

empathy map - Microsoft Word

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1 Body Text 1 Heading 1 1 List Para... 1 No Spaci... 1 Normal 1 Table Pa... 1 Title 1 Heading 2 Change Styles Find - Replace Select - Editing

4 2 2 4 5 8 30 32 34 36 38 40 42 44 46 48

Says What are our needs right now? What are our biggest fears right now?

Thinks What are their needs, wants, hopes, and dreams? What other thoughts/influences affect behavior?

Does What behaviors have we observed? What can we imagine them doing?

Feels What emotions have they shown, and what do we think they might be feeling?

Goals What do we want to achieve? What are our biggest fears right now?

Values What values, beliefs, and attitudes are most important to them?

Interests What interests, hobbies, and activities are they passionate about?

Needs What needs, wants, and desires are most important to them?

Attitudes What attitudes, beliefs, and values are most important to them?

Behaviors What behaviors, habits, and actions are most important to them?

Relationships What relationships, connections, and interactions are most important to them?

Environment What environment, surroundings, and context are most important to them?

Identity What identity, self-perception, and sense of self are most important to them?

Values What values, beliefs, and attitudes are most important to them?

Interests What interests, hobbies, and activities are they passionate about?

Needs What needs, wants, and desires are most important to them?

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Environment What environment, surroundings, and context are most important to them?

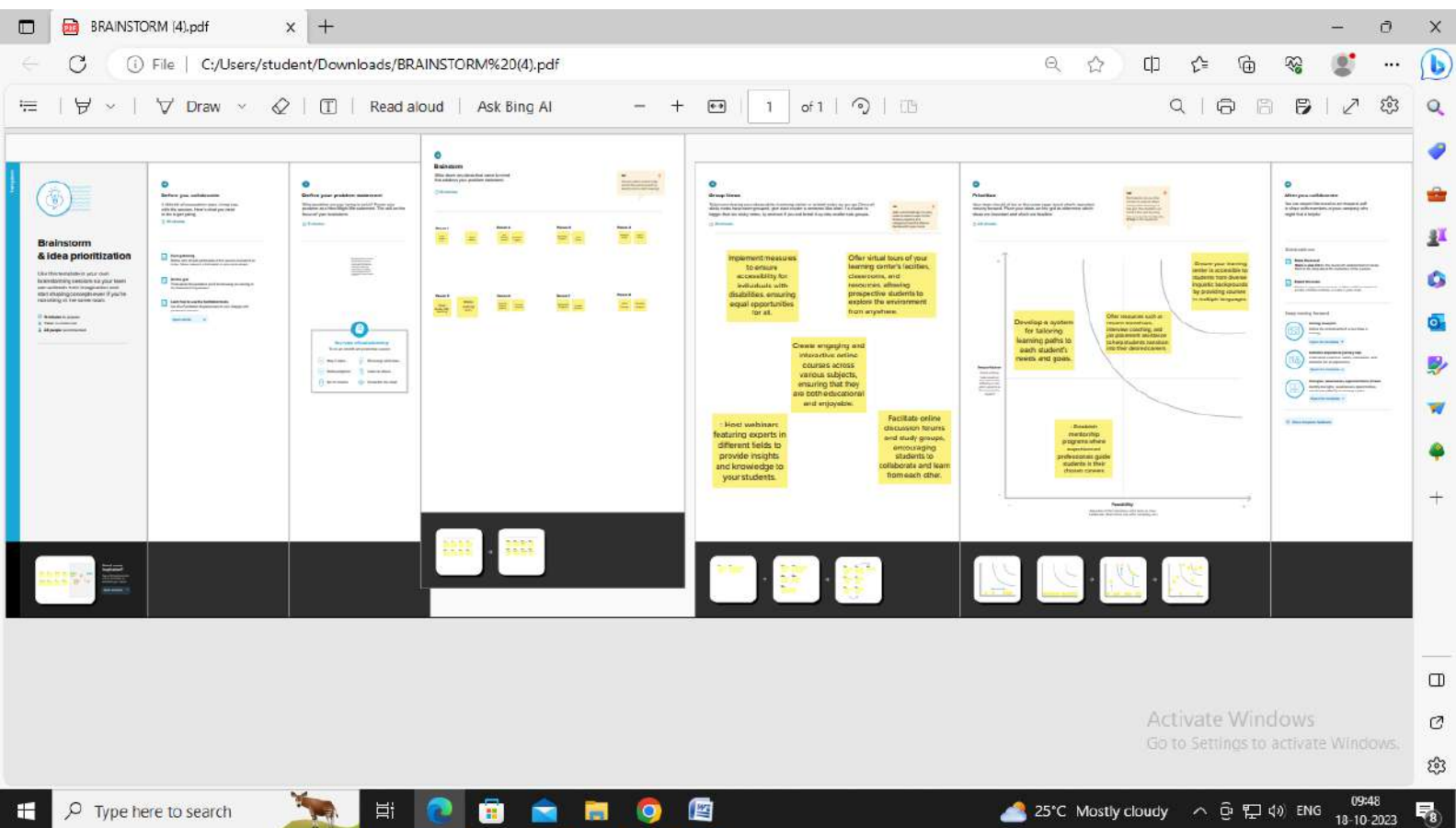
Identity What identity, self-perception, and sense of self are most important to them?

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Page: 1 of 1 Words: 118 English (United States)

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nithya0801ndu@gmail.com

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Place Of Supply: Tamil Nadu (33)

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1	Competitive Exams coaching	999294	200.00	0,000.00	20,00,000.00
Sub Total					20,00,000.00
CGST 9%					1,80,000.00
SGST 9%					1,80,000.00
Total					23,60,000.00

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Education-Industry
Profit and Loss
Basic Account
From 27/04/2023 To 31/03/2024

ACCOUNT

TOTAL

Operating Income

Sales

22,56,000.00

Total for Operating Income

22,56,000.00

Cost of Goods Sold

Cost of Goods Sold

1,16,000.00

Total for Cost of Goods Sold

1,16,000.00

Gross Profit

21,40,000.00

Operating Expense

Other Expenses

5,000.00

Rent Expense

1,00,000.00

Salaries and Employee Wages

10,00,000.00

Total for Operating Expense

11,05,000.00

Operating Profit

10,35,000.00

Non Operating Income

Total for Non Operating Income

0.00

Non Operating Expense

Total for Non Operating Expense

0.00

Net Profit/Loss

10,35,000.00

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