Leading Practices in US Conflicts

Leading Practices in US Conflicts: Searching, Analysis, and Resolution

As firms expand their global footprint and experience increasing regulatory pressures, the need for comprehensive conflicts processes and a sophisticated conflicts staff has become a leading practice. While there is a standard set of foundational knowledge about conflicts requirements and practical skills for conflicts analysis, firms often have unique requirements due to the specific jurisdictions, practice areas, and risk regime in which they operate.

The *Leading Practices in US Conflicts* training course is a customized on-site program for firms that covers the content of the *Foundations for US Conflicts Analysis* course via the specific content of a firm's conflicts database and associated third-party research database integrations. The course is tailored to provide a personalized educational curriculum the outputs of which (analytical search scenarios, training materials, and workbook reference resource) remains the property of the firm. Following an initial discovery and planning phase, the four to five day course combines live instruction with hands-on activities to prepare firm Conflicts Analysts for the day-to-day tasks their position entails.

Which firms should take this course?

Leading Practices in US Conflicts is designed for:

- Firms that want to use their own Intapp Conflicts configuration, data, and search examples to develop the skills of their Conflicts Analysts

- Firms moving to a centralized model for conflicts resolution that are making an investment in a dedicated team of conflicts analysts and require large-scale training

Phase ①

Discovery and Planning

During the Discovering and Planning phase, Intapp Conflicts Consultants will interview several firms stakeholders to understand the firm's conflicts requirements and develop an instructional plan for the course.

Interviewee	Goals
Conflicts Management	Review existing processes, challenges and requirements, and understand staffing organization, data management, and process refinement | improvement goals
General Counsel, Intake, or Ethics Committee	Discuss conflicts in the broader scope of the firm's intake processes and overall risk management requirements
Practice Group Stakeholders	Review practice-specific conflicts requirements

Phase ②

Introduction

During the Instruction phase, Intapp Conflicts Consultants will provide interactive training for firm Conflicts Analysts. The instruction will consist of classroom style teaching and hands-on activities that provide Conflicts Analysts an opportunity to reinforce their learning right away.

Topics

Before taking the *Leading Practices in US Conflicts* course, students should complete the complimentary *Navigating Intapp Conflicts* course available on demand through our Customer Community.

Foundation of Conflicts Analysis

Lecture-Based Instruction	Scenario-Based Practicum
Setting the Stage • Duties of Loyalty and Confidentiality to the Client • Duty of Confidentiality vs Attorney Client Privilege • Fiduciary Relationships • What is an ethical vs business conflict	**Litigation, Transactional and IP Subject Matter Scenarios** • Conducting comprehensive searches using Intapp Conflicts • Arranging and grouping search results • Filtering / Ranking based on party relationships • Selecting relevant hits in Interactive Report • Communicating results to supervisor in risk function
Legal Malpractice • Disqualification • Disgorgement of fees • Sanctions • Reputation • Loss of client	
Approaching Conflicts Searches • For what reasons are conflicts searches conducted? • What constitutes a successful search strategy? • How to communicate results effectively and set up issues / decisions	

Foundation of Conflicts Resolution

Lecture-Based Instruction	Scenario-Based Practicum
Setting the Stage • Regional (domestic), international, and global resolution considerations • Know Your Client (KYC) research • Analyzing and resolving potential conflicts	**Litigation, Transactional, Bankruptcy, and Trust & Estates Scenarios** • Analyzing complex ethical | business conflicts • Honing potential conflicts communiques via the interactive conflicts report
Approaching Conflicts Resolution • Analyzing complex ethical | business conflicts • Communicating results to affected lawyers	

Foundation of the Analysis and Resolution of Laterals

Lecture-Based Instruction	Scenario-Based Practicum
Setting the Stage • Expectation that clients are loyal to lawyer • Leading practices • Approaching searches for lateral candidates • Summarizing lateral candidate findings • Ethical Screens	**Lateral Scenarios** • Setting up the Lateral Hire view • Role-based searching • Bulk searching • Dividing searches • Cloning searches • Information associate with existing information barriers (Walls integration)

For additional details on this or any other Intapp University courses please contact customertraining@intapp.com