

### 9.3 Multicollinearity

Multicollinearity in regression refers to the case when one predictor variable in a multiple regression model can be linearly predicted from the others with a substantial degree of accuracy.

big  $k$ , small  $n$

$$(X'X)_{(k+1) \times (k+1)}$$

$$\hat{\beta} = (X'X)^{-1} X'Y$$

covariates  $(1, x_1, \dots, x_k)$   
 $\uparrow$   
 $x_i$

#### Detection

1. Significant correlations between pairs of independent variables in the model
2. Nonsignificant t-tests for all (or nearly all) the individual  $\beta$  parameters when the F-test for overall model adequacy  $H_0: \beta_1 = \beta_2 = \dots = \beta_k = 0$  is significant
3. Opposite signs (from what is expected) in the estimated parameters
4. A variance inflation factor (VIF) for a  $\beta$  parameter greater than 10, where

$$(VIF)_i = \frac{1}{1 - R_i^2} \quad i = 1, 2, \dots, k$$

$$R_i^2 \geq 0.9$$

$$\Leftrightarrow (VIF)_i \geq 10$$

and  $R_i^2$  is the multiple coefficient of determination for the model

$$E(x_i) = \alpha_0 + \alpha_1 x_1 + \alpha_2 x_2 + \dots + \alpha_{i-1} x_{i-1} + \alpha_{i+1} x_{i+1} + \dots + \alpha_k x_k$$

$$R_i^2 = i$$

5. Let the ordered eigenvalues of  $X'X$  be  $\lambda_1 \geq \lambda_2 \geq \dots \geq \lambda_p$  where  $p = k + 1$ .

Condition number:

$$\kappa = \sqrt{\frac{\lambda_1}{\lambda_p}}$$

some eigenvalues  $\rightarrow 0$   
 if  $\text{Rank}(X) \leq k+1$

Condition indexes:

$$\sqrt{\frac{\lambda_1}{\lambda_i}} \quad \text{where } i = 2, \dots, p$$

$$\Rightarrow k \rightarrow \infty$$

Multicollinear problem: Condition number or indexes  $\geq 30$

$\sqrt{\lambda_1/\lambda_i} \rightarrow \infty$  for some  $i$

(note in some references, condition index is also called condition number)

## Motivation example

An assistant in the district sales office of a national cosmetics firm obtained data on advertising expenditures and sales last year in the district's 44 territories.  $X_1$  denotes expenditures for point-of-sales displays in beauty salons and department stores (in thousand dollars), and  $X_2$  and  $X_3$  represent the corresponding expenditures for local media advertising and prorated share of national media advertising, respectively.  $Y$  denotes sales (in thousand cases). The assistant was instructed to estimate the increase in expected sales when  $X_1$  is increased by 1 thousand dollars and  $X_2$  and  $X_3$  are held constant, and was told to use an ordinary multiple regression model with linear terms for the predictor variables.

a) State the regression model to be employed and fit it to the data.

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \epsilon$$

### Computer output

| Model Summary <sup>b</sup>   |                   |          |                   |
|--|-------------------|----------|-------------------|
| Model  | R                 | R Square | Adjusted R Square |
| 1  | .861 <sup>a</sup> | .742     | .722              |
| a. Predictors: (Constant), national_advertising, Exp_point_of_sales_display, local_advertising |                   |          |                   |
| b. Dependent Variable: Sales   |                   |          |                   |

| ANOVA <sup>b</sup> |            |                |    |             |        |                   |
|--------------------|------------|----------------|----|-------------|--------|-------------------|
| Model              |            | Sum of Squares | df | Mean Square | F      | Sig.              |
| 1                  | Regression | 382.659        | 3  | 127.553     | 38.279 | .000 <sup>a</sup> |
|                    | Residual   | 133.286        | 40 | 3.332       |        |                   |
|                    | Total      | 515.945        | 43 |             |        |                   |

|   |                            | coefficients | Std. Error | t     | sig. | VIF    |
|---|----------------------------|--------------|------------|-------|------|--------|
| 1 | (Constant)                 | 1.023        | 1.203      | .851  | .400 |        |
|   | Exp_point_of_sales_display | .966         | .709       | 1.362 | .181 | 20.072 |
|   | local_advertising          | .629         | .778       | .808  | .424 | 20.716 |
|   | national_advertising       | .676         | .356       | 1.900 | .065 | 1.218  |

Refer to the above output, the regression equation is.  $\hat{Y} = 1.023 + .966X_1 + .629X_2 + .676X_3$

b) Test whether there is a regression relation between sales and the three predictor variables (use  $\alpha = 0.05$ ). State the alternatives, decision rule, and conclusion.

$$E(y) = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 \quad H_0: \beta_1 = \beta_2 = \beta_3 = 0 \quad H_a: \text{not all } \beta_k = 0 \text{ (} k = 1, 2, 3 \text{)}.$$

Test Statistics:  $F = 38.279$  and  $p\text{-value} < 0.001$ .

Therefore, conclude  $H_a$ . The model is useful for the prediction of sales.

$\beta_1 \approx 0$  ?

c)

Test for each of the regression coefficients (equal to zero?) individually (use  $\alpha = 0.05$  each time). Do the conclusions of these tests correspond to that obtained in part (b)?

Refer to part (a) output, all regression coefficients are not significant at the given  $\alpha$  level. Therefore, these tests do not yield the same conclusion as in part (b). This is a consequence of the multicollinearity problem.

d) Obtain the correlation matrix of the X variables and comment on the suitability of the data for the research objective.

From the correlation matrix below, we observe that the independent variables (X1 and X2) are highly correlated and the regression model is therefore not quite appropriate.

y

x<sub>1</sub>

x<sub>2</sub>

x<sub>3</sub>

Correlations matrix

|                            |                     | Sales  | Exp point-of-Sales display | Local advertising | National advertising |
|----------------------------|---------------------|--------|----------------------------|-------------------|----------------------|
| Sales                      | Pearson Correlation | 1      | .842**                     | .842**            | .474**               |
|                            | Sig. (2-tailed)     |        | .000                       | .000              | .001                 |
| Exp point-of-sales display | Pearson Correlation | .842** | 1                          | .974**            | .376*                |
|                            | Sig. (2-tailed)     | .000   |                            | .000              | .012                 |
| Local advertising          | Pearson Correlation | .842** | .974**                     | 1                 | .410**               |
|                            | Sig. (2-tailed)     | .000   | .000                       |                   | .006                 |
| National advertising       | Pearson Correlation | .474** | .376*                      | .410**            | 1                    |
|                            | Sig. (2-tailed)     | .001   | .012                       | .006              |                      |

\*\* . Correlation is significant at the 0.01 level (2-tailed), \* . Correlation is significant at the 0.05 level (2-tailed).

e) Obtain the three variance inflation factors. What do these suggest about the effects of multicollinearity here?

$$\begin{aligned} (VIF)_1 &= 20.072 \\ (VIF)_2 &= 20.716 \\ (VIF)_3 &= 1.218 \end{aligned}$$

The problem is quite serious since two of the VIF are much larger than 10.

f) The assistant eventually decided to drop variables  $X_2$  from the model to clear up the picture. Fit the assistant's revised model. Is the assistant now in a better position to achieve the research objective?

| ANOVA <sup>b</sup>  |            |                |    |             |        |                   |
|---|------------|----------------|----|-------------|--------|-------------------|
| Model   |            | Sum of Squares | df | Mean Square | F      | Sig.              |
| 2   | Regression | 380.481        | 2  | 190.241     | 57.579 | .000 <sup>a</sup> |
|   | Residual   | 135.464        | 41 | 3.304       |        |                   |
|   | Total      | 515.945        | 43 |             |        |                   |
| a. Predictors: (Constant), national_advertising, Exp_point_of_sales_display |            |                |    |             |        |                   |
| b. Dependent Variable: Sales  |            |                |    |             |        |                   |

|   |                            | Coefficient | Std. Error | t     | sig  | VIF   |
|---|----------------------------|-------------|------------|-------|------|-------|
| 2 | (Constant)                 | 1.017       | 1.198      | .849  | .401 |       |
|   | Exp_point_of_sales_display | 1.522       | .170       | 8.948 | .000 | 1.165 |
|   | national_advertising       | .736        | .346       | 2.125 | .040 | 1.165 |

Refer to the above output, the regression equation is

$$\hat{Y} = 1.017 + 1.522X_1 + .736X_3$$

The VIF indicates that the problem of multicollinearity disappears (much less than 10).

### Consequences of multicollinearity

1. Difficult to test individual regression coefficients due to inflated standard errors.
2. Unstable coefficient estimates, sensitive to small change in the model.

### Remedial measures

1. Drop one or several highly correlated independent variables (or by stepwise regression to select appropriate variables)
2. Combine variables (dimension reduction by the use of methods such as principle component procedures)
3. Shrinkage methods such as ridge regression

$$\hat{\beta} = (X'X + \delta I)^{-1} X'Y$$

ridge

$$\delta \geq 0$$

### Another Example (extracted from Linear Models with R, Julian J. Faraway)

Car drivers like to adjust the seat position for their own comfort. Car designers would find it helpful to know where different drivers will position the seat depending on their size and age.

Sample size: 38 (drivers)

Dependent variable: hipcenter (the horizontal distance of the midpoint of the hips from a fixed location in the car in mm)

Independent variables:

Age  
Weight  
HtShoes (height with shoes)  
Ht (height without shoes)  
Seated (seated height)  
Arm (arm length)  
Thigh (thigh length)  
Leg (lower leg length)

```
> library(faraway)
> data(seatpos)

> names(seatpos)
[1] "Age"      "Weight"    "HtShoes"   "Ht"        "Seated"    "Arm"       "Thigh"
[8] "Leg"      "hipcenter"
```

```
> reg1 <- lm(hipcenter~., seatpos)
> summary(reg1)
```

Call:

```
lm(formula = hipcenter ~ ., data = seatpos)
```

Residuals:

| Min     | 1Q      | Median | 3Q     | Max    |
|---------|---------|--------|--------|--------|
| -73.827 | -22.833 | -3.678 | 25.017 | 62.337 |

Coefficients:

|             | Estimate  | Std. Error | t value | Pr(> t ) |
|-------------|-----------|------------|---------|----------|
| (Intercept) | 436.43213 | 166.57162  | 2.620   | 0.0138 * |
| Age         | 0.77572   | 0.57033    | 1.360   | 0.1843   |
| Weight      | 0.02631   | 0.33097    | 0.080   | 0.9372   |
| HtShoes     | -2.69241  | 9.75304    | -0.276  | 0.7845   |
| Ht          | 0.60134   | 10.12987   | 0.059   | 0.9531   |
| Seated      | 0.53375   | 3.76189    | 0.142   | 0.8882   |
| Arm         | -1.32807  | 3.90020    | -0.341  | 0.7359   |
| Thigh       | -1.14312  | 2.66002    | -0.430  | 0.6706   |
| Leg         | -6.43905  | 4.71386    | -1.366  | 0.1824   |

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Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 37.72 on 29 degrees of freedom

Multiple R-squared: 0.6866, Adjusted R-squared: 0.6001

F-statistic: 7.94 on 8 and 29 DF, p-value: 1.306e-05

\*\*\*\*\*F-test significant, but NOT individual t-test.\*\*\*\*\*

```
> round(cor(seatpos),4)
```

|           | Age     | Weight  | HtShoes | Ht      | Seated  | Arm     | Thigh   | Leg     | hipcenter |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Age       | 1.0000  | 0.0807  | -0.0793 | -0.0901 | -0.1702 | 0.3595  | 0.0913  | -0.0423 | 0.2052    |
| Weight    | 0.0807  | 1.0000  | 0.8282  | 0.8285  | 0.7756  | 0.6976  | 0.5726  | 0.7843  | -0.6403   |
| HtShoes   | -0.0793 | 0.8282  | 1.0000  | 0.9981  | 0.9297  | 0.7520  | 0.7249  | 0.9084  | -0.7966   |
| Ht        | -0.0901 | 0.8285  | 0.9981  | 1.0000  | 0.9282  | 0.7521  | 0.7350  | 0.9098  | -0.7989   |
| Seated    | -0.1702 | 0.7756  | 0.9297  | 0.9282  | 1.0000  | 0.6252  | 0.6071  | 0.8119  | -0.7313   |
| Arm       | 0.3595  | 0.6976  | 0.7520  | 0.7521  | 0.6252  | 1.0000  | 0.6711  | 0.7538  | -0.5851   |
| Thigh     | 0.0913  | 0.5726  | 0.7249  | 0.7350  | 0.6071  | 0.6711  | 1.0000  | 0.6495  | -0.5912   |
| Leg       | -0.0423 | 0.7843  | 0.9084  | 0.9098  | 0.8119  | 0.7538  | 0.6495  | 1.0000  | -0.7872   |
| hipcenter | 0.2052  | -0.6403 | -0.7966 | -0.7989 | -0.7313 | -0.5851 | -0.5912 | -0.7872 | 1.0000    |

### Some very large pairwise correlations

```
> x <- model.matrix(reg1) [, -1]
> e <- eigen(t(x) %*% x)
> e$val
[1] 3.653671e+06 2.147948e+04 9.043225e+03 2.989526e+02 1.483948e+02 8.117397e+01
5.336194e+01
[8] 7.298209e+00
> sqrt(e$val[1]/e$val) # compute condition indexes
[1] 1.00000 13.04226 20.10032 110.55123 156.91171 212.15650 261.66698 707.54911
```

### Very large condition numbers

```
> round(vif(x), 3)
```

|  | Age   | Weight | HtShoes | Ht      | Seated | Arm   | Thigh | Leg   |
|--|-------|--------|---------|---------|--------|-------|-------|-------|
|  | 1.998 | 3.647  | 307.429 | 333.138 | 8.951  | 4.496 | 2.763 | 6.694 |

### VIFs of HtShoes and Ht are extremely high

Q: how to use lm to calculate  $R_i^2$  and (VIF)<sub>i</sub>.

Rerun the regression with Age, Weight and Ht only

```
> reg2 <- lm(hipcenter~Age+Weight+Ht,seatpos)
> x <- model.matrix(reg2) [,-1]
> e <- eigen(t(x) %*% x)
> sqrt(e$val[1]/e$val) # compute condition indexes
[1] 1.00000 11.50837 15.50904
> vif(x)
      Age      Weight      Ht
1.093018 3.457681 3.463303
> summary(reg2)
```

Call:

```
lm(formula = hipcenter ~ Age + Weight + Ht, data = seatpos)
```

Residuals:

|  | Min     | 1Q      | Median | 3Q     | Max    |
|--|---------|---------|--------|--------|--------|
|  | -91.526 | -23.005 | 2.164  | 24.950 | 53.982 |

Coefficients:

|             | Estimate   | Std. Error | t value | Pr(> t ) |     |
|-------------|------------|------------|---------|----------|-----|
| (Intercept) | 528.297729 | 135.312947 | 3.904   | 0.000426 | *** |
| Age         | 0.519504   | 0.408039   | 1.273   | 0.211593 |     |
| Weight      | 0.004271   | 0.311720   | 0.014   | 0.989149 |     |
| Ht          | -4.211905  | 0.999056   | -4.216  | 0.000174 | *** |

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Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 36.49 on 34 degrees of freedom

Multiple R-squared: 0.6562, Adjusted R-squared: 0.6258

F-statistic: 21.63 on 3 and 34 DF, p-value: 5.125e-08

```
> round(cor(x),3)
```

|        | Age    | Weight | Ht     |
|--------|--------|--------|--------|
| Age    | 1.000  | 0.081  | -0.090 |
| Weight | 0.081  | 1.000  | 0.829  |
| Ht     | -0.090 | 0.829  | 1.000  |