# NIVETHINI SENTHILSELVAN

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## **EDUCATION**

 $Northeastern\ University\ \textbf{-}\ Master\ of\ Professional\ Studies\ in\ Applied\ Machine\ Intelligence\ (GPA-3.9/4.0)$ 

Boston, MA

Key courses: Data Mining, AI Communication and Visualization, ML Operations, Business Intelligence.

Channai II

Anna University - Bachelor of Technology in Information Technology (CGPA – 9.1/10)

Chennai, IN

Key courses: Probability and Statistics, DBMS, Python, Java, OOPS, Data Structures, Supply Chain Management.

May 2022

Dec 2025

#### PROFESSIONAL EXPERIENCE

#### Mutlicoreware/Uhnder Pvt Ltd

Chennai, IN

Software Engineer

Jun 2022 – Jul 2024

- Developed a Performance Analysis Dashboard for CPU, RAM, DSP, and ACP usage, integrating **SQL** for data retrieval and processing real-time live data, leveraging **Matplotlib** and **Seaborn** for dynamic visualization.
- Engineered a Peer's KPI Metrics Dashboard to track bug metrics, test case execution, and automation coverage. Optimized data extraction with **SQL**, automated preprocessing with **Python**, and enabled real-time visualization in **Grafana**.
- Automated Radar performance data collection and integration with **SQL**, developed a **Flask-based dashboard** for real-time visualization, identifying 25% more undetected bugs across releases.

### Mutlicoreware/Uhnder Pvt Ltd

Chennai, IN

Intern - Software

Sept 2021 – May 2022

- Developed a **Python Auto-Mail Trigger Script** to identify MISRA-C++ violations in Git commits.
- Developed a Hardware Inventory Dashboard using Python/Flask to display radar details and its current operational state.

#### **PROJECTS**

### CPS-AI Assistant (Northeastern University) | RAG | Vector DB | OLLAMA | Groq | Streamlit (Github)

Feb 2025

- RAG-Powered Chatbot Built an AI chatbot using Retrieval-Augmented Generation (RAG) for precise, context-aware student queries.
- Efficient Vector Search Implemented **Ollama embeddings with Supabase** vector DB for fast, accurate semantic retrieval.
- Scalable AI UI Developed a Streamlit-based interface with real-time responses via Groq's LLAMA 3.3 70B model.

## Predictive Analytics for High-Value Customer Churn in the Telecom Sector | EDA & Machine Learning (Github)

Jul 2024

- Developed a machine learning pipeline leveraging **logistic regression and decision tree classifiers** to predict customer churn for high-value telecom subscribers using monthly usage data.
- Feature Engineering & Dimensionality Reduction: Applied PCA and advanced feature extraction techniques to optimize model performance and reduce dimensional complexity, handling class imbalance using SMOTE.
- Identified key churn indicators like call volume, data usage, and recharge frequency for retention strategies.

### Customer Segmentation and Lead Scoring System for Predicting Lead Conversion | EDA & Logistic Regression(Github) Jun 2024

- Engineered a logistic regression model with **feature selection and regularization techniques** (L1/L2) to predict lead conversion probability, optimizing resource allocation for sales teams.
- Conducted data cleaning, outlier treatment, and encoding (one-hot/label) to ensure model robustness.
- Implemented **cross-validation**, **ROC-AUC analysis**, **and hyperparameter tuning** to achieve a predictive accuracy of 80% for lead scoring, streamlining lead prioritization and enhancing sales effectiveness.

# SQL-Driven Insights for Optimizing Global Movie Release Strategy - Insights for RSVP Movies (Github)

Mar 2024

- **Applied advanced SQL techniques** such as complex JOINs, subqueries, and window functions (e.g., ROW\_NUMBER(), RANK()) to analyze and rank global movie performance based on revenue, genre, and audience demographics.
- **Utilized CTEs and nested queries** for dynamic aggregation, trend analysis, and identifying relationships between budget, cast, and box office success across different regions.
- Employed advanced filtering and aggregation with GROUP BY, HAVING, and CASE WHEN statements to uncover insights into movie language, cast impact, and budget allocation, optimizing strategies for global releases.

# **TECHNICAL SKILLS**

Programming Languages: Python (Pandas, NumPy, Matplotlib, Scikit-learn, Seaborn, TensorFlow, PyTorch), Java, SQL.

Data Science and ML: Regression, Classification, Decision Trees, SVM, Clustering, Neural Networks, NLP, LLM.

Data Analytical Tools: Tableau, Power BI, MS Excel (VLOOKUP, Pivot Tables, VBA), Jupyter Notebooks, Google Analytics.

Data Warehouse Tools: MySQL, MSSQL Server, GCP, AWS (S3, EC2), Snowflake, ETL, Airflow, Kubernetes, Docker.

Other Tools and OS: Jira, Confluence, Git, Agile, Kafka, MS PowerPoint, MS Word, Microsoft Office Suite, Windows, Linux.

Soft Skills: Strong Written and Verbal Communication, Easy Collaboration and Teamwork, Problem Solving, Analytical Skills.