

Scott D. Kern

Scottkern10@gmail.com

1264 Balsam Fir Pass - Avon - Indiana - 46123

(317) 617-4603

VICE PRESIDENT OPERATIONS

COO, VP, Operations • Regional Director of Operations • General Manager • Senior Director
Strong Leadership • Team Building • Training & Development • Financial • Strategic Planning
Led Revenue Growth • Increased Client Retention / Satisfaction • Increased Profitability
Launched New Programs • Design Consulting • Marketing / Branding • Mentoring

WORK EXPERIENCE

Elior N.A.D Charlotte, NC / A'viands, Roseville, MN
Vice President HC - West Division

Dec 2014 - Present

Contract Services in Food Service Industry

- Increased Revenue 33% first year, 110% first four years
- Turn around Profit from Annual Loss to segment leader 1M+
- Improved Client retention 25%
- Increased Client contracts by 72%
- Improved Turnover from 40% to 100% (direct reports)
- New Program Development
- Generated a 20% increase in retail revenues
- Reduced Safety claims 90% within two years

Compass Group USA, Chicago, IL
Regional Director of Operations

July 2006 – Dec 2014

Promoted from GM to RDO within Morrison Senior Living

- Increased Revenues 12% annually
- Increased Profit 5% annually
- Designed and Introduced Management Development Program
- Oversight of Dining, Clinical Nutrition, Housekeeping, Plant Operation departments
- 100% Client Retention rate
- Generated Increased Sales 50%
- Leveraged Vendor relationships to increase revenues 5M
- Developed and Promoted 3-4 managers annually

HDS / Morrison Management, Springfield, OH

General Manager

Promoted from FSD to General Manager

June 2003 - July 2006

- Oversight of 6 communities
- Budget Reduction of 10%
- Increased Client Satisfaction
- Increased Revenues 15%

Food Service Director, Indianapolis, IN

Mar 2002 – June 2003

- Implemented Food Production systems
- Implemented Clinical nutrition system
- Increased Client Satisfaction
- Expanded role to include Regional Management Recruiting

ARAMARK, Indianapolis, IN

July 2001 – Mar 2002

General Services Director

- Increased Revenues 20% with Retail café implementation
- Provided oversight of Food, Clinical, Housekeeping, and Laundry services

EDUCATION

Purdue University, West Lafayette, IN

B.S. Restaurant / Hospitality Management

Partners in Leadership Train the Trainer 2012, DiSC training, Servsafe certification, Microsoft Office Suite proficiency, Profit & Loss, POS systems, Cripps Negotiating skills, Accountability Training, People Development, Hospitality training, Associate Development, Culture change, Budget planning, Business Strategic Planning, Design and Layout, Competitive Analysis, Sales Driven.

Scott D. Kern