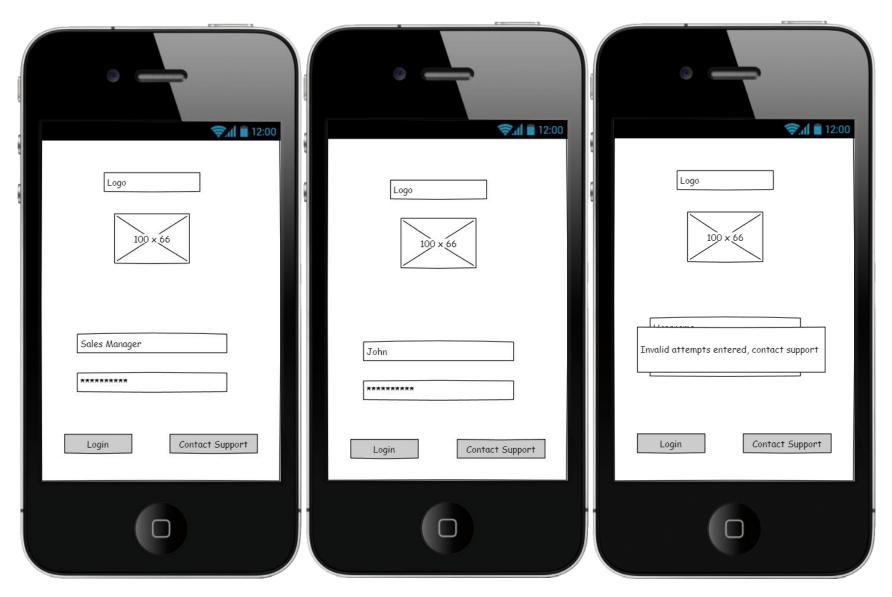
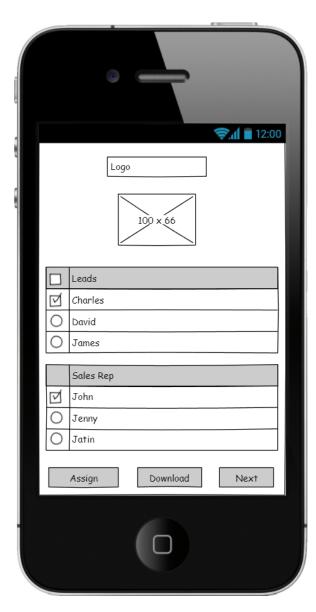
### **Login with Mobile/Laptop/Desktop**



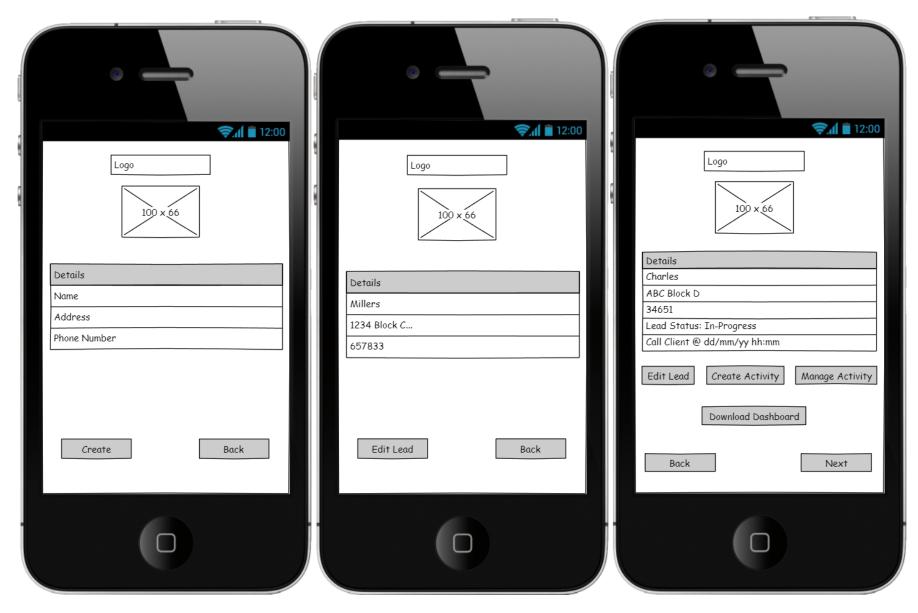
(Left to Right): Sales Manager Login, Sales Rep Login, Invalid Attempts

# **Assign Leads**



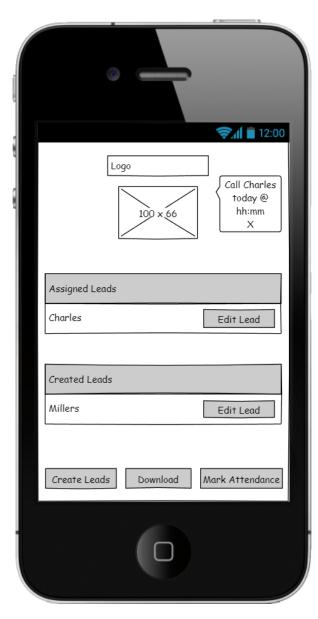
Assign Leads

#### **Create Leads**



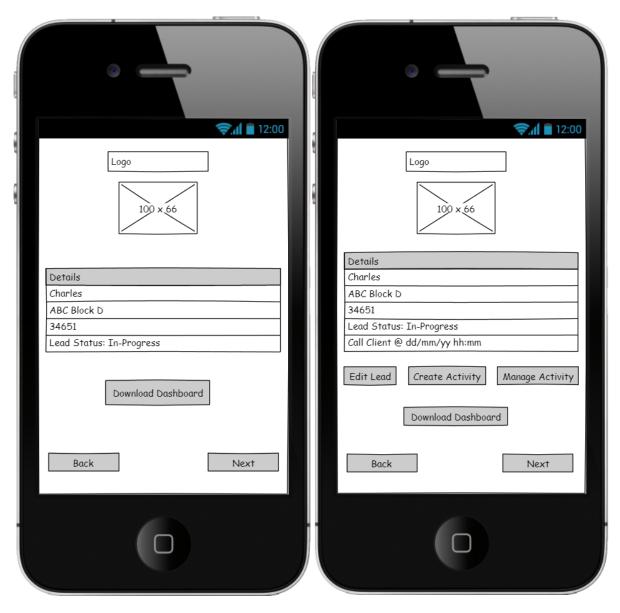
(Left to Right): Create Leads, Created Leads, Manage/ Edit Lead Status

## **Work on Assigned Leads**



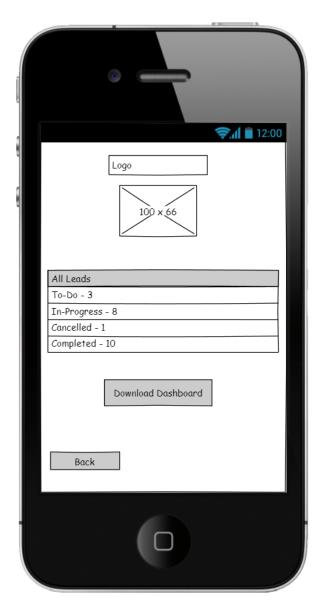
Work on Assigned Leads

### Track Leads at an Individual Level - Manager & Reps



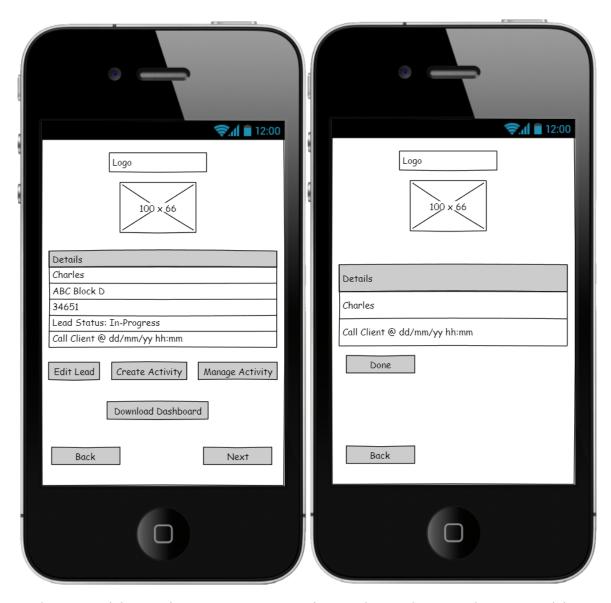
Sales Manager-Tracking at an individual Level, Sales Rep-Tracking at an individual Level

## Track Leads as a Whole - Manager & Reps



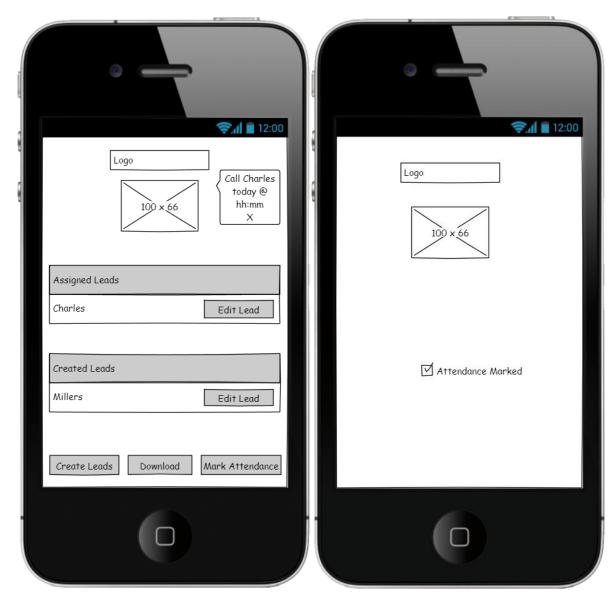
Tracking Leads as a Whole - Sales Manager & Sales Rep

#### **Create Planned Activities**



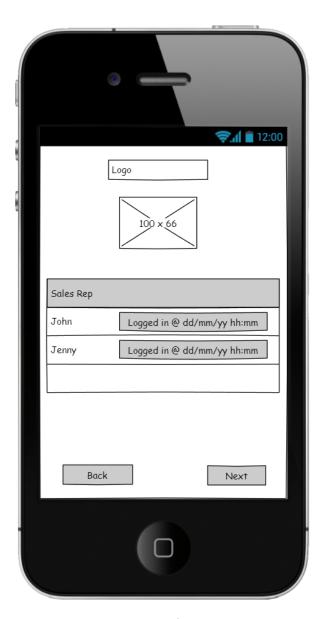
Create Activity (Available on Manage/ Edit Lead Status Screen), Created Activity

### **Mark Attendance**



Mark Attendance (Available on Sales Rep Work Assigned Screen), Attendance Marked

## **Track Sales Rep Attendance**



Track Attendance (Sales Manager)