

Aaron J. Crowder
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Kelly Services - Mitsubishi Electrical Power Products, Inc. – Memphis, TN - March 2017 – July 2017

Contract Manufacturing Engineer

- Working from the input of production operators and Kaizen teams, designed more efficient workstations and other workplace layout improvements through use of 3-D CAD/CAM program, Autodesk Inventor.
- Served as a member of multiple departmental Kaizen teams focused on analyzing current work processes and environment to identify opportunities for improvement.
- Conducted time studies to compare current and proposed production processes recommended from Kaizen activities and presented results to stakeholders.
- Coordinated implementation of action items derived from Kaizen activities with Production and Quality Departments to improve efficiency, including communicating through an interpreter with Japanese counterparts and creating revised work procedures and instructions.

Midwest Industrial Rubber – Memphis, TN - July 2015 – November 2016

Sales Representative

- Traveled throughout Midsouth to develop business through product displays, demonstrations, and technical knowledge.
- Performed audits of customers' equipment and product needs.
- Quoted prices, prepared sales contracts, and coordinated delivery based on customer's needs.
- Gathered information from prospective customers for use as sales leads.
- Investigated and resolved customer delivery issues.
- Developed and maintained relationships with purchasing contacts.
- Completed extensive training consisting of belting fabrication, installations and repairs, and on-site consultation.

Mississippi State University – Starkville, MS - August 2011 - May 2015

Bachelor of Science - Industrial Technology with Minor in Marketing

Relevant Coursework

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|-----------------------|--------------------------|
| • CAD/CAM | • Industrial Robotics |
| • PLC Programming | • Welding |
| • CNC Programming | • Advanced Electricity |
| • Motion & Time Study | • Personal Selling |
| • Quality Assurance | • Industrial Fluid Power |

Philips Day-Brite - Tupelo, MS - May 2014 – August 2014

Electrical Technician Intern

- Installed electrical and mechanical systems to meet safe environment needs.
- Assisted in the assembly, preventive maintenance, and disassembly of industrial machinery.
- Cooperated and communicated on a team of maintenance men to ensure safe and effective workplace production.