Nitin Kumar

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New Delhi, India

PROFESSIONAL SUMMARY

Motivated Computer Science Engineering student with strong communication and analytical skills seeking to leverage technical knowledge in a **presales role**. Equipped with problem-solving mindset and eagerness to learn **SaaS, CRM, and cloud technologies**. Adept at **documentation, presentation, and cross-functional collaboration** with commitment to developing expertise in **solutions consulting and sales enablement**.

EDUCATION

Vellore Institute of Technology <div align="right">India</div>

*Bachelor of Technology in Computer Science and Engineering; CGPA: **8.79/10.0*** <div align="right">*August 2022 – May 2026*</div>

SKILLS

Core Competencies: Technical Documentation, Presentations, Solution Mapping, Customer Engagement, Agile Methodology
Cloud & SaaS:Cloud Computing, Query Optimization
Tools:Canva,Google Docs/Slides, Microsoft PowerPoint/Excel, Zoom, Microsoft Teams, GitHub, MySQL, VS Code
Languages: Java, SQL

PROJECTS

VShare - Cloud File Sharing Platform <div align="right">2025</div>

- Built a cloud-based **SaaS** file-sharing platform on with a three-tier security architecture; created technical documentation and presentation slides explaining product features and business benefits, similar to presales solution materials.
- Developed interactive dashboard prototype with drag-and-drop functionality; presented demos to peers and professors, practicing ability to explain technical solutions to different audiences

VChat - Real-Time Messaging Application <div align="right">2025</div>

- Built real-time chat application with WebSocket protocol and STOMP messaging framework; prepared documentation mapping technical features to user communication needs
- Created presentation materials showcasing Spring Boot backend architecture and security features; delivered project demos explaining solution capabilities and addressing technical questions

RELEVANT EXPERIENCE & ACTIVITIES

Technical Presentation Skills: Delivered project presentations to technical and non-technical audiences, effectively communicating complex solutions and addressing questions during demos
Customer-Facing Experience: Collaborated with team members on Honeywell Hackathon project, understanding customer pain points and translating requirements into technical solutions
Cross-Functional Collaboration: Worked with diverse teams during hackathons and group projects, coordinating between technical development and presentation requirements

CERTIFICATIONS

Marketing Analytics – NPTEL (IIT): Elite Certification
HackerRank SQL Certification: MySQL database management, query optimization, joins, indexing
Cloud Computing – NPTEL Elite: AWS services, cloud architecture, distributed systems

ACHIEVEMENTS

Core Member, Pi Mathematics Club: Organized workshops and contributed to events and projects (2025)
Team Leadership: Led 5-member team in EPICS project delivering impactful community solutions
National Defence Academy (NDA): Qualified - Strong Work Ethic & Discipline