

# Andre Mann

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**Skills: Building client relationships. Defining and meeting objectives on time and under budget**  
Business Development ♦ Compliance ♦ Corporate Finance  
Relationship Management ♦ Research ♦ Sales ♦ Valuations

## **PROFESSIONAL EXPERIENCE:**

### **Business Consultant**

**AKMV Consulting** *Supported early stage ventures and large financial institutions* Jan. 2016 - Present

#### **Mining Development Services (MDS), Sandspring Resources, SandJ** (Consultant, 2017-19)

- Supported CEO's, principals, stakeholders. Co-ordinated C-level relationships, technical communications
- Prepared prefeasibility studies, project profiles, pitch decks, pro forma financial projections, valuations
- Analyzed financial statements, market research, performed due diligence for guiding investment decisions

#### **J.P. Morgan Asset and Wealth Management** *Anti Money Laundering Compliance Analyst* (Consultant, 2018)

- Performed Basic and Enhanced Due Diligence, Risk Management to help fight Financial Crimes
- Know Your Customer (KYC) screening – politically exposed persons, negative news, sanctions, source of wealth
- Transaction monitoring, suspicious activity, business risk ratings, GP/LP beneficial ownership, escalations
- Participated in comprehensive training programs, executed ad hoc projects
- Good understanding of Banking, FINRA and SEC regulations

### **Financial Services:**

**J.P. Morgan Chase**, New York, NY

Aug. 2004 - Oct. 2015

*Private Banker; Business Banker; Assistant Vice President*

- Spearheaded Private Client team. Trusted advisor and point of contact
- Product expertise across Chase Bank and J.P. Morgan Investment products - equities, bonds, mutual funds
- Cross-sold deposit management, trade, foreign exchange, business credit, real estate finance other services
- Increased bottom line. Grew deposit balances over 150% during tenure - \$200M to \$500M
- Maintained Compliance - Know Your Customer (KYC), Currency Transaction Reports (CTR's), Foreign Assets Control (OFAC), Suspicious Activity Reporting (SAR's), US Patriot's Act
- Results oriented. Excellent analytical, writing, teamwork and communication skills. Top rated Banker metrics.

*Pursued NYU Stern Executive Business Management Program (MBA), 2016-18*

**Met, NY Life** New York, NY

Jan. 2003 - May 2004

*Financial Consultant*

- Developed portfolio of small and middle market businesses, High Net Worth (HNW) individuals
- Analyzed client risks and presented liquidity solutions for estate planning and business succession

## **OTHER RELEVANT EXPERIENCE:**

Consulting and Project Management support: Anderson & Schwab Management Consultants NY; MCT Technology, Texas (silica); GuyMine S.A. (bauxite)

Cofounder, Director; SunWind Energies – small company manufacturing solar water heaters and installing photovoltaics

## **ADDITIONAL INFORMATION:**

Languages: French

FINRA Securities Licenses (expired): Principal 4, 24. Series 6, 7, 63

Software: Excel, CRM, Office Suite, Sharepoint, JMP, Powerpoint, Tableau, J.P. Morgan AML Compliance systems

## **EDUCATION:**

Executive MBA, Finance. New York University, Stern

M.S. Real Estate, Strategic Asset Management. New York University, Schack

B.A. Economics. Industrial Engineering concentration. Stanford University

Certificate. Project Analysis and Financing – United Nations Industrial Development Organization. Warsaw. Poland