



NICHOLAS JANI

Hillsdale, NJ • njani@umass.edu • 201-661-4887 • www.linkedin.com/in/nicholas-jani

EDUCATION

University of Massachusetts Amherst
College of Social and Behavioral Sciences
Bachelor of Science, Managerial Economics

Amherst, MA
Expected May 2026

- **Relevant coursework:** MicroEconomics, MacroEconomics, Resource Economics, Calculus 1, Environmental Economics, History of Economics, Statistics, Decision Analysis, AI in Economics, Accounting, Finance, Management

Pascack Valley High School
High School Diploma

Hillsdale, NJ
June 2022

AWARDS

University of Massachusetts Chancellor's Award

September 2022 -Present

Scholarship Awarded for Academic Achievement

UMASS Dean's List

Fall 2023, Fall 2024

National Honors Society

September 2021 - June 2022

EXPERIENCE

Education First

Activity Leader | Connor Borjeson Kennedy, Sadiye Bognar

Thornwood, NY

June 2025- August 2025

- Led and coordinated educational and recreational activities for international students ages 6-17, while focusing on engagement
- Communicated tactfully with my managers, fellow activity leaders, and international students/leaders
- Managed various trips/activities to NYC, Boston, and other locations via bus
- Aided in the comfort of students/leaders and the educational purpose to learn the English language

Manetu Inc.

Hillsdale, NJ

Intern | David Harris, Jeannie Harris

May 2025-August 2025

- Managed cash flow and profit/loss (P&L) spreadsheets, ensuring accurate tracking and reporting of financial performance
- Oversaw budgeting and financial forecasting, analyzing and projecting financial trends for multiple years
- Assisted in the strategic planning and execution of preparations for a possible sale
- Collaborated effectively with the team to troubleshoot and resolve issues as they arose

Goldberg's Original Bagels

Park Ridge, NJ

Cashier, Food Prep | Eric Cohen

March 2021 - June 2025

- Managed finances such as calculated registers and tips, conducted set audits on opened and closed registers
- Communicated respectfully with customers on a daily basis and placed restocking orders via phone
- Aided in the preparation of bagels, sandwiches, salads, etc and maintained hygienic cleaning within the workspace
- Made decisions on products/stock to sell, aided in the installment of virtual technology to place orders

Landscaper

Amherst, MA

Self-Employed

May 2020 - Present

- Maintained healthy relationships with customers through consistent communication and scheduling
- Marketed landscaping services via word of mouth and telephone
- Managed customer's billing receipts through excel spreadsheets and noted hourly rates
- Utilized high tech machinery and performed basic landscaping skills

PROJECTS

Financial Statement Analysis: A Comparative Study of Macy's and TJ Maxx

2024

- Conducted a financial analysis of Macy's and TJX Companies, calculating key metrics such as profit, revenue, losses, and percentage changes to assess financial performance. Presented findings to the class with visual data representations, highlighting growth trends, profitability, and industry comparisons.

Quarterback Performance Analysis: Statistical Insights and Trends

2023

- Analyzed key variables such as passing yards, QBR, touchdowns, and team records to identify statistical correlations with player salaries, providing insights into performance-based compensation trends.

SKILLS

Computer: Excel, PPT, Microsoft Office | **Languages:** English, Conversational Italian

Other: Data Analysis, Statistics, Interpreting Data Visually (graphs, histograms, data tables), Detail-Oriented, Team Leader, Project Execution,

Communication, Problem Solving, Connecting with People/Customers, Teaching (English), Sales, Finance, Accounting, Marketing,