

George Demirdjian

Paramus, NJ 07652

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WORK EXPERIENCE

Personal Account Representative/Regional Account Representative

Managed Healthcare Associates Inc - Florham Park, NJ - 2015-10 - Present

- Consistent email and phone communications performed to execute a variety of daily tasks for all members
- Maintained steady relationships with multiple pharmacy owners and colleagues on a day to day basis
- Traveled on a bi-weekly basis visiting pharmacy owners to explain business activity and seek opportunities
- Coordinated and executed weekly meetings with entire team to review updates and educate
- Bases of work and education around Alternate Site, Home Infusion, and Specialty Pharmacy care
- Strategized new ways with team members to improve overall business and further succeed

Professional Photographer/Owner

JDVideo & Photography / George D. Photography - Hasbrouck Heights, NJ - 2008-05 - Present

- Scheduled meetings in various areas to meet with clients to review packages and negotiate pricing
- Facilitated large groups including family members and children to organize formal pictures under time restraints
- Delivered quality and skills to 1,000+ events expanding over 100 different catering halls within the North East
- Supervised multiple events hand in hand with Maitre D' to ensure all services were perfected for client
- Maintained exceptional communication with client to ensure understanding of special requests and desires

Administrator

Elite Spine and Sports Care - Totowa, NJ - 2015-04 - 2015-11

- Examined and discussed multiple business decisions with team members and maintained progress
- Kept consistent relationships with referring physicians to ultimately receive additional referrals
- Traveled to numerous physicians' offices to build face to face relationships and maintain business activity
- Managed numerous business operations including payroll, scheduling, and pre-certification
- Kept track of updated prescriptions from referring physician and communicated with patients to arrange visit

Manager

Subway - Carlstadt, NJ - 2009-09 - 2013-12

- Maintained and monitored large amounts of assorted inventory for business efficiency
- Built relationships with consistent day to day costumers to ensure satisfaction and continued consistency
- Took various food education classes to gain knowledge on specific and intrinsic groups of items
- Created trust, respect, and teamwork among all employees and provided encouragement as needed

EDUCATION

Bachelor Degree in Healthcare Administration in Healthcare Administration

Felician University - Rutherford, NJ

2015-05

SKILLS

Excel, Microsoft Excel, Microsoft Word, Networking, Outlook

ADDITIONAL INFORMATION

SKILLS

Proficient in PowerPoint, Foxit PhantomPDF, Outlook, Microsoft Excel, and Microsoft Word
Strong Social Media and Networking experience