# Linear Regression

January 8, 2021

## 1 Linear Regression

```
[2]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     %matplotlib inline
     customers = pd.read_csv('Ecommerce Customers')
[3]:
     customers.head()
[4]:
                                 Email
     0
            mstephenson@fernandez.com
     1
                    hduke@hotmail.com
                     pallen@yahoo.com
     3
              riverarebecca@gmail.com
        mstephens@davidson-herman.com
                                                    Address
                                                                        Avatar \
     0
             835 Frank Tunnel\nWrightmouth, MI 82180-9605
                                                                       Violet
     1
           4547 Archer Common\nDiazchester, CA 06566-8576
                                                                    DarkGreen
        24645 Valerie Unions Suite 582\nCobbborough, D...
                                                                        Bisque
     3
         1414 David Throughway\nPort Jason, OH 22070-1220
                                                                  SaddleBrown
        14023 Rodriguez Passage\nPort Jacobville, PR 3...
                                                             MediumAquaMarine
        Avg. Session Length
                             Time on App
                                           Time on Website
                                                             Length of Membership
     0
                  34.497268
                                12.655651
                                                  39.577668
                                                                          4.082621
     1
                                11.109461
                                                  37.268959
                  31.926272
                                                                          2.664034
     2
                  33.000915
                                11.330278
                                                  37.110597
                                                                          4.104543
     3
                  34.305557
                                13.717514
                                                  36.721283
                                                                          3.120179
                  33.330673
                                12.795189
                                                  37.536653
                                                                          4.446308
        Yearly Amount Spent
     0
                 587.951054
     1
                 392.204933
```

```
2
                  487.547505
     3
                  581.852344
     4
                  599.406092
     customers.describe()
[5]:
            Avg. Session Length Time on App
                                                Time on Website
                      500.000000
                                    500.000000
                                                      500.000000
     count
                       33.053194
                                     12.052488
                                                       37.060445
     mean
                        0.992563
                                      0.994216
     std
                                                        1.010489
     min
                       29.532429
                                      8.508152
                                                       33.913847
     25%
                       32.341822
                                     11.388153
                                                       36.349257
     50%
                       33.082008
                                     11.983231
                                                       37.069367
     75%
                       33.711985
                                     12.753850
                                                       37.716432
                       36.139662
                                     15.126994
                                                       40.005182
     max
            Length of Membership Yearly Amount Spent
                       500.000000
                                             500.000000
     count
     mean
                         3.533462
                                             499.314038
     std
                         0.999278
                                              79.314782
     min
                                             256.670582
                         0.269901
     25%
                         2.930450
                                             445.038277
     50%
                         3.533975
                                             498.887875
     75%
                         4.126502
                                             549.313828
                         6.922689
                                             765.518462
     max
     customers.info()
[6]:
    <class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 500 entries, 0 to 499
Data columns (total 8 columns):
```

Email 500 non-null object Address 500 non-null object Avatar 500 non-null object Avg. Session Length 500 non-null float64 500 non-null float64 Time on App Time on Website 500 non-null float64 Length of Membership 500 non-null float64 Yearly Amount Spent 500 non-null float64

dtypes: float64(5), object(3)

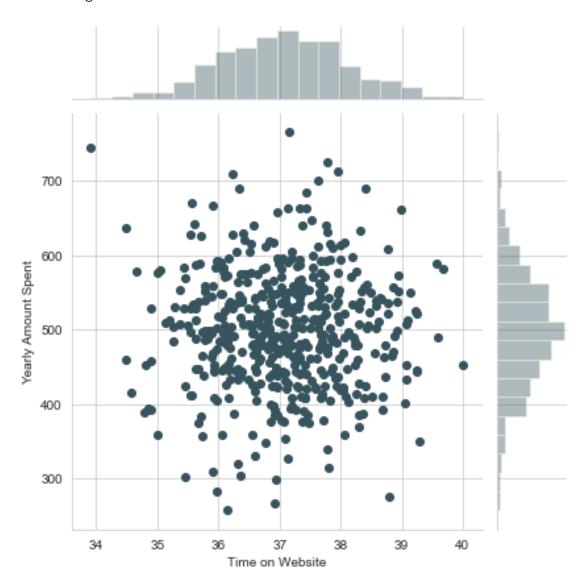
memory usage: 31.4+ KB

### 1.0.1 Exploratory Data Analysis

Jointplot to compare the Time on Website and Yearly Amount Spent columns using seaborn.

```
[11]: sns.set_palette("GnBu_d")
sns.set_style('whitegrid')
sns.jointplot(x='Time on Website',y='Yearly Amount Spent',data=customers)
```

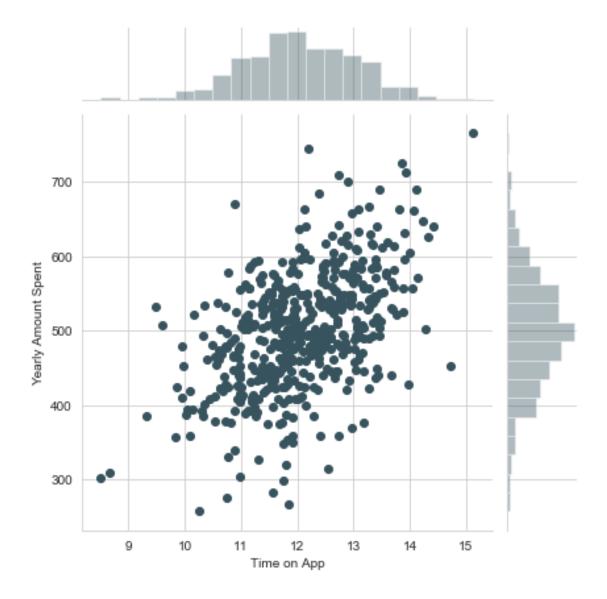
[11]: <seaborn.axisgrid.JointGrid at 0x2ccbd3cec08>



Jointplot to compare the Time on App and Yearly Amount Spent columns using seaborn.

```
[10]: sns.jointplot(x='Time on App',y='Yearly Amount Spent',data=customers)
```

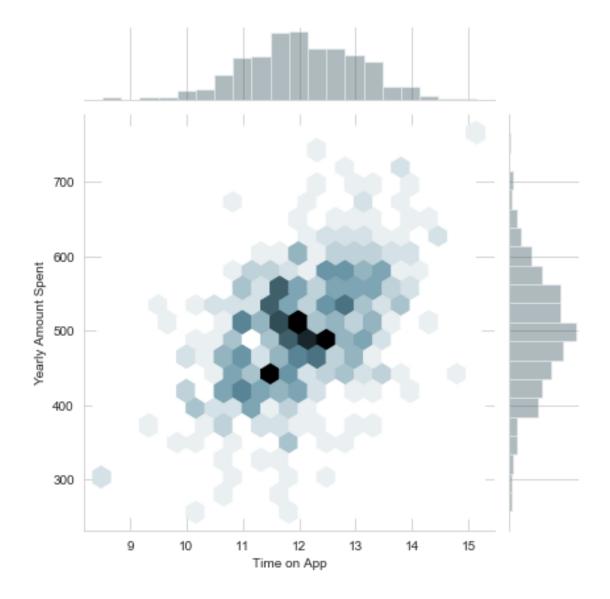
[10]: <seaborn.axisgrid.JointGrid at 0x2ccbd25bf48>



Jointplot to create a 2D hex bin plot comparing Time on App and Length of Membership

```
[12]: sns.jointplot(x='Time on App',y='Yearly Amount Spent',kind='hex',data=customers)
```

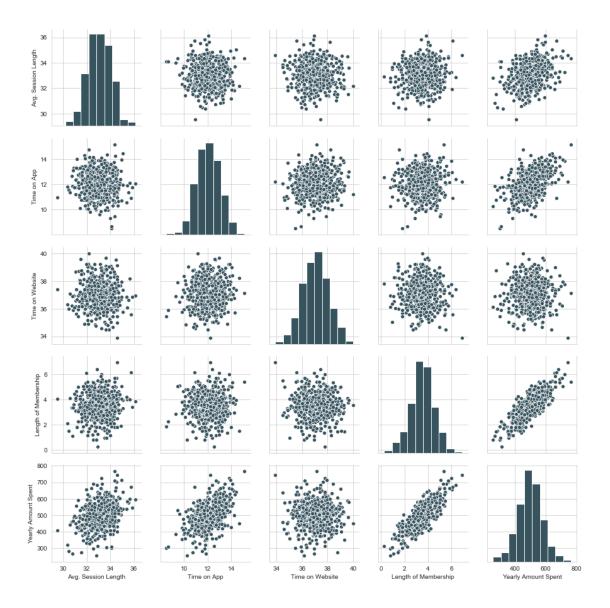
[12]: <seaborn.axisgrid.JointGrid at 0x2ccbd527088>



Pairplot using seaborn to explore the type of relationship against the entire dataset

```
[13]: sns.pairplot(customers)
```

[13]: <seaborn.axisgrid.PairGrid at 0x2ccbd68aa88>

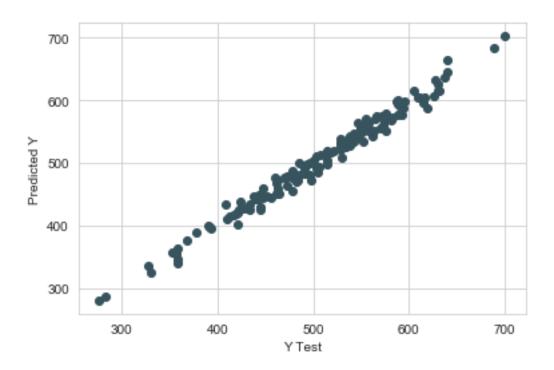


Linear model plot of Yearly Amount Spent vs. Length of Membership.

## 1.0.2 Training and Testing Data

Variable X equal to the numerical features of the customers and a variable y equal to the "Yearly Amount Spent" column. \*\*

```
[15]: X=customers[['Avg. Session Length', 'Time on App','Time on Website', 'Length of
       →Membership']]
[16]: y=customers['Yearly Amount Spent']
     Use model_selection.train_test_split from sklearn to split the data into training and testing sets
[17]: from sklearn.model_selection import train_test_split
[18]: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3)
     Training the Model
[19]: from sklearn.linear_model import LinearRegression
[20]: lm = LinearRegression()
[21]: lm.fit(X_train,y_train)
[21]: LinearRegression(copy_X=True, fit_intercept=True, n_jobs=None, normalize=False)
[22]:
     print('Coefficients: \n', lm.coef_)
     Coefficients:
       [25.49273883 38.21247657 0.69186749 61.64674188]
     Predicting Test Data
[23]: predictions = lm.predict(X_test)
     Scatterplot of the real test values versus the predicted values.
[24]: plt.scatter(y_test,predictions)
      plt.xlabel('Y Test')
      plt.ylabel('Predicted Y')
[24]: Text(0, 0.5, 'Predicted Y')
```



#### **Evaluating the Model**

```
[25]: from sklearn import metrics

[26]: print('MAE:', metrics.mean_absolute_error(y_test, predictions))
    print('MSE:', metrics.mean_squared_error(y_test, predictions))
    print('RMSE:', np.sqrt(metrics.mean_squared_error(y_test, predictions)))
```

MAE: 8.116675048097452 MSE: 107.20910289034107 RMSE: 10.35418286927274

Residuals Plot a histogram of the residuals and make sure it looks normally distributed

```
[27]: sns.distplot((y_test-predictions),bins=50);
```

