



Presence

A Nize Solution

Agenda

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Section 1

Introduction

What is Presence?

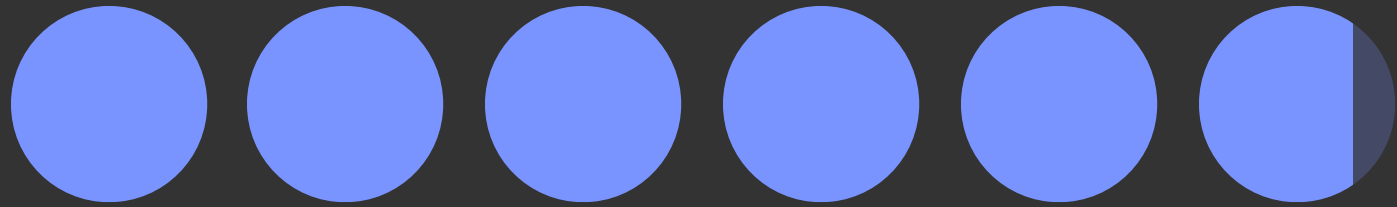
- State of the art attendance system
- Automated and easy to use
- Helpful during emergencies

Why Presence?

- More efficient & inexpensive solution
- Better accountability for administrators, teachers, and students
- Significantly reduces human error
- Easily find students who struggle with attendance
- Created by students, for students

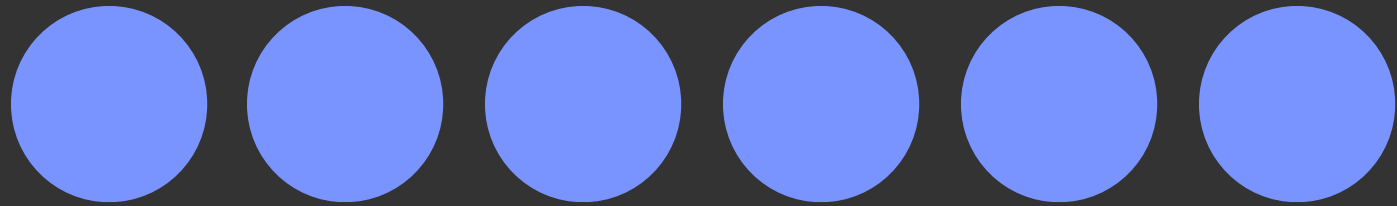
Instructional Time

94%



with classic Attendance system

98%



with Presence Attendance system*

Section 2

Presence Features

Attendance



Class Attendance

- Automates Attendance
- Class Statistics
- Find Attendance Abnormalities

Attendance



Flex/Access Attendance

- Allows students to sign up for a teacher
- Allows teachers or administrators to add or remove students
- Teachers can set maximum student count

Attendance



Signing In/Out

- Eliminates need for “Sign Out Sheet”
- Easier to keep track of students when outside of class
- Students can easily “tap out” of class

School Passes



Admit/Excuse Passes

- Digitizes passes
- Eliminates possibility of fake passes
- Staff can verify pass via mobile app or ID card
- Teachers can request for students to come to their class from another class if needed

School Passes



Late Pass

- Students who arrive late to school will be issued a pass in the office
- Teacher can send next teacher a late pass if they dismiss class late

Section 3

Business Logistics

Timeline (Foothill)

Foothill orders parts for devices

Friday, September 13

Start preliminary pilot testing

Monday, September 30

Train staff

From Tuesday, October 1 to Friday, October 11

Start full pilot testing

Monday, October 14

Assemble devices & upload student data

Monday, September 23 to Monday, September 30

Meet with the Pleasanton Student Inter-schools Action Council

Monday, October 7

Receive feedback from the Pleasanton Unified School District

Before Monday, October 14

Hardware

Presence Devices

- 1 to 9 Device - \$80 per device
- 10 to 99 Devices - \$75 per device
- 100+ Devices - \$70 per device

Software

Two Plans

Presence Basic

Features

- Class attendance
- Flex/Access attendance
- Web dashboard
- Mobile applications
- Security updates

Pricing

- Included with Presence Devices
- AWS Costs

Presence Pro

Features

- Presence Basic Features +
- 10% Discount on Presence hardware upgrades
- Digital passes
- Future features

Pricing

- No contract - \$15/month/device
- 1 year contract - \$10/month/device
- 2 year contract - \$9/month/device
- 3 year contract - \$8/month/device
- 4 year contract - \$7/month/device
- 5 year contract - \$6/month/device
- 5+ year contract - \$5/month/device

Finance Comparison

Company Name	Nize Presence	SSICA
Cost of ID Card	\$0.10	\$7.50
Cost of Website & Applications	\$6	Included
Cost of Device	\$70	\$0
Cost of Support	Included	Included
First Year Cost	\$14,450	\$18,750
Annual Cost	\$7,450	\$18,750

Feature Comparison

Company	Nize Presence	SSICA
Technology	RFID	Printed Barcodes
Server	Microsoft Azure	Third-Party
Set Up Process	Automatic	Manual
Accounts	Sign in with Google	SSICA Account
Redundancy	Inter-Device Communication	N/A
Emergency Features	School Evacuation Route Mapping	N/A

Section 4

Security

Security

Card Security

- All data is encrypted with a custom algorithm
- All data is hashed with a SHA256 hash

Device Security

- No insecure information is stored on the device
- All data stays encrypted

Network Security

- All devices communicate to our server with HTTPS
- All data is encrypted in transit with TLS 3.0

Server Security

- FERPA
- FedRAMP
- NIST 800-171
- FIPS 140-2

Thank you for your time!

Any questions?