### Section 1

# Please indicate the extent to which you agree with the following statement: Highly ranked positions in the hierarchy have special privileges

#### Crosstab

			Country		
			Germany	Ukraine	Total
Highly ranked positions in	Strongly disagree	Count	1	0	1
the hierarchy have special		% within Country	2.0%	0.0%	1.0%
privileges	Disagree	Count	9	0	9
		% within Country	18.0%	0.0%	9.0%
	Somewhat disagree	Count	11	4	15
		% within Country	22.0%	8.0%	15.0%
	Neither agree nor	Count	0	7	7
	disagree	% within Country	0.0%	14.0%	7.0%
	Somewhat agree	Count	19	13	32
		% within Country	38.0%	26.0%	32.0%
	Agree	Count	7	21	28
		% within Country	14.0%	42.0%	28.0%
	Strongly agree	Count	3	5	8
		% within Country	6.0%	10.0%	8.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Leaders encourage group loyalty even if individual goals suffer

			Country		
			Germany	Ukraine	Total
Leaders encourage group	Disagree	Count	1	3	4
loyalty even if individual		% within Country	2.0%	6.0%	4.0%
goals suffer	Somewhat disagree	Count	1	2	3
		% within Country	2.0%	4.0%	3.0%
	Neither agree nor	Count	4	5	9
	disagree	% within Country	8.0%	10.0%	9.0%
	Somewhat agree	Count	16	19	35
		% within Country	32.0%	38.0%	35.0%
	Agree	Count	21	15	36
		% within Country	42.0%	30.0%	36.0%
	Strongly agree	Count	7	6	13
		% within Country	14.0%	12.0%	13.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Please indicate the extent to which you agree with the following statement: Workers generally express their views forcefully

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
Workers generally	Strongly disagree	Count	5	0	5
express their views		% within Country	10.0%	0.0%	5.0%
forcefully	Disagree	Count	21	11	32
		% within Country	42.0%	22.0%	32.0%
	Somewhat disagree	Count	15	12	27
		% within Country	30.0%	24.0%	27.0%
	Neither agree nor	Count	5	12	17
	disagree	% within Country	10.0%	24.0%	17.0%
	Somewhat agree	Count	2	10	12
		% within Country	4.0%	20.0%	12.0%
	Agree	Count	1	5	6
		% within Country	2.0%	10.0%	6.0%
	Strongly agree	Count	1	0	1
		% within Country	2.0%	0.0%	1.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Workers are encouraged to develop their skills and competencies

		Crosstab			
			Count	try	
			Germany	Ukraine	Total
Workers are encouraged	Disagree	Count	1	1	2
to develop their skills and		% within Country	2.0%	2.0%	2.0%
competencies	Neither agree nor	Count	0	1	1
	disagree	% within Country	0.0%	2.0%	1.0%
	Somewhat agree	Count	1	8	9
		% within Country	2.0%	16.0%	9.0%
	Agree	Count	20	23	43
		% within Country	40.0%	46.0%	43.0%
	Strongly agree	Count	28	17	45
		% within Country	56.0%	34.0%	45.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Please indicate the extent to which you agree with the following statement: Workers need to seek approval for most decisions

		Crosstab			
			Count	try	
			Germany	Ukraine	Total
Workers need to seek	Disagree	Count	19	3	22
approval for most		% within Country	38.0%	6.0%	22.0%
decisions	Somewhat disagree	Count	18	7	25
		% within Country	36.0%	14.0%	25.0%
	Neither agree nor	Count	5	8	13
	disagree	% within Country	10.0%	16.0%	13.0%
	Somewhat agree	Count	5	18	23
		% within Country	10.0%	36.0%	23.0%
	Agree	Count	1	11	12
		% within Country	2.0%	22.0%	12.0%
	Strongly agree	Count	2	3	5
		% within Country	4.0%	6.0%	5.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Being accepted by the other members of a group is very important

		Crosstab			
			Count	ıry	
			Germany	Ukraine	Total
Being accepted by the	Disagree	Count	0	1	1
other members of a group		% within Country	0.0%	2.0%	1.0%
is very important	Somewhat disagree	Count	0	1	1
		% within Country	0.0%	2.0%	1.0%
	Neither agree nor	Count	1	5	6
	disagree	% within Country	2.0%	10.0%	6.0%
	Somewhat agree	Count	8	7	15
		% within Country	16.0%	14.0%	15.0%
	Agree	Count	24	15	39
		% within Country	48.0%	30.0%	39.0%
	Strongly agree	Count	17	21	38
		% within Country	34.0%	42.0%	38.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: People generally do not form close personal relationships with work colleagues

		Crosstab			
			Count	try	
			Germany	Ukraine	Total
People generally do not	Strongly disagree	Count	1	1	2
form close personal		% within Country	2.0%	2.0%	2.0%
relationships with work	Disagree	Count	2	16	18
colleagues		% within Country	4.0%	32.0%	18.0%
	Somewhat disagree	Count	6	3	9
		% within Country	12.0%	6.0%	9.0%
	Neither agree nor	Count	2	16	18
	disagree	% within Country	4.0%	32.0%	18.0%
	Somewhat agree	Count	14	11	25
		% within Country	28.0%	22.0%	25.0%
	Agree	Count	25	3	28
		% within Country	50.0%	6.0%	28.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Organizations generally use performance as the most important criterion for promoting employees

		Crosstab			
			Count	iry	
			Germany	Ukraine	Total
Organizations generally	Disagree	Count	1	1	2
use performance as the		% within Country	2.0%	2.0%	2.0%
most important criterion	Somewhat disagree	Count	0	1	1
for promoting employees		% within Country	0.0%	2.0%	1.0%
	Neither agree nor	Count	0	5	5
	disagree	% within Country	0.0%	10.0%	5.0%
	Somewhat agree	Count	7	12	19
		% within Country	14.0%	24.0%	19.0%
	Agree	Count	23	26	49
		% within Country	46.0%	52.0%	49.0%
	Strongly agree	Count	19	5	24
		% within Country	38.0%	10.0%	24.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Families support sons and daughters equally in starting new businesses

		Crosstab			
			Count	ry	
			Germany	Ukraine	Total
Families support sons and	Disagree	Count	1	6	7
daughters equally in		% within Country	2.0%	12.0%	7.0%
starting new businesses	Somewhat disagree	Count	1	5	6
		% within Country	2.0%	10.0%	6.0%
	Neither agree nor	Count	2	7	9
	disagree	% within Country	4.0%	14.0%	9.0%
	Somewhat agree	Count	8	16	24
		% within Country	16.0%	32.0%	24.0%
	Agree	Count	28	13	41
		% within Country	56.0%	26.0%	41.0%
	Strongly agree	Count	10	3	13
		% within Country	20.0%	6.0%	13.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

Please indicate the extent to which you agree with the following statement: It is rather unacceptable for a woman to be the primary income-earner in the household

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
It is rather unacceptable	Strongly disagree	Count	9	2	11
for a woman to be the		% within Country	18.0%	4.0%	11.0%
primary income-earner in	Disagree	Count	25	8	33
the household		% within Country	50.0%	16.0%	33.0%
	Somewhat disagree	Count	12	6	18
		% within Country	24.0%	12.0%	18.0%
	Neither agree nor	Count	2	3	5
	disagree	% within Country	4.0%	6.0%	5.0%
	Somewhat agree	Count	1	14	15
		% within Country	2.0%	28.0%	15.0%
	Agree	Count	1	15	16
		% within Country	2.0%	30.0%	16.0%
	Strongly agree	Count	0	2	2
		% within Country	0.0%	4.0%	2.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: It is equally acceptable for men and women to be senior executives

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			Country		
			Germany	Ukraine	Total
It is equally acceptable for	Disagree	Count	0	1	1
men and women to be		% within Country	0.0%	2.0%	1.0%
senior executives	Somewhat disagree	Count	1	1	2
		% within Country	2.0%	2.0%	2.0%
	Neither agree nor	Count	1	5	6
	disagree	% within Country	2.0%	10.0%	6.0%
	Somewhat agree	Count	5	9	14
		% within Country	10.0%	18.0%	14.0%
	Agree	Count	13	23	36
		% within Country	26.0%	46.0%	36.0%
	Strongly agree	Count	30	11	41
		% within Country	60.0%	22.0%	41.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### Managers are generally: 1- Kind / 5- Tough

			Country		
			Germany	Ukraine	Total
Managers are generally:	1- Kind (support open	Count	8	10	18
1- Kind / 5- Tough	communication, new ideas)	% within Country	16.0%	20.0%	18.0%
	2	Count	27	14	41
		% within Country	54.0%	28.0%	41.0%
	3	Count	9	18	27
		% within Country	18.0%	36.0%	27.0%
	4	Count	5	8	13
		% within Country	10.0%	16.0%	13.0%
	5- Tough (bully	Count	1	0	1
	employees, dwell on past failures)	% within Country	2.0%	0.0%	1.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### Managers are generally: 1- Not at all concerned about others / 5-Very concerned about others

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
Managers are generally: 1- Not at all concerned about others / 5- Very concerned about others	2	Count	4	10	14
		% within Country	8.0%	20.0%	14.0%
	3	Count	18	25	43
		% within Country	36.0%	50.0%	43.0%
	4	Count	21	12	33
		% within Country	42.0%	24.0%	33.0%
	5- Very concerned about	Count	7	3	10
	others	% within Country	14.0%	6.0%	10.0%
Total		Count	50	50	100

% within Country

### The economic system is designed to maximize: 1- Individual interests / 5- Collective interests

#### Crosstab Country Germany Ukraine Total The economic system is 1- Individual interests Count 0 14 14 designed to maximize: 1-% within Country 0.0% 28.0% 14.0% Individual interests / 5-2 Count 17 24 Collective interests % within Country 14.0% 34.0% 24.0% 3 Count 5 6 11 % within Country 10.0% 12.0% 11.0% 4 Count 23 29 % within Country 46.0% 12.0% 29.0% 5- Collective interests Count 14 8 22 % within Country 28.0% 16.0% 22.0% Total Count 100 50 50 % within Country 100.0% 100.0% 100.0%

100.0%

100.0%

100.0%

### Power is: 1- Shared throughout society / 5- Concentrated at the top

			Have you ever worked in Country		
			Germany	Ukraine	Total
Power is: 1- Shared	1- Shared throughout	Count	3	1	4
throughout society / 5-	society	% within Country	6.0%	2.0%	4.0%
Concentrated at the top	2	Count	15	0	15
		% within Country	30.0%	0.0%	15.0%
	3	Count	11	3	14
		% within Country	22.0%	6.0%	14.0%
	4	Count	16	15	31
		% within Country	32.0%	30.0%	31.0%
	5- Concentrated at the top	Count	5	31	36
		% within Country	10.0%	62.0%	36.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Major rewards are based on: 1- Factors other than performance / 5- Only performance

			Coun		
			Germany	Ukraine	Total
Major rewards are based	2	Count	1	1	2
on: 1- Factors other than		% within Country	2.0%	2.0%	2.0%
performance / 5- Only	3	Count	4	18	22
performance		% within Country	8.0%	36.0%	22.0%
	4	Count	38	23	61
		% within Country	76.0%	46.0%	61.0%
	5- Only performance	Count	7	8	15
		% within Country	14.0%	16.0%	15.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## The way to be successful is to: 1- Take events as they occur / 5- Plan ahead

			Cour		
			Germany	Ukraine	Total
The way to be successful	2	Count	0	8	8
is to: 1- Take events as		% within Country	0.0%	16.0%	8.0%
they occur / 5- Plan ahead	3	Count	5	12	17
		% within Country	10.0%	24.0%	17.0%
	4	Count	19	22	41
		% within Country	38.0%	44.0%	41.0%
	5- Plan ahead	Count	26	8	34
		% within Country	52.0%	16.0%	34.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### Section 2

### How important is the following factor for you to build trust with a new co-worker: The extent to which they are loyal to me no matter what

### Crosstab

			Countr	У	
			Germany	Ukraine	Total
The extent to which they	Not at all important	Count	2	0	2
are loyal to me no matter		% within Country	4.0%	0.0%	2.0%
what	Low importance	Count	14	2	16
		% within Country	28.0%	4.0%	16.0%
	Slightly important	Count	8	7	15
		% within Country	16.0%	14.0%	15.0%
	Somewhat important	Count	8	10	18
		% within Country	16.0%	20.0%	18.0%
	Moderately important	Count	14	24	38
		% within Country	28.0%	48.0%	38.0%
	Very important	Count	4	6	10
		% within Country	8.0%	12.0%	10.0%
	Extremely important	Count	0	1	1
		% within Country	0.0%	2.0%	1.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## How important is the following factor for you to build trust with a new co-worker: Their age

			Cou	ntry	
			Germany	Ukraine	Total
Their age Not a	at all important	Count	32	16	48
		% within Country	64.0%	32.0%	48.0%
Low	importance	Count	16	19	35
		% within Country	32.0%	38.0%	35.0%
Sligh	ntly important	Count	1	8	9
		% within Country	2.0%	16.0%	9.0%
Som	ewhat	Count	0	4	4
impo	rtant	% within Country	0.0%	8.0%	4.0%
Mode	erately	Count	1	1	2
impo	rtant	% within Country	2.0%	2.0%	2.0%
Very	important	Count	0	2	2
		% within Country	0.0%	4.0%	2.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## How important is the following factor for you to build trust with a new co-worker: Their performance record

#### Crosstab

			Country			
			Germany	Ukraine	Total	
Their performance	Not at all important	Count	1	0	1	
record		% within Country	2.0%	0.0%	1.0%	
	Low importance	Count	0	3	3	
		% within Country	0.0%	6.0%	3.0%	
	Slightly important	Count	1	4	5	
		% within Country	2.0%	8.0%	5.0%	
	Somewhat	Count	2	3	5	
	important	% within Country	4.0%	6.0%	5.0%	
	Moderately	Count	6	9	15	
	important	% within Country	12.0%	18.0%	15.0%	
	Very important	Count	28	24	52	
		% within Country	56.0%	48.0%	52.0%	
	Extremely	Count	12	7	19	
	important	% within Country	24.0%	14.0%	19.0%	
Total		Count	50	50	100	
		% within Country	100.0%	100.0%	100.0%	

## How important is the following factor for you to build trust with a new co-worker: Their results - they deliver on their promises

			Country		
			Germany	Ukraine	Total
Their results - they deliver	Slightly important	Count	0	1	1
on their promises		% within Country	0.0%	2.0%	1.0%
	Somewhat important	Count	0	6	6
		% within Country	0.0%	12.0%	6.0%
	Moderately important	Count	9	9	18
		% within Country	18.0%	18.0%	18.0%
	Very important	Count	24	23	47
		% within Country	48.0%	46.0%	47.0%
	Extremely important	Count	17	11	28
		% within Country	34.0%	22.0%	28.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## How important is the following factor for you to build trust with a new co-worker: How caring, empathetic, and humane they are

### Crosstab

			Country			
			Germany	Ukraine	Total	
How caring, empathetic,	Not at all important	Count	2	2	4	
and humane they are		% within Country	4.0%	4.0%	4.0%	
	Low importance	Count	11	6	17	
		% within Country	22.0%	12.0%	17.0%	
	Slightly important	Count	10	7	17	
		% within Country	20.0%	14.0%	17.0%	
	Somewhat important	Count	12	14	26	
		% within Country	24.0%	28.0%	26.0%	
	Moderately important	Count	6	8	14	
		% within Country	12.0%	16.0%	14.0%	
	Very important	Count	9	11	20	
		% within Country	18.0%	22.0%	20.0%	
	Extremely important	Count	0	2	2	
		% within Country	0.0%	4.0%	2.0%	
Total		Count	50	50	100	
		% within Country	100.0%	100.0%	100.0%	

## How important is the following factor for you to build trust with a new co-worker: What we have in common

			Country		
			Germany	Ukraine	Total
What we have in	Not at all important	Count	19	3	22
common		% within Country	38.0%	6.0%	22.0%
	Low importance	Count	14	7	21
		% within Country	28.0%	14.0%	21.0%
	Slightly important	Count	8	14	22
		% within Country	16.0%	28.0%	22.0%
	Somewhat	Count	5	15	20
	important	% within Country	10.0%	30.0%	20.0%
	Moderately	Count	4	2	6
	important	% within Country	8.0%	4.0%	6.0%
	Very important	Count	0	8	8
		% within Country	0.0%	16.0%	8.0%
	Extremely	Count	0	1	1
	important	% within Country	0.0%	2.0%	1.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

How important is the following factor for you to build trust with a new co-worker: Socializing and spending time with them outside of work: eating, drinking, enjoying time together

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			Count	ry	
			Germany	Ukraine	Total
Socializing and spending	Not at all imprtant	Count	30	15	45
time with them outside of		% within Country	60.0%	30.0%	45.0%
work: eating, drinking,	Low importance	Count	15	12	27
enjoying time together		% within Country	30.0%	24.0%	27.0%
	Slightly important	Count	1	9	10
		% within Country	2.0%	18.0%	10.0%
	Somewhat important	Count	1	4	5
		% within Country	2.0%	8.0%	5.0%
	Moderately important	Count	3	6	9
		% within Country	6.0%	12.0%	9.0%
	Very important	Count	0	4	4
		% within Country	0.0%	8.0%	4.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## How important is the following factor for you to build trust with a new co-worker: Their abilities and experience

			Country	/	
			Germany	Ukraine	Total
Their abilities and L	ow importance	Count	1	0	1
experience		% within Country	2.0%	0.0%	1.0%
S	Slightly important	Count	0	3	3
		% within Country	0.0%	6.0%	3.0%
S	Somewhat important	Count	2	3	5
		% within Country	4.0%	6.0%	5.0%
N	Moderately important	Count	5	5	10
		% within Country	10.0%	10.0%	10.0%
V	ery important	Count	24	25	49
		% within Country	48.0%	50.0%	49.0%
E	Extremely important	Count	18	14	32
		% within Country	36.0%	28.0%	32.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: People in higher positions avoid social interaction with people in lower positions

		Crosstab			
			Count	ry	
			Germany	Ukraine	Total
People in higher positions	Disagree	Count	20	4	24
avoid social interaction		% within Country	40.0%	8.0%	24.0%
with people in lower	Somewhat disagree	Count	6	9	15
positions		% within Country	12.0%	18.0%	15.0%
	Neither agree nor	Count	8	7	15
	disagree	% within Country	16.0%	14.0%	15.0%
	Somewhat agree	Count	11	20	31
		% within Country	22.0%	40.0%	31.0%
	Agree	Count	4	9	13
		% within Country	8.0%	18.0%	13.0%
	Strongly agree	Count	1	1	2
		% within Country	2.0%	2.0%	2.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Please indicate the extent to which you agree with the following statement: People are encouraged to work toward shared goals

		Crosstab			
			Count	ıry	
			Germany	Ukraine	Total
People are encouraged to	Somewhat disagree	Count	0	1	1
work toward shared goals		% within Country	0.0%	2.0%	1.0%
	Neither agree nor	Count	0	3	3
	disagree	% within Country	0.0%	6.0%	3.0%
	Somewhat agree	Count	5	13	18
		% within Country	10.0%	26.0%	18.0%
	Agee	Count	22	19	41
		% within Country	44.0%	38.0%	41.0%
	Strongly agree	Count	23	14	37
		% within Country	46.0%	28.0%	37.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Workers stay stagnant over time and do not develop their skills

#### Crosstab

			Country		
			Germany	Ukraine	Total
Workers stay stagnant	Strongly disagree	Count	15	10	25
over time and do not		% within Country	30.0%	20.0%	25.0%
develop their skills	Disagree	Count	18	14	32
		% within Country	36.0%	28.0%	32.0%
	Somewhat disagree	Count	9	8	17
		% within Country	18.0%	16.0%	17.0%
	Neither agree nor	Count	5	9	14
	disagree	% within Country	10.0%	18.0%	14.0%
	Somewhat agree	Count	3	8	11
		% within Country	6.0%	16.0%	11.0%
	Agree	Count	0	1	1
		% within Country	0.0%	2.0%	1.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Organizations do not take responsibility for the welfare of all employee

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			Country		
			Germany	Ukraine	Total
Organizations do not take	Strongly disagee	Count	6	0	6
responsibility for the		% within Country	12.0%	0.0%	6.0%
welfare of all employee	Disagree	Count	24	12	36
		% within Country	48.0%	24.0%	36.0%
	Somewhat disagree	Count	14	15	29
		% within Country	28.0%	30.0%	29.0%
	Neither agree nor	Count	4	15	19
	disagree	% within Country	8.0%	30.0%	19.0%
	Somewhat agree	Count	2	6	8
		% within Country	4.0%	12.0%	8.0%
	Agree	Count	0	2	2
		% within Country	0.0%	4.0%	2.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Workers communicate openly with others regardless of their position of authority

		Crosstab			
			Count	try	
			Germany	Ukraine	Total
Workers communicate	Disagree	Count	6	7	13
openly with others		% within Country	12.0%	14.0%	13.0%
regardless of their	Somewhat disagree	Count	4	18	22
position of authority		% within Country	8.0%	36.0%	22.0%
	Neither agree nor	Count	8	6	14
	disagree	% within Country	16.0%	12.0%	14.0%
	Somewhat agree	Count	18	7	25
		% within Country	36.0%	14.0%	25.0%
	Agree	Count	14	10	24
		% within Country	28.0%	20.0%	24.0%
	Strongly agree	Count	0	2	2
		% within Country	0.0%	4.0%	2.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

Please indicate the extent to which you agree with the following statement: If someone in my organization makes a promise, others within the organization will almost always trust that the person will do his or her best to keep the promise

		Crosstab			
			Count	try	
			Germany	Ukraine	Total
If someone in my	Disagree	Count	1	3	4
organization makes a		% within Country	2.0%	6.0%	4.0%
promise, others within the	Somewhat disagree	Count	5	4	9
organization will almost		% within Country	10.0%	8.0%	9.0%
always trust that the	Neither agree nor	Count	4	8	12
person will do his or her best to keep the promise	disagree	% within Country	8.0%	16.0%	12.0%
best to keep the profilise	Somewhat agree	Count	18	20	38
		% within Country	36.0%	40.0%	38.0%
	Agree	Count	20	12	32
		% within Country	40.0%	24.0%	32.0%
	Strongly agree	Count	2	3	5
		% within Country	4.0%	6.0%	5.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: Managers in my organization trust their subordinates to make good decisions

#### Crosstab

			Country		
			Germany	Ukraine	Total
Managers in my	Disagree	Count	1	1	2
organization trust their		% within Country	2.0%	2.0%	2.0%
subordinates to make	Somewhat disagree	Count	2	8	10
good decisions		% within Country	4.0%	16.0%	10.0%
	Neither agree nor	Count	4	8	12
	disagree	% within Country	8.0%	16.0%	12.0%
	Somewhat agree	Count	23	12	35
		% within Country	46.0%	24.0%	35.0%
	Agree	Count	13	18	31
		% within Country	26.0%	36.0%	31.0%
	Strongly agree	Count	7	3	10
		% within Country	14.0%	6.0%	10.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: In my organization, subordinates have a great deal of trust in managers

			Country		
			Germany	Ukraine	Total
In my organization,	Disagree	Count	1	0	1
subordinates have a great		% within Country	2.0%	0.0%	1.0%
deal of trust in managers	Somewhat disagree	Count	2	4	6
		% within Country	4.0%	8.0%	6.0%
	Neither agree nor	Count	4	4	8
	disagree	% within Country	8.0%	8.0%	8.0%
	Somewhat agree	Count	16	13	29
		% within Country	32.0%	26.0%	29.0%
	Agree	Count	20	27	47
		% within Country	40.0%	54.0%	47.0%
	Strongly agree	Count	7	2	9
		% within Country	14.0%	4.0%	9.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

# Please indicate the extent to which you agree with the following statement: There is a very high level of trust throughout my organization

There is a very high level

of trust throughout my

organization

**Total** 

Disagree

disagree

Agree

Somewhat disagree

Neither agree nor

Somewhat agree

Strongly agree

Crosstab

% within Country

Count

Count

Count

Count

	Country			
	Germany	Ukraine	Total	
Count	1	0	1	
% within Country	2.0%	0.0%	1.0%	
Count	2	6	8	
% within Country	4.0%	12.0%	8.0%	
Count	4	8	12	

8.0%

46.0%

40.0%

0.0%

100.0%

50

23

20

0

16.0%

30.0%

32.0%

10.0%

100.0%

15

16

50

12.0%

38.0%

36.0%

5.0%

100.0%

100

38

36

5

People place more emphasis on: 1- Solving current pro	blems / 5-
Planning for the future	

#### Crosstab Country Germany Ukraine Total People place more 1- Solving current Count 14 15 emphasis on: 1- Solving problems % within Country 2.0% 28.0% 15.0% current problems / 5-Count 2 18 22 Planning for the future 22.0% % within Country 8.0% 36.0% 3 Count 21 10 11 % within Country 20.0% 22.0% 21.0% 4 Count 29 34 58.0% % within Country 10.0% 34.0% 5- Planning for the future Count 6 8 % within Country 4.0% 8.0% 12.0% **Total** Count 50 50 100 % within Country 100.0% 100.0% 100.0%

### What is valued more: 1- Individualism / 5- Group cohesion

### Crosstab

			Cour	ntry	
			Germany	Ukraine	Total
What is valued more: 1-	1- Individualism	Count	1	3	4
Individualism / 5- Group		% within Country	2.0%	6.0%	4.0%
cohesion	2	Count	1	6	7
		% within Country	2.0%	12.0%	7.0%
	3	Count	3	9	12
		% within Country	6.0%	18.0%	12.0%
	4	Count	22	20	42
		% within Country	44.0%	40.0%	42.0%
	5- Group	Count	23	12	35
	cohesion	% within Country	46.0%	24.0%	35.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Followers are expected to: 1- Speak up their mind when in disagreement / 5- Obey their leaders' orders without question

			Cour	ntry	
			Germany	Ukraine	Total
Followers are expected	1- Speak up their mind	Count	21	8	29
to: 1- Speak up their mind	when in disagreement	% within Country	42.0%	16.0%	29.0%
when in disagreement / 5-	2	Count	17	10	27
Obey their leaders' orders		% within Country	34.0%	20.0%	27.0%
without question	3	Count	8	15	23
		% within Country	16.0%	30.0%	23.0%
	4	Count	3	13	16
		% within Country	6.0%	26.0%	16.0%
	5- Obey their leaders'	Count	1	4	5
	orders without question	% within Country	2.0%	8.0%	5.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## Being innovative to improve performance is generally: 1- Not rewarded / 5- Substantially rewarded

### Crosstab

			Country		
			Germany	Ukraine	Total
Being innovative to	1- Not rewarded	Count	1	1	2
improve performance is		% within Country	2.0%	2.0%	2.0%
generally: 1- Not rewarded		Count	0	10	10
/ 5- Substantially rewarded		% within Country	0.0%	20.0%	10.0%
	4	Count	23	22	45
		% within Country	46.0%	44.0%	45.0%
	5- Substantially	Count	26	17	43
	rewarded	% within Country	52.0%	34.0%	43.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## People are generally: 1- Not at all tolerant of mistakes / 5- Very tolerant of mistakes

			Cou	Country		
			Germany	Ukraine	Total	
People are generally: 1-	2	Count	2	12	14	
Not at all tolerant of		% within Country	4.0%	24.0%	14.0%	
mistakes / 5- Very	3	Count	21	27	48	
tolerant of mistakes		% within Country	42.0%	54.0%	48.0%	
	4	Count	27	11	38	
		% within Country	54.0%	22.0%	38.0%	
Total		Count	50	50	100	
		% within Country	100.0%	100.0%	100.0%	

### People save for the future: 1- Not at all / 5- Everyone does it

			Cour	Country	
			Germany	Ukraine	Total
People save for the	1- Not at all	Count	0	2	2
future: 1- Not at all / 5-		% within Country	0.0%	4.0%	2.0%
Everyone does it	2	Count	1	24	25
		% within Country	2.0%	48.0%	25.0%
	3	Count	4	16	20
		% within Country	8.0%	32.0%	20.0%
	4	Count	24	7	31
		% within Country	48.0%	14.0%	31.0%
	5- Everyone does	Count	21	1	22
	it	% within Country	42.0%	2.0%	22.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### Section 3. It is important to me that...

Total

## I figure things out myself. I want to arrive independently at the conclusions I adhere to.

		Crosstab			
			Coun		
			Germany	Ukraine	Total
I figure things out myself. I	Strongly disagree	Count	1	0	1
want to arrive		% within Country	2.0%	0.0%	1.0%
independently at the	Disagree	Count	2	0	2
conclusions I adhere to.		% within Country	4.0%	0.0%	2.0%
	Somewhat disagree	Count	0	3	3
		% within Country	0.0%	6.0%	3.0%
	Neither agree nor disagree	Count	1	4	5
		% within Country	2.0%	8.0%	5.0%
	Somewhat agree	Count	9	8	17
		% within Country	18.0%	16.0%	17.0%
	Agree	Count	25	30	55
		% within Country	50.0%	60.0%	55.0%
	Strongly agree	Count	12	5	17
		% within Country	24.0%	10.0%	17.0%

Count

% within Country

### I am successful in life. I want to be seen as a success.

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
I am successful in life. I	Disagree	Count	2	2	4
want to be seen as a		% within Country	4.0%	4.0%	4.0%
success.	Somewhat disagree	Count	2	2	4
		% within Country	4.0%	4.0%	4.0%
	Neither agree nor disagree	Count	8	3	11
		% within Country	16.0%	6.0%	11.0%
	Somewhat agree	Count	13	24	37
		% within Country	26.0%	48.0%	37.0%
	Agree	Count	13	14	27
		% within Country	26.0%	28.0%	27.0%
	Strongy agree	Count	12	5	17
		% within Country	24.0%	10.0%	17.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

50

100.0%

50

100.0%

100

100.0%

## That everyone in society is treated fairly, even those whom I don't know or who are commonly regarded as troublesome.

		Crosstab			
			Coun		
			Germany	Ukraine	Total
That everyone in society	Strongly disagree	Count	0	2	2
is treated fairly, even		% within Country	0.0%	4.0%	2.0%
those whom I don't know	Disagree	Count	0	4	4
or who are commonly		% within Country	0.0%	8.0%	4.0%
regarded as troublesome.	Somewhat disagree	Count	1	8	9
		% within Country	2.0%	16.0%	9.0%
	Neither agree nor disagree	Count	9	12	21
		% within Country	18.0%	24.0%	21.0%
	Somewhat agree	Count	15	8	23
		% within Country	30.0%	16.0%	23.0%
	Agree	Count	15	8	23
		% within Country	30.0%	16.0%	23.0%
	Strongly agree	Count	10	8	18
		% within Country	20.0%	16.0%	18.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I follow the rules even when no one else is watching; that I am someone who is regarded as honorable.

		Crosstab			
			Country		
			Germany	Ukraine	Total
I follow the rules even	Strongly disagree	Count	1	0	1
when no one else is		% within Country	2.0%	0.0%	1.0%
watching; that I am	Disagree	Count	1	2	3
someone who is regarded		% within Country	2.0%	4.0%	3.0%
as honorable.	Somewhat disagree	Count	5	5	10
		% within Country	10.0%	10.0%	10.0%
	Neither agree nor disagree	Count	4	9	13
		% within Country	8.0%	18.0%	13.0%
	Somewhat agree	Count	15	13	28
		% within Country	30.0%	26.0%	28.0%
	Agree	Count	19	18	37
		% within Country	38.0%	36.0%	37.0%
	Strongly agree	Count	5	3	8
		% within Country	10.0%	6.0%	8.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I do things my own way. I want my life to have been the result of my own choices.

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
I do things my own way. I	Neither agree nor	Count	0	3	3
want my life to have been	disagree	% within Country	0.0%	6.0%	3.0%
the result of my own	Somewhat agree	Count	8	10	18
choices.		% within Country	16.0%	20.0%	18.0%
	Agree	Count	21	22	43
		% within Country	42.0%	44.0%	43.0%
	Strongly agree	Count	21	15	36
		% within Country	42.0%	30.0%	36.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### I obey the laws of my country, even if I personally do not agree with them. I want to be someone who shows respect for the law.

		Crosstab			
			Coun	itry	
			Germany	Ukraine	Total
I obey the laws of my	Strongly disagree	Count	0	1	1
country, even if I		% within Country	0.0%	2.0%	1.0%
personally do not agree	Disagree	Count	2	1	3
with them. I want to be		% within Country	4.0%	2.0%	3.0%
someone who shows respect for the law.	Somewhat disagree	Count	2	1	3
respect for the law.		% within Country	4.0%	2.0%	3.0%
	Neither agree nor disagree	Count	10	16	26
		% within Country	20.0%	32.0%	26.0%
	Somewhat agree	Count	14	13	27
		% within Country	28.0%	26.0%	27.0%
	Agree	Count	16	14	30
		% within Country	32.0%	28.0%	30.0%
	Strongly agree	Count	6	4	10
		% within Country	12.0%	8.0%	10.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I make my own decisions about my life. I want to be free to choose what I do.

		Crosstab			
			Coun	try	
			Germany	Ukraine	Total
I make my own decisions	Neither agree nor	Count	0	2	2
about my life. I want to be	disagree	% within Country	0.0%	4.0%	2.0%
free to choose what I do.	Somewhat agree	Count	3	2	5
		% within Country	6.0%	4.0%	5.0%
	Agree Strongly agree	Count	20	15	35
		% within Country	40.0%	30.0%	35.0%
		Count	27	31	58
		% within Country	54.0%	62.0%	58.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I am recognized as a major player in my field. I want to be someone that others look to for instructions and advice.

		Crosstab			
			Coun		
			Germany	Ukraine	Total
I am recognized as a	Disagree	Count	3	2	5
major player in my field. I		% within Country	6.0%	4.0%	5.0%
want to be someone that	Somewhat disagree	Count	5	5	10
others look to for instructions and advice.		% within Country	10.0%	10.0%	10.0%
instructions and advice.	Neither agree nor disagree	Count	11	12	23
		% within Country	22.0%	24.0%	23.0%
	Somewhat agree	Count	18	18	36
		% within Country	36.0%	36.0%	36.0%
	Agree	Count	10	10	20
		% within Country	20.0%	20.0%	20.0%
	Strongly agree	Count	3	3	6
		% within Country	6.0%	6.0%	6.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I take the time to listen to people who disagree with me. Even when I disagree with them, I still want to understand.

		Crosstab			
			Coun		
			Germany	Ukraine	Total
I take the time to listen to	Disagree	Count	0	1	1
people who disagree with		% within Country	0.0%	2.0%	1.0%
me. Even when I disagree	Somewhat disagree	Count	1	2	3
with them, I still want to		% within Country	2.0%	4.0%	3.0%
understand.	Neither agree nor disagree	Count	6	7	13
		% within Country	12.0%	14.0%	13.0%
	Somewhat agree	Count	10	10	20
		% within Country	20.0%	20.0%	20.0%
	Agree	Count	19	19	38
		% within Country	38.0%	38.0%	38.0%
	Strongly agree	Count	14	11	25
		% within Country	28.0%	22.0%	25.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I am seen as a leader. I want to be seen as someone who is in charge.

		Crosstab			
			Coun		
			Germany	Ukraine	Total
I am seen as a leader. I	Strongly disagree	Count	0	1	1
want to be seen as		% within Country	0.0%	2.0%	1.0%
someone who is in	Disagree	Count	3	0	3
charge.		% within Country	6.0%	0.0%	3.0%
	Somewhat disagree	Count	4	4	8
		% within Country	8.0%	8.0%	8.0%
	Neither agree nor disagree	Count	11	7	18
		% within Country	22.0%	14.0%	18.0%
	Somewhat agree	Count	12	16	28
		% within Country	24.0%	32.0%	28.0%
	Agree	Count	13	17	30
		% within Country	26.0%	34.0%	30.0%
	Strongly agree	Count	7	5	12
		% within Country	14.0%	10.0%	12.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### I respond to the needs of others. I want to support those I know.

### Crosstab

			Coun	ntry	
			Germany	Ukraine	Total
I respond to the needs of	Somewhat disagree	Count	3	2	5
others. I want to support		% within Country	6.0%	4.0%	5.0%
those I know.	Neither agree nor	Count	12	11	23
	disagree	% within Country	24.0%	22.0%	23.0%
	Somewhat agree	Count	10	9	19
		% within Country	20.0%	18.0%	19.0%
	Agree	Count	19	20	39
		% within Country	38.0%	40.0%	39.0%
	Strongly agree	Count	6	8	14
		% within Country	12.0%	16.0%	14.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

## I am ambitious with regard to my goals. I want to see what I am capable of.

			Country		
			Germany	Ukraine	Total
I am ambitious with regard	Somewhat disagree	Count	0	1	1
to my goals. I want to see		% within Country	0.0%	2.0%	1.0%
what I am capable of.	Neither agree nor	Count	0	4	4
	disagree	% within Country	0.0%	8.0%	4.0%
	Somewhat agree	Count	12	9	21
		% within Country	24.0%	18.0%	21.0%
	Agree	Count	22	23	45
		% within Country	44.0%	46.0%	45.0%
	Strongly agree	Count	16	13	29
		% within Country	32.0%	26.0%	29.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### I never violate rules or regulations; that I behave properly.

### Crosstab

		0.000			
			Country		
			Germany	Ukraine	Total
I never violate rules or	Disagree	Count	1	2	3
regulations; that I behave		% within Country	2.0%	4.0%	3.0%
properly.	Somewhat disagree	Count	4	4	8
		% within Country	8.0%	8.0%	8.0%
	Neither agree nor disagree	Count	13	8	21
		% within Country	26.0%	16.0%	21.0%
	Somewhat agree	Count	10	20	30
		% within Country	20.0%	40.0%	30.0%
	Agree	Count	12	12	24
		% within Country	24.0%	24.0%	24.0%
	Strongly agree	Count	10	4	14
		% within Country	20.0%	8.0%	14.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%

### I am humble and modest. I try not to draw attention to myself.

			Country		
			Germany	Ukraine	Total
I am humble and modest.	Strongly disagree	Count	2	2	4
I try not to draw attention		% within Country	4.0%	4.0%	4.0%
to myself.	Disagree	Count	11	8	19
		% within Country	22.0%	16.0%	19.0%
	Somewhat disagree	Count	6	12	18
		% within Country	12.0%	24.0%	18.0%
	Neither agree nor	Count	13	10	23
	disagree	% within Country	26.0%	20.0%	23.0%
	Somewhat agree	Count	11	4	15
		% within Country	22.0%	8.0%	15.0%
	Agree	Count	6	11	17
		% within Country	12.0%	22.0%	17.0%
	Strongly agree	Count	1	3	4
		% within Country	2.0%	6.0%	4.0%
Total		Count	50	50	100
		% within Country	100.0%	100.0%	100.0%