

# Gabriel Dillon

## **Media Sales Developer**

Bronx, NY 10471

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(646) 334-0070

## Work Experience

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### **Media Sales Developer**

HomeAdvisor - Manhattan, NY

May 2018 to July 2018

Completed multiple responsibilities such as: prospecting reputable businesses, making two hundred plus outbound calls a day, consulting business owners with potential clients for specific jobs they can complete, and managing a steady pipeline of prospects.

### **Account Executive Intern**

May 2017 to December 2017

Experienced hands on sales involving direct and indirect marketing campaigns for fortune 100 and 500 companies, basic management training, client networking, and direct sales presentations.

### **Financial Representative Intern**

Northwestern Mutual - White Plains, NY

January 2017 to May 2017

Completed approximately eighty plus daily calls to different clients to set up personal meetings to help provide expert guidance.

- Personalized innovative solutions for the planning needs of individuals and businesses in the areas of financial protection.

### **Basketball Instructor**

September 2016 to December 2016

Worked with children/teenagers from ages 7 to 13

- Conduct clinics to develop different skill sets such as dribbling, defense, shooting, and a good work ethic

After School Counselor, Kids' Space Sep 2015- June 2016

- Promoted a safe and nurturing environment for children in kindergarten to fifth grade, through different activities such as sports and arts

## Education

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### **Bachelor of Science in Business Management**

Manhattanville College - Purchase, NY

May 2018

## Skills

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ACCESS, ADOBE PHOTOSHOP, EXCEL, MAC, MAC OS

## Additional Information

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### Skills

- Proficient in programs such as Microsoft Word, Excel, PowerPoint, Access, Adobe Photoshop, Mac OS, and Windows