

# Matthew Dempsey

## **Stock Broker**

Brooklyn, NY 11209

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917-757-3106

## Work Experience

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### **Stock Broker**

WestPark Capital - New York, NY

May 2016 to November 2016

Analyzed financial information obtained from clients to determine strategies to help clients meet their financial objectives. Provided information to clients about the purpose and details of financial products. Built and maintain client base, keep client plans up-to-date and acquire new clients on an ongoing basis. Contacted clients periodically to determine if there have been changes in their financial status. Provide knowledgeable, objective financial guidance and customized strategies to consumer segments that demand high quality service.

### **Educational Instructor**

Emerald Institute of New York - New York, NY

July 2009 to July 2013

Managed and guided large groups of foreign nationals while in New York City. While maintaining high levels of customer service and personal detail, worked with diverse groups educating in English as a second language, while also

working to convey best methods in circumnavigating New York City. Also provided historical and cultural tours of New

York City's vibrant and diverse cultural life such as: cultural organizations involved in the visual, literary and performing

arts; public-oriented science and humanities institutions such as zoos, botanical gardens, and historic and preservation

societies; and creative arts; within the City's five boroughs

## Education

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### **Bachelor of Science in Mathematics**

St Francis College - Brooklyn, NY

June 2012

## Skills

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Leadership, Negotiation, Marketing Strategy, Due Diligence, Cash Handling, Microsoft Office, Financial Management, Training, Mathematics, Fundraising, Event Planning

## Certifications/Licenses

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### **Series 7 License**

### **Series 63**