



DATE PRINTED: 02/07/03
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**Purchase Order Information for Cisco Academy Members Ordering CCNA Kits
USA ONLY – THIS SHEET ALSO SERVES AS AN OFFICIAL QUOTE**

Mailing Address: Fluke Networks
PO Box 777, M/S 209C
Everett, WA 98206-0777

Street Address: 6920 Seaway Blvd
Everett, WA 98203

Telephone: 800-663-5853
E-Mail: carolyn.riddle@flukenetworks.com

Fax Orders to FNet Order Administration:
425.446.4839

Payment Terms: Net 30 Days subject to credit approval or Credit Card (American Express, MasterCard or Visa only)
Duns #: 01 302 7318

Sales Tax: Please indicate if order is
subject to state sales/use tax.

Remit To Address: Fluke Networks
PO Box 60000, File # 74123
San Francisco, CA 94160

Fluke's Standard Terms and Conditions
apply to any order resulting from this document.

FOB Point: Everett, Washington. UPS Surface charges are included. For UPS 2nd Day or Overnight, Fluke will
apply applicable freight charge as a separate line on the invoice.

Availability: 3-5 weeks after receipt of order

Item #	Model #	Description	Current Unit Prices	Comments
1275175	CNA-STARTER	Fluke CCNA Starter Kit	330.00ea	Limit 1 kit per academy
1275182	CNA-LRNCTR	Fluke CCNA Learner Center Kit	2055.00ea	Limit 1 kit per academy
1275194	CNA-ADDLSTATION	Fluke CCNA Additional Station Kits	210.00ea	Limit 7 Kits per academy
1276364	FLUKE-1A-A1/CNA	ACV Detector 90-600V Engl/Span/Frh, 12ea	175.00pk	Unit Pack 1 = Qty 12 ea
1276373	FLUKE-1AC-E4/CNA	ACV Detector 200-600V Engl/Finn/, 12 ea	175.00pk	Unit Pack 1 = Qty 12 ea
1276386	620/CNA	Fluke CCNA 620 LAN CableMeter	415.00ea	Limit 15 units per academy
1663282	FLK-110/CNA	Fluke CCNA 110 True RMS Multimeter	70.00ea	Limit 15 units per academy
1276402	FLK-87-3/CNA	Fluke 87 Series III Multimeter	245.00ea	Limit 1 per instructor
1276416	FOM/CNA	Fluke Fiber Optic Meter (f/87-3)	205.00ea	Limit 1 per instructor
1276425	FOS-850/1300/CNA	Fluke Fiber Optic Source (f/FOM)	345.00ea	Limit 1 per instructor
1276433	DSP-2000/CNA 120	Cable Analyzer (USA)*	3215.00ea	Limit 1 per instructor
1276440	DSP-2000/CNA INTL	Cable Analyzer (International)*	3215.00ea	Limit 1 per instructor
1284106	N6201/CNA	Cable Identifier Kit	65.00ea	Limit 15 per academy
1284114	N6202/CNA	Cable Identifier Kit	85.00ea	Limit 15 per academy
1577980	1TS2PRO-1 /CNA	OneTouch Series II Pro w/ITO for Cisco*	3995.00ea	Limit 1 per instructor
1577998	1TSRPT/NCA	1Touch Series II Reports	720.00ea	Limit 1 per instructor
1578007	DSP-4000/CNA 120	Cable Analyzer (USA)*	3995.00ea	Limit 1 per instructor
1578029	FLUKE-140FTK/CNA	Tone Probe w/DSP-FTK	825.00ea	Limit 1 per instructor
1578065	DSP-4000/CNA INTL	Cable Analyzer (International)*	3995.00ea	Limit 1 per instructor
1618213	OPV-PRO/CNA	OptiView EtherNet Pro, Special for Cisco	9995.00ea	Limit 1 per instructor
1618224	NT-IL/CNA	NetTool Inline Version, Special for Cisco	595.00ea	Limit 4 per instructor
1618236	NT-IL/CNA-4	NetTool Inline Version, 4-Pack, Special for Cisco	2000.00ea	Limit 4 per instructor
1618249	DSP-FTA440S/CNA	Gigabit Multimode Fiber Test Adapter, SPLC	2795.00ea	Limit 1 per instructor
1618251	FT300/CNA	Fiber Inspector, special for Cisco	2445.00ea	Limit 1 per instructor
1618260	FT120/CNA	Fiber Viewer, 200X, special for Cisco	205.00 ea	Limit 1 per instructor
1618272	FTK200/CNA ENGL	Multimode Optical Fiber Test Kit, Special	1185.00ea	Limit 1 per instructor
1618285	660TE-PACK/CNA	660TE Kit w/T1, E1, Serial (V.35, X.21) Mod & Acc	3990.00ea	Limit 1 per instructor
1625043	FLUKE-140/CNA	Tone Probe for Cisco	105.00ea	Limit 1 per instructor
2064659	CNA-STARTER/LR	Fluke Networks CCNA Starter Kit w/LinkRunner	330.00ea	Limit 1 kit per academy
2064667	CNA-LNRCTR/LR	Fluke Networks CCNA Learning Center Kit w/LinkRunner	2055.00 a	Limit 1 kit per academy
2064754	LINKRUNNER/CNA	LinkRunner, Special for Cisco	250.00ea	Limit 15 per academy
2064768	CNA-ADDLSTATION/LR	Fluke Networks CCNA Additional Station Kit w/LinkRunner	210.00ea	Limit 7 kits per academy

**Please be aware that some DSP-2000/4000 or OneTouch orders may be filled with refurbished sales demos. Refurbished units have been serviced by Fluke and are shipped with the full factory warranty. These units will be identified with a 'Used' label on the box and may show some minor cosmetic damage.*

Thank you for participating in this program; we appreciate your interest and support! Please contact the undersigned at 800.663.5853 should you have any questions.

Regards,
Carolyn Riddle
Carolyn Riddle, Education Programs Coordinator