## **CHECKLIST FOR NEW BUSINESS**

## 1. Formation of Business Entity

File Articles of Incorporation
File Trade Name Affidavit (s)
Sign Shareholders Agreement (Buy / Sell Agreement)
Hold first meeting of Directors and Shareholders
Adopt Bylaws (by Directors)
Submit Subchapter S Election to IRS
Apply to IRS for Employer Identification Number
Apply for additional required Licenses (State, City, County)
2. Financial / Business Plan
Write up a Business Plan in detail consists of:
<ul> <li>✓ The dream in written form</li> <li>✓ Operating Budget (expenses)</li> <li>✓ Cash flow Projections (Income and Expenses)</li> <li>✓ Working Capital to operate for minimum 6 months</li> <li>✓ Retain competent legal and accounting team</li> </ul>
Define and write up a chain of command

- > The officers
- > Duties in specific detail
- ➤ Who and how many authorized to sign Checks?

#### > Open Corporate bank account

# Secure Small Business Start-up kit from Colorado Dept. of Revenue.

- Identify Tax Obligations
- Federal Withholding
- Federal Unemployment
- State Withholding
- State Workman's Compensation
- Local Sales tax / license

### Locate a good Insurance Broker

- Liability
- Fire and premises coverage
- Auto
- Glass
- o Business Interruption
- o Crime
- Officer/ Director Liability
- Buy/ Sell agreement and financing
- Key employee retention

### \_ Marketing

Prepare a well thought out marketing / advertising plan to bring customers in.

Familiarize with Regulatory and Environment

Minimum Wages

- Equal Employment Opportunity (anti-discrimination) Laws (EEOC)
- Americans With Disability Act (ADA)
- Environmental protection Laws- hazardous waste, Smoke/ Air Pollution, Water Pollution (EPA)
- Occupational Safety and Health (employee working conditions)
   OSHA
- Immigration Reform and Control Act of 1986 (Employment Eligibility Verification)
- State regulations applicable to business being acquired.

### **General Management**

- Prepare Standard contracts
  - Employment
  - Products
  - Releases
  - Independent Contractors

Prepare Employee Policy Manual

**Establish Retirement / Stock plan(s)**