



## N'DEA B. JACKSON

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### EXECUTIVE SUMMARY

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Meticulous, creative, and analytical Data Scientist with experience delivering to Corporate decision makers. A recent graduate of an Applied Data Science program, with a background in Computer Engineering, that has a multitude of tools at her disposal including being able to leverage Python, R, SQL, Excel, and Adobe Illustrator to derive valuable insights and reports that can be used in decision making processes.

### EDUCATION

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M.S., Applied Data Science GPA: 3.867	Syracuse University	Jan 2020 – Jun 2021
C.A.S, Information Technology Management GPA: 3.867	Syracuse University	Jan 2020 – May 2021
B.S., Computer Engineering GPA: 3.88	Virginia State University	Aug 2014 – May 2018

### TECHNICAL SKILLS

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- Python
- R
- SQL
- Design Thinking
- Adobe Illustrator
- Excel
- Product Demonstrations

### RELEVANT EXPERIENCE

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IBM 2018 - Present

#### Technical Solution Engineer

- Acts as a technical consultant to IBM clients, IBM sales teams, and/or IBM business partners on all things IBM TRIRIGA – a facilities management product that falls under the IoT brand.
- Responsible for understanding the client's business requirements, technical requirements, as well as the competitive landscape of the sale.
- Provides technical sales support that encompasses but is not limited to:
  - Collaborating with IBM sales teams to define, design, and detail the technical aspects and feasibility of proposed solutions.
  - Delivering proof of concepts/proof of technologies
  - Developing and delivering technical education
  - Supporting critical situations
  - Designing solutions
  - Answering technical questions
- Responsible for the technical accuracy of all proposed solutions

### LEADERSHIP

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Technical Solution Engineer Mentor – IBM 2019 – Present

- Responsible for mentoring incoming solution engineers on topics such as solution design and demonstration skills

- Created an on-boarding plan that has aided a number of new hires in getting acclimated with the IBM TRIRIGA product

## **AWARDS, ACTIVITIES, AND EXTRACURRICULARS**

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Trojan 10 Under 10 Award	2020
DMV Business Resource Group Co-Chair	2020 - 2021
Top Gun Sales Award	2019
Global Sales School Graduate	2018 – 2019
Delta Sigma Theta Sorority, Inc.	2018 - Present
Kappa Mu Epsilon Math Honors Society	2016 – Present
Phenomenal Women Scholarship	2018
Virginia State University Presidential Scholarship	2014 – 2018
Virginia State University Dean's List	2014 – 2018
English Second Language Teacher – Skoura, Morocco	2017

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LinkedIn Profile:

<https://www.linkedin.com/in/ndea-jackson/>