

IGOR YAKUSHKO

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SUMMARY:

Senior business professional with extensive experience in financial reporting, data analysis, budgeting, forecasting, industry cash management, strategic and service planning, projects, portfolios and products control for various organizations. Effectively reorganizing, streamlining, and strengthening financial operations to maximize performance and profitability. Able quickly respond to global markets' challenges with confidence, determination, and focus. Strong attention to details. Solid interpersonal skills and global cross-functional team interactions coupled with effective leadership abilities. Ability to operate dependably in both a team-player and independent environment. Competent at efficiently completing multiple complex tasks under conditions of pressure. Highly collaborative and organized, multi-tasker, able to work in matrix environment, self-starter.

TECHNICAL SKILLS:

Project Management (PMI) • Product Management • Business Management • Portfolio Risk Analysis • Business Development and Structure Improvement • Financial Modeling & Planning • Financial Forecasting • SmartStream Suite • Hyperion Essbase • Cognos Finance • Clarity Performance Management • EBIS Business Objects • Omega • PeopleSoft • Word • Advanced Excel • Advanced Access • PowerPoint • Bloomberg • MRE • Outlook Soft EAP • LoanIQ • ACBS • SHAW • Calypso • Smart View • CAGR • RAROC • DFAST • Compliance & Audit • Credit Risk Management & Analysis

PROFESSIONAL EXPERIENCE:

05/2010 – 01/2019

TD BANK, New York, NY

Vice President, Commercial Specialty Banking / Finance-Decision Support

- Supported various commercial specialty banking groups including; Corporate Banking, Commercial Real Estate, Assets Based Lending, Healthcare and NYC and Suburban NY regional markets
- Managed and provided consulting, planning, financial and analytical support to assigned business lines including salary, operating, and capital budget development and forecasting, reporting, and support for special products and projects
- Developed and maintained various complex financial analytical and forecasting models to test assumptions and predict results, such as Economic Risk Capital, Dodd-Frank Act Stress Test and Compound Annual Growth Rate
- Provided appropriate analysis, planning, and reporting resources to development, monitoring, and after-action review of strategies, products, and programs. Reviewed findings with appropriate management; researches and explains any variances from expected, budgeted, or predicted results
- Managed the development and generation of various reports and analyses in support of assigned lines of business
- Worked with assigned lines of business to plan, forecast, and analyze short and long-term strategies and products
- Created key margin analysis with current and new portfolios and their margin trend for loan and deposit balances
- Managed mid-size projects or significant segments of very large projects with limited supervision
- Reviewed company's and business lines' processes and procedures. Identified areas with potential for improvement. Worked with line of business to develop and implement improvements. Monitors performance under new processes to ensure improvement objectives are being achieved
- Developed staff analytical and consultative capability. Challenged staff capabilities with more complex projects, provided support and training as necessary
- Maintained awareness of current trends that impact assigned lines of business. Developed and maintained contacts outside of the company to research and identify new initiatives and trends including best practices among competing organizations relative to assigned lines of business
- Worked with appropriate management to identify opportunities and threats from existing and emerging industry trends. Took appropriate action to address threats and opportunities
- Developed and fostered business relationships with management of assigned lines of business. Learns intricacies of operating model and environment of assigned business lines. Researched and reviewed details of business operating metrics and actively seeks to identify and promote new opportunities or products for assigned business lines

10/2008 – 05/2010

MORGAN STANLEY, New York, NY
Manager / Corporate Services Global Operations

- Controlled and govern web based (PPM) Project and Portfolio Management tool and (CIIPS) Cost and Invoice Information Processing System to track corporate Real Estate projects and MER (Major Expenditure Requests) for significant capital expenditures across the Globe
- Partnered with Property Management team to guide the department through the merger with Smith Barney by developing regional offices joining strategies and working on integration initiatives
- Worked on business requirements documentation process and flow related to MSSB projects
- Supervised, managed and guided a staff of three people with the recent promotion of one of them
- Used sound judgment when escalating issues and take charge when needed to prevent or minimize the impact of issues in creating project-scheduling models, technology for project cost estimates and cost management
- Operated as liaison with all global Corporate Services teams to track and communicate budget and forecast status, annual cost savings, cost center centralization process and business intelligence updates
- Directed, consolidate and present Global business transparency and dashboard reports for senior management
- Covered all aspects of reports management, including gathering, analyzing, presenting; Met regularly with clients' team meetings, on a one-to-one basis, and whenever needed to provide ongoing guidance and feedback about business issues, projects' performance and career path
- Worked directly with Finance Control Group on Business Units' expenses and allocation variances, trend indicators
- Directed staff responsible for preparing, reviewing and processing documentation for Global Real Estate approval documents and MER signing and Firm Management meetings; Provided backup coverage for staff when needed
- Reviewed and responded appropriately to exception reports and management reports designed to help manage regulatory and other kinds of risk, workload and performance of staff; Improved quality and effectiveness of these reports and coordinate with others to establish new reports where needed
- Created, improved and maintained written procedures for technology-based processes, controls, and applications

03/2006 – 10/2008

MERRILL LYNCH, New York, NY
Assistant Vice President / Products & Projects Controller

- Managed and administered (GTI) Global Technology Infrastructure data and voice spend related to upgrades, hardware / software improvement and new construction build-outs
- Provided accurate and timely reports, including, but not limited to, estimates, headcounts, projects spend, forecasts, month-over-month walkthroughs and Balance Sheet accounts reconciliations
- Developed in-depth analysis of the P&L impact on the businesses and overall organization while working on monthly reporting variance analysis and by preparing an updated full year forecast
- Obtained greater financial values, overall impact and the status of projects by tracking their POL (Purchasing On Line) spend, capital in progress and fixed assets, over/under spend and the estimated time of completion
- Escalated the ability to communicate project parameters (such as scope, cost and timing) between business groups by presenting weekly & monthly financial reporting packages at the review meetings
- Monitored direct charges for global network services by providing monthly activity reports as well as tracking the infrastructure inventory
- Enhanced budget and forecast practice on both provider and receiver sides by focusing on chargebacks, cost recovery, timing and historical trends
- Improved month-end close process by utilizing innovative methods of streamlining chargebacks allocations and OneBill processes by modifying monthly accruals, prepayments and billing activities
- Created more productive environment while working together with co-workers on various tasks
- Reviewed ongoing P&L process to helped reengineer and improve efficiency by focusing on new methodology

11/2002 – 03/2006

INDEPENDENCE COMMUNITY BANK, Brooklyn, NY
Senior Financial Planning Analyst

- Generated business and strategic planning profitability reports, produce monthly financial statements for planning, budgeting, forecasting, modeling, consolidation, and reporting
- Created clear-cut performance strategies, turn strategy into discrete plans and budgets, provide real-time feedback

- to planning process participants and realign plans as events unfolding
- Monitored company's performance through Enterprise Scorecards via Cognos Finance and Sendero A/L databases
- Maintained product rates and financial statement databases with Multi-Dimensional system
- Prepared supplemental analysis for corporate account expenses and Enterprise allocation costs
- Calculated various product rates utilizing margin and yield analysis
- Developed accelerated closing cycles for budgets and consolidations
- Created fewer points of maintenance for reporting, security and data management
- Provided the time-critical information through the development, presentations and delivery of cross-functional metrics

06/2001 – 11/2002 **PRUDENTIAL FINANCIAL, Newark, NJ**
Senior Business Financial Analyst

- Integral member of the Corporate Center Planning and Analysis Team
- Primarily assisted in the budgeting, forecasting, planning, consolidation, reporting, and analysis processes for the Corporate Controller's and Treasurer's departments
- Contributed to the annual detailed planning process, including:
- Communication and coordination of key deliverables and data collection and input
- Volume adjustments and chargeback allocations and management summaries and analysis
- Reviewed accruals and data entries for accuracy and compliance
- Reviewed and implemented the monthly reporting process, including:
- Data extraction from Smart-Stream & review of voucher details for accountability and errors
- Preparation of management summaries and compilation of quarterly and annual forecasts

01/2000 - 06/2001 **THE BANK OF NEW YORK New York, New York, NY**
Financial Reporting Analyst

- Performed in depth financial analysis for retail products including rate reporting and P&L development
- Created quarterly and annual reports comprised of general accounting and financial information, profit flowcharts, financial statements, income statements and balance sheets
- Analyzed data to build a financial model to forecast promotional products
- Assisted in Business Case development and risk analysis, ad-hoc reporting

EDUCATION: **PACE UNIVERSITY, New York, NY**
 Bachelor of Business Administration, June 2001
 Major: **Finance GPA 3.8**

Project Management professional (PMP) certification pending
 Lean Six Sigma Green Belt certification pending

PERSONAL INTERESTS:

- Finisher of multiple marathons and Ironman triathlons
- Member of the Peace Corp organization (1999 – 2001)
- Member of Ukrainian national rugby team (1993 – 1996)

* References will be furnished upon request