

TASK-2

Report

Deliverable: Lookalike.csv

The file contains the top 3 lookalike recommendations with their similarity scores for the first 20 customers (C0001 to C0020).

Explanation of the File Format:

- **CustomerID**: The ID of the customer for whom lookalikes are provided.
 - **Lookalikes**: A JSON string containing a list of dictionaries, where each dictionary represents:
 - **CustomerID**: ID of the similar customer.
 - **Score**: The similarity score calculated using cosine similarity.
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Steps Taken:

1. **Feature Engineering**:
 - Created a customer-product matrix using `pivot_table`.
 - Filled missing values with 0.
 2. **Similarity Calculation**:
 - Used `cosine_similarity` to compute pairwise similarities between customers.
 3. **Top 3 Lookalike Extraction**:
 - Sorted customers by similarity scores, excluding the customer themselves.
 - Picked the top 3 most similar customers for each of the first 20 customers.
 4. **CSV Generation**:
 - Saved recommendations in the specified JSON-like format in a CSV file.
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Example Recommendations:

For **CustomerID**: C0001:

- **C0097** (Score: 0.547723)
- **C0194** (Score: 0.469668)
- **C0199** (Score: 0.438178)

For **CustomerID**: C0020:

- **C0026** (Score: 0.617213)
 - **C0007** (Score: 0.588348)
 - **C0104** (Score: 0.488678)
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Evaluation:

- **Average Overlap Score: 1.23**
 - This score evaluates the similarity between recommended customers based on overlapping purchased products.