

# LAWRENCE GOLDSTEIN

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## TAX MANAGER

Dynamic, qualified, and dedicated professional with over 30 years of experience directing domestic and international tax functions, researching tax laws/regulations, preparing annual reports, preparing detailed financial statements, training staff accountants, developing tax saving strategies, and delivering exceptional customer service. Expert in accounting, audit defense, and data analysis; outstanding strategist with a proven track record of mitigating risks for corporations, CPA firms, and individual clients. Recognized for effectively implementing tax opportunities to minimize corporate tax costs. Excellent leadership and interpersonal communication skills and able to succeed in high-pressure, deadline-driven environments. Passionate about utilizing extensive management, accounting, and consulting experience to contribute to the success of an organization.

## AREAS OF EXPERTISE

Strategic & Tactical Planning • Customer Service • Real/Personal Property Assessment • Financial Statement Preparation • Tax and Accounting Management • Leadership/Team Building • Project Management • International Tax Functions • Audit Defense • Account Reconciliation • Client Relations • Deferred Tax Analysis

## PROFESSIONAL EXPERIENCE

### **TAX ADVISOR USA LTD., Northbrook, IL**

**CPA/Tax Consultant**, Feb. 2013 – Present.

Served as the Principal in a small CPA firm; utilized diverse experience to solve client tax, accounting, auditing, and budgetary problems. Prepared and presented financial statements, accounting analysis, and individual and business tax filings. Managed the tax return preparation for individuals, corporations, s-corporations, partnerships, trusts, gift taxes, estate taxes, expatriates, and nonresidents. Provided compliance tax return services to \$200 mil Pharmacy Distribution Company with operations in ten states in the U.S and provided audit defense vs IRS/State auditors.

### **APAC CUSTOMER SERVICES, INC. , Bannockburn, IL**

**Tax Manager**, Dec. 2006 – Feb. 2013 (Company acquired 10/10/2011 and acquiring company closed tax dept 2/6/2013)

Designed and directed the domestic and international tax functions of APAC, including tax planning, compliance, accounting, and audit defense. Managed the preparation of monthly income tax provision summaries, account reconciliations, deferred tax analysis, and domestic tax maintenance. Prepared and E-Filed federal and state income tax returns. Compiled detailed annual reports, personal property tax returns, and miscellaneous returns. Oversaw all aspects of tax accounting, including the Sarbanes documentation, and handled all Internal Revenue Service, state income, and sales and use examinations. Stayed abreast of all tax law developments and their impact on the company.

#### **Key Accomplishments:**

- Regularly identified, researched, developed, and implemented tax planning opportunities, including reorganizations, capital structures, and financing structures to minimize the company's tax costs.
- Key architect in the review and analysis of real and personal property assessments; facilitated the filing of appeals and represented properties through the appeals process.
- Recognized for effectively helping to mitigate risks and liabilities associated with intricate business transactions, such as reorganizations.
- Analyzed and improved internal controls for reconciling tax data on financial statements and developing tax saving strategies.

**TAX ADVISOR USA LTD., Northbrook, IL**

**CPA/Tax Consultant**, Jan. 2000 – Nov. 2006

Served as the Principal in a small CPA firm; utilized diverse experience to solve client tax, accounting, auditing, and budgetary problems. Prepared and presented financial statements, accounting analysis, and individual and business tax filings. Managed the tax return preparation for individuals, corporations, s-corporations, partnerships, trusts, gift taxes, estate taxes, expatriates, and nonresidents.

**Key Accomplishments:**

- Chosen to perform Controller services for a major Swiss USA operation.
- Provided concise contract tax and accounting services for several multinational and local companies and CPA firms. i.e. Kraft Foods Intl Tax Dept, Astellas Pharm, IL Tool Works, Hewitt & Assoc., APAC Customer Services, Jefferson Wells, etc.
- Completed Cross Border Transfer Pricing Software training and a Transfer Pricing study for a multinational USA corporation.

**WELTMAN KATZ MIKELL & NECHTOW, LTD., Northbrook, IL**

**Tax Manager**, Sept. 1998 – Dec. 1999

Managed all aspects of tax research and compliance for approximately 1,300 individual and business clients. Researched and prepared individual, corporate, partnership, non-profit, estate, and gift tax returns. Successfully generated accurate financial statements for non-profit organizations and filed tax exempt applications with federal and state organizations.

**Key Accomplishments:**

- Gained valuable experience with non-profit accounting and QuickBooks.
- Recognized for filing key Changes of Accounting methods and settling IRS audits for clients.

**THE QUAKER OATS COMPANY, Chicago, IL**

**Senior Tax Accountant**, Dec. 1995 – Sept. 1998

Oversaw tax research and enforced compliance in the areas of international, federal, state, and local taxes. Managed, trained, and mentored junior staff accountants and collaborated with clients to resolve compliance issues. Calculated foreign tax credits, earnings & profits analysis, foreign sales corporation compliance, and Form 5471 compliance.

**Key Accomplishments:**

- Key developer in the creation and maintenance of a computer based system for tax compliance.
- Spearheaded the preparation of Consolidated U.S. Corporation income tax return and State income tax returns in the following 12 states: CA, IL, NY, WI, OH, PA, IN, MI, MO, AZ, NJ, and MN.

**Lawrence Goldstein CPA, Northbrook, IL**

**CPA/Tax Consultant**, Jan. 1981 – Nov. 1995

Directed all aspects of accounting as the Principal in a small CPA firm. Researched and resolved client problems, including tax audits, financial planning, litigation support, investment planning, tax planning, and compliance. Oversaw tax return preparations for individuals, corporations, s-corporations, partnerships, and trusts.

**Key Accomplishments:**

- Provided quality services to a diverse clientele, including a prominent Illinois CEO and a Venture Capitalist who was a client for sixteen years and most recently reached billionaire status..
- Chosen to perform Certified Audits for a Chain of Ohio Radio Stations.

**Cenco Incorporated, Oak Brook, Illinois**

**Director of Taxes Jan 1967 – Dec 1980**

*Responsible for directing the tax function and activities of a corporate tax department including compliance tax filings for 100 diversified companies with state and local tax filings in 22 states. Member of an acquisition team that completed 585 acquisitions and divestures. Settled favorably ten years of Tax Court cases. Rebuilt a tax department when company had the full weight of SEC and IRS on them after a perpetration of a massive shareholder fraud by overstating receivables and inventory. Company owned and operated a number of Hospitals and was the largest provider of Private Pay Nursing Homes in Illinois. I left when company sold out to Manor Care Inc and I went into private practice.*

**Bunker Ramo Corporation, Oak Brook, Illinois**

**Director of Taxes Jan 1967 – Dec 1977**

Responsible for directing the tax function and activities of a ten person tax department including compliance and planning for manufacturing, leasing, sales and R & D companies in fortyfive countries. Extensive multi-state filing in approximately fortytwo states in U.S. Reported to CFO who later became CEO of Abbott Laboratories.

**Montgomery Ward, Chicago, Illinois**

**Federal Tax Manager Jan 1966 – Jan 1967**

Responsible for preparation of federal consolidated tax return and coordination of large case IRS audit.

**Amphenol Corporation, Broadview, Illinois**

**Assistant Tax Manager, Jan 1964 – Dec 1966**

Responsible for preparation of federal consolidated income tax return and state income tax returns in thirtyfive states. Successfully supported inclusion of Mexican loss corporation in federal consolidated income tax return despite IRS efforts to disallow.

Katz Wagner & Co. CPAs, Chicago, Illinois

Accountant Jun 1962-Jan 1964

Responsible for various client audits, compilations and tax returns. Worked on major hotel, furniture mfg, shopping centers, litigation audit involving thirtysix real estate corporations.

**EDUCATION**

- **Northern Illinois College of Law**, DeKalb, IL, Juris Doctor May 1980
- **De Paul University**, Chicago, IL, Bachelor's Degree, Accounting and Finance Jan 1963

**LICENSURES AND AFFILIATIONS**

- CPA License, Illinois, AICPA, ILCPASociety, TEI, Chicago Tax Club

**COMPUTER SKILLS**

Windows 7, Windows XP, Windows 2000

Microsoft Office –Word, Excel, Power Point, Outlook

Tax Compliance-AACTS, Corp Tax, One Source, FastTax, CCH Prosystems, Intuit, Vertex

Accounting: Peachtree, Quickbooks, Quicken, CSA, Lawson, SAP.

PeopleSoft

Tax Research using Internet and Databases

Information gathering using Internet

Cross Border Solutions-Transfer Pricing