
 - Lead sales and strategy for the AI research and development startup, focusing on AI-informed B2B SaaS solutions, and creating a go-to-market strategy for internally developed AI products
- Sep. 2023 - Jun. 2024 **Roland Berger** **Boston, MA**
Junior Consultant
- Delivered a comprehensive market review of 3 US medical tech companies' business models in the medical insurance landscape, culminating in a well-received presentation to the Japan client team
 - Evaluated the synergies and risk for a \$5 billion merger and acquisition deal for two leading global petrochemical companies, developing a unique way to disaggregate material cost when modeling a chemical plant's EBITDA
 - Led a \$500K office refurbishment, managing 5 external vendors, planning project timeline, and presenting recommended designs for approval by senior management, resulting in a timely executed project
 - Led a 50+ voice-of-customer call campaign, creating a new market-entry strategy for a specialty chemical company
- Jun. 2022 - Aug. 2022 **Blue Room Investing** **Denver, CO**
Hedge Fund Investment Intern
- Conducted quantitative analysis on key financial metrics by researching industries, and markets, and analyzing 350+ pages of financial statements, resulting in a successful presentation of an investment strategy to the CEO
 - Presented a short position investment thesis for an NYSE-listed company by creating a DCF model from scratch
 - Routinely communicated market updates to the internal investment team during company-wide daily meetings on the EV charging industry after modeling and analyzing data from earnings reports, Bloomberg, and industry calls
- Mar. 2021 - Jun. 2021 **Nova Hospital** **Dhangadhi, Nepal**
Volunteer
- Worked 80+ hours a week to manage the continuous supply of oxygen for COVID-19 patients during a nationwide oxygen shortage; expanded the supply network by 3x which led to a 2x increase in daily oxygen supply
 - Collaborated with government health officials for the management of isolation and ICU beds in 5 private hospitals, 3 public hospitals, and 7 isolation centers amid bed shortages caused by a COVID-19 wave
- Oct. 2020 - Sep. 2021 **Thegim Construction Company** **Dhangadhi, Nepal**
Bid Manager & Supply Chain Coordinator
- Forecasted market competition by conducting 250+ hours of research to estimate optimal bid price points and won new government contracts worth NRS 720 million, leading to a 280% increase in projects under management
 - Developed Excel models to estimate the price of 500+ goods; increased computing efficiency by 33%
 - Negotiated new deals with 3 factories and 12 suppliers to lower purchase costs; achieved overall savings of 15%
 - Coordinated with 11 PMs across Nepal to optimize the supply chain, leading to a 25% increase in logistics speed

Education

- 2018-2023 **Dartmouth College** **Hanover, NH**
Bachelor of Arts (A.B.), Major in Economics & Minor in Government **GPA: 3.7 / 4.00**
- Awarded Academic Citation for Meritorious Performance (top 2% of students) for Critical Political Economy
 - Relevant coursework: Econometrics, International Trade, Object-Oriented Programming, Financial Crisis
 - Student Involvement:* 2022 Class Council (1 of 3 Members), Study Group Leader for Economics, and Calculus, Sound Engineer and Lighting Designer, Climbing Gym Monitor, First-Year Trip Volunteer
- 2023 **Tuck School of Business at Dartmouth** **Hanover, NH**
Tuck MBA Business Bridge Program
- Participated in a highly selective 3-week program taught by MBA faculty, focusing on core business principles of accounting, finance, strategy, marketing, negotiation, business communications, and microeconomics; executed a detailed valuation analysis, culminating in a DCF-driven presentation of a public company to executives

Skills and Competencies

- Technical skills:** MS Suite – Expert in Excel & PowerPoint, Java, Python, STATA, SQL, R, WordPress, Canva
- Skills:** Data Analysis, Modelling & Visualization, Accounting & Financial Statements, Business Intelligence, Strategy, & Operations, Due Diligence, Project Management, Process Improvement & Dashboard Management
- Professional Training & Leadership:** ■ Dartmouth Leadership, Attribute, and Behavior Program, *Winter 2020 (Facilitator)* – mentored 7 first-year students for 2 terms and led interactive conversation-driven discussions on leadership and public policy) ■ Rockefeller Global Leadership Program, *Fall 2019 (participant)*
- Languages:** English (Native), Nepali (Native), Hindi (Fluent), Urdu (Conversational) & 2 Local Nepal Dialects
- Interests:** Part-time DJ, Philosophy, Architecture, Rock Climbing, DIY Electronics Repairs