

John Gray
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Summary

Analytical & creative MBA with expertise in the following areas:

<ul style="list-style-type: none">• Market Analysis & Forecast• Financial Budgeting & Forecasting• Business System & Process• Economic & Financial Analysis• Supply Chain & Strategic Sourcing• Commodity & Budgetary Forecast Reporting• Supplier Cost Base Analysis	<ul style="list-style-type: none">• Risk Management, Hedging & Derivatives• Enterprise Resource Strategy & Analysis• Financial Statement Analysis & Reporting• Supplier Financial Analysis & Risk Monitoring• Data Mining & Analysis• Procurement Metrics Reporting• Ad Hoc Reporting & Presentation
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Experience

Energy & Financial Market Intel Consulting

EconMatters, Houston Texas, Aug. 2012 – Present

- Conduct & Write Market Research Reports for clients in Energy, Private Equity, Hedge Funds, Investment Banks
- Analysis of EIA Energy Data: Distillates, Gasoline, Oil & Natural Gas Inventories, Demand, Utilization Rates
- Economic, Geo-Political, Financial Risk Assessment Analysis
- Macro-Economic Analysis of Data for Forecasting Future Trends & Strategic Investment Opportunities
- Analyze Processes & Procedures regarding Potential Risk of Trades, Settlements, Technology Infrastructure
- Portfolio Analysis of Hedging Strategies & Potential Tail Risk Scenarios
- Company & Industry Specific Research Reports Outlining Market Trends from Fundamental Analysis
- Technical Analysis of Commodities, Equities, Forex, Bonds, Precious & Industrial Metals, Softs, Agriculture
- Advising Clients on Risk Parameters relating to Bots, Algos, Stops, Trade Setups & Market Technology Trends
- Big Data Projects

Tax Project Analyst

BP, Houston Texas Nov. 2011 – July 2012

- Analyze Tax Exemptions for Power, Natural Gas, NGLs & Petroleum Products to establish Tax Exposure and Risk Profiles.
- Prepare Data Analysis for External Audits

- Research, analyze, & Source Pipeline Meter Data Project to improve Tax Accuracy & reduce Tax Exposure.
- Manage Tax Team & Resources to maximize completion of Tax Projects in an efficient manner.
- Participate in system project work including communicating requirements, collecting reference data, system configuration, data migration and testing.
- Primary internal point of contact for Tax Services projects including systems projects.
- Correspond with commercial and other stakeholders on tax communications and issues
- Identify and execute process, system, and control improvement opportunities
- Assist as necessary with the on-going monthly tax exemption documentation which involves working with Commercial, external customers and settlements teams
- Interface with Commercial on tax impact of deals
- Give Tax Presentations regarding Business Unit Resources, Capabilities & Future Projects to expand departmental scope within the broader organization.
- Develop Relationships in Key Departments to ensure buy in on mutually beneficial multi-team Projects.

Market Analyst

EconMatters, Houston Texas, Feb.2011 – Nov.2011

- Conduct Market Research regarding Macro/ Micro economic Reports from ISM Manufacturing, CPI and PPI Indexes, Employment Reports, Housing Reports, Quarterly GDP, Industrial Production and Retail Sales.
- Analyze Market Sectors from Commodities, Bonds, Equities, Currencies, Agricultures, Softs, Meats, Industrial and Precious Metals, Iron, Ore, Aluminum, Steel, Rare Earth Minerals, and Coal.
- Write Market based Reports and Articles for publication and Peer Review.
- Answer Media Requests regarding published Articles and make appearances from the Wall Street Journal to CNBC.
- Edit Articles from Economic Contributors, Share Market Ideas & Strategies, Help Market the Site.
- Prepare Charts, Graphs, Statistical Data Series, and related Market Data Analysis on a daily basis.
- Research Global Markets for Burgeoning Trends based upon Capital Inflows & Outflows.

Market Analyst

NRG Energy, Inc., Houston Texas, Sept. 2007 – Feb. 2011

- Write Commodity Reports from Copper to Steel to Chemicals so Business Managers can prepare for Annual Budgets.
- Write Procurement Monthly Reports tracking such metrics as Alliance Spend, Spend under Management, OPEX Costs, Vendors Managed, etc. that tracks progress towards Procurement goals.
- Provide Data for Sourcing leads & Consultants in support of their Projects.
- Run D&B Reports for the Fleet and Conduct Supplier Reviews.
- Run The Contract Compliance Auditing Program for Procurement.
- Published Procurement Reports tracking Sole Sources, PO's created, Monthly Spend, Policy Violations, and other relevant metrics.

Financial Analyst

Hedonics Hedge Fund, Houston Texas, Oct. 2003 – Jul. 2007

- Back-tested Trading Setups via Historical Data for Developing Sophisticated Trading Algos.
- Maintained Complex Financial and Statistical Forecasting Models.
- Researched and Published Industry, Commodity Analysis & Trend Forecasts supporting Portfolio Management.
- Independent Research Reports regarding Pricing Trends, Forecasts, and/or potential M&A Targets for Clients.
- Market Intelligence Network of Institutional and Industry Contacts for Portfolio Research.
- Updated Clients regarding Fund Performance, Holdings, and Future Market and Economic prospects through Quarterly and Annual Reports.

Education

- MBA, Business Administration, University of Houston, Houston, Texas, May 2003
- M.A. Philosophy, University of Houston, Houston, Texas, Dec. 2000
- B.A. Philosophy, University of Houston, Houston, Texas, May 1998