

Natalia Lazzati

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Education

- 2011** Ph.D. Economics, University of Arizona
2007 M.A. Economics, University of Arizona
2005 M.S. Applied Statistics, Universidad Nacional de Rosario, Argentina (ABD)
2001 B.S. Economics, Universidad Nacional de Rosario, Argentina

Full Employment Positions

- 2019-** Associate Professor, Department of Economics, University of California, Santa Cruz
2015- 2019 Assistant Professor, Department of Economics, University of California, Santa Cruz
2011- 2015 Assistant Professor, Department of Economics, University of Michigan, Ann Arbor

Editorial Positions

- 2025-** Associate Editor, Journal of Economic Behavior & Organization (JEBO)
2023- Associate Editor, Journal of Mathematical Economics
2018- 2021 Ph.D. Program Director, Department of Economics, University of California, Santa Cruz

Visiting Academic Positions

- Winter 2015** Visiting Scholar, Department of Economics, Stanford University
Fall 2014 Visiting Scholar, Department of Economics, University of California, Berkeley

Publications and Working Papers

Economic Theory and Econometrics

Peer Effects in Consideration Sets and Preferences (with Nail Kashaev and Ruli Xiao), **The Review of Economic Studies**, Revise and Resubmit

An ordinal approach to the empirical analysis of games with monotone best responses (with John Quah and Koji Shirai), **Quantitative Economics**, 2025, 16, 235-266

Co-Diffusion of Technologies in Social Networks, **American Economic Journal: Microeconomics**, 2021, 12, 193–228

A Note on Identification of Discrete Choice Models for Bundles and Binary Games (with Jeremy Fox), **Quantitative Economics**, 2017, 8, 1021–1036

Endogenous Information Acquisition in Bayesian Games with Strategic Complementarities (with Rabah Amir), **Journal of Economic Theory (JET)**, 2016, 163, 684–698

Treatment Response with Social Interactions: Partial Identification via Monotone Comparative Statics, **Quantitative Economics**, 2015, 6, 49–83

Comparison of Equilibrium Actions and Payoffs across Players in Games of Strategic Complements, **Economic Theory**, 2013, 54, 777–788

Out-of-Equilibrium Performance of Three Lindahl Mechanisms: Experimental Evidence (with Matt V Essen and Mark Walker), **Games and Economic Behavior**, 2012, 74, 366–381

Network Effects, Market Structure and Industry Performance (with Rabah Amir), **Journal of Economic Theory (JET)**, 2011, 146, 2389–2419

Other Papers

Hot Spot Policing: A Study of Place-Based Strategies for Crime Prevention (with Amilcar Menichini), **Southern Economic Journal**, 2016, 82, 893–913

A Dynamic Model of Firm Valuation (with Amilcar Menichini), **The Financial Review**, 2018, 53, 499–531

A Dynamic Model of the Firm: Structural Explanations of Key Empirical Findings (with Amilcar Menichini), **The Financial Review**, 2015, 50, 341–361

A Nearly Optimal Auction for an Uninformed Seller (with Matt V Essen), **Economics Letters**, 2014, 122, 396–399

Invited Seminar Presentations and Conferences

2025-2026 SITE 2025 Empirical Implementation of Theoretical Models of Strategic Interaction and Dynamic Behavior, Panelist and Chair of AEA & Committee on the Status of Women in the Economics Profession in the 2026 ASSA Annual Meeting

2024-2025 Network Science in Economics Conference, CSWEP Session at the WEAI (Session Organizer), Panelist at Virtual Seminars in Economic Theory (VSET) Durham University Business School

2023-2024 Brown University, SAET (Chile, Santiago)

- 2022-2023** Georgetown University, University of Illinois, Kansas Workshop in Economic Theory, ALL-UC Micro Theory Conference at UC Davis
- 2021-2022** Cornell University, University of Nevada, Simon University, UC Riverside,
- 2020-2021** El Colegio de México, The Center for Analytical Research in Economics in collaboration with the Department of Economics of Kansas University, Econometrics of Games, Matching and Networks (Toulouse School of Economics), SAET Conference (Korea ---online)
- 2019-2020** Kansas Workshop in Economic Theory (University of Kansas) (Postponed/Cancelled due to COVID 19), CARE-Colloquium (Co-Organizer), Workshop in Experiments, Revealed Preference, and Decisions (WiERD), Econometrics of Games, Matching and Networks (Toulouse School of Economics) (Postponed/Cancelled due to COVID 19), SWET Conference at UC San Diego, Mentoring Workshop in Stanford University to support Econ Ph.D. Female Students
- 2018-2019** Rice University, Conference on Incomplete Models (co-organized by CeMMAP and Northwestern University), XIX Conference SAET 2019 (Ischia, Italy)
- 2017-2018** Conference in honor of Mark Walker (University of Arizona), Econometric Society North American Summer Meeting (UC Davis)
- 2016-2017** University of Arizona, University of Southern California, Stanford University (Graduate School of Business), UC Davis (Theory), Conference on Econometrics and Models of Social Interactions (co-organized by CeMMAP and Vanderbilt University)
- 2015-2016** Northwestern University (one week visiting scholar), UC San Diego (joint seminar Theory and Econometrics), SWET Conference at UC Riverside
- 2014-2015** UC Berkeley, UC Santa Cruz (Theory), UC Santa Cruz (Econometrics)
- 2013-2014** Cornell University, University of Pittsburgh, Binghamton University, Penn State University, UC Davis, Naval Postgraduate School, University of Michigan (STIET), ISNIE Conference, Econometric Society Asian Meeting (Singapore)
- 2012-2013** University of Kansas, Econometric Society Asian Meeting (India), CIREQ CeMMAP Conference on Incomplete Models (University of Montreal)
- 2011-2012** Caltech, NYU Stern, Cornell University, University of Michigan, Indiana University, University of Connecticut, University of Warwick, University of Notre Dame, Universidad Carlos III de Madrid, University of Zurich, Conference on Econometrics Analysis of Social Interactions (Northwestern University)
- 2011 & Before** UC San Diego, Brown Bag at Arizona State University, SWET Conference at Caltech, 6th Annual International IO Conference

Honors and Awards

- 2011** Best Professor to be GSI for, University of Michigan (Awarded by Graduate Students)
- 2009** Dean's Research Award, University of Arizona
- 2008** Dean's Research Award, University of Arizona

- 2008** Ed Zajac Fellowship, Best Paper in 3rd Year Paper Conference, University of Arizona
2007 G. w. Coleman Fellowship, Best Paper in 2nd Year Paper Conference, University of Arizona
2001 Highest GPA Award, Universidad Nacional de Rosario, Argentina
2000 Outstanding Academic Achievement, Universidad Nacional de Rosario, Argentina
1991 Mathematics Olympic Games, National Level, Argentina

Grants

- 2016** Principal Investigator, CAFIN research award \$2,252
2016 Co-Principal Investigator, New Faculty Research Grant (NFRG) \$3,000
2009 Co-Principal Investigator, The NET Institute Grant, \$3,000 (Summer)

Referee Service

Journal of Political Economy, Review of Economic Studies, Journal of Economic Theory, Games and Economic Behavior, AEJ Microeconomics, Economic Theory, Journal of Econometrics, Quantitative Economics, Economic Journal, Review of Economics and Statistics, RAND Journal of Economics, The Financial Review, Mathematical Social Sciences, Journal of Business & Economic Statistics, JEBO, Southern Economic Journal, Operations Research, Economics Letters, Management Science, Journal of Mathematical Economics, Journal of Criminal Justice, Journal of Public Economic Theory, Review of Network Economics, The Manchester School, MIT Press, NSF Proposal Review, International Journal of Economic Theory, Games, International Transactions in Operation Research, Journal of the American Statistical Association, Bulletin of Economic Research, Review of Behavioral Economics, Journal of Mathematical Social Sciences, The B.E. Journal of Theoretical Economics

University Service

Service to the Division

- 2015-2016** Keynote speaker at Research Frontiers Evening
2017-2026 Steering committee member of CAFIN

Service to the Department

- 2024-** Member of ECAP
2020- 2021 Chair of the hiring committee of two new professors in Economic Theory
2018- 2021 Ph.D. Program Director
2018- 2019 Co-Organizer of Microeconomic Seminar
2017-2026 Ph.D. Committee: recruiting new Ph.D. students, advising Ph.D. students on the job market, research awards

- Mock interviews for Ph.D. students on the job market
- Member of the Ph.D. prelim committee for Economic Theory: making questions and grading
- 2016-2017**
- Member & Diversity Liaison, Search Committee for Assistant Professor in Applied Econometrics/Econometrics
 - Talk for Fall "Economics Faculty & Undergraduate Event" (Interactions in Economics: Bringing together theory and data)
 - Ph.D. Committee: recruiting new Ph.D. students, advising Ph.D. students on the job market, research awards
 - Featured Faculty Speaker for "Alumni Weekend"
 - Mock interviews for Ph.D. students on the job market
 - Member of the Ph.D. prelim committee for Economic Theory: making questions and grading
 - Talk for the "Alumni Event"
- 2015-2016**
- Joint talk with Kristian Lopez-Vargas to Ph.D. students on the job market
 - Library Liaison for the Economics Department
 - Recruiting committee for Visiting Professor in Finance and Econometrics
 - Mock interviews for Ph.D. students on the job market
 - Member of the Ph.D. prelim committee for Economic Theory: making questions and grading

Service to the University

- 2023-** Graduate Council (GC) Member
- 2023-2024** Member of the Search Committee for an Assistant or Associate Professor, Theoretical Computer Science in the Department of Computer Science
- 2021-2022** Talk on my experience as a woman making a career in a STEM discipline. (Invited by Michelle Ross, the President of UCSC's Chapter of Women in Science Society (WSS).)
- 2017-2018** Stevenson Commencement

Ph.D. Thesis Committee Member

University of California, Santa Cruz

- Weinan Gong
- Gregory Klevans
- Yilin Li
- Thinkling Li
- Liwei Liu

- Brett Williams
- David Sungho Park
- Hyunjin Yun
- Zhaoqi Wang
- Brett Williams
- Rachel Zhang
- Shuchen Zhao
- Vivian Zheng

University of Michigan

- Matthew Ryan Backus
- Dan Jaqua

Teaching

Ph.D. Level

University of California, Santa Cruz

- Mathematical Methods in Economics [Econ 210B], 2024 ---
- Advanced Microeconomic Theory [Econ 204A], 2015 ---

University of Michigan

- Microeconomic Theory [Econ 601], ½ Fall 2011, 2012, 2013
- Industrial Organization, [Econ 631], ½ Fall 2011, 2012, 2013

University of Arizona

- Microeconomic Theory I [Econ 501A], Fall 2010
- Mathematics for Economics [Econ 519], Summer 2010

Master Level

University of Michigan

- Applied Microeconomic Theory [Econ 501], Fall 2011, 2012, 2013

Undergraduate Level

University of California, Santa Cruz

- Intermediate Microeconomics [Econ 100A], 2015 ---
- Industrial Organization [Econ 160A]