

# SCOT D. CLARK

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## IMAGINATIVE IT LEADER

### Technology advisor - Provide right fit technologies

Collaborative IT professional balancing financial impact, technology, project management, and guidance for strategic forward-looking technical solutions. An influential decision-maker, that delivered technology with staying-power, built with future in mind that is supportable, simple, and sustainable.

Globally experienced with business requirements awareness by asking the right queries, listening, and understanding historical, current, and future challenges through collaboration. Experienced at getting to the root cause and transforming complex issues into understandable, actionable, and clear outcomes.

- Data Center/Cloud Migration strategy
- Networking – Wi-Fi, Agile Office, Voice
- IT/OT Convergence
- Merge & Acquisition
- O365/Win10 Migration
- Vendor Partnering
- IT Service Management/ITIL
- Security Compliance

## PROFESSIONAL EXPERIENCE

**SKYBRIDGE GLOBAL**, Houston, TX

(2019)

### Enterprise Program Manager

Lead company divestiture across application and infrastructure transformation.

**NASSAU RE**, Hartford, CT

(2018- 2019)

### Client Transformation Program Manager

Lead IT transformation projects including Windows 7 to Windows 10 migration.

- Identified application and vendor gaps which caused delay and reprioritization of the program.
- Provided input and support for vendor RFP agreement across multiple towers.
- ITIL service delivery – oversaw and managed change, incident, problem records and worked with vendors to drive root cause and ensure corrective actions.

**OTIS ELEVATOR**, Bloomfield, CT

(2018)

### Lead IT Program Manager

Lead IT site implementation and transformation, 2018 largest capital expenditure program for Otis business unit. Large-scale site renovation, consolidation, and large department site relocation.

- Developed project roadmaps, represented technology strategy, functional, and cost considerations aligned with business requirements.
- Scope included infrastructure, call center telephony move, vendor management, key supply chain functions, and future business IT functional roadmaps.

**iSYMMETRY**, Alpharetta, GA

(2017 - 2018)

### CTO - Infrastructure Security Advisory Services

Identified current client technology standards, skill sets, stakeholders, unique challenges, tactical and long-term demands via questionnaires and interviews. Provided project leadership, intellectual experience, technology guidance that addressed short and long-term business objectives.

- Built, planned, leveraged partner relationships, and executed the transformation from a staffing agency to a start-up consulting, value-added reseller, while maintaining staff augmentation with improved ways of working. Lead as a project with full planning lifecycle, SDLC, and cost reductions.
- Guided client through M&A process, moving to Azure cloud, decommissioning legacy solutions, planned new backup solution, upgraded infrastructure built upon current standards.
- Eliminated security blind spots, reviewed current risk points and documented gaps following standard security practices. Trained users about the how's and why's they could use every day, not just work.

**UNILEVER**, Trumbull, CT

(1998 - 2016)

**Enterprise Infrastructure Solutions Manager**

(2014 to 2016)

Lead and mentor global team in screening technology innovation, developing solutions architecture, selected technologies for network infrastructure, cloud, directory, and security areas linked to business strategy. Ensured alignment with the company, commercial impact, internal, and external partners. Oversaw global life cycle and key KPIs. Partner alignment, roadmap, technology direction, documentation.

- Lead 8 member internal and external infrastructure team supporting over 800 locations globally, based across Brazil, US, UK, and India.
- Defined global retail store tech standards, PCI compliance, and processes assured VAR commercial discounts saving of \$250K for one of the brands - recent acquisition, rapid delivery, and repeatable.
- Facilitated all wireless office for mobility and Skype4B, influenced and problem solved ways of working, reduced TCO and office space, improved user experience, and established management tools.
- Through project methodologies-defined, scoped, & implemented global Aruba ClearPass for the guest, BYOD, AAA, NAC solution, resolving security challenges, improved user/device identity management.
- SME lead for the migration and consolidation of regionalized datacenters to two central private, Azure, and AWS cloud. The migration included IaaS, PaaS, SaaS where possible, ex) ERP, O365, Email, SharePoint with SSO.
- Worked w/ manufacturing connecting IoT (Internet of Things) devices, supporting PLCs, flow monitoring, near-real-time monitoring, 3<sup>rd</sup> party support access, inventory control, via wireless and NAC.

**Network Services – Solutions Effectiveness**

(2009 - 2014)

Approved commercial and technology design, implementation, and configuration from 3rd-party solution documents globally with an America's focus. Scope included budget, contracts, overall service provided, voice, VoIP, mobility, LAN, WLAN, and WAN perspective across knowledge-worker locations to manufacturing sites.

- Oversaw techno/commercial, as related to all Network Service design requests, delivering \$10M+ cumulative cost savings/efficiencies/investments.
- Directed negotiation strategy and objectives for multi-million key partner contracts (2010 and 2013).
- Delivered M&A transformation for acquired and divested companies, office, plant sites, and applications.
- Assured proper transition to service, documentation, UAT test scripts for NOC and service desk teams.
- Established enterprise solution design standards and guidelines assuring Dev/Op system integration.

**Project Manager**

(2006 - 2009)

Managed global projects as related to Network portfolio including Voice, Mobile, VPN, LAN, and WAN. Delivered programs on time and within budget while improving processes.

- Directed global programs with cost savings, improved technology, business service levels, and costs with \$1M saved annually.
- Managed Hybrid WAN program, managing unique change windows, increased user experience, UAT, and addressed stakeholder expectations. The project posed unique challenges managing non-Unilever employees which saved annually \$2M+.
- Led sales force transformation from pen and paper to PDAs. Solution reduced time to deliver improved on-shelf inventory and freed up backend support staff from data entry, improved customer experience.
- Delivered communication plans, operational turnover, KPIs, support processes, training, reporting, and vendor management across multiple regions and countries for programs following ITIL standards.

**Project Odyssey AMET Region**, Durban, South Africa

(2006)

Nominated to turn around AMET region Odyssey Program. Scope included client hardware and application refresh across Africa and Middle East region of 20+ countries.

- Achieved success as 1st region to complete program ahead of schedule and within budget, utilizing program leadership, global relationships through project principles, techniques and problem-solving country financial and culture variables.
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## ADDITIONAL EXPERIENCE

**UNILEVER**, Trumbull, CT  
 Client Architect CTO  
 North American Desktop/Server Architect  
 Desktop Technology Manager

## EDUCATION

**Bachelor of Science Engineering (BSE), Chemical Engineering**  
 UNIVERSITY OF CONNECTICUT, Storrs, CT

**Associate of Science (AS), Information Systems**  
 MIDDLESEX COMMUNITY COLLEGE, Middletown, CT

## PROFESSIONAL AFFILIATIONS

ONUG – formally Open Network Users Group  
 HPE/Aruba Customer Advisory Forum (CAF)  
 WAN Summit Advisory Board member

## PRESENTATIONS & PROFESSIONAL DEVELOPMENT

Presenter – Atmosphere 2019 – Breaking Down Silos Between IT and OT – How Wi-Fi 6 Can Help  
 Certification - HPE Sales Certified - Aruba Products and Solutions 2017  
 Certification - Sales Certified - Clearpass Sales Specialist (CPSS) 2017  
 Panelist – WAN Summit 2017 – Getting to the WAN – Challenges & Strategies in the Last Mile  
 Presenter – Atmosphere 2017 - Avoid Implementation Pitfalls All Wireless Office - It's not just about APs  
 Presenter – ThousandEyes Connect NYC 2016 – Improved SharePoint Performance  
 Presenter – HPE Protect – Best practices for the implementation of BYOD in a multi-vendor environment  
 Panelist – WAN Summit 2016 – Cutting the cord – Using Wireless in the WAN  
 Panelist – Aruba Atmosphere – Microsoft Skype usage in a wireless world  
 Panelist – Interop Las Vegas – Mobility: Enterprise Best Practices

TECHNICAL AREAS of EXPERIENCE	
Security	Identity Management (IAM), Multi-Factor Auth (MFA) GDPR working knowledge, CIS awareness, SOX, GLBA, HIPPA, SEIM, QRadar, ClearPass, Anti-Virus EPO, ITIL
Routers	Cisco, Riverbed Steelhead, RB mobile client, Ipanema, Palo Alto
Wireless	Aruba, Aruba Central, Cisco, Cisco Meraki
Networking Technologies	TCP/IP, EIGRP, OSPF, BGP, UDP, TCP, Ethernet (10,100,1000,10Gig), Fiber, 802.11x, VPN, HSRP, GLBP, NAT, PAT, SIP, DNS, DHCP, IPAM, DDI
Network Management and Software	SolarWinds, IPAM, Cisco ACS, Aruba Clearpass, NetFlow, AAA, TACACS+, SNMP, Wireshark, RMON Probes, Visio, Opnet, some Infoblox, Aruba Airwave, Riverbed
Scripting/Program languages	General Core logics to learn but some historical experience with Cobol, Fortran, RPG, Assembly, Java, C++, Pascal, Wise Scripting, Python
Wide Area Networking	MPLS, Metro Ethernet, Dark Fiber, DSL, Cable, SD-WAN, hybrid WAN, Microwave, Satellite, Cellular
Telephony	Cisco Call Manager, Unity, Call Mgr Express, QoS, Avaya, MS Lync & Skype4B, Slack
Operating Systems	Microsoft Windows and Server, Mac OS-X, some Linux, SQL, some Oracle client, SMS/SCCM, Exchange, Active Directory, Hyper-v, Citrix, VMware, SDLC, MFA/SSO
VPN	Sonicwall client and web, Juniper Pulse, MS Directaccess, Infowave, Entrust, Secure Remote, various client dialers
Cloud/Datacenter	Cloud 1 <sup>st</sup> strategy for new applications, o365, Azure, AWS, DC consolidation/migration, Disaster Recovery, High Availability, Business Continuity, IaaS, PaaS, SaaS.