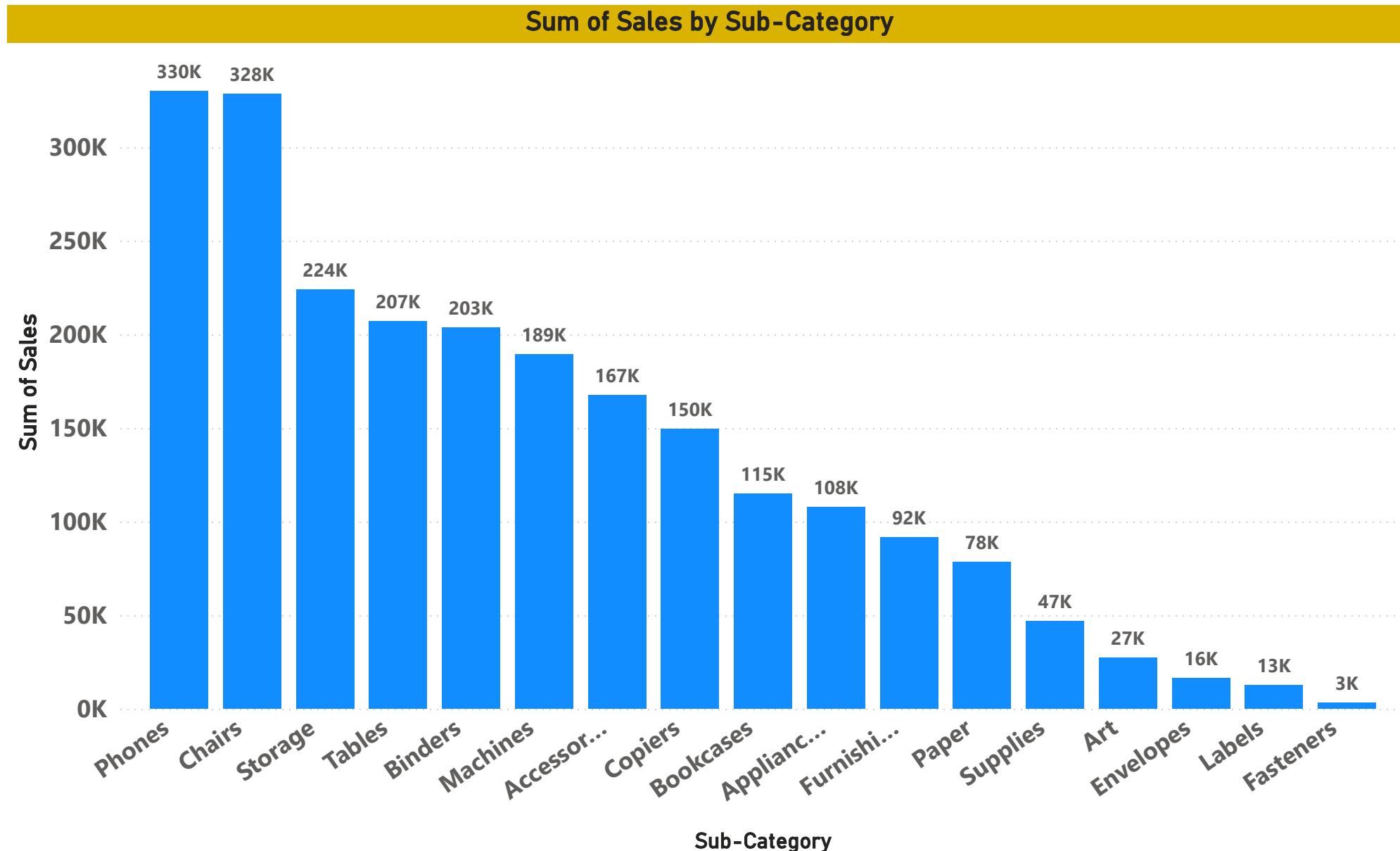


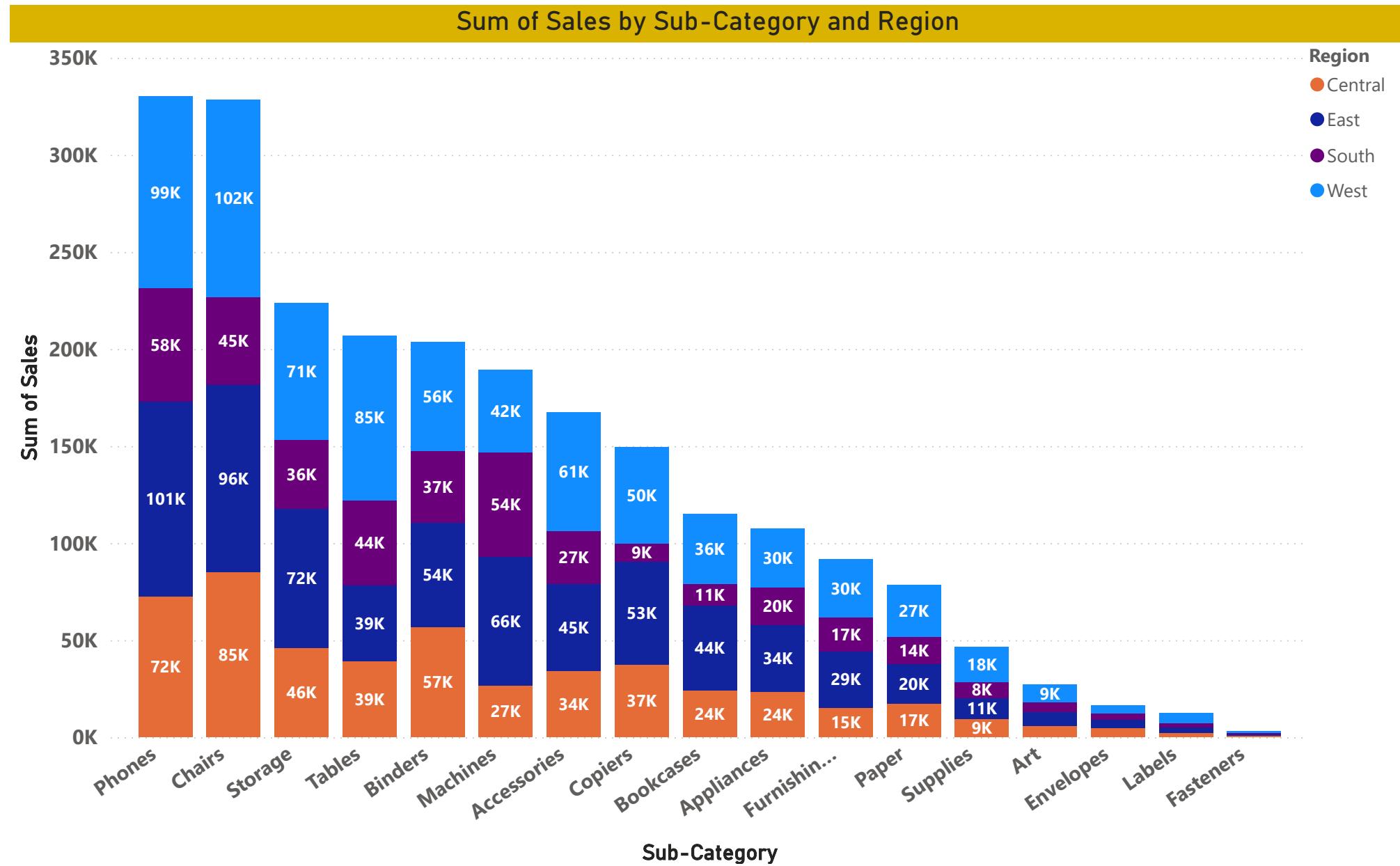
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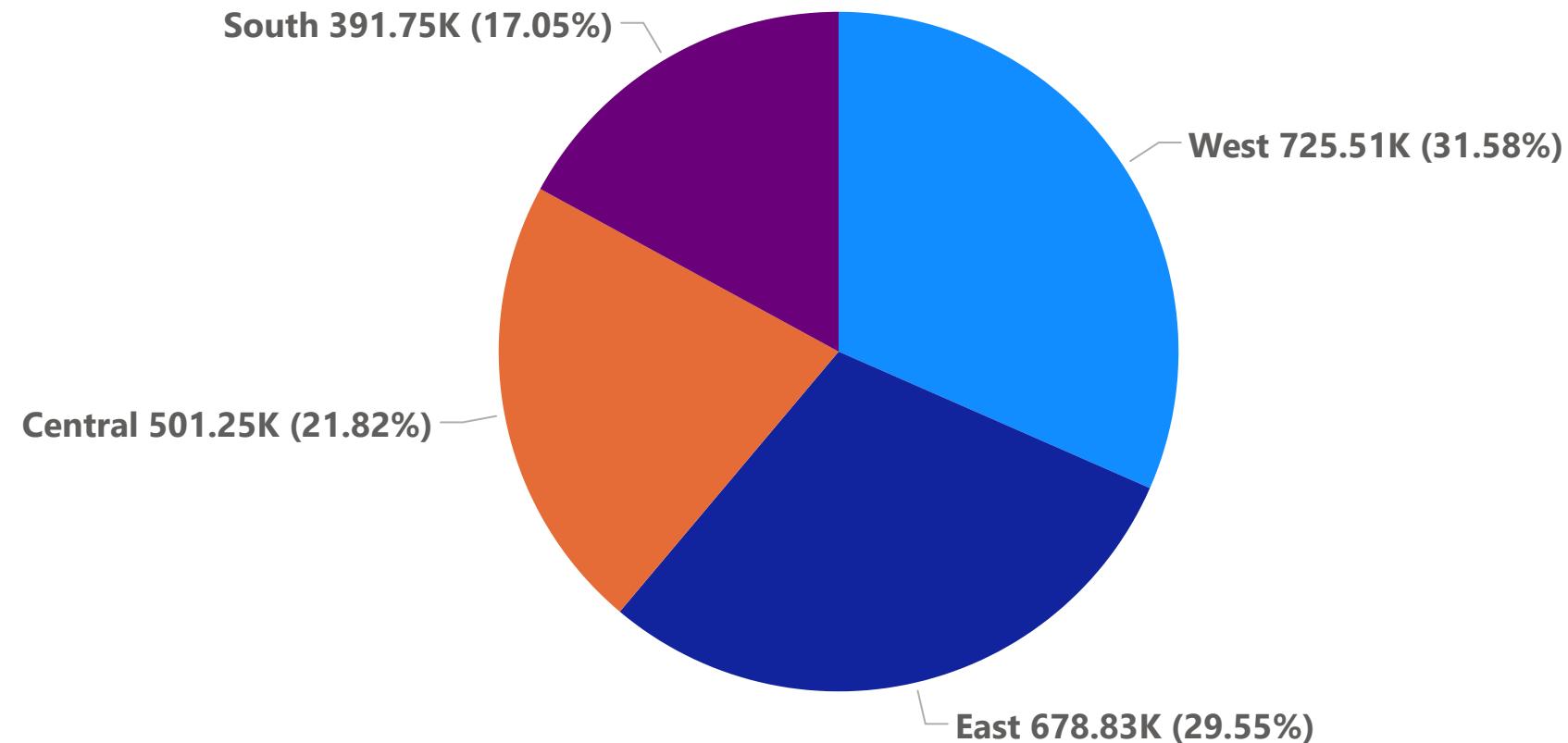


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Sum of Sales by Region

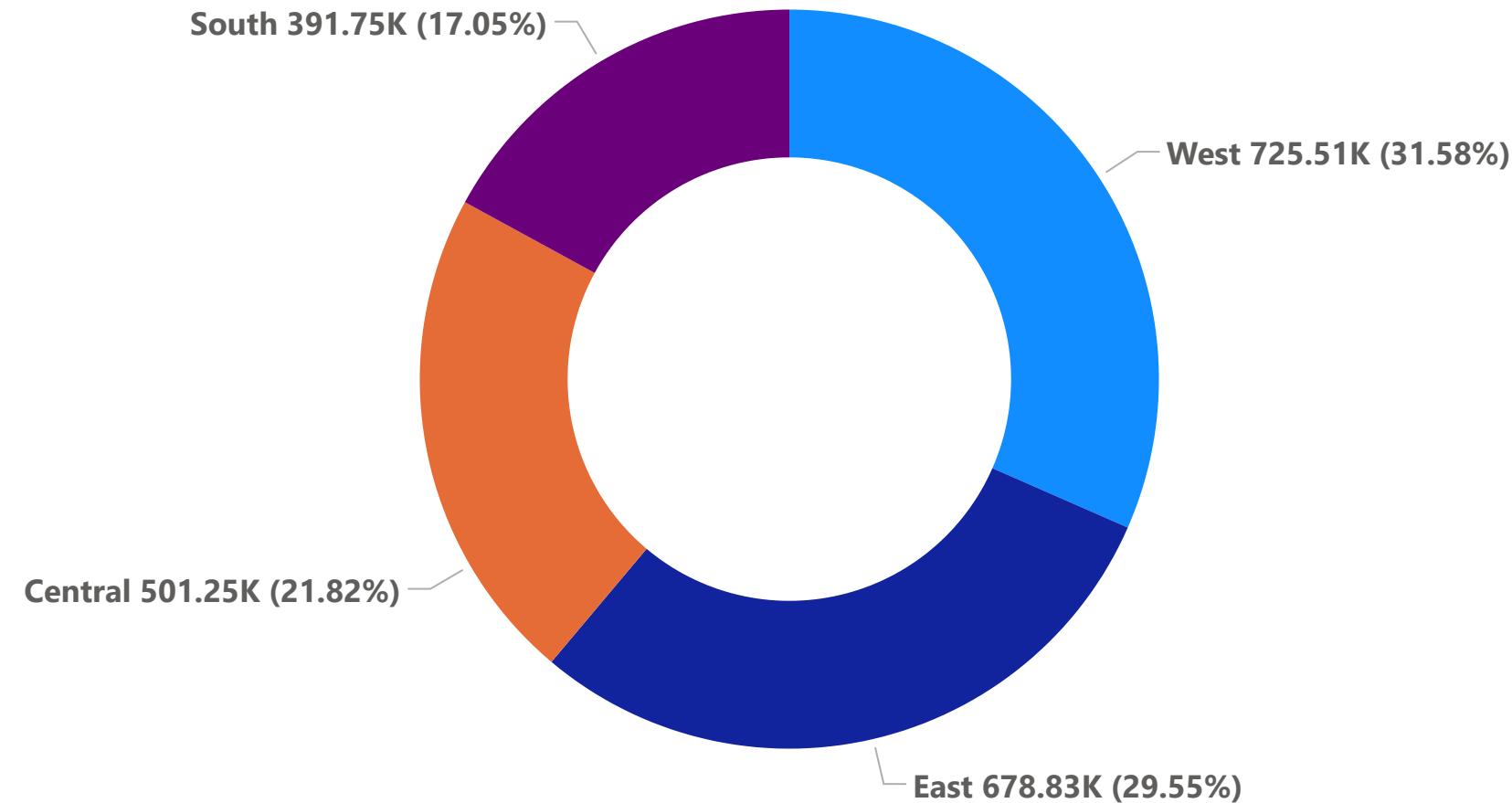


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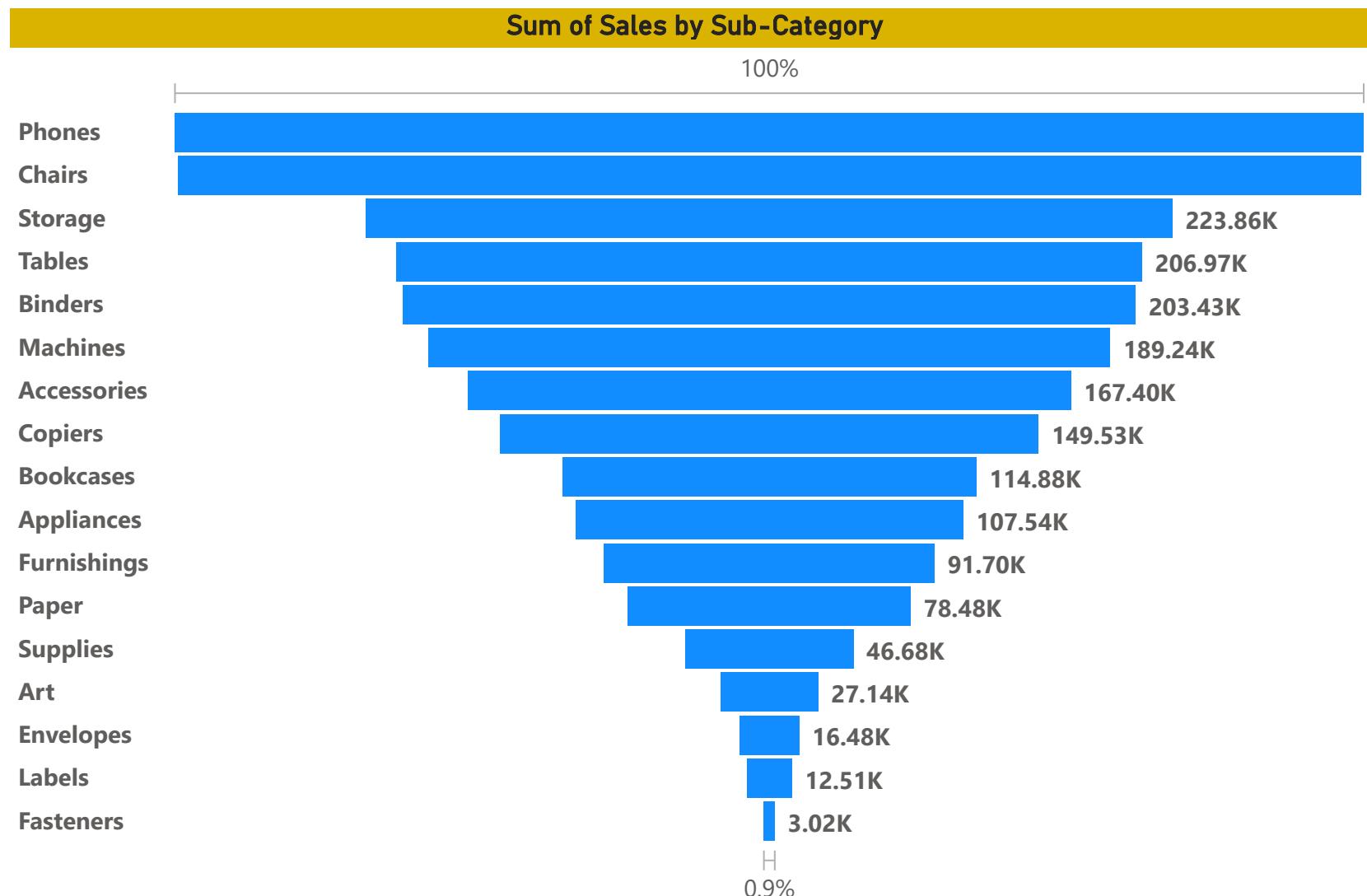


Sum of Sales by Region



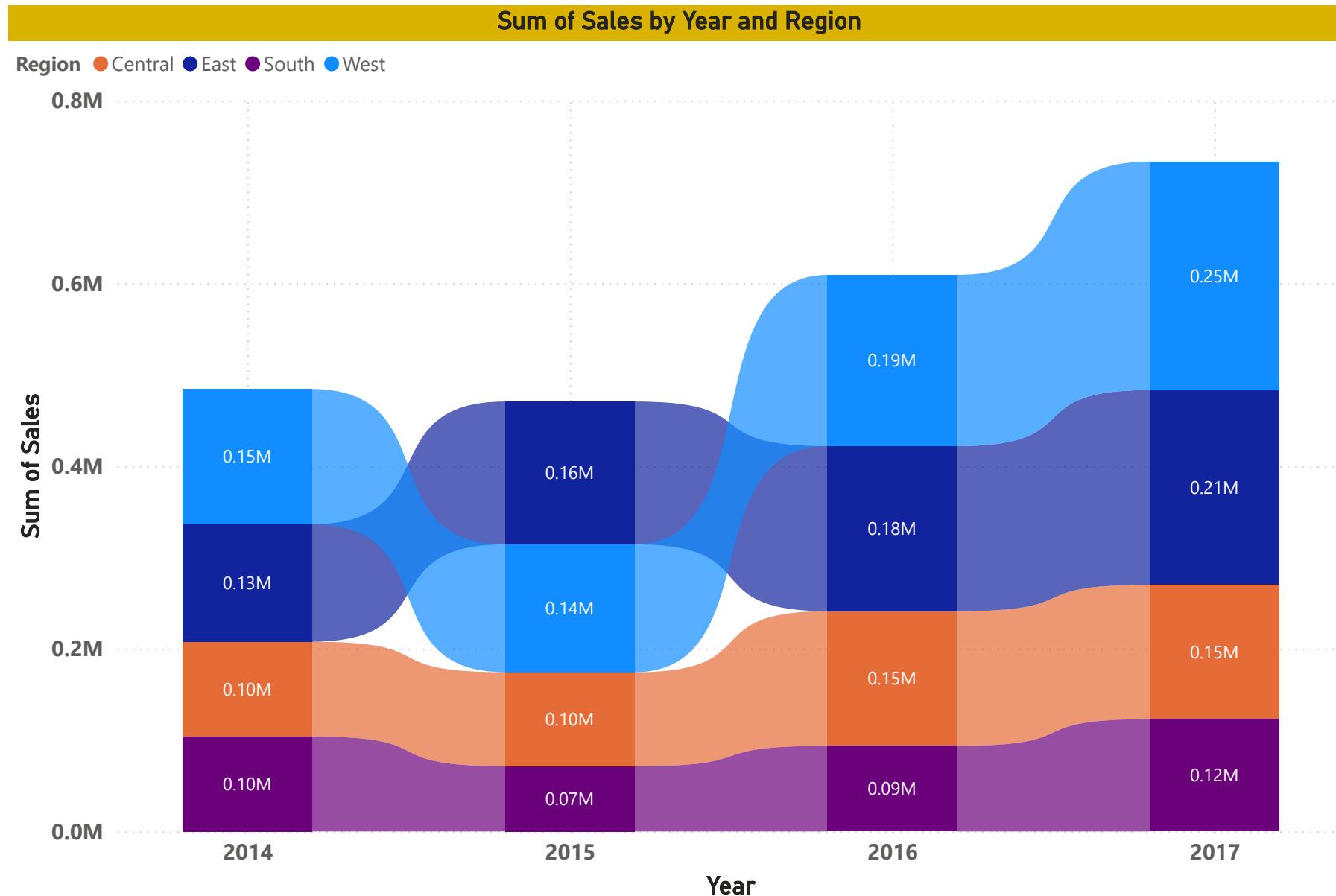
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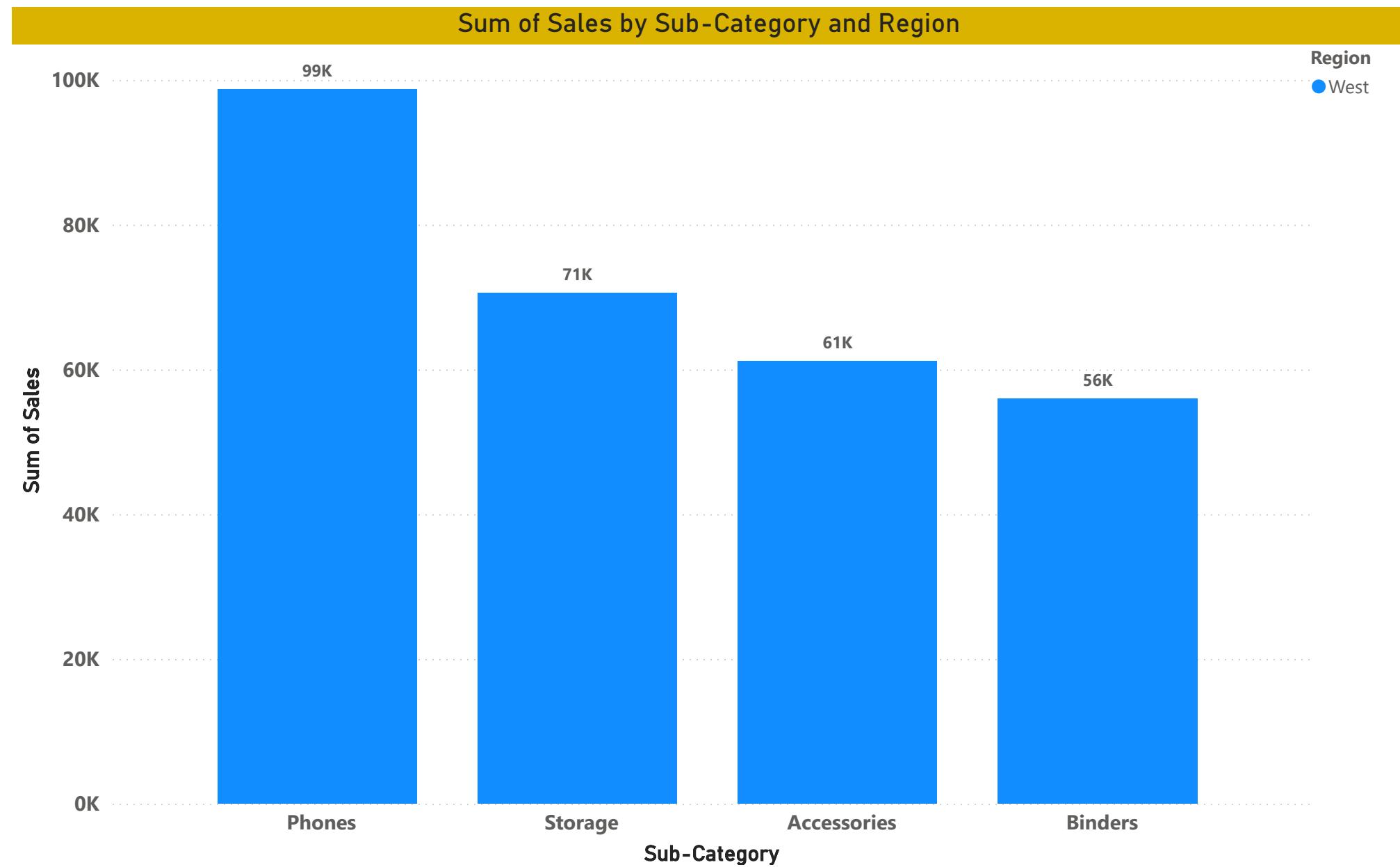
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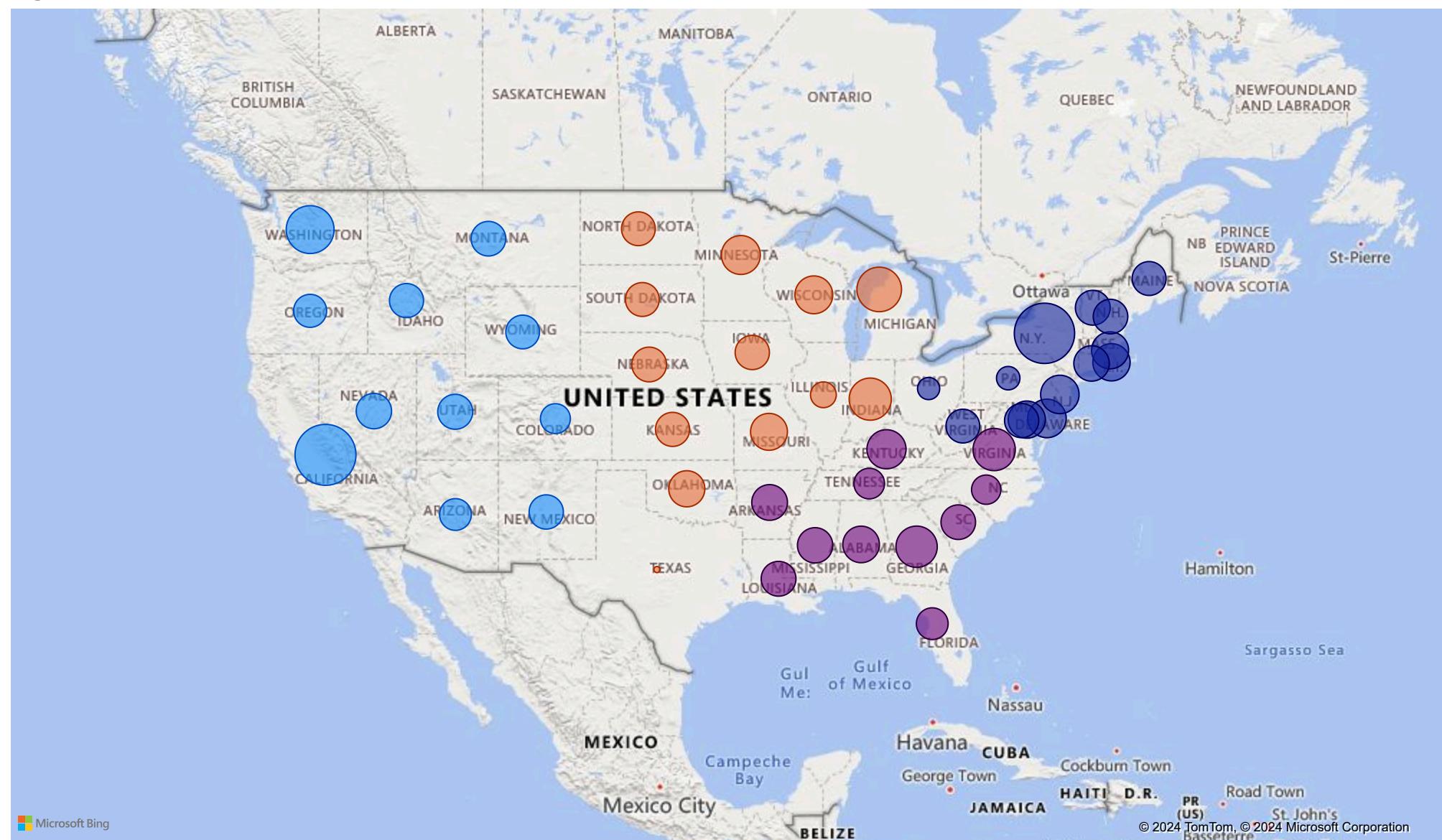


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Sum of Profit by State and Region

Region ● Central ● East ● South ● West



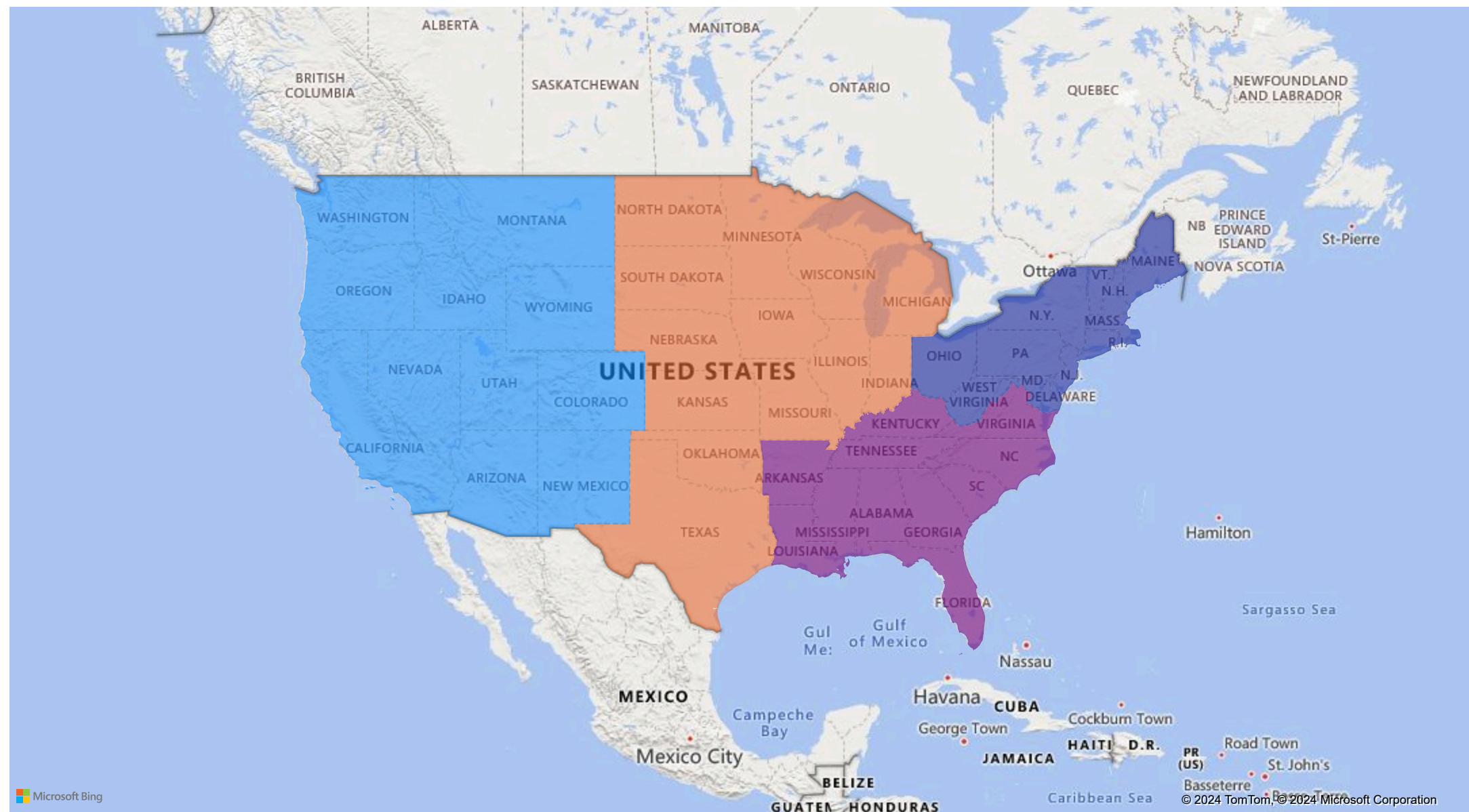
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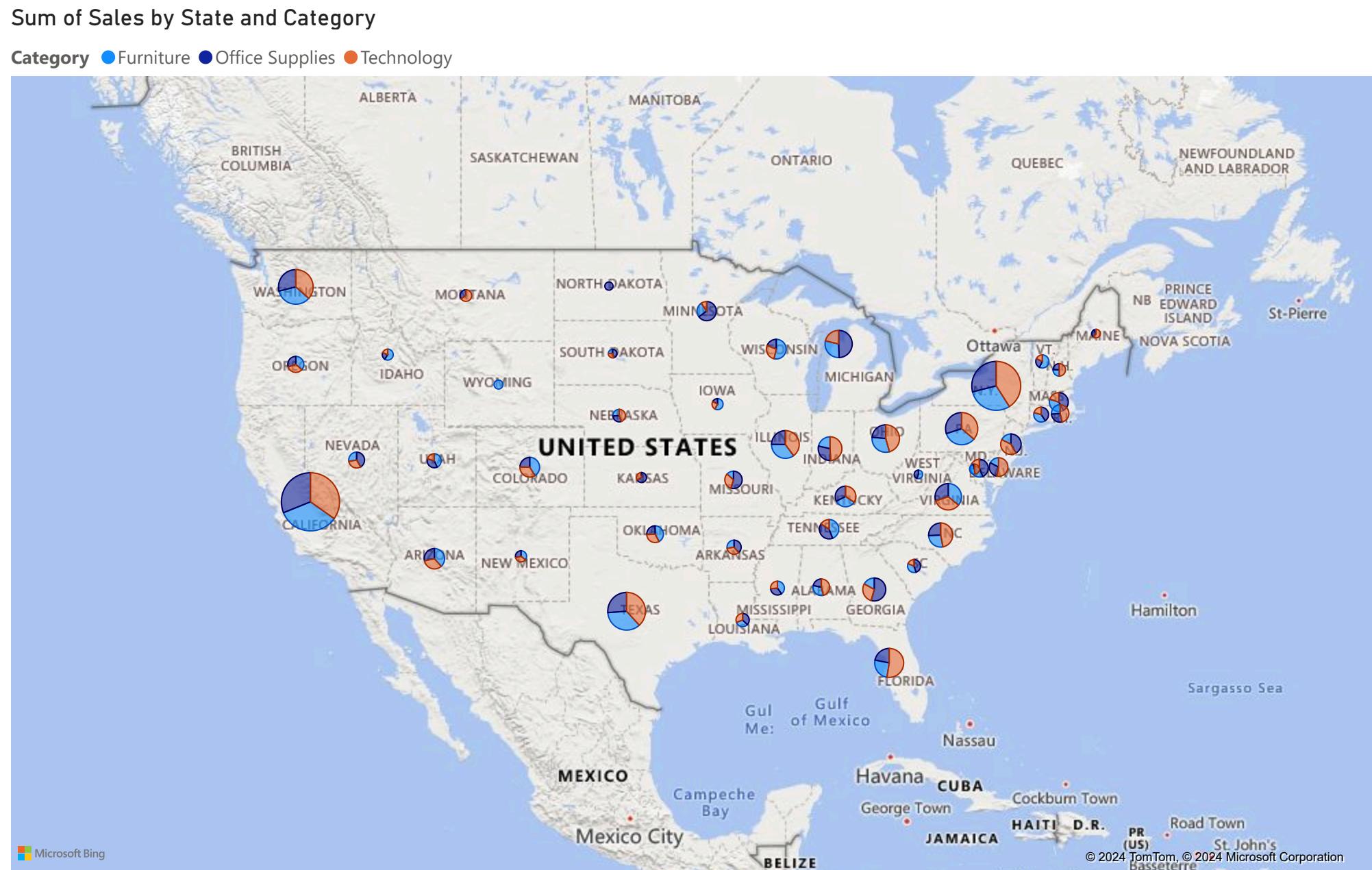
Sum of Profit by State and Region

Region ● Central ● East ● South ● West



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Sub-Category	Sum of Sales	Average of Profit	Category
Phones	330047	50.07	Technology
Chairs	328452	43.10	Furniture
Storage	223860	25.15	Office Supplies
Tables	206967	-55.57	Furniture
Binders	203425	19.84	Office Supplies
Machines	189242	29.43	Technology
Accessories	167400	54.11	Technology
Copiers	149530	817.91	Technology
Bookcases	114879	-15.23	Furniture
Appliances	107537	38.92	Office Supplies
Furnishings	91704	13.65	Furniture
Paper	78475	24.86	Office Supplies
Supplies	46679	-6.26	Office Supplies
Art	27136	8.20	Office Supplies
Envelopes	16477	27.42	Office Supplies
Labels	12505	15.24	Office Supplies
Fasteners	3024	4.38	Office Supplies
Total	2297339	28.66	

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Sub-Category	Central	East	South	West	Total
Accessories	33962	45038	27280	61120	167400
Appliances	23581	34191	19525	30240	107537
Art	5763	7497	4662	9214	27136
Binders	56926	53500	37032	55967	203425
Bookcases	24153	43819	10900	36007	114879
Chairs	85227	96262	45177	101786	328452
Copiers	37260	53220	9300	49750	149530
Envelopes	4638	4375	3344	4120	16477
Fasteners	776	821	504	923	3024
Furnishings	15256	29067	17310	30071	91704
Labels	2454	2607	2358	5086	12505
Machines	26800	66107	53890	42445	189242
Paper	17491	20174	14146	26664	78475
Total	501252	678828	391748	725511	2297339

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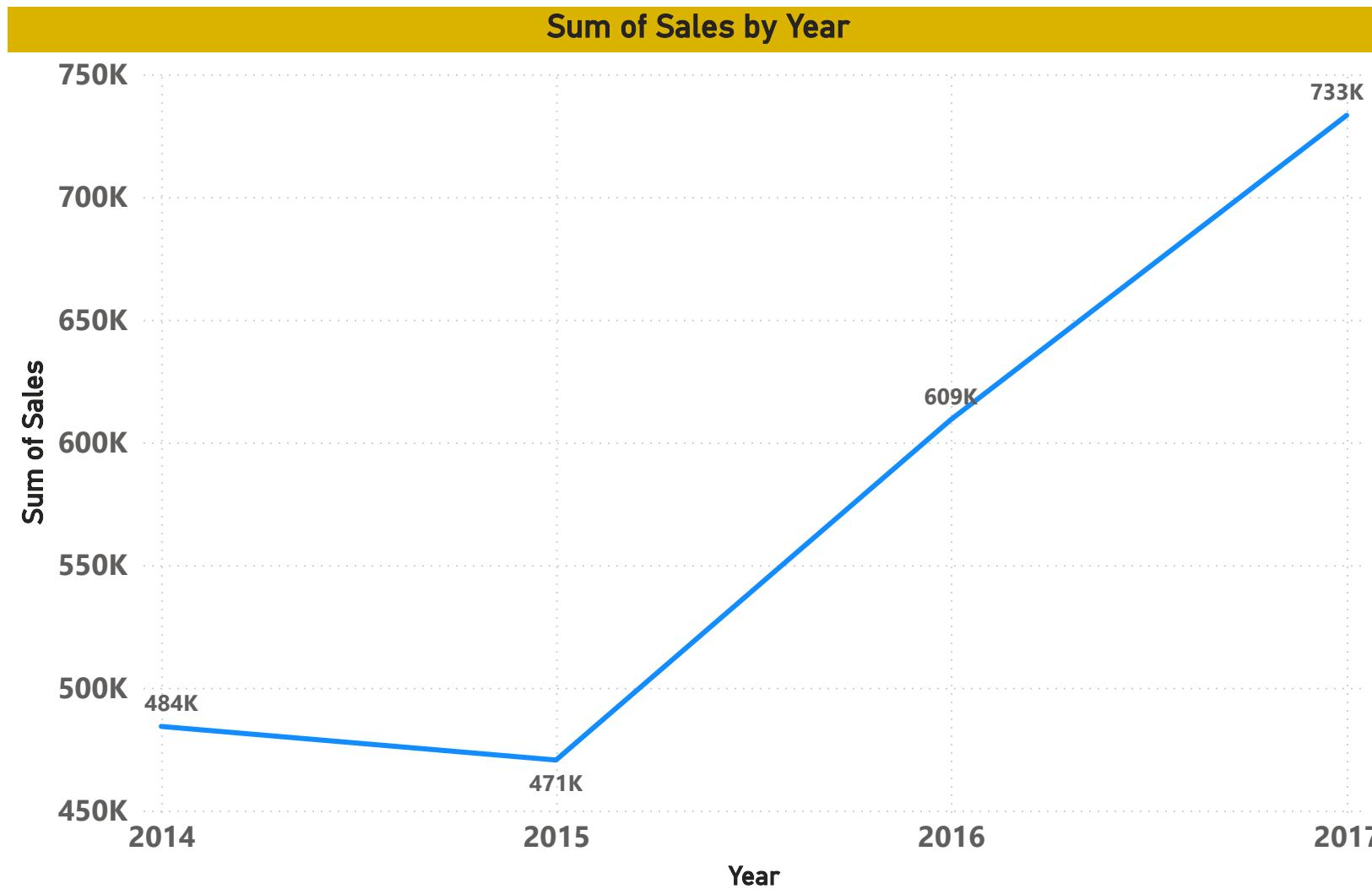
Sub-Category	Sum of Sales	Sum of Profit	Sum of Quantity
Copiers	149530	55618	234
Phones	330047	44516	3289
Accessories	167400	41937	2976
Paper	78475	34054	5178
Binders	203425	30222	5974
Chairs	328452	26590	2356
Storage	223860	21279	3158
Appliances	107537	18138	1729
Furnishings	91704	13059	3563
Envelopes	16477	6964	906
Art	27136	6528	3000
Labels	12505	5546	1400
Machines	189242	3385	440
Fasteners	3024	950	914
Supplies	46679	-1189	647
Bookcases	114879	-3473	2866
Tables	206967	-17725	1241
Total	2297339	286397	39871

Category	2014	2015	2016	2017	Total
+ Furniture	157188	170517	198908	215389	742002
+ Office Supplies	151778	137247	183959	246134	719118
+ Technology	175285	162793	226384	271757	836219
Total	484251	470557	609251	733280	2297339

Category	Sum of Sales
+ Furniture	742002
Bookcases	114879
Chairs	328452
Furnishings	91704
Tables	206967
+ Office Supplies	719118
Appliances	107537
Art	27136
Binders	203425
Envelopes	16477
Fasteners	3024
Labels	12505
Paper	78475
Storage	223860
Supplies	46679
+ Technology	836219
Total	2297339

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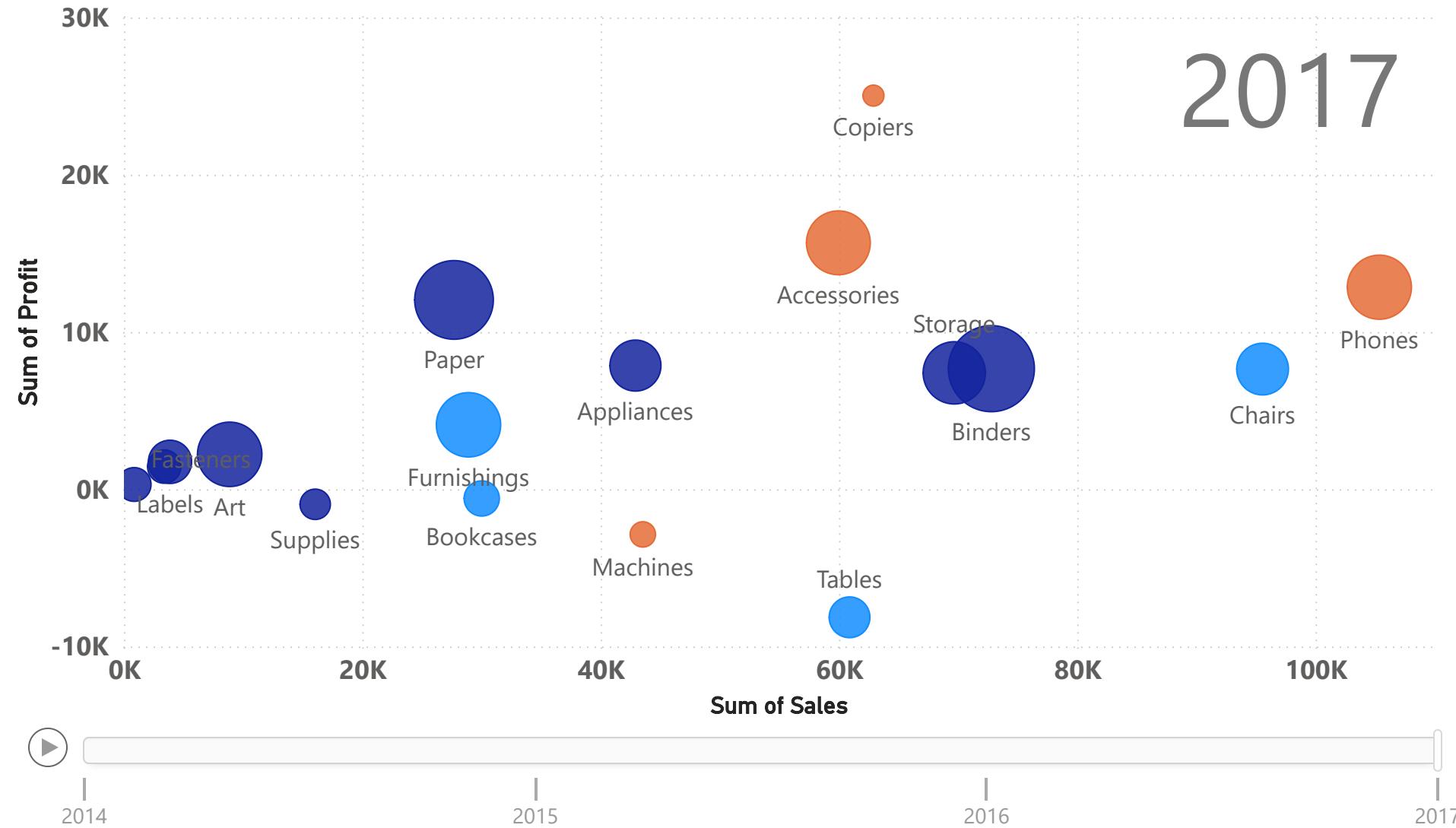
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Sum of Sales, Sum of Profit and Sum of Quantity by Sub-Category, Category and Year

Category ● Furniture ● Office Supplies ● Technology

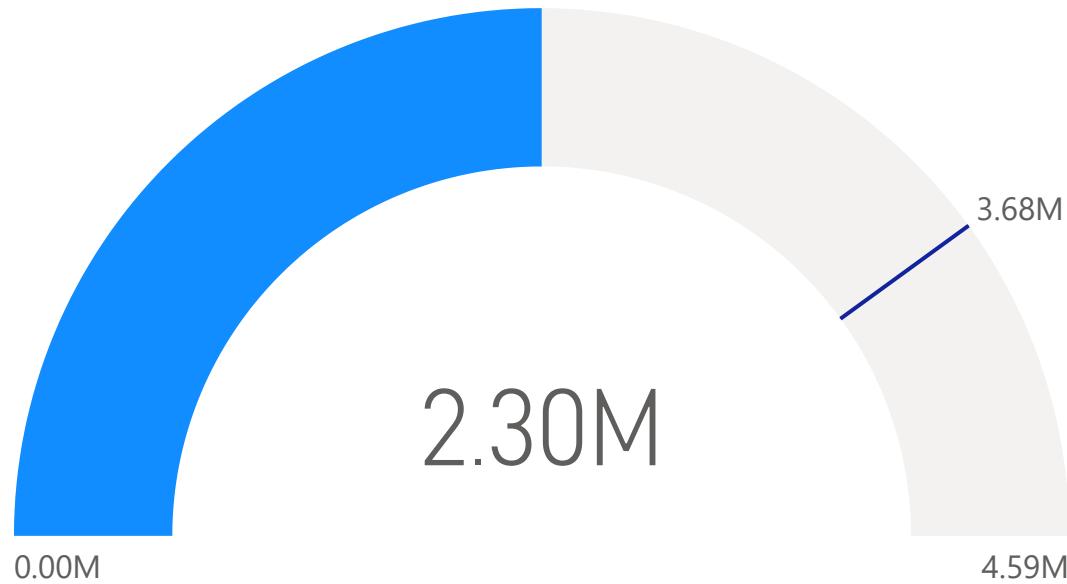


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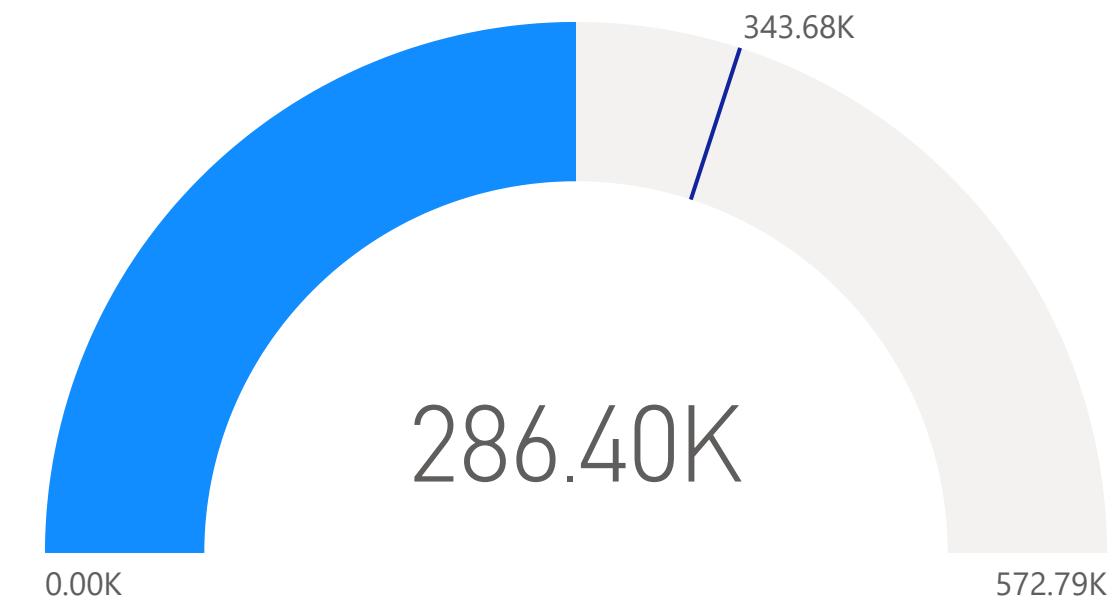
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Sum of Sales and Target_Sales



Sum of Profit and Target_Profit



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Copiers

Highest Profitable

Phones

Highest_Sales

Binders

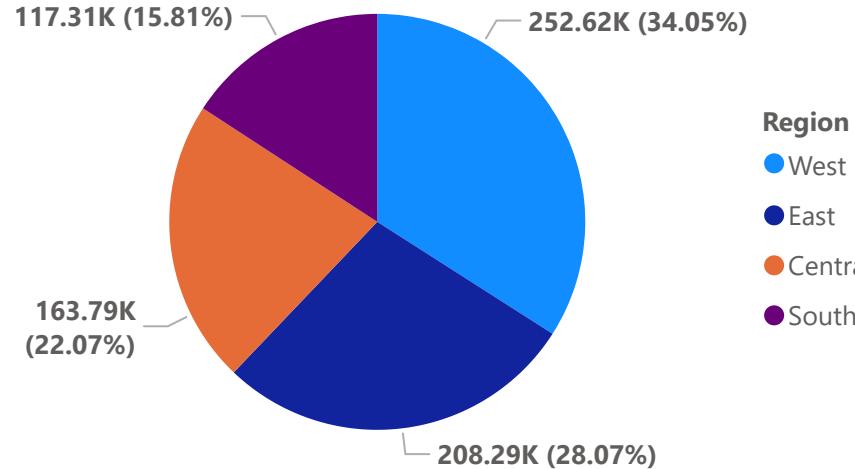
Highest_Quantity

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Sum of Sales by Region



Region
● West
● East
● Central
● South

Sum of Sales by Sub-Category

