

iPhone Sales Analysis

Big-Data Analysis with Python



This project involves analyzing sales data for Apple iPhones to identify trends and insights.

The dataset was sourced from Apple's quarterly sales reports and is available on the Kaggle website for free.

In [91]:

```
1 import pandas as pd
2 import numpy as np
3 import plotly.express as px
4 import plotly.graph_objects as go
```

In [92]:

```
1 data = pd.read_csv("apple_products.csv")
```

In [93]:

```
1 data.head(10)
```

Out[93]:

	Product Name	Product URL	Brand	Sale Price	Mrp	Discount Percentage	Number Of Ratings	Number Of Reviews	Upc	Star Rating	Ram
0	APPLE iPhone 8 Plus (Gold, 64 GB)	https://www.flipkart.com/apple-iphone-8-plus-g...	Apple	49900	49900	0	3431	356	MOBEXRGV7EHHTGUH	4.6	2 GB
1	APPLE iPhone 8 Plus (Space Grey, 256 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	84900	84900	0	3431	356	MOBEXRGVAC6TJT4F	4.6	2 GB
2	APPLE iPhone 8 Plus (Silver, 256 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	84900	84900	0	3431	356	MOBEXRGVGETABXWZ	4.6	2 GB
3	APPLE iPhone 8 (Silver, 256 GB)	https://www.flipkart.com/apple-iphone-8-silver...	Apple	77000	77000	0	11202	794	MOBEXRGMZWUHCBA	4.5	2 GB
4	APPLE iPhone 8 (Gold, 256 GB)	https://www.flipkart.com/apple-iphone-8-gold-2...	Apple	77000	77000	0	11202	794	MOBEXRGVPK7PFEJZ	4.5	2 GB
5	APPLE iPhone 8 Plus (Silver, 64 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	49900	49900	0	3431	356	MOBEXRGVQGYYP8FV	4.6	2 GB
6	APPLE iPhone 8 Plus (Space Grey, 64 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	49900	49900	0	3431	356	MOBEXRGVQKBREZP8	4.6	2 GB
7	APPLE iPhone 8 (Space Grey, 256 GB)	https://www.flipkart.com/apple-iphone-8-space-...	Apple	77000	77000	0	11202	794	MOBEXRGVZFZGZEWW	4.5	2 GB
8	APPLE iPhone XS Max (Silver, 64 GB)	https://www.flipkart.com/apple-iphone-xs-max-s...	Apple	89900	89900	0	1454	149	MOBF944E2XAHW8V5	4.6	4 GB
9	Apple iPhone XR ((PRODUCT)RED, 128 GB) (Includ...	https://www.flipkart.com/apple-iphone-xr-produ...	Apple	41999	52900	20	79512	6796	MOBF9Z7ZHQC23PWQ	4.6	4 GB

Task 1. Find and remove missing value in data set.

In [94]:

```
1 print(data.isnull().sum())
```

```
Product Name      0
Product URL       0
Brand             0
Sale Price        0
Mrp               0
Discount Percentage 0
Number Of Ratings 0
Number Of Reviews 0
Upc               0
Star Rating       0
Ram               0
dtype: int64
```

Task 2. Show the discripted analysis of the data set.

In [95]:

```
1 print(data.describe())
```

	Sale Price	Mrp	Discount Percentage	Number Of Ratings \
count	62.000000	62.000000	62.000000	62.000000
mean	80073.887097	88058.064516	9.951613	22420.403226
std	34310.446132	34728.825597	7.608079	33768.589550
min	29999.000000	39900.000000	0.000000	542.000000
25%	49900.000000	54900.000000	6.000000	740.000000
50%	75900.000000	79900.000000	10.000000	2101.000000
75%	117100.000000	120950.000000	14.000000	43470.000000
max	140900.000000	149900.000000	29.000000	95909.000000

	Number Of Reviews	Star Rating
count	62.000000	62.000000
mean	1861.677419	4.575806
std	2855.883830	0.059190
min	42.000000	4.500000
25%	64.000000	4.500000
50%	180.000000	4.600000
75%	3331.000000	4.600000
max	8161.000000	4.700000

Task 3. Find the top 10 iPhones on sale in india with their rating and names.

In [96]:

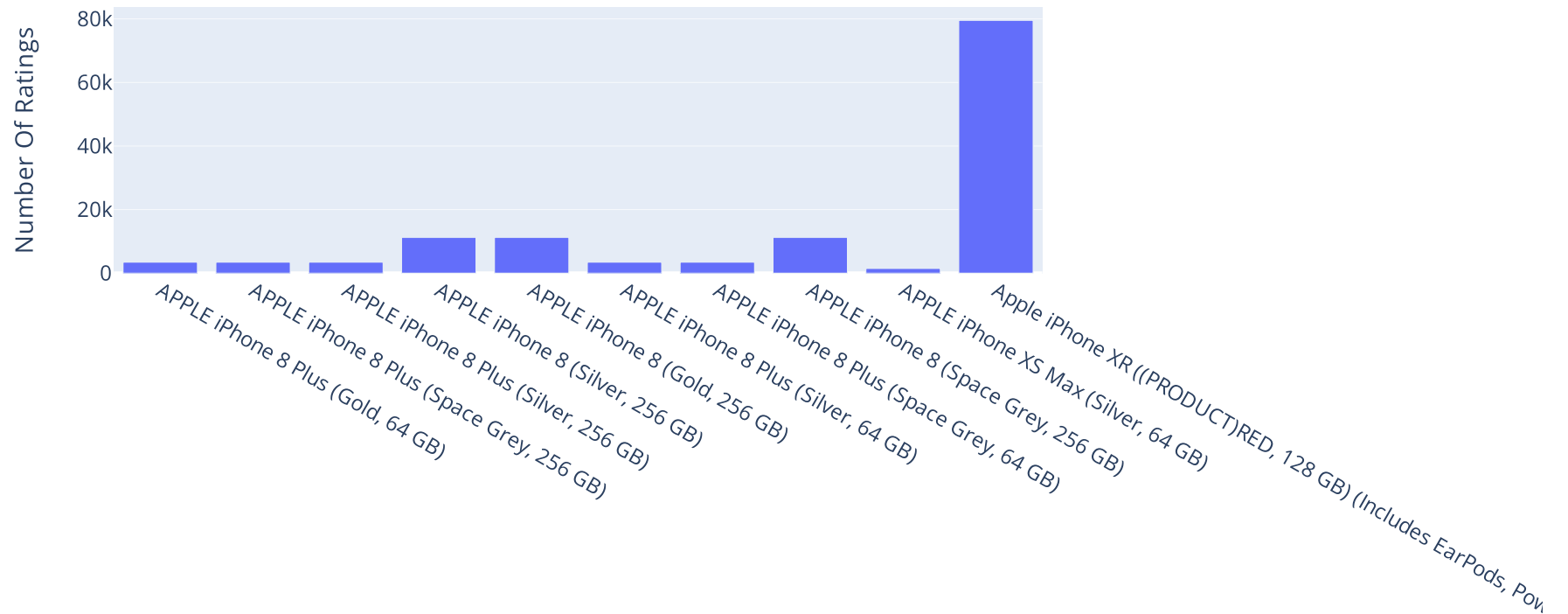
```
1 highest_Rated = data.sort_values(by = ['Star Rating'], ascending = False)
2 highest_Rated = data.head(10)
3 print(highest_Rated['Product Name'])
```

```
0          APPLE iPhone 8 Plus (Gold, 64 GB)
1      APPLE iPhone 8 Plus (Space Grey, 256 GB)
2          APPLE iPhone 8 Plus (Silver, 256 GB)
3          APPLE iPhone 8 (Silver, 256 GB)
4          APPLE iPhone 8 (Gold, 256 GB)
5          APPLE iPhone 8 Plus (Silver, 64 GB)
6      APPLE iPhone 8 Plus (Space Grey, 64 GB)
7          APPLE iPhone 8 (Space Grey, 256 GB)
8          APPLE iPhone XS Max (Silver, 64 GB)
9      Apple iPhone XR ((PRODUCT)RED, 128 GB) (Includ...
Name: Product Name, dtype: object
```

Task 4. Find how many people have rated the best iPhones on Flipkart.

```
In [97]: 1 iphones = highest_Rated["Product Name"].value_counts()
2 labels = iphones.index
3 counts = highest_Rated["Number Of Ratings"]
4 figure = px.bar(highest_Rated, x = labels, y = counts, title = "Number of the best-rated iPhone ratings")
5 figure.show()
```

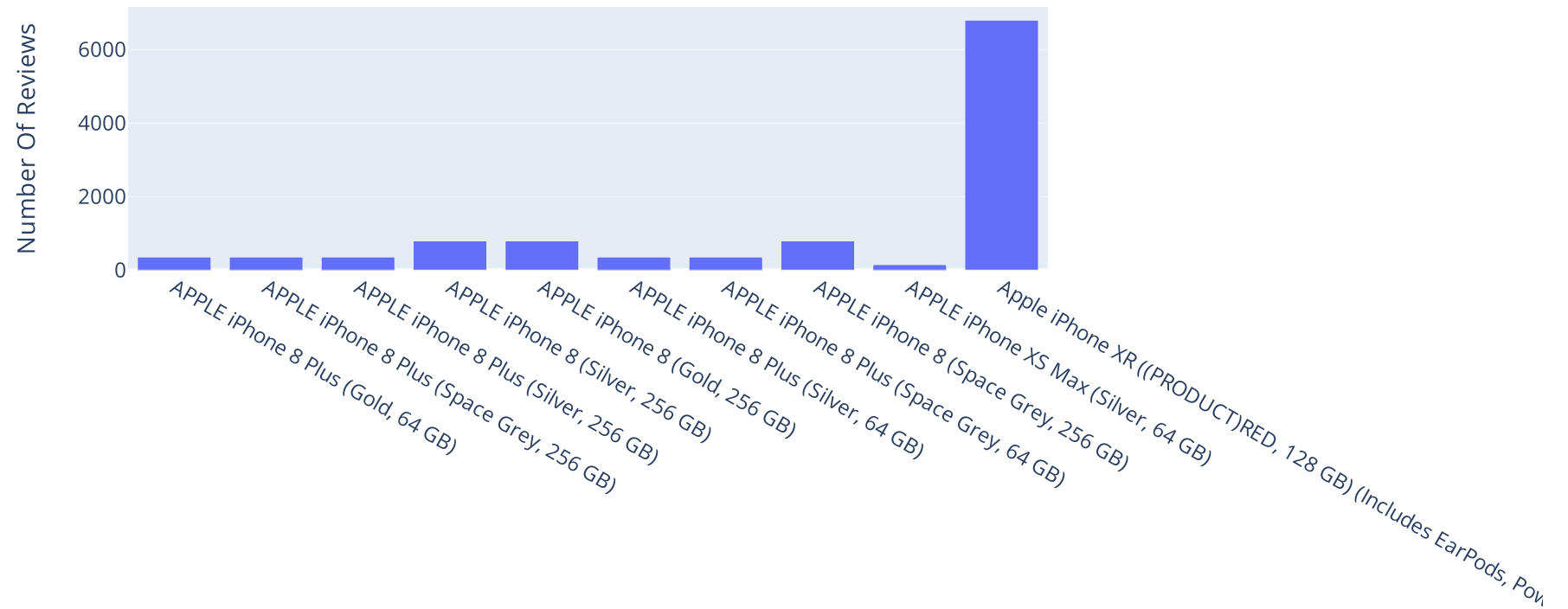
Number of the best-rated iPhone ratings



Task 5. Find how many people have reviews the best iPhones on Flipkart.

```
In [98]: 1 iphones = highest_Rated["Product Name"].value_counts()
2 labels = iphones.index
3 counts = highest_Rated["Number Of Reviews"]
4 figure = px.bar(highest_Rated, x = labels, y = counts, title = "Number of highly-reviewed iPhone reviews")
5 figure.show()
```

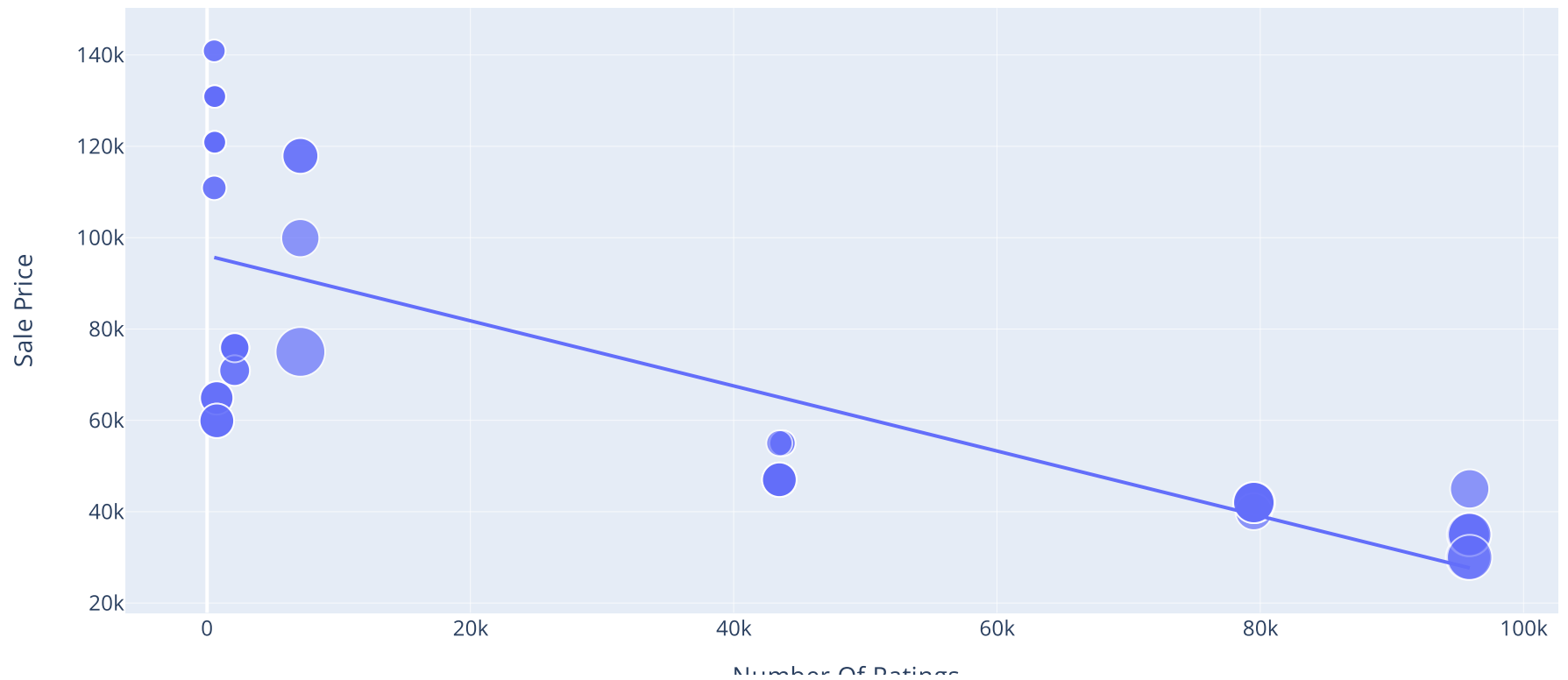
Number of highly-reviewed iPhone reviews



Task 6. Find the relationship between sale price and number of ratings with the help of graph.

```
In [99]: 1 figure = px.scatter(data_frame = data, x = 'Number Of Ratings', y = 'Sale Price', size = 'Discount Percentage',  
2          trendline = 'ols', title = 'Relationship between Sale Price and Number of Ratings.')  
3 figure.show()
```

Relationship between Sale Price and Number of Ratings.



Task 7. Find the Relationship between Discount Percentage and Number of Rating.

```
In [100]: 1 figure = px.scatter(data_frame = data, x = 'Number Of Ratings', y = 'Discount Percentage', size = 'Sale Price',  
2          trendline = 'ols', title = 'Relationship between Discount Percentage and Number of Rating.',  
3          figure.show())
```



Relationship between Discount Percentage and Number of Rating.

