

Yaniv Ben-Yeshaya

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SUMMARY

Economics and Entrepreneurship honors graduate with hands-on experience in budgeting, business analysis, and behavioral consulting. Proven impact across civic, academic, and corporate sectors. Drawn to strategy consulting for its dynamic challenges, structured problem-solving, and potential to create meaningful change.

EDUCATION

Reichman University – *B.A. in Economics, Entrepreneurship & Data Analytics* | 2021 – 2024

- GPA: 92/100 | Dean's List (2023, 2024) | Economics Program of honors | Excellence Scholarship
- Psychometric Score: 700
- Chairman, Behavioral Economics Club – Relaunched club and built the management team; reduced practicum churn from 40% to 17% through improved structure and engagement. Led 5 student consulting teams working with clients including Azrieli, Milka, Lubinsky, and Bruckner Yaar Levi.

PROFESSIONAL EXPERIENCE

Q4 Israel – *Economist* | Dec 2023 – Present

- Designed and implemented a structured budgeting system across 9 departments, enabling quarterly tracking and resource reallocation
- Delivered monthly financial reports to department heads, CEO presentations, and biannual board briefings
- Co-authored a national policy paper with two senior economists, including a former Head of Budgeting at Israel's Ministry of Finance

Spectrum IBB – *Business Analyst Intern* | Jul 2022 – Oct 2022

- Built dynamic financial models for an infrastructure deal; supported two additional deals in tech and legal sectors
- Conducted market analysis and contributed to strategic investment recommendations

Masterschool – *Interviewer* | May 2022 – Dec 2022

- Conducted global interviews and behavioral assessments for tech program candidates; improved candidate evaluation consistency

Club Med (France & Italy) – *Assistant Bar Manager* | 2019 – 2020

- Managed an international team in high-volume resort environments, maintaining operational continuity and high guest satisfaction under pressure

MILITARY SERVICE

Israeli Air Force – *Officer Development Program Coordinator* | 2016 – 2018

- Led officer selection and development for a 1,400-soldier unit, managing screening, preparation, appeals, and coordination with Air Force HQ

SKILLS & LANGUAGES

Technical: Microsoft Excel (incl. VBA, Macros), SQL, Python, R (RStudio)

Languages: Hebrew (native), English (fluent), French (conversational), Italian (basic)