

Pedro Vicente Asis

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EMPLOYMENT OBJECTIVE

I strive to stay focused at the job at hand. I look for the high ground, and I diligently work to stay there.

I proactively learn the ropes, and I'm happy to help in whatever way I can.

Willing to relocate to: Sacramento, CA - Elk Grove, CA
Authorized to work in the US for any employer

Work Experience

Brand Ambassador / Canvasser

System Pavers, Inc - Sacramento, CA
December 2017 to Present

Door-to-door marketing position with the ultimate goal of scheduling free estimates with residential homeowners. The brand ambassador is a motivated and ambitious member of the door-to-door marketing team willing to go the extra mile and strives to reach full potential.

Retail Solar Advisor

SunRun - Sacramento, CA
March 2017 to August 2017

The brand ambassador and first point of contact for customers. Creates awareness of the Sunrun brand and educate potential customers about Sunrun's products and services. Engages in conversations, qualify homes for solar and schedule in-home consultations with teammate counterpart, the Solar Consultant.

Customer Service and Sales Agent

Advanced Call Center Technologies, LLC - Sacramento, CA
December 2016 to March 2017

Primarily receive inbound calls for assistance with billings & payments. A problem solver with good negotiation skills, self-driven and motivated to meet individual service and sales goals. Uses excellent communication skills to provide world-class customer service and sales.

Sales Manager

Concrete Solution Builders & Supply - Philippines
July 2011 to October 2016

I was a committed & valuable contributor in generating sales for the company, with over \$730,000 in gross sales from January 2016 - October 2016.

My range of expertise included Dow XPS Styrofoam, Carbon Fiber Structural Retrofitting, Polyurethane Waterproofing, Structural Epoxy Concrete Repair, Concrete Floor Hardener, and Protective Coatings.

Sales Manager

Grand Aces Ventures, Inc. - Philippines
February 2008 to June 2011

Construction projects sales of construction chemicals to include waterproofing, protective coatings, non-shrink grouts, self-leveling floorings, and structural epoxies.

Area Sales Manager

Fosroc Philippines, Inc.
December 2006 to January 2008

Covered Metro Manila area accounts and projects sales of Fosroc's construction chemicals products.

Network Administrator

Fosroc Philippines, Inc. - Philippines
February 2004 to November 2006

My short list of responsibilities included Windows 2000 Server Administration and Backup, Network Security, Internet and Local Area Network and Lotus Notes configuration, and PC user support.

Cisco Networking Academy Program Instructor

AMA Computer College - Philippines
January 2002 to September 2002

I worked as an Instructor helping students achieve Cisco Certified Networking Associate (CCNA) certification by teaching students skills in CAT5 UTP cabling, IP addressing, TCP/IP workstation configuration, basic router login configuration, and Ethernet networks.

eLearning Technician

AMA Computer College - Philippines
May 2000 to November 2001

Provided in-class user support to students, as well as PC workstation setup and configuration in a 10-classroom 40-PC workstation school.

Education

Autodesk AutoCAD 2016

MicroCADD - Philippines
2016 to 2016

Cisco Networking Academy Program, Semesters 1 - 4

AMA Computer College - Philippines
2001 to 2002

Bachelor of Science in Computer Science

AMA Computer College - Philippines
1997 to 2000

Skills

AutoCAD, MS Office, Photoshop

