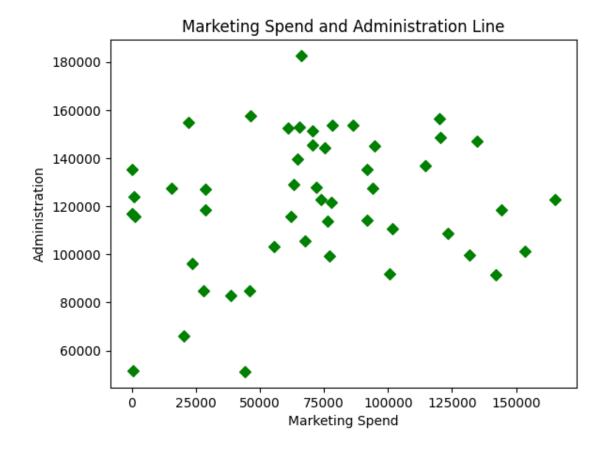
One_Hot_Encoding_Technique

March 18, 2023

```
[1]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     import warnings
     warnings.filterwarnings("ignore")
[2]: df = pd.read_csv('online_profit.csv')
[3]: df.head()
[3]:
        Marketing Spend Administration
                                         Transport
                                                        Area
                                                                 Profit
              114523.61
                                          471784.10
                              136897.80
                                                       Dhaka 192261.83
     1
                    NaN
                              151377.59 443898.53
                                                         Ctg 191792.06
     2
              153441.51
                              101145.55
                                          407934.54
                                                         {\tt NaN}
                                                              191050.39
     3
              144372.41
                                                       Dhaka 182901.99
                              118671.85
                                          383199.62
              142107.34
                               91391.77 366168.42 Rangpur 166187.94
[4]: df.isnull().sum()
                        2
[4]: Marketing Spend
     Administration
                        0
     Transport
                        0
     Area
                        3
     Profit
                        1
     dtype: int64
[5]: mean = df['Marketing Spend'].mean()
[6]: mean
[6]: 70691.35312500001
[7]: df['Marketing Spend'] = df['Marketing Spend'].fillna(mean)
[8]: df.head()
```

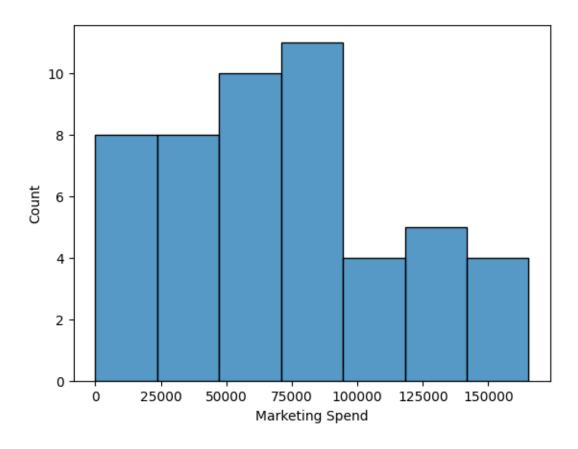
```
[8]:
         Marketing Spend Administration Transport
                                                        Area
                                                                 Profit
           114523.610000
                                                       Dhaka 192261.83
     0
                               136897.80
                                          471784.10
      1
            70691.353125
                               151377.59
                                          443898.53
                                                         Ctg 191792.06
      2
           153441.510000
                               101145.55 407934.54
                                                         NaN 191050.39
      3
           144372.410000
                               118671.85 383199.62
                                                       Dhaka 182901.99
      4
           142107.340000
                                91391.77 366168.42 Rangpur 166187.94
 [9]: df['Area'] = df['Area'].fillna(method='ffill')
[10]: median = df['Profit'].median()
[11]: median
[11]: 107404.34
[12]: df['Profit'] = df['Profit'].fillna(median)
[13]: df.head()
[13]:
         Marketing Spend Administration Transport
                                                        Area
                                                                  Profit
      0
           114523.610000
                               136897.80 471784.10
                                                       Dhaka 192261.83
      1
           70691.353125
                               151377.59 443898.53
                                                         Ctg 191792.06
      2
           153441.510000
                               101145.55
                                         407934.54
                                                         Ctg 191050.39
                               118671.85 383199.62
      3
           144372.410000
                                                       Dhaka 182901.99
           142107.340000
                                91391.77 366168.42
                                                     Rangpur 166187.94
[14]: #dummy_variables = pd.get_dummies(df['Area'])
      dummy_variables = pd.get_dummies(df['Area'],drop_first=True)
[15]: dummy_variables.head()
[15]:
         Dhaka Rangpur
      0
             1
                      0
      1
             0
                      0
      2
             0
                      0
      3
             1
                      0
      4
             0
                      1
[16]: new_df = df.drop("Area",axis=1)
[17]: new_df.head()
[17]:
                                                        Profit
         Marketing Spend
                         Administration
                                          Transport
      0
           114523.610000
                               136897.80
                                          471784.10
                                                     192261.83
      1
           70691.353125
                               151377.59
                                          443898.53
                                                     191792.06
           153441.510000
                               101145.55
                                          407934.54
                                                     191050.39
      3
           144372.410000
                               118671.85
                                          383199.62
                                                     182901.99
           142107.340000
                                91391.77
                                          366168.42
                                                    166187.94
```

```
[18]: df = pd.concat([new_df,dummy_variables],axis=1)
[19]: df.head()
[19]:
         Marketing Spend Administration Transport
                                                        Profit
                                                                Dhaka Rangpur
      0
           114523.610000
                               136897.80 471784.10
                                                     192261.83
                                                                     1
                                                                              0
      1
            70691.353125
                                                     191792.06
                                                                     0
                                                                              0
                               151377.59 443898.53
      2
           153441.510000
                               101145.55 407934.54
                                                     191050.39
                                                                     0
                                                                              0
      3
           144372.410000
                               118671.85
                                          383199.62
                                                     182901.99
                                                                     1
                                                                              0
           142107.340000
                                91391.77
                                                                     0
      4
                                          366168.42
                                                     166187.94
                                                                              1
[20]: x = df.drop(['Profit'], axis=1)
[21]: y = df['Profit']
[22]: x.head()
[22]:
         Marketing Spend Administration Transport
                                                     Dhaka
                                                            Rangpur
      0
           114523.610000
                               136897.80 471784.10
                                                         1
                                                                   0
           70691.353125
                                                                   0
      1
                               151377.59 443898.53
                                                         0
      2
           153441.510000
                               101145.55 407934.54
                                                         0
                                                                   0
      3
           144372.410000
                               118671.85
                                          383199.62
                                                         1
                                                                   0
           142107.340000
                                91391.77 366168.42
                                                                   1
[23]: plt.title("Marketing Spend and Administration Line")
      plt.xlabel("Marketing Spend")
      plt.ylabel("Administration")
      plt.scatter(df['Marketing Spend'],df['Administration'],marker="D",color="Green")
```



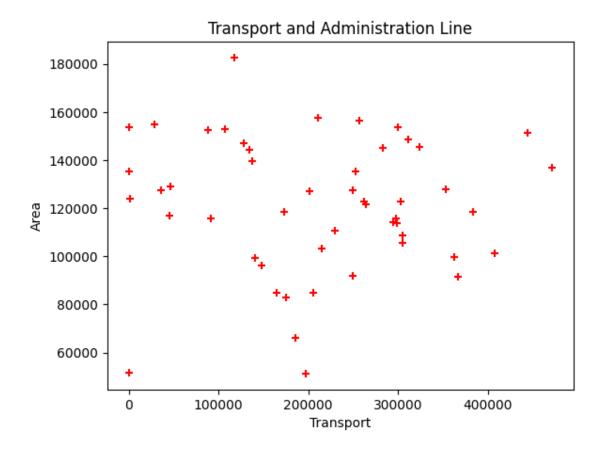
```
[24]: sns.histplot(df['Marketing Spend'])
```

[24]: <AxesSubplot: xlabel='Marketing Spend', ylabel='Count'>



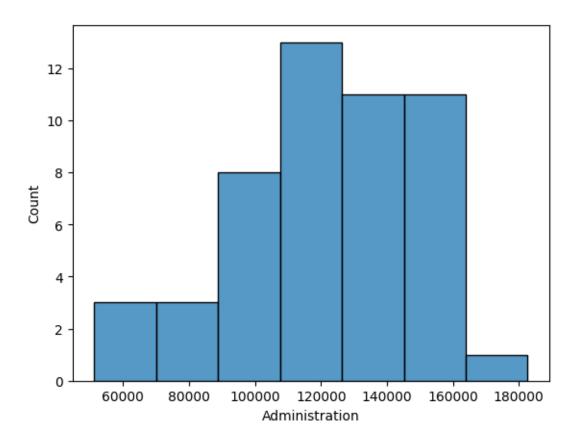
```
[25]: plt.title("Transport and Administration Line")
   plt.xlabel("Transport")
   plt.ylabel("Area")
   plt.scatter(df['Transport'],df['Administration'],marker="+",color="Red")
```

[25]: <matplotlib.collections.PathCollection at 0x284be5ca560>



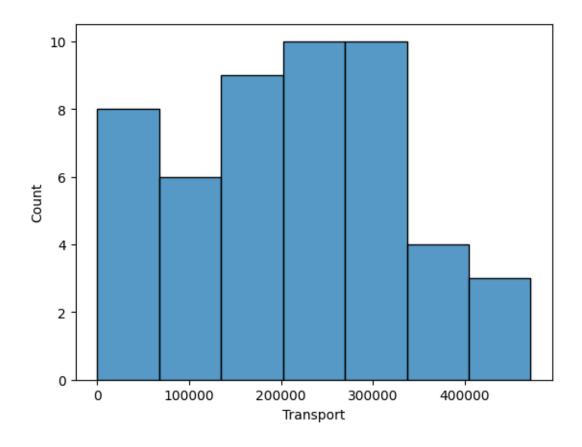
```
[26]: sns.histplot(df['Administration'])
```

[26]: <AxesSubplot: xlabel='Administration', ylabel='Count'>



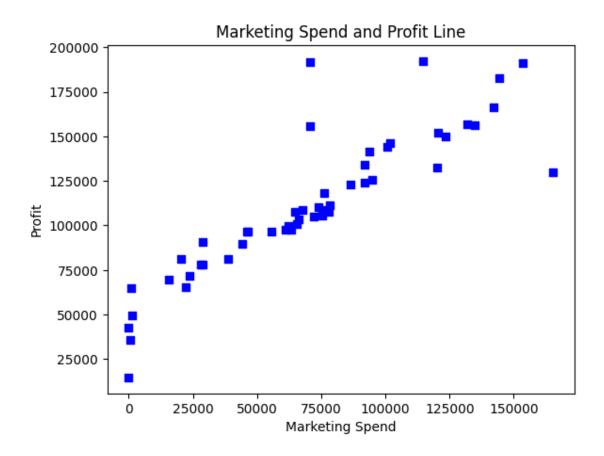
```
[27]: sns.histplot(df['Transport'])
```

[27]: <AxesSubplot: xlabel='Transport', ylabel='Count'>



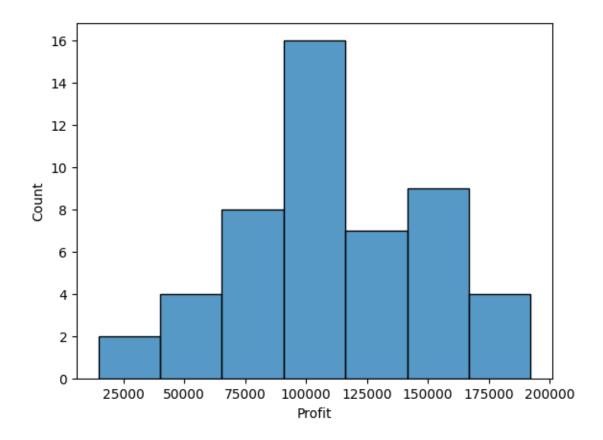
```
[28]: plt.title("Marketing Spend and Profit Line")
   plt.xlabel("Marketing Spend")
   plt.ylabel("Profit")
   plt.scatter(df['Marketing Spend'],df['Profit'],marker="s",color="Blue")
```

[28]: <matplotlib.collections.PathCollection at 0x284be642fe0>



```
[29]: sns.histplot(df['Profit'])
```

[29]: <AxesSubplot: xlabel='Profit', ylabel='Count'>



```
[37]: reg = LinearRegression()
[38]: reg.fit(xtrain,ytrain)
[38]: LinearRegression()
[39]: reg.predict(xtest)
[39]: array([133035.31639685, 82649.48028891, 82473.73440891, 37265.36137504,
             135811.12724556, 24732.26766874, 101178.54374807, 100969.21355624,
              84569.29958459, 89584.53774967, 132297.9538994, 165112.58620781,
              83836.51538751, 154242.99866578, 174549.00173791])
[40]: ytest
[40]: 13
            134307.35
      39
             81005.76
      30
             99937.59
      45
             64926.08
            125370.37
      17
      48
             35673.41
      26
            105733.54
      25
           107404.34
      32
             97427.84
      19
            122776.86
      12
            141585.52
      4
            166187.94
      37
            89949.14
      8
            152211.77
            182901.99
      3
      Name: Profit, dtype: float64
[41]: reg.score(xtest.values, ytest)
[41]: 0.8658589705630382
[42]: reg.coef_
[42]: array([5.58987738e-01, 1.65545425e-01, 1.52238111e-01, -4.85345112e+03,
             -5.91483014e+03])
[43]: reg.intercept_
[43]: 20716.877740200784
[44]: reg.predict([[142107.34,91391.77,366168.42,0,1]])
[44]: array([165112.58620781])
```